

City of Hamilton PHYSICIAN RECRUITMENT & RETENTION COMMITTEE

Meeting #: 19-001

Date: September 11, 2019

Time: 2:00 p.m.

Location: Room 192, 1st Floor

71 Main Street West

Tamara Bates, Legislative Coordinator (905) 546-2424 ext. 4102

Pages 1. APPOINTMENT OF CHAIR AND VICE-CHAIR 2. APPROVAL OF AGENDA (Added Items, if applicable, will be noted with *) 3. **DECLARATIONS OF INTEREST** 4. APPROVAL OF MINUTES OF PREVIOUS MEETING 3 4.1 June 22, 2018 Clerk's Report - May 29, 2019 7 4.2 5. **COMMUNICATIONS** 6. **DELEGATION REQUESTS** 7. CONSENT ITEMS 8. **PUBLIC HEARINGS / DELEGATIONS** 9. STAFF PRESENTATIONS 10. **DISCUSSION ITEMS**

Physician Recruitment and Retention Terms of Reference Review -

10.1

REVISED

| 10.2 | Key Performance Indicators, Current Statistics, Physicians by |
|------|---|
| | Community, and Conferences and Events |

13

10.3 Budget and Cash Flow

21

11. MOTIONS

12. NOTICES OF MOTION

13. GENERAL INFORMATION / OTHER BUSINESS

13.1 Funding Update (no copy)

14. PRIVATE AND CONFIDENTIAL

14.1 Contract Renewal (distributed under separate cover)

Pursuant to Section 8.1, Sub-Section (b) of the City's Procedural By-Law 18-270, and Section 239(s), Sub-Section (b) of the Ontario Municipal Act, 2001, as amended, as the subject matter pertains to personal information about identifiable individuals, including municipal employees or local board employees.

15. ADJOURNMENT



PHYSICIAN RECRUITMENT & RETENTION COMMITTEE MINUTES 18-001

Friday, June 22, 2018 9:00 a.m. Room 264, Hamilton City Hall 71 Main Street West, Hamilton

Present: Councillor T. Whitehead (Chair)

Dr. D. DiValentino (Vice-Chair), Councillors S. Merulla and D.

Conley, K. Loomis, Dr. B. Julian, Dr. S. Kinzie

THE FOLLOWING ITEMS WERE REFERRED TO THE BOARD OF HEALTH FOR CONSIDERATION:

1. Annual Report (Item 8.1)

(i) Key Performance Indicators, Current Statistics and Physicians by Community (Item 8.1 (a))

(Merulla/Conley)

That the Key Performance Indicators, Current Statistics and Physicians by Community, be received.

CARRIED

(ii) Budget and Cash Flow (Item 8.1 (b))

(Whitehead/Loomis)

- (a) That the Year 14 (2017) Budget for December 1, 2016 to November 30, 2017, be received;
- (b) That the Year 15 (2018) Budget for December 1, 2017 to March 31, 2018, be received;
- (c) That the Cash Flow Statement for December 1, 2016 to November 30, 2017, be received;
- (d) That the Cash Flow Statement for December 1, 2017 to November 30, 2018, be received.

CARRIED

(iii) Conference, Events and Presentation Report – Summary (Item 8.1 (c))

(Whitehead/Loomis)

- (a) That the Conference, Event and Presentation Report Summary (December 2016 November 2017), be received; and,
- (b) That the Conference, Events and Presentation Report Summary (December 2017 November 2018), be received.

CARRIED

FOR INFORMATION:

(a) APPROVAL OF AGENDA (Item 1)

The Committee Clerk advised of the following change to the agenda:

- 1. CONSENT ITEMS (Item 5)
 - 5.1 Working Group of the Physician Recruitment and Retention Steering Committee Minutes dated May 30, 2017

(Conley/Merulla)

That the agenda for the June 22, 2018 meeting of the Physician Recruitment and Retention Committee be approved, as amended.

CARRIED

(b) DECLARATIONS OF INTEREST (Item 2)

None.

- (c) APPROVAL OF MINUTES OF PREVIOUS MEETING (Item 3)
 - (i) September 12, 2017 (Item 3.1)

(Merulla/Conley)

That the Minutes of the September 12, 2017 meeting of the Physician Recruitment & Retention Sub-Committee be approved, as presented.

CARRIED

(d) CONSENT ITEMS (Item 5)

(i) Working Group of the Physician Recruitment and Retention Steering Committee Minutes – May 30, 2017 (Added Item 5.1)

(Merulla/Loomis)

That the Minutes for the May 30, 2017 meeting of the Working Group of the Physician Recruitment and Retention Committee be approved, as presented.

CARRIED

(e) DISCUSSION ITEMS (Item 8)

(i) Annual Report (Item 8.1 (a, b, c))

Jane Walker, Director, Physician Recruitment, addressed the Committee regarding the Key Performance Indicators, Current Statistics, Physicians by Community, Budget and Cash Flow, and Conference, Event and Presentation Report – Summary.

The Committee directed the Director of Physician Recruitment to investigate the feasibility of partnering with McMaster University to create a list of residents without a doctor.

For disposition of this matter, see Item 1.

(f) GENERAL INFORMATION/OTHER BUSINESS (Item 11)

(i) Allowing New Graduates into the Family Health Organization/Family Health Team (Item 11.1)

(Merulla/Whitehead)

That the Committee re-affirm their direction for the Director of Physician Recruitment to schedule a meeting with the new Minister of Health and Long-Term Care, Mayor Eisenberger, Donna Cripps, CEO of the Hamilton Niagara Haldimand Brant Local Health Integration Network, and Councillor T. Whitehead, Chair of the Physician Recruitment and Retention Steering Committee to discuss allowing new graduates into Family Health Organization/Family Health Teams.

CARRIED

(Whitehead/Conley)

That the Director of Physician Recruitment be directed to write a letter to the Ontario Medical Association (OMA) supporting their negotiation efforts with the Ministry of Health and Long-Term Care to increase flexibility for new doctors entering Family Health Organizations across Ontario.

CARRIED

Physician Recruitment & Retention Committee Minutes 18-001

(g) ADJOURNMENT (Item 13)

(Merulla/Loomis)

That there being no further business, the Physician Recruitment & Retention Steering Committee meeting be adjourned at 9:33 a.m.

CARRIED

Respectfully Submitted,

Councillor T. Whitehead, Chair Physician Recruitment & Retention Committee

Lisa Chamberlain Legislative Coordinator Office of the City Clerk



City of Hamilton PHYSICIAN RECRUITMENT AND RETENTION STEERING COMMITTEE

Clerk's Report 19-001

2:30 p.m.
Wednesday, May 29, 2019
Room 264
Hamilton City Hall
71 Main Street West

Pursuant to Section 3.6(4) of the City of Hamilton's Procedural By-law 18-270 at 3:01 p.m. the Committee Clerk advised those in attendance that quorum had not been achieved within 30 minutes after the time set for the Governance Review Sub-Committee, therefore, the Clerk noted the names of those in attendance and the meeting stood adjourned.

Present:

Councillor S. Merulla Councillor T. Whitehead Dr. D. DiValentino Dr. S. Kinzie

Respectfully submitted,

Tamara Bates Legislative Coordinator Office of the City Clerk



Terms of Reference

Official Name:

Physician Recruitment & Retention Steering Committee

Purpose:

The Physician Recruitment & Retention Steering Committee was formed in 2002 to address the critical shortage of family physicians in the City of Hamilton. The economic well-being of the city is intricately linked with the health of its people and this committee recognizes that family physicians are one of the cornerstones of the health care system. The first Physician Recruitment Specialist was hired November 23, 2004 to develop and implement the strategic plan.

Members/Composition:

- 1. A representative from The Hamilton Academy of Medicine (preferably a family physician)
- 2. A representative from The Hamilton Chamber of Commerce
- 3. 4. 5. Three City of Hamilton Councillors
- 6. The Mayor of the City of Hamilton
- 7. A representative from the Department of Family Medicine, McMaster University
- 8. A new physician practicing in Hamilton within five years of their graduation from residency.

One member of the Steering Committee is chosen to be Chair and one Vice-Chair. These two individuals should sit on the Working Group.

Term of Membership:

Minimum of two years with members preferably retiring from the group on a rotating basis to ensure continuity and to capture experience.

Formation Details:

To be updated annually.

To be accessible, to review and to provide support and guidance to the Physician Recruitment Specialist on issues including performance, budget, funding, conferences/events, contracts, economic climate, Ministry and OMA policies, and local factors influencing and challenging physician recruitment.

Deliverables:

To put forward reports and make recommendations to the Board of Health.

Resources and Budget:

In 2017, revenue is \$190,000 with an annual expense budget of \$190,000.

Governance:

Quorum is 4 5 out of 8 members. Voting for acceptance of minutes, budgets, reports.

Communications:

Meetings are held in-person at City Hall and organized by the current Legislative Assistant Coordinator. Meetings are organized at least one month in advance with materials for the meeting distributed two weeks prior.

Relationship with Working Group

The Steering Committee is responsible for providing the overall direction for Physician Recruitment & Retention. They are updated by the Working Group.

Official Name:

Working Group of the Physician Recruitment & Retention Steering Committee

Purpose:

The Working Group was formed to provide the operational support for the program.

Members/Composition:

From the Physician Recruitment & Retention Steering Committee, four members are chosen, to include: one City councillor and representatives from the Hamilton Academy of Medicine, the Hamilton Chamber of Commerce and the Department of Family Medicine, McMaster University. Typically the chair and vice-chairs of the Steering committee are selected to sit on the Working Group and also chair/vice-chair the Working Group.

Term of Membership:

Minimum of two years. Preferably members retire from the group on a rotating basis to ensure continuity and to capture experience.

Formation Details:

To be updated twice annually at a time convenient for the members.

To be accessible, to review and to provide support and guidance to the Physician Recruitment Specialist on issues including performance, budget, funding, conferences/events, contracts, economic climate, Ministry and OMA policies, and local factors influencing physician recruitment.

To provide the operational details for implementation of the Physician Recruitment & Retention Steering Committee.

To propose motions to be brought forward to the Steering Committee for discussion and then to the Board of Health.

Deliverables:

To put forward updates, reports and recommendations to the Steering Committee on matters pertaining to physician recruitment.

Resources and Budget:

In 2016, revenue was \$190,000 with an annual expense budget of \$190,000. The Director, Physician Recruitment & Retention is given permission for all expenses under \$5,000. Expenses over that amount are to be discussed and approved at a Working Group meeting.

Governance:

Quorum is 3 out of 4 members. Voting is held for acceptance of minutes, budgets and reports.

Communications:

Meetings are held in-person and organized by the PR&R office typically via email. If meetings are to be held at City Hall, the City Councillors staff are responsible for organizing the room. Meetings are organized at least one month in advance. Should situations arise requiring more immediate attention, information or requests are made via phone conversations, conference calls and/or emails. As much as possible, issues are brought to the attention of the Working Group at an in-person meeting.

Relationship with Steering Committee

The Working Group brings forward information on a yearly basis unless needed more often.

Prepared by Jane Walker August 18, 2017. Amended by Hamilton City Council September 27, 2017.



KEY PERFORMANCE INDICATORS

YEAR TO YEAR to September 1, 2019

| FAMILY PHYSICIANS | | | | | | | | | | | | |
|-------------------|--------------|----------|-------------------|---------|----------|--------------|--|--|--|--|--|--|
| | | New | New Recru | | | Total Family | | | | | | |
| Year | New Contacts | Recruits | Perm vs. Loc | | Retained | Physicians | | | | | | |
| 2005 - Year 2 | 37 | 17 | Perm - | 12 | 1 | 345 | | | | | | |
| | | | Locum - | 5 | | | | | | | | |
| 2006 - Year 3 | 42 | 17 | Perm - | 13 4 | 5 | 341 | | | | | | |
| | | | Locum - Perm - | 11 | | | | | | | | |
| 2007 - Year 4 | 79 | 19 | Locum - | 8 | 3 | 340 | | | | | | |
| | | | Perm - | 12 | | | | | | | | |
| 2008 - Year 5 | 110 | 20 | Locum - | 8 | 1 | 331 | | | | | | |
| 2000 1/ 0 | 0.7 | 10 | Perm - | 8 | _ | 222 | | | | | | |
| 2009 - Year 6 | 97 | 18 | Locum - | 10 | 1 | 332 | | | | | | |
| 2010 Vaar 7 | 100 | 10 | Perm - | 12 | 1 | 245 | | | | | | |
| 2010 - Year 7 | 100 | 19 | Locum - | 7 | 1 | 345 | | | | | | |
| 2011 - Year 8 | 141 | 26 | Perm - | 19 | 7 | 349 | | | | | | |
| 2011 - Teal 6 | | | Locum - | 7 | , | 349 | | | | | | |
| 2012 - Year 9 | 93 | 29 | Perm - | 22 | 7 | 365 | | | | | | |
| 2012 1641 5 | | 25 | Locum - | 7 | , | | | | | | | |
| 2013 - Year 10 | 82 | 24 | Perm - | 19 | 1 | 367 | | | | | | |
| | | | Locum - | 5 | _ | | | | | | | |
| 2014 - Year 11 | 98 | 20 | Perm - | 15 | 17 | 352 | | | | | | |
| | | | Locum - | 5 | | | | | | | | |
| 2015 - Year 12 | 122 | 24 | Perm - | 13 | 10 | 351 | | | | | | |
| | | | Locum - | 11 | | | | | | | | |
| 2016 - Year 13 | 68 | 20 | Perm - Locum - | 14 6 | 24 | 346 | | | | | | |
| | | | | | | | | | | | | |
| 2017 - Year 14 | 46 | 27 | Perm - | 20 | 18 | 346 | | | | | | |
| | | | Locum - | 7 | | | | | | | | |
| 2018 - Year 15 | 114 | 25 | Perm - | 17 | 25 | 345 | | | | | | |
| | ļ | | Locum - | 8 | | | | | | | | |
| 2019 - Year 16 | 67 | 27 | Perm - | 18 | 29 | 352 | | | | | | |
| | | | Locum - | 9 | | | | | | | | |
| GRAND TOTAL | 1296 | 332 | | | 150 | | | | | | | |



Current Statistics Summary to September 1, 2019

| | 2007 Nov | 2008 Nov | 2009 Nov | 2010 Nov | 2011 Nov | 2012 Nov | 2013 Nov | 2014 Nov | 2015 Nov | 2016 Nov | 2017 Nov | 2018 Nov | 2019 |
|---|------------------|------------------------|------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------|
| | Nov | Nov | Nov | Nov | Nov | Nov | Nov | Nov | Nov | Nov | Nov | Nov | Sept |
| Total | | | | | | | | | | | | | |
| Family | 340 | 331 | 332 | 345 | 349 | 365 | 367 | 352 | 351 | 346 | 345 | 343 | 352 |
| Physicians | | | | | | | | | | | | | |
| Average Age | 52 | 52 | 52 | 52 | 51 | 52 | 52 | 51 | 50 | 51 | 50 | 51 | 49 |
| Physicians in their 20's and 30's | 35 | 51 | 52 | 57 | 63 | 71 | 81 | 74 | 81 | 76 | 84 | 88 | 98 |
| Physicians in their 40's | 95 | 88 | 85 | 87 | 81 | 75 | 75 | 80 | 72 | 73 | 73 | 77 | 79 |
| Physicians in their 50's | 109 | 112 | 115 | 120 | 122 | 119 | 122 | 112 | 114 | 103 | 96 | 94 | 88 |
| Physicians 60 - 64 | (aged 60- 69) | 60 (aged 60- 69) | 57 (aged 60- 69) | 31 | 36 | 50 | 49 | 48 | 49 | 53 | 51 | 47 | 45 |
| Physicians 65 - 69 | - | - | - | 27 | 27 | 22 | 21 | 20 | 21 | 24 | 27 | 24 | 28 |
| Physicians 70 plus | 15 | 20 | 23 | 23 | 20 | 28 | 19 | 18 | 14 | 17 | 14 | 13 | 14 |

^{*}Note: For planning purposes, some of the newer physician's ages are best guess estimates.



| Number of Physicians by Community as of September 1, 2019 | | | | | | | | | | | | |
|---|---------------------------|----------------|----------|-----|--|--|--|--|--|--|--|--|
| Community | Census 2016 Population | MOH doc:pop | Shortage | | | | | | | | | |
| Ancaster | 40,560 | 29 | 20 | 9 | | | | | | | | |
| Dundas | 24,285 | 18 | 23 | -5 | | | | | | | | |
| Flamborough | 42,655 | 31 | 20 | 11 | | | | | | | | |
| Glanbrook | 29,860 | 22 | 1 | 21 | | | | | | | | |
| Hamilton | 330,090 | 239 | 225 | 14 | | | | | | | | |
| Lower | 176,815 | 128 | 139 | -11 | | | | | | | | |
| Upper | 153,275 | 111 | 86 | 25 | | | | | | | | |
| Stoney Creek | 69,470 | 50 | 33 | 17 | | | | | | | | |
| Total | 536,920 | 389 | 322 | 67 | | | | | | | | |

Prepared by Jane Walker August 19, 2019



CONFERENCES, EVENTS & PRESENTATIONS (YEAR 16)

December 2018 - November 2019

to June 30, 2019

| | | Event | | В | udgeted | A | tual Cost |
|------------------------|---|--|--|----|-----------|----|-----------|
| Date | Organization | Name/Purpose | Location | | Cost | (| to date) |
| December 18, 2018 | Dept. of Family Medicine | Presentation to R2 residents | David Braley Health Sciences Centre | \$ | 20.00 | \$ | 35.00 |
| January 22, 2019 | Hamilton Family Health Team | Board presentation | HFHT office - 123 James St. North | \$ | 10.00 | \$ | 5.00 |
| January 30, 2019 | Hamilton Academy of Medicine | Clinical Day | Hamilton Convention Centre | \$ | 100.00 | \$ | 20.00 |
| February 20, 2019 | Dept. of Family Medicine | McMaster R1 Resident Day | David Braley Health Sciences Centre | \$ | - | \$ | - |
| March 7, 2019 | Hamilton Family Health Team | Succession Planning | HFHT office - 123 James St. North | \$ | 20.00 | \$ | 5.00 |
| April 24 - 26, 2019 | CASPR | Canadian Association of Staff Physician Recruiters | Collingwood, ON | \$ | 3,000 | \$ | 2,788.00 |
| May 8, 2019 | Technology & Future of Healthcare | Dr. DiValentino & Dr. Tytus | Hamilton Convention Centre | \$ | 3,500 | \$ | 3,040.00 |
| October 2019 | Hamilton Family Health Team | Succession Planning | HFHT office - 123 James St. North | \$ | 20.00 | | |
| November 2019 | Ontario College of Family Physicians | Annual Scientific Assembly | Toronto Convention Centre, Montreal | \$ | 4,000.00 | \$ | 785.00 |
| | | TOTAL CONFERENCE CO | OSTS | \$ | 10,670.00 | \$ | 6,678.00 |

| Date | Event | Cost | Invoice | | Amount | |
|--------|------------------------|------------------|---------|-----|----------------|-------------|
| Jan-13 | Clinical Day | Parking | | 122 | \$ 9.00 | |
| Feb-13 | FMF 2013 | 1/4 booth cost | | 123 | \$ 2,620.28 | |
| Feb-13 | Models in Primary Care | Mileage - Jane | | 123 | \$ 12.48 | |
| | | Mileage - Brenda | | 123 | \$ 18.72 | |
| | | Mileage - 3 docs | | 123 | \$ 13.52 | \$ 44.72 |
| Mar-13 | CASPR | Registration | | 124 | \$ 423.62 | |
| | CASPR | Flight | | 124 | \$ 867.65 | \$ 1,291.27 |
| Apr-13 | | Table Throw | | 125 | \$ 300.86 | |
| May-13 | ASA51 | Registration | | 126 | \$ 1,695.00 | |
| Oct-13 | FMF 2013 | Booth | | 131 | \$ 286.84 | \$ 2,907.12 |
| Oct-13 | Research Day | Mileage - Brenda | | 131 | \$ 5.82 | |
| | Research Day | Parking - Brenda | | 131 | \$ 11.00 | \$ 16.82 |
| Nov-13 | ASA51 | Hotel | | 132 | \$ 375.86 | |
| | ASA51 | Dinner | | 132 | \$ 61.98 | |
| | ASA51 | Mileage | | 132 | \$ 40.56 | \$ 1,735.56 |
| | | | | | \$ 6,743.19 | |

PHYSICIAN RECRUITMENT & RETENTION PROGRAM YEAR 16 (2019) BUDGET TO ACTUALS COMPARISON For the Period Recember 4, 2019 to June 20, 2019

For the Period December 1, 2018 to June 30, 2019

Updated - August 20, 2019

| Includes Actuals up to June 30, 2019 | Year 15 BUDGET | Year 15 BUDGET | Year 15 ACTUALS | Year 15 VARIANCE under/(over) |
|--------------------------------------|--------------------------|---------------------------|---------------------------|-------------------------------------|
| | Dec 1/18 to Nov 30/19 | Dec 1/18 to June 30/19 | Dec 1/18 to June 30/19 | Dec 1/18 to June 30/19 |
| Balance Carried Forward | \$ 428,186 | \$ 428,186 | \$ 428,186 | 0 |
| Revenue | | | | |
| City of Hamilton | 75,000 | 75,000 | 0 | -75,000 |
| McMaster University | 25,000 | 25,000 | 0 | -25,000 |
| St. Joseph's Healthcare | 20,000 | 20,000 | 20,000 | 0 |
| Hamilton Health Sciences | 20,000 | 20,000 | 0 | -20,000 |
| Dept of Family Medicine | 15,000 | 15,000 | 7,500 | -7,500 |
| Hamilton Family Health Team | 25,000 | 25,000 | 0 | -25,000 |
| | \$ 180,000 | 180,000 | 27,500 | -152,500 |
| Operating Expenses | | | | |
| Wages & Benefits | 127,151 | 74,171 | 71,043 | 3,128 |
| Support Staff | 52,226 | 30,465 | 29,545 | 920 |
| Office Expenses | 7,956 | 4,641 | 5,716 | (1,075) |
| Printing / Communications | 2,229 | 1,300 | 234 | 1,066 |
| Travel Expenses | 6,131 | 3,576 | 1,493 | 2,083 |
| Promotional Items | 2,122 | 1,238 | 100 | 1,138 |
| Events /Meals/Functions | 530 | 309 | 149 | 160 |
| Community Visit Program | 520 | 303 | - | 303 |
| Medical Conferences & Job Fairs | 8,524 | 4,972 | 5,179 | (207) |
| Advertising / Public Relations | 2,122 | 1,238 | 791 | 447 |
| | \$ 209,510 | 122,214 | \$ 114,250 | \$ 7,964 |
| Net - Funding Surplus (Shortfall) | \$ 398,676 | \$ 485,972 | \$ 341,436 | |

In-kind contributions

Hamilton Academy of Medicine2,333Hamilton Chamber of Commerce15,000Total In-kind Contribution17,333

Note

Expenses & revenues based on information received as of the date of update.

PHYSICIAN RECRUITMENT & RETENTION PROGRAM LTD CASH FLOW STATEMENT

For the Period December 1, 2018 to November 30, 2019

Run Date: Aug-19-19

| | Jun/04 - Nov/19 (actuals) | Dec/18 (actuals) | Jan/19 (actuals) | Feb/19 (actuals) | Mar/19 (actuals) | Apr/19 (actuals) | May/19 (actuals) | Jun/19 (actuals) | Jul/19 (pending) | Aug/19 (pending) | Sep/19 (pending) | Oct/19 (pending) | Nov/19 (pending) | Total |
|--|---------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------|
| BEGINNING BALANCE | - | \$ 428,186 | \$ 414,766 \$ | 393,347 \$ | 398,283 \$ | 381,849 | 370,360 | \$ 354,970 | 341,436 | 366,436 | \$ 366,436 | \$ 366,436 | \$ 366,436 | 428,186 |
| REVENUE | | | | | | | | | | | | | | |
| City of Hamilton | 840,800 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| McMaster University - Cust# 102644 | 291,668 | - | - | _ | - | _ | - | - | - | _ | - | - | - | - |
| Department of Family Medicine - Cust# 107777 | 107,749 | - | - | - | - | 7,500 | - | - | - | - | - | - | - | 7,500 |
| Hamilton Health Sciences - Cust # 111058 | 418,000 | - | - | _ | - | _ | - | - | - | _ | - | - | - | - |
| St. Joseph's Hospital - Cust# 101131 | 357,000 | - | - | 20,000 | - | - | - | - | - | - | - | - | - | 20,000 |
| St.Peters Hospital | 30,000 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Hamilton Community Foundation | 5,000 | - | - | _ | - | - | _ | - | - | - | - | - | - | - |
| Hamilton Family Health Team - Cust# 114291 | 125,000 | - | - | - | - | - | - | - | 25,000 | - | - | - | - | 25,000 |
| Human Resource Development Canada | 90,669 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Hamilton Physicians - Dec/15 overpayment | 10,349 | - | - | _ | - | - | _ | _ | _ | - | - | - | - | - |
| Consulting | 400 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| TOTAL REVENUES | 2,276,635 | \$ - : | \$ - \$ | 20,000 \$ | - \$ | 7,500 \$ | - : | \$ - 9 | 25,000 | - | \$ - | \$ - | \$ - | 52,500 |
| | | | | | | | | | | | | | | |
| OPERATING EXPENSES | 4 007 704 | 0.055 | 44.400 | 0.500 | 0.500 | 0.000 | 0.000 | 0.500 | | | | | | 74.040 |
| Wages & Benefits | 1,287,791 | 8,955 | 14,103 | 9,589 | 9,589 | 9,606 | 9,606 | 9,596 | - | - | - | - | - | 71,043 |
| Support Staff | 291,321 | 3,944 | 5,908 | 3,939 | 3,939 | 3,939 | 3,939 | 3,939 | - | - | - | - | - | 29,545 |
| Office Expenses | 74,394 | 153 | 1,052 | 702 | 90 | 2,081 | 1,637 | - | - | - | - | | - | 5,716 |
| Printing & Communications | 29,323 | - | 112 | - | 122 | - | - | - | - | - | - | - | - | 234 |
| Travel Costs | 45,810 | 89 | 116 | 834 | 29 | 413 | 11 | - | - | - | - | - | - | 1,493 |
| Promotional Packages | 22,147 | - | - | - | - | - | 100 | - | - | - | - | - | - | 100 |
| Events, Functions & Meals | 13,638 | 149 | - | - | - | - | - | - | - | - | - | - | - | 149 |
| Community Visit Program | 1,109 | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Medical Conferences & Job Fairs | 61,093 | 130 | - | - | 2,666 | 2,383 | - | - | - | - | - | - | - | 5,179 |
| Advertising/Public Relations | 21,823 | - 40.400 · | 127 | 45.004 | - | 568 | 97 | - * 40.505 4 | | - | - | - | - | 791 |
| TOTAL OPERATING EXPENSES | 1,848,449 | \$ 13,420 | \$ 21,418 \$ | 15,064 \$ | 16,435 \$ | 18,989 | 15,390 | \$ 13,535 | - 9 | - | - | \$ - | \$ - | 114,250 |
| ENDING BALANCE | 428,186 | \$ 414,766 | \$ 393,347 \$ | 398,283 \$ | 381,849 \$ | 370,360 | 354,970 | \$ 341,436 \$ | 366,436 | 366,436 | \$ 366,436 | \$ 366,436 | \$ 366,436 | 366,436 |

*NOTE: Physician Recruitment & Retention Program holds \$10,000 as a float provided by the City of Hamilton (Acct: 11515-000100)

ok at 20/08/2019

NOTE: Pending Invoices

HP inv232R

437 Total: 437

08 - August 2019 Cashflow @ 20Aug2019 As of 8/27/19