



City of Hamilton

GENERAL ISSUES COMMITTEE ADDENDUM

Meeting #: 19-019
Date: October 2, 2019
Time: 9:30 a.m.
Location: Council Chambers, Hamilton City Hall
71 Main Street West

Stephanie Paparella, Legislative Coordinator (905) 546-2424 ext. 3993

***5. COMMUNICATIONS**

- *5.1 Correspondence from P. J. Mercanti, on behalf of the Hamilton Urban Precinct Entertainment Group, respecting the Sports, Entertainment and Convention Venues matter

Recommendation: Be received and referred to the consideration of Item 10.1.

- *5.2 Correspondence from David E. Branch, Commissioner of the Ontario Hockey League, respecting the Potential Development of a New Arena

Recommendation: Be received and referred to the consideration of Items 8.2 and 10.1.

- *5.3 Correspondence from Darko Vranich, President & CEO, Vrancor Group Inc., respecting the Sports, Entertainment and Convention Venues matter

Recommendation: Be received and referred to the consideration of Item 10.1.

8. PUBLIC HEARINGS / DELEGATIONS

- *8.3 Nicole Smith, Kumon Hamilton West End, respecting the Saturday Rallies and Standing for Love and Inclusion

12. NOTICES OF MOTION

- *12.1 Policy on Standard Terms and Conditions to be Incorporated in City Lease Agreements Consistent with the City's Equity and Inclusion Policy

*12.2 To Provide Free On-Street Parking on Concession Street for the 2019 Fallfest

14. PRIVATE AND CONFIDENTIAL

*14.5 Sports, Entertainment and Convention Proposal Review (LS19039) (City Wide) (To be distributed)

Pursuant to Section 8.1, Sub-section (f) of the City's Procedural By-law 18-270, and Section 239(2), Sub-section (f) of the *Ontario Municipal Act, 2001*, as amended, as the subject matter pertains to advice that is subject to solicitor-client privilege, including communications necessary for that purpose.

5.1

From: PJ Mercanti [<mailto:pjmercanti@carmensgroup.com>]

Sent: September-27-19 10:45 AM

To: Wilson, Maureen; Farr, Jason; Nann, Nrinder; Merulla, Sam; Collins, Chad; Jackson, Tom; Pauls, Esther; Danko, John-Paul; Whitehead, Terry; Clark, Brad; Pearson, Maria; Johnson, Brenda; Ferguson, Lloyd; VanderBeek, Arlene; Partridge, Judi; Eisenberger, Fred

Cc: Thorne, Jason; Norton, Glen; Smith, Janette; McHugh, Ryan

Subject: Update on PWC Study re: New Downtown Convention Centre

Dear Mayor Eisenberger and Members of Hamilton City Council,

With all of the discussion in recent weeks regarding the state of the City's various sports and entertainment venues, our various partners including LiUNA, Fengate Capital, Meridian Credit Union, and the Joyce Family believes that it is important to provide you with an update on some of the work that we are doing to help create some tangible options for the City of Hamilton as it continues to explore solutions to these aging facilities.

First, through the coordination efforts of Jasper Kujavsky and legal work by the leadership team at Gowlings WLG, our consortium is incorporating under the name of **Hamilton Urban Precinct Entertainment Group** (referred to as "HUPEG"). We are also in discussions with other prominent local developers and hospitality operators (both locally and GTA-based) about potential inclusion or alignment with our organization. We are also going to commence discussions with Spectra and Live Nation around 'what is possible' and how we can all work together, in alignment and for the greatest good of Hamilton, both short term and long term in the existing and any potential new facilities.

Secondly, as referenced in the subject line, our group has commissioned PriceWaterhouseCoopers (PWC) to produce a report around specific solutions on how to deliver a new state-of-the-art convention centre in the City of Hamilton. This will include some overlapping information with your recent Ernst & Young (E&Y) report - around convention centre research - but will include more specific information about 'how' the private sector can go about assisting with the financing/construction of a new convention centre, and the type/scope of ancillary development (residential/commercial/etc.) that would be required to afford that level of financing support. It is expected that the 'ancillary' development on city owned land would be very substantial (in line with estimates from E&Y), both potentially downtown as well as in other parts of the city (Stoney Creek, Flamborough, Glanbrook, Etc), and much of this new development would result in new taxes for the City of Hamilton. The study will also look at other funding avenues available for the construction of new convention centres, including funding streams used by the City of Niagara Falls such as Build Canada (and other senior government infrastructure funds.) We will also be exploring the positive financial benefit that hosting the Commonwealth Games could provide for 'sport and entertainment' infrastructure investment in the city – both downtown and for facilities around the Greater Hamilton Area – in addition to the new affordable housing solutions for the city.

While it may also seem like the most logical solution, it is important that we also share with you that **the only location for a new convention centre to work is downtown**. The adjacency to other hospitality amenities including hotels (Sheraton/Homewood) and restaurants are absolutely necessary for a convention centre to be viable, and having proximity to other cultural and entertainment venues is also strategically important. It helps us immensely that the convention centre is close to the AGH, the FirstOntario Concert Hall and FirstOntario Centre, as this clustering is helpful when bidding on national events such as the Canadian Country Music Awards, the Junos, and other numerous events that require multiple venues to be in close proximity.

Lastly, we also wanted to share that we are going to be meeting next week with Vrancor Hospitality to brainstorm how we can each add value to the discussion around downtown precinct redevelopment, and to explore potential alignment of various sorts. We have also had discussions with Michael Andlauer and the Hamilton Bulldogs around their plans, whom we respect immensely and whose partnership we value. If the Bulldogs remain open and flexible about exploring possible downtown arena solutions they will no doubt find tremendous support from numerous hospitality operators and developers who are focused on development in the core. (As an aside, Carmen's Group and the Charity of Hope are both proud partners of the Hamilton Bulldogs Foundation and the great work that they do in this community for thousands of children, and we will continue to be supportive of this impactful community initiative. We have always had a great working relationship with their entire organization and look forward to continuing to long into the future.)

In closing, once our PWC study is completed in the coming week/weeks, we will happily share it with relevant parties at City Hall to provide some new protein to the conversation around 'sport, entertainment, convention centre' redevelopment solutions.

If anybody has any questions, I would be more than delighted to answer them.

Thanks for your time.

Most Sincerely,

P.J. Mercanti

On behalf of the Hamilton Urban Precinct Entertainment Group



PJ MERCANTI
CEO

T: 905-387- 9491

E: pjmercanti@carmensgroup.com W: carmensgroup.com

A: 77 JAMES STREET N, UNIT 300, HAMILTON ON
L8R 2K3.

Facebook Twitter Instagram LinkedIn YouTube



**Ontario
Hockey
League**

305 Milner Avenue, Suite 200
Scarborough, Ontario M1B 3V4
Telephone: 416/299-8700
Fax: 416/299-8787
www.ontariohockeyleague.com

**Commissioner's
Office**

September 30, 2019

Mayor Eisenberger & Members of Hamilton City Council
City Hall Municipal Service Centre
71 Main Street West
Hamilton, Ontario
L8P 4Y5

Dear Mayor Eisenberger:

Let me begin by saying that the Ontario Hockey League (OHL) was delighted when, under the leadership of Michael Andlauer, major junior hockey returned to Hamilton, a city known for its love of sports.

The OHL is aware of the discussions underway regarding the potential development of a new arena facility in the City and we express our complete support for this exciting project.

The OHL has teams in 17 municipalities in Ontario, in all of these municipalities our teams are either the number one or number two sports and entertainment property and an important part of the community. One of the most important factors in the success of an OHL franchise is that of a suitable arena facility, which not only affords the team a place to play and fans to gather, but also provides for hosting of league-wide events such as Memorial Cup, which provide a significant return in the form of local economic impact.

We thank-you for your consideration of this exciting project. Should you require any additional information or clarification, please do not hesitate to contact me.

Sincerely,

DAVID E. BRANCH
Commissioner
ONTARIO HOCKEY LEAGUE

DEB/tl

Dave/Mayor Fred Eisenberger.Sept 30



October 1, 2019

Notice to Mayor and Hamilton City Council

Vrancor Group Inc. (Vrancor) has invested substantially in the development of many completed properties in downtown Hamilton. In addition, Vrancor has committed to further substantial future investments in downtown properties either currently under construction or planned for construction.

As such, we have a significant interest in the vibrancy, energy, sustainability, and attractiveness of Hamilton's downtown core. Simply put, we are vested in the success of our downtown.

With recent events we think it appropriate to formally state that Vrancor is interested in discussing dynamic and even greater substantial investments in downtown Hamilton. Our interest is expansive and would consider not only the Arena and Arena precinct, but also the revitalization of Convention facilities and ancillary and/or related assets in the downtown core.

We see the City's entertainment and convention assets in the downtown as symbiotic and synergistic. They feed off of each other and create an energy that is greater than the sum of each facility's standing alone impact.

We respectfully request that we be included to meet with the appointed Steering Committee that is authorized by the City to deal with these matters.

Any enquiries in respect of Vrancor's interest in making increased investments in Hamilton's downtown entertainment and convention assets should be forwarded to Mario Frankovich, Project Coordinator at 905-540-4800. Thank you.

Darko Vranich
President & CEO
Vrancor Group Inc.

Love in the Hammer, or Saturday Rallies Explained

Who are we?



Who are we?



Who are we?



What do we do?



What do we do?



Why do we do it?

- Tired of being terrorized:
- “ I worry bout dying alone in a back alley beat to death cuz the cops don’t care.”

Why do we do it?

-
- **#NeverAgainIsNow**

Conclusion: The Ask

- **1) Show up and Stay With Us**
- **Time is our most valuable currency**

Conclusion: The Ask

- **2) Speak Truthfully and Compassionately about Us**
- **We are there for love and inclusion because the alt-right is there to hate and taunt innocent bystanders.**

Conclusion: The Ask

- **3) Lead: Communication**
- **We need more and better two-way communication between the Mayor and Council and the people of Hamilton**

Conclusion: The Ask

- **3) Lead: Police Services**
- **Serving and Protecting**
- **Friendly Support**
- **Closer to Hand When Trouble Breaks Out**

Conclusion: The Ask

- **Lead: Taking Action**
- **Thank you to Clrs. Clark, Wilson, Pauls, Danko, and Nann.**
- **But we need all of you.**

- **Thank you for your time.**

CITY OF HAMILTON

NOTICE OF MOTION

General Issues Committee: October 2, 2019

MOVED BY COUNCILLOR N. NANN.....

Policy on Standard Terms and Conditions to be Incorporated in City Lease Agreements Consistent with the City’s Equity and Inclusion Policy

That Legal Services staff be directed to develop a policy on standard terms and conditions to be incorporated in City lease agreements that is consistent with the City’s Equity and Inclusion Policy and consistent with the City’s approach to the equity, diversity and inclusion framework currently being developed, and report back to the General Issues Committee.

CITY OF HAMILTON

NOTICE OF MOTION

General Issues Committee: October 2, 2019

MOVED BY COUNCILLOR E. PAULS.....

To Provide Free On-Street Parking on Concession Street for the 2019 Fallfest

WHEREAS, Fallfest is a local, family friendly community event run by the Concession Street BIA businesses and vendors, open to all of Hamilton and the surrounding area, to increase community awareness and involvement and local support;

THEREFORE, BE IT RESOLVED:

That the daily on-street parking fee of \$983.25, for parking on Concession Street between Upper Wentworth Street to East 25th Street, for the Concession Street Fallfest, being held on October 5, 2019, be funded from the Ward 7 Discretionary Fund, 3301909700.

CITY OF HAMILTON

MOTION

General Issues Committee: October 2, 2019

MOVED BY COUNCILLOR E. PAULS.....

SECONDED BY MAYOR / COUNCILLOR

That the Rules of Order be waived to allow for the introduction of a Motion to Provide Free On-Street Parking on Concession Street for the 2019 Fallfest.

CITY OF HAMILTON MOTION

General Issues Committee: October 2, 2019

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SECONDED BY MAYOR / COUNCILLOR

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