



City of Hamilton

HAMILTON FUTURE FUND BOARD OF GOVERNORS ADDENDUM

Meeting #: 19-002
Date: June 25, 2019
Time: 1:00 p.m.
Location: Council Chambers, Hamilton City Hall
71 Main Street West

Alicia Davenport, Legislative Coordinator (905) 546-2424 ext. 2729

Pages

9. PRESENTATIONS

9.1 Presentations from 2018-2019 Grant Applicants

9.1.b Ancaster Tennis Club (no copy)

*9.1.b.a Added Presentation 2

9.1.c Beach Canal Lighthouse Group (no copy)

*9.1.c.a Added Presentation 8

9.1.d Hamilton Malayalee Samajam (no copy)

*9.1.d.a Added Presentation 15



9.1.b

Thank you Mr. Chairman for the opportunity to address you and the Board.

My name is Mathieu Koevoets and I am the President of the Ancaster Tennis Club and we are here to ask you for help in establishing a winter tennis facility in Village Green Park on the existing five tennis courts.

The Ancaster Tennis Club has been in operation since the early 1930's and it was incorporated 7 years ago as a not-for-profit community entity. We had a membership last year of 580 of which 32% are Juniors (18 and under).

A large portion, namely 24.6% of the membership, do not reside in Ancaster. These members live in Waterdown, Dundas, Mount Hope, Flamborough and the West Mountain and a few outside the Greater Hamilton Area.

I will not only be speaking on behalf of our members, but also for tennis players who are members of other local tennis clubs living across the whole western portion of the City, including Flamborough, Dundas, Waterdown, Greensville and not just Ancaster.

Our goal is to have an air-supported structure (Dome/Bubble) installed during the Winter over the 5 existing tennis courts in Village Green Park behind the Ancaster Library. We started to work on this in 2016, completing our first business plan, detailed cost estimates and our first meeting with Councillor Lloyd Ferguson. The basics that are involved in installing a Dome are: upgraded utility services, a large concrete foundation (grade beam), an inflation and heating system as well as the inflated membrane that form the structure itself.

The overall objective of the Club is to provide all community members the opportunity to participate in recreational and competitive tennis, and to promote fellowship, exercise, friendship and fair play. The Club will offer programs of instruction and development for players of all levels and ages, including the underprivileged (e.g. Hamilton CityKidz) and those with physical disabilities. The Tennis Dome will make available 13,800 court hours every winter the equivalent of over 30,000-person hours of physical activity

We are confident that once up and running the Winter facility will be self funding. We are mainly looking for some help to get started and to keep our loans to a minimum.

As tennis grows in Canada, the use of Domes/Bubbles over Municipally owned lands makes all the economic sense as the needs for exercise and to develop our junior players are 12 month a year requirements, and we must provide the most economical means possible to fill the need locally.



There are only 6 indoor courts in the Greater Hamilton Area, 2 of which are at the former Lada Tennis School in Ancaster (private) and 4 at the Rosedale Tennis Club in Gage Park. As I am sure you know the Rosedale club operates in a very similar way to Ancaster. The Lada Tennis School was last year purchased by Burlington Fitness and Racquets.

So, the Greater Hamilton Area with a population of 550,000 has 6 indoor tennis courts. In contrast to those numbers our neighbour, the City of Burlington with a population of 195,000, has, we believe, at least 18 indoor courts.

Before the closing of the 4 indoor courts at the Jewish Community Centre (JCC), there were 10 indoor courts in Hamilton. Since this closure there has been an increase in demand which has swamped the Rosedale Tennis Club and Aldershot Tennis Club.

So, this is the right time to install a Dome in Ancaster. We receive almost daily inquiries from Hamilton area citizens, who play at other summer clubs, asking when the Dome will be ready for playing tennis.

The Outdoor Recreation Facilities & Sports Field Provision Plan states : The City should work with the Ancaster Tennis Club in order to identify funding, operational, and other arrangements specific to their proposals for investments on municipal lands (Village Green Park).

City staff retained a local Architect to submit a feasibility report and this report also indicates that the City lacks indoor tennis facilities.

Over the last 3 years we have seen a significant increase in our family memberships with a corresponding increase in our Junior category. Confirming our belief that we ought to provide a winter facility as soon as possible.

Based on our in-club survey and response to our loan program we are confident that a winter facility at the Ancaster Tennis Club would have great starting base of at least 300 playing members, which is enough to make the club financially self sustaining. Right from the start the new Dome will be a major draw to all tennis players in this area. It is estimated that we will grow, over the first 3 years to 500 winter members, which would essentially fill the club. Growth will come quickly from new tennis players, and existing players from other local summer clubs who will appreciate our “friendly” atmosphere, our pricing, new facilities and first-class lighting.

A detailed Business Plan for the Dome project was prepared by two of our members, a retired Business Professor and a Chartered Accountant.



It was decided that our approach will likely have to be a 10 year lease to purchase agreement for the removable portions of the Dome for 10 years. As you probably saw in our applications this will be more costly than outright purchase by over \$300,000 because of the high interest rates on the leasing.

Our work has estimated that our total up-front start-up project cost, including a 15% contingency, is \$587,650. This amount also includes Consulting fees and the payment for non-recoverable lease items.

Last Fall, we applied for an Ontario Trillium Foundation (OTF) grant in the amount of \$150,000. The decision was delayed due to Provincial Budget discussions and when we received the decision in the Spring of this year, the Grant office commented that our application lacked some statistical information. Our application was declined; and the Grant office indicated that their budget had been reduced by \$15 million.

We have re-applied and the application was sent before the application deadline of June 12, 2019.

We initiated a Fundraiser/Temporary loan program, whereby a member or non-member can loan the Club \$2000. As an incentive they will receive several free summer memberships, and we received \$100,000 in post dated cheques.

As indicated in our detailed submission to the Board of Governors, we are asking from the Hamilton Future Fund a grant in the amount of \$205,911.

Thank you Mr. Chairman

Cc. Three Power Point slides.



Ancaster Tennis Club Inc. Proposed Dome



Total Project Cost Comparison

Purchase Dome out-right

• Studies and fees	\$55,775
• Site servicing	\$54,625
• Foundation construction	\$258,750
• Connection clubhouse/Dome	\$11,500
• Purchase of Dome	
Including LED lights	<u>\$465,261</u>
Total:	\$845,911

Leasing Dome for 10 years

• Studies and Fees	\$55,775
• Site servicing	\$54,625
• Foundation construction	\$258,750
• Connection clubhouse/Dome	\$11,500
• Pre-lease payments	<u>\$207,000</u>
Sub-total:	\$587,650
Ten year leasing cost Dome/11%	<u>\$600,000</u>
Total:	\$1,187,650

Difference : \$341,739

Funding

For Dome Purchase

• Total project cost	\$845,911
• Less: ATC cash on hand: \$100,000	
Loan from 50 members: \$100,000	
City loan: <u>\$290,000</u>	
Sub-total: \$490,000	<u>\$490,000</u>
Shortfall:	\$355,911
Trillium Grant:	\$150,000
Future Fund:	<u>\$205,911</u>
	0

For Leasing Dome

• Total project cost:	\$1,187,650
• Less: ATC cash on hand: \$100,000	
Loan from 50 members: \$100,000	
City loan: <u>\$290,000</u>	
Sub-total: \$490,000	<u>\$490,000</u>
Shortfall:	\$697,650
Trillium Grant:	\$150,000
Future Fund:	\$205,911
* Court fees and increased memberships	<u>\$341,739*</u>
	0

Beach Canal Lighthouse Proposal

Beach Canal Lighthouse Group (BCLG)





Our Lighthouse

- 160 years old
- Historic significance in the development and economy of Hamilton's industries including shipping
- Icon of the beach strip

Status

- Federally owned lighthouses across the country (costal and inland) are being transferred to municipal and/or non profit groups
- Most need extensive repairs to stop “demolition by neglect” and updates to provide public access to show the historical significance
- Feds will transfer assets to groups that show sustainable plans with capacity to execute

BCLG Long Term vision

- Lighthouse will become another link of attractions along the Burlington to Hamilton beach strip
 - Beach Trail
 - Brant Museum
 - Lighthouse/Keeper's house
 - Fisherman's Pier
 - Lakeland pool
 - Confederation park
 - Steam Museum
- Lighthouse/Keeper's house planned phases:
 1. Restoration of lighthouse and Keeper's house
 2. Interpretive Centre
 3. Marine Museum

Players

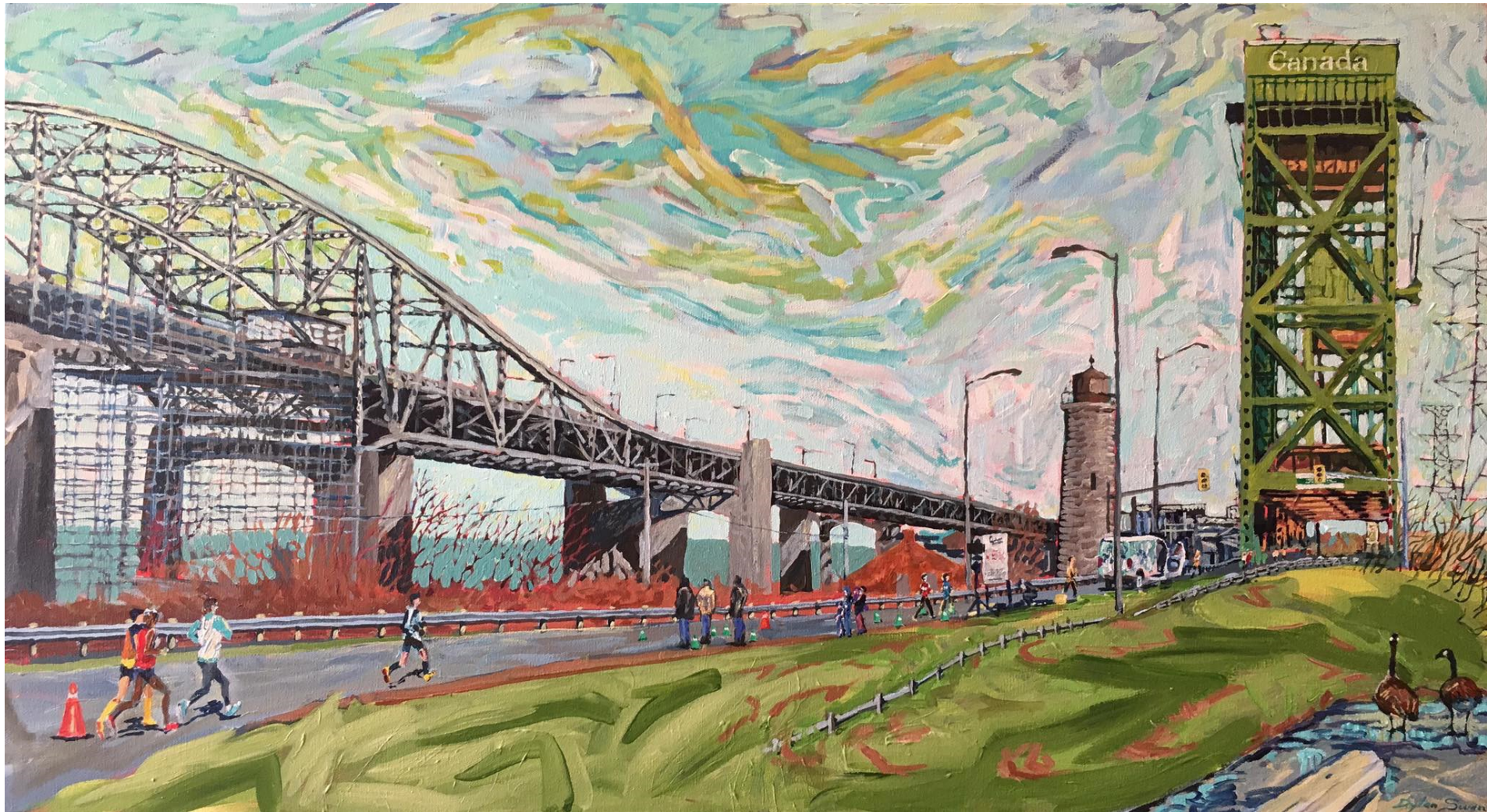
- Federal Oceans and Fisheries
 - Current Owners of lighthouse and keeper's house
- Public Works Canada
 - Current Owners of the land
- Hamilton Port Authority
- City of Hamilton Heritage department
- Councillor Chad Collins

- Beach Canal Lighthouse Group (BCLG)
 - Non-profit, charitable organization
 - Run by volunteers
 - Would be custodians and operator of the assets

Actions Plans

- BCLG
 - Have become a Non-Profit organization
 - In process of becoming charitable organization
- Hamilton Port Authority (HPA) partnership
 - Have agreed to partner with BCLG
 - Ties in with their long term plans of existing neighbouring assets
 - Agreed to have properties and buildings transferred to their organization
 - Agreed to back-stop and maintain structures to their current condition
 - Meeting with Public Works and Oceans Fisheries to transfer assets
- Councillor Collins
 - Seed funding for preliminary engineering assessment and scope of work
- Hamilton Future Fund
 - Conduct initial restoration of buildings
- Fundraising
 - Leverage Hamilton Future Funds to obtain further funds from:
 - Canada Public works
 - Private and Industry donations

Thank You





Cricket Field Renovation Project ~Hamilton Malayalee Samajam~ www.hmsnet.org

Who We Are

- Not-for-profit cultural organization established in 1986
- Serve the people in the Greater Hamilton area.
- Enrich Canadian culture by contributing and preserving Malayalee culture
- We organize various cultural and sports events throughout the year
- We have special focus on seniors, new immigrants, and children

HMS Community Centre

- Purchased in 2003
- 15,000 sq.ft. indoor space with 6 acres of land in Glanbrook
- Fully paid off with the help of donations from community members
- Facility has 120 parking spots and sports field



Why Cricket?

- Cricket 2nd most popular game in the world : 2.5 billion followers
- In Canada - 7th most popular game
- Currently there are 450 schools in GTA and Hamilton playing cricket.
- Exponential growth in people playing cricket in Hamilton
- Significant shortage of cricket fields in Hamilton - City of Hamilton - *Outdoor Recreation Facilities & Sports Field Provision Plan PHASE I & II REPORTS - November 2011*



Our Plan - Field Renovation



- Current field can be easily converted into a professional Cricket field
- Current space is uneven and can cause injury
- Lack of a proper pitch

Our Advantages:



Ladies Wash room
access from outside



Gents Washroom
access from outside



BBQ Area



Fully covered
scoring pavilion



Ample parking spots

Our Experience in Project Management

- Successfully runs City's bingo event for last 18 years
- Received and successfully completed 6 New Horizons for Seniors projects worth of \$125,000
- Successfully completed 4 Enabling Accessibility projects - worth of \$320,000
- Attracted various corporate and private sponsorship for infrastructural projects worth more than \$200,000

Who Will Benefit?

- This field will be available for rent from June till September every year for:
 - Cricket clubs and schools in Greater Hamilton
 - Cricket tournaments - we organize one event per year usually in July
 - Cricket leagues
 - Booking can be managed through our website or city's booking program
 - Several cricket clubs and leagues have already expressed interest

Return on Investment

- Long term investment
- Best suited as a legacy project as per future fund grant criteria
- Adds one more professional cricket field to the City of Hamilton
- Community members will be more attracted to this sport

Ideal Partnership



Hamilton



Infrastructure Support



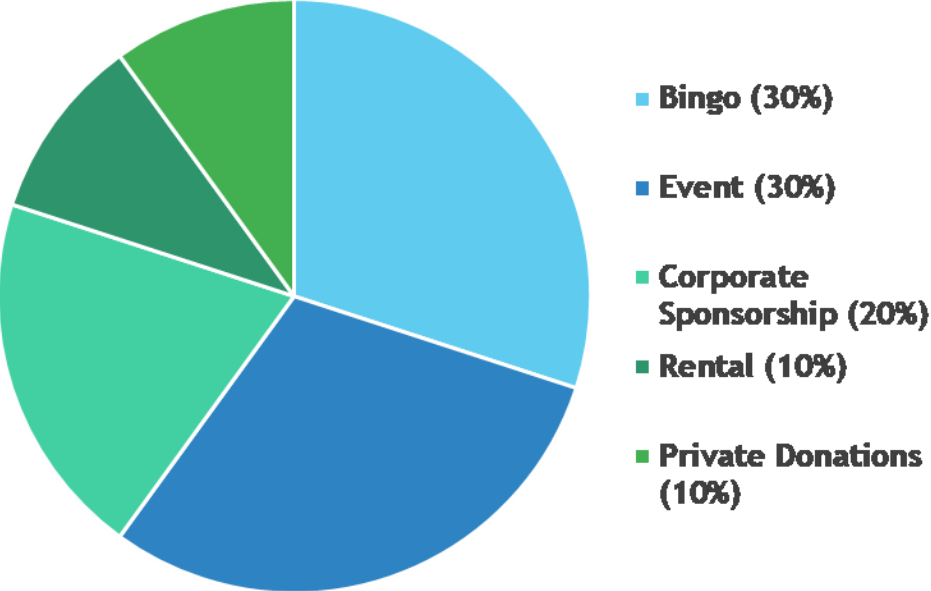
Ongoing management
and maintenance

Our Organizational Capacity

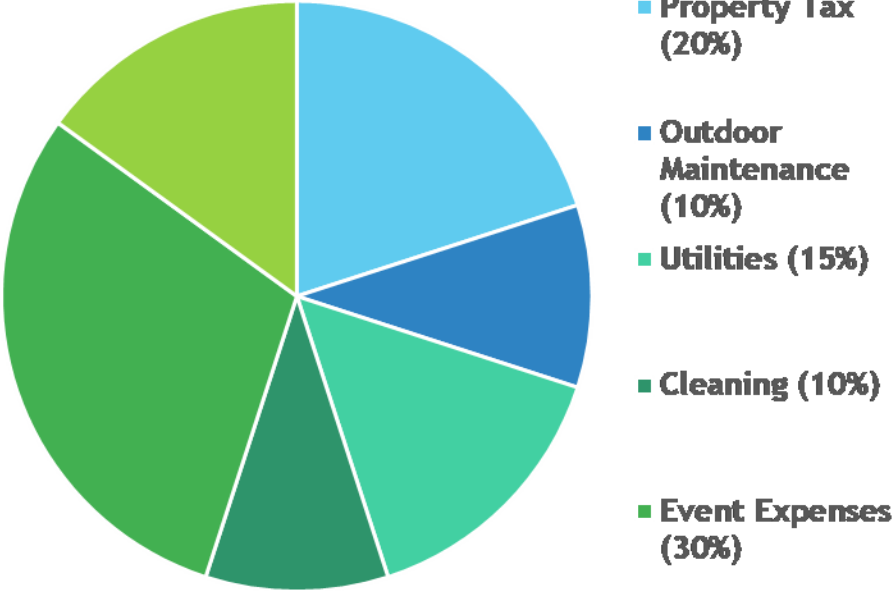
- Board of Directors - 3 Year term
- Property Management Committee - 3 Year term
- Executive Committee - 1 Year term

Financials

Income



Expenses



Support and Endorsements



Hon. David Sweet MP



Hon. Brenda Johnson
Ward 11 Councilor



Hon. Donna Skelly MPP



Hon. Filomena Tassi
Minister for Seniors



Hamilton and District Cricket League



Hamilton Cricket Club

Hamilton Cricket Club

Summary

- City of Hamilton can add one more professional cricket field with minimum investment.
- This facility will be open to the public for rent
- Hamilton Malayalee Samajam is responsible for ongoing management and maintenance.

Questions?