



Hamilton

**West Harbour Development Sub-Committee  
Minutes 16-004**

9:36 a.m.

**Tuesday, October 11, 2016  
Council Chambers, City Hall  
71 King Street East  
Hamilton, Ontario**

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**Present:** Mayor F. Eisenberger  
Councillor A. Johnson (Chair)  
Councillor J. Farr (Vice Chair)  
Councillor Collins

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**THE FOLLOWING ITEMS WERE REPORTED TO THE GENERAL ISSUES COMMITTEE:**

- 1. West Harbour Implementation Plan – Piers 5-7 and Pier 8 Public Realm Projects (PW16088) (City Wide) (Item 5.1)**

**(Farr/Collins)**

That Report PW16088 respecting West Harbour Implementation Plan – Piers 5-7 and Pier 8 Public Realm Projects, be received.

**CARRIED**

- 2. West Harbour Real Estate Development and Disposition Opportunities – Final Consultant Report (PED16215) (Ward 2) (Added Item 5.2)**

**(Collins/Farr)**

That Report PED16215 respecting West Harbour Real Estate Development and Disposition Opportunities – Final Consultant Report, be received.

**CARRIED**

**FOR THE INFORMATION OF COMMITTEE:**

**(a) CHANGES TO THE AGENDA (Item 1)**

The Committee Clerk advised of the following change to the Agenda:

**1. CONSENT ITEMS (Item 5)**

- 5.2 West Harbour Real Estate Development and Disposition Opportunities – Final Consultant Report (PED16215) (Ward 2).

**(Collins/Farr)**

That the Agenda for the October 11, 2016 meeting of the West Harbour Development Sub-Committee be approved, as amended.

**CARRIED**

**(b) DECLARATIONS OF INTEREST (Item 2)**

There were no declarations of interest.

**(c) APPROVAL OF MINUTES (Item 3)**

**(i) August 4, 2016 (Item 3.1)**

**(Farr/Collins)**

That the Minutes for the August 4, 2016 meeting of the West Harbour Development Sub-Committee be approved, as presented.

**CARRIED**

**(d) PRESENTATIONS (Item 7)**

**(i) Pier 8 Solicitation Process Staff Recommendations – Overview of Pending Staff Recommendations to GIC and Council (Item 7.1)**

Chris Phillips, Senior Advisor, and Philbert Kim, Senior Consultant, West Harbour Disposition Strategy, addressed the Committee respecting the Pier 8 Solicitation Process Staff Recommendations – Overview of Pending Staff Recommendations to GIC and Council, with the aid of a PowerPoint presentation. A copy of the presentation has been retained for the official record.

The presentation included, but was not limited to, the following:

- Forthcoming Recommendations and Council Approval Requests
  - Solicitation Process – approval in principle

- Offering Strategy – approval in principle
  - Fairness Monitor – approval in principle and approval to procure
  - Request for Qualifications stage – approval to commence
  - Return to Council with final RFP evaluation criteria – approval in principle
  - Additional Research and consultations to inform RFP evaluation criteria recommendations – direction to continue
- Balanced Recommendation
- Best Practices
  - Peers reviewed
  - Prominent messages
- Possible Solicitation Process
- Public Consultation
- Market Sounding
- Proposed Solicitation Process
  - Pre-qualification
  - Proposals
  - Negotiation
- Other Considerations
  - Fairness monitor, Procurement & Legal, Marketing
  - Timing
  - Evaluation criteria recommendation coming Q1 2017 (prior to RFP release)
- Request for Qualifications
- Offering Strategy
- Solicitation Process: Sequence of Events & Approvals
- Concurrent Processes

**(Collins/Eisenberger)**

That the presentation respecting the Pier 8 Solicitation Process Staff Recommendations – Overview of Pending Staff Recommendations to GIC and Council, be received.

**CARRIED**

**(e) ADJOURNMENT (Item 13)**

**(Farr/Eisenberger)**

That there being no further business the West Harbour Development Sub-Committee be adjourned at 10:42 a.m.

**CARRIED**

Respectfully submitted,

Councillor A. Johnson, Chair  
West Harbour Development  
Sub-Committee

Lisa Chamberlain  
Legislative Coordinator  
Office of the City Clerk