



City of Hamilton

GENERAL ISSUES COMMITTEE REVISED

Meeting #: 18-002

Date: January 17, 2018

Time: 9:30 a.m.

Location: Council Chambers, Hamilton City Hall, 71 Main Street West

Stephanie Paparella, Legislative Coordinator
905 546-2424 x3993

Stephanie Paparella, Legislative Coordinator (905) 546-2424 ext. 3993

	Pages
1. APPROVAL OF AGENDA	
(Added Items, if applicable, will be noted with *)	
2. DECLARATIONS OF INTEREST	
3. APPROVAL OF MINUTES OF PREVIOUS MEETING	
3.1 December 1, 2017 - 2018 Tax Capital Budget	5
3.2 December 6, 2017	15
3.3 December 18, 2017 - Special (LRT)	42
3.4 December 18, 2017 - Special (Appeals of Ward Boundary By-law 17-030 to OMB)	55
4. DELEGATION REQUESTS	
4.1 Vic Djurdjevic, Nikola Tesla Educational Corporation, respecting the 120th Anniversary of Hamilton's "Power Turned On"	58
*4.2 Viv Saunders, respecting Item 8.8 – Report FCS18005, respecting the Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (For January 17, 2018 GIC)(Item 4.2)	59

5. CONSENT ITEMS

5.1	Service Line Warranties of Canada Program Update (FCS18006) (City Wide)	60
5.2	Concession Street Business Improvement Area (BIA) Revised Board of Management (PED14242(e) (Wards 6 and 7)	67
5.3	Ancaster Business Improvement Area (BIA Revised Board of Management (PED14238(c) (Ward 12)	69
5.4	Waterdown Business Improvement Area (BIA) Revised Board of Management (PED14252(b)) (Ward 15)	71
5.5	Gage Park Concert Series (PED18021) (City Wide)	73
5.6	City of Hamilton Information Sharing with Business Improvement Areas (PED18023) (Wards 1, 2, 3, 4, 6, 7, 9, 12, 13 and 15)	76
5.7	Colombia Trade Mission (PED18027) (City Wide)	81

6. PUBLIC HEARINGS / DELEGATIONS**7. STAFF PRESENTATIONS****8. DISCUSSION ITEMS**

8.1	Waterdown Business Improvement Area Proposed Budget and Schedule of Payment for 2018 (PED16002(b)) (Ward 15)	97
8.2	Westdale Village Business Improvement Area Proposed Budget and Payment of Schedule for 2018 (PED16005(b)) (Ward1)	101
8.3	Main West Esplanade Business Improvement Area Proposed Budget and Schedule of Payment for 2018 (PED16041(b) (Wards 1 and 2)	105
8.4	Environmental Remediation and Site Enhancement Redevelopment Grant Application, 53 Gibson Avenue, Hamilton - ERG17-02 (PED18015) (Ward 3)	109
8.5	Environmental Remediation and Site Enhancement Redevelopment Grant Application, 12 Blanshard Street / 85 Poulette Street, Hamilton - ERG16-02 (PED18016) (Ward 1)	117
8.6	Hamilton Community Heritage Fund Loan Program - 51 Markland Street, Hamilton (PED18024) (Ward 2)	124

8.7	Office Tenancy Assistance Program - 96 MacNab Street, North, Hamilton (PED18025) (Ward 2)	131
8.8	Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide)	137
8.9	Stadium Event Booking Function (Pilot) (CM18003/PW18010) (City Wide)	164
8.10	Public Art Master Plan 2016 Annual Update (PED17211) (City Wide) (Referred back to GIC by Council on December 8, 2017)	171
8.10.a	Motion to Amend Item 8.10 (Referred to GIC by Council on December 8, 2017)	193
8.11	Facility Naming Sub-Committee Report 17-004, November 30, 2017	194
8.12	Open for Business Sub-Committee Report 17-003, November 28, 2017	198
8.13	Affordable Housing Site Selection Sub-Committee Report 17-002, November 28, 2017	201
	Discussion of Appendices “A” through “D” to Report PED17219, respecting Properties and Process for the Disposition of Lands for Affordable Housing, in Closed Session would be pursuant to Section 8.1, Sub-section (d) of the City's Procedural By-law 14-300, and Section 239(2), Sub-section (d) of the <i>Ontario Municipal Act, 2001</i> , as amended, as the subject matter pertains to a proposed or pending acquisition or disposition of land for City purposes.	
8.14	Permanent Closure and Sale of a Portion of the Road Allowance between Limeridge Road East and the Lincoln Alexander Parkway, Hamilton (PED18008) (Ward 7)	204
	Discussion of Appendix “B” to Report PED18008, respecting the Permanent Closure and Sale of a Portion of the Road Allowance Between Limeridge Road East and the Lincoln Alexander Parkway, Hamilton, in Closed Session would be pursuant to Section 8.1, Sub-section (d) of the City's Procedural By-law 14-300, and Section 239(2), Sub-section (d) of the <i>Ontario Municipal Act, 2001</i> , as amended, as the subject matter pertains to a proposed or pending acquisition or disposition of land for City purposes.	
*8.15	Hamilton Future Fund Board of Governors Report 17-002, November 29, 2017	210

9. MOTIONS

10. NOTICES OF MOTION

- *10.1 Five Minute Speaking Limit for Members of Council at Committee and Council Meetings 216

11. GENERAL INFORMATION / OTHER BUSINESS

12. PRIVATE AND CONFIDENTIAL

12.1 December 6, 2017 - Closed Session Minutes

12.2 December 18, 2017 - Closed Session Minutes (LRT)

12.3 December 18, 2017 - Closed Session Minutes (Ward Boundary Appeals)

12.4 Hamilton Waterfront Trust - Staff Response to Council's October 25, 2017 Direction (CM18002) (City Wide)

Pursuant to Section 8.1, Sub-sections (c), (d) and (e) of the City's Procedure By-law 14-300, and Section 239(2), Sub-sections (c), (d) and (e) of the Municipal Act, 2001, as amended, as the subject matter pertains to a proposed or pending acquisition or disposition of land for City purposes; labour relations or employee negotiations; and, litigation or potential litigation, including matters before administrative tribunals, affecting the City.

12.5 Hamilton Professional Fire Fighters' Association, Local 288 - Interest Arbitration Award Outcome (HUR18002) (City Wide)

Pursuant to Section 8.1, Sub-section (d) of the City's Procedure By-law 14-300, and Section 239(2) of the Municipal Act, 2001 as amended, as the subject matter pertains to labour relations or employee negotiations.

12.6 Greater Hamilton Volunteer Fire Fighters' Association Interest Arbitration Award Outcome (HUR18001) (City Wide)

Pursuant to Section 8.1, Sub-section (d) the City's Procedural By-law 14-300, and Section 239(2), Sub-section (d) of the *Ontario Municipal Act*, 2001, as amended, as the subject matter pertains to labour relations or employee negotiations.

13. ADJOURNMENT



**GENERAL ISSUES COMMITTEE
TAX CAPITAL BUDGET
MINUTES 17-022(d)**

9:30 a.m.
December 1, 2017
Council Chambers
Hamilton City Hall
71 Main Street West

Present: Mayor F. Eisenberger, Deputy Mayor R. Pasuta (Chair)
Councillors T. Whitehead, D. Skelly, T. Jackson, C. Collins, S. Merulla,
J. Farr, M. Green, A. Johnson, D. Conley, M. Pearson, B. Johnson,
A. VanderBeek, J. Partridge

Absent

with Regrets: Councillor L. Ferguson – Other City Business

THE FOLLOWING ITEMS WERE REFERRED TO COUNCIL FOR CONSIDERATION:

1. 2018 Tax Supported Capital Budget (FCS17099) (City Wide) (Item 7.1)

(Eisenberger/Skelly)

- (a) That the 2018 Tax Supported Capital Levy in the amount of \$110,454,000 be approved;
- (b) That the 2018 Tax Supported Capital Budget and Financing Plan in the amount of \$236,028,000, attached as Appendix “A” to Report FCS17099, be approved;
- (c) That the Tax Supported Discretionary Net Capital Funding Forecast 2018 – 2027, attached as Appendix “B” to Report FCS17099, which assumes:
 - (i) a 0.5% Residential Property Tax increase in each year from 2019 to 2021; and,
 - (ii) an additional Property Tax increase of 0.66% in 2019 , 0.61% in 2020 and 0.27% in 2021 to fund the debt charges associated with the City’s share of Capital Levy Funding required for Public Transit Infrastructure Fund (PTIF) Capital Investments;

be approved, in principle, and re-visited by Council each budget year;

- (d) That the operating and Full Time Equivalent (FTE) impacts of the Gage Park Tropical House (4451451004), in the amount of \$65,000 and 0.67 FTE, included in Appendix "C" to Report FCS17099 be incorporated into the 2018 Tax Supported Operating Budget, subject to approval of the 2018 Tax Supported Capital Budget funding of Gage Park Tropical House;
- (e) That the operating budget and FTE impacts of the 2018 Tax Supported Capital Budget, estimated to be \$2,206,990 and 15.77 FTEs, attached as Appendix "C" to Report FCS17099, be incorporated into the 2019, or future, Tax Supported Operating Budgets;
- (f) That the reserve funding included in the 2018 Tax Supported Capital Budget totalling \$48,342,000 attached as Appendix "D" to Report FCS17099, be approved;
- (g) That funding from previously approved projects (WIP's) included in the 2018 Tax Capital Budget totalling \$13,173,000, as attached in Appendix "E" to Report FCS17099, be approved and any relevant projects be referred to the Capital Project Work-in-Progress Sub-Committee for closure;
- (h) ***That the General Manager, Finance and Corporate Services be authorized to negotiate the terms and placement of a debenture issue(s), and/or private placement debenture issue(s) in either a public or private market, and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s), in an amount not to exceed \$20,447,000 Canadian currency, which includes \$12,393,000 Canadian currency in Tax Supported debt and \$8,054,000 in Development Charges Supported debt;***
- (i) ***That the General Manger, Finance and Corporate Services be authorized to negotiate the terms and placement of a debenture issue(s), and/or private placement debenture issue(s) in either a public or private market, and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s), in an amount not to exceed \$42,137,000, as attached in Appendix "G" to Report FCS17099, which includes \$16,615,000 in Rate Supported debt and \$25,522,000 in Development Charges Supported debt;***
- (j) ***That the General Manager, Finance and Corporate Services be authorized to engage all required professional services to secure the terms and issuance of the debenture issue(s) described in subsections (h) and (i) to include, but not be limited to, external legal counsel, fiscal agents, and Infrastructure Ontario's Loan Program;***

(k) *That the General Manager, Finance and Corporate Services, the Mayor and the City Clerk be authorized and directed to enter into and/or execute, on behalf of the City of Hamilton, all agreements and necessary ancillary documents requiring their respective signatures to secure the terms and issuance of the debenture issue(s) described in subsections (h), (i) and (j), in a form satisfactory to the City Solicitor;*

(l) That staff be directed to prepare the necessary By-Law(s) to authorize the debenture issue(s) negotiated, placed and secured in accordance with subsections (h), (i) and (j); and,

(m) That the Erosion Leachate-Rennie Brampton project (5120392305) in the amount of \$913,000 be funded from the Working Capital Reserve.

MAIN MOTION, AS AMENDED, CARRIED

2. 2018 a Tax Supported Capital Budget (FCS17099(a)) (City Wide) (Item 7.1(a))

(Merulla/Skelly)

That Report FCS17099(a), respecting the 2018 a Tax Supported Capital Budget, be received.

CARRIED

3. Hamilton Police Services Board Report 17-122 – Hamilton Police Service Projected Capital Expenditures 2018-2027 (Item 8.1)

(Pearson/Eisenberger)

That the Hamilton Police Services Board Report 17-122 – Hamilton Police Service Projected Capital Expenditures 2018-2027, be approved.

CARRIED

4. Capital Lifecycle Renewal – FirstOntario Centre Vertical Transportation (PW17095(b)) (City Wide) (Item 8.2)

(Eisenberger/Merulla)

That Option “A”, respecting the FirstOntario Centre Vertical Transportation, as shown below, be approved:

Option A:

Scope & Construction Value

- i. Replacement of 4 Existing Escalators with new escalators - \$1.3M
- ii. Remove 3 Escalators for replacement with Stairs - \$0.27M.

- iii. Refurbish Existing Passenger (1) & Freight (1) Elevators - \$1.04M.
- iv. Install New Passenger Elevator (SAI Option 1) - \$0.675M.
- v. Cash Allowances - \$0.200M.

Budget Subtotal	
Construction Value:	\$3.485M
<u>Soft Costs & Contingencies:</u>	<u>\$0.815M</u>
Total:	\$4.3M

CARRIED

5. Sports, Entertainment and Convention Venues Review (Item 9.1)

(Merulla/Farr)

WHEREAS, the FirstOntario Concert Hall (formerly Hamilton Place), the Hamilton Convention Centre, and the FirstOntario Centre (formerly Copps Coliseum) were built in 1973, 1981, and 1985 respectively;

WHEREAS, these Sports, Entertainment, and Convention venues have been major sources of community use and enjoyment;

WHEREAS, these venues have attracted Canadian and International performances, major events, and millions of attendees to our city;

WHEREAS, these venues continue to drive significant economic value to the city's restaurants, bars, retail shops and hotels each year;

WHEREAS, the aging of these venues has created a significant and increasing need for capital reinvestment;

WHEREAS, the total annual capital funding envelope for all 3 venues is only \$800,000;

WHEREAS, it has been identified that the cost of immediate repairs needed to the Convention Centre's exterior is estimated at \$2 million;

WHEREAS, it has been identified that the cost to replace end of life escalators and elevators at FirstOntario Centre is estimated at \$4.3 million;

WHEREAS, a recent report, CM17008 regarding the updating of the FirstOntario Centre, identified that a partial upgrade to the existing facility with remodelling of key areas would cost an estimated \$68 million and a full transformation would cost an estimated \$252 million; and,

WHEREAS, a motion was approved by Council on March 9, 2016 to direct the City Manager to establish a task force of subject matter experts, to identify

strategic opportunities and to achieve realizable outcomes related to the City's real estate interests;

THEREFORE BE IT RESOLVED:

- (a) That staff be directed to investigate the opportunities for the redevelopment of the FirstOntario Centre, the Hamilton Convention Centre, and the FirstOntario Concert Hall, with the investigation to included, but not be limited to, an examination of:
 - (i) developers' interest in creating a sports and entertainment precinct; and,
 - (ii) potential for the precinct to include an arena, a convention centre, a concert hall, residential, and retail;
- (b) That the potential sale and/or transfer of ownership of the FirstOntario Centre, the Hamilton Convention Centre, and the FirstOntario Concert Hall properties, as the City's financial contribution towards a future development, be considered;
- (c) That staff be directed to seek input from community stakeholders, industry experts, and comparator municipalities and report back to the General Issues Committee with recommendations regarding the scope of work and the process to move forward;
- (d) That staff be directed to conduct the appropriate due diligence in the event that staff receives an unsolicited proposal outlining a development proposal for any or all of the properties in question: the FirstOntario Centre, the Hamilton Convention Centre, and the FirstOntario Concert Hall that secures private investment funds;
- (e) That any discussion regarding the location of a new arena not be limited to the Hamilton downtown core; and,
- (f) That an open, transparent and highly publized process, aimed at engaging citizens across the city for their input, be implemented.

CARRIED

FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Committee Clerk advised of the following changes to the agenda:

1. MINUTES OF PREVIOUS MEETING (Item 3)

3.1 November 24, 2017 – REVISED

2. PRESENTATION (Item 7)

7.1(a) 2018 a Tax Supported Capital Budget (FCS17099(a)) (City Wide)

3. DISCUSSION ITEMS (Item 8)

8.2 Capital Lifecycle Renewal – FirstOntario Centre Vertical Transportation (PW17095(b)) (City Wide)

4. MOTIONS (Item 9)

9.2 Motion to Amend Appendix “G” to Report FCS17081, respecting the 2018 Recommended Water, Wastewater and Stormwater Budget

(Pearson/VanderBeek)

That the agenda for the December 1, 2017 General Issues Committee (Budget) meeting be approved, as amended.

CARRIED

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) APPROVAL OF MINUTES OF THE PREVIOUS MEETING (Item 3)

(i) November 24, 2017 (Item 3.1)

(A. Johnson/Skelly)

That the revised Minutes of the November 24, 2017 General Issues Committee (Budget) meeting be approved, as presented.

CARRIED

(d) PRESENTATIONS (Item 7)**(i) 2018 Tax Supported Capital Budget (FCS17099) (City Wide) (Item 7.1)**

Mike Zegarac, General Manager of Finance and Corporate Services, addressed Committee and provided a PowerPoint presentation respecting Report FCS17099 – 2018 Tax Supported Capital Budget.

(Collins/Skelly)

That the presentation, respecting the 2018 Tax Supported Capital Budget, be received.

CARRIED

A copy of the presentation is available on the City's website at www.hamilton.ca or through the Office of the City Clerk.

(Merulla/Collins)

(a) That Report FCS17099, respecting the 2018 Tax Capital Budget, be amended by deleting sub-sections (h), (i), (j) and (k) in their entirety, and replacing them with the following in lieu thereof:

~~(h) That the General Manager, Finance and Corporate Services be authorized to negotiate the terms and placement of a debenture issue(s), and/or private placement debenture issue(s), and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s), in an amount not to exceed \$21,844,000 related to the 2018 Tax Supported Capital Budget, as attached in Appendix "A" to Report FCS17099, which includes \$13,790,000 in Tax Supported debt and \$8,054,000 in Development Charges Tax Supported debt;~~

~~(i) That the General Manager, Finance and Corporate Services be authorized to negotiate the terms and placement of a debenture issue(s), and/or private placement debenture issue(s), and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s), in an amount not to exceed \$42,137,000 related to the 2018 Rate Supported Capital Budget, as attached in Appendix "G" to Report FCS17099, which includes \$16,615,000 in Rate Supported debt and \$25,522,000 in Development Charges Rate Supported debt;~~

~~(j) That the General Manager, Finance and Corporate Services and Mayor be authorized to negotiate and execute all required documentation satisfactory to the City Solicitor to~~

~~secure the terms and issuance of a debenture issue(s), and/or private placement debenture issue(s), and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s); and to engage the services of a fiscal agent(s), and/or Infrastructure Ontario's Loan Program, and outside legal counsel; and to enter into all agreements necessary, including Letter(s) of Representation with The Canadian Depository for Securities Limited;~~

- ~~(k) That a By-Law(s) be passed authorizing the debenture issue(s), and/or private placement debenture issue(s), and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s), as negotiated and placed in accordance with recommendation (h) and (i) above.~~
- (h) That the General Manager, Finance and Corporate Services be authorized to negotiate the terms and placement of a debenture issue(s), and/or private placement debenture issue(s) in either a public or private market, and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s), in an amount not to exceed \$20,447,000 Canadian currency, which includes \$12,393,000 Canadian currency in Tax Supported debt and \$8,054,000 in Development Charges Supported debt;**
- (i) That the General Manger, Finance and Corporate Services be authorized to negotiate the terms and placement of a debenture issue(s), and/or private placement debenture issue(s) in either a public or private market, and/or bank loan agreement and debenture issue(s), and/or variable interest rate bank loan agreement and debenture issue(s), in an amount not to exceed \$42,137,000, as attached in Appendix "G" to Report FCS17099, which includes \$16,615,000 in Rate Supported debt and \$25,522,000 in Development Charges Supported debt;**
- (j) That the General Manager, Finance and Corporate Services be authorized to engage all required professional services to secure the terms and issuance of the debenture issue(s) described in subsections (h) and (i) to include, but not limited to, external legal**

counsel, fiscal agents, and Infrastructure Ontario's Loan Program;

(k) That the General Manager, Finance and Corporate Services, the Mayor and the City Clerk are each authorized and directed to enter into and/or execute, on behalf of the City of Hamilton, all agreements and necessary ancillary documents requiring their respective signatures to secure the terms and issuance of the debenture issue(s) described in subsections (h), (i) and (j), in a form satisfactory to the City Solicitor; and,

(b) That Report FCS17099, respecting the 2018 Tax Capital Budget, be further amended by adding a new sub-section (l), which reads as follows and relettering the balance accordingly:

(l) That staff be directed to prepare the necessary By-Law(s) to authorize the debenture issue(s) negotiated, placed and secured in accordance with subsections (h), (i) and (j).

CARRIED

(e) DISCUSSION ITEMS (Item 8)

(i) Hamilton Police Services Board Report 17-122 – Hamilton Police Service Projected Capital Expenditures 2018-2027 (Item 8.1)

Councillor M. Green wished to be recorded as OPPOSED to Item 8.1.

(f) MOTIONS (Item 9)

(i) Motion to Amend Appendix “G” to Report FCS17081, respecting the 2018 Recommended Water, Wastewater and Stormwater Budget (Item 9.2)

(Farr/Merulla)

That Appendix “G” to Report FCS17081, respecting the 2018 Recommended Water, Wastewater and Stormwater Budget, which was before Committee on November 17, 2017 and is not yet approved by Council, be amended by:

(i) deleting the Dept ID and Account Number beside the heading of “Metals”;

- (ii) deleting Reference Number 16 – Hydride Generation in its entirety;
- (iii) deleting Reference Number 16a) – Arsenic in its entirety;
- (iv) deleting Reference Number 16b) – Antimony in its entirety;
- (v) deleting Reference Number 16c) – Selenium in its entirety;
- (vi) deleting Reference Number 17 – ICP Scan Wastewater in its entirety;
- (vii) adding ICP OES Scan (Wastewater) with a proposed fee of \$53.75;
- (viii) deleting Reference Number 19a) – Lead in its entirety;
- (ix) deleting Reference Number 19b) – Cadmium in its entirety; and,
- (x) by renumbering the balance of the References accordingly, to read as shown in Appendix “A” attached hereto.

CARRIED

(g) PRIVATE & CONFIDENTIAL (Item 12)

(i) Closed Session Minutes – November 24, 2017 (Item 12.1)

(Pearson/Whitehead)

- (a) That the Closed Session Minutes of the November 24, 2017 General Issues Committee (Budget) meeting, be approved; and,
- (b) That the Closed Session Minutes of the November 24, 2017 General Issues Committee (Budget) meeting remain confidential.

CARRIED

(g) ADJOURNMENT (Item 13)

(Skelly/B. Johnson)

That, there being no further business, the General Issues Committee (Budget) be adjourned at 1:32 p.m.

CARRIED

Respectfully submitted,

Stephanie Paparella
Legislative Coordinator
Office of the City Clerk

Deputy Mayor, R. Pasuta
Chair, General Issues Committee



GENERAL ISSUES COMMITTEE MINUTES 17-025

9:30 a.m.

December 6, 2017
Council Chambers
Hamilton City Hall
71 Main Street West

Present: Mayor F. Eisenberger, Acting Deputy Mayor B. Johnson (Chair)
Councillors T. Whitehead, D. Skelly, T. Jackson, C. Collins, S. Merulla,
M. Green, J. Farr, A. Johnson, D. Conley, M. Pearson, L. Ferguson,
A. VanderBeek, J. Partridge

Absent

with Regrets: Councillor Pasuta – Other City Business

THE FOLLOWING ITEMS WERE REFERRED TO COUNCIL FOR CONSIDERATION:

1. **Address Information Management System Update (FCS17102) (City Wide) (Outstanding Business List Item) (Item 5.1)**

(Pearson/VanderBeek)

That Report FCS17102, respecting the Address Information Management System Update, be received.

CARRIED

2. **2016 S&P Global Ratings Credit Review (FCS17069(a)) (City Wide) (Item 5.2)**

(Collins/Merulla)

That Report FCS17069(a), respecting the 2016 S&P Global Ratings Credit Review, be received.

CARRIED

3. **Concession Street Business Improvement Area (BIA) Revised Board of Management (PED14242(d)) (Wards 6 and 7) (Item 5.3)**

(Jackson/Collins)

That the following individual be appointed to the Concession Street Business Improvement Area (BIA) Board of Management:

- (i) Hassan Reda

CARRIED

4. Downtown Dundas Business Improvement Area (BIA) Revised Board of Management (PED14256(a)) (Ward 13) (Item 5.4)

(Whitehead/Conley)

That the following individual be appointed to the Downtown Dundas Business Improvement Area (BIA) Board of Management:

- (i) Judith Birchall

CARRIED

5. City of Hamilton Film Office Update (PED16247(a)) (City Wide) (Item 5.5)

(VanderBeek/Pearson)

That Report PED16247(a), respecting the City of Hamilton Film Office Update, be received.

CARRIED

6. Cultural Plan Progress Update (PED17210) City Wide (Outstanding Business List Item) (Item 5.6)

(Farr/Conley)

That Report PED17210, respecting the Cultural Plan Progress Update, be received.

CARRIED

7. Public Art Master Plan 2016 Annual Update (PED17211) (City Wide) (Outstanding Business List Item) (Item 5.7)

(Farr/Whitehead)

That Report PED17211, respecting the Public Art Master Plan 2016 Annual Update, be received.

CARRIED

8. Correspondence from the Hamilton Police Services Board respecting the City's request to have Hamilton Police Service Actively Enforce Current Laws Prohibiting the sale of Marijuana under the Criminal Code, dated November 20, 2017 (Item 5.9)

(Ferguson/Merulla)

- (a) That the Mayor correspond with the Attorney General to request that the pending legislation, respecting the illegal sale of marijuana, be expedited to provide authority to Police Services to assist them to more easily enforce the Criminal Code with respect to this matter.

CARRIED

(Eisenberger/Pearson)

- (b) That, as Chief Girt and Hamilton Police Service staff will already be in attendance, Chief Girt be requested to provide a separate presentation at the January 25, 2018 General Issues Committee (Budget) meeting, to speak to the process and constraints of enforcing the Criminal Code with respect to the current laws regarding the illegal sale of marijuana.

CARRIED

9. Amazon.com Inc. – Request for Proposal (RFP) for the Second Corporate Headquarters, Financial Summary (CM17019) (City Wide) (Item 7.1)

(Conley/Ferguson)

That Report CM17019, respecting the Amazon.com Inc. – Request for Proposal (RFP) for the Second Corporate Headquarters, Financial Summary, be received.

CARRIED

10. Identified Tobogganing Locations on City Property (PW15086(c)) (City Wide) (Item 8.1)

(Whitehead/Ferguson)

- (a) That the designation of tobogganing hills be made a permanent program within the Public Works Department;
- (b) That the estimated annual operating costs of \$110,000 for the tobogganing program be referred to the 2018 budget process;
- (c) That the formalization of the following four (4) current designated tobogganing hills be approved:
- (i) Garth Street Reservoir (Northeast corner and South side, east of parking lot);
 - (ii) Chedoke Golf Course (Martin Course, Hole #10 - Tee);
 - (iii) Kings Forest Golf Course (Hole #9 – in front of the green); and,
 - (iv) Waterdown Memorial Park (Northeast corner, west of baseball diamond #3); and,
- (d) That no further sites be added as designated tobogganing hills within the city of Hamilton.

CARRIED

11. Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 118 Hatt Street, Dundas - ERG-16-01 (PED17197) (Ward 13) (Item 8.2)

(Eisenberger/Whitehead)

- (a) That Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application - ERG-16-01, submitted by Dalia Eino, owner of the property at 118 Hatt Street, Dundas, for an ERASE Redevelopment Grant not to exceed \$297,353, the actual cost of the remediation over a maximum of ten years, be authorized and approved in accordance with the terms and conditions of the ERASE Redevelopment Agreement;
- (b) That the Mayor and City Clerk be authorized and directed to execute the Environmental Remediation and Site Enhancement (ERASE) Redevelopment Agreement, together with any ancillary documentation required to effect Recommendation (a) of Report PED17197, in a form satisfactory to the City Solicitor; and,
- (c) That the General Manager of the Planning and Economic Development Department be authorized to approve and execute any grant amending agreements, together with any ancillary amending documentation, if required, provided that the terms and conditions of the Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant, as approved by City Council, are maintained.

CARRIED

12. Barton / Kenilworth Tax Increment Grant Program – 431-435 Barton Street East, Hamilton (PED17228) (Ward 3) (Item 8.3)

(Green/Jackson)

- (a) That a Barton / Kenilworth Tax Increment Grant Program application submitted by BCHQ Barton Holding Inc. (Philip Quick, Sabrina Quick, and William Curran), for the property at 431-435 Barton Street East, Hamilton, for a Barton / Kenilworth Tax Increment Grant Program grant estimated at \$94,842.70 over a maximum of a nine-year period, and based upon the incremental tax increase attributable to the redevelopment of 431-435 Barton Street East, Hamilton, be authorized and approved, in accordance with the terms and conditions of the Barton / Kenilworth Tax Increment Grant Program;
- (b) That the Mayor and City Clerk be authorized and directed to execute a Grant Agreement, together with any ancillary documentation required to effect Recommendation (a) of Report PED17228, in a form satisfactory to the City Solicitor; and,

- (c) That the General Manager of the Planning and Economic Development Department be authorized to approve and execute any Grant Amending Agreements, together with any ancillary amending documentation, if required, provided that the terms and conditions of the Barton / Kenilworth Tax Increment Grant Program, as approved by City Council, are maintained.

CARRIED

13. Hamilton Tax Increment Grant Program -73 King Street East, Hamilton (PED17230) (Ward 2) (Item 8.4)

(Farr/Eisenberger)

- (a) That a Hamilton Tax Increment Grant Program application submitted by 2419939 Ontario Inc. (Kevin Hall), for the property at 73 King Street East, Hamilton, estimated at \$8,812.02 over a maximum of a five-year period, and based upon the incremental tax increase attributable to the redevelopment of 73 King Street East, Hamilton, be authorized and approved, in accordance with the terms and conditions of the Hamilton Tax Increment Grant Program;
- (b) That the Mayor and City Clerk be authorized and directed to execute a Grant Agreement together with any ancillary documentation required, to effect recommendation (a) of Report PED17230, in a form satisfactory to the City Solicitor;
- (c) That the Mayor and City Clerk be authorized and directed to execute such assigning agreement as required, to effect recommendation (a) of Report PED17230, in a form ,satisfactory to the City Solicitor; and,
- (d) That the General Manager of the Planning and Economic Development Department be authorized to approve and execute any Grant Amending Agreements, together with any ancillary amending documentation, if required, provided that the terms and conditions of the Hamilton Tax Increment Grant Program, as approved by City Council, are maintained.

CARRIED

14. Construction Act Review (LS14004(a)) (City Wide) (Item 8.5)

(Whitehead/Collins)

That the City Solicitor be authorized to make submissions to raise concerns and suggest amendments to the Legislative Assembly of Ontario, committees, ministry, board, or panel of competent jurisdiction and to support the Association of Municipalities of Ontario's position on issues associated with *Bill 142 - an Act to Amend the Construction Lien Act*.

CARRIED

15. Corporate Strategic Growth Initiatives Update 2017 (CM16013(a)) (City Wide) (Item 8.6)**(Merulla/Pearson)**

That Report CM16013(a), respecting the Corporate Strategic Growth Initiatives Update 2017, be received.

CARRIED**16. Airport Sub-Committee Report 17-002, November 9, 2017 (Item 8.7)****(Ferguson/Eisenberger)****John C. Munro Hamilton International Airport Head Lease Negotiations Update (PED17214) (City Wide) (Item 12.1)**

- (a) That staff be directed to follow the direction provided in Closed Session with respect to Report PED17214, respecting the John C. Munro Hamilton International Airport Head Lease Negotiations Update;
- (b) That the Mayor and City Clerk be authorized and directed to execute the Agreement and any ancillary documents to give effect to the John C. Munro Hamilton International Airport Head Lease;
- (c) That Report PED17214, respecting the John C. Munro Hamilton International Airport Head Lease Negotiations Update, including its appendices, remain confidential.

CARRIED**17. Business Improvement Area Advisory Committee Report 17-010, November 13, 2017 (Item 8.8)****(Whitehead/Jackson)****(a) Update on BIA App (Item 8.3)**

That the contract for the hosting the BIA App and website, which expires on November 30, 2017, not be renewed.

(b) King West BIA Expenditure Request - Christmas Tree Lights and Installation (Item 9.1)

That the expenditure request from the King West BIA from the Shared Parking Revenue Program in the amount of \$5,377.29 to be spent on Christmas Tree Lights and Installation, be approved.

(c) Westdale Village BIA Expenditure Request – Christmas Decorations (Item 9.2)

That the expenditure request from the Westdale Village BIA from the Shared Parking Revenue Program in the amount of \$8,810.76 to be to be spent on Christmas Decorations, be approved.

(d) Concession Street BIA Expenditure Request – Lanterns and Summer Flowers (Item 9.3)

(i) That the expenditure request from the Concession Street BIA from the BIA Operating Budgets Program in the amount of \$3,500 to be to be spent on the Installation of New Sidewalk Coach Lanterns, be approved; and,

(ii) That the expenditure request from the Concession Street BIA from the BIA Operating Budgets Program in the amount of \$4,721.18 to be spent on the purchase and maintenance of summer flowers in 2017, be approved.

(e) Barton Village BIA Expenditure Request – Miscellaneous Items (Item 9.4)

(i) That the following expenditure requests from the Barton Village BIA from the BIA Operating Budget Program in the total amount of \$6,887.28, be approved:

(1) \$2,102.28 for Office Equipment;

(2) \$3,433.00 for Beautification staff to help clean and maintain the public road allowance; and,

(3) \$1352.00 for Banners; and,

(ii) That the following expenditure requests from the Barton Village BIA from the Shared Parking Revenue Program in the amount of \$10,130.58, be approved:

(i) \$5,540.58 for new lights in medians;

(ii) \$1,790.00 for Christmas Planters; and,

(iii) \$2,800.00 for Plants in medians.

CARRIED

**18. School Board Properties Sub-Committee Report 17-003, November 16, 2017
(Item 8.9)****(Conley/Green)****(a) Acquisition of 60 Caledon Avenue for Affordable Housing Purposes
(CES17029(a)) (Ward 8) (Item 12.1)**

- (i) That the Real Estate Section of the Planning and Economic Development Department be authorized and directed to present a bona-fide offer to purchase the surplus property located at 60 Caledon Avenue, Legally Described as All of Lot 14, Registrar's Compiled Plan 1469, save and except Part 1 on Plan 62R-20611; Part of Lot 13, Registrar's Compiled Plan 1469, designated as Part 7 on Plan 62R-6761, in the City of Hamilton, being PART of the PIN 16968-0367 (LT) and being 2.84 ha (7.02 acres) in size, more or less, as shown on Appendix "A" attached to Report CES17029(a) to the Hamilton-Wentworth District School Board (HWDSB), on terms and conditions acceptable to the General Manager of Planning and Economic Development;
- (ii) That the budget and funding for the property acquisition consisting of the market value of the land, including all real estate and legal fees, cost of conducting due diligence, contingency and other related costs, as detailed in Tables 1 and 2, in the attached Appendix "B" to Report CES17029(a), be approved;
- (iii) That the entirety of Report CES17029(a) remain confidential until the completion of the acquisition transaction, and that Appendix "B" attached to Report CES17029(a) not be released as a public document;
- (iv) That the Mayor and Clerk be authorized and directed to execute all necessary documents, respecting the acquisition of 60 Caledon Avenue for affordable housing purposes, in a form satisfactory to the City Solicitor; and,
- (v) That staff be authorized and directed upon successful acquisition of the property to undertake suitable consultation with private, not-for-profit, and public sector organizations to determine appropriate consideration of the property for disposal as affordable housing project include, but not be limited to, independent meetings and/or undertaking an Expression of Interest or a Request for Information type processes.

(b) Acquisition of Property in Ward 3 (Added Item 12.2)

That the direction provided to staff in Closed Session, respecting the Acquisition of Property in Ward 3, be approved.

CARRIED

19. Concession Street Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16032(b)) (Wards 6 and 7) (Item 8.10)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the Concession Street Business Improvement Area, attached as Appendix "A" to Report PED16032(b), in the amount of \$180,189, be approved;
- (b) That the levy portion of the operating budget for the Concession Street Business Improvement Area in the amount of \$115,499, be approved;
- (c) That the General Manager of Finance and Corporate Services be authorized and directed to prepare the requisite By-law pursuant to Section 208, of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED16032(b);
- (d) That the following schedule of payments for the Concession Street Business Improvement Area for 2018, be approved:

(i)	January	\$57,749.50
(ii)	June	\$57,749.50

CARRIED

20. Stoney Creek Business Improvement Area (BIA) Proposed Budget and Schedule of Payment (PED16004(b)) (Ward 9) (Item 8.11)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the Stoney Creek Business Improvement Area, attached as Appendix "A" to Report PED16004(b), be approved in the amount of \$45,435;
- (b) That the levy portion of the operating budget for the Stoney Creek Business Improvement Area in the amount of \$35, be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law, pursuant to Section 208, of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED16004(b);

- (d) That the following schedule of payments for the Stoney Creek Business Improvement Area for 2018, be approved:

(i)	January	\$17,750
(ii)	June	\$17,750

CARRIED

21. Ottawa Street Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED15185(b)) (Wards 3 and 4) (Item 8.12)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the Ottawa Street Business Improvement, attached as Appendix "A" to Report PED15185(b), be approved in the amount of \$133,000;
- (b) That the levy portion of the operating budget for the Business Improvement Area in the amount of \$133,000, be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law pursuant to Section 208, of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED15185(b); and,
- (d) That the following schedule of payments for the Ottawa Street Business Improvement Area for 2018, be approved:

(i)	January	\$66,500
(ii)	June	\$66,500

CARRIED

22. Ancaster Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED15184(b)) (Ward 12) (Item 8.13)

(Jackson/Eisenberger)

- (a) That the 2018 Operating Budget for the Ancaster Business Improvement Area, attached as Appendix "A" to Report PED15184(b), be approved in the amount of \$93,300;
- (b) That the levy portion of the Operating Budget for the Ancaster Business Improvement Area (BIA) in the amount of \$93,300, be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law, pursuant to Section 208, of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED15184(b); and,

- (d) That the following schedule of payments for the Ancaster Business Improvement Area for 2018, be approved:

(i)	January	\$46,650
(ii)	June	\$46,650

CARRIED

23. Barton Village Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED15186(b)) (Wards 2 and 3) (item 8.14)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the Barton Village Business Improvement Area, attached as Appendix "A" to Report PED15186(b), be approved in the amount of \$64,300;
- (b) That the levy portion of the operating budget for the Barton Village Business Improvement Area in the amount of \$64,300 be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law, pursuant to Section 208 of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED15186(b); and,
- (d) That the following schedule of payments for the Barton Village Business Improvement Area for 2018, be approved:

(i)	January	\$32,150
(ii)	June	\$32,150

CARRIED

24. Downtown Hamilton Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED15187(b)) (Ward 2) (Item 8.15)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the Downtown Hamilton Business Improvement Area, attached as Appendix "A" to Report PED15187(b), be approved in the amount of \$425,000;
- (b) That the levy portion of the operating budget for the Downtown Hamilton Business Improvement Area in the amount of \$375,000, be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law, pursuant to Section 208, of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED15187(b); and,

- (d) That the following schedule of payments for the Downtown Hamilton Business Improvement Area for 2018, be approved:

(i)	January	\$187,500
(ii)	June	\$187,500

CARRIED

25. International Village Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16001(b)) (Wards 2 and 3) (Item 8.16)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the International Village Business Improvement Area, attached as Appendix "A" to Report PED16001(b), be approved in the amount of \$150,000;
- (b) That the levy portion of the operating budget for the International Village Business Improvement Area in the amount of \$150,000, be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law, pursuant to Section 208 of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED16001(b); and,
- (d) That the following schedule of payments for the International Village Business Improvement Area for 2018, be approved:

(i)	January	\$75,000
(ii)	June	\$75,000

CARRIED

26. Downtown Dundas Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16006(b)) (Ward 13) (Item 8.17)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the Downtown Dundas Business Improvement Area (attached as Appendix "A" to Report PED16006(b)), be approved in the amount of \$196,621;
- (b) That the levy portion of the operating budget for the Downtown Dundas Business Improvement Area in the amount of \$148,071, be approved;
- (c) That the General Manager of Finance and Corporate Services be authorized and directed to prepare the requisite By-law, pursuant to Section 208, of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget as referenced in sub-section (b) above; and,

- (d) That the following schedule of payments for the Downtown Dundas Business Improvement Area for 2018 be approved:

(i)	January	\$74,035.50
(ii)	June	\$74,035.50

CARRIED

27. King West Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16043(b)) (Ward 2) (Item 8.18)

(Jackson/Eisenberger)

- (a) That the 2018 operating budget for the King West Business Improvement Area, attached as Appendix "A" to Report PED16043(b), be approved in the amount of \$14,675.00;
- (b) That the levy portion of the operating budget for the King West Business Improvement Area in the amount of \$5,378.00, be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law, pursuant to Section 208, of the *Municipal Act, 2001*, as amended, to levy the 2018 Budget, as referenced in Recommendation (b) of Report PED16043(b); and,
- (d) That the following schedule of payments for the King West Business Improvement Area for 2018, be approved:

(i)	January	\$2,689
(ii)	June	\$2,689

CARRIED

28. 2018 Arts Advisory Commission Annual Budget Submission (PED17209) (City Wide) (Item 8.19)

(Eisenberger/Pearson)

That the Arts Advisory Commission 2018 base budget submission, attached as Appendix 'A' to Report PED17209, in the amount of \$9,000, be approved and referred to the 2018 budget process for consideration.

CARRIED

29. Advisory Committee for Persons with Disabilities 2018 Budget Submission (HUR17028) (City Wide) (Item 8.20)

(Collins/Whitehead)

That the Advisory Committee for People with Disabilities (ACPD) 2018 base budget submission in the amount of \$6100.00 be approved and referred to the 2018 budget process for consideration.

CARRIED

30. 18-28 King Street East, Extension of Conditional Approval, Hamilton Heritage Property Grant Program and GORE Building Improvement Grant Program (PED16253(a)) (Ward 2) (Item 8.21)**(Eisenberger/Merulla)**

- (a) That the deadline for the submission of a separate, completed Hamilton Heritage Property Grant Program application for each 18, 20, 22, 24 and 28 King Street East, for the previously approved conditional grant commitment to an upset limit of \$850,000 for the Hughson Business Space Corporation (Linda Barnett, David Blanchard, Ronald Quinn and William Rogan) the registered owners, be extended to no later than December 31, 2018, conditional upon the receipt of a Building Permit application being submitted to the City for the redevelopment of 18-28 King Street East no later than June 1, 2018;
- (b) That the deadline for the submission of a separate, completed GORE Building Improvement Grant Program application for each 18, 20, 22, 24 and 28 King Street East, for the previously approved conditional grant commitment to an upset limit of \$250,000 under the GORE Building Improvement Grant Program for Hughson Business Space Corporation (Linda Barnett, David Blanchard, Ronald Quinn, and William Rogan), the registered owners, be extended to no later than December 31, 2018, conditional upon the receipt of a Building Permit application being submitted to the City for the redevelopment of 18-28 King Street East no later than June 1, 2018; and,
- (c) That, should the Hughson Business Space Corporation (Linda Barnett, David Blanchard, Ronald Quinn, and William Rogan) the registered owners of 18, 20, 22, 24 and 28 King Street East not submit a Building Permit application for the redevelopment of 18-28 King Street East by June 1, 2018, staff be directed to report back to the General Issues Committee for direction as to whether or not the conditional grant commitments, under the Hamilton Heritage Property Grant Program and GORE Building Improvement Grant Program, for those properties should continue to be valid.

CARRIED**31. Disposition of City Owned Lands – Car Park Lot 76 – 75 Catharine Street South, Hamilton (PED17227) (Ward 2) (Item 8.22)****(Eisenberger/Farr)**

- (a) That an Offer to Purchase for the sale of the property (as identified in Appendix “A” attached to Report PED17227), which is scheduled to close on or before February 2, 2018, be approved, in accordance with the terms and conditions outlined in Appendix “B” attached to Report PED17227;

- (b) That \$51,941.09 from the sale proceeds be credited to Account No. 45408-3560150200 (Property Sales and Purchases) for recovery of expenses including Real Estate, Appraisal, Property Management, and Legal administration fees;
- (c) That the balance of the net proceeds from the sale of the property at 75 Catharine Street South (Car Park Lot 76) be credited to Parking Capital Reserve #108021;
- (d) That the City Solicitor be authorized and directed to complete this transaction on behalf of the City, including paying any necessary expenses, amending the closing, due diligence and other dates, and amending and waiving terms and conditions on such terms as she considers reasonable;
- (e) That the Mayor and City Clerk be authorized to execute any necessary ancillary documents, respecting the Offer to Purchase and Sale of 75 Catharine Street South, as identified in Appendix "A" attached to Report PED17227, in a form satisfactory to the City Solicitor; and,
- (f) That Appendix "B" to Report PED17227, respecting the Property Disposition of 75 Catharine Street South, remain confidential until completion of the real estate transaction.

CARRIED

32. Negotiation with the Hamilton Conservation Authority with respect to a Property Exchange (Item 10.1)

(Conley/Pearson)

WHEREAS, Griffin House, located at 733 Mineral Springs Road and the surrounding lands are owned by the Hamilton Conservation Authority; and, the subject lands and immediate property are maintained by the City of Hamilton;

WHEREAS, the City of Hamilton has partnered with the Hamilton Conservation Authority to provide on-site interpretation at Griffin House, outreach to the public and school programming throughout the community for 20 years;

WHEREAS, at its meeting of February 11, 2015, Council approved Item 12 of the General Issues Committee Report 15-005, which reads as follows:

12. Negotiation with the Hamilton Conservation Authority with respect to a Property Exchange (Item 9.1)

That Real Estate Section staff be authorized and directed to prepare the documents deemed necessary to execute the revenue-neutral property exchange, between the Hamilton Conservation Authority and the City of Hamilton, of approximately 1 acre of land surrounding and including the

National Historical Site known as Griffin House, located at 733 Mineral Springs Road; including contents and artifacts, in exchange for approximately 0.49 acres of City own lands on 339 Highland Road West, in a form satisfactory to the City Solicitor.

WHEREAS, it was subsequently learned that the Eramosa Karst undercut most of the City of Hamilton's holding and that a portion was usable for housing at 339 Highland Road West;

WHEREAS, at its meeting of February 10, 2018, Council approved sub-section (b) to Item 15 of the General Issues Committee Report 16-004, which reads as follows:

15. Declaration of Surplus and Sale of 335, 339 and Part of 337 Highland Road West, Hamilton (PED16033) (Ward 9) (Item 12.3)

- (b) That an Option to Purchase, executed on November 25, 2015, and scheduled to close on or before April 28, 2016, to purchase the land known as 335, 339 and part of 337 Highland Road West, legally described as Parts 5, Part of 6 and all of Part 7, Plan 62R-17528, Township of Saltfleet, in the City of Hamilton, more fully described in Appendix "B" attached to Report PED16033, be approved and completed on terms and conditions outlined in Appendix "D" to Report PED16033, and the net proceeds be credited to Account No. 47702 4030980986 (Trinity Church Corridor - 53 and Stone Church);

WHEREAS, the Hamilton Conservation Authority was able to use the residual 0.49 acres at 333 and part of 337 Highland Road as a public walkway from Highland Road to the Eramosa Karst lands;

THEREFORE BE IT RESOLVED:

- (a) That Real Estate Section staff be authorized and directed to prepare the documents deemed necessary to execute the revenue-neutral property exchange, between the Hamilton Conservation Authority and the City of Hamilton, of approximately 1 acre of land surrounding and including the National Historical Site known as Griffin House, located at 733 Mineral Springs Road; including contents and artifacts, (as shown on Appendix "B" attached hereto) in exchange for approximately 0.49 acres of City own lands on 333 and part of 337 Highland Road West (the residual land as shown on Appendix "A" attached hereto), in a form satisfactory to the City Solicitor; and,

- (b) That the City of Hamilton fund up to \$30,000, from the Trinity Church Road Capital Project #4030980986 in the form of a grant to the Hamilton Conservation Authority (HCA), to alleviate the impacts of the developing road network, which include constructing a modest entrance into the Eramosa Karst through the property exchange lands that the HCA will receive in lieu of the Griffin house parcel, and a buffer for future residences to delineate trails.

CARRIED

33. Disposition of City-Owned, Mixed-Use Land to the CityHousing Hamilton Corporation (Item 10.2)

(Merulla/Collins)

WHEREAS, the *Ontario Municipal Act*, 2001, as amended, requires municipalities to enact a by-law, pursuant to and in accordance with the requirements of the *Act*, to establish procedures for the sale of real property owned by the municipality;

WHEREAS, before selling any land, the Council of the City of Hamilton shall, by by-law or resolution, declare the lands to be surplus;

WHEREAS before selling any land, the Council of the City of Hamilton shall obtain at least one appraisal of the fair market value of that land;

WHEREAS, before selling any land, the Council of the City of Hamilton shall give notice to the public of the intended sale of the real property;

WHEREAS, on April 11, 2012, Council authorized the initiation of the expropriation (Report LS12009) of 55 Queenston Road, known as the City Motor Hotel, as a mixed-use redevelopment site involving affordable housing detailed in Appendix "A" (attached hereto);

WHEREAS, on November 2, 2012, the City acquired the property by registering the Expropriation Plan (WE866275);

WHEREAS, the Board of Directors of the CityHousing Hamilton Corporation has approved entering into negotiations with the City of Hamilton for the acquisition of 55 Queenston Road, Hamilton, Ontario; and,

WHEREAS, at its meeting of September 27, 2017, Council approved Item 7.10, which reads as follows:

WHEREAS, the Board of Directors of City Housing Hamilton Corporation, through the leadership of Councillor and President of CHH, Chad Collins, has approved entering into negotiations with the City of Hamilton for the acquisition of 55 Queenston Road;

THEREFORE BE IT RESOLVED

- (a) That the Real Estate Section of the Planning and Economic Development Department be authorized and directed to initiate discussions with City Housing Hamilton Corporation for the sale of 55 Queenston Road at fair market value; and,
- (b) That the Mayor and Clerk be authorized and directed to execute all necessary documents in a form satisfactory to the City Solicitor.

THEREFORE BE IT RESOLVED:

- (a) That Part of Lot 34, Concession 2, in the Geographic Township of Saltfleet, in the City of Hamilton, designated as Part 1 on Expropriation Plan WE866275, being all of PIN 17267-0109 (LT), municipally known as 55 Queenston Road, Hamilton, be declared surplus to the needs of the City of Hamilton;
- (b) That the Real Estate Section be authorized and directed to dispose of Part of Lot 34, Concession 2, in the Geographic Township of Saltfleet, in the City of Hamilton, designated as Part 1 on Expropriation Plan WE866275, being all of PIN 17267-0109 (LT), municipally known as 55 Queenston Road, Hamilton, at fair market value on the terms and conditions, as detailed in private & confidential Appendix "B" (attached hereto), and such other terms and conditions deemed appropriate by the General Manager of the Planning & Economic Development Department;
- (c) That \$81,750 for Legal and Real Estate fees, associated with the sale of Part of Lot 34, Concession 2, in the Geographic Township of Saltfleet, in the City of Hamilton, designated as Part 1 on Expropriation Plan WE866275, being all of PIN 17267-0109 (LT), municipally known as 55 Queenston Road, Hamilton, be funded from the Tax Stabilization Reserve;
- (d) That the net proceeds from the sale of Part of Lot 34, Concession 2, in the Geographic Township of Saltfleet, in the City of Hamilton, designated as Part 1 on Expropriation Plan WE866275, being all of PIN 17267-0109 (LT), municipally known as 55 Queenston Road, Hamilton, be deposited to the Tax Stabilization Reserve;
- (d) That all other expenses associated with the sale of Part of Lot 34, Concession 2, in the Geographic Township of Saltfleet, in the City of Hamilton, designated as Part 1 on Expropriation Plan WE866275, being all of PIN 17267-0109 (LT), municipally known as 55 Queenston Road, Hamilton, be charged to Account No. 3301250231; and,
- (e) That Appendix "B" (attached hereto) remain confidential until final completion of the real estate transaction. **CARRIED**

34. Parking System Upgrade (PED17224/LS17037) (City Wide) (Item 12.2)**(Collins/Farr)**

That Report PED17224 / LS17037, respecting the Parking System Update, remain confidential.

CARRIED**35. Organizational Structure Changes for the Public Works Department (CM17021) (City Wide) (Item 12.3)****(Jackson/Eisenberger)**

(a) That the direction provided to staff in Closed Session, respecting Report CM17021, regarding the organizational structure changes for the Public Works Department, be approved and remain confidential until such time as it is approved by Council; and,

(b) That Report CM17021, regarding the organizational Structure changes for Public Works Department, remain confidential.

CARRIED**36. Disposition of City-owned Industrial Land (PED17206) (Ward 11) (Item 12.4)****(Pearson/Jackson)**

(a) That an Offer to Purchase for the sale of a portion of land at 400 Glover Road (as identified in Appendices "A" and "A-1", attached to Report PED17206), Part of Lot 15, Concession 2, formerly Glanford Township, part of PIN 17387-0074 (LT), being the easterly 8.0 acres of Part 3, Plan 62R-19233, scheduled to close 20 days after the fulfilment of all conditions, be approved and completed substantially on terms and conditions outlined in Appendix "B" attached to Report PED17206, and on such other terms and conditions deemed appropriate by the General Manager, Planning and Economic Development, and the net proceeds be credited to Account No. 5160507001 (North Glanbrook Industrial Business Park Servicing);

(b) That \$98,250 from the sale proceeds be credited to Account No. 45408-3560150200 (Property Sales and Purchases) for recovery of expenses including Real Estate, Appraisal, Property Management and Legal administration fees;

(c) That the Mayor and City Clerk be authorized to execute any necessary ancillary documents, respecting the Offer to Purchase and Sale of part of 400 Glover Road, as identified in Appendices "A" and "A-1" attached to Report PED17206, in a form satisfactory to the City Solicitor;

(d) That the City Solicitor be authorized and directed to complete this transaction on behalf of the City, including paying any necessary

expenses, amending the closing, due diligence and other dates, and amending and waiving terms and conditions on such terms as she considers reasonable; and,

- (e) That Report PED17206 and its appendices remains confidential and not be released as a public document until final completion of the real estate transaction.

CARRIED

37. Update respecting the Appeals of the Ward Boundary By-law 17-030 to the Ontario Municipal Board (LS17015(c)) (City Wide) (Item 12.5)

(Pearson/Jackson)

- (a) That the direction provided to staff in Closed Session, respecting Report LS17015(c), regarding the update of the appeals of the Ward Boundary By-law 17-030 to the Ontario Municipal Board, be approved; and,
- (b) That Report LS17015(c), respecting the update of the appeals of the Ward Boundary By-law 17-030 to the Ontario Municipal Board, remain confidential.

CARRIED

FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Committee Clerk advised of the following changes to the agenda:

1. DELEGATION REQUEST (Item 4)

- 4.1 Chukky Ibe, President, McMaster Student Union, respecting an update from the McMaster Student Union, as it relates to matters regarding transit, by-laws, housing, and other issues related to the McMaster student body.

2. CONSENT ITEMS (Item 5)

- 5.9 Correspondence from the Hamilton Police Services Board respecting the City's request to have the Hamilton Police Service Actively Enforce Current Laws Prohibiting the sale of Marijuana under the Criminal Code, dated November 20, 2017

3. PRESENTATIONS (Item 7)

7.2 Arts Advisory Commission Annual Presentation

4. DISCUSSION ITEMS (Item 8)

There is a typographical error with respect to the numbering on today's agenda; Item number 8.21 appears twice on the agenda face pages. Report PED17227 (below), should read Item 8.22:

8.22 Disposition of City Owned Lands – Car Park Lot 76 – 75
Catharine Street South, Hamilton (PED17227) (Ward 2)

8.23 Affordable Housing Site-Selection Sub-Committee Report 17-002,
November 28, 2017

5. NOTICES OF MOTION (Item 10)

10.1 Negotiation with the Hamilton Conservation Authority with respect to
a Property Exchange

10.2 Disposition of City-Owned, Mixed-Use Land to the CityHousing
Hamilton Corporation

Discussion of Appendix "B", to the Notice of Motion above, in Closed Session would be pursuant to Section 8.1, Sub-section (c) of the City's Procedural By-law 14-300, and Section 239(2), Sub-section (c) of the *Ontario Municipal Act, 2001*, as amended, as the subject matter pertains to a proposed or pending acquisition of land for City purposes.

6. PRIVATE & CONFIDENTIAL (Item 12)

12.4 Disposition of City-owned Industrial Land (PED17206) (Ward 11)

Pursuant to Section 8.1, Sub-section (c) of the City's Procedural By-law 14-300, and Section 239(2), Sub-section (c) of the *Ontario Municipal Act, 2001*, as amended, as the subject matter pertains to a proposed or pending acquisition of land for City purposes.

- 12.5 Update respecting the Appeals of the Ward Boundary By-law 17-030 to the Ontario Municipal Board (LS17015(c)) (City Wide)

Pursuant to Section 8.1, Sub-sections (e) and (f) of the City's Procedural By-law 14-300, and Section 239(2), Sub-sections (e) and (f) of the *Ontario Municipal Act*, 2001, as amended, as the subject matter pertains to litigation or potential litigation, including matters before administrative tribunals, affecting the City; and, the receiving of advice that is subject to solicitor-client privilege, including communications necessary for that purpose.

(Pearson/Farr)

That the agenda for the December 6, 2017 General Issues Committee meeting be approved, as amended.

CARRIED

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) APPROVAL OF MINUTES OF THE PREVIOUS MEETING (Item 3)

(i) November 15, 2017 (Item 3.1)

(Green/Merulla)

That the Minutes of the November 15, 2017 meeting of the General Issues Committee be approved, as presented.

CARRIED

(d) CONSENT ITEMS (Item 5)

(i) Cleanliness & Security in the Downtown Core Task Force Minutes, September 14, 2017 (Item 5.8)

(Whitehead/Farr)

That the September 14 2017 Minutes of the Cleanliness & Security in the Downtown Core Task Force meeting, be received.

CARRIED

(e) DELEGATION REQUESTS (Item 4)

- (i) Chukky Ibe, President, McMaster Student Union, respecting an update from the McMaster Student Union, as it relates to matters regarding transit, by-laws, housing, and other issues related to the McMaster Student Body (Item 4.1)**

(Green/Whitehead)

That the delegation request submitted by Chukky Ibe, President, McMaster Student Union, respecting an update from the McMaster Student Union, as it relates to matters regarding transit, by-laws, housing, and other issues related to the McMaster student body, be approved to appear before the General Issues Committee on December 6, 2017.

CARRIED**(f) DELEGATIONS (Item 6)**

- (i) Mark Runciman, Chief Executive Officer, Royal Botanical Gardens; and, Ruth Lee, Chair, Royal Botanical Garden's (RBG) Board of Directors, to seek feedback related to proposed changes to RBG's Governance Structure (Item 6.1)**

Mark Runciman, Chief Executive Officer, Royal Botanical Gardens; and, Ruth Lee, Chair, Royal Botanical Garden's (RBG) Board of Directors, addressed Committee to seek feedback related to proposed changes to RBG's governance structure.

(A. Johnson/Pearson)

That the presentation provided by Mark Runciman, Chief Executive Officer, Royal Botanical Gardens; and, Ruth Lee, Chair, Royal Botanical Garden's (RBG) Board of Directors, respecting feedback related to proposed changes to RBG's governance structure, be received and referred to the Governance Review Sub-Committee for discussion and a report to the Audit, Finance & Administration Committee.

CARRIED

A copy of the presentation is available on the City's website or through the Office of the City Clerk.

- (ii) Chukky Ibe, President, McMaster Student Union, respecting an update from the McMaster Student Union, as it relates to matters regarding transit, by-laws, housing, and other issues related to the McMaster Student Body (Item 6.2)**

Chukky Ibe, President, McMaster Student Union, addressed Committee respecting an update from the McMaster Student Union, as it relates to

matters regarding transit, by-laws, housing, and other issues related to the McMaster student body.

(Green/A. Johnson)

That the presentation provided by Chukky Ibe, President, of the McMaster Student Union, respecting an update from the Union, as it relates to matters regarding transit, by-laws, housing, and other issues related to the McMaster student body, be received.

CARRIED

A copy of the above presentation is available on the City's website or through the Office of the City Clerk.

(g) STAFF PRESENTATIONS (Item 7)

(i) Amazon.com Inc. – Request for Proposal (RFP) for the Second Corporate Headquarters, Financial Summary (CM17019) (City Wide) (Item 7.1)

Chris Murray, City Manager, addressed Committee and provided a PowerPoint presentation respecting the Amazon.com Inc. – Request for Proposal (RFP) for the Second Corporate Headquarters, Financial Summary.

The City of Hamilton's video, entitled "Unstoppable" was also shown to Committee.

(Conley/Ferguson)

That the presentation, respecting the Amazon.com Inc. – Request for Proposal (RFP) for the Second Corporate Headquarters, Financial Summary, be received.

CARRIED

A copy of the presentation is available on the City's website at www.hamilton.ca or through the Office of the City Clerk.

For disposition of this matter, please refer to Item 9.

(ii) Arts Advisory Commission Annual Presentation (Item 7.2)

(Whitehead/Farr)

That the presentation, respecting the Arts Advisory Committee, be received.

CARRIED

A copy of the above presentation is available on the City's website at www.hamilton.ca or through the Office of the City Clerk.

(h) DISCUSSION ITEMS (Item 8)

(i) Affordable Housing Site-Selection Sub-Committee Report 17-002, November 28, 2017 (Item 8.23)

(Ferguson/Collins)

That the Affordable Housing Site-Selection Sub-Committee Report 17-002, November 28, 2017, be TABLED to the January 17, 2018 General Issues Committee.

CARRIED

(i) NOTICES OF MOTION (Item 10)

(i) Negotiation with the Hamilton Conservation Authority with respect to a Property Exchange (Item 10.1)

Councillor Conley introduced a Notice of Motion respecting the negotiation with the Hamilton Conservation Authority with respect to a property exchange.

(Conley/Pearson)

That the Rules of Order be waived to allow for the introduction of a Motion respecting the negotiation with the Hamilton Conservation Authority with respect to a property exchange.

CARRIED

For disposition of this matter, please refer to Item 32.

(ii) Disposition of City-Owned, Mixed-Use Land to the CityHousing Hamilton Corporation (Item 10.2)

Councillor Merulla introduced a Notice of Motion respecting the Disposition of City-Owned, Mixed-Use Land to the CityHousing Hamilton Corporation.

(Merulla/Whitehead)

That the Rules of Order be waived to allow for the introduction of a Motion respecting the Disposition of City-Owned, Mixed-Use Land to the CityHousing Hamilton Corporation.

CARRIED

For disposition of this matter, please refer to Item 33.

(j) GENERAL INFORMATION / OTHER BUSINESS (Item 11)**(i) Amendments to the Outstanding Business List (Item 11.1)****(Ferguson/Eisenberger)**

That the following amendments to the General Issues Committee's Outstanding Business List, be approved:

11.1 Amendments to the Outstanding Business List**(a) Items to be Removed:**

- (i) Address Information Management System Update
(Addressed as Item 5.1 on today's agenda – Report FCS17102)
- (ii) Total Cost of the Amazon HQ2 Bid
(Addressed as Item 7.1 on today's agenda – Report CM17019)

(b) Proposed New Due Dates:

- (i) Mayor's Blue Ribbon Task Force on Workforce Development – Semi Annual Update
Current Due Date: December 6, 2017
Proposed New Due Date: January 17, 2018
- (ii) Hamilton Waterfront Trust – Options of Mutual Interest
Current Due Date: December 6, 2017
Proposed New Due Date: January 17, 2018
- (iii) Proposed Permanent Closure and Sale of a Portion of the Road Allowance of Limeridge Rd
Current Due Date: December 6, 2017
Proposed New Due Date: January 17, 2018
- (iv) Hamilton Walk of Fame
Current Due Date: December 6, 2017
Proposed New Due Date: February 7, 2018
- (v) Update on Request for Information – Downtown Parking Structure (PED16105 and PED15183)
Current Due Date: December 6, 2017
Proposed New Due Date: January 17, 2018

- (vi) Affordable Housing Demonstration Project
(PED16236)
Current Due Date: December 6, 2017
Proposed New Due Date: January 17, 2018
- (vii) Implications of the AODA Legislation
Current Due Date: December 6, 2017
Proposed New Due Date: February 21, 2018

CARRIED

(k) PRIVATE & CONFIDENTIAL (Item 12)

(i) Closed Session Minutes – November 15, 2017 (Item 12.1)

(Ferguson/Conley)

- (a) That the Closed Session Minutes of the November 15, 2017 General Issues Committee meeting, be approved as presented; and,
- (b) That the Closed Session Minutes of the November 15, 2017 General Issues Committee meeting, remain confidential.

CARRIED

(Pearson/Conley)

That Committee move into Closed Session respecting Items 12.2, 12.3, 12.4 and 12.5, pursuant to Section 8.1, Sub-sections (c), (d), (e) and (f) of the City's Procedural By-law 14-300, and Section 239(2), Sub-sections (c), (d), (e) and (f) of the *Ontario Municipal Act*, 2001, as amended, as the subject matter pertains to a proposed or pending acquisition or disposition of land for City purposes; labour relations or employee negotiations; litigation or potential litigation, including matters before administrative tribunals, affecting the City; and, the receiving of advice that is subject to solicitor-client privilege, including communications necessary for that purpose.

CARRIED

(l) ADJOURNMENT (Item 13)

(Pearson/Jackson)

That, there being no further business, the General Issues Committee be adjourned at 3:09 p.m.

CARRIED

Respectfully submitted,

B. Johnson, Deputy Mayor
Chair, General Issues Committee

Stephanie Paparella
Legislative Coordinator
Office of the City Clerk



**SPECIAL GENERAL ISSUES COMMITTEE
LIGHT RAIL TRANSIT (LRT)
MINUTES 17-026**

9:30 a.m.

December 18, 2017

Hamilton Convention Centre, Albion Rooms (A&B)

Present: Mayor F. Eisenberger, Deputy Mayor R. Pasuta (Chair)
Councillors T. Whitehead; C. Collins; B. Johnson; J. Farr; M. Green; S. Merulla, T. Jackson, D. Skelly, D. Conley, M. Pearson, J. Partridge, A. Johnson, L. Ferguson.

**Absent with
Regrets:** Councillor A. VanderBeek - Personal

THE FOLLOWING ITEMS WERE REFERRED TO COUNCIL FOR CONSIDERATION:

1. **Labour Relations Analysis of Light Rail Transit Procurement Models (HUR17024(a)) (City Wide) (Item 12.1)**

(Pearson/A. Johnson)

That Report HUR17024(a), respecting Labour Relations Analysis of Light Rail Transit Procurement Models, be received and remain confidential, as it contains information related to labour relations and employee negotiations.

CARRIED

2. **Light Rail Transit Sub-Committee Report 17-002, September 12, 2017 (Item 8.1)**

(Farr/A. Johnson)

(a) Indigenous Art at Hamilton LRT Stops (Added Item 10.1)

WHEREAS, the City of Hamilton and the Province of Ontario recognize the Truth and Reconciliation Commission and the Charter of Rights and Freedoms; and,

WHEREAS, the City of Hamilton believes it is important to acknowledge and honour Indigenous cultures and contributions in Hamilton and, more broadly, Canada,

THEREFORE BE IT RESOLVED:

- (i) That staff be directed to communicate with Metrolinx, the broader Province, and the federal government on the idea of, and the need

for, the inclusion and display of Indigenous art at the Hamilton LRT stops;

- (ii) That the communication include the following:
 - (a) Communication with Hamilton's Aboriginal Advisory Committee for its feedback;
 - (b) Consultation with, and involvement of, Indigenous community members as part of the process;
 - (c) Communication with the Ministry of Indigenous Relations and Reconciliation and Northern Affairs Canada on the possibility of borrowing Indigenous art for display at LRT stops from provincial and/or federal collections;
 - (d) Communication with the federal and provincial governments on the possibility of funding for the commissioning of new Indigenous art for display at LRT stops;
 - (e) Consideration of how Indigenous artefacts might be displayed at LRT stops, in addition to and/or in lieu of new art;
 - (f) Consideration of the costs, policy considerations and cultural protocols involved with such display;
 - (g) ***The map of Indian Trails at the time when the Head of the Lake was visited by early French traders and missionaries*** and,
- (iii) That staff report to the General Issues Committee in December of 2017 regarding the steps taken, and with any information or feedback resulting from the relevant communications, regarding how Indigenous art might be best included at the LRT stops; and,
- (iv) That nothing in this motion be interpreted as to exclude non-Indigenous art at LRT stops.

(b) Review of Citizens' Jury Report on Transit (PED17154) (City Wide) (Item 5.1)

That Report PED17154, respecting a Review of Citizens' Jury Report on Transit, and attached hereto as Appendix A, be received.

Main motion as *amended* CARRIED

FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Committee Clerk advised of the following changes to the agenda:

1. CHANGE TO THE ORDER OF ITEMS

A request to have the Committee go into Closed Session to consider Item 12.1 – Confidential Report: Labour Relations Analysis of Light Rail Transit Procurement Models (HUR17024(a)), following the consideration of the Delegation Requests, in order to explain the Labour Relations implications associated with the two procurement models that are contemplated in the letter from Metrolinx, as it has been an area of discussion that has come up at previous Council meetings when Council has debated the LRT.

2. DELEGATION REQUESTS - WITHDRAWN

4.4 Keanin Loomis, President, Hamilton Chamber of Commerce

4.5 Karl Andrus, #yesLRT

4.10 Blake McCall, Bus Operator

3. DELEGATION REQUESTS – ADDED

4.16 Gaspare Bonomo, and later withdrawn

4. NOTICES OF MOTION - ADDED

10.1 Good Jobs and Community Benefits Respecting the Operations and Maintenance of Hamilton LRT

(Eisenberger/B. Johnson)

That the agenda for the December 18, 2017 Special General Issues Committee Light Rail Transit (LRT) meeting be approved, as amended.

CARRIED

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) DELEGATION REQUESTS (Item 4)

(Partridge/Pearson)

That the following delegation requests with respect to the Operating and Maintenance of the Hamilton Light Rail Transit (LRT) System (Item 8.2), be approved for today's meeting:

- (i) Carol Lazich (Item 4.1)
- (ii) Sarah Warry Poljanski (Item 4.2)
- (iii) Craig Burley (Item 4.3)
- (iv) Alex Bishop, Synapse Consulting (Item 4.6)
- (v) Arthur Gallant (Item 4.7)
- (vi) Chukky Ibe, President, McMaster Student Union (Item 4.8)
- (vii) Eric Tuck, President, ATU Local 107 (Item 4.9)
- (viii) Anthony Marco, Hamilton and District Labour Council (Item 4.11)
- (ix) Milena Balta (Item 4.12)
- (x) Mark Rejhon and Alain H. Bureau, Hamilton LRT Advocacy (Item 4.13)
- (xi) Lachlan Holmes (Item 4.14)
- (xii) Ryan McGreal, Hamilton Light Rail (Item 4.15)

CARRIED

(d) PRIVATE & CONFIDENTIAL (Item 12)

(Eisenberger/B. Johnson)

That Committee move into Closed Session respecting Item 12.1 Pursuant to Section 8.1, Sub-section (d) of the City's Procedural By-law 14-300, and Section 239(2), Sub-section (d) of the *Ontario Municipal Act, 2001*, as amended, as the subject matter pertains to labour relations or employee negotiations.

CARRIED

- (i) Labour Relations Analysis of Light Rail Transit Procurement Models (HUR17024(a)) (City Wide) (Item 12.1)**

For disposition of this matter, please refer to Item 1.

(e) DELEGATIONS (Item 6)

(Conley/Pearson)

That the delegations listed below respecting Item 8.2, Operation and Maintenance of the Hamilton Light Rail Transit (LRT) System (PED17185 / HUR17024), be received.

- (i) Carol Lazich (The handout provided is available on the City's website at www.hamilton.ca or through the Office of the City Clerk)
- (ii) Sarah Warry Poljanski
- (iii) Arthur Gallant (The handout provided is available on the City's website at www.hamilton.ca or through the Office of the City Clerk)
- (iv) Eric Tuck, President, ATU Local 107 (The handout provided is available on the City's website at www.hamilton.ca or through the Office of the City Clerk)
- (v) Anthony Marco, Hamilton and District Labour Council
- (vi) Milena Balta
- (vii) Mark Rejhon and Alain H. Bureau, Hamilton LRT Advocacy
- (viii) Lachlan Holmes

CARRIED

For disposition of this matter, please refer to Item (f)(ii).

(f) DISCUSSION ITEMS (Item 8)

- (i) **Light Rail Transit Sub-Committee Report 17-002, September 12, 2017 (Item 8.1)**
 - (a) **Indigenous Art at Hamilton LRT Stops (Added Item 10.1)**

(A. Johnson/Collins)

That the motion respecting Indigenous Art at Hamilton LRT Stops, be amended to add sub-section (i)(g), as follows:

- (g) *the map of Indian Trails at the time when the Head of the Lake was visited by early French traders and missionaries,* and**

CARRIED

For disposition of this matter, please refer to Item 2(a).

(ii) Operation and Maintenance of the Hamilton Light Rail Transit (LRT) System (PED17185 / HUR17024) (City Wide) (Item 8.2)**(a) (Eisenberger/Farr)**

That Report PED17185/HUR17024, respecting the Operation and Maintenance of the Hamilton Light Rail Transit (LRT) System, be received.

CARRIED**(b) (A. Johnson/Eisenberger)**

WHEREAS, our Light Rail Transit drivers ought to be unionized;

WHEREAS, Council has an obligation to be fiscally responsible, and

WHEREAS, Council has an obligation to build good transit,

THEREFORE BE IT RESOLVED:

- (a) That Council respond to the letter from Metrolinx regarding Light Rail Transit operations with a letter endorsing the original, integrated design-build-finance-operate-maintain model as Hamilton's preferred model for Light Rail Transit delivery; and
- (b) That Council officially request that Metrolinx co-operate in the unionization of the Light Rail Transit drivers.

The above Motion was **DEFEATED** on the following Standing Recorded Vote:

Yeas:	F. Eisenberger, A. Johnson, B. Johnson, L. Ferguson, R. Pasuta, J. Partridge
Total:	6
Nays:	J. Farr, M. Green, S. Merulla, C. Collins, T. Jackson, D. Skelly, T. Whitehea, D. Conley, M. Pearson
Total:	9
Absent:	VanderBeek
Total:	1

(iii) Good Jobs and Community Benefits Respecting Operations and Maintenance of Hamilton LRT (Item 10.1)**(Green/Merulla)**

WHEREAS, at the Special General Issues Committee Light Rail Transit LRT Report 17-016, dated August 9, 2017, the following motion was passed which was subsequently ratified by Hamilton City Council as follows:

“That staff be directed to advise Metrolinx that the forthcoming operating and maintenance agreement between the City of Hamilton and Metrolinx for Light Rail Transit should include the Hamilton Street Railway as the party responsible to operate and maintain the new Light Rail Transit line, and any other future transit expansion, in the city of Hamilton.”

WHEREAS, both the government of the province of Ontario and Metrolinx raised official concerns with the above motion, which in turn led to Hamilton Council directing staff on December 1, 2017, to advise on the potential responsibilities, risks and obligations of a DBFM versus a DBFOM model;

WHEREAS, Staff Report Operation and Maintenance of the Hamilton Light Rail Transit (LRT) System (PED17185/HUR17024) (City Wide) submitted December 1, 2017 by LRT Project Coordination Planning and Economic Development Department Mr. Paul Johnson recommending that the key risks and responsibilities associated with a DBFM model are below.

“On March 28, 2017, staff prepared an information report on the Light Rail Transit (LRT) Procurement Model (PED17030), which sets out some of the key differences between DBFOM and DBFM delivery models. Key differences between the delivery models were summarized in a table appended to that report, and is re-attached hereto with updates to reflect further labour relations analysis, as Appendix “B” to Report PED17185/HUR17024.”

WHEREAS, Council is required to indicate a preference between the DBFM and DBFOM process by January 24, 2018;

WHEREAS, Council has further been advised by way of Metrolinx’s procurement policy that HSR is prohibited from bidding for the maintenance work on the new LRT expansion under current provincial regulations;

WHEREAS, ATU 107 have been and remain an integral contributor to the growth and prosperity of our city of Hamilton by providing safe, affordable and efficient Public Transit for almost 120 years and have maintained stable labour relations in the community;

WHEREAS, the City and ATU Local 107 had previously collectively bargained and ratified language in their collective agreement extending Local 107’s bargaining rights in the event that, transit in Hamilton was extended or otherwise expanded by the City of Hamilton;

WHEREAS, the agreement specifically referred to a Letter of Understanding between the parties described as Re: Alternative Services Delivery New Services (Appendix A to the Notice of Motion);

WHEREAS, the City further recognizes and acknowledges its existing and subsequent collective bargaining agreements and commitments with the ATU and its Local 107 including, but not limited to the Letter of Understanding referenced above;

WHEREAS, the City has a recognized obligation under such collective agreement for recognition of this obligation for operations and maintenance of the new LRT line as proposed by Metrolinx without any further delay to the RFP process.

WHEREAS, the following motion was introduced at the Light Rail Transit Sub-Committee January 30, 2017 Report 17-001 at General Issues Committee – February 15, 2017: That staff be directed to report back to the LRT Sub-Committee on a framework for a Community Benefits Agreement focussing on, but not limited to: affordable housing, employment, local procurement and environmental improvement

THEREFORE BE IT RESOLVED:

- (a) That the City of Hamilton ensure in its contract with Metrolinx and/or ProjectCo:
 - (i) That ProjectCo shall be required to contractually recognize that they assume operations as a successor employer pursuant to the Labour Relations Act and therefore enter into a legally enforceable written voluntary recognition agreement with Amalgamated Transit Union, Local 107 for bargaining rights for all ProjectCo LRT employees below the rank of Supervisor employed in the operations and maintenance of Hamilton's LRT.
 - (ii) That the Fair Wage Schedule be amended to include the Total Hourly Compensation for all positions set out in Schedule "A" of the collective agreement between the City and Amalgamated Transit Union, Local 107. Totally Hourly Compensation to be determined pursuant to the formula set out in Section 3 of the Fair Wage Policy.
 - (iii) That ProjectCo agree to abide by the amended Fair Wage Policy and the amended Fair Wage Schedule.
 - (iv) That ProjectCo agree to provide LRT employees all benefits at or above those set out in the collective agreement between the City and Amalgamated Transit Union, Local 107.

- (v) That, pursuant to section 6 of the OMERS Act, ProjectCo enter into an agreement with the City to provide municipal transit services and that ProjectCo seek status as an OMERS Associated Employer, and that ProjectCo LRT employees be enrolled in OMERS. In the event that ProjectCo is denied status as an Associated Employer, that ProjectCo provide to its employee's pension rights equivalent to OMERS membership.
- (b) That Metrolinx confirm that within the Request For Procurement process, that up to 2 representatives from the Hamilton Community Benefits Network be present for the Community Benefits presentations by the qualified bidders for information and to provide community feedback.

(Eisenberger/B. Johnson)

That Committee move into Closed Session respecting Item 8.2 Pursuant to Section 8.1, Sub-section (d) and (f) of the City's Procedural By-law 14-300, and Section 239(2), Sub-section (d) and (f) of the *Ontario Municipal Act*, 2001, as amended, as the subject matter pertains to labour relations or employee negotiations and, the receiving of advice that is subject to solicitor-client privilege, including communications necessary for that purpose.

The Motion was **DEFEATED** on the following Standing Recorded Vote:

Yeas:	F. Eisenberger, A. Johnson, T. Whitehead, M. Pearson, B. Johnson, J. Partridge
Total:	6
Nays:	J. Farr, M. Green, S. Merulla, C. Collins, T. Jackson, D. Skelly, D. Conley
Total:	7
Absent:	L. Ferguson, A. VanderBeek
Total:	1

(Eisenberger/Green)

That the motion respecting Good Jobs and Community Benefits Respecting Operations and Maintenance of Hamilton LRT be **amended** by adding the following new subsection and re-lettering the balance accordingly:

- (a) ***That the City of Hamilton affirm that Metrolinx continue with the DBFOM procurement process;***

CARRIED

The Main Motion as ***amended*** reads as follows:

THEREFORE BE IT RESOLVED:

- (a) ***That the City of Hamilton affirm that Metrolinx continue with the DBFOM procurement process;***
- (b) That the City of Hamilton ensure in its contract with Metrolinx and/or ProjectCo:
 - (i) That ProjectCo shall be required to contractually recognize that they assume operations as a successor employer pursuant to the Labour Relations Act and therefore enter into a legally enforceable written voluntary recognition agreement with Amalgamated Transit Union, Local 107 for bargaining rights for all ProjectCo LRT employees below the rank of Supervisor employed in the operations and maintenance of Hamilton's LRT.
 - (ii) That the Fair Wage Schedule be amended to include the Total Hourly Compensation for all positions set out in Schedule "A" of the collective agreement between the City and Amalgamated Transit Union, Local 107. Totally Hourly Compensation to be determined pursuant to the formula set out in Section 3 of the Fair Wage Policy.
 - (iii) That ProjectCo agree to abide by the amended Fair Wage Policy and the amended Fair Wage Schedule.
 - (iv) That ProjectCo agree to provide LRT employees all benefits at or above those set out in the collective agreement between the City and Amalgamated Transit Union, Local 107.
 - (v) That, pursuant to section 6 of the OMERS Act, ProjectCo enter into an agreement with the City to provide municipal transit services and that ProjectCo seek status as an OMERS Associated Employer, and that ProjectCo LRT employees be enrolled in OMERS. In the event that ProjectCo is denied status as an Associated Employer, that ProjectCo provide to its employee's pension rights equivalent to OMERS membership.

- (c) That Metrolinx confirm that within the Request For Procurement process, that up to 2 representatives from the Hamilton Community Benefits Network be present for the Community Benefits presentations by the qualified bidders for information and to provide community feedback.

Main Motion as Amended CARRIED

(h) NOTICES OF MOTION (Item 10)

(i) Good Jobs and Community Benefits Respecting Operations and Maintenance of Hamilton LRT (Added Item 10.1)

Councillor Green introduced a Notice of Motion respecting the Good Jobs and Community Benefits Respecting Operations and Maintenance of Hamilton LRT.

(Green/Conley)

That the Rules of Order be waived to allow for the introduction of a Motion respecting Good Jobs and Community Benefits Respecting Operations and Maintenance of Hamilton LRT.

CARRIED

For disposition of this matter, please refer to Item (f)(iii).

(ii) Hamilton Transit *Passenger Bill of Rights* for HSR and LRT (Added Item 10.2)

Councillor Green introduced the following Notice of Motion respecting the Hamilton Transit *Passenger Bill of Rights* for HSR and LRT:

WHEREAS, the residents of Hamilton, through elected city councillors and the mayor, should have direct oversight over any transit projects within in their jurisdiction, including the Hamilton LRT.

THEREFORE BE IT RESOLVED:

- (a) That Metrolinx build a mechanism into the contract with ProjectCo to allow Hamilton City Council, through Metrolinx, to initiate sanctions against ProjectCo, up to and including, termination of the Operating Agreement for LRT; and
- (b) That the residents and transit users of the city of Hamilton are entitled to expect the following articles of their transit system, whether it be public or private, municipal or provincial including but not limited to Hamilton Street Railway and Hamilton Light Rail Transit operations (currently known as ProjectCo):

PASSENGER BILL OF RIGHTS

(1) Safety and Accountability, Public Oversight

- (a) ProjectCo must comply with any and all public audit requests at expense of each contractor.
- (b) ProjectCo submit unredacted any and all audits performed related to efficiency, labor, performance, and safety to [relevant agency, executive, and council offices] within 30 days of any audit's completion.
- (c) ProjectCo must commit to the highest level of maintenance and safety standards as defined by federal, provincial, and municipal regulations. In addition, each contractor must submit a summary report to Metrolinx, City Council and the Minister of Transportation of all infractions related to noncompliance with any relevant federal, provincial, or municipal regulatory statute.
- (d) If the designated bidder is headquartered outside of the Province of Ontario, said contract cost shall be increased by the amount of income tax revenue, if any, which will be lost to the province.

(2) Reliability and Predictability, Service

- (a) ProjectCo must demonstrate and adhere to providing high-quality transit service at levels that reflect and meet demand.
- (b) ProjectCo must commit to provide reliable transit service and submit quarterly reports on on-time performance and hours of missed service to Metrolinx, City Council and the Minister of Transportation.
- (c) ProjectCo must commit to working with the City of Hamilton and Hamilton Street Railway to optimize service integration.
- (d) To prepare for any event that the Hamilton LRT will experience service interruptions, delays, or stoppages, ProjectCo and HSR must have an established arrangement for HSR to provide bus service at ProjectCo's expense.

(3) Affordability, Fares

- (a) Each private contractor must provide any and all operating and capital budget drafts and revisions for public review to Metrolinx, City Council and the Minister of Transportation.
- (b) The total contract cost, inclusive of all cost considerations outlined in this act, will be at least fifteen percent less than the estimated current year cost of the service provided by the public sector, or that could be were public sector partners afforded equal opportunity and resources.
- (c) Hamilton LRT fares must be equal to current and future HSR fares, and ProjectCo must honour all HSR transfers and Presto discounts.

(4) Equity and Accessibility

- (a) ProjectCo must honour all federal, provincial, and municipal transit discounts and special fares for persons with disabilities, senior citizens, low-income riders, children, and students. This must include all current and future rate-reductions provided by HSR.
- (b) Hamilton LRT may not adopt a fare-by-distance model that would disproportionately affect riders from neighbourhoods with equity-seeking groups, who have been pushed out of the inner core due to gentrification and rising housing costs in Ontario.

(h) ADJOURNMENT (Item 13)

(Ferguson/Jackson)

That, there being no further business, the Special General Issues Committee – Light Rail Transit (LRT) be adjourned at 5:06 p.m.

CARRIED

Respectfully submitted,

R. Pasuta, Deputy Mayor
Chair, General Issues Committee

Janet Pilon
Deputy Clerk
Office of the City Clerk



SPECIAL GENERAL ISSUES COMMITTEE MINUTES 17-027

5:30 p.m.

December 18, 2017

Hamilton Convention Centre, Albion Rooms (A&B)

Present: Mayor F. Eisenberger, Deputy Mayor R. Pasuta (Chair)
Councillors T. Whitehead; T. Jackson; B. Johnson; J. Farr; M. Green; S. Merulla, D. Skelly, D. Conley, M. Pearson, J. Partridge, A. Johnson, L. Ferguson, C. Collins.

**Absent with
Regrets:** Councillor A. VanderBeek - Personal

FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Committee Clerk advised of the following changes to the agenda:

1. DELEGATION REQUESTS – ADDED

4.1 Patrick Rose

(Ferguson/Pearson)

That the agenda for the December 18, 2017 Special General Issues Committee meeting be approved, as amended.

CARRIED

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) DELEGATION REQUESTS (Item 4)

(Farr/A. Johnson)

That the delegation request from Mr. Patrick Rose (Item 4.1), be approved for today's meeting.

CARRIED

(d) DELEGATIONS (Item 6)

Mr. Patrick Rose was not in attendance when called upon.

(e) **PRIVATE & CONFIDENTIAL (Item 12)**

(B. Johnson/Partridge)

That Committee move into Closed Session respecting Item 12.1 Pursuant to Section 8.1, Sub-sections (e) and (f) of the City's Procedural By-law 14-300, and Section 239(2), Sub-sections (e) and (f) of the Ontario Municipal Act, 2001, as amended, as the subject matter pertains to litigation or potential litigation, including matters before administrative tribunals, affecting the City; and, the receiving of advice that is subject to solicitor-client privilege, including communications necessary for that purpose.

CARRIED

(i) **Appeals of Ward Boundary By-law 17-030 to the Ontario Municipal Board Update (LS17015(d)) (City Wide) (Item 12.1)**

(Pasuta/Partridge)

- (a) That the City Solicitor and appropriate City staff be directed to file a motion seeking leave to appeal before the Divisional Court to have the Board's decision reviewed; and
- (b) That the City Solicitor be authorized to retain external counsel to represent the City and file a motion for leave to appeal and if successful the appeal, to be funded through the Tax Stabilization Reserve; and
- (c) That Report LS17015(d), respecting Appeals of Ward Boundary By-law 17-030 to the Ontario Municipal Board Update, be received and remain confidential.

Upon a request the motion was divided and voted on as follows:

Sub-sections (a) and (b) were **DEFEATED** on the following Standing Recorded Vote:

Yeas:	D. Skelly, T. Whitehead, M. Pearson, B. Johnson, L. Ferguson, R. Pasuta, J. Partridge
Total:	7
Nays:	F. Eisenberger, A. Johnson, J. Farr, M. Green, S. Merulla, C. Collins, T. Jackson, D. Conley
Total:	8
Absent:	A. VanderBeek
Total:	1

Sub-section (c) was **DEFEATED** on the following Standing Recorded Vote:

Yeas:	F. Eisenberger, A. Johnson, D. Conley, L. Ferguson, R. Pasuta, J. Partridge
Total:	6

Nays: J. Farr, M. Green, S. Merulla, C. Collins, T. Jackson, D. Skelly,
T. Whitehead, M. Pearson, B. Johnson
Total: 9
Absent: A. VanderBeek
Total: 1

(ii) (Whitehead/Green)

That Report LS17015(d), respecting Appeals of Ward Boundary By-law 17-030 to the Ontario Municipal Board Update, be released publicly.

CARRIED

(f) ADJOURNMENT (Item 13)

(Ferguson/Farr)

That, there being no further business, the Special General Issues Committee be adjourned at 8:46 p.m.

CARRIED

Respectfully submitted,

R. Pasuta, Deputy Mayor
Chair, General Issues Committee

Janet Pilon
Deputy Clerk
Office of the City Clerk

Form: Request to Speak to Committee of Council

Submitted on Thursday, December 14, 2017 - 10:12 am

==Committee Requested==

Committee: General Issues Committee

==Requestor Information==

Name of Individual: Vic Djurdjevic

Name of Organization: Nikola Tesla Educational Corp

Contact Number: 905-541-3469

Email Address: vic.ntec@gmail.com

Mailing Address: 755 King St E., Hamilton, ON

Reason(s) for delegation request:

120th Anniversary of Hamilton's "Power Turned On" - Electric City August 25, 1898 was the date that Hydro Power was turned on and electricity arrived at 366 Victoria Ave N. NTEC wants to celebrate the 120th anniversary of this historical event and is requesting that the city of Hamilton get involved in the celebration. Hamilton has a very unique history that our students and residence know almost nothing about. NTEC has reached out to OPG on the subject and we are working on setting up a meeting to discuss activities at Decew Power Generating Station I. NTEC would like to see Tourism Hamilton and Historical divisions of the city of Hamilton get involved in the celebration.

Will you be requesting funds from the City? No

Will you be submitting a formal presentation? Yes

4.2

Form: Request to Speak to Committee of Council

Submitted on Monday, January 15, 2018 - 8:37 am

==Committee Requested==

Committee: General Issues Committee

==Requestor Information==

Name of Individual: Vivian Saunders, CLU, CFP, CH.F.C.

Name of Organization: N/A

Contact Number:

Email Address:

Mailing Address:

Reason(s) for delegation request: Wish to speak to item 8.8
Tax Assistance Programs proposed revisions

Will you be requesting funds from the City? No

Will you be submitting a formal presentation? No



INFORMATION REPORT

TO:	Mayor and Members General Issues Committee
DATE:	January 17, 2018
SUBJECT/REPORT NO:	Service Line Warranties of Canada Program Update (FCS18006) (City Wide)
WARD(S) AFFECTED:	City Wide
SUBMITTED BY:	Brian McMullen Director, Financial Planning, Administration and Policy Corporate Services Department
SIGNATURE:	

Council Direction:

Not applicable.

Information:

In April 2014, Council endorsed the awarding of a contract with Service Line Warranties of Canada (SLWC) to offer Hamilton residents an optional water and sewer line warranty program that provides emergency repair coverage for residential water service lines, sewer laterals and interior plumbing and drainage (for details refer to Report FCS12044(a)). The contract is for a term of two years with an option to renew for an additional maximum of two, five-year term renewals at the City's sole discretion. The City exercised the initial five-year renewal term in April 2016.

Since the initial marketing campaign in September 2014, approximately 12,100 residents have chosen to enrol for a SLWC warranty plan and over 3,100 claims have been addressed by SLWC's network of local, licensed contractors at a cost of over \$1 M with no claim denials. This significant amount of repair costs represents investment in local private infrastructure and dollars retained in the Hamilton economy. The contract with SLWC assures the City that all repairs are performed to Ontario Building Code standards and that all appropriate permitting is obtained.

The SLWC warranty program offered in Hamilton includes three distinct coverages:

- **Sewer Line Warranty** – Covers the cost of repairing broken, leaking or clogged outside sewer lines

OUR Vision: To be the best place to raise a child and age successfully.

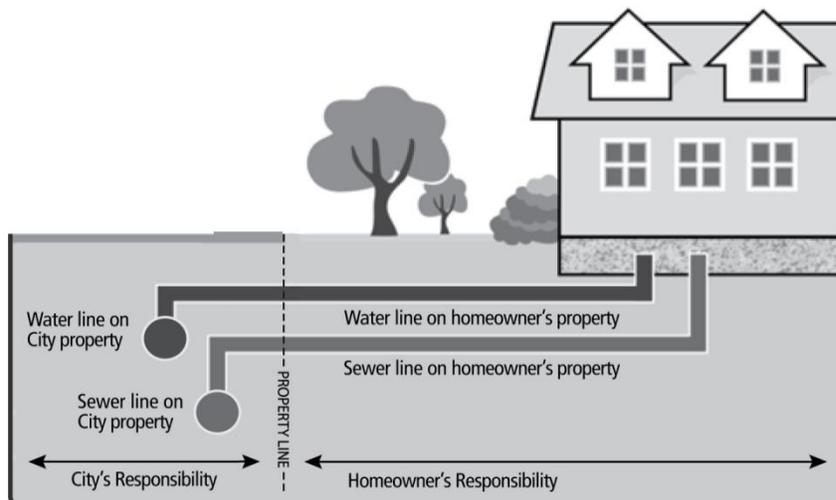
OUR Mission: To provide high quality cost conscious public services that contribute to a healthy, safe and prosperous community, in a sustainable manner.

OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

- **Water Line Warranty** – Covers the cost of repairing broken or leaking outside water lines. It should be noted that the Water Line Coverage also includes thawing frozen water lines.
- **In-Home Plumbing and Drainage Warranty** – Covers the cost of broken, leaking or frozen water or sewer lines inside the house, including drain lines connected to the main sewer stack. This does not cover faucets or fixtures, venting issues or gas lines.

A key objective for the City has been to notify Hamilton homeowners about public versus private ownership of water and sewer lines as delineated per Figure 1 of Report FCS18006. The City seeks to be proactive in helping homeowners prepare and / or protect themselves against potential large expenses. The partnership formed with SLWC has met the intent to notify and to also let residents know what options they have to protect themselves from potential liabilities resulting from service line failures. There have been eight marketing campaigns over the initial three years of the partnership reaching out to Hamilton's nearly 139,000 residential water accounts. This educational outreach is achieved, at no cost to the City, as SLWC pays 100% for all marketing; noteworthy as for the City to send out a similar mailing would cost over \$175 K per each occurrence.

FIGURE 1



In early 2014, the City went through a competitive Request for Proposal (RFP) process so that any company interested in this type of partnership could compete. Ultimately, SLWC offered the lowest price, best coverage, extremely low claim-denial rates and had extensive experience with these partnerships. SLWC is part of HomeServe USA Corp (HomeServe) who currently serves over three million customers under similar arrangements with 500+ other communities around North America.

The SLWC warranty program is growing across Ontario, particularly with the Association of Municipalities of Ontario (AMO) Local Authority Services' endorsement, as 36 Ontario municipalities have now joined Hamilton in becoming SLWC partners (refer to Appendix "A" to Report FCS18006). In recognition that the City became SLWC's first Canadian partner and is a leader in offering residents an optional warranty program, the City receives from SLWC 0.5% of commission revenues generated in other SLWC Ontario partner locales. As many of the new Ontario SLWC partners are fairly recent partners, the associated commission revenues has been modest to date at less than \$5 K but is expected to develop significantly as communities with a large number of households (for example, Peel Region) have recently become a SLWC partner and the continued growth in Ontario partnerships. SLWC continues to support Hamilton's successful warranty program partnership via periodic press releases (refer to Appendix "B" to Report FCS18006) and posts promoting the City on SLWC's website (for example: <https://slwcblog.com/2016/05/05/throwback-thursday-hamilton-on/>).

SLWC provides the City compensation of 5% of City of Hamilton enrolment revenue for allowing the use of the City logo on the warranty offering letters that homeowners receive. The support of the City via the co-branded marketing letters alerts residents of the legitimacy of the program resulting in more enrolments, which in turn, allows SLWC to offer the warranties at lower prices to residents because of the increased participation. The revenue the City receives is directed to the Rate Supported Budget thereby, in a small part, helping to keep Hamilton's water and wastewater / storm rates among the lowest in Ontario. The commission revenues received to date have amounted to over \$100 K.

Beyond the establishment of a new revenue source for the Rate Budget, cost savings can result from operational efficiencies related to initial diagnostic investigation costs of public service line issues. For example, when a property owner with SLWC sewer coverage experiences a problem with their sewer lateral, the property owner would call SLWC's emergency response number. If, during the initial investigation, the problem is found on the public portion of the line, SLWC's contractor will provide, at no cost to the City, the diagnostic scope video thereby saving the City the cost to pay for the diagnostic work which otherwise it would pay for in the absence of private warranty coverage for service lines. Additional savings may result from lower utilization of the Sewer Lateral Management Program (SLMP) as when the private portion of the sewer lateral is affected by roots from a City-owned tree, the property owner may be eligible for a one-time reimbursement from the City for a portion of the costs, up to a maximum allowance (currently \$1,500) as per the City's Sewer and Drain By-law 06-026, as amended. In circumstances where property owners that have SLWC's sewer line warranty coverage experience sewer lateral damage from a City-owned tree, the City would not provide reimbursement under the SLMP to SLWC. As of December 2017, there have been over 1,400 sewer line claims resolved by SLWC. Timely sewer line repairs minimize wastewater pollution thereby helping the environment.

The City's Water Leak Adjustment Policy provides residential water / wastewater customers' limited financial relief under certain conditions and circumstances to address customers' abnormally high water and wastewater bills associated with plumbing failures on a one-time only basis per account holder. To the extent that customers subscribe to an interior plumbing and drainage Plan and experience plumbing issues that contribute to high water usage, there may be a more timely response to identify and address water leak issue(s). Staff has seen some instances where the customer's leak adjustment request has been accompanied by a SLWC contractor receipt for plumbing repairs. There has been a reduction of the financial cost of this adjustment policy from \$73 K in 2014 to an average annual cost of \$52 K over the 2015 to 2017 timeframe. As of December 2017, there have been over 1,500 in-home plumbing claims resolved by SLWC. Timely water line repairs conserves water reducing homeowners' water bills.

SLWC conducts customer satisfaction surveys wherein Hamilton homeowners who have needed service from SLWC report a 97% satisfaction rate and have expressed their satisfaction with the City to have formed the SLWC partnership via these surveys:

"It's such a good feeling to know that the City is looking out for our interests and cares about the residents, viewing them as people with needs and problems and wanting to find ways to help... we're not just numbers on a tax roll."

"I believe this is a really good idea to have this warranty offered. Once you have your warranty in place, it's just one call to Service Line Warranties and they do the rest and put the contracting company in touch with you. It makes it a lot easier than trying to find help and who to call that you can trust to do a good job. I think all residents would do well to sign up for this very helpful program. Thanks again."

"I think it shows that the City realizes that it has limitations as to what it can do itself for its residents. But, the fact that City Council has endorsed this program shows that they care about their citizens getting help when it is needed and getting people who know what they are doing and not "fly by night" companies. That's really important, too. The company who helped me was fantastic, very polite and professional folks, as well. Thanks."

Appendices and Schedules Attached

Appendix "A" – SLWC Ontario Partner Listing

Appendix "B" – November 2017 SLWC Press Release

JS/dt

Service Line Warranties of Canada Ontario Partner Listing

Municipal Partner	# Households *
Regional Municipality of Peel	413,304
City of Hamilton	203,806
County of Brant	13,847
Town of Tecumseh	8,912
Township of Ramara	8,416
Town of Saugeen Shores	7,525
Town of Niagara-on-the-Lake	7,374
Town of South Bruce Peninsula	7,164
City of Elliot Lake	6,352
Township of St. Clair	6,297
Municipality of Meaford	5,605
Municipality of Grey Highlands	5,451
Township of Georgian Bluffs	5,033
Town of Fort Frances	3,816
Town of Arnprior	3,727
Town of Hanover	3,409
Town of Malahide	3,113
Township of Edwardsburgh/Cardinal	3,064
Town of Parry Sound	3,026
Township of Southgate	3,025
Municipality of Bayham	2,623
Town of Hearst	2,528
Town of Gananoque	2,527
Municipality of Callander	1,730
Municipality of Wawa	1,681
Town of Atikokan	1,585
Municipality of Temagami	1,442
Township of Manitouwadge	1,239
Town of Mattawa	1,078
Township of Assiginack	846
Township of Billings	701
Township of Hornepayne	568
Town of Gore Bay	439
Township of McGarry	437
Municipality of Killarney	400
Township of Dubreuilville	369
Council Approved/Pending	
City of Ottawa	377,000
Total Households	1,119,459

* Note some households may not be eligible for SLWC enrollment



The City of Hamilton Celebrates Completion of \$1 Million in Repairs and 3 Years of Partnership with Service Line Warranties of Canada

Hamilton, Ontario - November 22, 2017 - Three years ago, the City of Hamilton began a partnership with [Service Line Warranties of Canada](#) (SLWC), a leading home service repair plan provider. Through the partnership, Hamilton residents have the option to sign up for service plans, ranging in monthly cost from \$5.00 to \$6.50, to protect against the high cost of emergency repairs to their exterior water and sewer service lines, as well as interior plumbing and drainage systems.

Since the partnership began in September 2014, nearly 12,000 Hamilton residents have signed up for an optional SLWC service plan, with many signing up for multiple plans. As of today, customers have benefitted from \$1 million in repairs, ranging from small repairs to entire service line replacements. Those customer savings are investments by SLWC in local infrastructure improvements and dollars kept in the community utilizing local contractors who perform the repairs. Additionally, the City's homeowners who have needed service over the past year report a 97% satisfaction rate.

"We entered into this partnership three years ago to help protect our residents who might not be aware that they are responsible for the maintenance and repair of water and sewer service lines on their property," said Mike Zegarac, City of Hamilton General Manager of Finance and Corporate Services. "Residents should continue to consider enrolling in this program. Accessing warranty protection will assist residents who may become inconvenienced by service line failures to their homes."

Hamilton homeowners continue to express their satisfaction with the program in post repair surveys:

"This is an excellent program that I have mentioned to several of my friends and it provides prompt and professional service. Highly recommended this to many people."

"It gives me peace of mind and a sense of comfort knowing help is a call away when faced with plumbing issues, and to know that the help is quick, friendly and professional."

"I wasn't sure this was a good idea and then I had a broken pipe in my basement on Easter weekend and it was fixed quickly."

"Excellent service, happy that it is available in Hamilton."

"When a homeowner's water line breaks or sewer line becomes blocked, it can be an overwhelming situation. Suddenly, you're looking at hundreds or even thousands of dollars for a problem you probably didn't even know existed the day before," said Tom Rusin, CEO of HomeServe, SLWC's parent company. "We are proud of our partnership with the City of Hamilton and that we have been able to relieve the stress of emergency repairs for so many City homeowners over the past three years."

The water and sewer lines from the home to the City of Hamilton's main connections are the responsibility of the homeowner. Since repairs to these pipes are not covered by basic homeowner's insurance or by the City, homeowners are left with the inconvenience of navigating emergency repairs on their own. SLWC's service plans serve as a line of defense, ensuring that in the event of an unexpected repair, the burden on homeowners is minimized or eliminated.

Homeowners with questions or who wish to receive more information about SLWC or the plans available to the City of Hamilton residents can call 1-855-326-4730 or visit www.slwofc.ca.

About Service Line Warranties of Canada

Service Line Warranties of Canada (SLWC) is part of HomeServe USA Corp (HomeServe), a leading provider of home repair solutions serving over 3.1 million customers across Canada and the U.S. SLWC is a trusted source of utility line protection plans, accredited by the Better Business Bureau with an A+ rating and endorsed by the Local Authority Services of Ontario as a preferred services provider. Together with HomeServe, SLWC is dedicated to supplying best-in-class repair plans and delivering superior customer service to consumers directly and through 500 leading municipal, utility and association partners in North America. For information on SLWC please visit www.slwofc.ca.



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
 Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Concession Street Business Improvement Area (BIA) Revised Board of Management (PED14242(e)) (Wards 6 and 7)
WARD(S) AFFECTED:	Wards 6 and 7
PREPARED BY:	Carlo Gorni (905) 546-2424 Ext. 2632
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

That the following individual be appointed to the Concession Street Business Improvement Area (BIA) Board of Management:

Mike DeVries

EXECUTIVE SUMMARY

Appointment to the Concession Street Business Improvement Area (BIA) Board of Management.

Alternatives for Consideration – Not Applicable

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: Not Applicable

Staffing: Not Applicable

Legal: The *Municipal Act 2001*, Sections 204-215 governs BIAs. Section (204) Subsection (3) stipulates, “A Board of Management shall be composed of, (a) one or more Directors appointed directly by the Municipality; and (b) the remaining Directors selected by a vote of the membership of the

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OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Concession Street Business Improvement Area (BIA) Revised Board of Management (PED14242(e)) (Wards 6 and 7) - Page 2 of 2

improvement area and appointed by the Municipality”. Section 204 Subsection (12) stipulates, “...if a vacancy occurs for any cause, the Municipality may appoint a person to fill the vacancy for the unexpired portion of the term and the appointed person is not required to be a member of the improvement area.”

HISTORICAL BACKGROUND

At its meeting held on October 18, 2017, the Board of Management of the Concession Street BIA elected Mike DeVries.

Should Council adopt the recommendation in Report PED14242(e), Mr. DeVries would replace Mr. Jason Hofing, who has resigned from the Board.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Not Applicable

RELEVANT CONSULTATION

Not Applicable

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Not Applicable

ALTERNATIVES FOR CONSIDERATION

Not Applicable

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

APPENDICES AND SCHEDULES ATTACHED

Not Applicable

CG:rb



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
 Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Ancaster Business Improvement Area (BIA) Revised Board of Management (PED14238(c)) (Ward 12)
WARD(S) AFFECTED:	Ward 12
PREPARED BY:	Carlo Gorni (905) 546-2424 Ext. 2632
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

That the following individual be appointed to the Ancaster Business Improvement Area (BIA) Board of Management:

Dr. Sandra Malpass

EXECUTIVE SUMMARY

Appointment to the Ancaster Business Improvement Area (BIA) Board of Management.

Alternatives for Consideration – Not Applicable

FINANCIAL – STAFFING – LEGAL IMPLICATIONS (for recommendation(s) only)

Financial: Not Applicable

Staffing: Not Applicable

Legal: The *Municipal Act 2001*, Sections 204-215 governs BIAs. Section (204) Subsection (3) stipulates “A Board of Management shall be composed of, (a) one or more Directors appointed directly by the Municipality; and (b) the remaining Directors selected by a vote of the membership of the improvement area and appointed by the Municipality”. Section 204 Subsection (12) stipulates “...if a vacancy occurs for any cause, the

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SUBJECT: Ancaster Business Improvement Area (BIA) Revised Board of Management (PED14238(c)) (Ward 12) - Page 2 of 2

Municipality may appoint a person to fill the vacancy for the unexpired portion of the term and the appointed person is not required to be a member of the improvement area.”

HISTORICAL BACKGROUND

At its meeting held on November 20, 2017, the Board of Management of the Ancaster BIA elected Dr. Sandra Malpass.

Should Council adopt the recommendation in Report PED14238(c), Dr. Malpass would replace Ms. Tiffany Short, whose resignation was accepted by the Board of Management at its meeting on November 20, 2017.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Not Applicable

RELEVANT CONSULTATION

Not Applicable

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Not Applicable

ALTERNATIVES FOR CONSIDERATION

Not Applicable

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth
Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

APPENDICES AND SCHEDULES ATTACHED

Not Applicable

CG:dt



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Waterdown Business Improvement Area (BIA) Revised Board of Management (PED14252(b)) (Ward 15)
WARD(S) AFFECTED:	Ward 15
PREPARED BY:	Carlo Gorni (905) 546-2424 Ext.2632
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

That the following individual be appointed to the Waterdown Business Improvement Area Board of Management:

Gordon Manzer

EXECUTIVE SUMMARY

Appointment to the Waterdown Business Improvement Area Board of Management.

Alternatives for Consideration – Not Applicable

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: Not Applicable

Staffing: Not Applicable

Legal: The *Municipal Act 2001*, Sections 204-215 governs Business Improvement Areas. Section (204) Subsection (3) stipulates, “A Board of Management shall be composed of, (a) one or more Directors appointed directly by the Municipality; and (b) the remaining Directors selected by a vote of the membership of the improvement area and appointed by the Municipality”. Section 204 Subsection (12) stipulates, “...if a vacancy occurs for any cause,

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OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Waterdown Business Improvement Area (BIA) Revised Board of Management (PED14252(b)) (Ward 15) - Page 2 of 2

the Municipality may appoint a person to fill the vacancy for the unexpired portion of the term and the appointed person is not required to be a member of the improvement area.”

HISTORICAL BACKGROUND

At its meeting held November 21, 2017, the Board of Management of the Waterdown elected Gordon Manzer.

Should Council adopt the recommendation in Report PED14252(b), Mr. Manzer would replace Ms. Janice Alexopoulos who has resigned from the Board.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Not Applicable

RELEVANT CONSULTATION

Not Applicable

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Not Applicable

ALTERNATIVES FOR CONSIDERATION

Not Applicable

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

APPENDICES AND SCHEDULES ATTACHED

Not Applicable

CG:rb



INFORMATION REPORT

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Gage Park Concert Series (PED18021) (City Wide)
WARD(S) AFFECTED:	City Wide
PREPARED BY:	Pam Mulholland (905) 546-2424 Ext. 4514 Carrie Brooks-Joiner (905) 546-2424 Ext. 4132
SUBMITTED BY:	Anna M. Bradford Director, Tourism and Culture Planning and Economic Development Department
SIGNATURE:	

Council Direction:

The Tourism and Culture Division was directed by Council on November 14, 2012 to produce a summer concert series at the Gage Park (Report PED12203).

Information:

Following the relocation of Festival of Friends, an annual three-day free summer music festival, from Gage Park to a new location in Ancaster, this concert series was to provide alternative free cultural programming for the community and increase public usage of the park during the summer.

A free, non-gated summer concert series called “Gage Grooves” was offered at the Gage Park Bandshell in 2011 and 2012. The series was enhanced and produced in partnership with Sonic Unyon Records Limited (“Sonic Unyon”), a local independent events producer, since 2013. The concert series, now known as “Seven Sundays”, has an annual operating budget of \$29,000. Seven Sundays promotes and nurtures the local music scene and has a lower city music audience.

Gage Park is a vibrant well used park. The park is currently at capacity with community organized events and there is a robust schedule of free cultural programs for the public. As a result, the City will cease to offer the Seven Sundays music series.

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OUR Mission: To provide high quality cost conscious public services that contribute to a healthy, safe and prosperous community, in a sustainable manner.

OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Gage Park Concert Series (PED18021) (City Wide) - Page 2 of 3**The Growth of Festival and Events at Gage Park**

Since Seven Sundays began, Gage Park has seen an 83% increase in the number of festivals and events taking place in June, July and August and a 167% increase in the number of event days for the public generated by these multi-day festivals and events. With the return of Festival of Friends to Gage Park; the expansion of programming and increased attendance at multi-day festivals such as FrancoFEST and It's Your Festival; and the founding of innovative, mass gathering festivals in recent years such as A Midsummer's Dream Colour Festival and Hamilton Rib Fest, the park's booking for events is at capacity.

For 2018, based on existing booked community events, there are no consecutive weekend days available to schedule the Seven Sundays music series.

Gage Park is a multi-purpose park and in addition to cultural programming, offers a variety of sports activities, such as baseball, tennis, shuffleboard, horseshoes and lawn bowling. The Park has two playgrounds (one is wheelchair accessible), greenhouses, the Memorial Rose Garden, spray pad, wading pool, a cycling pump track, the Children's Museum where there is a creative play structure with spring toys and swings, and the heritage Gage Park Fountain.

An overview of other 2017 Gage Park uses shows it is a well-used park. Table 1 below shows a comparison of Gage Park usage statistics from 2011 to 2017. In the interest of data accuracy, these statistics exclude Seven Sundays bookings.

Table 1

Gage Park: Festival and Event Usage Statistics 2011 and 2017 (Summer – June, July, August)	2011	YTD 2017	% increase 2011 to 2017
# of Events	6	11	+83%
# of Events with music programming	4	8	+100%
# of multi-day Events attendance of 5,000+	1	6	+500%
# of Events Days for the public	12	32	+167%
Gage Park Festival and Event Usage Statistics (Year Round)	2011	YTD 2017	% increase 2011 to 2017
# of Events	17	22	+29%
# of Events Days for the public	22	44	+100%
Gage Park – Other Usage	2011	YTD 2017	% increase 2011 to 2017
# of non-public events (e.g. birthday parties, boys and girls club programming etc.)	7	10	+43%

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SUBJECT: Gage Park Concert Series (PED18021) (City Wide) - Page 3 of 3

Gage Park – Other Usage (continued)	2011	YTD 2017	% increase 2011 to 2017
# of photographer/film shoots*	17	7	-59%
# of picnics*	26	10	-61%
Sporting group allocation: Crown Point Community Planning Team – Soccer Accommodation Green Space Permit	May 15 – Sept 1 Wed 6:30pm- 8:30pm	May 15 – Sept 1 Wed 6:30pm- 8:30pm	0%
Sporting group allocation: Gage Park Baseball Association 3 Baseball Diamonds – all C Class Diamond Permits	May 15 – Sept 1 Monday – Friday 6:00pm- 9:00pm, Sat/Sun 8:00am- 9:00pm	May 15 – Sept 1 Monday – Friday 5:00pm- 9:00pm., Sat/Sun 9:00am- 9:00pm	+7%

* In 2017 there are more multi-day events that book the entire park which decreases park availability for picnic and photo shoot bookings.

PM:ro

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INFORMATION REPORT

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	City of Hamilton Information Sharing with Business Improvement Areas (BIAs) (PED18023) (Wards 1, 2, 3, 4, 6, 7, 9, 12, 13 and 15) (Outstanding Business List Item)
WARD(S) AFFECTED:	Wards 1, 2, 3, 4, 6, 7, 9, 12, 13 and 15
PREPARED BY:	Carlo Gorni (905) 546-2424 Ext. 2632
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

Council Direction:

At its meeting on May 24, 2017, Council adopted the following motion:

That Item 4 of the General Issues Committee Report 17-011, respecting City of Hamilton Information Sharing with Business Improvement Areas (BIAs), be referred to staff for a report back to the General Issues Committee:

4. Business Improvement Area Advisory Committee Report 17-003, April 11, 2017 (Item 8.3)

City of Hamilton Information Sharing with BIAs (Added Item 10.2)

- (a) That the Film Office ensure that the policy of sharing information with BIAs about upcoming movie / television shoots within BIA boundaries is communicated at least two weeks in advance of the filming; and,
- (b) That any other events / activities, including but not limited to, food trucks and building permits that have been issued and that will have a significant impact on the BIA is communicated in a timely manner.

This Report deals with Item (b) above. Item (a) was addressed in Report PED16247(a).

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SUBJECT: City of Hamilton Information Sharing with Business Improvement Areas (BIAs) (PED18023) (Wards 1, 2, 3, 4, 6, 7, 9, 12, 13 and 15) - Page 2 of 5

Information:

Using a variety of methods, City of Hamilton staff currently provides the City's 13 Business Improvement Areas (BIAs) with information on a number of activities that will have an impact on them and their members.

1. Business Improvement Area Advisory Committee

The Business Improvement Area Advisory Committee (BIAAC) is a subcommittee of the General Issues Committee and reports to City Council. It meets on a monthly basis and its membership is made up of all 13 BIAs in the City. Members are encouraged to provide proposed agenda items for discussion. Committee meetings also provide a forum for the BIAs to share information on their respective activities including special events and promotions thereby providing an opportunity for them to learn from and communicate with each other.

These monthly meetings also provide a forum for City staff to interact and seek the BIA's input on issues that will have an impact on them. Recent examples of issues that have been brought to the BIAAC for review and comment include the following:

- On-Street Patio Program;
- Changes to the Licensing By-law including to section dealing with regulation of food trucks;
- Minor Encroachments;
- Changes to Parking Regulations and Fees;
- 2017 Tourism Strategy Implementation and Priorities;
- BIA Promotion on the City's Social Media Channels;
- Marijuana Dispensaries;
- Provincial Changes to the Vacancy Tax Rebate for Commercial Properties;
- Amendments to City of Hamilton Zoning By-law dealing with Commercial Mixed Use Zoning; and,
- Film Office Updates.

In all cases, the BIAs were encouraged to contact the appropriate staff dealing with the above issues to provide their feedback or to seek further information.

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SUBJECT: City of Hamilton Information Sharing with Business Improvement Areas (BIAs) (PED18023) (Wards 1, 2, 3, 4, 6, 7, 9, 12, 13 and 15) - Page 3 of 5

2. Planning and Economic Development Department-Urban Renewal Section

Information pertaining to sales of properties within a BIA, including the name and mailing address of the new property owner is currently provided by the Corporate Services Department to the BIA Coordinator for distribution to the BIAs on a monthly basis. This information allows each BIA to maintain an up to date list of its membership for communication purposes including the provision of required notices of meetings.

A review will be undertaken to ensure the information being provided to the BIAs is in adherence to both the Municipal Freedom of Information and Protection of Privacy Act (MFIPPA) and the City of Hamilton's Product Use and Municipal License Agreement with MPAC (Municipal Property Assessment Corporation).

3. Planning and Economic Development Department - Tourism and Culture Division

a) Distribution of Information Through Social Media

For BIAs that subscribe to City's social media channel at @tourismhamilton, this Division shares information about upcoming events in Hamilton that meet the criteria found at www.tourismhamilton.com/eventcriteria. Partners hosting the events are typically tagged in posts if space permits. Due to the volume of events, individual posts are not created for each one listed on the Division's event calendar. The list of events is also accessible at any time at www.tourismhamilton.com.

b) Special Events Advisory Team

On a weekly basis, the Special Events Advisory Team (SEAT) provides the BIA Coordinator with a schedule of upcoming special events that have been granted SEAT approval. This listing is then forwarded weekly to the BIAs for their information and dissemination to their membership as deemed necessary.

It should be noted that this schedule also includes a link to the appropriate webpage (www.hamilton.ca/roadclosures) where approved road closures are listed.

4. Planning and Economic Development Department - Building Division

The City of Hamilton Building Division does not currently directly provide any information specifically to the BIAs. As a regulatory authority, the Division does

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SUBJECT: City of Hamilton Information Sharing with Business Improvement Areas (BIAs) (PED18023) (Wards 1, 2, 3, 4, 6, 7, 9, 12, 13 and 15) - Page 4 of 5

provide a Monthly Building Report which is available on the City of Hamilton website.

Going forward, Building Department staff will provide this information to the BIA Coordinator who in turn will forward it to the BIAs (i.e. similar to how the special events information are handled as noted above).

5. Planning and Economic Development Department - Licensing and By-law Services Division

A list of mobile food service vehicles (food trucks) operating within the City of Hamilton is maintained on the Open Data page of the City of Hamilton website. This list is updated monthly and is available to the public.

Business Licensing By-law 07-170 regulates food trucks in the City of Hamilton. Under the terms of this by-law, food trucks are not required as a condition of their license to inform the BIAs of their location of operation. They are required to meet their obligations under this by-law including those pertaining to the maintenance of separation distances from existing businesses and special events and hours of operation.

Information on the regulation of food trucks can be found at www.hamilton.ca/establishmentlicence.

6. Public Works Department - Engineering Services Division

Regarding road rehabilitation or reconstruction within a BIA, a number of sections within the Public Works Department currently engage with the BIA's Board of Management.

The Department's Design Section will meet and review the proposed project with the BIA one or two years in advance of the work and will distribute notices for any municipal service upgrades. Once the tender is awarded, the Department's Construction Section will contact the BIA, invite them to the site meetings and distribute notices at least one week prior to construction.

Engineering Services Division staff will also engage with the pertinent BIA before and throughout the construction of capital improvement projects to ensure their needs and concerns are addressed.

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SUBJECT: City of Hamilton Information Sharing with Business Improvement Areas (BIAs) (PED18023) (Wards 1, 2, 3, 4, 6, 7, 9, 12, 13 and 15) - Page 5 of 5

On a related note, a media release is issued through the Department's Communications Officer prior to construction noting details of construction and any road closures.

7. Licensing Tribunal

The distribution list for agendas for the Licensing Tribunal does not currently include BIAs. As the agenda for Tribunal meeting is public document, the Clerk's Department has indicated that it could be sent to either all of the BIAs or just the ones where a business within their jurisdiction is appearing before the Tribunal. This distribution of the agenda occurs 5-7 days in advance of a hearing. All members of the public, including BIA members, are welcome to attend these meetings.

8. Committee of Adjustment

Committee of Adjustment meeting agendas are not currently forwarded to the BIAs. However, they are forwarded to the Senior Project Manager within the Urban Renewal Section of the Planning and Economic Development Department. This information will now be provided to the BIA Coordinator who will then forward it to the BIAs for their information.

9. City of Hamilton Website (www.hamilton.ca)

With advancements made to the City of Hamilton website at www.hamilton.ca, an ever increasing amount of information is available to the public including the BIAs and their individual businesses. This information includes:

- a) Mapping of development applications (www.hamilton.ca/devappmapping);
- b) Property Tax Information (www.hamilton.ca/taxmapping); and,
- c) Multiple Data Sets Available through Open Data page (www.hamilton.ca/opendata).

The Report addresses the item respecting that any other events / activities, including but not limited to, food trucks and building permits that have been issued and that will have a significant impact on the BIA is communicated in a timely manner. Therefore, this item can be identified as complete and removed from the General Issues Committee Outstanding Business List.

CG:dt



INFORMATION REPORT

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Colombia Trade Mission (PED18027) (City Wide)
WARD(S) AFFECTED:	City Wide
PREPARED BY:	Jennifer Patterson (905) 546-2424 Ext. 4475
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

Council Direction:

Not Applicable

Information:

Hamilton–Niagara Mission to Colombia, September 2 to 9, 2017

The City of Hamilton, in partnership with the Region of Niagara, led a trade and investment mission to Colombia aimed at building business opportunities and strategic connections tied to local key industry sectors. This partnership organized Ontario's only trade and investment mission to Colombia in 2017.

Partnering with the Region of Niagara, the City of Hamilton mission's objective was to establish positive and proactive business to business meetings; identify bilateral trade opportunities; and, identify and meet with foreign direct investment leads while in Colombia that are beneficial for all.

This mission was focused on the following:

- **Trade opportunities:** Further to the export forum that was held in early 2016 to facilitate the interest expressed by our business community and some of our community partners.

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SUBJECT: Colombia Trade Mission (PED18027) (City Wide) - Page 2 of 7

- **Investment Opportunities:** Follow-up on the leads generated from our investment program as well as the “Bring It On Colombia” and opportunities developed through our relationship with ProColombia. These investments can be in the form of direct investments, joint ventures, access to expertise through strategic partnerships or even development of joint start-ups i.e. B2B Meeting sessions and promotion of our International Soft Landing Program.
- **Government Relations:** Build on the strong investment / trade focused relationship that has evolved following our regions’ investment focused program around the Pan Am Games i.e. investment / trade relationship with the ProColombia office in Toronto; Hosting Ambassador Nicolas Lloreda, and María Isabel Mejía Jaramillo of the Ministry of Information Technologies and Communications of Colombia, whereby the City and Region announced a bilateral information and communications technology partnership; our regional familiarization tour for representatives of the City of Barranquia; Colombia Canada Chamber of Commerce and City of Bogota.
- **Knowledge Transfer:** Build on the relationships that have already been established and those being explored:
 - **McMaster University** – Memorandum of Understanding (MOU) with the Nursing Association in Colombia; joint research opportunities i.e. Zika – Infectious Disease; explore further opportunities in the areas of health sciences and manufacturing materials.
 - **Mohawk College and Niagara College** - targeting Colombia for international students; opportunities in cross cultural training programs in Mohawks Language and Cultural Centre; and, developing research partnerships. Niagara College will be building on the relationships already established in market.
 - **McMaster Innovation Park** – MOU with Ruta N, a striking new office complex and incubator-type tech centre and a “landing zone” for foreign firms looking to set up quickly. Ruta N is a corporation created by the City of Medellín to promote the development of innovative technology-based businesses. It is supported by public and private organizations, educational institutions and various science and technology organizations. <http://www.rutanmedellin.org/en/>. Final MOU to be signed by Mayor while in market.
 - **Pipeline Studios** – Pipeline looked to Colombia as a means to build capacity by developing training programs to help feed their workforce and expand their business presence. Their Medellín studio has become a full production outlet and now employs 45 animators.

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SUBJECT: Colombia Trade Mission (PED18027) (City Wide) - Page 3 of 7

- **Intelligent Communities / Smart Cities** – Mayor Eisenberger leading an Intelligent Communities Task Force; Blue Ribbon Task force on Workforce Development and Training.

The Hamilton-Niagara Delegation:

Hamilton-Niagara Delegation	In-Market Representation
Air Canada / Cargo Jet	Air Canada - (Bogota)
Brock University	Canada-Colombia Chamber of Investment & Trade
City of Hamilton	DHL - (Bogota)
City of Welland	Export Development Canada, Located in Bogota
Industrial Encoder Corp.	Global Affairs Canada / Consulate Representatives, located in Bogota
International Sew Right	Navigator (PR Firm)
Kubes Steel	Pipeline Studios
McMaster Innovation Park	ProColombia
McMaster University	Representatives from the Cities of Bogotá; Medellín and Barranquilla
Mohawk College	
Niagara College	
Niagara Region	
Nix Sensors	
Pipeline Studios	
Transport Corp.	
WP Warehousing Inc.	
Xeist Inc. Inc.	

**All industry and community partners provided a company profile and details on their interest in the Colombian market - the B2B program was developed to target their needs while in market.*

In-Market Support: The Hamilton-Niagara Partnership was also awarded Invest Canada Community Initiatives (ICCI) funding that was used to hire in-market consultants (Tattica Group) who assisted with lead generation (supporting our investment attraction efforts). They assisted with coordination on all in-market logistics (hotel, ground and air travel between cities) and liaised with our in-market government partners (TCS; EDC and local connections within each of the cities) to arrange the B2B partner meetings and site visits to local industry, industry associations and educational institutes.

ICCI funding was also utilized to produce marketing support materials to assist our team while in market.

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SUBJECT: Colombia Trade Mission (PED18027) (City Wide) - Page 4 of 7

Summary of Outcomes:

1. The Hamilton-Niagara team visited three of Colombia's major cities in five days: Bogota, Medellin and Barranquilla.
2. The Hamilton-Niagara team and in particular, Mayor Eisenberger, were hosted by City officials from all three Cities. Both the Cities of Barranquilla and Medellin provided City tours highlighting key initiatives. Barranquilla showcased the redevelopment of their waterfront and the delegation had the opportunity to tour and ride Medellin's very impressive transit system.
3. The Mayor from the City of Soledad (Soledad is located within the Atlántico Region, and part of the metropolitan area of Barranquilla) arranged for representatives to meet with Mayor Eisenberger to discuss further economic development opportunities between the two Cities. Soledad is also the location of Ernesto Cortissoz International Airport, the most important airport in terms of infrastructure in the northern part of the country and the first in terms of cargo movements.
4. The Hamilton-Niagara delegation made over 107 unique contacts, representing various industries, academia and government. All connections had an interest in the Hamilton-Niagara Region for investment, trade or potential partnerships.
5. Throughout the week, the team made formal presentations to five unique organizations: Cámara de Comercio de Barranquilla; Ruta N; Intersoftware; Sikvani; and, Fedesoft. Each organization represented a number of companies with an interest in the Hamilton-Niagara Region. Presentations highlighted the opportunities for investment, international soft landing, trade, as well as potential partnerships with our industry and educational partners. Since returning from the mission, 11 companies have reached out to the City of Hamilton for further details on our International Soft Landing Program and one company with an interest in a partnership with McMaster University. Two companies committed to coming to Hamilton before the end of 2017.
6. An MOU was signed between McMaster Innovation Park and Ruta N that will further strengthen ties between the two regions and will formally establish a solid working relationship in order to move business initiatives forward. This would also include international soft landing initiatives.
7. A meeting was arranged with our in-market government representatives from Global Affairs Canada and Export Development Canada. Some of their team assisted with arranging in-market B2B meetings for the Hamilton-Niagara delegation and co-hosted a special industry reception while in Bogota. Over 30 companies and community representatives participated in this event.

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SUBJECT: Colombia Trade Mission (PED18027) (City Wide) - Page 5 of 7

8. The Hamilton-Niagara team had also extended an invitation to the President of the Cámara Colombiana del Acero, Colombia Chamber of Steel, to attend our reception. At the event, they presented Mayor Eisenberger with a copy of the spring edition of their magazine that had a great article on Canada, in particular on Hamilton's Steel Industry: https://issuu.com/infoacero/docs/infoacero_ed12_final_para_issuu. Staff are working with this group in preparing a program to host a Colombian Steel Industry Delegation who will visit our region in the Spring of 2018.
9. ICCI funding was also utilized to hire a Public Relations firm (Navigator) to garner media coverage. This mission has garnered noteworthy niche media coverage in Canada and Colombia coming in at more than nine million media impressions. In Canada news, the trade mission was the subject of national news attention, including local news networks in the Hamilton-Niagara Region. Print media in Canada generated close to a million impressions, coupled with radio and TV interviews which reach more than six million Canadian Households. Overall, the coverage garnered nearly 7.5 million potential impressions generated across Canada from the mission to Colombia. In Colombia, major newspapers from the three cities visited published stories detailing the new partnership. Furthermore, two of the most influential business magazines published articles on the newly formed trade ties. For a more detailed summary of the Canadian and International coverage of the trade mission (see the attached Navigator Media Brief).
10. Part of the follow-up to this mission, the Hamilton-Niagara team invited representatives to meet again at their Toronto Global Forum (TGF) which took place from October 31 to November 1, 2017. Hamilton and Niagara Region are annual sponsors of the TGF and this year's event had a large delegation attending from Latin America and in particular, Colombia. In fact, Juan Manuel Santos Calderón, the President of Colombia, attended the forum and joined Mayor Eisenberger along with several other high profile delegates during this luncheon.
11. The team also invited a Colombian delegation to participate in the LABTI Breakfast that was held the morning of November 1, 2017. This breakfast theme was "Pacific Alliance and Mercosur – Bridges to Bilateral Trade". This offered another opportunity for our community partners and industry to network with other representatives from Colombia but also other Latin America trade offices and consulates. We also had a member of our delegation represented on the panel.

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SUBJECT: Colombia Trade Mission (PED18027) (City Wide) - Page 6 of 7

The Hamilton-Niagara team have received nothing but positive feedback from members of the delegation:

“Thank you again to you and your team for your efforts and professionalism that made the mission a success. Dean and I feel we made contacts that will serve Kubes Steel well into the future. Please consider us for any future business development initiatives.”
Joe Kubes, President of Kubes Steel

“Thank you so much for planning our trip. I have made some great contacts and will be going back to Colombia in November to follow up on a number of leads.”
Joseph D'Amico, President of Transport Corp.

Colombian counterpart organizations (primarily universities and colleges) were provided sufficient background on the College to enable fruitful discussions with prospective partners. This has already resulted in an increased volume of communications between the College and Colombian counterparts.
Abbas Sumar, Associate Director, Global Strategy –Niagara College

In fact, Abbas Sumar, Associate Director of Global Strategy for Niagara College has provided a copy on his Mission Report and the following is a summary of his results:

Of the meetings and leads generated by the Hamilton-Niagara-Welland partnership for Niagara College, several are under internal review for further action, noting the varying time horizons associated with each pursuit. Each organizational partner brings with it a host of opportunities however cultivation will require a long-term time frame to identify opportunities for joint action as well as potential funding sources to support the undertakings. Potential partnerships under review include:

1. Universitaria ITSA: Joint Programming, Applied Research, Faculty and Student Exchange, Development Project Management.
2. EAFIT University: Joint Programming, Applied Research, Faculty and Student Exchange, Development Project Management, External Program Delivery.
3. ProAntioquia: Private-based Public Policy and Advisory Body, serving as a Development Project Management partner.
4. Trade Commission Service: General Market Support, Guidance and Trade Facilitation.

In Conclusion:

This mission was well in-line with our Foreign Direct Investment (FDI) and Business Attraction Program for 2017: Targeting off-shore markets for investment and trade and

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SUBJECT: Colombia Trade Mission (PED18027) (City Wide) - Page 7 of 7

focused on the key industry sectors that are identified in the 2016-2020 Economic Development Action Plan. This mission supported the City of Hamilton's FDI program in that it has:

- Enhanced business expansion and retention activity by complimenting Economic Development's annual work plan ensuring strategically targeting key industry sectors that are poised for further growth.
- Supported local SME's as they will benefit through this trade and export-oriented program – which is another means for industry growth.
- Generated further awareness internationally of the Hamilton –Niagara region and the collective value proposition as a premier North American business location.
- Strengthened and promoted Hamilton-Niagara on the international stage through strong collaboration with government partners.
- By pursuing investment attraction, we will continue to strengthen Hamilton's competitive position and relationships through participation in strategic investment focused Alliances and partnerships – in this case, partnership with Niagara Region.
- Lastly, this program promoted and supported the City of Hamilton's "Strategic Priority – "Economic Prosperity and Growth."

APPENDICIES AND SCHEDULES ATTACHED

Appendix "A" to Report PED18027 – Navigator Media Brief

JP:dt

NAVIGATOR

Navigator Media Brief

Invest in Hamilton

Canadian and International Coverage of the Hamilton-Niagara-Welland

Trade Mission to Colombia

September 15, 2017

Executive Summary and Impact

The Invest in Hamilton-Niagara trade mission to Colombia has garnered noteworthy niche media coverage in Canada and Colombia coming in at over nine million impressions.

A selectively targeted group of news publications engaged a broad, Canadian and global audience highlighting the mission's goal and its trade participants who visited the cities of Barranquilla, Medellin and Bogotá from September 2 to 8, 2017.

The media narratives sent a clear message to stakeholders in Ontario, Canada and Colombia about the importance of civic leaders forging new markets of opportunity for their municipalities and the businesses in their community.

This media coverage showcases an important business development investment, not only differentiating you from competitors but having the mission named and written about in trusted publications, cements confidence in your brand and the work you are doing in economic development.

Before this trip, Hamilton-Niagara was not getting the lion share of coverage larger municipalities regularly receive from the national press. This report demonstrates that your region can get prime time coverage on the same media platforms. This placement increases the public perception of your size and audience reach, which can serve as a real drawing card for future business development.

The collaborative partnership between the trade mission team and Navigator's Colombia media team ensured reliable messaging reached a Canadian and global network of media influencers who helped shape the conversation.

Navigator's advance work with journalists ahead of the trade mission, was key to this success. Many of the trade mission participants are not widely known among business journalists in Colombia so it was important to seed interest before the trip, sharing profiles of the businesses and leaders attending as well as pitching, securing and scheduling interviews prior to the teams' arrival.

It is important to note that while physical face-to-face interviews can appear to provide a more tangible result of media coverage while on the ground, all interviews in Colombia were conducted by phone to address time and travel constraints. As you will see from the report below, these interviews proved effective in South American coverage.

Moving forward, for the next trade mission trip, Navigator recommends finding the financial resources to adequately staff your next trade mission trip with a media liaison to assist you with scheduling of interviews and ensure media opportunities can be coordinated more smoothly on the ground rather than working from a remote location.

Finally, your positive messaging has helped to dispel any long-held myths about the region and has reframed your civic narrative of a region that is leading the way nationally when it comes to forging new trade markets for its businesses and citizens.

Volume

Navigator identified several posts from different platforms in mainstream media outlets related to the trade mission. The media coverage in Canada generated positive attention for the Hamilton-Niagara region and displayed the cities initiative. Moreover, the trade mission was covered thoroughly in Colombian cities, as major national and local news organization published stories on the newly formed partnership. In both, the articles and interviews had a significant reach on their respective local populations.

Canadian News Content

In Canadian news, the trade mission was the subject of national news attention, including local news networks in the Hamilton-Niagara region. Print media in Canada generated close to a million impressions, coupled with radio and TV interviews which reach more than six million Canadian households. Detailed below, is reach the major stories had in Canada:

The *National Post* published a story on Mayor Eisenberger's pioneering trip to Colombia seeking economic and business opportunity, given the ongoing NAFTA negotiations. The *National Post* has a national audience with a weekly circulation of nearly a million people. The *National Post* article was also published in the *St. Catharines Standard* and *Welland Tribune* generating local media buzz. The story garnered further attention running in the *Financial Post*, *Chronical Herald* and *Metro News*.

The Hamilton Spectator published a story specifically on the Mayor's trip, and the relationships he has developed in South America after hosting the Pan-Am Games. *The Spec* is a trusted Hamilton paper that has an average weekly circulation of 398,000. *Global News* also published a story which attracted mainstream media attention and social media engagements, generating 8 Facebook engagements, three Twitter shares and 54 LinkedIn shares.

The Welland Tribune, a local Niagara region news organization, published an article recapping the Hamilton-Niagara partnership which travelled to Colombia. *The Tribune* is a *Postmedia* affiliate and has a weekly readership of more than 300,000 people. The *Niagara Falls Review* also published a story and that had sixteen Facebook engagements.

Before the Niagara region delegation left for Colombia Mayor Eisenberger did an interview with *Bloomberg TV Canada*. *Bloomberg TV Canada* is the Canadian affiliate to Bloomberg, a U.S. based financial news company, which is nationally broadcasted business news channel, reaching more than six million Canadian households.

The Hamilton Mayor also did an interview with Bill Kelly on *AM900 CHML*, a Hamilton radio station, recapping his trip to Colombia and how he sees the process moving forward. *CHML*, also a *Global News* affiliated, has a weekly reach of 63,800 people. The interview was also posted on their Twitter page, which has over fourteen-thousand followers.

Overall, the coverage garnered nearly 7.5 million potential impressions were generated across Canada from Mayor Eisenberger's trade mission to Colombia.

Colombian News Content

While Pope Francis' trip to Colombia the week prior took some of the spot light from the Mayor's trip, there was still broad coverage across Colombia. Major newspapers from the three cities Mayor Eisenberger visited, Barranquilla, Medellin and Bogota, published stories detailing the new partnership. Further, two of the most influential business magazines published articles on the newly formed trade ties.

Portafolio, the leading Colombian business newspaper, published a story detailing Colombia's new economic relationship with Hamilton. *Portafolio* is Colombia's most influential business and economic newspaper in Colombia. It is distributed nationally and read by 600,000 people, including policy makers and top executives.

Dinero Business Magazine published a similar article to *Portafolio*. *Dinero* is also a well-respected business and economic magazine distributed twice a month. *Dinero* has 300,000 subscribers and is read by over 600,000 people.

El Heraldo, a Barranquilla based newspaper, posted an article on the Mayor's trip and will be publishing further articles based on an interview they conducted with the Mayor. *El Heraldo* is distributed across the north coast of Colombia including, Barranquilla, Cartagena and Santa Marta, and is considered the most trusted newspaper in the region. It has 111,000 subscribers and is by 250,000 people.

El Mundo of Medellin published a story about strengthening relations between Canada and Colombia. *El Mundo* is the second most read newspaper in the Medellin area with 43,000 subscribers and 60,000 daily readers.

Below you can find a summary of the selected articles and interviews. For links to the full articles and to the radio and TV interviews see the Appendix.

Media Scan

Below are brief summaries of the major Canadian articles and interviews Navigator identified.

[Trump's NAFTA threats spur municipality's trade delegation to Colombia: *Canadian Press* – August 31, 2017](#)

Speaking from the Colombian capital of Bogota, Eisenberger said his city and Niagara are trying to build a relationship with the South American country. As NAFTA negotiations continue and President Trump's support of the agreement continues to waver, Eisenberger believes municipalities need to be more aggressive pursuing foreign economic opportunities. Eisenberger led a 12-day delegation through three Colombian cities with representatives from Air Canada Cargo, Kubes Steel, McMaster University and Mohawk College. The Pan-Am Games allowed Eisenberger to establish relationships with business people from the Americas, specifically Colombia. The relationships have developed and could soon see joint economic and business ventures.

[Mayor on trade mission: *The Hamilton Spectator* – August 24, 2017](#)

The delegation Mayor Eisenberger is leading signed a memorandum of understanding with Colombia to strengthen business ties. The mission Eisenberger said is to “solidify new business connections, nurture investment leads, and ultimately create new jobs for this city.” Jennifer Patterson, the senior development consultant from the city’s economic development office, joined Eisenberger along with local business owners, academics and government officials.

[Niagara economic development officials to return from Colombia trade mission: *The Welland Tribune* – September 8, 2017](#)

Welland’s economic development officer, Lina DeChellis, was a part of the international trade and investment mission wrapping up in Colombia. The mission was aimed at exploring new business opportunities for trade and investment. Accompanying the economic development officer were Tim Reynolds, manager of trade and investment, and Abbas Sumar, Niagara College’s associate director of global strategy.

[How did the trade mission to Colombia go?: *AM900 CHML* – September 13, 2017](#)

Working with Pro Colombia, the national economic development arm and Economic Development Bogota, Fred Eisenberger, and the Niagara region delegation, signed a memorandum of understanding. Eisenberger looks forward to working with Colombia, a modern city looking for an investment opportunity, and sees great promise moving forward. He went on to say that Pipeline Studios, which has a big presence in Hamilton, has already begun training employees in Colombia, demonstrating the direct link the two regions already have.

[Hamilton boosts trade with Colombia Amid NAFTA uncertainty: *Bloomberg TV Canada*– August 22, 2017](#)

Amid uncertainty with surrounding NAFTA, the Hamilton-Niagara region is exploring investment opportunities in Colombia. The Hamilton-Niagara region and Colombia have many economic similarities including their agribusiness and their development of advanced manufacturing. The Mayor conveyed his excitement for the opportunity, emphasizing that the relationship could be mutually beneficial, increasing employment and modernizing each other’s economies.

Appendix

Canadian Media

Trump's NAFTA threats spur municipality's trade delegation to Colombia

The Canadian Press

August 31st, 2017

Colin Perkel

<http://nationalpost.com/pmnn/news-pmn/canada-news-pmn/trumps-nafta-threats-spur-municipalitys-trade-delegation-to-colombia>

Mayor on trade mission

The Hamilton Spectator

August 24th, 2017

<https://www.thespec.com/news-story/7515772-mayor-on-trade-mission/>

Niagara economic development officials to return from Colombia trade mission

Welland Tribune

September 8th, 2017

<http://www.wellandtribune.ca/2017/09/07/niagara-economic-development-officials-to-return-from-colombia-trade-mission>

Hamilton boosts trade with Colombia amid NAFTA uncertainty

Bloomberg TV Canada

August 22nd, 2017

<http://bloombergtv.ca/2017-08-22/news/hamilton-boosts-trade-with-colombia-amid-nafta-uncertainty/>

How did the trade mission to Colombia go?

AM900 CHML

Bill Kelly Show

September 13th, 2017

<https://omny.fm/shows/bill-kelly-show/how-did-the-trade-mission-to-columbia-go>

International Media

Portafolio

Tecnología nacional atrae a Canadá (National technology attracts Canada)

PORTAFOLIO
www.portafolio.co

Tecnología nacional atrae a Canadá



Paola Restrepo, directora Ejecutiva de Fedesoft. Archivo

Una misión comercial del país norteamericano se reunirá con Fedesoft y Ruta N.

Entre el 2 y el 9 de septiembre, una misión empresarial proveniente de Canadá buscará estrechar lazos bilaterales de negocios con compañías y gremios nacionales. Vendrán 14 empresarios de diferentes sectores productivos como: hierro y acero, agroindustria, educación, alimentos y bebidas y tecnologías de la animación.

Esta comitiva tendrá reuniones en Bogotá, Medellín y Barranquilla.

Los organizadores destacaron que harán énfasis en las oportunidades existentes en la llamada 'nueva economía', por lo que ya hay encuentros programados en la capital con la directora Ejecutiva de Fedesoft, Paola Restrepo, y con representantes de Ruta N, en Medellín. Con este último se firmará un convenio de cooperación para negocios de innovación, ciencia y tecnología.

De acuerdo con Invest Hamilton Niagara, la misión comercial estará liderada por Fred Eisenberger, alcalde de la Región de Hamilton-Niagara, conocida como la 'Herradura de Oro' debido a que es una de las áreas más pobladas e industrializadas de Canadá.

"Esta es una misión para consolidar las conexiones comerciales, fomentar la inversión bilateral y crear nuevas oportunidades de trabajo. Nuestro objetivo es explorar alianzas con empresas colombianas interesadas en oportunidades de crecimiento mutuamente beneficiosas, que generen expansión y desarrollo de nuevos productos y oportunidades de trabajo para nuestros países", dijo el Alcalde.

Dinero Business Magazine

Colombia recibe misión commercial desde Canadá

September 1st, 2017

<http://www.dinero.com/empresas/confidencias-on-line/articulo/colombia-recibe-mision-comercial-desde-canada/249478>

Dinero ECONOMÍA EMPRESAS PAÍS INVERSIONISTAS INTERNACIONAL EMPRENDIMIENTO OPINIÓN E

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MISIÓN COMERCIAL | 2017/09/01 17:56

Colombia recibe misión comercial desde Canadá

Una misión comercial conformada por 14 empresarios de diferentes sectores productivos como son: hierro y acero, agroindustria, educación, alimentos y bebidas y tecnologías de la animación estará en Colombia. Los representantes de las industrias atenderán reuniones comerciales con empresas en Bogotá, Barranquilla y Medellín entre este 2 y 9 de septiembre. La misión comercial estará liderada por Fred Eisenberger, alcalde de la Región de Hamilton- Niagara. "Esta es una misión para consolidar las conexiones comerciales, fomentar la inversión bilateral y crear nuevas oportunidades de trabajo. Nuestro objetivo es explorar alianzas con empresas colombianas interesadas en oportunidades de crecimiento mutuamente beneficiosas que generen expansión y desarrollo de nuevos productos y oportunidades de trabajo para nuestros países", dijo el alcalde Eisenberger. Air Canada Cargo, Kubes Steels, Nix Sensors, Pipeline Studios, Tattica Group, MacMaster University, Niagara College y Mohawk College, son algunas de las empresas canadienses que hacen parte de la misión. ANDI, Fedsoft, Intersoft, Whimex, Sikuani, Universidades de Los Andes, Rosario y Atlántico son algunas de las empresas colombianas que se alistan a recibir a los empresarios canadienses.

CONFIDENCIALES

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2017/09/12 14:06

El Heraldo of Barranquilla

Misión de empresarios canadienses

August 28th, 2017

<https://www.elheraldo.co/columnas-de-opinion/la-movida-empresarial-396827>

COLUMNAS DE OPINIÓN | Actualizado hace 1 meses

La movida empresarial



Empresarios canadienses llegarán a Barranquilla para estrechar lazos comerciales. Firms internacionales invierten en la Costa y en el país.

Misión de empresarios canadienses

Una misión comercial conformada por 14 empresarios de diferentes sectores productivos (como hierro y acero, agroindustria, educación, alimentos y bebidas y tecnologías de la animación) estará en Barranquilla, y los representantes de las industrias atenderán reuniones con empresas de la ciudad; además de otras en Bogotá y Medellín entre el próximo 2 y 9 de septiembre. La visita estará liderada por Fred Eisenberger, alcalde de la Región de Hamilton-Niagara, conocida como la "Herradura de Oro" debido a que es una de las zonas más pobladas e industrializadas de Canadá. "Esta es una misión para consolidar las conexiones comerciales, fomentar la inversión bilateral y crear nuevas oportunidades de trabajo. Nuestro objetivo es explorar alianzas con empresas colombianas interesadas en oportunidades de crecimiento mutuamente beneficiosas", destacó el alcalde Eisenberger. Entre las reuniones se destaca la que se tendrá con la Cámara de Comercio de Barranquilla, que será la apertura de encuentro comercial.

El Mundo of Medellin

September 5th, 2017

<http://www.elmundo.com/noticia/Colombia-y-Canada-fortalecen-relaciones-comerciales/358537>

 Cortesía

La misión comercial será encabezada por Fred Eisenberger, alcalde de la Región de Hamilton-Niagara, una de las zonas más industrializadas de Canadá.

Colombia

Una misión comercial conformada por 14 empresarios de diferentes sectores productivos estará en Colombia. Los representantes de las industrias atenderán reuniones comerciales con empresas en Bogotá, Barranquilla y Medellín entre el 2 y el 9 de septiembre de este 2017.

La misión estará liderada por Fred Eisenberger, alcalde de la Región de Hamilton-Niagara, conocida como la "Herradura de Oro" debido a que es **una de las zonas más pobladas e industrializadas de Canadá.**

"Esta es una misión para consolidar las conexiones comerciales, fomentar la inversión bilateral y crear nuevas oportunidades de trabajo. Nuestro objetivo es explorar alianzas con empresas colombianas interesadas en oportunidades de crecimiento mutuamente beneficiosas que generen expansión y desarrollo de nuevos productos y oportunidades de trabajo para nuestros países", dijo el alcalde Eisenberger.

Puede interesarle: Colombia trabaja decretos de control para frenar contrabando textil

Uno de los hechos más importantes de este encuentro será la **firma de un Memorando de Entendimiento en Medellín con Ruta N, cuyo objetivo es fortalecer las relaciones comerciales entre los dos países** y establecer una sólida unión de trabajo para impulsar las iniciativas empresariales, especialmente en negocios relacionados con innovación, ciencia y tecnología.

Relaciones comerciales entre Colombia y Canadá

Canadá fue en 2016 el país que más invirtió en Colombia, seguido de Estados Unidos y España. El año pasado sus inversiones en el país fueron por US\$2.1 billones lo que indica la confianza que tienen los empresarios canadienses en la economía nacional.

Asimismo, el flujo comercial se ha mantenido, especialmente desde 2010 cuando se firmó el Tratado de Libre Comercio (TLC) entre los dos países. El año pasado las exportaciones colombianas al país norteamericano totalizaron US\$388 millones mientras que se recibieron importaciones canadienses por US\$712 millones.

Colombia exporta principalmente café, carbón, flores, productos químicos y agrícolas. Las importaciones canadienses se basan en productos agroindustriales, químicos, maquinaria y papel.



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
 Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Waterdown Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16002(b)) (Ward 15)
WARD(S) AFFECTED:	Ward 15
PREPARED BY:	Carlo Gorni (905) 546-2424 Ext.2632
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

- (a) That the 2018 Operating Budget for the Waterdown Business Improvement Area, attached as Appendix "A" to Report PED16002(b), be approved in the amount of \$322,750;
- (b) That the levy portion of the Operating Budget for the Waterdown Business Improvement Area in the amount of \$240,000 be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law pursuant to Section 208, The *Municipal Act, 2001*, to levy the 2018 Budget as referenced in Recommendation (b) of Report PED16002(b);
- (d) That the following schedule of payments for 2018 be approved:

January	\$120,000
June	\$120,000

Note: Assessment appeals may be deducted from the levy payments.

OUR Vision: To be the best place to raise a child and age successfully.

OUR Mission: To provide high quality cost conscious public services that contribute to a healthy, safe and prosperous community, in a sustainable manner.

OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Waterdown Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16002(b)) (Ward 15) - Page 2 of 3

EXECUTIVE SUMMARY

This Report deals with the approval of the 2018 Budget and Schedule of Payments for the Waterdown Business Improvement Area (BIA).

Alternatives for Consideration – Not Applicable

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: The \$322,750 is derived from the following: \$240,000 through levying the members of the BIA, \$17,500 from vendor fees, \$15,000 from grants, \$4,000 from event revenue, \$36,522 transferred from surplus, \$20,000 from the marketing reserve and \$200 in other income. The total revenue also includes reductions of \$4,202 because of changes in supplementary taxes collected within the BIA and \$6300 because of property tax adjustments within the BIA. There is no cost to the City of Hamilton for any part of the Operating Budget.

Staffing: There are no staffing implications.

Legal: The *Municipal Act, 2001*, Section 205, Sub-section (2) dictates that City Council must approve budgets of BIAs.

HISTORICAL BACKGROUND

At its Annual General Meeting on November 28, 2017, the Waterdown BIA Board of Management presented its proposed Budget for 2018.

The process followed to adopt the Waterdown BIA's budget was in accordance with The *Municipal Act, 2001*, and the BIA's Procedure By-law.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

The *Municipal Act, 2001*, Section 205, Sub-section (2) dictates that City Council must approve budgets of BIAs.

RELEVANT CONSULTATION

Not Applicable

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Not Applicable

OUR Vision: To be the best place to raise a child and age successfully.

OUR Mission: To provide high quality cost conscious public services that contribute to a healthy, safe and prosperous community, in a sustainable manner.

OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

**SUBJECT: Waterdown Business Improvement Area (BIA) Proposed Budget and
Schedule of Payment for 2018 (PED16002(b)) (Ward 15) - Page 3 of 3**

ALTERNATIVES FOR CONSIDERATION

Not Applicable

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

APPENDICES AND SCHEDULES ATTACHED

Appendix “A” to Report PED16002(b) – Proposed 2018 Operating Budget

CG:rb

Appendix "A" to Report PED16002(b)
Page 1 of 1

WATERDOWN
BUSINESS IMPROVEMENT AREA
PROPOSED 2018 OPERATING BUDGET

REVENUES

BIA Levy, City of Hamilton	24,0000.00
Supplementary Taxes	-4,202.00
Property Tax Adjustments	-6,300.00
Vendor Fees	17,500.00
Grants	15,000.00
Event Revenue (Sponsorships)	4,000.00
Transfer from Surplus	36,552.00
Other (board room rental fees, etc.)	200.00
Marketing Reserve Contribution	<u>20,000.00</u>
TOTAL REVENUE	32,2750.00

EXPENSES

Administration and Operations	123,400.00
Beautification	76,000.00
Farmers Market	35,125.00
Events and Promotions	23,800.00
Marketing and Advertising	59,425.00
Member Engagement	5,000.00
Additions (Capitalized)	<u>0.00</u>
TOTAL EXPENSES	322,750.00



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
 Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Westdale Village Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16005(b)) (Ward 1)
WARD(S) AFFECTED:	Ward 1
PREPARED BY:	Carlo Gorni (905) 546-2424 Ext. 2632
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

- (a) That the 2018 Operating Budget for the Westdale Village Business Improvement Area, attached as Appendix "A" to Report PED16005(b), in the amount of \$125,000 be approved;
- (b) That the levy portion of the Operating Budget for the Westdale Village Business Improvement Area in the amount of \$125,000 be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law pursuant to Section 208, The *Municipal Act, 2001*, to levy the 2018 Budget as referenced in Recommendation (b) of Report PED16005(b);
- (d) That the following schedule of payments for 2018 be approved:

January	\$62,500
June	\$62,500

Note: Assessment appeals may be deducted from the levy payments.

OUR Vision: To be the best place to raise a child and age successfully.

OUR Mission: To provide high quality cost conscious public services that contribute to a healthy, safe and prosperous community, in a sustainable manner.

OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Westdale Village Business Improvement Area (BIA) Proposed Budget and Schedule of Payment for 2018 (PED16005(b)) (Ward 1) - Page 2 of 3

EXECUTIVE SUMMARY

This Report deals with the approval of the 2018 Budget and Schedule of Payments for the Westdale Village Business Improvement Area (BIA).

Alternatives for Consideration – Not Applicable

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: The \$125,000 is totally levied by the BIA through its members. There is no cost to the City of Hamilton for any part of the Operating Budget.

Staffing: There are no staffing implications.

Legal: The *Municipal Act, 2001*, Section 205, Sub-section (2) dictates that City Council must approve Budgets of BIAs.

HISTORICAL BACKGROUND

At its Annual General Meeting on November 22, 2017, the Westdale Village BIA Board of Management presented its proposed Budget for 2018.

The process followed to adopt the Westdale Village BIA's Budget was in accordance with The *Municipal Act, 2001*, and the BIA's Procedure By-law.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

The *Municipal Act, 2001*, Section 205, Sub-section (2) dictates that City Council must approve Budgets of BIAs.

RELEVANT CONSULTATION

Not Applicable

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Not Applicable

ALTERNATIVES FOR CONSIDERATION

Not Applicable

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OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

**SUBJECT: Westdale Village Business Improvement Area (BIA) Proposed Budget
and Schedule of Payment for 2018 (PED16005(b)) (Ward 1) - Page 3 of
3**

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

APPENDICES AND SCHEDULES ATTACHED

Appendix “A” to Report PED16005(b) – Proposed 2018 Operating Budget

CG:rb

Appendix "A" to Report PED16005(b)
Page 1 of 1

**WESTDALE VILLAGE
BUSINESS IMPROVEMENT AREA
PROPOSED 2018 OPERATING BUDGET**

Revenue:

BIA Levy	\$ 125,000
Total Revenue	<u>\$ 125,000</u>

Expenses:

Staffing	\$ 33,000
Special Events	\$ 30,000
Marketing	\$ 28,000
Office Expenses	\$ 10,000
Beautification Projects	\$ 18,000
Casual Labour	\$ 2,000
Contingency Fund	\$ 4,000
Total Expenses	<u>\$ 125,000</u>



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
 Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Main West Esplanade Business Improvement Area Proposed Budget and Schedule of Payment for 2018 (PED16041(b)) (Wards 1 and 2)
WARD(S) AFFECTED:	Wards 1 and 2
PREPARED BY:	Carlo Gorni (905) 546-2424 Ext. 2632
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

- (a) That the 2018 Operating Budget for the Main West Esplanade Business Improvement Area, attached as Appendix "A" to Report PED16041(b), be approved in the amount of \$15,307;
- (b) That the levy portion of the Operating Budget for the Main West Esplanade Business Improvement Area in the amount of \$6,192 be approved;
- (c) That the General Manager of Finance and Corporate Services be hereby authorized and directed to prepare the requisite By-law pursuant to Section 208, the *Municipal Act, 2001*, to levy the 2018 Budget as referenced in Recommendation (b) to Report PED16041(b);
- (d) That the following schedule of payments for 2018 be approved:

January	\$3,096
June	\$3,096

Note: Assessment appeals may be deducted from the levy payments.

EXECUTIVE SUMMARY

This Report deals with the approval of the 2018 Budget and schedule of payments for the Main West Esplanade Business Improvement Area (BIA).

OUR Vision: To be the best place to raise a child and age successfully.

OUR Mission: To provide high quality cost conscious public services that contribute to a healthy, safe and prosperous community, in a sustainable manner.

OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Main West Esplanade Business Improvement Area Proposed Budget and Schedule of Payment for 2018 (PED16041(b)) (Wards 1 and 2) - Page 2 of 3

Alternatives for Consideration – Not Applicable

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: The \$15,307 is derived from the following: \$6,192 through levying the members of the BIA; and \$9,115 from current reserves.

Staffing: There are no staffing implications.

Legal: The *Municipal Act, 2001*, Section 205, Sub-section (2) dictates that City Council must approve budgets of BIAs.

HISTORICAL BACKGROUND

At its Annual General Meeting on November 30, 2017, the Main West Esplanade BIA Board of Management presented its proposed Budget for 2018.

The process followed to adopt the BIA's Budget was in accordance with The *Municipal Act, 2001*, and the BIA's Procedure By-law.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

The *Municipal Act, 2001*, Section 205, Sub-section (2) dictates that City Council must approve budgets of BIAs.

RELEVANT CONSULTATION

Not Applicable

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Not Applicable

ALTERNATIVES FOR CONSIDERATION

Not Applicable

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

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**SUBJECT: Main West Esplanade Business Improvement Area Proposed Budget
and Schedule of Payment for 2018 (PED16041(b)) (Wards 1 and 2) -
Page 3 of 3**

APPENDICES AND SCHEDULES ATTACHED

Appendix "A" to Report PED16041(b) – Proposed 2018 Operating Budget

CG:dt

Appendix "A" to Report PED16041(b)
Page 1 of 1

Main West Esplanade Business Improvement Area

Proposed 2018 Operating Budget

Revenue:

BIA Levy	\$6,192	
Current Reserves	\$9,115	
Total Revenue		<u>\$15,307</u>

Expenses:

Branding / Marketing (Letterhead, website maintenance, public relations)	\$1,500	
Streetscape and Beautification Efforts (Supply, installation, i.e. garbage cans, planters, flowers)	\$9,000	
Office Supplies (Correspondence to Members / Mailers, etc.)	\$500	
Meeting Expenses	\$300	
Insurance	\$1,882	
Auditor	\$400	
Domain / Website Fees	\$225	
Reserve Fund	\$1,500	
Total Expenses		<u>\$15,307</u>



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
 Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 53 Gibson Avenue, Hamilton - ERG17-02 (PED18015) (Ward 3)
WARD(S) AFFECTED:	Ward 3
PREPARED BY:	Meredith Plant (905) 546-2424 Ext. 1219
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

- (a) That Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application - ERG-17-02, submitted by Dinesh Mahabir (Hawk Ridge Homes), owner of the property at 53 Gibson Ave, Hamilton, for an ERASE Redevelopment Grant not to exceed \$224,000, the actual cost of the remediation over a maximum of ten years, be authorized and approved in accordance with the terms and conditions of the ERASE Redevelopment Agreement;
- (b) That the Mayor and City Clerk be authorized and directed to execute the Environmental Remediation and Site Enhancement (ERASE) Redevelopment Agreement together with any ancillary documentation required, to effect Recommendation (a) of Report PED18015, in a form satisfactory to the City Solicitor;
- (c) That the General Manager of the Planning and Economic Development Department be authorized to approve and execute any grant amending agreements, together with any ancillary amending documentation, if required, provided that the terms and conditions of the Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant, as approved by City Council, are maintained.

OUR Vision: To be the best place to raise a child and age successfully.

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OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 53 Gibson Avenue, Hamilton - ERG17-02 (PED18015) (Ward 3) - Page 2 of 7

EXECUTIVE SUMMARY

An Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application was submitted by Dinesh Mahabir (Hawk Ridge Homes), the owner of the property located at 53 Gibson Ave, Hamilton on February 23, 2017. A Phase One Environmental Site Assessment (ESA) was undertaken on December 8, 2015 to determine if there were Potentially Contaminating Activities (PCAs) on the Site or in the Study Area that could result in an Area of Potential Environmental Concern (APEC). The Study Area was defined as including properties located within 250 metres of Site boundary. The Phase One ESA revealed historical on-site operations that are considered a potential contaminating activity that may have resulted in an area of potential environmental concern. The Site was historically occupied by a cement block manufacturing company, former curtain and linen mill and a coal chute. Off-site sources of impact include a former dry cleaning facility and a former gasoline service station.

Subsequently, a Phase 2 Environmental Site Assessment was completed on November 4, 2016 in order to support the redevelopment of the site and the filing of a Record of Site Condition (RSC). Supplemental Phase 2 Environmental Site Assessment work was completed in 2017 in order to further delineate the lateral and vertical extent of VOC and PHC impact within the on-site soils, as well it was recommended that additional groundwater monitoring wells be installed in the area of Borehole No. 1 to provide a greater characterization of the PHC impact to the on-Site groundwater.

The grant application is for \$224,000 in eligible environmental site remediation. The proposed redevelopment of this site will include a change from commercial to residential use, with ten two-storey freehold townhomes proposed in two blocks. Parking will include a garage and driveway (two parking spaces). Project construction costs are estimated at \$2,500,000. It is estimated that the proposed development will increase the Current Value Assessment (CVA) on the site from the pre-development value of \$99,250 (RT - Residential) to approximately \$3,500,000 (RT - Residential). This will increase total annual property taxes generated by this property from \$1,302.32 to \$45,925.88, an increase of approximately \$44,623.56. The municipal portion of this increase is \$38,536.22 of which 80% or approximately \$30,828.98 would be paid to the owner in the form of an annual grant over a maximum of ten years or up to an amount not to exceed total estimated eligible costs for an ERASE Redevelopment Grant of \$224,000.

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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 53 Gibson Avenue, Hamilton - ERG17-02 (PED18015) (Ward 3) - Page 3 of 7



53 Gibson Ave, Existing Conditions

Alternatives for Consideration – See Page 6

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: As per the ERASE Redevelopment Grant Program (RGP), the City will provide the applicant with a grant equivalent to 80% of the increase in municipal taxes up to the total eligible cost figure of \$224,000. Based on an annual grant in the amount of \$30,828.98, the ten year grant will be \$308,289.80 which is above the maximum eligible grant of \$224,000. The City will realize the full tax increase after year eight.

The City will retain 20% of the municipal tax increment estimated at \$7,707.24 a year for ten years. These monies will be deposited into the Brownfield Pilot Project Account – Project No. 3620155102 - to be used by the City for its Municipal Acquisition and Partnership Program (MAPP). This Program, as approved in the ERASE Community Improvement Plan (CIP), involves the City acquiring key Brownfield sites, cleaning up and redeveloping property it already owns, or participating in public / private partnerships to redevelop Brownfield properties.

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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 53 Gibson Avenue, Hamilton - ERG17-02 (PED18015) (Ward 3) - Page 4 of 7

Staffing: Applications and loan / grant payments under the ERASE RGP are processed by the Economic Development Division and Taxation Division. There are no additional staffing requirements.

Legal: The provision of the ERASE RGP is authorized in the ERASE CIP which was adopted and approved in 2001 and the expansion of the original plan in 2005 and 2010 under Section 28 of the *Planning Act*. The ERASE Redevelopment Agreement will specify the obligations of the City and the applicant and will be prepared in a form satisfactory to the City Solicitor.

HISTORICAL BACKGROUND

The Site is comprised of a roughly rectangular shaped parcel of land on the west side of Gibson Avenue between Wilson Street and Cannon Street East in the City of Hamilton, Ontario. At the time of this Report the site is a vacant plot of land with a small asphaltic concrete covered parking lot in the north east corner. The site is bound to the north, west, and south by residential dwellings, and to the east by Gibson Avenue. The Site has been utilized as industrial lands sometime between 1910 and 1915 until sometime between 1925 and 1930, and as commercial lands from sometime between 1925 and 1930 until present. The lands in the general vicinity of the Site are comprised primarily of residential and commercial lands.

A Phase One ESA indicated five PCAs on the Phase One Property:

PCA #12 – Concrete, Cement and Lime Manufacturing

PCA #54 – Textile Manufacturing and Processing

PCA #9 – Coal Gasification

PCA #37 – Operation of Dry Cleaning Equipment

PCA #28 – Gasoline and Associated Products Storage in Fixed Tanks

The primary area of potential environmental concern (APEC) associated with the PCAs was noted to be the majority of the site where a former cement block manufacturing company and former curtain and linen mill were situated. It was recommended that a Phase Two ESA was required before a Record of Site Condition (RSC) could be filed.

The recommended Phase Two ESA was conducted on August 30, 2016 and included the advancement of ten boreholes and three hand-dug test pits within the Site boundaries to assess potential environmental impact, if any, to the site as a result of the above noted PCAs. Supplemental Phase Two ESA activities were undertaken on December 12, 2016 and included the advancement of eight sampled boreholes. The results of the Phase Two ESA and Supplemental Phase Two ESA activities identified an area of PHC impact within the upper layers of the soil medium in the northern portion of the property. In addition, the groundwater was found to exceed the applicable Table 3 (NPGW) Standards. Based on the sampled locations and the north to north-east

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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 53 Gibson Avenue, Hamilton - ERG17-02 (PED18015) (Ward 3) - Page 5 of 7

groundwater flow, the PHC impact in the soil and groundwater medium is expected to be mainly in the northern half of the site. It will be necessary to undertake a remediation programme of the on-site soils in order to restore the site to the applicable generic site use standard and satisfy the requirements for the filing of an RSC.

Assuming a typical 'dig and dump' remediation, the total volume of impacted soil for removal is estimated at approximately 1,900-2,400 m³. Applying a conservative approximate density of 2.2 tonnes/m³, the total mass of excavated soil would equate to approximately 4,180-5,280 tonnes.

With respect to the documented groundwater PHC impact, it is most likely that this is a result of the PHC soil impact over the north portion of the Site. In most cases such as this remediation of the impacted soil would achieve effective remediation of the noted groundwater impact. This should be further evaluated as part of the remediation program. It will also be necessary to undertake post-remediation groundwater monitoring to demonstrate there is no remaining groundwater impact for a minimum of 6 months after the completion of remediation works.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Urban Hamilton Official Plan

The subject lands are municipally known as 53 Gibson Avenue, Hamilton and are identified as "Neighbourhoods" in Schedule "E" – Urban Structure and as "Neighbourhoods" on Schedule "E-1" – Urban Land Use Designation. This designation permits a full range of residential uses to which the proposed use complies.

Hamilton Zoning By-law No. 6593

The subject property is zoned RT-30/S-1754 Urban Protected Residential – One and Two Family Dwellings, ETC. The use of the property for the purposes townhouse development.

Site Plan Control Application

The subject lands are subject to Site Plan Control.

RELEVANT CONSULTATION

Staff from the Taxation Division, Corporate Services Department, Legal Services Division and City Manager's Office was consulted and the advice received is incorporated into Report PED18015.

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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 53 Gibson Avenue, Hamilton - ERG17-02 (PED18015) (Ward 3) - Page 6 of 7

ANALYSIS AND RATIONALE FOR RECOMMENDATION

The 2017 assessed value is \$99,250 and the property is classed as Residential (RT).

The ERASE RGP will be calculated as follows:

Grant Level:		80%	
Total Eligible Costs (Maximum):		224,000.00	
Pre-project CVA: (RT - Residential)	\$	99,250	Year: 2017
Municipal Levy:	\$	1,124.66	
Education Levy:	\$	177.66	
Pre-project Property Taxes	\$	1,302.32	
*Estimated Post-project CVA: (RT - Residential)	\$	3,500,000.00	Year: TBD
**Estimated Municipal Levy:	\$	39,660.88	
**Estimated Education Levy:	\$	6,265.00	
**Estimated Post-project Property Taxes:	\$	45,925.88	

*The actual roll number(s), assessed values, tax classification(s) and value partitioning (where applicable) to be determined by the Municipal Property Assessment Corporation

**2017 tax rates used for calculation of estimated post-development property taxes.

Municipal Tax Increment = Post-project Municipal Taxes (actual) minus Pre-project Municipal Taxes.

“Grant Payment in Year One” (first full calendar year after re-valuation of the completed and occupied project by the Municipal Property Assessment Corporation) or the “Initial Grant Payment” = Municipal Tax Increment x 80%.

ALTERNATIVES FOR CONSIDERATION

The grant application meets the eligibility criteria and requirements of the program. In the event the project is not considered for the program, the application should be referred back to staff for further information on possible financial or legal implications.

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

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**SUBJECT: Environmental Remediation and Site Enhancement (ERASE)
Redevelopment Grant Application, 53 Gibson Avenue, Hamilton -
ERG17-02 (PED18015) (Ward 3) - Page 7 of 7**

Healthy and Safe Communities

Hamilton is a safe and supportive city where people are active, healthy, and have a high quality of life.

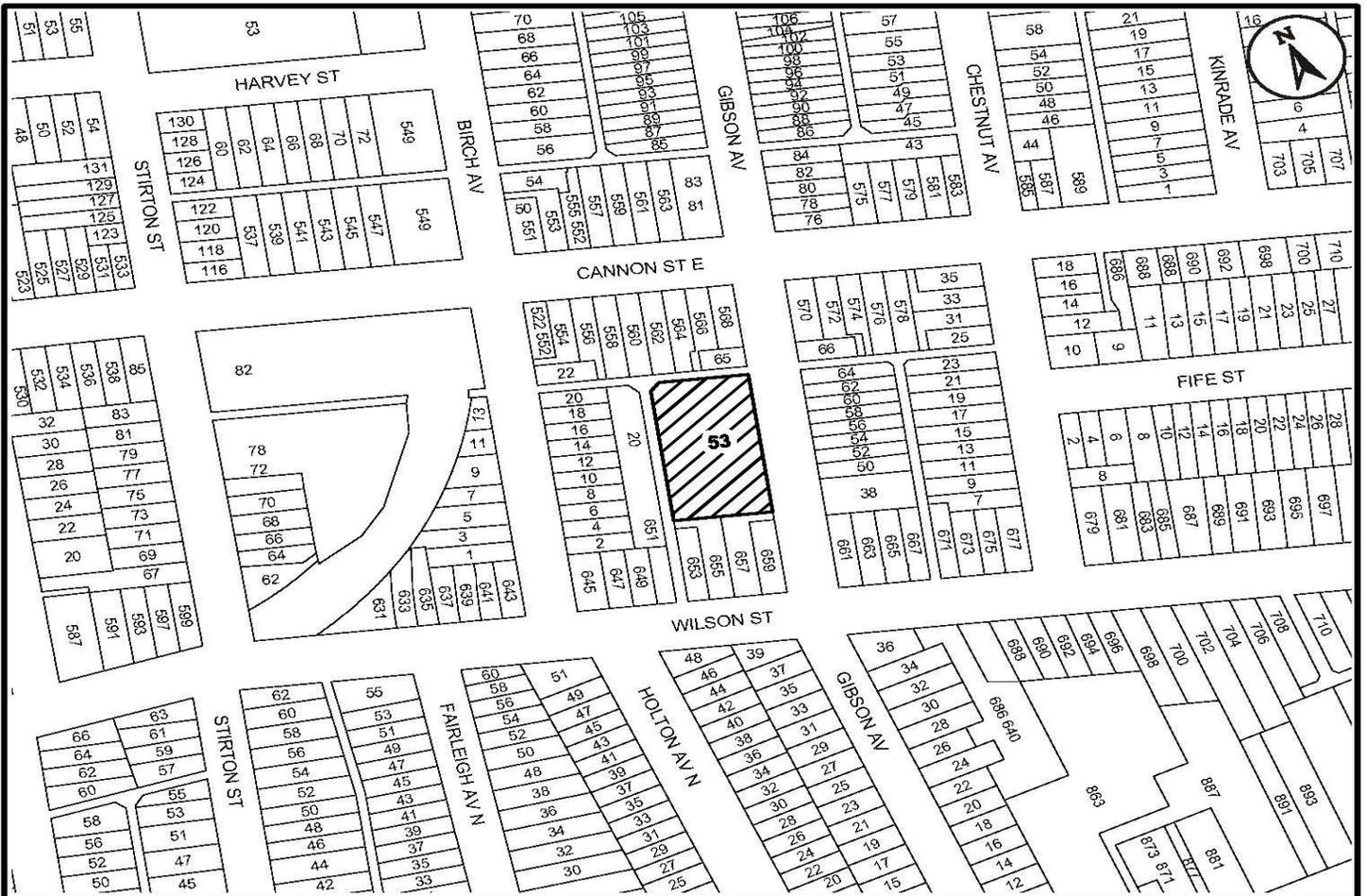
Our People and Performance

Hamiltonians have a high level of trust and confidence in their City government.

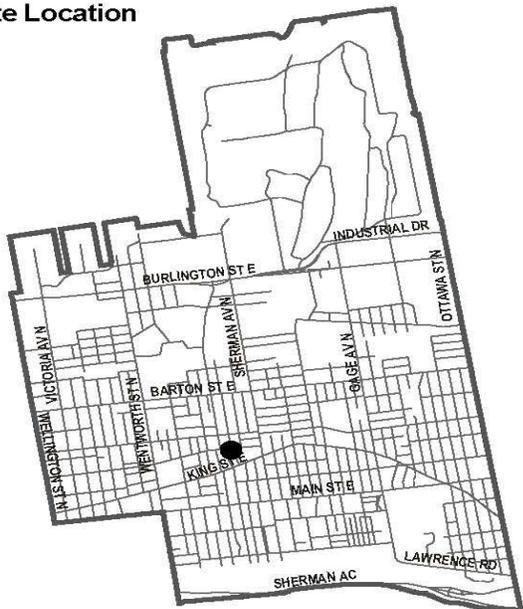
APPENDICES AND SCHEDULES ATTACHED

Appendix "A" – Location Map

MP:dt



● Site Location



Key Map - Ward 3

N.T.S. 

Location Map



PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT

File Name/Number:
53 Gibson Av

Date:
November 30, 2017

Appendix "A"

Scale:
N.T.S.

Planner/Technician:
MP/AL

Subject Property

 53 Gibson Avenue



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 12 Blanshard Street / 85 Poulette Street, Hamilton - ERG16-02 (PED18016) (Ward 1)
WARD(S) AFFECTED:	Ward 1
PREPARED BY:	Meredith Plant (905) 546-2424 Ext. 1219
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

- (a) That Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application - ERG-16-02, submitted by Don Husak (Dawn Victoria Homes), owner of the property at 12 Blanshard Street / 85 Poulette Street, Hamilton, for an ERASE Redevelopment Grant not to exceed \$480,650, or the actual cost of the remediation over a maximum of ten years (whichever is less), be authorized and approved in accordance with the terms and conditions of the ERASE Redevelopment Agreement;
- (b) That the Mayor and City Clerk be authorized and directed to execute the Environmental Remediation and Site Enhancement (ERASE) Redevelopment Agreement together with any ancillary documentation required, to effect Recommendation (a) of Report PED18016, in a form satisfactory to the City Solicitor;
- (c) That the General Manager of the Planning and Economic Development Department be authorized to approve and execute any grant amending agreements, together with any ancillary amending documentation, if required, provided that the terms and conditions of the Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant, as approved by City Council, are maintained.

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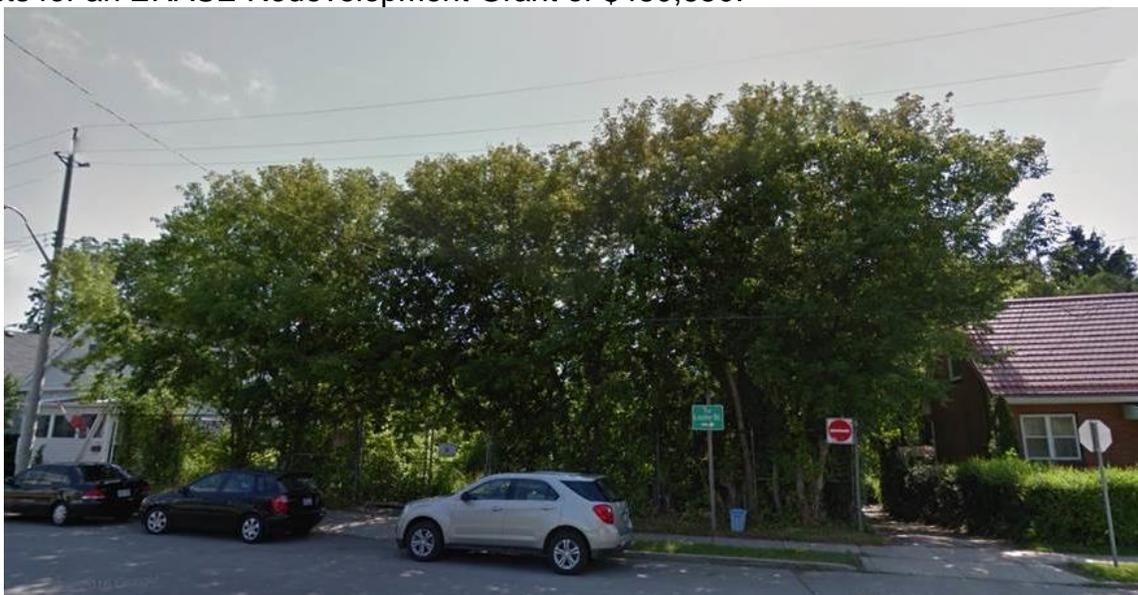
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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 12 Blanshard Street / 85 Poulette Street, Hamilton - ERG16-02 (PED18016) (Ward 1) - Page 2 of 6

EXECUTIVE SUMMARY

An Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application was submitted by Don Husak (Dawn Victoria Homes), owner of the property at 12 Blanshard Street / 85 Poulette Street, Hamilton on December 22, 2016. A Phase One Environmental Site Assessment (ESA), was undertaken on April 22, 2016 to determine if there were Potentially Contaminating Activities (PCAs) on the Site or in the Study Area that could result in an Area of Potential Environmental Concern (APEC). The Study Area was defined as including properties located within 250 metres of Site boundary. The Phase One ESA revealed historical on-site operations that are considered a potential contaminating activity that may have resulted in an area of potential environmental concern.

The grant application is for \$480,650 in eligible environmental site remediation. The proposed redevelopment of this site will included a residential use development comprised of two street townhouse dwellings and 24 stacked townhouse dwellings. Redevelopment is intended as a future standard condominium, 30 parking spaces will be provided. Project construction costs are estimated at \$6 million. It is estimated that the proposed development will increase the Current Value Assessment (CVA) on the site from the pre-development value of \$405,500 (RT - Residential) to approximately \$13,000,000 (RT - Residential). This will increase total annual property taxes generated by this property from \$5,320.85 to \$170,581.83, an increase of approximately \$165,260.98. The municipal portion of this increase is \$142,716.83 of which 80% or approximately \$114,173.46 would be paid to the owner in the form of an annual grant over a maximum of ten years or up to an amount not to exceed total estimated eligible costs for an ERASE Redevelopment Grant of \$480,650.



85 Poulette Street, Existing Conditions

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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 12 Blanshard Street / 85 Poulette Street, Hamilton - ERG16-02 (PED18016) (Ward 1) - Page 3 of 6

Alternatives for Consideration – See Page 6

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: As per the ERASE Redevelopment Grant Program (RGP), the City will provide the applicant with a grant equivalent to 80% of the increase in municipal taxes up to the total eligible cost figure of \$480,650. Based on an annual grant in the amount of \$114,173.46, the ten-year grant will be \$1,141,734.60 which is above the maximum eligible grant of \$480,650. The City will realize the full tax increase after year five.

The City will retain 20% of the municipal tax increment estimated at \$28,543.37 a year for ten years. These monies will be deposited into the Brownfield Pilot Project Account – Project No. 3620155102 - to be used by the City for its Municipal Acquisition and Partnership Program (MAPP). This Program, as approved in the ERASE Community Improvement Plan (CIP), involves the City acquiring key Brownfield sites, cleaning up and redeveloping property it already owns, or participating in public / private partnerships to redevelop Brownfield properties.

Staffing: Applications and loan / grant payments under the ERASE RGP are processed by the Economic Development Division and Taxation Division. There are no additional staffing requirements.

Legal: The provision of the ERASE RGP is authorized in the ERASE CIP which was adopted and approved in 2001 and the expansion of the original plan in 2005 and 2010 under Section 28 of the *Planning Act*. The ERASE Redevelopment Agreement will specify the obligations of the City and the applicant and will be prepared in a form satisfactory to the City Solicitor.

HISTORICAL BACKGROUND

The site is comprised of an irregular shaped vacant parcel of land on the northeast corner of Poulette Street and Blanshard Street. At the time of the Phase One ESA investigation the Site was comprised of a grass-covered, undeveloped parcel of land with a concrete retaining wall running north-south at the north end of the Site, as well as a small stockpile of soil and a separate pile of asphalt. There are no readily available records that indicate any past industrial or commercial operations having occurred on the Site. However, based on the information gathered during completion of this Phase One ESA Report, the Site was first developed circa 1910 as residential lands. The Phase One ESA Report also revealed that one nearby property that is considered a PCA that may cause an APEC on the Site, a former landfill to the West of the Site. The lands in the general vicinity of the Site are comprised primarily of residential and retail

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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 12 Blanshard Street / 85 Poulette Street, Hamilton - ERG16-02 (PED18016) (Ward 1) - Page 4 of 6

commercial lands that are not anticipated to have an adverse environmental impact on the Site.

A Phase One ESA indicated one PCA on the Phase One Property:

PCA #30 – Importation of fill material of unknown quality.

The primary area of potential environmental concern (APEC) associated with the PCA's was noted to be the majority of the site where there are implications of a potential for soil and groundwater impacts as a result of the placement of fill material of an unknown quality. Historical records from 1911, 1947 and 1964 illustrated a valley or depression on the Site related to a historic tributary of Cootes Paradise which has passed through the site. It was recommended that a Phase Two ESA was required before a Record of Site Condition (RSC) could be filed.

The recommended Phase Two ESA was conducted on June 13-15 2016 and included the advancement of 17 boreholes and the installation of four monitoring wells. The environmental consultants selected soil samples from 13 test holes and groundwater samples from three wells for analysis to assess potential environmental impact, if any, to the site as a result of the above noted PCAs. The results of the Phase Two ESA activities identified that one sample exceeded MOECC Table 3 guidelines for PHCs F3 and ten samples, plus two duplicate samples exceeded the applicable criteria for metals and inorganics. Exceedances in soil were found across the Site and are likely related to the placement of impacted fill used to adjust the Site grading. It will be necessary to undertake a remediation programme of the on-site soils in order to restore the site to the applicable generic site use standard and satisfy the requirements for the filing of an RSC.

Assuming a typical 'dig and dump' remediation, the total volume of impacted soil for removal is estimated at approximately 17,160 m³. Applying a conservative approximate density of 2.2 tonnes / m³, the total mass of excavated soil would equate to approximately 7,800 tonnes. An engineering risk assessment was also recommended for the site in order to meet RSC requirements.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Urban Hamilton Official Plan

The subject lands are municipally known as 12 Blanshard Street / 85 Poulette Street, Hamilton and are designated as "Neighbourhoods" in Schedule "E" – Urban Structure and as "Mixed use Medium Density" on Schedule "E-1" – Urban Land Use Designation. A full range of retail, service commercial and residential uses are permitted.

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SUBJECT: Environmental Remediation and Site Enhancement (ERASE) Redevelopment Grant Application, 12 Blanshard Street / 85 Poulette Street, Hamilton - ERG16-02 (PED18016) (Ward 1) - Page 5 of 6

Hamilton Zoning By-law No. 6593

The subject property is zoned "E-2/H S-1660" Multiple Dwellings. The residential uses are permitted subject to the lifting of the Holding provision attached to the zoning.

Site Plan Control Application

The subject lands are subject to Site Plan Control.

RELEVANT CONSULTATION

Staff from the Taxation Division, Corporate Services Department, Legal Services Division and City Manager's Office was consulted and the advice received is incorporated into Report PED18016.

ANALYSIS AND RATIONALE FOR RECOMMENDATION

The 2017 assessed value is \$405,500 and the property is classed as Residential (RT).

The ERASE RGP will be calculated as follows:

Grant Level:		80%
Total Eligible Costs (Maximum):	\$	80,650.00
Pre-project CVA: (RT - Residential)	\$	405,500.00 Year: 2017
Municipal Levy:	\$	4,595.00
Education Levy:	\$	<u>725.85</u>
Pre-project Property Taxes	\$	5,320.85
*Estimated Post-project CVA: (RT - Residential)	\$	13,000,000.00 Year: TBD
**Estimated Municipal Levy:	\$	147,311.83
**Estimated Education Levy:	\$	<u>23,270.00</u>
**Estimated Post-project Property Taxes:	\$	170,581.83

*The actual roll number(s), assessed values, tax classification(s) and value partitioning (where applicable) to be determined by the Municipal Property Assessment Corporation

**2017 tax rates used for calculation of estimated post-development property taxes.

Municipal Tax Increment = Post-project Municipal Taxes (actual) minus Pre-project Municipal Taxes.

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**SUBJECT: Environmental Remediation and Site Enhancement (ERASE)
Redevelopment Grant Application, 12 Blanshard Street / 85 Poulette
Street, Hamilton - ERG16-02 (PED18016) (Ward 1) - Page 6 of 6**

“Grant Payment in Year One” (first full calendar year after re-valuation of the completed and occupied project by the Municipal Property Assessment Corporation) or the “Initial Grant Payment” = Municipal Tax Increment x 80%.

ALTERNATIVES FOR CONSIDERATION

The grant application meets the eligibility criteria and requirements of the program. In the event the project is not considered for the program, the application should be referred back to staff for further information on possible financial or legal implications.

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

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Healthy and Safe Communities

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Our People and Performance

Hamiltonians have a high level of trust and confidence in their City government.

APPENDICES AND SCHEDULES ATTACHED

Appendix “A” – Location Map

MP:dt

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Appendix "A" to Report PED18016



● Site Location



Key Map - Ward 1

N.T.S. 

Location Map



PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT

File Name/Number:
85 Poulette St & 12 Blanshard St

Date:
November 29, 2017

Appendix "A"

Scale:
N.T.S.

Planner/Technician:
MP/AL

Subject Property

 85 Poulette Street & 12 Blanshard Street



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Hamilton Community Heritage Fund Loan Program - 51 Markland Street, Hamilton (PED18024) (Ward 2)
WARD(S) AFFECTED:	Ward 2
PREPARED BY:	Lisa Browett (905) 546-2424 Ext. 7519
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

- (a) That a conditional loan commitment totalling \$47,400.00 for Sonja Berthe Depauw-Morgan and David Morgan the registered owners of the property at 51 Markland Street, Hamilton, be authorized and approved in accordance with the terms and conditions of the Hamilton Community Heritage Fund Loan Program;
- (b) That the property owner of 51 Markland Street, Hamilton, and the City of Hamilton enter into a Heritage Conservation Easement Agreement;
- (c) That the Mayor and City Clerk be authorized and directed to execute a loan agreement together with any ancillary documentation required, to effect Recommendation (a) to Report PED18024, in a form satisfactory to the City Solicitor;
- (d) That the General Manager of the Planning and Economic Development Department be authorized to approve and execute any loan amending agreements for 51 Markland Street, Hamilton, together with any ancillary amending documentation, if required, provided that the terms and conditions of the Hamilton Community Heritage Fund Loan Program are maintained;
- (e) That a copy of Report PED18024 be forwarded to the Hamilton Municipal Heritage Committee for information.

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SUBJECT: Hamilton Community Heritage Fund Loan Program - 51 Markland Street, Hamilton (PED18024) (Ward 2) - Page 2 of 6

EXECUTIVE SUMMARY

The Hamilton Community Heritage Fund (HCHF) application for conservation / restoration works on 51 Markland Street, Hamilton, was submitted by Sonja Berthe Depauw-Morgan and David Morgan, the registered owners of the property. The property is located within the Durand-Markland Heritage Conservation District designated in 1994 by the former City of Hamilton by By-law 94-184. The applicant proposes to repair four brick chimneys.

The HCHF offers zero percent interest loans, to a maximum of \$50,000.00, for owners of properties that are designated individually under Part IV of the *Ontario Heritage Act*, or as part of a Heritage Conservation District under Part V of the *Ontario Heritage Act*. Funding is available only for work that conserves or restores the historic fabric and significant architectural elements of a building. Interior features are only eligible for funding if specifically mentioned in the “Reasons for Designation” or “Description of Heritage Attributes” of a property designated under Part IV of the *Ontario Heritage Act*. Loans approved for an amount over \$15,000.00 require that the property owner enter into a Heritage Conservation Easement with the City of Hamilton. The subject application is for an amount over \$15,000.00 and a Heritage Conservation Easement Agreement is required.

Alternatives for Consideration – See Page 5

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: Funding is provided under the terms of the HCHF, as approved by City Council on September 14, 2005. The loan monies are to be advanced from the City of Hamilton’s line-of-credit, with the foregone interest being charged to Account Number 52901-812040. Any costs incurred for the HCHF are to be funded from the HCHF Reserve Account 102049, which has a balance, as of November 2, 2017, in the amount of \$102,031.16.

Staffing: Administration of this loan can be accommodated within the Urban Renewal and Development Planning Sections of the Planning and Economic Development Department, as well as within the Finance and Administration Section of the Corporate Services Department.

Legal: Section 106 of the Municipal Act enables the municipality to make grants / loans on such terms as the Council considers appropriate, to any person, group, or body, including a fund, within or outside of the boundaries of the municipality, for any purpose that the Council considers it to be in the interest of the municipality.

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SUBJECT: Hamilton Community Heritage Fund Loan Program - 51 Markland Street, Hamilton (PED18024) (Ward 2) - Page 3 of 6

Prior to the advance of funding from the City, the applicant will be required to execute a second mortgage with the City and enter into a Heritage Conservation Easement Agreement. The loan is not advanced until the project is 50% complete at which time 50% of the loan will be advanced. All documents and required searches will be developed and undertaken in consultation with the Legal Services Division.

As construction projects move forward, it is sometimes necessary to amend previously approved loan agreements and any ancillary documentation, therefore staff recommend that the General Manager of the Planning and Economic Development Department be authorized to amend loan agreements and any ancillary documentation, provided that the terms and conditions of the HCHF are maintained.

HISTORICAL BACKGROUND

The former City of Hamilton established the HCHF in 1985, By-law No. 85-120, as part of the Province of Ontario's "*Building Rehabilitation and Improvement Campaign*", commonly referred to as the "BRIC" Program. The Grant Agreement entered into by both parties (the Province of Ontario and the former City of Hamilton) established a fund that originally comprised \$441,666.67. Of this total amount, \$247,400.00 (57%) was from the Province, and \$191,666.67 (43%) was from the former City of Hamilton. Heritage property was defined in the agreement as a property designated under the *Ontario Heritage Act*.

The intent of the HCHF, as established by the Grant Agreement, was to establish a permanent fund for the purpose of investing in architectural conservation. Specifically, the fund was to be used:

- For loans for the purchase and / or conservation of heritage property;
- To guarantee loans for the purchase and / or conservation of heritage property; and,
- For grants to owners of designated heritage property for the conservation of that property.

The HCHF was originally established as a revolving fund, with the former City of Hamilton offering low-interest loans for eligible conservation work on buildings designated under the *Ontario Heritage Act*. As interest rates declined during the 1990's, the Program was revised to permit interest-free loans, and the former City of Hamilton continued to offer loans of up to \$20,000, repayable over a ten-year period and secured by a lien. The agreement with the Province of Ontario stipulated that loans

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SUBJECT: Hamilton Community Heritage Fund Loan Program - 51 Markland Street, Hamilton (PED18024) (Ward 2) - Page 4 of 6

of \$15,000.00 or more required a Heritage Conservation Easement Agreement between the property owner and the City.

After municipal amalgamation, Council agreed to maintain the HCHF Program as a permanent reserve to provide loan assistance to all designated heritage properties within all of the former municipalities (Report PD00151(a), Item (f)). In 2005, Council approved an increase in the maximum loan amount to \$50,000.00 (Report PED05091), and, under the current terms of the program, the loan is registered as a mortgage on the property and repayable over a period of up to ten years, with no accumulated interest.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Urban Hamilton Official Plan

The subject lands are municipally known as 51 Markland Street, Hamilton and are designated as “Neighbourhoods” in Schedule “E” – Urban Structure and as “Neighbourhoods” on Schedule “E-1” – Urban Land Use Designation. Areas designated Neighbourhoods shall function as complete communities including a full range of residential dwelling types. On this basis, the existing use would conform.

Hamilton Zoning By-law No. 6593

The subject property is zoned “C” Urban Protected Residential, Etc. The residential use is permitted.

Built Heritage

The property is designated under Part V of the Ontario *Heritage Act* by municipal By-law Number 94-184 as part of the Durand-Markland Heritage Conservation District.

RELEVANT CONSULTATION

Staff from the Development Planning Section, Planning and Economic Development Department, the Finance and Administration Division, Corporate Services Department, and the Legal Services Division, Corporate Services Department, was consulted and the advice received is incorporated into Report PED18024.

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Staff undertook due diligence on the application including: reviewing the applicant’s financial capacity to repay the loan; undertaking a search to determine if the applicant is in litigation with the City of Hamilton; confirmed that property taxes were paid current; and, whether there were any Building Code, Fire Code or Property Standard violations outstanding on the property. There were no issues with the results of the aforementioned.

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SUBJECT: Hamilton Community Heritage Fund Loan Program - 51 Markland Street, Hamilton (PED18024) (Ward 2) - Page 5 of 6

Staff from the Planning and Development Section confirmed that a Heritage Permit for repairing the chimneys has been obtained.



51 Markland Street, Hamilton

Appendix “A” to Report PED18024 identifies the location of 51 Markland Street, Hamilton.

ALTERNATIVES FOR CONSIDERATION

Funding for the conservation or maintenance of features related to the cultural heritage value of property designated under the *Ontario Heritage Act* is a discretionary activity of Council. Council, as advised by staff, may consider two alternatives: agree to fund a different amount, or decline to fund the application.

Decline to Fund

By declining funding, the municipality would be refusing applicants that meet the criteria and budget for the HCHF Program, as approved by Council. Refusal of funding will not encourage owners of properties designated under Part IV or V of the *Ontario Heritage*

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SUBJECT: Hamilton Community Heritage Fund Loan Program - 51 Markland Street, Hamilton (PED18024) (Ward 2) - Page 6 of 6

Act to undertake the appropriate restoration and repair necessary for the long-term conservation of these heritage resources.

Accordingly, staff does not consider declining funding for this HCHF application to be an appropriate conservation alternative.

Approve a Different Amount

Council may decide to approve a loan amount that is different from the staff recommendation. This alternative is not recommended, as it may compromise the ability of the owners to complete work that is necessary for the conservation of the property.

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APPENDICES AND SCHEDULES ATTACHED

Appendix “A” to Report PED18024 – Location Map

LB:dt

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● Site Location



Key Map - Ward 2

N.T.S.

Location Map



PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT

File Name/Number:
51 Markland St

Date:
Oct. 4, 2017

Appendix "A"

Scale:
N.T.S.

Planner/Technician:
CG/AL

Subject Property



51 Markland Street



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Office Tenancy Assistance Program – 96 MacNab Street North, Hamilton (PED18025) (Ward 2)
WARD(S) AFFECTED:	Ward 2
PREPARED BY:	Lisa Browett (905) 546-2424 Ext. 7519
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

RECOMMENDATION

- (a) That a conditional loan commitment totalling \$99,325 for 2461473 Ontario Inc., carrying on business as Cubicle Fugitive (Kalvin MacLeod, Morgan MacLeod), the owner of the property at 96 MacNab Street North, Hamilton, be authorized and approved under the Office Tenancy Assistance Program in accordance with the Program's terms and conditions;
- (b) That the Mayor and City Clerk be authorized and directed to execute the Loan Agreement, together with any ancillary documentation required, to effect Recommendation (a) of Report PED18025, in a form satisfactory to the City Solicitor;
- (c) That the General Manager of the Planning and Economic Development Department be authorized to approve and execute any loan amending agreements, together with any ancillary amending documentation, if required, provided that the terms and conditions of the Office Tenancy Assistance Program, as approved by City Council, are maintained.

EXECUTIVE SUMMARY

The Office Tenancy Assistance Program (OTAP) Application for office tenant improvements at 96 MacNab Street North, Hamilton, was submitted by 2461473 Ontario Inc., carrying on business as Cubicle Fugitive (Kalvin MacLeod, Morgan MacLeod). The Army and Navy Veterans Society will continue to occupy the ground floor of 96 MacNab Street North. 2461473 Ontario Inc., carrying on business as Cubicle Fugitive

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SUBJECT: Office Tenancy Assistance Program - 96 MacNab Street North, Hamilton (PED18025) (Ward 2) - Page 2 of 5

will be establishing a new office on the second floor of the building, moving their existing offices in Burlington to Downtown Hamilton. Total square footage for the office space to be occupied by 2461473 Ontario Inc., carrying on business as Cubicle Fugitive is 3,973 square feet.

The loan is based on the lesser of 90% of leasehold improvement costs (total office leasehold improvement costs are estimated at \$400,000) or, the square foot (in this case 3,973) multiplied by \$25. The lesser amount of the above two formulae is 3,973 feet x \$25 per foot, or \$99,325.

The loan may be advanced in three stages, upon 50%, 75% and 100% completion of eligible leasehold improvements.

The loan may be advanced as follows:

- (i) at the 50% completion stage the amount advanced shall equal the amounts invoiced for eligible improvements less 10% up to a maximum amount of 50% of the Loan amount;
- (ii) at the 75% completion stage the amount advanced shall equal the amounts invoiced for eligible improvements less 10% up to a maximum of 25% of the Loan amount; and,
- (iii) at the 100% completion stage the amount advanced shall equal the amounts invoiced for eligible improvements less 10% up to a maximum of 25% of the Loan amount.

Loan repayment will commence following the final advance of the loan and no later than four months following the first advance. The loan will be repaid over a five-year term. The loan interest rate will be 0% for the repayment term.

Alternatives for Consideration – See Page 5

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: Loans provided through the Office Tenancy Assistance Program will be funded by creating a receivable on the City's balance sheet. As loan repayments are made, the receivable is reduced. Funding provided through the Urban Renewal Section's program budget (Capital Project #8201703100) is used to subsidize the interest expense. The estimated interest cost to the City over the five-year period is \$16,140.31. As of November 2, 2017 Capital Project 8201703100 which is used to subsidize the interest rate charged on loans had a balance of \$81,716.00.

Staffing: Administration of the Office Tenancy Assistance Program can be accommodated within the Urban Renewal Section of the Planning and Economic Development Department as well as the Finance and Administration Section of the Corporate Services Department.

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SUBJECT: Office Tenancy Assistance Program - 96 MacNab Street North, Hamilton (PED18025) (Ward 2) - Page 3 of 5

Legal: Section 28 of the *Planning Act* permits a municipality, in accordance with a Community Improvement Plan, to make loans and grants which would otherwise be prohibited under Section 106(2) of the *Municipal Act*, to registered / assessed owners and tenants of lands and buildings. A Community Improvement Plan can only be adopted and come into effect within a designated Community Improvement Project Area. Changes to a Community Improvement Plan or Community Improvement Project Area require formal amendments, as dictated by the *Planning Act*. The Downtown and Community Renewal Community Improvement Plan and Project Area, provides the authorization for the City to offer loans under the Office Tenancy Assistance Program.

Prior to the first advance of funding from the City, the applicant will be required to execute a Loan Agreement and General Security Agreement. All documents and required searches will be developed and undertaken in consultation with Legal Services.

As projects move forward, it is sometimes necessary to amend previously approved loan agreements and any ancillary documentation. Therefore, staff recommends that the General Manager of Planning and Economic Development be authorized to amend loan agreements and any ancillary documentation, provided that the terms and conditions of the OTAP are maintained.

HISTORICAL BACKGROUND

City Council, at its meeting held March 10, 2010, approved an amendment to the Downtown and Community Renewal Community Improvement Plan which introduced the Office Tenancy Assistance Program (formerly titled the Hamilton Downtown Office Tenancy Assistance Program). Initially the Program provided a low-interest loan to either building owners or tenants for eligible leasehold improvements to office buildings located within the Downtown Hamilton Community Improvement Project Area. Since that time, City Council has approved refinements to expand the Program to Community Downtowns, the Mount Hope / Airport Gateway, Business Improvement Areas and the corridors of Barton Street and Kenilworth Avenue, as identified in the Downtown and Community Renewal Community Improvement Project Area and to offer a zero interest loan rather than low interest loan as an added incentive to encourage office use.

The intent of the Program is to facilitate the increased attractiveness and marketability of the office stock, reduce the office vacancy rate by attracting new office tenants and owner-occupied office usage from outside the City, and assist existing businesses to expand.

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SUBJECT: Office Tenancy Assistance Program - 96 MacNab Street North, Hamilton (PED18025) (Ward 2) - Page 4 of 5

The proposed project at 96 MacNab Street North, Hamilton, is an eligible project under the terms of the OTAP.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Urban Hamilton Official Plan

The subject lands are municipally known as 96 MacNab Street North and are designated as “Downtown Urban Growth Centre” in Schedule “E” – Urban Structure and as “Downtown Mixed Use Area” on Schedule “E-1” – Urban Land Use Designation.

Downtown Hamilton Secondary Plan

The lands are designated Local Commercial in Map B.6.1-1 – Land Use Map. This designation shall accommodate sidewalk oriented service and retail activities geared to the daily needs of area residents. The proposed Office use would conform.

Zoning By-law No. 05-200

The subject property is zoned Downtown Local Commercial (D4) Zone. The proposed use of an office is permitted.

Built Heritage

The property is included in the City of Hamilton’s Register of Property of Cultural Heritage Value or Interest as a non-designated property.

Site Plan Control

The property is subject to site plan control as such development or redevelopment of the property may be subject to site plan control.

RELEVANT CONSULTATION

Staff from the Finance and Administration Division, Corporate Services Department and the Legal Services Division, City Manager’s Office, were consulted and concur with the recommendations included in Report PED18025.

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Supporting documentation to the application included financial statements of the applicant to support the applicant’s capacity for loan repayment. A bankruptcy search was undertaken on the directors of the corporation and well as a credit check on the corporation. Upon review of the documentation and the results of the searches, staff is satisfied that the applicant has the financial capacity to repay the loan.

Staff also undertook due diligence with respect to undertaking a search to determine whether the applicant or director of the corporation are in litigation with the City of Hamilton, whether property taxes are paid current, and whether there are any Building

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**SUBJECT: Office Tenancy Assistance Program - 96 MacNab Street North,
Hamilton (PED18025) (Ward 2) - Page 5 of 5**

Code, Fire Code or Property Standard violations outstanding on the property. There were no issues with the aforementioned.

The map, attached Appendix "A" to Report PED18025, identifies the location of the property.

ALTERNATIVES FOR CONSIDERATION

Decline the Loan

Declining the loan could terminate or delay the project. This alternative is not recommended.

Approved a Reduced Loan Amount

Council may decide to approve a reduced loan amount. This would compromise the intent of the OTAP, as well as undermine the renewal efforts in general. This alternative is not recommended.

Financial: A loan totalling approximately \$99,325 would not be issued.

Staffing: Not Applicable

Legal: Not Applicable

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APPENDICES AND SCHEDULES ATTACHED

Appendix "A" to Report PED18025 - Location Map

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Appendix "A" to Report PED18025
Page 1 of 1



● Site Location



Key Map - Ward 2

N.T.S.



Location Map



Hamilton

PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT

File Name/Number:

96 MacNab St N

Date:

October 3, 2017

Appendix "A"

Scale:
N.T.S.

Planner/Technician:
LB/AL

Subject Property



96 MacNab Street North



CITY OF HAMILTON
CORPORATE SERVICES DEPARTMENT
Financial Planning, Administration & Policy Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide)
WARD(S) AFFECTED:	City Wide
PREPARED BY:	Gloria Rojas (905) 546 2424 Ext. 6247
SUBMITTED BY:	Mike Zegarac General Manager Finance and Corporate Services
SIGNATURE:	

RECOMMENDATIONS

- (a) That a three-year pilot for a Deferral of Full Taxes for Seniors and Low Income Persons with Disabilities Program (“Full Tax Deferral Program”) be approved under the criteria included in Appendix “B” to Report FCS18005;
- (b) That a 0.5 temporary FTE for the three-year pilot funded from the Tax Stabilization Reserve (110046) in the amount of \$41,400 annually be approved for the administration of this Program;
- (c) That the revised criteria for the Deferral of Tax Increases for Seniors and Low Income Persons with Disabilities Program (“Deferral of Tax Increases Program”) listed in Appendix “A” to Report FCS18005 be approved;
- (d) That the criteria for the Seniors (65+) Tax Rebate Program listed in Appendix “C” to Report FCS18005 be approved;
- (e) That the City Solicitor be authorized to prepare the necessary amendments to the by-laws for the consideration of City Council.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 2 of 12

EXECUTIVE SUMMARY

The 2017 Tax Policies and Area Rating Report (FCS17045) contained the recommendation that the Seniors (65+) Tax Rebate Program (“Seniors Rebate Program”) be reviewed for the 2018 taxation year. Following this recommendation, staff initiated a review of all the tax incentive programs for seniors and low income people with disabilities.

Tax Deferral Programs for Seniors and Low Income Persons with Disabilities

Deferral of Tax Increases Program: This is a mandatory program under the *Municipal Act* in which eligible seniors and persons with disabilities can defer the tax increases without interest until the property is sold. If the owner is no longer eligible, the accumulated deferred amounts remain in the deferral account until they become payable. As of 2016, Hamilton has 51 participants in the program and the cumulative amount of deferred taxes is \$113,000.

Staff is recommending revisions to the Program in order to clarify and update the criteria. For example, when determining eligibility, some of the programs listed in the criteria no longer exist while others need to be added (for example, Canada Pension Plan (CPP) disability benefit). An income threshold has also been introduced to be consistent with the Seniors Rebate Program. Staff does not anticipate any changes in program participation due to these modifications. Additional details on the Program can be found in the Analysis and Rationale section of this Report as well as in Appendix “A” to Report FCS18005, Tax Deferral Programs for Low Income Seniors and Persons with Disabilities – Criteria for Deferral of Tax Increases.

Full Tax Deferral Program: Staff is recommending that Council adopt a three-year pilot program where eligible seniors and persons with disabilities can defer the full amount of property taxes until the property is sold.

Halton Region and Ottawa are already offering a similar program, although in Ottawa, the program is only available to Seniors. Staff is recommending a criteria that is similar to what is offered by Halton Region and Ottawa. Some of these criteria include offering the Program to both seniors and low income persons with disabilities, having an income cap consistent with other tax assistance programs run by the City and having the deferred amounts subject to an annual interest. A complete list of the conditions of the Program can be found in the Analysis and Rationale section of this Report as well as in Appendix “B” to Report FCS18005, Tax Assistance Programs for Seniors and Low Income Persons with Disabilities.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 3 of 12

Since staff is recommending that the deferred amounts will be subject to interest to compensate for the loss of investment revenue, the Program is not expected to have a financial impact. The recommended three-year temporary 0.5 FTE for the administration of the Program estimated at \$41,400 annually would be funded from the Tax Stabilization Reserve which will be partially recovered from the application and annual renewal fees proposed for the Program.

Seniors (65+) Tax Rebate

The Seniors (65+) Tax Rebate Program (Seniors Rebate Program) offers a property tax rebate of \$186 (2017) for seniors that fall within the eligible income and property criteria. For 2016, the program provided a total of \$598,000 in rebates to 3,791 successful applicants.

The existing criteria for the Program was approved by Council in 2006 and staff is recommending minor revisions in order to clarify some of the criteria and make updates based on current practices. Since the conditions of the Program are not being modified, staff does not anticipate any changes in program participation or any financial impacts. Additional details on the Program and required clarifications can be found in the Analysis and Rationale section of this Report as well as in Appendix “C” to Report FCS18005, Criteria for the Seniors (65+) Tax Rebate Program.

Other Financial Assistance Programs

The City provides additional financial assistance to seniors and low-income persons with disabilities through other programs such as the utilities arrears programs, dental programs, special support for low income seniors and reduced rates for transit and recreation programs.

The Province of Ontario also provides financial support with several grants and tax credits directed to this group of the population including the Ontario Senior Homeowner’s Property Tax Grant, the Ontario Senior’s Public Transit Tax Credit, the Ontario Energy and Property Tax Credit and the Low-income Energy Assistance Program (LEAP).

Alternatives for Consideration – See Page 11

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 4 of 12

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: The Full Tax Deferral Program will not have any levy impact as the deferred amounts will be set up as a receivable. In addition, the eligible amounts will be subject to interest based on the City's external debt forecasting assumptions, which for 2018 is 5%. This rate will be reviewed annually and published in the Tax Policy Report. Staffing costs (see below) will be funded from the Tax Stabilization Reserve (110046) and will be partially recovered by the application and renewal fees. The estimated gross cost of the position is \$41,400 annually.

Staffing: Staff is recommending that a 0.5 temporary FTE be approved for the administration of the Full Tax Deferral Program, which falls under the Taxation Section of the Corporate Services Department. Among other duties, the incumbent will be in charge of verifying the eligibility of the applicants, updating the tax system, maintaining program records and other duties as assigned.

Legal: The appropriate by-laws will need to be amended to include the new and revised criteria and conditions of the programs.

HISTORICAL BACKGROUND

On May 10, 2017 City Council approved Report FCS17045, "2017 Tax Policies and Area Rating" containing the following recommendation:

- (j) That the Seniors (65+) Tax Rebate Program criteria be reviewed for the 2018 taxation year;

The review initiated for the Seniors Rebate Program prompted a review of the other tax assistance programs for seniors and low income persons with disabilities.

The Seniors Rebate Program has been in place since 2002 (formerly referred as the Elderly Tax Rebate). However, the former municipalities of Dundas, Hamilton and Stoney Creek provided tax assistance to seniors previous to amalgamation. The criteria for the Program was reviewed in 2006 and is being reviewed once again in this Report.

The Deferral of Tax Increases Program has been in place since 1998 (reviewed in 2001) and is mandatory under Section 319 of the *Municipal Act*. This Program allows eligible seniors and persons with disabilities to defer the tax increases for the year without interest until the property is sold.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 5 of 12

The Full Tax Deferral Program is a new program that is being recommended for a three-year pilot term. Similar programs have been successfully implemented in Ottawa and Halton Region.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Every year, in its Tax Policy Report, the City of Hamilton updates the amount of the tax rebate, the income threshold and the assessment cap for the Seniors Rebate Program. This program is optional under the *Municipal Act*.

Section 319 of the *Municipal Act*, however, requires that municipalities pass a by-law providing for deferrals or cancellations in respect of all or part of the tax increases on residential properties for owners who are low income seniors or low income persons with disabilities. The existing Deferral of Tax Increases Program falls under this category. The recommended Full Tax Deferral Program is not a mandatory program.

The thresholds and fees associated with these programs, if approved, will be reviewed annually and incorporated in the User Fee By-law.

RELEVANT CONSULTATION

Staff has consulted with the Seniors Advisory Committee (SAC) as well as the Advisory Committee for Persons with Disabilities (ACPD). At the SAC meeting on Friday, December 1, 2017, the following Motion was approved:

- (a) That the full tax deferral program for seniors and persons with disabilities be supported in principle.
- (b) That the decision of SAC being included as a part of the staff presentation to the General Issues Committees' decision in 2018.

These programs have also been discussed with the Taxation Section of the Corporate Services Department, which administers the programs.

ANALYSIS AND RATIONALE FOR RECOMMENDATION

The 2017 Tax Policies and Area Rating Report (FCS17045) contained the recommendation that the Seniors Rebate Program be reviewed for the 2018 taxation year. Following that recommendation, staff initiated a review of all the tax assistance programs for seniors and low income persons with disabilities.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 6 of 12

Tax Deferral Programs for Seniors and Low Income Persons with Disabilities

1. Deferral of Tax Increases Program

The Deferral of Tax Increases Program allows eligible seniors or persons with disabilities to defer tax increases for the taxation year. Under this program, the annual tax increase is deferred without interest until the property is sold. If the owner is no longer eligible, accumulated deferred amounts remain in the deferral account. According to the *Municipal Act*, deferred amounts are a special lien on the property.

The following table summarizes the details of the program for the last three years:

Year	Accumulated Deferral (\$)	# of Deferrals
2016	\$113,400	51
2015	\$121,800	54
2014	\$131,900	54

Staff is recommending some modifications to conditions of the Program in order to update the criteria based on the existing income benefits and also to ensure the integrity of the Program. Staff does not anticipate any changes in program participation or any financial impact due to these changes. The most significant changes are explained below:

Eligibility: The eligibility criteria is updated to remove the *Family Benefits Act* which no longer exists and adds the CPP disabilities benefit.

Income: An income cap has been introduced to ensure that the Program is targeted to low income citizens and to be consistent with other tax assistance programs offered by the City. The recommended income cap has been set at a level higher than the programs used for the eligibility criteria (150% of Guarantee Income Supplement (GIS)).

Maximum Accumulated Deferred Amount: A new condition has been included to limit the accumulated deferred amounts to not more than 40% of the property's assessment.

The complete criteria for the Program can be found in Appendix "A" to Report FCS18005, Tax Assistance Programs for Seniors and Low Income Persons with Disabilities.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 7 of 12

2. Full Tax Deferral Program

Staff is recommending that Council adopt a three-year pilot program for seniors and low income persons with disabilities in which the full amount of taxes for the year can be deferred. This Program has been in place in Halton Region since 2016 and currently has 39 participants. Ottawa also has a similar program since 2017 and currently has 122 participants. Details of the program in these municipalities can be found in Appendix “D” to Report FCS18005, Tax Assistance Programs for Seniors and Low Income Persons with Disabilities.

Some of the highlights of the Program are as follows:

Deferred Amount: Total taxes payable for the current year. Accumulated deferred amounts should not exceed 40% of the assessed value of the property.

Eligibility: Seniors (65+) and low income persons with disabilities (further defining criteria within Appendices).

Income: Income threshold consistent with the Deferral of Tax Increases Program and the Seniors Tax Rebate Program. For 2017, this threshold is \$34,800 and will be updated annually.

Application: Annual application is required to defer the current year’s taxes. If an application is not made for the taxation year, the property taxes for the taxation year become payable. Prior year amounts remain deferred.

Interest: Deferred amounts will be subject to interest, compounded annually, based on the City’s external debt forecasting assumptions (5% for 2018 - to be revised annually).

Special Lien: Deferred amounts and applicable interest create a special lien on the property.

Repayment: Deferred amounts, plus interest, become payable immediately if the property is sold.

Fees: The Program will be subject to application and renewal fees (see below).

The complete list of the conditions for the Program can be found in Appendix “B” to Report FCS18005, Tax Deferral Programs for Low Income Seniors and Persons with Disabilities – Criteria for Full Deferral of Taxes.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 8 of 12

Data related to home ownership by income and age is not readily available and therefore, having a reliable estimate of the expected participation and potential amounts deferred is challenging. Staff has estimated the potential impact based two different scenarios:

Scenario 1 - Number of applications: 15 (based on applications received in 2017 for the Deferral of Tax Increases program in the City) - Potential impact: \$50,000

Scenario 2 - Number of applications: 100 (based on applications received in Halton Region and Ottawa) - Potential impact: \$300,000

Deferred amounts are protected as they are set up as a receivable and protected by a special lien. Similar to the Deferral of Tax Increases Program, the cost of the Program is related to the loss of investment revenue. The deferred amounts will be subject to annual interest (based on the City's external debt forecasting assumptions) in order to offset lost investment revenue.

For the administration of the Program, staff is recommending a 0.5 temporary FTE (estimated at \$41,400 annually) to be funded by the Tax Stabilization Reserve (110046) during the three-year pilot period and partially recovered by the application and annual renewal fees of \$200 and \$100, respectively. All of the costs associated with the Program will be reviewed annually and included in the User Fee and Tax Policy reports.

Seniors (65+) Tax Rebate Program

The Seniors (65+) Tax Rebate Program offers a tax rebate of \$186 (2017) for seniors that fall within the eligible income and property criteria. The program has been in place city-wide since 2002 providing relief to a large number of applicants. The table below summarizes the details of the Program for the last three years:

Year	Total Rebate (\$) Municipal Portion	Applicants
2016	\$598,300	3,791
2015	\$576,360	3,748
2014	\$560,800	3,776

Staff is recommending some minor modifications to the By-law in order to clarify the criteria and be consistent with other programs offered by the City. Staff does not anticipate any changes in program participation or any financial impact due to these changes. The most significant changes are explained below:

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 9 of 12

Income Criteria: The rebate is available to all Seniors 65 or older whose income (single or combined) is less than \$34,800 (2017). The income threshold is established based on 150% of the maximum GIS income (couple where both spouses are 65 or over). The threshold will continue to be updated every year and reported in the Tax Policy report.

Application: All registered owners and their relationship with the applicant must be listed in the application. The income threshold, however, will continue to be calculated only based on the income of the owner applicant and the owner's spouse.

Annual Review: The rebate program requires a one-time only application process. Starting in 2018, Taxation will undertake an annual review of a portion of the applications on file in order to ensure the integrity of the program (property is still under the applicant's name, owners are still eligible, property taxes are up to date, etc.).

The complete criteria for the Program can be found in Appendix "C" to Report FCS18005, Tax Assistance Programs for Seniors and Low Income Persons with Disabilities.

Municipal Comparators

Seniors (65+) Tax Rebate Program: Staff surveyed a number of municipalities and considered what they offer in their recommendations. Overall, most municipalities have a program similar to Hamilton's program but none of the municipalities have an assessment requirement and make the program available only to GIS recipients. By having an income threshold 150% above the GIS maximum amount, the City's program reaches a greater number of participants than other municipalities.

Deferral of Tax Increases Program: Although this is a mandatory program under Section 319 of the Municipal Act, the criteria varies widely among municipalities with some having income caps or a requirement for minimum tax increase.

Full Tax Deferral Program: Out of all the municipalities surveyed, Ottawa and Halton Region are the only ones offering a full deferral of the property taxes. The program is fairly new in both municipalities.

The City of Mississauga prepared a report on the issue of Financial Assistance Programs for Low Income Seniors, which included a comprehensive survey of the programs offered by other municipalities. This survey is attached as Appendix "E" to Report FCS18005, Tax Assistance Programs for Seniors and Low Income Persons with Disabilities.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 10 of 12

Other City of Hamilton Programs for Seniors and Low Income Persons with Disabilities

In addition to the tax assistance programs, the City has a number of resources to address the needs of seniors and low income persons. Some of the resources available are:

- Utilities arrears program: provides assistance for utility arrears (hydro, electric, heat, water / sewage), security deposits and / or reconnection fees when the utility charges are not included in the cost of rent / condo fees.
- Low income and seniors' dental program: includes adult emergency dental treatment and dentures.
- Special support for low income seniors: provides a wide range of health related benefits to City residents living independently in the community to improve their quality of life, health, wellness, safety and self-sufficiency (eye glasses, hearing aids, diabetic supplies among others).
- HSR senior fares and Presto Golden Age pass.
- Recreation fee assistance program: provides City of Hamilton residents living with a low income the opportunity to participate in organized sports and recreation programs.
- Home Management Program: teaches the necessary skills to be more successful and independent in the day to day living.
- Helping Hands Program: provides assistance with house cleaning, laundry, lawn and yard maintenance, etc.

Provincial Programs for Seniors and Low Income Persons with Disabilities

- Ontario Senior Homeowner's Property Tax Grant: The Province provides up to \$500 to help low income seniors with their cost of their property taxes.
- Ontario Senior's Public Transit Tax Credit: Eligible seniors can claim up to \$3,000 in eligible public transit expenses and receive up to \$450 each year. Transit expenses incurred on or after July 1, 2017 can be claimed for the credit.
- Ontario Energy and Property Tax Credit: This credit helps low to moderate income individuals with property taxes and the sales tax on energy. The credit is part of the Ontario Trillium Benefit.
- Low-income Energy Assistance Program (LEAP): pays up to \$500 of the amount owing on the Hydro One bill (up to \$600 if the home is electrically heated). This is a one-time emergency payment only for families below a certain income.
- Trillium Drug Program: provides assistance for high prescription drug costs.
- Ontario Renovate: offers financial assistance to households occupied by persons with disabilities who require special modifications to improve accessibility to their residence.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 11 of 12

- Home and Vehicle modification program and Assistive Devices Program.

ALTERNATIVES FOR CONSIDERATION

The following have been identified as some of the benefits to adopt the Program in Hamilton:

- Increased financial assistance to seniors and low income persons with disabilities
- Eligible persons will be able to focus their resources where they are needed the most
- May assist eligible persons to stay in their home
- The City will recover full taxes once the property is sold or owners are no longer eligible
- The City would receive interest revenue to offset lost investment revenue
- Hamilton would be the second municipality in the Province to have the program for both seniors and persons with disabilities

The adoption of the Program, however, may have some drawbacks for potential applicants such as:

- Application and renewal fees
- It will create a special lien on the property
- Requirement to renew annually
- Deferred amounts will be subject to interest that could be higher than those offered by some financial institutions
- It would require careful consideration of other options available for similar purposes such as lines of credit available through financial institutions and reverse mortgages

Some identified drawbacks for the City are:

- Unreliable estimate of the cost for the City
- Requires additional resources for the administration of the Program
- Potential budget pressure for other taxpayers if interest is not charged on deferred amount

Staff has also considered the alternative to incorporate a two-tier income threshold in which a lower cap is determined for single individuals while a higher one would apply for couples combining their income. This option is not recommended since the lower income threshold will result in some single seniors who are currently eligible to become disqualified for the program. In addition, there will be an increased administration component in order to properly validate marital status and other requirements that may arise from the two-tier income threshold.

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SUBJECT: Tax Assistance Programs for Seniors and Low Income Persons with Disabilities (FCS18005) (City Wide) – Page 12 of 12

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

Healthy and Safe Communities

Hamilton is a safe and supportive city where people are active, healthy, and have a high quality of life.

APPENDICES AND SCHEDULES ATTACHED

Appendix “A” – Tax Deferral Programs for Low Income Seniors and Persons with Disabilities – Criteria for Deferral of Tax Increases Program

Appendix “B” – Tax Deferral Programs for Low Income Seniors and Persons with Disabilities – Criteria for Full Deferral of Taxes Program

Appendix “C” - Criteria for Senior’s (65+) Tax Rebate Program

Appendix “D” – Full Deferral of Taxes Program in Ottawa and Halton Region

Appendix “E” – Survey of Municipal Tax Relief Programs

GR/dt

Appendix “A” to Report FCS18005**Page 1 of 2****Tax Deferral Programs for Seniors and Low Income Persons with Disabilities
Criteria for Deferral of Tax Increases Program****Deferred amount:**

- The tax increase for any single year including municipal and education taxes.
- Accumulated deferred amounts including interest should not exceed 40% of the assessed value of the property (referred to as the assessment cap).

Eligible person:

- The owner or the owner’s spouse or both are 65 years of age in the year preceding the taxation year in which the deferral would be granted.
OR
- The owner or the owner’s spouse is a low income person with disabilities who is in receipt of assistance paid under the Ontario Disability Support Program (ODSP) or a disability amount paid under the Guaranteed Income Supplement (GIS) or an amount paid under the CPP disability benefit.
- Only eligible if the registered owners are not participating in any other City of Hamilton property tax relief program.

Income:

- The aggregate taxable income of the owner and the owner’s spouse is no more than 150% of the GIS Maximum Annual Income (combined), as published by the Government of Canada for individuals whose spouse / common law receives the full OAS pension. This threshold applies regardless of marital status (\$34,800 for 2017).
- The income threshold will be verified against Line 150 – Total Income on the previous year’s Notice of Assessment(s) from Canada Revenue Agency.

Property:

- The property must be assessed in the residential property class. For multiple use properties, only the residential portion is used to determine eligibility.
- Must be the principal residence of the applicant.
- Property taxes for the previous years must be up to date at the time of the application.
- A registered owner cannot apply for a deferral for more than one property.

Ownership:

- Must have owned the property for at least one year preceding the application date.

Application:

- Annual application is required to defer the current year’s tax increase.
- If an application is not received for the current taxation year, previously deferred amounts will remain in the tax account until they become payable.
- The application can be made any time during the year and up to the last business day of February of the following year.
- The applicant, the applicant’s spouse and all registered owners must be indicated at the time of the application.

Appendix "A" to Report FCS18005**Page 2 of 2****Interest:**

- The deferred amounts are not charged interest while the participant is eligible for the program. Where deferred amounts become payable and not immediately repaid, the outstanding amount becomes subject to interest.

Special Lien:

- Deferred amounts and interest and penalties, if applicable, are a special lien on the participating property. Deferred amounts and any interest and penalties will be shown in the Tax Certificate.

Repayment

- If the current owner / applicant is no longer eligible, deferred amounts will remain in the tax account until the property is sold.
- Deferred amounts plus interest, if any, become payable immediately if the property is sold.
- If, at any point, the assessment cap is reached, no additional deferrals will be allowed for the property, regardless of Current Value Assessment (CVA) changes. Existing deferred amounts will continue to be subject to interest and will become payable when the property is sold, or if the owner is no longer eligible.

Appendix “B” to Report FCS18005
Page 1 of 2

Tax Deferral Programs for Seniors and Low Income Persons with Disabilities
Criteria for Full Tax Deferral Program

Deferred amount:

- Up to the total taxes for applicable taxation year including municipal and education taxes. Partial deferrals are permitted.
- Accumulated deferred amounts including interest should not exceed 40% of the assessed value of the property (referred to as the assessment cap).
- Other charges added to the tax bill through the year such as local charges, water arrears, property standards, etc. are not part of the deferral.

Eligible person:

- The owner, the owner’s spouse or both are 65 years of age in the year preceding the taxation year in which the deferral would be granted.
OR
- The owner or the owner’s spouse is a low income person with disabilities who is in receipt of assistance paid under the Ontario Disability Support Program (ODSP) or a disability amount paid under the Guaranteed Income Supplement (GIS) or an amount paid under the CPP disability benefit.
- Only eligible if the registered owners are not participating in any other City of Hamilton property tax relief program.

Income:

- The aggregate taxable income of all applicants is no more than 150% of the GIS Maximum Annual Income (combined), as published by the Government of Canada for individuals whose spouse / common law receives the full OAS pension. This threshold applies regardless of marital status (\$34,800 for 2017).
- The income threshold will be verified against Line 150 – Total Income on the previous year’s Notice of Assessment(s) from Canada Revenue Agency.

Property:

- The property must be assessed in the residential property class. For multiple use properties, only the residential portion is used to determine eligibility.
- Must be the principal residence of the applicant.
- Property taxes for the prior years must be up to date at the time of the application.
- A registered owner cannot apply for a deferral for more than one property.

Ownership:

- Must have owned the property for at least one year preceding the application date.

Application:

- Annual application is required to defer the current year’s taxes. If an application is not made for the taxation year, the property taxes for the taxation year become payable.
- If an application is not received for the current taxation year, previously deferred amounts will remain in the tax account until they become payable.

Appendix “B” to Report FCS18005
Page 2 of 2

- For 2018, taxation year, the application can be made any time during the year and up to the last business day of September. This deadline may be reviewed for the subsequent taxation years.
- The applicant, the applicant's spouse and all registered owners must apply and qualify.
- Any taxes paid prior to the submission of successful application will be refunded.

Penalties & Interest:

- Deferred amounts will be subject to interest, compounded annually, based on the City's external debt forecasting assumptions (5% for 2018 - to be revised annually).
- Interest will be charged starting January 1st of the applicable taxation year.
- Penalties and interest charged before an application is accepted will be cleared.
- Penalties and interest incurred before an application is rejected will be applied to the tax account.

Special Lien:

- Deferred amounts and interest and penalties, if applicable, are special lien on the respective property. Deferred amounts and any interest and penalties will be shown in the Tax Certificate.

Repayment:

- If the current owner / applicant is no longer eligible, deferred amounts will remain in the tax account until the property is sold.
- Deferred amounts plus interest become payable immediately if the property is sold.
- If, at any point, the assessment cap is reached, no additional deferrals will be allowed for the property, regardless of CVA changes. Existing deferred amounts will continue to be subject to interest and will become payable when the property is sold, or if the owner is no longer eligible.

Fees:

- Non-refundable application fee of \$200 plus applicable HST for 2018. To be revised annually and included in the User Fee reports.
- Annual renewal fee of \$100 plus applicable HST for 2019. To be revised annually and included in the User Fee and Tax Policy reports.

Appendix “C” to Report FCS18005
Page 1 of 1

Criteria for the Seniors (65+) Tax Rebate Program

Rebate:

- \$186 for 2017 indexed annually by the Consumer Price Index (CPI).

Eligible person:

- The owner, the owner’s spouse or both are 65 years of age or older in the year preceding the taxation year in which the rebate would be granted.

Income:

- The aggregate taxable income of the owner and the owner’s spouse is no more than 150% of the GIS Maximum Annual Income (combined), as published by the Government of Canada for individuals whose spouse / common law receives the full OAS pension. This threshold applies regardless of marital status (\$34,800 for 2017).
- The income threshold will be verified against Line 150 – Total Income on the previous year’s Notice of Assessment(s) from Canada Revenue Agency.

Property:

- The property must be assessed in the residential property class. For multiple use properties, only the residential portion is used to determine eligibility.
- Must be the principal residence of the applicant.
- The assessed value of the property is no more than 120% of the average assessed value for single-dwelling residences within the City (\$409,200 for 2017).
- Property taxes for the prior years must be up to date at the time of the application.

Ownership:

- Must have owned the property for at least one year preceding the application date.

Occupancy:

- The personal residence is occupied by the owner, the owner’s spouse, or both at the time of the application.
- A registered owner cannot apply for a rebate for more than one property.

Application:

- A one-time application is required to join the program.
- The application can be made any time during the year and up to the last business day of February of the following year.
- All registered owners and their relationship with the main applicant must be indicated at the time of the application.

Annual Review:

- The City’s Taxation staff will undertake an annual review process of a sample of the applications on file in order to verify if all conditions still apply.

**Appendix “D” to Report FCS18005
Page 1 of 1**

Full Deferral of Taxes Program in Ottawa and Halton Region

Criteria	Ottawa	Halton Region
Eligibility	65+ years of age receiving OAS or receiving disability benefits	65+ years of age
	All owners must apply and qualify	All owners must apply and qualify
	Must have owned the property for at least one year before application	Must have owned the property for at least four years before application
Income	Combined household income should be less than \$41,130	Combined income of all owners should be less than \$46,600
Property	Must be a residential property	Must be a residential property
	Must be principal residence of applicant	Must be principal residence of applicant
	Property taxes must be paid in full at time of application	Property taxes must be paid in full at time of application
Cap	Total deferred amounts plus interest must not exceed 40% of assessed value	Total deferred amounts plus interest must not exceed 50% of assessed value (Oakville)
Application	Annually	Annually
Fees	Application fee, annual renewal fee. All legal costs are covered by the applicant	One-time application fee and administration fee
Interest	5% annually	No interest
Lien	Creates a special lien on the property	Creates a special lien on the property
Other	Not applicable	No participation in other tax programs
Exiting the Program	If the owner is no longer eligible, the property is sold or cap is reached	If the property is sold, owner is no longer eligible or did not apply for renewal

Municipal Tax Relief Programs

Tax Rebate Programs

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	2017 Rebate Amount	Number of Participants in 2016
Mississauga	Tax Relief for Seniors and Persons with Disabilities	<ul style="list-style-type: none"> Classified in the residential or farm property class Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older and receiving the guaranteed income supplement; OR, Receiving an allowance, benefits or income support as a person with a disability under the Ontario Disability Support Program. 	\$400	1,312
Brampton	Tax Relief for Seniors and Persons with Disabilities	<ul style="list-style-type: none"> Classified in the residential or farm property class Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older and receiving the guaranteed income supplement; OR, Receiving an allowance, benefits or income support as a person with a disability under the Ontario Disability Support Program. 	\$400	355
Caledon	Tax Relief for Seniors and Persons with Disabilities	<ul style="list-style-type: none"> Classified in the residential or farm property class Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older and receiving the guaranteed income supplement; OR, Receiving an allowance, benefits or income support as a person with a disability under the Ontario Disability Support Program. 	\$468 ⁽¹⁾	225

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
2 of 9

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	2017 Rebate Amount	Number of Participants in 2016
Burlington	Low Income Seniors Rebate	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement 	\$525	490
Halton Hills	Seniors Tax Grant Program	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement 	\$425	185
Oakville	Older Adults Tax Reduction Program	<ul style="list-style-type: none"> own and occupy the property as a principal residence No other parties other than the owner(s) and / or spouse can reside on the property 	<ul style="list-style-type: none"> 65 years of age or older Combined household income less than \$28,788 	\$500	Approximately 140
Brock	Low Income Seniors Tax Rebate Program	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> 65 years of age or older receiving the guaranteed income supplement 	\$250	70
Oshawa	Low Income Seniors or Persons with Disabilities	<ul style="list-style-type: none"> own and occupy the property as a principal residence and residing there on December 31st and for at least the last 90 days in the tax year 	<ul style="list-style-type: none"> 65 years of age or older receiving the guaranteed income supplement; OR, Receiving an allowance, benefits or income support as a person with a disability under the Ontario Disability Support Program. 	\$535	445

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
3 of 9

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	2017 Rebate Amount	Number of Participants in 2016
Whitby	Low Income Seniors and Low Income Disabled Homeowners Tax Reduction	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> 65 years of age or older receiving the guaranteed income supplement; OR, Receiving an allowance, benefits or income support as a person with a disability under the Ontario Disability Support Program. 	\$300	196
Pickering	Low Income Seniors (65+) and Low Income Persons with Disabilities Tax Grant	<ul style="list-style-type: none"> Classified in the residential property class Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> Applicant and/or their spouse have owned and occupied their property for at least one year before the application deadline, and are the owners on September 30th of the year for which application is made. 65 years of age or older receiving the guaranteed income supplement; OR, Receiving an allowance, benefits or income support as a person with a disability under the Ontario Disability Support Program. 	\$200	New in 2017
Newmarket	Tax Assistance to the Elderly Program	<ul style="list-style-type: none"> Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement 	\$293	100
Richmond Hill	Senior Tax Assistance Grant Program	<ul style="list-style-type: none"> Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement 	\$377 Determined annually through the budget	Approximately 440

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
4 of 9

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	2017 Rebate Amount	Number of Participants in 2016
Vaughan	Elderly Home-Owners Tax Assistance Program	<ul style="list-style-type: none"> Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement 	\$356	Approximately 1,980
Hamilton	Seniors 65+ Tax Rebate Program	<ul style="list-style-type: none"> Classified in the residential property class Principal residence, of the owner of the property or of the spouse of an owner Assessed value of the property is below \$409,200, which represents 120% of the municipality's average single family residential assessment 	<ul style="list-style-type: none"> occupied by the owner or spouse at the time of the application and for at least 182 days during the taxation year 65 years of age or older Combined household income less than \$34,800 	\$186	Approximately 3,790
Sudbury	Elderly Property Tax Assistance Credit	<ul style="list-style-type: none"> Principal residence, of the owner of the property or of the spouse of an owner Total property tax exceeds \$600 annually 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement 	\$275	Approximately 650

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
5 of 9

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	2017 Rebate Amount	Number of Participants in 2016
Kingston	Tax Assistance and Rebate Programs	<ul style="list-style-type: none"> Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement 	\$100	269
Thunder Bay	Property Tax and Water Credit Programs for Low-Income Seniors and Low-Income Persons with Disability	<ul style="list-style-type: none"> Principal residence, of the owner of the property or of the spouse of an owner 	<ul style="list-style-type: none"> 65 years of age or older and receiving the guaranteed income supplement Total household income must be \$37,074 or less. If disabled - receiving on-going disability benefits under the Ontario Disability Support Program Act 	\$200	400

(1) Tax Rebate indexed annually, Region of Peel cost shares in rebate up to \$400

**Note (*): Source: City of Mississauga - Corporate Report
 Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
6 of 9

Other Tax Relief Programs

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	Tax Relief	Number of Participants in 2016
Durham Region	Tax Deferral Program (creates a lien on the property)	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> An owner for at least one year immediately preceding the date of the application. 65 years of age or older receiving the guaranteed income supplement or the Guaranteed Annual Income System (GAINS); OR, Receiving an allowance, benefits or income support as a person with a disability under the Ontario Disability Support Program or GAINS 	This is limited only to the assessment related tax increase in excess of the first 5% or \$100, whichever is greater, may defer increase until property is sold or transferred	Total participation, four in the Town of Whitby For Whitby must meet the requirements of the tax reduction program
Halton Region	Older Adults Property Tax Deferral Program (creates a lien on the property on a case by case)	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> 65 years of age or older whose combined household income of all persons residing in their property is less than \$46,600 	Full interest free property tax deferral, payable once the owner(s) are no longer eligible, or sale of the property	Approximately 39
Halton Region	Older adults / disabled year-over-year property tax increase deferral (creates a lien on title)	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> 65 years of age or older, or are disabled, with a combined household income under \$46,600 	Deferral of the year over year increase in property taxes, payable upon the sale of the property	10 or less

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
7 of 9

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	Tax Relief	Number of Participants in 2016
Ottawa	<p>Full Tax Deferral Program</p> <p>Does not create a lien on title as taxes are lien to property.</p>	<ul style="list-style-type: none"> • Principal residence of an owner of the property or of the spouse of an owner • Property must be assessed in the residential / farm property class. • Total amount of property taxes deferred plus fees and interest may not exceed 40 per cent of the assessed value of the property. 	<ul style="list-style-type: none"> • 65 years of age or older and eligible for benefits under Old Age Security pension; OR • If disabled - receiving on-going disability benefits under the Ontario Disability Support Program Act • If the property is owned by more than one person who is not married to each other, then all owners must apply and qualify. • Owned the property for at least one year before applying for tax deferral. • The applicant(s)' total gross household income from all sources is \$ 41,130 (for 2017) or less. This amount includes income of all residents in the home. The threshold will be increased annually by the previous year's Consumer Price Index (CPI). • If disabled - receiving on-going disability benefits, and eligible to claim a disability amount on your Canada Revenue Agency Income Tax and Benefit Return 	<p>Deferral of the full annual taxes, payable when the applicant no longer meets eligibility criteria, property is sold or transferred, death of the applicant or deferral exceeds 40% of the assessed value. Interest of 5% per annum is charged on the deferred amount.</p>	<p>Approximately 133</p>

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
8 of 9

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	Tax Relief	Number of Participants in 2016
Toronto	Property Tax Increase Deferral Program (Forms a lien but not registered as a lien)	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> Have a combined household income of \$50,000 or less 65 years of age or older; OR, 60-64 and receiving the guaranteed income supplement; and/or Spousal Allowance OR, 50 years of age or older and receiving either a pension or a pension annuity resulting from a pension plan under the Income Tax Act; OR, A person with a disability and in receipt of disability benefits An owner for at least one year immediately preceding the date of the application 	Tax Increase Deferral (Interest free)	328
Toronto	Property Tax Increase Cancellation Program	<ul style="list-style-type: none"> own and occupy the property as a principal residence 	<ul style="list-style-type: none"> 65 years of age or older; OR, 60-64 and eligible for and in receipt of the guaranteed income supplement; and/or Spousal Allowance OR, A person with a disability and in receipt of disability benefits Have a combined household income of \$39,380 or less Have a residential assessment of \$850,000 or less An owner for at least one year immediately preceding the date of the application 	Tax Increase Cancellation	5,068

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**

Appendix "E" to Report FCS18005 *
9 of 9

Municipality	Program	Property Eligibility	2017 Eligibility Criteria	Tax Relief	Number of Participants in 2016
York Region	Tax Relief for Senior Citizens and Low-Income Disabled Persons (Creates a lien on the property but each municipality administers case by case)	<ul style="list-style-type: none"> own and occupy the property as a principal residence The cumulative amount of the deferred and outstanding taxes cannot exceed 75% of the assessed value of the property 	<ul style="list-style-type: none"> Disabled, as defined by the Ontario Disability Support Program Act, 1997, receiving benefits under the Ontario Disability Support Program, (ODSP) or the Guaranteed Annual Income System for the disabled (GAINS) and be eligible to claim a disability amount as defined in the Income Tax Act; or A senior over 65 years old 	Tax Deferral of the full increase in taxes. All deferred taxes must be repaid in full upon the sale or transfer of title to the property. Repayment is not required if the transfer of the property is being made to a spouse.	<p>Total participation in both programs is 73</p> <p>Aurora – 4 (does not register a lien on title)</p> <p>Georgina – 4</p> <p>Township of King – 3</p>
York Region	Tax Relief for Senior Citizens and Low-Income Disabled Persons	<ul style="list-style-type: none"> own and occupy the property as a principal residence The cumulative amount of the deferred and outstanding taxes cannot exceed 75% of the assessed value of the property 	<ul style="list-style-type: none"> Be 55 – 64 years old and receiving a property tax increase of more than \$100 in a reassessment year Receiving the guaranteed income supplement or the Guaranteed Annual Income System (GAINS); OG have an annual gross household income from all sources of \$23,000 or less if single, or \$40,000 or less in the case of a family of two or more persons Be the owner of the property on January 1 of the taxation year for which the deferral has been requested 	Tax deferral of the tax increase of more than \$100 in a reassessment year. All deferred taxes must be repaid in full upon the sale or transfer of title to the property. Repayment is not required if the transfer is being made to a spouse.	<p>Markham – 20</p> <p>Newmarket – 2</p> <p>Richmond Hill – 20</p> <p>Vaughan - 20</p>

**Note (*): Source: City of Mississauga - Corporate Report
Financial Assistance Programs for Low-Income Seniors**



CITY OF HAMILTON
CITY MANAGER'S OFFICE
 Strategic Partnerships and Communications
 and
PUBLIC WORKS DEPARTMENT
 Energy, Fleet & Facilities Management Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Stadium Event Booking Function (Pilot) (CM18003 / PW18010) (City Wide)
WARD(S) AFFECTED:	City Wide
PREPARED BY:	Ryan McHugh (905) 546-2424, Extension 2725
SUBMITTED BY:	John Hertel Director, Strategic Partnerships and Communications City Manager's Office
SIGNATURE:	Rom D'Angelo, C.E.T.;CFM Director, Energy, Fleet & Facilities Management Public Works Department

RECOMMENDATION

- (a) That the City of Hamilton's responsibilities for the event booking operations outlined in the License Agreement relating to Tim Horton's Field be assigned to Spectra Venue Management effective February 1, 2018;
- (b) That the assignment of the event booking operations be considered a pilot program ending on or before December 31, 2018;
- (c) That an agreement, separate from the existing Management Agreement between the City of Hamilton and Spectra Venue Management, be prepared in a form satisfactory to the City Manager and City Solicitor;
- (d) That the City Manager or his delegate be authorized to finalize the details of the agreement, within a framework attached as Appendix "A" to report (CM18003 / PW18010).

EXECUTIVE SUMMARY

Since the opening of Tim Hortons Field, the City of Hamilton has engaged a contract employee to serve as the booking agent for all functions at the facility. These bookings

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**SUBJECT: Stadium Event Booking Function (Pilot) (CM18003 / PW18010)
(City Wide) - Page 2 of 6**

include the use of the stadium facilities by community groups and corporations interested in events ranging from field use for a sporting event, to the utilization of the various meeting rooms.

To date, the booking function has been executed as a demand based role, i.e. taking requests for bookings, but not engaging in proactive outreach and promotion to secure incremental bookings. The role has served the basic needs of the booking function but has not been proactively reaching out to the community to promote the facilities availability and grow rental revenues. No FTE complement has been assigned to this position; the current contract for the position expires in July of 2018 and the individual will return to their home Division at that time.

Spectra Venue Management has been operating the City of Hamilton owned FirstOntario Centre (formerly Copps Coliseum), the FirstOntario Concert Hall (formerly Hamilton Place) and the Studio theatre (formerly Molson Studio) since March of 2013. Spectra is widely recognized as a world leader in hosting and entertainment, partnering with over 300 clients at 400 global properties. Spectra and City staff have ongoing discussions as part of our existing Management Agreement. Through these discussions, Spectra identified their interest in participating in the stadium operations that have potential revenue growth opportunities and operational savings for the City.

Their proposal is a performance based model where the City would pay a monthly management fee plus a revenue share of the net proceeds for new stadium bookings. Spectra would not receive a commission on any renewals of events associated with existing users. Within the proposed 11 month pilot, the facility is forecasted to realize a net gain of 3 mid to large sized events that would generate approximately \$14,050 in net incremental revenues to the City (net of the proposed management fee). When the savings related to discontinuing the contract of the current employee is considered, the net benefit to the City would total a projected \$44,050 during the term of the pilot. The net new events would also generate additional revenues to the City through the City's share of food and beverage commissions. If extended into 2019, Spectra forecasts an estimated \$155,000 in net new revenues to the City.

Under the proposal put forward by Spectra, they would provide a full time on-site employee in space provided by the City, with the background and proven success in growing event revenues and customer care. Their performance will be largely measured against the growth of incremental revenues and event bookings as well as client satisfaction feedback. As part of the proposed agreement, Spectra has also committed to honouring existing relationships with community groups.

The current Management Agreement with Spectra consists of a 5 year initial contract, with a 5 year extension option. The first agreement with Spectra expires on December 31, 2018. A report outlining staff's recommendation as to whether the City should exercise their option for a 5 year extension will be submitted to Committee in mid-2018. At that time, staff would also make recommendations related to the booking operations based on the performance of the pilot.

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**SUBJECT: Stadium Event Booking Function (Pilot) (CM18003 / PW18010)
(City Wide) - Page 3 of 6**

Alternatives for Consideration – See Page 6

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: The City of Hamilton is projected to realize a net gain of approximately \$44,050 during the 11 month pilot. This will be achieved based upon an expenditure reduction of approximately \$35,000 (by returning one contracted employee to their home position 6 months early), a revenue increase forecasted to be approximately \$69,050, all net of a Spectra management fee of \$55,000 (\$5,000 per month for 11 months). If the pilot is extended beyond 2018, revised financials will be provided at the time of consideration by Council.

Staffing: One contract employee, currently under contract until July of 2018, will not be renewed for the events booking role and will return to their home department.

Legal: Legal Services will play an integral role in preparing an agreement with Spectra's legal counsel.

HISTORICAL BACKGROUND

Tim Hortons Field contains multiple meeting rooms and recreation spaces that are available for rent. In addition to the field of play, the venue also has five club level rooms, a media conference centre and multiple community meeting rooms. In an effort to maximize the utilization and revenue generation potential of the facility, Council directed staff to prepare a multi-year Strategic Marketing Plan for Tim Hortons Field opportunities in Report PW14091.

In response to this Council direction, Staff submitted report PW15027 which contained the Tim Hortons Field Strategic Marketing Plan which outlined the following objectives:

1. To provide extensive community programming as identified in the Stadium Precinct planning process;
2. To maximize use and revenue opportunities for Tim Hortons Field upon opening and through to the end of 2016.

To achieve these objectives, staff identified the following market segments that were to be targeted by Staff:

- Community Programming;
- Community Sport Programming;
- Amateur Sporting Events - Spectator Events;
- Film Shoots;
- Concerts.

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(City Wide) - Page 4 of 6**

Appendix “A” to Report PW15027 identified the following marketing channels that would be utilized to reach users within these market segments:

Website:

A site was to be developed that will be visually appealing and be easy to navigate with content such as event information, rental information and guest relations information.

These web pages will be incorporated into the new City of Hamilton website.

Event Promotions & Advertising:

Staff were to work with events right holders in promoting Tim Hortons Field public events. This will include advertising, media conferences, customer relationship management (CRM) and public relations.

Public Tours:

Beyond the tours outlined above, public tours were to be offered once substantial completion has been determined. These tours were to begin in 2015 and were to be held at a frequency determined by the communities demand.

Virtual Tours:

Once substantial completion has been met, staff were to ensure that the venues’ photography and videography is completed in order for the public to have virtual tours at their convenience.

City of Hamilton Suite 26 (Private Box):

The City of Hamilton Suite 26 usage protocol and policy will be developed and reside with the City Manager’s Office.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS – N/A

RELEVANT CONSULTATION

City Manager’s Office: Strategic Partnerships and Revenue Generation

Public Works Department: Energy, Fleet & Facilities Management Division

ANALYSIS AND RATIONALE FOR RECOMMENDATION

Upon completing the term of the Tim Hortons Field Marketing Plan outlined above, it became apparent that the booking function was being executed as a demand based role, i.e. taking requests for bookings, but not engaging in proactive outreach and promotion to secure incremental bookings. The role has served the basic needs of the booking function but has not been reaching out to the community to promote its availability and grow the revenues.

The 2016 season marked the first full season of programming at Tim Hortons Field.

Overall, Tim Hortons Field had in total 1360 unique field of play & meeting room bookings of which 295 (22%) were utilized by local sports and Community

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**SUBJECT: Stadium Event Booking Function (Pilot) (CM18003 / PW18010)
(City Wide) - Page 5 of 6**

organizations. Of those 295 bookings, 145 (49%) were from Minor or Adult soccer programming, which accounted for 11 % of Tim Hortons Field total yearly bookings.

The number of annual rentals and the associated revenues during the term of the initial Tim Hortons Field Marketing Plan are as follows:

Year	Total Rentals	Total Rental Revenues
2017	1,110	\$545,577*
2016	1,360	\$616,726

*December 2017 YTD

Spectra by Comcast Spectator, which currently operates FirstOntario Centre, FirstOntario Concert Hall and the Studio, is widely recognized as a world leader in hosting and entertainment, partnering with over 300 clients at 400 global properties. Spectra's expertise is embodied within three divisions: Venue Management, Food Services and Hospitality and Ticketing and Fan Engagement. According to Spectra's latest Annual Report, their mission is to provide world class, diversified and quality entertainment to the people of Hamilton and its surrounding areas.

In 2016, leading concert industry publication Pollstar Magazine, ranked FirstOntario Centre as one of the top 200 arenas in the world in their yearend review. Pollstar Magazine bases their rankings on tickets sold for concerts and family shows held in a given arena (excludes sporting events). FirstOntario Centre jumped up in the rankings from 134 in 2014 to 108 in 2016, ranking 10th among Canadian Arenas:

Canadian Rank	World Rank	Arena Venue	City	Concert Capacity	# of Tickets Sold
1	9	Air Canada Centre	Toronto	19,800	702,516
2	20	Bell Centre	Montreal	15,000	571,770
3	43	Rogers Arena	Vancouver	19,000	368,129
4	50	Casino Rama	Rama	5,000	331,004
5	74	Centre Videotron	Quebec City	20,396	223,032
6	78	Rexall Place	Edmonton	13,000	202,893
7	82	Canadian Tire Centre	Ottawa	20,041	197,457
8	86	Budweiser Gardens	London	9,000	176,290
9	102	MTS Centre	Winnipeg	16,345	153,872
10	108	FirstOntario Centre	Hamilton	19,000	145,040

Note: The above figures exclude hockey and other sporting events.

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**SUBJECT: Stadium Event Booking Function (Pilot) (CM18003 / PW18010)
(City Wide) - Page 6 of 6**

Based on initial projections by Spectra, it is forecasted that they could increase the number of medium sized (film shoots, miscellaneous sporting events, etc.) to large sized (half and full stadium events) rentals, by approximately 3 additional events during the term of the pilot, while maintaining existing community programming and growing revenues from rental rooms.

ALTERNATIVES FOR CONSIDERATION

Alternative 1:

Council could approve a budget enhancement that would make the current contract position who oversees the booking functions a permanent FTE. The contract associated with this position currently expires on July 1st 2018. Making this position permanent would add \$35,000 in additional salary (benefits included) to the 2018 budget and \$74,687 (benefits included) every year thereafter.

Alternative 2:

Council could direct staff to enter discussions with the Hamilton Tiger-Cats to gauge their level of interest in overtaking the event booking operations that currently sit with the City of Hamilton.

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Community Engagement & Participation

Hamilton has an open, transparent and accessible approach to City government that engages with and empowers all citizens to be involved in their community.

Economic Prosperity and Growth

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

APPENDICES AND SCHEDULES ATTACHED

Appendix “A” – Overview of proposal and financial impact

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Background:

- Since the opening of Tim Hortons Field, the City of Hamilton has engaged a contract employee to serve as the booking agent for all functions at the facility.
- These bookings include the use of the stadium facilities by community groups and corporations interested in events ranging from field use for a sporting event, to the utilization of the various meeting rooms.
- To date, the booking function has been executed as a demand based role, i.e. taking requests for bookings, but not engaging in proactive outreach and promotion to secure incremental bookings.
- Spectra Venue Management has been operating the City of Hamilton owned FirstOntario Centre (formerly Copps Coliseum), the FirstOntario Concert Hall (formerly Hamilton Place) and the Studio theatre (formerly Molson Studio) since March of 2013.
- Spectra is widely recognized as a world leader in hosting and entertainment, partnering with over 300 clients at 400 global properties.
- Spectra has identified their interest in participating in the stadium operations that have potential revenue growth opportunities and operational savings for the City.

Overview of Spectra's Proposal:

- Spectra's proposal is a performance based model where the City would pay a monthly management fee plus of \$5,000 plus a revenue share of the net proceeds for new stadium bookings.
- Spectra would not receive a commission on any renewals of events associated with existing users.
- Within the proposed 11 month pilot (February 2018 – December 2018), the facility is forecasted to realize a net gain of 3 mid to large sized events.
- Spectra would provide a full time on-site employee in space provided by the City, with the background and proven success in growing event revenues and customer care.
- As part of the proposed agreement, Spectra has also committed to honouring existing relationships with community groups.

Financial Impact:

- The City of Hamilton is projected to realize a net gain of approximately \$44,050 during the 11 month pilot proposed within. If upon completion of the 11 month pilot, Council elected to extend the agreement, Spectra forecasts an estimated \$155,000 in net new revenues to the City in 2019.
- This positive 2018 impact would be achieved based upon an expenditure reduction of approximately \$35,000 by returning one contracted employee to their home position 6 months early, a revenue increase forecasted to be approximately \$69,050, all net of a Spectra management fee of \$55,000 (\$5,000 per month for 11 months).



INFORMATION REPORT

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	December 6, 2017
SUBJECT/REPORT NO:	Public Art Master Plan 2016 Annual Update (PED17211) (City Wide) (Outstanding Business List Item)
WARD(S) AFFECTED:	City Wide
PREPARED BY:	Ken Coit (905) 546-2424 Ext. 6281
SUBMITTED BY:	Anna M. Bradford Director, Tourism and Culture Planning and Economic Development Department
SIGNATURE:	

Council Direction:

At its meeting of November 16, 2016, Council directed Tourism and Culture staff to provide an annual update on implementation of the Public Art Master Plan 2016 to the General Issues Committee (PED16221 - Public Art Master Plan Review and Update).

Information:

Implementation Update

This is the first update on the Public Art Master Plan 2016 since it was approved by Council in November 2016. This plan supersedes the City's first Public Art Master Plan approved in 2009.

Purpose of the Public Art Master Plan

The City of Hamilton Public Art Master Plan is an important tool in the ongoing implementation of public art in Hamilton. Its primary intent is to identify and prioritize potential sites and opportunities for new public art projects across the City, recommend project budgets and to outline the principles by which sites are selected and this art is commissioned.

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**SUBJECT: Public Art Master Plan 2016 Annual Update (PED17211) (City Wide) -
Page 2 of 5**

Developed in consultation with the public, Councillors, City staff, and stakeholders, the Public Art Master Plan 2016 identified, from over 110 projects initially considered, 14 priority sites for public art projects. These along with a series of 15 projects already in progress are to be funded and implemented between 2016 and 2022.

Project Updates

A list of the projects completed since the approval of Public Art Master Plan 2016 and the current status of the other projects identified in the Master Plan is attached as Appendix 'A' to Report PED17211 – Public Art Projects Status Update, October 2017

Public Art Project Site Selection Criteria

The Public Art Master Plan is intended to be a living document that will evolve in accordance with changes in urban development, public art practice and policy. It, therefore, anticipates that new opportunities for public art may come forward. Given limited resources any new opportunity would be evaluated based on how well it aligns with the following:

- Site to be owned by The City of Hamilton;
- The potential visibility and public accessibility of the artwork;
- The historic and cultural significance to the community in which the artwork will be located;
- The response to the project during public consultation;
- The implementation potential, including synergies with other City projects and available funding; and,
- The distribution of projects across the City.

Financial Update

In the year starting November 1, 2016 and ending October 31, 2017, \$171,811 of Capital funds were spent to implement public art projects including contract, artist fees, fabrication, installation, maintenance, policy development and selection process costs.

The funding for public art projects is from the Public Art Reserve, the Downtown Public Art Reserve, project specific Capital budgets, area rating and community partners. The Public Art Reserve is funded through an annual transfer from operating in the amount of \$171,000. The Downtown Public Art Reserve is funded from voluntary contributions

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**SUBJECT: Public Art Master Plan 2016 Annual Update (PED17211) (City Wide) -
Page 3 of 5**

from developers working in the Downtown Community Improvement Plan Area, therefore these funds can only be spent on projects in that area. It is anticipated that contributions to the Downtown Public Art Reserve will diminish in the next few years as incentive programs for Downtown are scaled back. Public art projects have been identified as important components of Capital projects such as the West Harbour, Tim Horton's Field and Gore Park. Therefore, these projects have included funding for public art in their budgets. Community partners such as the Tesla Foundation and Metrolinx have proposed to provide funding for specific public art projects identified in the Master Plan.

Staff will seek Council approval for the use of funds from the respective reserve at the initiation of each public art project. A detailed Public Art Implementation and Funding Plan is attached as Appendix 'B' to Report PED17211 - Public Art Implementation and Funding Plan 2017-2022.

Staffing Update

Public art is implemented by the Public Art and Projects Section of the Tourism and Culture Division. The section includes a Program Manager, a Cultural Project Specialist and .5 FTE administrative support.

This section is also responsible for the City of Hamilton Arts Awards Program and is staff liaison to the Arts Advisory Commission. In addition Public Art and Program Section staff advise and coordinate with the community and other sections on projects and programs such as:

- Capital projects such as The West Harbour Development, leading the Pier 8 Promenade Park Design Competition in 2017;
- Community art projects with Recreation and Parks and Cemeteries;
- Art on private property with the Urban Renewal Section;
- Temporary art installations such as ArtScarp at Sam Lawrence Park in 2017;
- Donations of art for public places such as at the West Harbour and Commonwealth Square; and,
- Graffiti Management.

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**SUBJECT: Public Art Master Plan 2016 Annual Update (PED17211) (City Wide) -
Page 4 of 5**

Public Art Background

Cities around the world are increasingly realizing the economic and social benefits, and quality of life enhancements that flow from creativity and investment in culture and the expression of a community's culture through mediums such as public art. In addition to bringing vibrancy to a city's public spaces, public art is a tremendous source of civic pride and conveys the identity and cultural image of a city to its residents and visitors.

The City of Hamilton defines public art as follows:

- Public art is created by artists, or in collaboration with artists, through a public process and existing on a publicly accessible City of Hamilton owned property;
- Public art is created with the intention of reflecting and engaging the community and has undergone a formal adjudicated selection process as per the City's Call for Artists Policy; and,
- Public art can take a variety of forms and media; it may have functional as well as aesthetic qualities; it may be integrated into its site, or it may be a discrete piece; it can be permanent or temporary.

The Public Art Call for Artists Policy

The Public Art Call for Artists Policy outlines the process for commissioning public art. This process requires community consultation, in the form of a stakeholder focus group and/or public meeting, to determine a theme or goals for the project. During the competition period, it requires a public input phase allowing for the public to submit comments on the finalists, either online or in select locations that are easily accessible. Selection of finalists is decided by a jury of volunteer citizens representative of a broad range of backgrounds, skills and experience.

Art in Public Places Policy

Public art as defined above is only one type of art that can be used to animate public places. There are other processes that businesses, community groups and the City can employ to commission art for public and publicly accessible private property that are not selected through the formal City-led public art Call for Artists process. These types of projects include donated art, community art, integrated art, art on publicly accessible private property and memorials.

There is a growing demand for these types of projects, especially community art and art on publicly accessible private property.

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**SUBJECT: Public Art Master Plan 2016 Annual Update (PED17211) (City Wide) -
Page 5 of 5**

Staff will begin to develop an Art in Public Places Policy in 2017 to support the creation of a wider range art projects in the public realm.

The City of Hamilton Public Art Collection Online

In November 2016 when the Public Art Master Plan 2016 was approved the City of Hamilton Public Art Collection included 36 works located across the City. An online mapping tool was launched in Q4 of 2016 that illustrates, explains and locates each artwork in the collection. This can be accessed from the City of Hamilton website at www.hamilton.ca/publicart.

Appendices and Schedules Attached

Appendix 'A' to Report PED17211 – Public Art Projects Status Update, October 2017

Appendix 'B' to Report PED17211 – Public Art Implementation and Funding Plan 2017-2022

KC:ro

Public Art Projects Status Update, October 2017

1.0 COMPLETED PROJECTS

The following provides a list of the projects completed since the approval of Public Art Master Plan 2016.

1.1 The Ancaster Fieldcote Gateway Public Art Project – Ward 12

Landmark, Simon Frank

Location: Fieldcote Walkway, in the Fieldcote woodlot, Ancaster

Project Cost: \$60,000



1.2 The Market District Public Art Project – Ward 2

Raising the Barn, Aluminium Quilting Society coordinated by David Hind

Location: Hamilton Farmers' Market – York Blvd at MacNab St

Project Cost: \$140,000



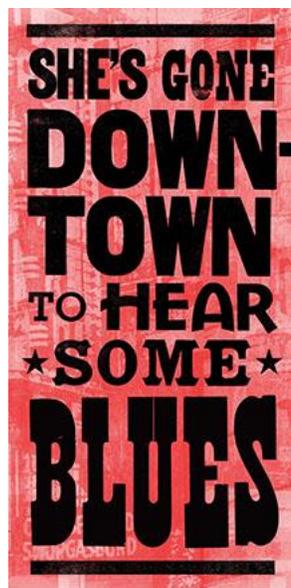
Photos by
Jeff Tessier

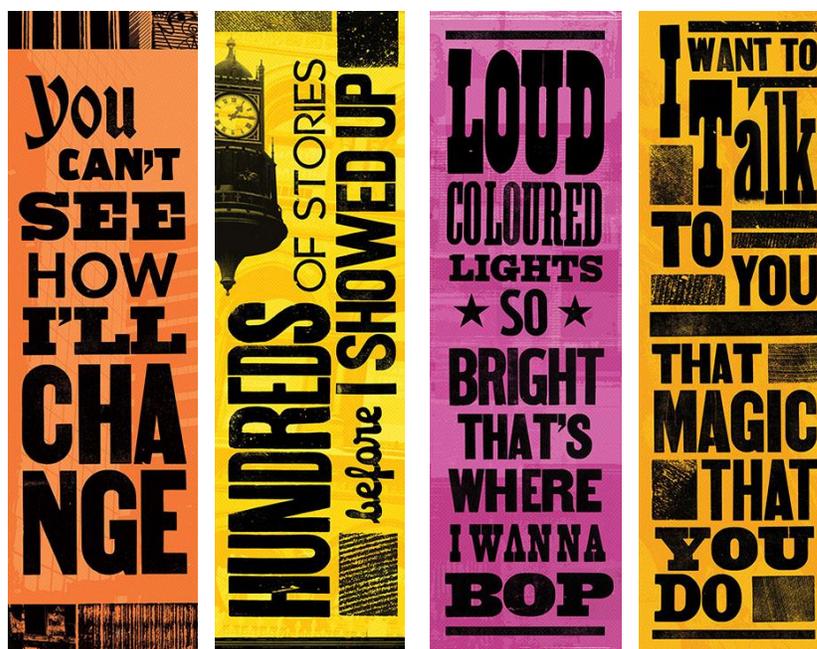
1.3 The Gore Park Beacons Public Art Project Beacon 1 – Ward 2

Music City Markers, Dave Kuruc

Location: Gore Park, West Entrance

Project Cost: \$5,000





2.0 PROJECTS CURRENTLY IN PROGRESS

The following provides the status of the projects identified in Public Art Master Plan 2016 that have approved capital funding and have been initiated.

2.1 The Dundas Driving Park Public Art Project Phase 2

Artwork: "The Big Bounce" by Paul Slipper and Mary Anne Liu

Status: Artwork complete, installation planned for spring 2018

Budget: \$145,000

Ward: 13

2.2 The James Street South Public Art Mural Project

Status: Call for artists issued. Installation scheduled for late 2018 pending completion of work on site by Public Works.

Budget: \$30,850

Ward: 2

2.3 Tim Horton's Stadium Plaza Public Art Project

Status: Funding and project on hold pending resolution of stadium issues.

Budget: \$300,000

Ward: 3

2.4 The King William Art Walk Public Art Project

Status: Call for Artists scheduled to be issued in Q1 2018

Budget: \$190,000

Ward: 2

2.5 Public Art as part of the West Harbour Redevelopment

Pier 8 Promenade Park

Status: Artworks are proposed as part of the park design "Hamilton Hammer City" which won the Pier 8 Promenade Park Design Competition. Two of these artworks are planned to be fabricated and installed as part of the park construction in 2018-19.

Budget: Artist's fees: \$20,000. Fabrication costs are included in park construction budget.

Ward: 2

2.6 Interpretive Panels for "Eagles Among Us" Public Artwork

Battlefield House Museum & Park

Status: Working with museum staff and the artist to determine appropriate content. Installation planned for 2018.

Budget: \$16,000

Ward: 9

3.0 PROJECTS SCHEDULED TO BE INITIATED IN 2018

The following provides a list of the projects identified in Public Art Master Plan 2016 proposed to be initiated in 2018.

3.1 Public Art as a component of HSR bus shelters (5 projects)

Each project is Small Scale with a budget of \$10,000.

Locations as follows:

- Queenston Rd at Nash, NW corner
- Queenston Rd. at Parkdale Ave S., NW corner
- Upper James St at Fennell Ave, SE corner
- West 5th St at Fennell Ave,
- Limeridge Transit Terminal

3.2 Desjardin Canal Bridge

Project: Stabilization and Public Art

Scale: Small – Budget \$70,000

Ward: 1

Pending MTO approval

3.3 Central Memorial Recreation Centre Area Mural

93 West Avenue South

Scale: Small – Budget \$17,500

Ward: 2

3.4 Confederation Park

Centennial Parkway & North Service Rd

Project: Gateway Entrance

Scale: Major – Budget \$250,000

Ward: 5

Pending start of construction of the new entrance.

3.5 James Street North between King and Strachan Streets

Project: Bike Racks by Artists

Scale: Small – Budget \$55,000

Ward: 2

3.6 Public Art at as part of the Harbour West Redevelopment

Pier 6 at the foot of James Street North at Guise St. North

Project: Waterfront Gateway

Scale: Major – Minimum Budget \$250,000

Ward: 2

Pending start of construction of Piers 5-7

3.7 Churchill Park

Project: A series of works addressing the theme of human rights

Scale: Major – Minimum Budget \$250,000

Ward: 1

Pending start of construction of the Raoul Wallenberg Path

3.8 Waterdown Memorial Park

Project: A work to complement the skating loop

Scale: Medium – Minimum Budget \$75,000

Ward: 15

4.0 PROJECTS TO BE INITIATED 2019-2022

The following provides a list of the projects identified in Public Art Master Plan 2016 proposed to be initiated in 2019-2022.

The order presented is not intended to direct the sequence in which these public art projects will be initiated. In addition to these sites, 85 sites are identified in the Public Art Master Plan 2016 for future consideration should additional staff resources or funding becomes available.

- Gore Park Veterans' Place
- Ancaster Arts Centre (formerly Ancaster Memorial School)
- Andrew Warburton Memorial Park
- Arts District - James Street North
- Binbrook Branch, Hamilton Public Library

- Churchill Park - Raoul Wallenberg Path
- Dundas Branch, Hamilton Public Library
- Johnson Tew Park and Arboretum
- King Street Parkette at Highway No. 8
- Hamilton the Electric City; Nikola Tesla and the 5 Johns – Beachfront Trail
- Pipeline Trail at Kenilworth Avenue North
- Sam Lawrence Park
- Vincent Massey Park
- William Connell Community Park

5.0 HAMILTON PUBLIC ART COLLECTION

The following provided as list of public art projects completed previous to the approval of the current Public Art Master Plan. A full list of all of the works in the City of Hamilton Public Art Collection including, images, artist statements and locations is posted on Public Art Collection Map available on-line at www.hamilton.ca/publicart.

5.1 James North GO Station – Ward 2

Bead Maze, Laura Marotta

Location: West Harbour GO Station Plaza, James Street North

Project Cost: \$115,000



Photo by Jon Evans

5.2 Carter Park Mural Public Art – Ward 2

Carter Park Mural, Bryce Huffman

Location: Claremont Access wall at Carter Park, Stinson St. at West Ave.

Project Cost: \$28,654



5.3 Battlefield Park Public Art – Ward 9

Eagles Among Us, David M. General

Location: Battlefield Park National Historic Site, Stoney Creek

Project Cost: **\$300,000**



5.4 King William Art Walk Banners – Ward 2

Quantum Punctuation (Speech), Gary Barwin; *Shrine of Princess Street* and *Shrine of King Street West*, Laura Bromwich; *Hayes* and *Abstract 1*, Amanda Immurs; *Belted Buildings*, Tina Newlove; *Sail Away* and *Arctic Blue*, Deb Mack; *Placeholder*, Ingrid Mayrhofer; *Meter 236 in Blue on Yellow*, *Sector G* and *Across the Bay*, Clarence Porter; *Cascading Alignment* and *Germination*, Stephen Séguin; *Steel Town King Kong* and *Home Town Donkey Kong*, John Steinberg; and, *Clean Streets* and *Leadership Development*, Steven Twigg.

Location: King William Street between James Street and Ferguson Avenue

Project Cost: \$10,000



From left to right:
Steel Town King Kong, John Steinberg;
Abstract 1, Amanda Immurs;
Across the Bay, Clarence Porter;
and, *Clean Streets*, Steven Twigg

5.5 Dundas Driving Park Phase 1 – Ward 13

Dundas Racing Carousel, Les Drysdale and Sandor Monos

Project Cost: \$147,237



5.6 North Wentworth Twin-Pad Arena Mural – Ward 15

Growing Together, Andres Correa

Location: Wall mural and five banners in the lobby of the North Wentworth Twin-pad Arena, Flamborough

Project Cost: \$11,038



5.7 King William Art Walk Benches – Ward 2

Leaf Bench, Joan Sturch; *Tentacle Spectacle*, Steven Twigg; *Soles*, John Carter

Location: King William Street between James Street and Ferguson Avenue

Project Cost: \$40,000



5.8 James Street North seating, 3 of 3 art works – Ward 2

Adesso ne, Yvonne Felix, with Jesse and Adam Stanislav

Location: James Street North at Mulberry Street

Project Cost: \$47,854



Photo by Ron Scheffler

- 5.9 James Street North bench, 2 of 3 art works – Ward 2**
Timeline Sitrine, Peter Osborne and Sean Solowski
Location: James Street North at Cannon Street
Project Cost: \$14,170



- 5.10 James Street North decorative paving, 1 of 3 art works – Ward 2**
Roll Out the Rail Carpet, Vesna Jovic and Nicko Elliot
Location: James Street North at Murray Street
Project Cost: \$24,845



5.11 Hamilton Police Service Central Station/Art Walk – Ward 2

Magnifying Glass and Sundial, Yvonne Felix

Location: Hamilton Police Service Central Station, King William Street

Project Cost: \$75,998



5.12 Donated Painting, Hamilton Farmers' Market – Ward 2

The Bounty, Conrad Furey

Location: Hamilton Farmers' Market

Project Cost: \$5,000



5.13 Locke Street – Ward 1

Concrete Poetry, Simon Frank

Location: Locke Street South between Stanley and Hunter Street

Project Cost: \$64,788

**5.14 MacNab Street Pedestrian Underpass Youth Mural – Ward 2**

(Pilot Graffiti Prevention Project)

YMCA with Hamilton Youth Arts Network, Youth Engagement and Action Hamilton

Location: MacNab and Hunter Streets

Status: Completed, partially removed in 2013 due to excessive graffiti

Project Cost: \$16,190



Photo by Jeff Tessier

5.15 East Kiwanis Place on Ottawa Street – Ward 4

Dressmaker's Mannequin, Daniel Davelaar

Location: Northeast corner of Ottawa Street and Edinburgh Avenue

Project Cost: \$143,336



**PUBLIC ART IMPLEMENTATION AND
FUNDING PLAN 2017-2022**

26-Oct-17

Project	Proposed Initiation	Ward	Public Art Capital funding in place	Public Art Reserve	Downtown Public Art Reserve	Other /specific project funding in place	Notes/Comments
James St South Mural	2016	2	\$30,849				Project currently funded by Graffiti Management Initiative. Additional \$7,043 required from Downtown Public Art Reserve due to mural size. Transferred via reort PPED17022
Gore Park beacons	2017	2					Second Beacon to be installed in 2019 pending park construction
Tim Hortons Stadium Plaza	2017	3		\$100,000		\$250,000	Stadium funding on hold peneding final resolution of stadium contract issues.
Battlefield Park Art Interpective signs	2018	9	\$16,000				
Desjardin Canal Bridge Stabilization	2018	1		\$20,000			
Binbrook Branch, Hamilton Public Library	2018	11		\$75,000			
Public Art as a component of HSR Bus Shelter -Upper James St at Rymal Rd E.	2018	7				\$10,000	Funding from Metrolinx
Public Art as a component of HSR Bus Shelter - Queenston Rd. at Parkdale Ave S	2018	4				\$10,000	Funding from Metrolinx
Public Art as a component of HSR Bus Shelter- Queenston Rd at Nash	2018	5				\$10,000	Funding from Metrolinx
Churchill Park	2018	1	\$285,247				From Ward 1 Area Rating
Bike Racks by Artists - James Street North	2018	2			\$75,000		Identified by the Ward 2 participatory budget process
West Hamilton Rail Trail	2018	1	\$65,000				
Waterdown Memorial Park Ice Loop	2018	15	\$15,000	\$25,000		\$40,000	Park project facilities
Public Art as a component of HSR Bus Shelter -West 5th St at Fennell Ave	2018	7				\$10,000	Funding from Metrolinx
Central Memorial Recreation Centre Area Mural	2018	2	\$17,500				Ward 2 Area Rating

Project	Proposed Initiation	Ward	Public Art Capital funding in place	Public Art Reserve	Downtown Public Art Reserve	Other /specific project funding in place	Notes/Comments
King William Art Walk Public Art Project	2018	2	\$190,000				\$100,000 transferred from the Downtown Public Art Reserve (108049) to the King William Art Walk Public Art Project (7101558508). PED17024
Hamilton The Electric City, Tesla and the 5 Johns	2019	5		\$100,000		\$100,000	Matching funding by Nikola Tesla Educational Charity
Public Art as a component of HSR Bus Shelter - Limeridge Transit Terminal	2019	7				\$10,000	Funding from Metrolinx
Ancaster Memorial School - arts and culture centre	2019	12		\$250,000			
William Connell Community Park	2019	8		\$150,000			
Desjardin Canal Bridge Public Art	2019	1		\$60,000			
King Street Parkette at Queenston Road	2019	10		\$100,000			Additional funding may be available from LJM Developments re: development at the corner of Highway 8 and Ellington Avenue. Still to be confirmed
Pipeline Trail - Kenilworth Ave N. area	2019	4		\$50,000		\$50,000	Matching funding from the park project
Arts District Public Art - Wilson and James N	2019				\$300,000		
Waterfront Public Art Projects	2019	2				\$1,840,000	Public Art projects as outlined in the West Harbour Rec Master Plan. Funding Source: Harbour West Redevelopment Project Budget
Gore Park - Veterans' Place Peace Project	2020	2			\$50,000	\$250,000	Funding from the Gore Park project
Dundas Branch Hamilton Public Library	2020	13		\$75,000			
New Entrance to Confederation Park	2020	5		\$250,000			
Vincent Massey Park	2020	6		\$125,000			
Andrew Warburton Memorial Park	2021	4		\$125,000			
Johnson Tew Park and Arboretum	2021	14		\$125,000			
Sam Lawrence Park	2021	7		\$125,000			
TOTAL			\$619,596	\$1,755,000	\$425,000	\$2,580,000	

Available Funding in Reserves				Public Art Reserve	Downtown Public Art Reserve		
Reserve Funds as of Sept 30,2017				\$945,347	\$582,803		
Annual Contribution 5X \$171,000				\$855,000			
Total Available funds to 2022				\$1,800,347	\$582,803		
Total Budgeted Expenditures to 2022				\$1,755,000	\$425,000		
Contingency				\$45,347	\$157,803		

8.10(a)

CITY OF HAMILTON MOTION

General Issues Committee: January 17, 2018

MOVED BY COUNCILLOR D. SKELLY.....

SECONDED BY COUNCILLOR B. JOHNSON.....

(Referred to GIC by Council on December 8, 2017 with Report PED17211 – Public Art Master Plan 2016 Annual Update)

That staff reconsider the five projects which are part of the Public Art as a component of HSR bus shelters, and report back through the 2018 Budget Process on alternative options for those funds.



Hamilton

**FACILITY NAMING SUB-COMMITTEE
REPORT 17-004**

Thursday, November 30, 2017

1:30 p.m.

Room 264, 2nd Floor

Hamilton City Hall

71 Main Street West

**Loren Kolar
Legislative Coordinator**

Present: Councillor M. Pearson (Chair),
Councillors S. Merulla, L. Ferguson and J. Partridge

**Absent with
Regrets:** Councillor J. Farr, and T. Whitehead – City Business

**THE FACILITY NAMING SUB-COMMITTEE PRESENTS REPORT 17-004 AND
RESPECTFULLY RECOMMENDS:**

- 1. Naming of the “Russ Jackson Football Field” at William Connell Park (PW17057) (Ward 8) (Item 8.1) (attached hereto as Appendix “A”)**
 - (a) That the request to name the football field located at William Connell Park, 1086 West 5th Street, to the “Russ Jackson Football Field” be approved, as this request meets the guidelines set out in the City of Hamilton Municipal Property and Building Naming Policy; and
 - (b) That funding required for the signage of the “Russ Jackson Football Field”, for approximately \$1,500 to \$2,500, be funded from the Tax Stabilization Reserve.

- 2. Renaming of Fireside Lounge at Sackville Hill Senior’s Centre (CES17046) (Ward 7) (Item 8.2) (attached hereto as Appendix “B”)**
 - (a) That the request to rename the Sackville Hill “Fireside Lounge”, 780 Upper Wentworth Street, to the “Bella Brearley Lounge” be approved; and,

- (b) That any costs associated with the naming of the Bella Brearley Lounge be charged to the Sport & Community Development Budget Account 53070-709701.
- 3. Renaming of Community Room at Bill Friday Lawfield Arena (CES17047) (Item 8.3) (attached hereto as Appendix "C")**
 - (a) That the request to rename the community room at Bill Friday Lawfield Arena, 150 Folkstone Avenue, to the Daryl Villeneuve Community Room be approved; and,
 - (b) That any costs associated with the naming of the Daryl Villeneuve Community Room be charged to the Sport & Community Development Budget, Account 53070-709701.
- 4. Naming of the "Melissa Tancredi Field" at Robert E. Wade Ancaster Community Park, Field "2" (PW17106) (Ward 12) (Added Item 8.4) (attached hereto as Appendix "D")**
 - (a) That the request to name Field "2" at Robert E. Wade Ancaster Community Park, 385 Jerseyville Road West, to the "Melissa Tancredi Field" be approved, as this request meets the guidelines set out in the City of Hamilton Municipal Property and Building Naming Policy; and
 - (b) That funding required for the signage of the "Melissa Tancredi Field", for approximately \$500 to \$1,500, be funded from the Tax Stabilization Reserve.

FOR THE INFORMATION OF COMMITTEE:

(a) CHANGES TO THE AGENDA (Item 1)

The Clerk advised the Committee of the following changes:

1. DISCUSSION ITEMS (Item 8)

- 8.4 Naming of the "Melissa Tancredi Field" at Robert E. Wade Ancaster Community Park, Field "2" (PW17106) (Ward 12)

The agenda for the November 30, 2017 meeting of the Facility Naming Sub-Committee, be approved, as amended.

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) **APPROVAL OF MINUTES OF PREVIOUS MEETING (Item 3)**

(i) **March 9, 2017 (Item 3.1)**

The Minutes of the March 9, 2017 Facility Naming Sub-Committee were approved as presented.

(ii) **July 20, 2017 (Clerk's Report) (Item 3.2)**

The Clerk's Report of July 20, 2017 Facility Naming Sub-Committee was received.

(d) **DISCUSSION ITEMS (Item 8)**

(i) **Naming of the "Russ Jackson Football Field" at William Connell Park (PW17057) (Ward 8) (Item 8.1)**

Sub-section (b) of Report PW17057 respecting Naming of the "Russ Jackson Football Field" at William Connell Park was amended as follows:

- (b) That funding required for the signage of the "Russ Jackson Football Field", for approximately \$1,500 to \$2,500, be funded from the ~~Ward 8 Capital Reinvestment, Project ID 3301609800~~ **Tax Stabilization Reserve**

To read as follows:

- (a) That the request to name the football field located at William Connell Park, 1086 West 5th Street, to the "Russ Jackson Football Field" be approved, as this request meets the guidelines set out in the City of Hamilton Municipal Property and Building Naming Policy; and
- (b) That funding required for the signage of the "Russ Jackson Football Field", for approximately \$1,500 to \$2,500, be funded from the **Tax Stabilization Reserve**.

Staff were directed to review the funding requirements for City of Hamilton initiated naming requests.

(ii) **Naming of the "Melissa Tancredi Field" at Robert E. Wade Ancaster Community Park, Field "2" (PW17106) (Ward 12) (Added Item 8.4)**

Report PW17106 respecting the Naming of the "Melissa Tancredi Field" at Robert E. Wade Ancaster Community Park, Field "2" was amended by adding sub-section (b), to read as follows:

- (a) That the request to name Field "2" at Robert E. Wade Ancaster Community Park, 385 Jerseyville Road West, to the "Melissa
- General Issues Committee – January 17, 2018

Tancredi Field” be approved, as this request meets the guidelines set out in the City of Hamilton Municipal Property and Building Naming Policy; and

- (b) That funding required for the signage of the “Melissa Tancredi Field”, for approximately \$500 to \$1,500, be funded from the Tax Stabilization Reserve.

(e) GENERAL INFORMATION/OTHER BUSINESS (Item 11)

(i) Amendments to the Outstanding Business List (Item 11.1)

The following Amendments to the Outstanding Business List of the Facility Naming Sub-Committee, were approved:

Revised Due Dates:

Copps Family Naming Opportunities (June 9, 2015)

Due Date: Q2 2017

Revised Due Date: Q1 2018

Renaming of Pier 4 – Former Mayor R. Morrow (June 9, 2015)

Due Date: Q2 2017

Revised Due Date: Q2 2018

Naming Options for the Recognition of Frank Cooke, former General Manager of the Hamilton Street Railway (May 10, 2016)

Due Date: Q4 2017

Revised Due Date: Q4 2018 (Now with LRT Project Team)

Proposed Renaming of Newlands Park to Rolston Park (May 10, 2016)

Due Date: Q2 2017

Revised Due Date: Q4 2018

(f) ADJOURNMENT (Item 13)

There being no further business, the Facility Naming Sub-Committee adjourned at 1:43 p.m.

Respectfully submitted,

Councillor M. Pearson, Chair
Facility Naming Sub-Committee

Loren Kolar
Legislative Coordinator
Office of the City Clerk



Hamilton

OPEN FOR BUSINESS SUB-COMMITTEE

REPORT 17-003

Tuesday, November 28, 2017

1:30 p.m.

Council Chambers, 2nd Floor

Hamilton City Hall

Present: Mayor F. Eisenberger
Councillor M. Pearson (Chair), T. Whitehead, L. Ferguson, A. VanderBeek, R. Pasuta, J. Partridge

Also in attendance: Patrick Campbell, Stoney Creek Chamber of Commerce
Ed Fothergill, Hamilton Chamber of Commerce
Graham McNally, Hamilton Burlington Society of Architects
Matteo Patricelli, Flamborough Chamber of Commerce
Valerie Webster, Hamilton Burlington Realtors Association

Absent with Regrets: Councillor M. Green - Personal

THE OPEN FOR BUSINESS SUB-COMMITTEE PRESENTS REPORT 17-003 AND RESPECTFULLY RECOMMENDS:

1. Regional Tractor Sales Ltd. Site Plan Approval and Building Permit Issuance Timelines (Ward 15) (PED17202) (Item 5.1)

That Report PED17202, respecting Regional Tractor Sales Ltd. Site Plan Approval and Building Permit Issuance Timelines, be received.

2. Licensing Turn-Around Timelines (PED17215) (City Wide) (Item 5.2)

That Report PED17215, respecting Licensing Turn-Around Timelines, be received.

3. **Posting of Licensed Contractors Online (PED17216) (City Wide) (Item 5.3)**
That Report PED17216, respecting Posting of Licensed Contractors Online, be received.

4. **Proposed Amendments to Sign By-law 10-197 (Construction Hoarding) (PED17217) (Item 5.4)**

That Report PED17217, respecting Proposed Amendments to Sign By-law 10-197 (Construction Hoarding), be received.

5. **Business Licensing By-law Update (PED17218) (City Wide) (Item 5.5)**

That Report PED17218, respecting a Business Licensing By-law Update, be received.

6. **Proposed Delegated Authority for Special Occasions Permits (PED17220) (Item 5.6)**

That Report PED17220, respecting Proposed Delegated Authority for Special Occasions Permits, be received.

7. **Progress of the AMANDA Road Map (City Wide) (PED17223) (Item 5.7)**

That Report PED17223, respecting Progress of the AMANDA Road Map, be received.

FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Chair introduced Matteo Patricelli who will attend the Open For Business Sub-Committee as the representative of the Flamborough Chamber of Commerce. Arend Kersten, also in attendance in the public gallery, has retired from his position on the Flamborough Chamber of Commerce.

The Clerk advised that there were no changes to the agenda.

The agenda for the November 28, 2017 meeting was approved, as amended.

(b) DECLARATIONS OF INTEREST (Item 2)

None.

(c) APPROVAL OF MINUTES (Item 3)

(i) May 25, 2017 (Item 3.1)

The Minutes of the May 25, 2017 meeting were received, as presented.

(d) GENERAL INFORMATION/OTHER BUSINESS (Item 11)

(i) Amendments to the Outstanding Business List (Item 11.1)

The following amendments to the Open For Business Outstanding Business List, were approved:

Items to be Removed:

Item N - Tractor Sales Site Approval Plan (O4B March 7, 2017, Item 11.5)

Item D - Licensing Turn-Around Timelines (O4B September 29, 2016, Item 7.2)

Item C - Posting of Licensed Contractors Online (O4B, October 23, 2013)

Item H - By-law Consultation Schedule (O4B, January 28, 2016, Item 7.1)

(e) ADJOURNMENT (ITEM 12)

There being no further business, the meeting of the Open For Business Sub-Committee adjourned at 2:46 p.m.

Respectfully submitted,

Councillor M. Pearson, Chair
Open for Business Sub-Committee

Loren Kolar
Legislative Coordinator
Office of the City Clerk



Hamilton

AFFORDABLE HOUSING SITE SELECTION SUB-COMMITTEE REPORT 17-002

11:00 a.m.

**Tuesday, November 28, 2017
Room 193, Hamilton City Hall
71 Main Street West**

Present: C. Collins (Chair)
Councillors M. Green, D. Conley (Vice Chair) and M. Pearson

**Absent with
Regrets** Councillor J. Farr – City Business

THE AFFORDABLE HOUSING SITE SELECTION SUB-COMMITTEE PRESENTS REPORT 17-002 AND RESPECTFULLY RECOMMENDS:

1. **Properties and Process for Disposition of Lands for Affordable Housing (PED17219) (City Wide) (Item 8.1) (attached hereto as Appendix “A” of Report 17-002)**
 - (a) That the properties identified in Appendix “A” to Report PED17219 respecting Properties and Process for Disposition of Lands for Affordable Housing, be declared surplus to the requirements of the City of Hamilton in accordance with the “Procedural By-law for the Sale of Land”, being By-law No. 14-204, and be approved for disposition for purposes of affordable housing;
 - (b) That the disposition strategies outlined in Appendix “B” to Report PED17219 respecting Properties and Process for Disposition of Lands for Affordable Housing, be approved as the basis for disposition of the properties identified in Appendix “A” to Report PED17219, and any such other properties as may be identified and selected by Council from time to time for the purposes of affordable housing;
 - (c) That Council authorize and direct staff to establish a capital reserve from which all net proceeds from the sale of properties identified for affordable housing are to be deposited, for use exclusively for new affordable housing development purposes, and all costs related to due diligence, and implementing the strategies outlined in Appendix “B” to Report PED17219 respecting Properties and Process for Disposition of Lands for Affordable Housing, may be resourced;
 - (d) That staff be directed to complete due diligence and surplus circulation of each property identified in Appendix “A” to Report PED17219 respecting

Properties and Process for Disposition of Lands for Affordable Housing, including but not limited to feasibility, environmental, and planning studies, determining individual site disposition strategies, in accordance with the strategies outlined in Appendix “B” to Report PED17219 respecting Properties and Process for Disposition of Lands for Affordable Housing, and with the exception of Properties A, G, I, P and R, report back to the Affordable Housing Site Selection Sub-Committee with a recommended approach for each property;

- (e) That staff be directed to report back to the Affordable Housing Site Selection Sub-Committee on an implementation plan that establishes a framework for prioritizing, staging and funding of affordable housing initiatives outlined in Report PED17219 respecting Properties and Process for Disposition of Lands for Affordable Housing, and the appropriate allocation of funds in the newly created capital reserve for affordable housing;
- (f) That staff be authorized and directed to undertake suitable consultation with private, not-for-profit, and public sector organizations to determine appropriate consideration of properties, including but not limited to independent meetings and/or undertaking Expression of Interest or Request For Information (RFI) type processes;
- (g) That the Real Estate Section of the Planning and Economic Development Department be authorized and directed to sell the lands identified as Properties A, G, I, P and R in Appendix “C” to Report PED17219 respecting Properties and Process for Disposition of Lands for Affordable Housing, in accordance with the “Procedural By-law for the Sale of Land”, being By-law No. 14-204, on terms and conditions satisfactory to the General Manager of Planning and Economic Development, and in a form satisfactory to the City Solicitor;
- (h) That the City Solicitor be authorized to complete any transactions on behalf of the City, including paying any necessary expenses, amending the closing, due diligence and other dates, and amending and waiving terms and conditions on such terms as she considers reasonable;
- (i) That the Mayor and City Clerk be authorized to execute any necessary documents in a form satisfactory to the City Solicitor;
- (j) That all contents within confidential Appendices “A”, “B”, “C”, and “D”, to Report PED17219 respecting Properties and Process for Disposition of Lands for Affordable Housing, remain confidential, with the exception of only releasing the list of addresses of City-owned properties in Appendix “C”, as may be amended, following approval of Council.

FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Clerk advised that there were no changes to the agenda.

The agenda for the November 28, 2017 meeting of the Affordable Housing Site Selection Sub-Committee, was approved as presented.

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) APPROVAL OF MINUTES OF PREVIOUS MEETING (Item 3)

(i) April 27, 2017 (Item 3.1)

The Minutes of the April 27, 2017 meeting of the Affordable Housing Site Selection Sub-Committee, were approved, as presented.

(d) ADJOURNMENT (Item 12)

There being no further business, the Affordable Housing Site Selection Sub-Committee adjourned at 11:08 p.m.

Respectfully submitted,

Councillor C. Collins, Chair
Affordable Housing Site Selection
Sub-Committee

Loren Kolar
Legislative Coordinator
Office of the City Clerk



CITY OF HAMILTON
PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT
 Economic Development Division

TO:	Mayor and Members General Issues Committee
COMMITTEE DATE:	January 17, 2018
SUBJECT/REPORT NO:	Permanent Closure and Sale of a Portion of Road Allowance Between Limeridge Road East and the Lincoln Alexander Parkway, Hamilton (PED18008) (Ward 7)
WARD(S) AFFECTED:	Ward 7
PREPARED BY:	Frank Albrecht (905) 546-2424 Ext. 2656
SUBMITTED BY:	Glen Norton Director, Economic Development Planning and Economic Development Department
SIGNATURE:	

Discussion of Confidential Appendix "B" to this Report PED18008 in Closed Session is subject to the following requirement(s) of the City of Hamilton's Procedural By-Law and the *Ontario Municipal Act, 2001*;

- A proposed or pending acquisition or disposition of land by the City.

RECOMMENDATION

- (a) That an Offer to Purchase for the Sale of a Portion of a Road Allowance between Limeridge Road East and the Lincoln Alexander Parkway, as identified in Appendices "A" and "A-1" attached to Report PED18008, scheduled to close 30 days after the fulfilment of all conditions, be approved and completed substantially on the terms and conditions outlined in Appendix "B" attached to Report PED18008 and such other terms and conditions deemed appropriate by the General Manager, Planning and Economic Development, and the net proceeds be credited to Property Purchases Reserve #100035;
- (b) That \$57,029 from the sale proceeds be credited to Account No. 45408-3560150200 (Property Sales and Purchases) for recovery of expenses including Real Estate, Appraisal, Property Management and Legal administration fees;
- (c) That the City Solicitor be authorized and directed to complete this transaction on behalf of the City, including paying any necessary expenses, amending the closing, due diligence and other dates, and amending and waiving terms and conditions on such terms as she considers reasonable;

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OUR Mission: To provide high quality cost conscious public services that contribute to a healthy, safe and prosperous community, in a sustainable manner.

OUR Culture: Collective Ownership, Steadfast Integrity, Courageous Change, Sensational Service, Engaged Empowered Employees.

SUBJECT: Permanent Closure and Sale of a Portion of Road Allowance Between Limeridge Road East and the Lincoln Alexander Parkway, Hamilton (PED18008) (Ward 7) - Page 2 of 4

- (d) That the Mayor and City Clerk be authorized to execute any necessary documents respecting the Offer to Purchase and Sale of Limeridge Road East, as identified in Appendices “A” and “A-1”, attached to Report PED18008, in a form satisfactory to the City Solicitor;
- (e) That Appendix “B” attached to Report PED18008 remain confidential and not be released as a public document until final completion of the real estate transaction.

EXECUTIVE SUMMARY

This Report seeks Council approval for the sale of a Portion of Road Allowance between Limeridge Road East and the Lincoln Alexander Parkway in accordance with City policy.

Alternatives for Consideration – See Page 4

FINANCIAL – STAFFING – LEGAL IMPLICATIONS

Financial: With the funding allocation framework approved by Council through Report CM17003, the net proceeds of this sale will be credited to the Property Purchases Reserve #100035.

Staffing: There are no staffing implications related to this recommendation.

Legal: Legal Services Division will be required to assist in the preparation of the necessary closing documents.

HISTORICAL BACKGROUND

The property was acquired by the City for the construction of the Lincoln Alexander Parkway (LINC). The subject property is a remnant parcel lying between the west bound off-ramp of the LINC and Limeridge Road East.

In 2012 Cadillac Fairview made application for permanent road closure and to acquire, in addition to the subject remnant parcel all of Limeridge Road East road allowance that fronts Cadillac Fairview’s land holdings at 508-520 Limeridge Road East. Staff under Item 3 (c) ii of PW Report 12-011 is to report back to Council respecting the sale and possible legal implications prior to the sale.

In 2016 Cadillac Fairview revised its road closure application of permanent road closure and purchase to the remnant parcel comprising of 5,519m² (1.36ac.) lying between Limeridge Road East and Lincoln Alexander Parkway off-ramp. Legal Services advises

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the revised road closure application is not part of the Ontario Municipal Board expropriation settlement decision for when lands in the area were acquired and therefore is not encumbered.

Pursuant to Item 7 of PW Report 16-015, passed by Council September 28, 2016, the subject property was declared surplus to the requirements of the City of Hamilton.

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Portfolio Management Strategy – Real Estate Management Plan

City Council, at its meeting of November 24, 2004, adopted the City's Portfolio Management Strategy Plan, which established a formalized process to be consistently applied across all areas of the City to guide the management of the City's real property. In accordance with the City's Portfolio Management Strategy, By-law 14-202, property no longer required for municipal programs is declared surplus by Council and is disposed of in accordance with this policy.

RELEVANT CONSULTATION

- Legal Services Division, City Manager's Office;
- Engineering Services, Public Works Department;
- Zoning, Planning and Economic Development Department;
- Portfolio Management Committee; and,
- Ward Councillor

ANALYSIS AND RATIONALE FOR RECOMMENDATION

The construction of the Lincoln Alexander Parkway resulted in the closure of portions of Limeridge Road resulting in a remnant parcel of land remaining between Limeridge Road East and the off-ramp of the Lincoln Alexander Parkway. Cadillac Fairview being the owner of Limeridge Mall also owns lands at 508-520 Limeridge Road East which abut the subject lands. Cadillac Fairview proposes to permanently close and purchase the City lands with the intent to redevelop the subject property with its adjoining land holdings.

Following the application for permanent road closure and purchase by Cadillac Fairview Realty Holding Inc. and circulation to relevant stakeholders, responses confirmed there was no long-term municipal need for the property. Under Item 7 of PW Report 16-015 Council declared the property surplus to municipal needs and directed staff to sell the lands to Cadillac Fairview.

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Sale of the property will fulfil Item 7 of PW Report 16-015 and PW Report 12-011 Item 3 (c) ii.

Real Estate staff considers the terms and conditions of this sale to be fair, reasonable and at market value. The land sale and subsequent re-development will convert otherwise unproductive land by increasing the non-residential tax base and employment opportunities.

ALTERNATIVES FOR CONSIDERATION

Should Council decide not to approve the sale of surplus lands, the parcel will remain in City ownership with commensurate costs and ongoing liabilities.

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Economic Prosperity and Growth

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.

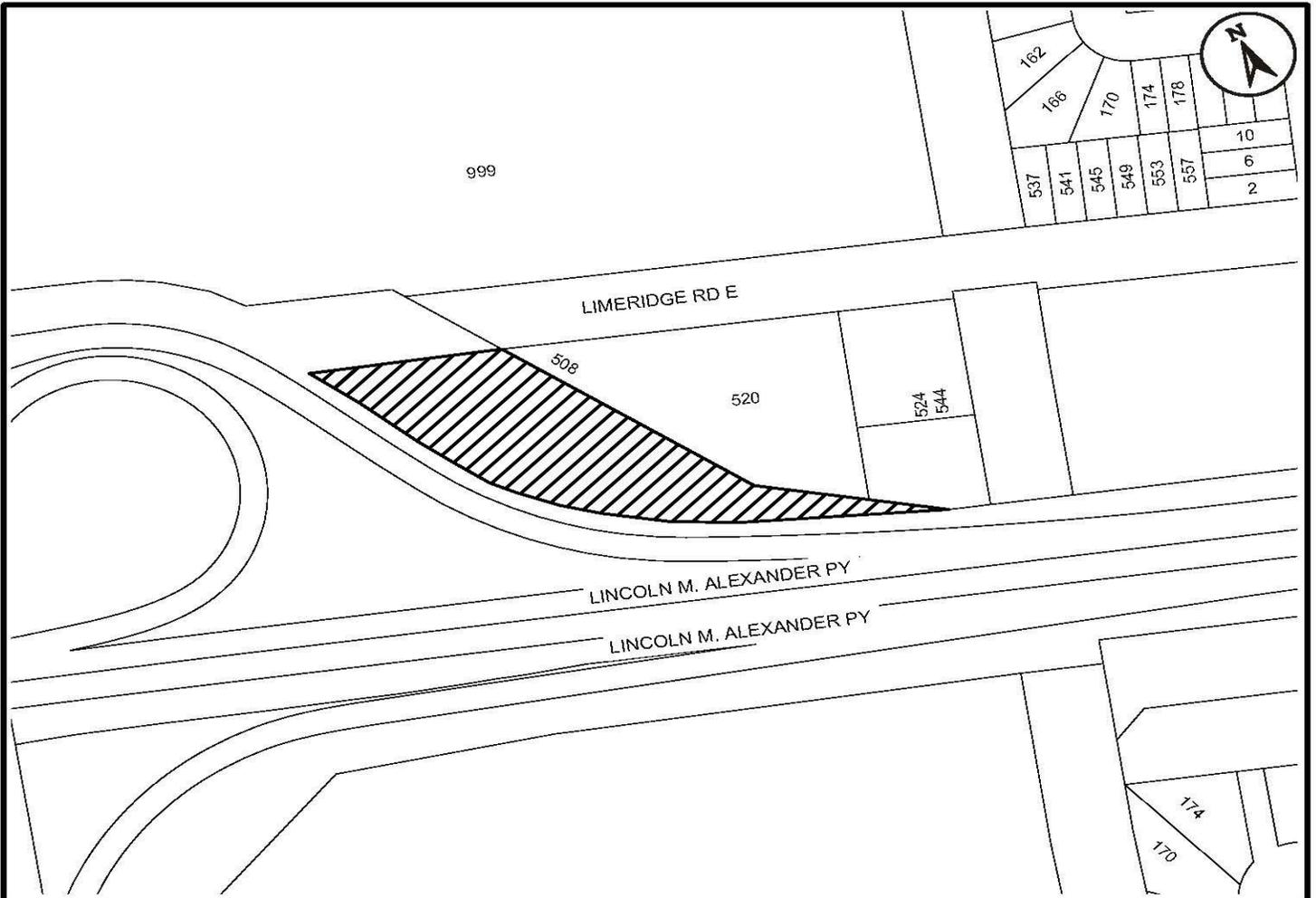
Strategic Objective

- 1.1 Continue to grow the non-residential tax base.
- 1.6 Enhance Overall Sustainability (financial, economic, social and environmental).

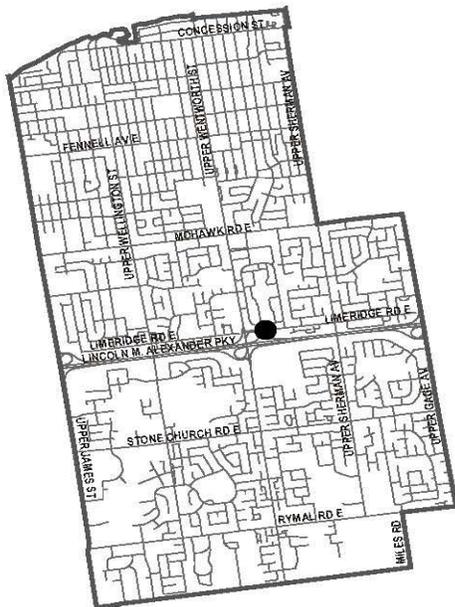
APPENDICES AND SCHEDULES ATTACHED

Appendices “A” and “A-1” to Report PED18008 – Location Map and Plan of Survey
Appendix “B” to Report PED18008 - Terms and Conditions (Confidential)

FA/sd



● Site Location



Key Map - Ward 7

N.T.S. 

Location Map



PLANNING AND ECONOMIC DEVELOPMENT DEPARTMENT

File Name/Number:
Limeridge Rd E Closure

Date:
November 27, 2017

Appendix "A"

Scale:
N.T.S.

Planner/Technician:
FAVS

Subject Property

 Limeridge Road East Closure



Hamilton

**HAMILTON FUTURE FUND
BOARD OF GOVERNORS
Report 17-002
10:00 a.m.
Wednesday, November 29, 2017
Room 264, City Hall
71 Main Street West**

Present: Mayor F. Eisenberger
Councillors J. Partridge (Vice Chair), D. Conley and T. Whitehead
T. Weisz (Chair)
R. Bagdonas, I. Brisbin, K. Boyer, J. Bozzo, M. Dickson A. Macaluso,
S. MacDonald, S. Manchia and K. Wakeman

**Absent with
Regrets:** T. Crugnale, J. Kirkpatrick and M. Scime

**THE BOARD OF GOVERNORS OF THE HAMILTON FUTURE FUND PRESENTS
REPORT 17-002 AND RESPECTFULLY RECOMMENDS:**

1. **Correspondence from Brother Richard MacPhee, Executive Director, Good Shepherd Centres, respecting their Future Fund Load Agreement (Added Item 8.2)**
 - (a) That the correspondence from Brother Richard MacPhee, Executive Director, Good Shepherd Centres, respecting their Future Fund Loan Agreement, and attached hereto as Appendix A, be received; and,
 - (b) That, as requested by the Good Shepherd Centres, that the conditions of loan agreement be renegotiated so that the final payment of \$1,500,000, plus accrued interest, be amended as follows:
 - (i) That there be no payment in 2017; and,
 - (ii) That the remaining principal be paid in equal installments of \$300,000, plus accrued interest, in each of the subsequent 5 years (2018-2022).

- (c) That the Mayor and City Clerk be authorized and directed to execute any agreements, together with any ancillary documentation required, to give effect to the recommendations in sub-section (b), in a form satisfactory to the City Solicitor and with content satisfactory to the General Manager of Finance and Corporate Services.

2. Establishment of a Branding Working Group (Added Item 11.1)

- (a) That, in an effort to increase the awareness of and promote the Hamilton Future Fund, that a Branding Working Group of the Board of Governors be established; and,
- (b) That a budget of \$6000.00 for any branding exercise resulting from the Branding Working Group, be approved.

FOR INFORMATION:

(a) CHANGES TO THE AGENDA (Item 1)

The Committee Clerk advised of the following change to the agenda.

1. DISCUSSION ITEM (Item 8)

Correspondence from Brother Richard MacPhee, Executive Director, Good Shepherd Centres, respecting their Future Fund Loan Agreement.

The agenda for the November 29, 2017 meeting of the Hamilton Future Fund Board of Governors was approved, as amended.

(b) DECLARATIONS OF INTEREST (Item 2)

Ian Brisbin declared an interest respecting the application from the Royal Botanical Gardens (RBG) (Item 8.1) as he formerly served as a Member of the Board of Directors for the RBG.

Councillor Doug Conley declared an interest respecting the application from Theatre Aquarius (Item 8.1) as he serves as a Board member with that organization.

Megan Dickson declared an interest respecting the application from Barton-Stone-Mount Hope United Church (Item 8.1) as she is a member of the church.

Sergio Manchia declared an interest respecting the application from St. Joseph's Villa (Item 8.1) as they are a client of his employer.

Tom Weisz declared an interest respecting the application from the City of Hamilton for St. Mark's Cultural Programming Space (Item 8.1) as he has indirect ownership of a property abutting St. Mark's.

(c) MINUTES (Item 3)

(i) Approval of Minutes of June 16, 2017 (Item 3.1)

The Minutes of the June 16, 2017 meeting of the Hamilton Future Fund Board of Governors were approved, as presented.

(d) CONSENT ITEMS (Item 5)

(i) Interim Progress Report from the Bridge (Item 5.1)

The Interim Progress Report from the Bridge, was received.

(e) DISCUSSION ITEMS (Item 8)

(i) Deliberations on the applications received for the 2017 opening of the Hamilton Future Fund (Item 8.1)

Chair Weisz provided the Board with information about the funds that are available in the Future Fund. Chair Weisz also provided the Board with an overview of the Missions and Principles of the Fund and provided a general outline of the application approval process.

The Board used this time to review the applications received for the 2017 opening of the Hamilton Future Fund.

The Board created a list of applicants that they wished to have a presentation from. The Committee Clerk was directed to invite the applicants to a future meeting to make a presentation.

(f) ADJOURNMENT (Item 12)

There being no further business, the Board adjourned at 12:01 p.m.

Respectfully submitted,

T. Weisz, Chair
Hamilton Future Fund Board of
Governors

Lauri Leduc
Legislative Coordinator
Office of the City Clerk



Good Shepherd Centres
Administration
143 Wentworth Street South
P.O. Box 1003, Hamilton, ON L8N 3R1
Tel: 905.528.5877 Fax: 905.528.9968
goodshepherdcentres.ca

October 31, 2017

Chris Murray
City Manager
City of Hamilton
Hamilton City Hall
71 Main Street West
Hamilton, ON L8P 4Y5

Dear Chris,

In the fall of 2012, Good Shepherd Centre Hamilton entered into an agreement with the City of Hamilton to receive a \$5,000,000 loan from the Future Fund for our Good Shepherd Square development. The terms of this loan included the repayment, with interest, over a 5 year period. In the intervening years, Good Shepherd has honoured the terms of that agreement without fail.

In conversation over the last few months we discussed the issues we are having in making this year's payment. As you know, we did discuss some alternatives to our original proposal, but due to an unresolved litigation matter that we had hoped would be resolved by now, we must stay with our original request.

At this time, we are requesting that the terms of the final payment of \$1,500,000, plus accrued interest, be renegotiated as follows:

- No payment in 2017;
- The remaining principal payment be paid in equal installments of \$300,000, plus accrued interest in each of the subsequent 5 years (2018 – 2022).

The reasons for this request are varied but include the following impacts from the City of Hamilton:

1. Reductions in City funding to the Good Shepherd Notre Dame Youth Shelter (\$690,000 cumulative over the past 3 years);
2. When City Housing Hamilton took its Bed Bug remediation program in-house, our social enterprise, known as Good Shepherd Works, sustained losses of \$853,000;

/s/.....



/2.....

3. As part of our agreement to build the Affordable Housing apartments at Good Shepherd Square, the City of Hamilton was to have contributed 156 rental subsidies. Upon completion of the Project, the City was not able to fulfil the full allotment of rental subsidies and will be unlikely to complete this obligation for another decade. To date this has cost Good Shepherd approximately \$525,000;
4. As a consequence of not having the rental subsidies, referred to in point 3 above, the Canada Revenue Agency reduced our HST rebate on the project by approximately \$180,000;
5. There has been no base funding increases to our emergency shelter programs from the City for the past 4 years. The financial impact on our shelter programs if funding had been increased in accordance with increases to OW/ODSP as they were in the past, is approximately \$196,000.

Despite the financial shortfalls experienced by Good Shepherd by City related pressures as noted above (total impact of \$2,444,000), Good Shepherd has fulfilled all of its financial obligations to the Future Fund. We have undertaken a detailed financial analysis of our situation and we need to ensure that we can continue to be responsive to the on-going and emerging needs of our community while offering our staff a Living Wage.

Should our financial picture change significantly, we resolve to pay back the outstanding amount sooner.

In keeping with the vision of the Hamilton Future Fund and its alignment with our mission of having Faith in People we appreciate the committee's consideration of our request and its support in addressing these financial circumstances. We believe that your investment in us is an investment in the resilience and health of our community in the long run.

If you have further questions, do not hesitate to contact me.

With Faith in People,


Brother Richard MacPhee, OH
Executive Director

CITY OF HAMILTON

NOTICE OF MOTION

General Issues Committee: January 17, 2018

MOVED BY COUNCILLOR D. SKELLY.....

Five Minute Speaking Limit for Members of Council at Committee and Council Meetings

- (a) That the Mayor and all City Councillors be restricted to a five minute time limit when asking a question and/or making a statement during Committee and Council meetings; and,
- (b) That should a member of Council wish to request an extension to the five minute speaking restriction; a motion must be passed by Committee/Council to permit a specific allotment of time through the extension.