

Meeting #:	20-002(e)
Date:	January 29, 2020
Time:	9:30 a.m.
Location:	Council Chambers, Hamilton City Hall
	71 Main Street West

Stephanie Paparella, Legislative Coordinator (905) 546-2424 ext. 3993

		Pages
1.	APPROVAL OF AGENDA	
2.	DECLARATIONS OF INTEREST	
3.	APPROVAL OF MINUTES OF PREVIOUS MEETING	
	*3.1 January 28, 2020	2
4.	COMMUNICATIONS	
5.	CONSENT ITEMS	
6.	STAFF PRESENTATIONS	
	6.1 City Manager's Office 2020 Operating Budget Presentation	6
	6.2 Corporate Services Department 2020 Operating Budget Presentation	40
7.	DISCUSSION ITEMS	
8.	MOTIONS	
9.	NOTICES OF MOTION	
10.	PRIVATE & CONFIDENTIAL	

11. ADJOURNMENT



GENERAL ISSUES COMMITTEE (2020 OPERATING BUDGET) MINUTES 20-002(d)

9:30 a.m. Tuesday, January 28, 2020 Council Chambers Hamilton City Hall 71 Main Street West

Present:	Mayor F. Eisenberger, Councillor N. Nann (Chair) Councillors M. Wilson, J. Farr, S. Merulla, C. Collins, T. Jackson, E. Pauls, J.P. Danko, M. Pearson, B. Johnson, L. Ferguson, A. VanderBeek, J. Partridge

Absent: Councillor T. Whitehead, B. Clark – Personal

THE FOLLOWING ITEMS WERE REFERRED TO COUNCIL FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Committee Clerk advised of the following change to the agenda:

3. APPROVAL OF MINUTES OF PREVIOUS MEETING

3.1 January 24, 2020

(Pearson/Farr)

That the agenda for the January 28, 2020 General Issues Committee (Budget) meeting be approved, as amended.

Result: Motion CARRIED by a vote of 11 to 0, as follows:

YES - Ward 1 Councillor Maureen Wilson YES - Ward 2 Councillor Jason Farr YES - Ward 4 Councillor Sam Merulla NOT PRESENT - Ward 5 Councillor Chad Collins

- NOT PRESENT Ward 6 Councillor Tom Jackson YES - Ward 7 Councillor Esther Pauls YES - Ward 8 Councillor John-Paul Danko
- YES Chair Ward 3 Councillor Nrinder Nann
- YES Mayor Fred Eisenberger
- YES Ward 15 Councillor Judi Partridge
- NOT PRESENT Ward 14 Councillor Terry Whitehead
- YES Ward 13 Councillor Arlene VanderBeek
- NOT PRESENT Ward 12 Councillor Lloyd Ferguson
- YES Ward 11 Councillor Brenda Johnson
- YES Ward 10 Councillor Maria Pearson
- NOT PRESENT Ward 9 Councillor Brad Clark

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) APPROVAL OF MINUTES OF PREVIOUS MEETING (Item 3)

(i) January 24, 2020 (Item 3.1)

(Danko/Pauls)

That the Minutes of the January 24, 2020 General Issues Committee (Budget) meeting be approved, as presented.

Result: Motion CARRIED by a vote of 11 to 0, as follows:

YES - Ward 1 Councillor Maureen Wilson YES - Ward 2 Councillor Jason Farr YES - Ward 4 Councillor Sam Merulla NOT PRESENT - Ward 5 Councillor Chad Collins NOT PRESENT - Ward 6 Councillor Tom Jackson YES - Ward 7 Councillor Esther Pauls YES - Ward 8 Councillor John-Paul Danko YES - Chair - Ward 3 Councillor Nrinder Nann YES - Mayor Fred Eisenberger YES - Ward 15 Councillor Judi Partridge NOT PRESENT - Ward 14 Councillor Terry Whitehead YES - Ward 13 Councillor Arlene VanderBeek NOT PRESENT - Ward 12 Councillor Lloyd Ferguson YES - Ward 11 Councillor Brenda Johnson YES - Ward 10 Councillor Maria Pearson NOT PRESENT - Ward 9 Councillor Brad Clark

(d) **PRESENTATIONS** (Item 6)

(i) Public Works Department 2020 Operating Budget (Item 6.1)

Dan McKinnon, General Manager of the Public Works Department, addressed Committee and provided a PowerPoint presentation respecting the Public Works Department 2020 Operating Budget.

(Eisenberger/VanderBeek)

That the presentation, respecting the Public Works Department 2020 Operating Budget, be received.

CARRIED

A copy of the presentation is available on the City's website at <u>www.hamilton.ca</u> or through the Office of the City Clerk.

(e) DISCUSSION ITEMS (ITEM 7)

(i) Sidewalk Snow Removal (PW19022(a)) (City Wide)

(Nann/Johnson)

That Report PW19022(a), respecting Sidewalk Snow Removal, be DEFERRED to the February 13, 2020 General Issues Committee meeting, in order to hear any delegations respecting this matter at the February 10, 2020 GIC, prior to considering this report.

Result: Motion CARRIED by a vote of 11 to 1, as follows:

YES - Ward 1 Councillor Maureen Wilson NOT PRESENT - Ward 2 Councillor Jason Farr YES - Ward 4 Councillor Sam Merulla YES - Ward 5 Councillor Chad Collins YES - Ward 6 Councillor Tom Jackson YES - Ward 7 Councillor Esther Pauls YES - Ward 8 Councillor John-Paul Danko YES - Chair - Ward 3 Councillor Nrinder Nann NOT PRESENT - Mayor Fred Eisenberger YES - Ward 15 Councillor Judi Partridge NOT PRESENT - Ward 14 Councillor Terry Whitehead YES - Ward 13 Councillor Arlene VanderBeek NO - Ward 12 Councillor Lloyd Ferguson YES - Ward 11 Councillor Brenda Johnson YES - Ward 10 Councillor Maria Pearson NOT PRESENT - Ward 9 Councillor Brad Clark

January 28, 2020 Page 4 of 4

(f) ADJOURNMENT (Item 8)

(Pearson/Ferguson)

That, there being no further business, the General Issues Committee (Budget), be adjourned at 11:29 a.m.

CARRIED

Respectfully submitted,

Councillor Nrinder Nann Chair, General Issues Committee

Stephanie Paparella Legislative Coordinator Office of the City Clerk Hamilton

CITY MANAGER'S OFFICE January 29, 2020

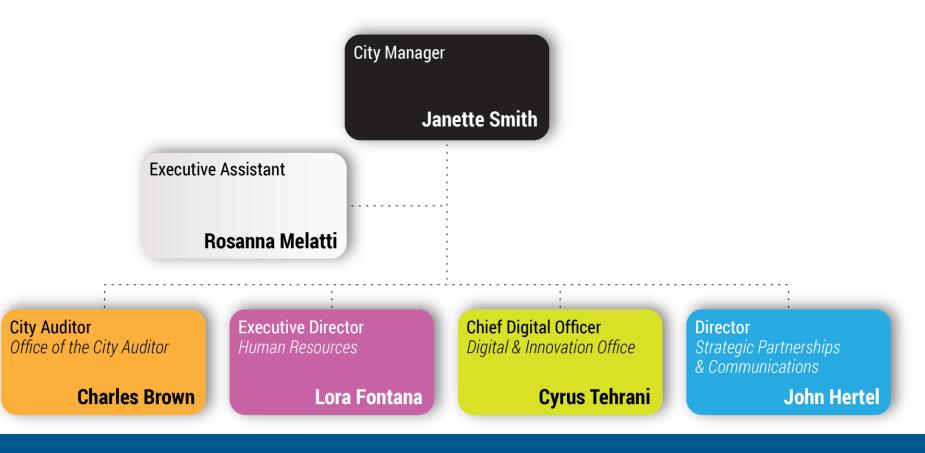


Page 6 of 96 **Item 6.1**



2019 CMO DEPARTMENT PURPOSE & ORGANIZATIONAL CHART

City Manager's Office (CMO) provides leadership and direction to the organization, and enables departments and program areas to achieve their outcomes.





SERVICES AND SUB-SERVICES

Office of the City Auditor

- Compliance Auditing
- Value for Money Auditing
- Special Investigations (Fraud and Waste, Whistleblower)
- Risk Assessments
- Consulting

Human Resources

- Benefits Administration
- Compensation Services
- Employee & Labour Relations
- Collective Bargaining
- Health & Safety
- Wellness
- Occupational Health
- HR Analytics & Metrics
- HR Administration
- HR Business Partner Services
- HR Information Systems
- HR Records Administration
- Human Rights
- Diversity & Inclusion
- Organizational Development & Learning
- Talent (Recruitment) Services
- Return to Work Services

Digital & Innovation Office

- Digital Service Channels (Mobile App, Web)
- Digital Strategy
- Digital Transformation
- Smart City
 Strategy & Program
- Open Government
 & Open Data
- CityLAB
- Digital infrastructure planning and liaison

Strategic Partnerships & Communications

- Strategy & Performance Excellence
- Community Engagement
- Internal/External Communications
- Marketing
- Creative Design
- Social Media
- Media Buying
- Digital Communications Channels (web, App, Intranet)
- Strategic Partnerships
- City Enrichment Fund
- · Hamilton Farmer's Market



Page 9 of 96

2019 HIGHLIGHTS

Hamilton

OFFICE OF THE CITY AUDITOR 2019 HIGHLIGHTS





CITY MANAGER'S OFFICE - 2020 OPERATING BUDGET January 29, 2020

HUMAN RESOURCES 2019 HIGHLIGHTS





CITY MANAGER'S OFFICE - 2020 OPERATING BUDGET January 29, 2020

HUMAN RESOURCES 2019 HIGHLIGHTS



Hamilton









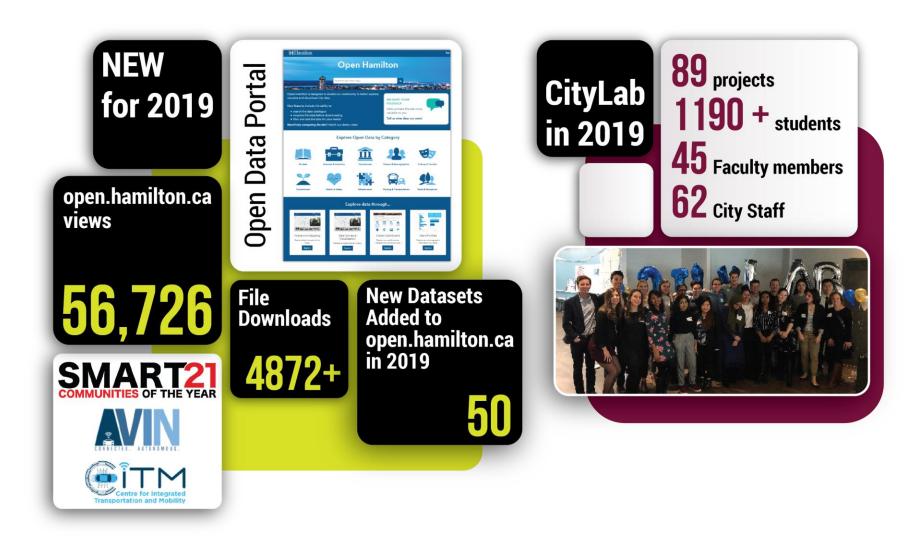
H Hamil



www.hamilton.ca

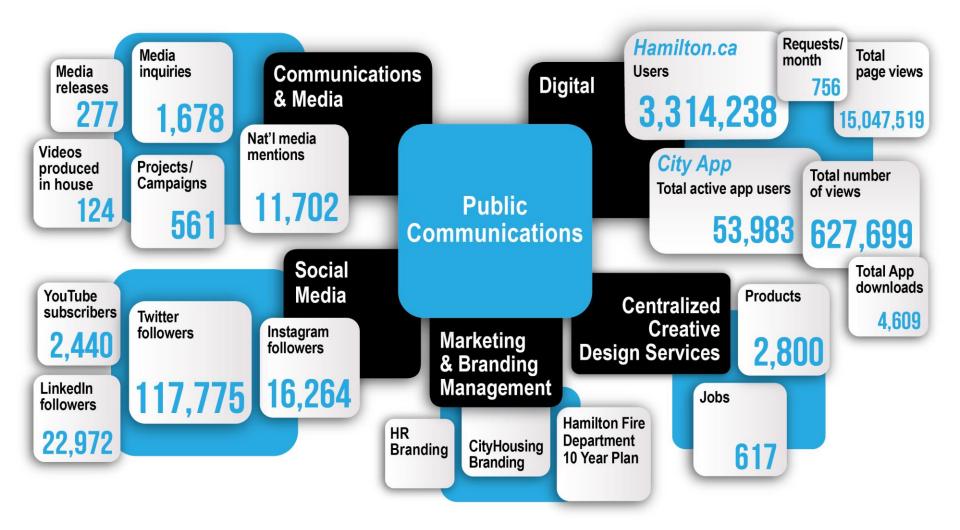


DIGITAL & INNOVATION OFFICE 2019 HIGHLIGHTS





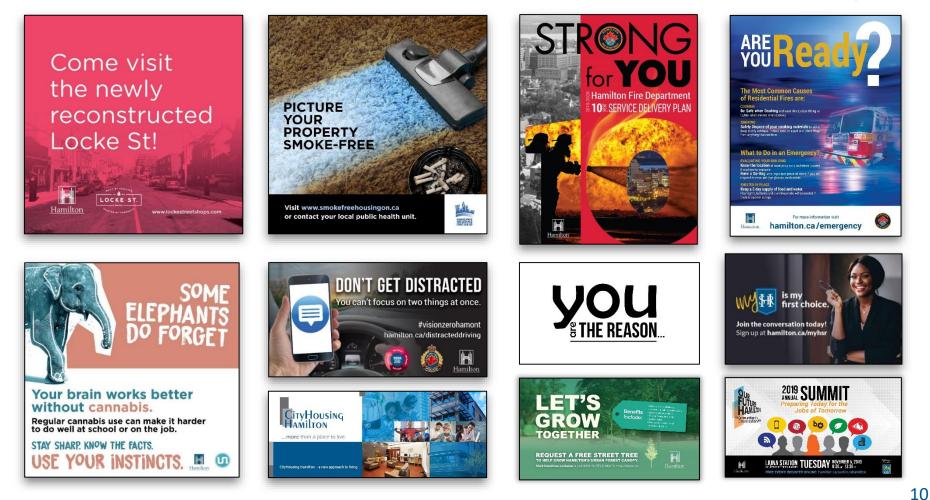
Page 14 of 96 INTEGRATED COMMUNICATIONS 2019 HIGHLIGHTS





COMMUNICATIONS AND MARKETING CAMPAIGNS

2019 Samples





STRATEGIC PARTNERSHIPS 2019 HIGHLIGHTS

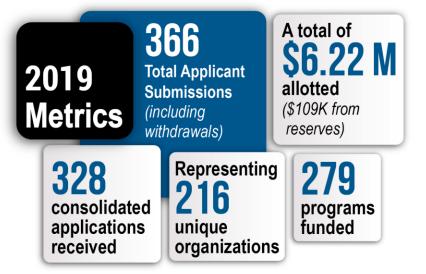






CITY MANAGER'S OFFICE - 2020 OPERATING BUDGET January 29, 2020

CITY ENRICHMENT FUND (CEF) 2019 HIGHLIGHTS



- Simplified, consolidated applications where possible
- Created and launched first City Enrichment Fund (CEF) applicant feedback survey
- Identified the need for a more user-friendly platform from application to award
- Researching new IT platform for 2021 CEF cycle

















City Manager's Office 2019 Departmental Operating Budget Presentation

COMMUNITY & CORPORATE INITIATIVES 2019 HIGHLIGHTS

Advancing the $\ensuremath{\textbf{STRATEGIC}}\xspace{\ensuremath{\textbf{PLAN}}\xspace}$

- Term of Council Priorities identified
- Indicators of Success identified



OUR FUTURE HAMILTON SUMMIT

"Preparing Today for the Jobs of Tomorrow"



LAUNCH OF 2019 CITY SURVEY





Page 19 of 96

TRENDS & ISSUES



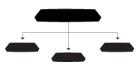
15

DEPARTMENTAL TRENDS & ISSUES 2020-2023

- Residents and community stakeholders expect greater transparency, access to information, involvement and value for tax dollars.



Respectful engagement with racialized and equity-seeking groups to address racism, and historical and systemic underserved populations.



Succession planning, talent, recruitment, retention and fostering a diverse and inclusive work place.

\equiv
\equiv
\equiv

Legislative and regulatory changes by other levels of government as well as partnering opportunities.

	_	
	•	
_		

Leveraging technology to maximize use of resources and improve quality of life for residents.



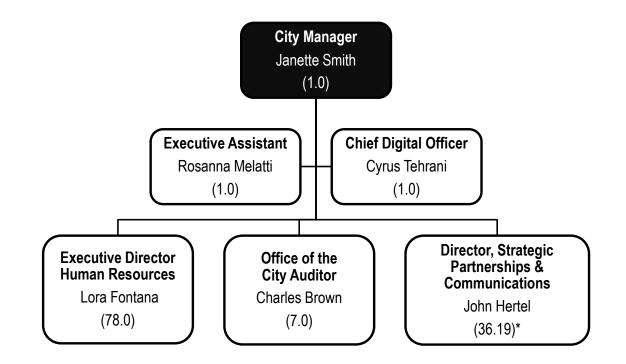
Page 21 of 96

2020 PRELIMINARY TAX OPERATING BUDGET

City Manager's Office



ORGANIZATIONAL CHART



Complement (FTE)	Management	Other	Total	Staff to Management Ratio
2019	16	108.19	124.19	6.7:1
2020	17	107.19	124.19	6.3:1
Change	1	-1	0	



2020 OPERATING BUDGET BY DIVISION

	2019	2020	2020	\$	%
	Restated	Preliminary	Preliminary		
	Net	Gross	Net		
Office of the City Auditor	1,129,980	1,181,710	1,151,710	21,730	1.9%
CMO - Admin & Digital Office	391,750	451,010	421,010	29,260	7.5%
Strategic Partnerships & Communications	3,025,040	4,467,820	3,137,840	112,800	3.7%
Human Resources	7,396,650	9,638,340	7,552,560	155,910	2.1%
Total City Manager	11,943,420	15,738,880	12,263,120	319,700	2.7%

2020 DEPARTMENTAL BUDGET DRIVERS

ltem	Cost (\$)
Employee Related Costs	492,830
Indirect Cost Allocation Recoveries	(166,940)





Page 24 of 96

MULTI-YEAR OUTLOOK BY DIVISION

	Preliminary	Multi-Year Outlook					
	2020	2021		2022		2023	
	Budget \$	Budget \$	%	Budget \$	%	Budget \$	%
City Manager's Office (excludes major drivers)	12,263,120	12,269,200	0.1%	12,530,050	0.1%	12,750,220	0.1%
Major Drivers:							
Employee Related		350,830		311,610		303,660	
Cost Allocations		(31,330)		(31,650)		(31,960)	
Fees & Revenues		(26,690)		(27,220)		(27,760)	
Reserves		(38,190)		(38,950)		(39,730)	
	12,263,120	12,523,820	2.1%	12,743,840	1.8%	12,954,430	1.7%



Page 25 of 96

2020 BUSINESS CASES

Service/Program	Description	Gross \$(000's)	Net \$(000's)	FTE Impact
Human Resources	BC-08 Return to Work Services (funded by Fire Services)	0	0	1
CITY MANAGER TOTAL		\$0	\$0	1.0



CITY MANAGER'S OFFICE - 2020 OPERATING BUDGET January 29, 2020

Page 26 of 96

KEY INITIATIVES



DEPARTMENTAL KEY INITIATIVES OFFICE OF THE CITY AUDITOR

Major Initiatives 2020

- Operation of Fraud and Waste Hotline, 3-year pilot continues
- Grightmire Review
- DARTS/ATS Eligibility Audit
- Roads Operations Audit
- Cybersecurity Audit

2021-2023 Outlook

- Fraud and Waste Hotline pilot continues, evaluation to occur in 2022
- Continue to advance/enhance Risk
 Management Framework
- Completing other projects in the Council-approved Office of the City Auditor 2019-2022 Work Plan



DEPARTMENTAL KEY INITIATIVES HUMAN RESOURCES

Major Initiatives 2020

- Coordinate Equity, Diversity and Inclusion (EDI) Steering Committee to ensure application of EDI lens to business decisions
- Expand the use of HR Dashboard & Analytics
- Prepare for and launch 2020 Our People Survey
- Non Union Benefit Plan redesign

2021-2023 Outlook

- Maintain a reliable and robust assessment of current and future staffing needs through on going talent management/ workforce planning
- Continue to enhance the accessibility and functionality of Howi
- Advance EDI framework by introducing online training and incorporating into leadership PADs



DEPARTMENTAL KEY INITIATIVES DIGITAL AND INNOVATION OFFICE

Major Initiatives 2020

- Delivery of Digital Strategy
- Enhance Digitally Accessible Services
- Enhance Open Data & Open Government Portal Strategy
- Rural Broadband Survey
- Launch Corporate Citizen Digital Engagement Platform

2020-2022 Outlook

- Ongoing long-term development and Implementation of Smart City / Intelligent Communities Strategy
- Ongoing enhancement of Digital Services Delivery and Accessibility
- Expand Digital & Innovation Partnership
- Grow CityLAB program jointly with Academic Partners



DEPARTMENTAL KEY INITIATIVES

STRATEGIC PARTNERSHIPS & COMMUNICATIONS

Major Initiatives 2020

- Set-up of HARRC independent board
- Undertake public consultations for the Hate Prevention and Mitigation Policy
- Improve user experience, access to information and functionality of City's digital channels (web, app, intranet, Open Data, City Enrichment Fund and engagement platforms)
- Implement a public engagement tool to better engage with residents (Engagement HQ)

2021-2023 Outlook

- Renew 2016 2025 Strategic Plan
- 5-year Our Future Hamilton Community Vision (Check-in)
- New City Intranet
- Ongoing enhancements to hamilton.ca



Page 31 of 96

2020 PRELIMINARY TAX OPERATING BUDGET By Division



2020 OPERATING BUDGET BY SECTION CMO ADMIN & DIGITAL OFFICE

	2019	2020	2020 Destination	\$	%
	Restated Net	Preliminary Gross	Preliminary Net		
CMO - Admin & Digital Office	391,750	451,010	421,010	29,260	7.5%
Total CMO - Admin & Digital Office	391,750	451,010	421,010	29,260	7.5%

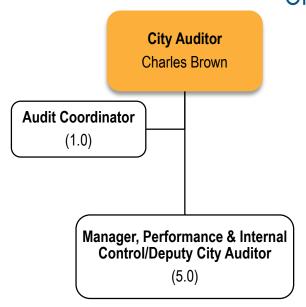
2020 DIVISIONAL BUDGET DRIVERS

ltem	Cost (\$)
Employee Related Costs	28,640





Page 33 of 96 ORGANIZATIONAL CHART OFFICE OF THE CITY AUDITOR



Complement (FTE)	Management	Other	Total	Staff to Management Ratio
2019	1	6	7	6:1
2020	2	5	7	2.5:1
Change	1	-1	0	



CITY MANAGER'S OFFICE - 2020 OPERATING BUDGET January 29, 2020

Page 34 of 96

2020 OPERATING BUDGET BY SECTION OFFICE OF THE CITY AUDITOR

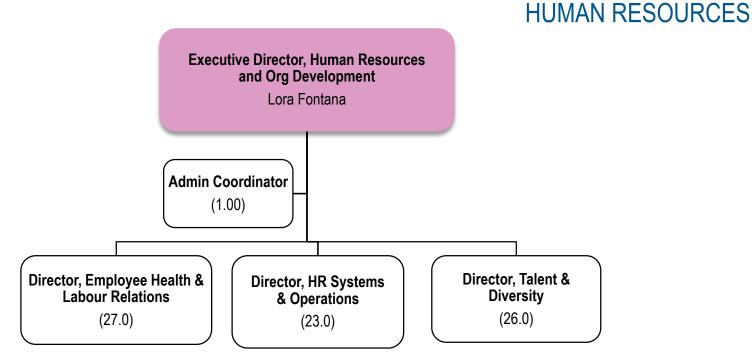
	2019	2020	2020	\$	%
	Restated	Preliminary	Preliminary		
	Net	Gross	Net		
Office of the City Auditor	1,129,980	1,181,710	1,151,710	21,730	1.9%
Total Office of the City Auditor	1,129,980	1,181,710	1,151,710	21,730	1.9%

2020 DIVISIONAL BUDGET DRIVERS

ltem	Cost (\$)
Employee Related Costs	39,030
Corporate Charges	-17,300



ORGANIZATIONAL CHART



Complement (FTE)	Management	Other	Total	Staff to Management Ratio
2019	8	70	78	8.7:1
2020	8	70	78	8.7:1
Change	0	0	0	



Page 36 of 96

2020 OPERATING BUDGET BY SECTION HUMAN RESOURCES

	2019	2020	2020	\$	%
	Restated	Preliminary	Preliminary		
	Net	Gross	Net		
Emp Health & Labour Relations	2,870,330	4,160,960	2,856,810	-13,520	(0.5%)
HR Systems & Operations	1,933,480	2,612,360	1,994,690	61,210	3.2%
Human Resources Admin	200,200	191,590	171,130	-29,070	(14.5%)
Talent and Diversity	2,392,640	2,673,430	2,529,930	137,290	5.7%
Total Human Resources	7,396,650	9,638,340	7,552,560	155,910	2.1%

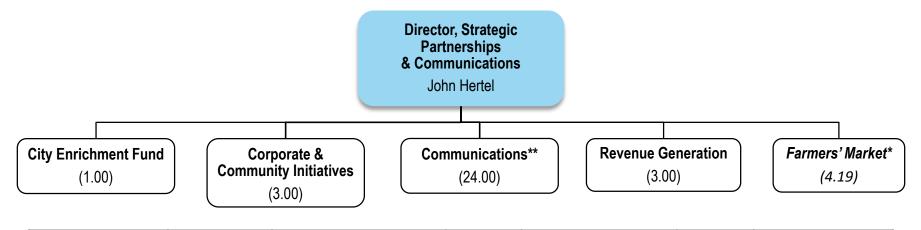
2020 DIVISIONAL BUDGET DRIVERS

ltem	Cost (\$)
Employee Related Costs	289,530
Cost Allocations	-110,760



ORGANIZATIONAL CHART

STRATEGIC PARTNERSHIPS & COMMUNICATIONS



Complement (FTE)	Management	* Distributed Management	Other	* Distributed Other	Total	Staff to Management Ratio
2019	4	1	28	3.19	36.19	6.2:1
2020	4	1	28	3.19	36.19	6.2:1
Change	0	0	0	0	0	

- *Distributed staff represent a direct reporting structure to John Hertel of Hamilton Market employees. Hamilton Market budget resides in Boards and Agencies
- **Communications include: Communication Officers, Digital Communications (Web), Social Media & Marketing, and Graphic Design



Page 38 of 96 2020 OPERATING BUDGET BY SECTION

STRATEGIC PARTNERSHIPS & COMMUNICATIONS

	2019	2020	2020	\$	%
	Restated	Preliminary	Preliminary		
	Net	Gross	Net		
Communications	1,848,100	1,921,010	1,921,010	72,910	3.9%
Social Media	429,260	473,980	443,980	14,720	3.4%
Corporate & Community Initiatives	577,070	588,130	588,130	11,060	1.9%
Revenue Generation	-400,000	899,980	-400,000	0	0.0%
Administration	570,610	584,720	584,720	14,110	2.5%
Total Strategic Partnerships & Communications	3,025,040	4,467,820	3,137,840	112,800	3.7%

2020 DIVISIONAL BUDGET DRIVERS

Item	Cost (\$)
Employee Related Costs	135,630
Cost Allocation	-49,980

33



Page 39 of 96



THANK YOU



CITY MANAGER'S OFFICE - 2020 OPERATING BUDGET January 29, 2020

Page 40 of 96

6.2



Corporate Services 2020 Tax Supported Operating Budget January 29, 2020





Page 41 of 96

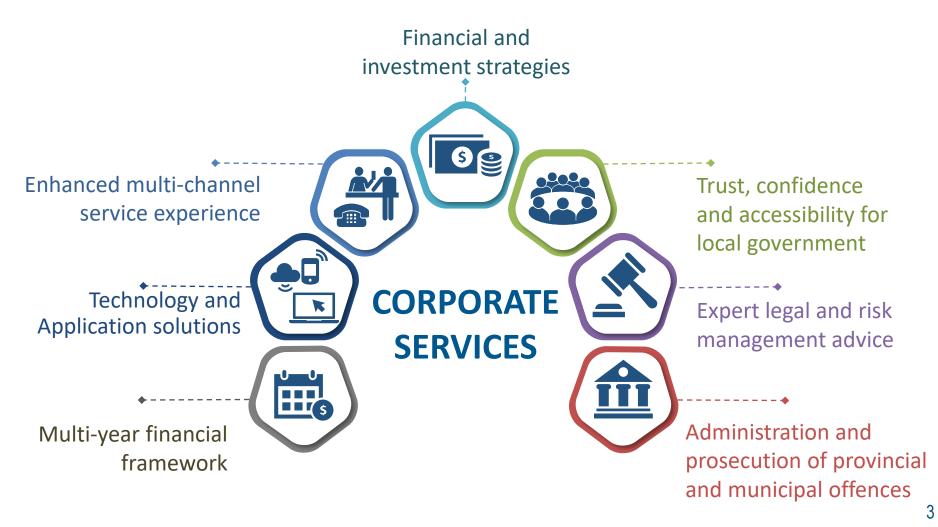
Who We Are





Page 42 of 96

What We Do





Page 43 of 96

HIGHLIGHTS

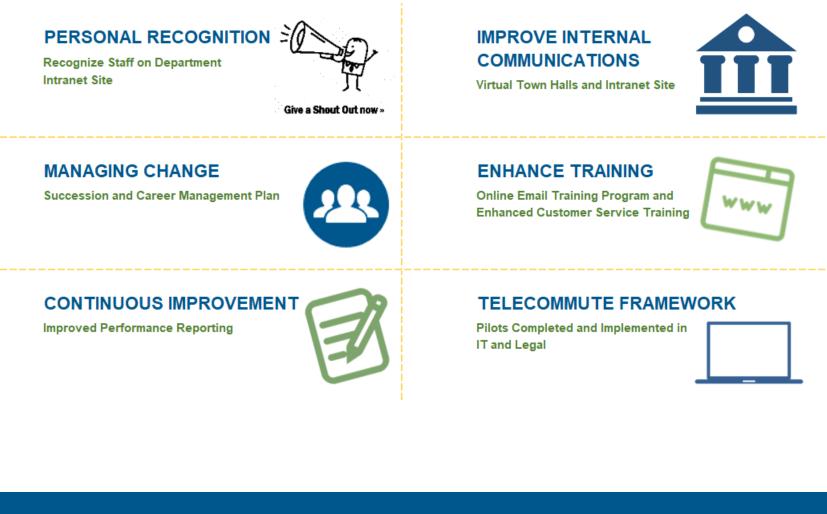


A Look Back at 2019

Credit Rating	Call Consolidation	Development Charges By-Law	Performance Dashboards	Strategic Initiatives
AA+				
New Accounting Standards	Tax Program	Security Awareness	Customer Service Strategy	Routine Disclosure & Active
S				Dissemination Policy
Provincial Policy Review	Agenda Management Software Update	Multi-Year Budget Improvements	IT Strategy	Asset Management Strategy



Our People Survey

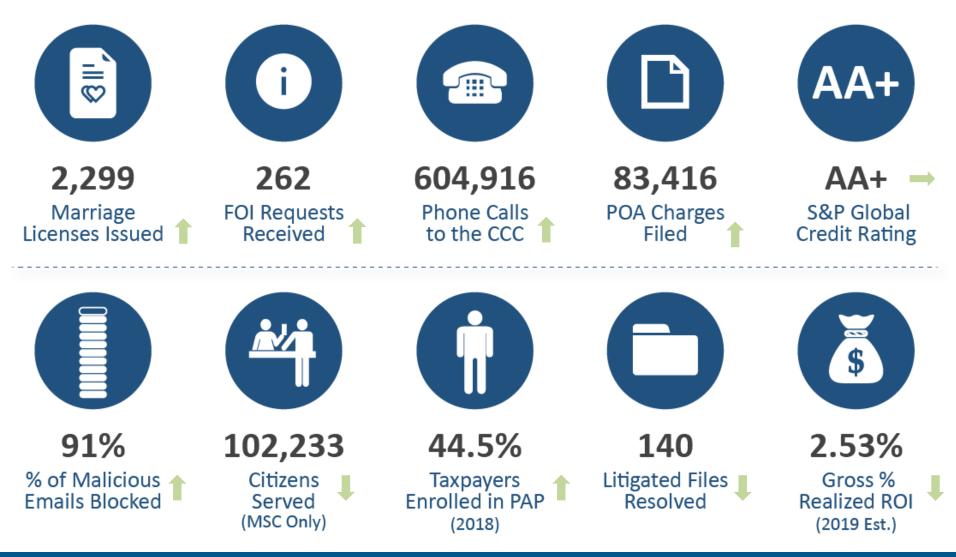




CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

6

Page 46 of 96 Metrics





Page 47 of 96

TRENDS & ISSUES



Legislation



Respond to changing provincial and federal

- Infrastructure for Jobs and Prosperity Act (Bill 6)
- Modernizing Ontario's Municipal Legislation Act
- Building Better Communities and Conserving Watersheds Act
- Bill 66 Restoring Ontario's Competitiveness Act
- Bill 108 More Homes More Choices (DC, Planning, Cannabis, etc.)
- Bill 138 Plan to Build Ontario Together Act

Technology



- Leverage existing or new technologies to meet business
 outcomes
- Establish a cloud strategy that aligns with business
 objectives
- Establish a platform of reliable data with supporting tools to provide accurate and timely information
- Provide responsive analytical and technology support solutions

Growth



- Support Hamilton's property tax competitiveness
- Support sustainable investments and management of funds and reserves
- Leveraging new technologies and maximizing current solutions
- Accessible in-person counter locations, telephone and email service delivery
- Appropriate access and use of City Facilities
- Timely and transparent access to information
- Monitor, and manage changes in the legislative landscape
- Mitigate risks through the management of claims

Workforce



- Attract and retain knowledgeable and high performing staff
- Manage knowledge retention through workforce planning and succession planning

Page 50 of 96

MAJOR INITIATIVES



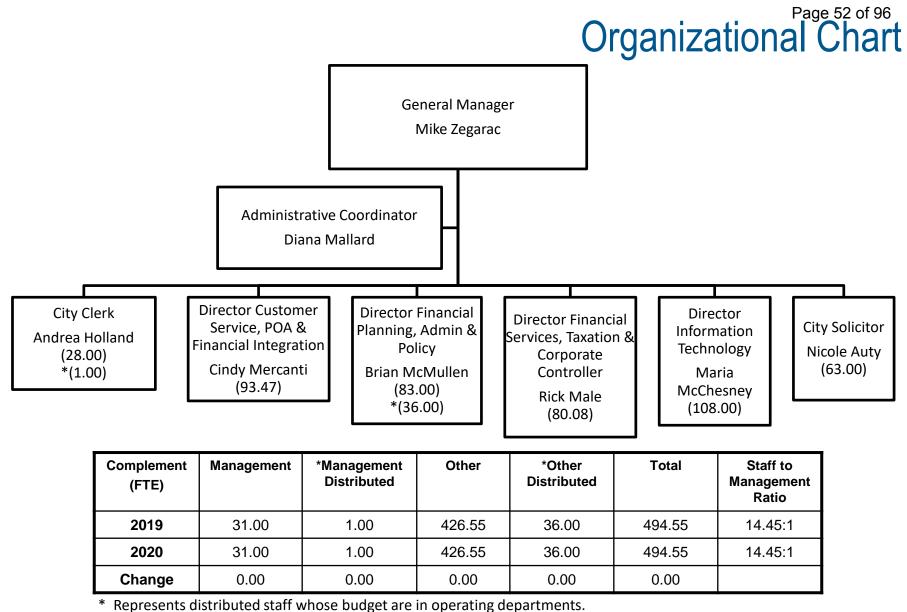


Page 51 of 96

2020 PRELIMINARY TAX OPERATING BUDGET

Corporate Services







2020 Operating Budget by Division

	2019	2020	2020	\$	%
	Restated	Preliminary	Preliminary		
	Net	Gross	Net		
Corporate Services - Administration	315,420	324,850	324,850	9,430	3.0%
City Clerk's Office	2,619,110	3,374,160	2,790,620	171,510	6.5%
Customer Service, POA & Financial Integration	5,555,340	11,875,160	5,524,970	(30,370)	(0.5%)
Financial Planning, Admin & Policy	4,817,260	7,322,250	4,914,490	97,230	2.0%
Financial Services & Taxation	3,975,310	7,088,390	4,246,800	271,490	6.8%
Information Technology	11,494,450	16,076,640	11,503,390	8,940	0.1%
Legal & Risk Management Services	3,505,470	4,404,990	3,416,350	(89,120)	(2.5%)
Total Corporate Services	32,282,360	50,466,440	32,721,470	439,110	1.4%



Page 54 of 96

2020 Departmental Budget Drivers

Item	Cost (\$)
Employee Related COLA and Merit	963,000
Internal Cost Recovery	(175,000)
IT Recovery	(264,000)
Administration Fee Revenue	(100,000)



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

15

Page 55 of 96

Multi-Year Outlook by Division

	Preliminary	Multi-Year Outlook					
	2020 2021		202	2	2023		
	Budget	Budget	% Change	Budget	% Change	Budget	% Change
	\$	\$	from 2020	\$	from 2021	\$	from 2022
Corporate Services - Administration	324,850	331,240	2.0%	337,470	1.9%	343,510	1.8%
City Clerk's Office	2,790,620	2,861,520	2.5%	2,915,200	1.9%	2,967,860	1.8%
Customer Service, POA and Financial Integration	5,524,970	5,646,840	2.2%	5,757,580	2.0%	5,866,420	1.9%
Financial Planning, Administration & Policy	4,914,490	5,096,460	3.7%	5,250,400	3.0%	5,399,050	2.8%
Financial Services and Taxation	4,246,800	4,346,620	2.4%	4,458,050	2.6%	4,566,140	2.4%
Information Technology	11,503,390	12,727,350	10.6%	13,391,440	5.2%	14,049,100	4.9%
Legal and Risk Management Services	3,416,350	3,576,650	4.7%	3,703,630	3.6%	3,826,200	3.3%
Total Corporate Services	32,396,620	34,586,680	6.8%	35,813,770	3.5%	37,018,280	3.4%



Page 56 of 96

Highlight Efforts to Reduce the Budget

Enhanced staff utilization



Increased revenues

Reclassification of positions

17



2020 Business Cases

Service/ Program	Description	Gross \$(000's)	Net \$(000's)	FTE Impact
Payroll	BC-09 Enhanced WSIB Payroll Processing Services with an Additional FTE	\$0	\$0	1
Information Technology	BC-10 Conversion of an FTE for IT Division from Temporary to Permanent	\$0	\$0	1
CORPORATE SE	RVICES TOTAL	\$0	\$0	2



Page 58 of 96

KEY INITIATIVES



Initiatives



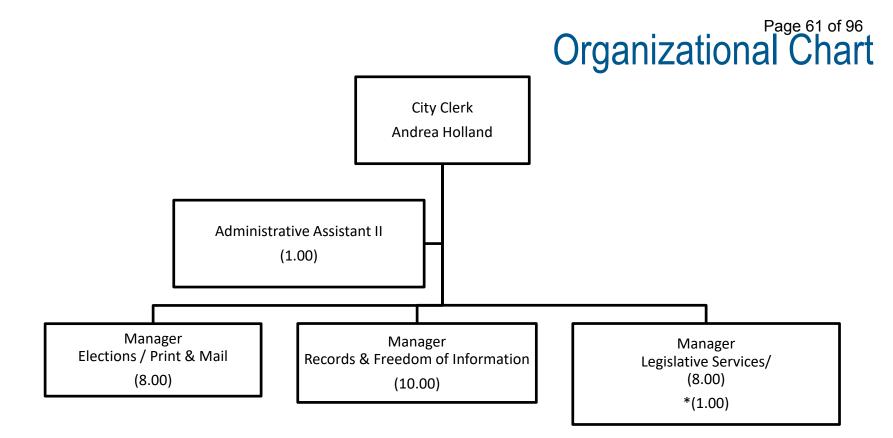
- eSCRIBE implement Report Workflow
- Continued Implementation of components of the Customer Service Strategy
- Call Consolidation Completion
- Support the Asset Management Strategy
- Establish Financial Scorecard
- Investigate New Property Tax Billing Software
- Implement New Accounting Standard
- Continued Implementation of the IT Strategy
- Support the Implementation of RDAD Policy
- Launch Online Self-Serves
- Legal & Risk Support for Strategic Initiatives

Page 60 of 96

2020 PRELIMINARY TAX OPERATING BUDGET

City Clerk's Office



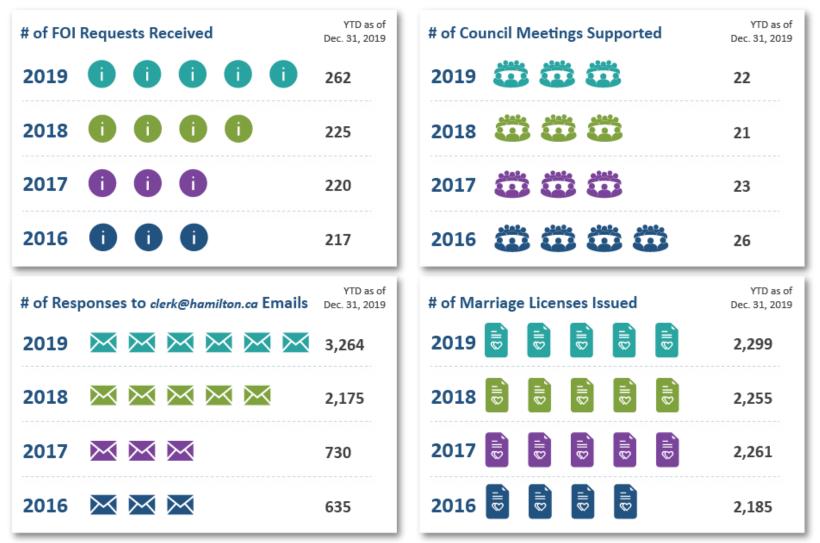


Complement (FTE)	Management	Other	*Other Distributed	Total	Staff to Management Ratio
2019	4.00	24.00	1.00	29.00	6.25:1
2020	4.00	24.00	1.00	29.00	6.25:1
Change	0.00	0.00	0.00	0.00	

* Represents distributed staff whose budget are in operating departments.



Page 62 of 96 By The Numbers





Initiatives



- Implement the Report Manager Module corporate wide to improve workflow efficiencies
- Implement Routine Disclosure Policy to enhance corporate governance through consistency, transparency and accountability
- Explore Wedding officiating to support the customer need
- Explore improved access of Clerk's Records on the web
- Explore the use of a corporate wide ECM/EDRMS system

2020 Operating Budget by Section

	2019	2020	2020	\$	%
	Restated F	Preliminary F	Preliminary		
	Net	Gross	Net		
City Clerk - Admin	325,380	388,410	388,410	63,030	19.4%
Elections	624,900	678,530	630,590	5,690	0.9%
Legislative Support	877,140	902,130	902,130	24,990	2.8%
Print & Mail	387,830	424,620	424,620	36,790	9.5%
Records	403,860	980,470	444,870	41,010	10.2%
Total City Clerk's Office	2,619,110	3,374,160	2,790,620	171,510	6.5%



Page 65 of 96

2020 Divisional Budget Drivers

Item	Cost (\$)
Employee Related COLA and Merit	67,570
Facilities – City Hall costs have increased	78,090



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

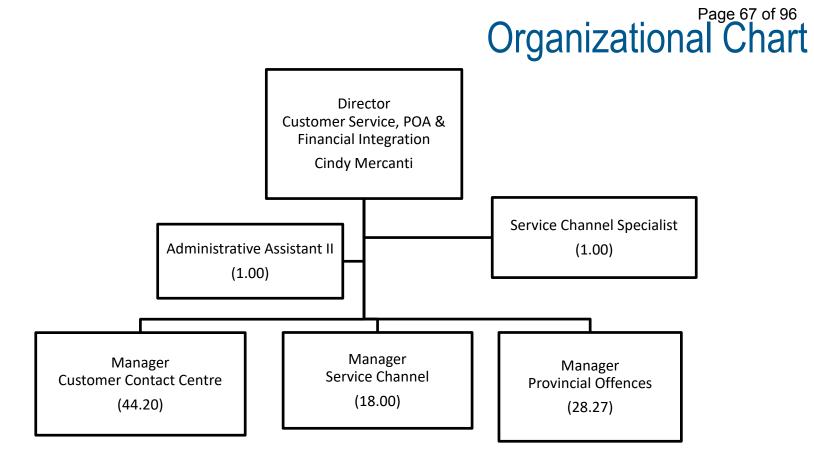
26

Page 66 of 96

2020 PRELIMINARY TAX OPERATING BUDGET

Customer Service, POA & Financial Integration

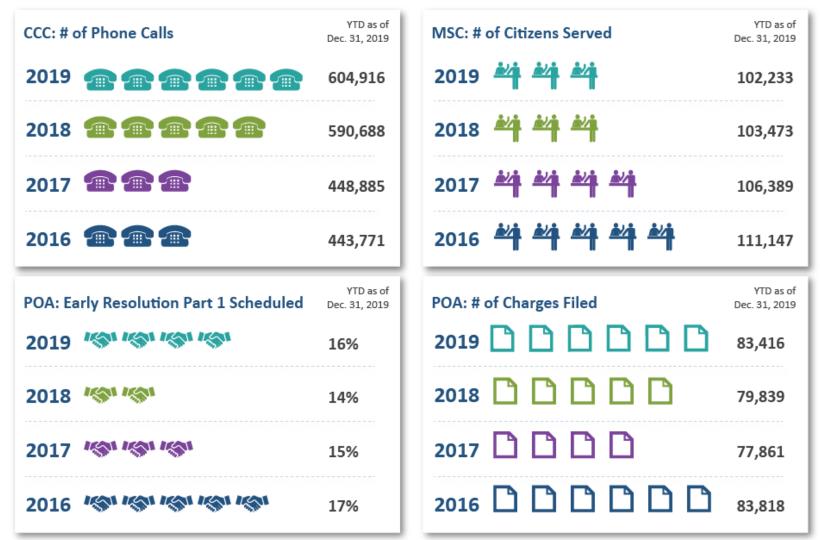




Complement (FTE)	Management	Other	Total	Staff to Management Ratio
2019	4.00	89.47	93.47	21.62:1
2020	4.00	89.47	93.47	21.62:1
Change	0.00	0.00	0.00	



Page 68 of 96 By The Numbers





Hamilton

Initiatives



- Consolidation of calls to support the timely and effective response to residents, businesses and visitor enquiries
- Review the impacts of the transfer of services from the Ministry of the Attorney General to POA
- Launch of Phase 2 of the Customer Service On-Line Training Program
- Improving the service experience across the various channels through technology
- Expanding the Customer Service Strategy to include multi-channel service experience

Page 70 of 96

2020 Operating Budget by Section

	2019 Restated	2020 Preliminary	2020 Preliminary	\$	%
	Net	Gross	Net		
Customer Contact Centre	3,461,880	3,510,060	3,510,060	48,180	1.4%
Customer Service - Administration	294,250	300,580	300,580	6,330	2.2%
Provincial Offences Act	140,840	6,350,190	0	(140,840)	(100.0%)
Service Channel	1,658,370	1,714,330	1,714,330	55,960	3.4%
Total Customer Service, POA & Financial Integration	5,555,340	11,875,160	5,524,970	(30,370)	(0.5%)



Page 71 of 96

2020 Divisional Budget Drivers

Item	Cost (\$)
Employee Related COLA and Merit	112,080
Facilities Recoveries	(184,800)



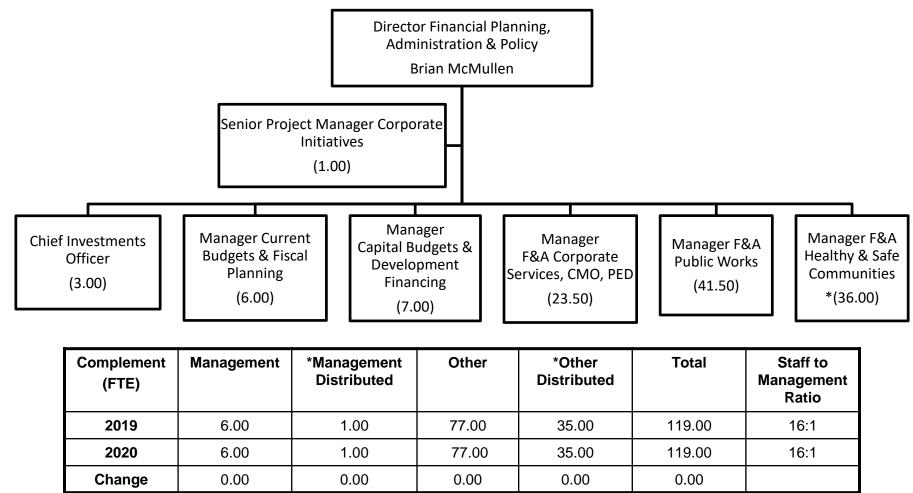
Page 72 of 96

2020 PRELIMINARY TAX OPERATING BUDGET

Financial Planning, Admin & Policy



Organizational Chart

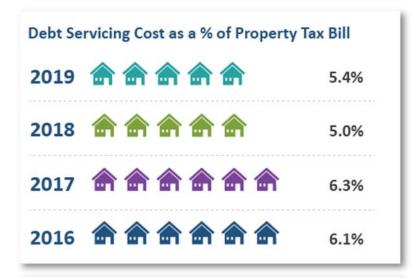


* Represents distributed staff whose budget are in operating departments



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

Page 74 of 96 By The Numbers





Non Residential Assessment % of Total Assessment							
2019	Î.	Î.	Î#	Î#	Î.	Îm I	12.1%
2018	Î.	Î.	Î.	Î.	Î.	Îm	12.0%
2017	Î.	Î.	Î.	Î.	Î.	Î.	12.2%
2016	Îm	Îm	Î.	Î#	Î	Îm Îm	13.0%

Gross %	Realiz	ed R	eturn on Investments	
2019 Es	t. 💰	š		2.53%
2018	\$	5	š	2.74%
2017	\$	š	š	2.61%
2016	5	Š	S	2.60%



Initiatives



- Assess impact of Bill 108 "More Homes, More Choice Act, 2019" on Development Charges
- Review of Property taxation policies including Transit Area Rating to support the delivery of City services
- Implement a Financial Scorecard to enhance transparency and reporting
- Review of Investment Policies and the implementation of legislative changes

Page 76 of 96

2020 Operating Budget by Section

	2019	2020	2020	\$	%
	Restated Preliminary Preliminary				
	Net	Gross	Net		
Administration Fin Policy & Plan	66,020	84,900	81,870	15,850	24.0%
Capital Budget	(2,590)	1,041,120	0	2,590	(100.0%)
Current Budget	462,120	458,720	458,720	(3,400)	(0.7%)
Finance	4,419,120	4,586,540	4,494,390	75,270	1.7%
Investments	(127,410)	1,150,970	(120,490)	6,920	(5.4%)
Total Financial Planning, Admin & Policy	4,817,260	7,322,250	4,914,490	97,230	2.0%



Page 77 of 96

2020 Divisional Budget Drivers

ltem	Cost (\$)
Employee Related COLA and Merit	178,070
Facility Recovery	(38,560)
Bank Fee Reduction	(25,580)



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

Page 78 of 96

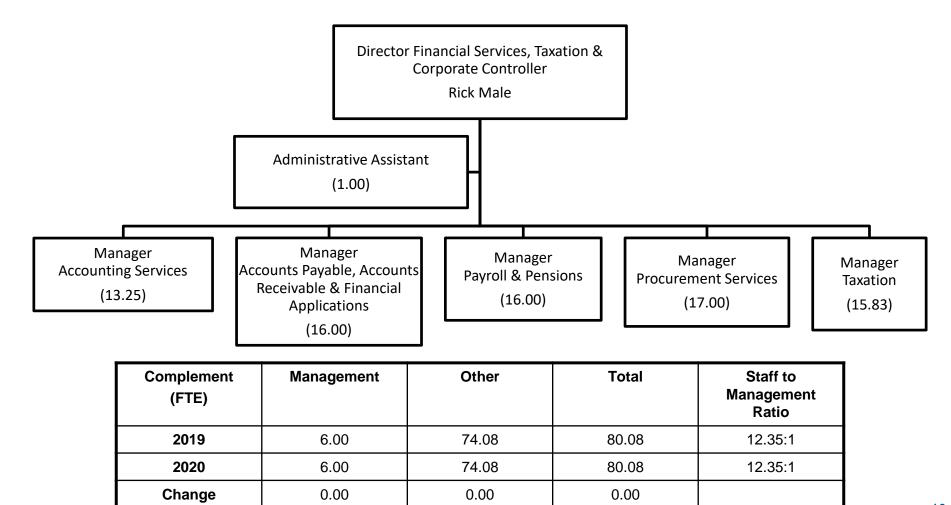
2020 PRELIMINARY TAX OPERATING BUDGET

Financial Services & Taxation



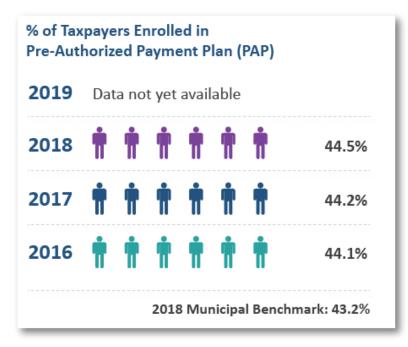
CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

Organizational Chart





Page 80 of 96 By The Numbers



Current Year's Tax Arrears as a % of the Levy					
2019 Data not yet available					
2018 \$ \$ \$ \$ \$ \$ \$ 4.1%					
2017	\$ \$ \$ \$ \$ \$	3.9%			
2016	\$ \$ \$ \$ \$ \$ \$ \$ \$	4.3%			
2018 Municipal Benchmark: 2.3%					



Initiatives



- Software upgrades/improvements (i.e. financial statement reporting software/ Taxation software) to increase reporting efficiency through reduced manual processing time
- Enhance taxation services available on-line
- Automation of employee mileage and other expenses to increase reporting efficiency through reduced manual processing time
- Explore Payroll Self-service mobile applications
- Update the Procurement Policy

2020 Operating Budget by Section

	2019	2020	2020	\$	%
	Restated	Preliminary I	Preliminary		
	Net	Gross	Net		
Accounts Payable	394,530	479,460	438,460	43,930	11.1%
Accounts Receivables	159,370	168,670	168,670	9,300	5.8%
Financial Accounting Services	607,250	1,138,530	692,820	85,570	14.1%
Financial Application Support	333,760	367,260	367,260	33,500	10.0%
Financial Services Admin	316,630	377,010	377,010	60,380	19.1%
Payroll and Pensions	934,220	1,055,250	954,750	20,530	2.2%
Procurement	935,400	1,162,330	928,760	(6,640)	(0.7%)
Taxation	294,150	2,339,880	319,070	24,920	8.5%
Total Financial Services & Taxation	3,975,310	7,088,390	4,246,800	271,490	6.8%



Page 83 of 96

2020 Divisional Budget Drivers

ltem	Cost (\$)
Employee Related COLA and Merit	171,730
Accounting Services Recovery	120,040



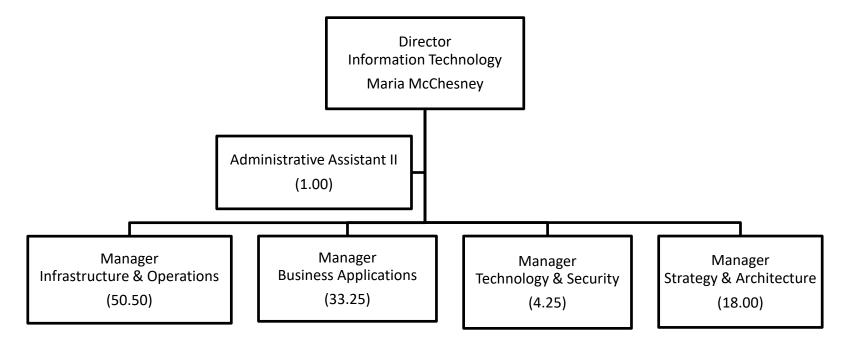
2020 PRELIMINARY TAX OPERATING BUDGET

Information Technology



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

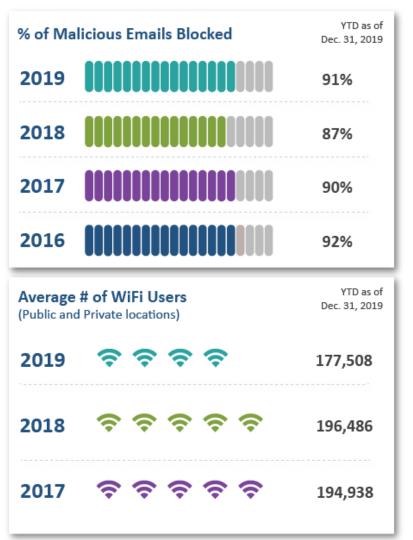
Organizational Chart

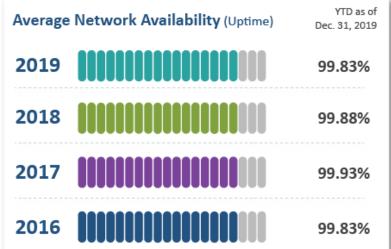


Complement (FTE)	Management	Other	Total	Staff to Management Ratio
2019	5.00	103.00	108.00	20.6:1
2020	5.00	103.00	108.00	20.6:1
Change	0.00	0.00	0.00	



By The Numbers







CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

Initiatives



- Continued Implementation of IT Strategy
- Continued development of a Business Service Continuity plan for essential applications
- Continue to Implement security improvements to reduce the city's exposure to security risks and data breaches
- Develop a 3 year roadmap for enhancement and expansion of Spatial Services (GIS)
- Implement the Enterprise Data Management and Business Intelligence (BI) Program

2020 Operating Budget by Section

	2019	2020	2020	\$	%
	Restated	Preliminary	Preliminary		
	Net	Gross	Net		
Business Applications	6,329,210	6,449,420	6,443,860	114,650	1.8%
City Leased Equipment	0	4,481,250	0	0	0.0%
Equipment and Maintenance	5,000	5,000	5,000	0	0.0%
Infrastructure & Operations	7,974,730	8,193,630	8,108,630	133,900	1.7%
IP Telephony	0	1,170	0	0	0.0%
IT - Admin	(3,512,660)	(3,763,000)	(3,763,270)	(250,610)	7.1%
Technology & Security	698,170	709,170	709,170	11,000	1.6%
Total Information Technology	11,494,450	16,076,640	11,503,390	8,940	0.1%



Page 89 of 96

2020 Divisional Budget Drivers

Item	Cost (\$)
Employee Related COLA and Merit	256,890
Information Services Recovery	(262,600)



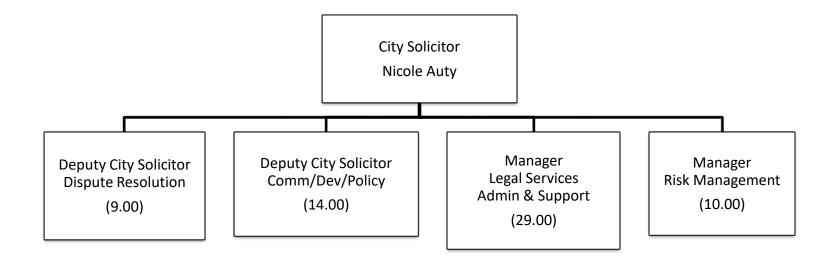
2020 PRELIMINARY TAX OPERATING BUDGET

Legal & Risk Management Services



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

Organizational Chart

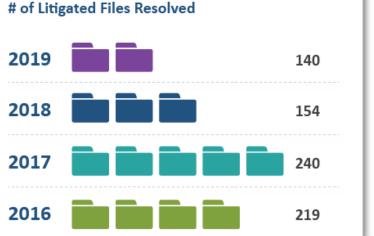


Complement (FTE)	Management	Other	Total	Staff to Management Ratio
2019	5.00	58.00	63.00	12.6:1
2020	5.00	58.00	63.00	12.6:1
Change	0.00	0.00	0.00	



Page 92 of 96 By The Numbers







Initiatives



- Support and implementation of new legislation to ensure the City is compliant
- Corporate insurance coverage renewal to secure the best market rate
- Review records management system in POA prosecution matters to enhance the response rate to requests
- Support council and departmental priorities to ensure the overall strategic plan is met
- Support priority initiatives

Page 94 of 96

2020 Operating Budget by Section

	2019	2020	2020	\$	%
	Restated	Preliminary	Preliminary		
	Net	Gross	Net		
Legal Services					
Inhouse-Outside Counsel - City	3,489,630	4,389,440	3,400,800	(88,830)	(2.5%)
Risk Management, Administration	15,840	15,550	15,550	(290)	(1.8%)
Total Legal and Risk Management Services	3,505,470	4,404,990	3,416,350	(89,120)	(2.5%)



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020

2020 Divisional Budget Drivers

ltem	Cost (\$)
Employee Related COLA and Merit	168,690
Planning Fees Revenue Allocation	(100,000)
Facilities Recovery	(82,580)
Risk Management Recovery	(102,430)



Page 96 of 96



THANK YOU



CORPORATE SERVICES 2020 OPERATING BUDGET JANUARY 29, 2020