

Hamilton Association of Business Improvement Areas Strategic Plan and Terms of Reference

> November 14, 2011 Lura Consulting Liz Nield and Mark van der Woerd

## **HABIA Strategic Review**

\* 2011 Strategic Planning Process





## Terms of Reference Sections

- \* Vision
- \* Goals
- \* Values
- \* Our Priorities
- \* Membership
- \* Roles and Responsibilities
- \* Absenteeism
- \* Meetings
- \* Conflict of Interest
- \* Amendments to the Terms of Reference



### HABIA's Vision

- \* The Hamilton Association of Business Improvement Areas (HABIA) promotes supports and advocates for businesses within BIAs.
- \* We innovate and work collaboratively with partners to create unique places to live, work, play, learn, shop, and invest.



### Values

- \* Respect
- \* Intentionality
- \* Collaboration
- \* Accountability
- \* Fairness



### Goals

- 1. Advocate collectively for small businesses
- 2. Develop and lead initiatives that improve the prosperity and competitiveness of small businesses within BIAs
- 3. Market and promote designated business districts
- 4. Provide leadership, support, and guidance to local BIAs
- Develop strategies and plans that foster a sense of community and support the creation of aesthetically pleasing, complete communities



## Goal 1: Advocate collectively for small businesses

- \*Advocate for solutions that meet the unique needs of businesses within each of Hamilton's BIAs
- \*Regularly communicate successes to external partners (e.g. City of Hamilton, Provincial Ministries/Agencies, Local Chamber of Commerce, etc.)
- \*Seek public support from Council
- \*Work with the Economic Development Department to showcase small businesses and include them in their long-term economic development strategies
- \*Explore the viability of hiring an Executive Director for HABIA
- \*Become a party that is circulated planning and building applications that impact local BIAs



# Goal 2: Develop and lead initiatives that improve the prosperity and competitiveness of small businesses within BIAs

- \*Examine and provide input into municipal, provincial, and federal policies and programs that effect small businesses
- \*Monitor service inequities across the City and advocate for fairness
- \*Research and report on policies and initiatives used in other jurisdictions that support small businesses
- \*Advocate for and provide input on how to streamline processes at City Hall for businesses within BIAs
- \*Encourage policies that foster small business development



# Goal 3: Market and promote designated business districts

- \*Increase understanding of both HABIA and BIAs amongst the media and general populous
- \*Promote small businesses through local and regional tourism organizations
- \*Ensure there is a two-way exchange of information between key partners (e.g. City of Hamilton, Tourism Hamilton, Chamber of Commerce, etc.)
- \*Develop working relationships with media outlets
- \*Recognize and celebrate the success of individual BIAs
- \*Develop marketing strategies that cross promote BIAs
- \*Assist BIAs with special event themes that may complement each other
- \*Encourage individual BIAs to have a link to other BIAs and HABIA



## Goal 4: Provide leadership, support and guidance to Local BIAs

- \*Explore group professional development opportunities for BIA staff and board members
- \*Provide human resources advice to BIA boards of management
- \*Establish a mentorship program for new BIA staff
- \*Assist BIAs with governance issues



## Goal 5: Develop strategies and plans that foster a sense of community and support the creation of aesthetically pleasing, livable, walkable, and complete communities

- \*Build a suggested timetable and schedule for implementation of beautification elements for BIAs which are nearly established (e.g. gateways within 3 years)
- \*Continue to research beautification / placemaking projects BIAs can undertake
- \*Working collaboratively with strategic partners to advocate for creative beautification/placemaking projects within
- \*Generate community pride through improving the image of BIAs
- \*Participate in local planning processes that impacts BIAs
- \*Develop a 'shopping list' of beautification strategies/items



## Reporting and Monitoring

- Progress reporting for the implementation of the strategic plan will be included on each HABIA agenda
- \* An annual report should be prepared that details the success of each year and outlines the actions for the following year
- \* The Strategic Plan should be updated and reviewed on a semi-annual basis



## Thank You

