



Hamilton

CITY OF HAMILTON

**COMMUNITY & EMERGENCY SERVICES DEPARTMENT
Recreation Division**

TO: Mayor and Members General Issues Committee	WARD(S) AFFECTED: CITY WIDE
COMMITTEE DATE: November 20, 2013	
SUBJECT/REPORT NO: Recreation Facility Rental Fee Consolidation (CS13039) (City Wide)	
SUBMITTED BY: Vikki Woodcox Acting General Manager Community and Emergency Services Department	PREPARED BY: Romas Keliacius 905-546-2424 ext. 4722
SIGNATURE:	

RECOMMENDATION

- (a) That, effective July 1, 2014 the existing (129) rental user fees be deleted and replaced with the new (24) Rental user fees as follows:

Minimal Impact Solution	Customer Type			
	Affiliate/Not for-Profit	Community Group	Resident	Commercial /Non-Resident
Category A - Arts & Crafts Room; Meeting Room; Social Activity				
Hourly Rate	\$2.00	\$4.00	\$12.00	\$20.00
Daily Max (Rentals > 5hrs charged 5hrs)	\$10.00	\$20.00	\$60.00	\$100.00
Category B - Premium Room/Auditorium				
Hourly Rate	\$10.00	\$14.00	\$30.00	\$50.00
Daily Max (Rentals > 5hrs charged 5hrs)	\$50.00	\$70.00	\$150.00	\$250.00
Category C - Gymnasium (Full)/Atrium/Lobby				
Hourly Rate	\$14.00	\$17.00	\$40.00	\$60.00
Daily Max (Rentals > 5hrs charged 5hrs)	\$70.00	\$85.00	\$200.00	\$300.00

- (b) That the new (24) Rental User Fees be incorporated into the User Fee By-law.

EXECUTIVE SUMMARY

Current State/Key Issues

The Recreation Division has 129 different facility rental rates for its gyms, meeting rooms, and halls (2013 User Fees and Charges, and recommended fees attached as Appendix A to Report CS13039). The current fee structure offers different rates for similar rentals across the City, depending on the location and client group/customer (e.g. some facilities offer a non-profit rate, others do not).

The current fee structure is confusing for the community, inconsistent, and difficult to manage and promote to residents.

Recreation staff is recommending that facility rental fees be consolidated into a framework that includes the following three (3) categories of room types:

Room Types:

- Category A – Arts & Crafts Room; Meeting Room; Social Activity
- Category B – Premium Room/Auditorium
- Category C – Gymnasium (full)/Atrium/Lobby

It is also recommended that the fee paid for a particular room type be determined by the status of the group or individual who is renting the room (consistent with existing practice). Staff is recommending the following categories:

- Affiliate/Not-for-Profit (e.g. affiliated minor sport associations)
- Community Groups (e.g. service organizations, recreation & leisure groups)
- Resident
- Commercial/Non-Resident

Approval of the recommendation will reduce the number of facility rental fees from 129 to 24. This will be achieved with minimal impact on overall revenues or on the prices that are currently being charged to rent facilities. Adoption of the new framework will result in 84% of transactions costing less or the same. For example, if a user would like to rent the same facility that they did last year for the same amount of time, there is a high likelihood that it will cost the user less or the same.

It is important to note that the fees being proposed in the recommended framework were not calculated on a “market rate” or “cost recovery” basis. The proposed fees were calculated to achieve the following:

- Minimize fee increases on existing users
- Minimize impact on existing revenues

A full cost analysis of rental facilities is not possible with the current business model as there is no methodology in place to calculate the true cost of these rental spaces. Doing this type of analysis would require a significant investment of time and money.

Consolidation of the rental room fees will not result in an increase in cost recovery but will allow the City to market the service more effectively, increase accessibility, reduce inconsistencies and enable the potential development of a future online rental system.

Next Steps

Implementation of the new framework will take approximately six months. Implementation will include preparing a marketing plan, finalizing the categorization of all City owned rooms into one of the three new room types, assigning the appropriate fee and updating the CLASS database. The new fees would be activated on July 1, 2014.

Alternatives for Consideration – See Page 6

FINANCIAL / STAFFING / LEGAL IMPLICATIONS

Financial:

Recreation staff recommends the consolidation of facility rental fees as outlined in Recommendation (a) of Report CS13039.

Assuming the volume of facility rentals remains constant, it is projected that there will be a negative revenue impact of approximately \$18,000 when compared to 2012 revenues. However, it is anticipated that the implementation of the recommended approach will increase the use of these facilities by increasing affordability. Although staff cannot accurately project these increased volumes it is a fair assumption that some offset will be realized through increased rentals.

Staffing:

There are no staffing implications associated with Report CS13039.

Legal:

There are no legal implications associated with Report CS13039.

HISTORICAL BACKGROUND

Prior to amalgamation, the former municipalities that now comprise the City of Hamilton provided a range of community spaces at different rates and fee structures. Amalgamation resulted in the combining of these various fee structures which led to

inconsistent rates being charged across the City for similar spaces. The addition of several new facilities in 2012/2013 triggered confusion about what rates should be charged for facility rentals at the new locations. There were also complaints from user groups concerning the inconsistency of facility rental rates. This facilitated the creation of a project team within the Recreation Division to examine facility rental fees and propose recommendations for harmonizing these rates across the City.

The project was initiated in May 2013. The first phase of the project required a review of comparator cities to identify the types of frameworks being used and how rates were being determined. The project team also analyzed internal data to identify user needs and booking volumes over a three year period (e.g. number of bookings, hours booked, and the average hours per booking).

Based on the data gathered a recommendation for a new City of Hamilton framework was developed. The new facility rental framework moves away from the current practice of charging groups or individuals based on various rental durations (hourly, per booking, 3-5 hours, 2-3 hours, 10 hours, daily, etc.). The new framework will only have an hourly rental rate with a daily maximum rate of five (5) hours. The number of room types were also consolidated and reduced to three types of rooms. In the interest of simplicity these categories do not consider other details such as square footage or specific amenities offered, other than those that can be generally assumed in a particular “room type”.

Although the number of room types was minimized, the number of user categories was expanded and simplified.

The project team utilized the following assumptions in developing the recommendations and alternative recommendations:

- Projected revenues assume volumes will be comparable to 3-year average
- Daily maximum booking of a given facility room was set at 5 hours. If a longer duration is required, only 5 hours will be charged
- A “Cost recovery model” was not considered as it would likely result in fees that out-price the market and under the current business model there is no methodology to easily identify the full cost of each rental space.

POLICY IMPLICATIONS/LEGISLATED REQUIREMENTS
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N/A

RELEVANT CONSULTATION

A review of the structures and fees charged by comparator municipalities for recreation facilities was conducted. Hamilton's most comparable cities are London, Windsor and Ottawa.

In addition, it was identified that the City of Mississauga has recently completed a study on the same subject. This data was also incorporated into the project analysis.

The internal project team included:

- Business Development Consultant, Recreation (Lead)
- Director of District Recreation Operations, Recreation
- Manager, Sport & Recreation Development, Recreation
- Supervisor, Sport Policy and Development, Recreation
- Superintendent, Business Services & Technology, Capital Facilities
- Business Initiatives Coordinator, Capital Facilities

Legal Division staff has been consulted to ensure the scenarios did not have any legal implications.

Finance and Administration staff has been consulted on the financial aspects of the recommendations. The finance team would have liked to see more rationale on why we are not recommending the market rate option. We are not recommending this option as the desired outcome of this project was not to increase revenues but to implement a consolidated fee structure with minimal impact on existing users and revenues. Finance also recommended the addition of an appendix that compared the existing fees to the recommended fees. Appendix A was added that lists the existing fees and recommended fees. However, a direct comparison of new and old fees in a single table is not practical given the significant change in the actual fee structure being recommended.

ANALYSIS / RATIONALE FOR RECOMMENDATION

The current framework for charging facility rental fees is inconsistent and unclear to the users. It also reveals decreasing revenues (9% annually), is expensive to manage, and limits the City's ability to market and expand this service offering. Approval of the proposed recommendation will:

- Result in consolidated and consistent rental rates being charged across the City;
- Allow the City to better and more effectively promote and advertise the existing inventory (reduces complexity e.g. 24 fees compared to 129 fees);
- Make it easier to add new facilities to the fee structure framework in the future;

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- Result in minimal impact on revenues and cost to groups and individuals; and,
- Make renting facilities more affordable for most users (e.g. 84% of customer transactions costing less or the same).

ALTERNATIVES FOR CONSIDERATION

In addition to the recommended option staff prepared and evaluated three other alternative fee structure options for consideration:

Option 1 - Lowest Reasonable Existing Fee

This option involves a framework in which the lowest existing fee is implemented City-Wide. The existing fees were converted to an hourly rate and the lowest fee (that was used in 2012) was selected for this option.

Lowest Reasonable Existing Fee	Customer Type			
	Affiliate/Not-for-Profit	Community Group	Resident	Commercial /Non-Resident
Category A - Arts & Crafts Room; Meeting Room; Social Activity				
Hourly Rate	\$1.02	\$0.81	\$1.81	\$23.11
Daily Max (Rentals > 5hrs charged 5hrs)	\$5.12	\$4.05	\$9.03	\$115.53
Category B - Premium Room/Auditorium				
Hourly Rate	\$12.95	\$4.03	\$4.28	\$16.93
Daily Max (Rentals > 5hrs charged 5hrs)	\$64.73	\$20.15	\$21.42	\$84.63
Category C - Gymnasium (Full)/Atrium/Lobby				
Hourly Rate	\$80.49	\$17.27	\$32.25	\$114.78
Daily Max (Rentals > 5hrs charged 5hrs)	\$402.43	\$86.33	\$161.24	\$573.89

Pros

- Consistent pricing City-Wide
- Simplified fee structure (24 fees vs. 129 fees)
- Increased affordability = 99% of bookings and 97% of fees will decrease or remain unchanged

Cons

- Fee steps do not make sense (i.e. hourly rate for a commercial customer renting a “Category A” room is more expensive than a “Category B” room).
- Increased pressure on residential tax base (revenue loss).

Financial:

Assuming the volume of facility rentals remains constant, it is projected that there would be a negative revenue impact of approximately \$161,000 when compared to 2012 revenues. This revenue loss would put increased pressure on the residential tax base.

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Staffing:

There are no staffing implications associated with Option 1 to Report CS13039.

Legal:

There are no legal implications associated with Option 1 to Report CS13039.

Option 2 - Market Rate

This option involves a framework that uses the benchmarked industry average of Hamilton's comparator cities.

Market Rate	Customer Type			
	Affiliate/Not-for-Profit	Community Group	Resident	Commercial /Non-Resident
Category A - Arts & Crafts Room; Meeting Room; Social Activity				
Hourly Rate	\$15.00	\$16.00	\$25.00	\$40.00
Daily Max (Rentals > 5hrs charged 5hrs)	\$75.00	\$80.00	\$125.00	\$200.00
Category B - Premium Room/Auditorium				
Hourly Rate	\$22.00	\$25.00	\$37.00	\$58.00
Daily Max (Rentals > 5hrs charged 5hrs)	\$110.00	\$125.00	\$185.00	\$290.00
Category C - Gymnasium (Full)/Atrium/Lobby				
Hourly Rate	\$38.00	\$39.00	\$48.00	\$71.00
Daily Max (Rentals > 5hrs charged 5hrs)	\$190.00	\$195.00	\$240.00	\$355.00

Pros

- Consistent pricing City-Wide
- Simplified fee structure (24 fees vs. 129 fees)
- Assuming volume is unchanged, there will be an increase in revenue

Cons

- 55% of transactions will become more expensive

Financial:

Assuming the volume of facility rentals remains constant, it is projected that there would be a positive revenue impact of approximately \$158,000 when compared to 2012 revenues.

Staffing:

There are no staffing implications associated with Option 2 to Report CS13039.

Legal:

There are no legal implications associated with Option 2 to Report CS13039.

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Option 3 - Flat Fee

This option involves charging a flat administrative fee per booking. The duration, type of room, and location would not play a factor in the fee charged. However, as required by the Municipal Act the market rate would be charged for commercial use.

This option would reduce the number of facility rental fees for these types of rooms from 129 to 9. Adoption of this framework will result in 88% of fees decreasing or remaining unchanged. However, this option would be difficult to manage and would require additional policies and staff time to prevent “blanket booking” and to schedule use. “Blanket booking” results from fees being low enough to encourage customers or groups to book a facility for the entire year but only use it when needed. This places restrictions on other groups who may want to book the facility.

Pros

- Consistent pricing City-Wide
- Simplified fee structure (9 fees vs. 129 fees)
- 81% of transactions will cost the same or less

Cons

- High complexity = significant staff time would be required to create and manage new policies and scheduling.
- Assuming volume of rentals is unchanged; this option increases pressure on residential tax base (revenue loss).

Flat Fee	Customer Type			
	Affiliate/Not-for-Profit	Community Group	Resident	Commercial /Non-Resident
Flat Fee				
Per Booking	\$7.50	\$10.00	\$15.00	
Category A - Arts & Crafts Room; Meeting Room; Social Activity				
Hourly Rate				\$40.00
Daily Max (Rentals > 5hrs charged 5hrs)				\$200.00
Category B - Premium Room/Auditorium				
Hourly Rate				\$58.00
Daily Max (Rentals > 5hrs charged 5hrs)				\$290.00
Category C - Gymnasium (Full)/Atrium/Lobby				
Hourly Rate				\$71.00
Daily Max (Rentals > 5hrs charged 5hrs)				\$355.00

Financial:

Assuming the volume of facility rentals remains constant, it is projected that there would be a negative revenue impact of approximately \$168,000 when compared to 2012 revenues. This revenue loss would put increased pressure on the residential tax base.

Staffing:

There are no staffing implications associated with Option 3 to Report CS13039.

Legal:

There are no legal implications associated with Option 3 to Report CS13039.

ALIGNMENT TO THE 2012 – 2015 STRATEGIC PLAN:

Strategic Priority #1

A Prosperous & Healthy Community

WE enhance our image, economy and well-being by demonstrating that Hamilton is a great place to live, work, play and learn.

Strategic Objective

1.5 Support the development and implementation of neighbourhood and City-Wide strategies that will improve the health and well-being of residents.

Strategic Priority #2

Valued & Sustainable Services

WE deliver high quality services that meet citizen needs and expectations, in a cost effective and responsible manner.

Strategic Objective

2.3 Enhance customer service satisfaction.

Strategic Priority #3

Leadership & Governance

WE work together to ensure we are a government that is respectful towards each other and that the community has confidence and trust in.

Strategic Objective

3.4 Enhance opportunities for administrative and operational efficiencies.

APPENDICES / SCHEDULES

Appendix A to Report CS13039: 2013 User Fees and Charges and 2014 Recommended Fees.

2013 USER FEES AND CHARGES and 2014 RECOMMENDED FEES

Department: Community & Emergency Services

Division: Recreation

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
HALL RENTALS (JANUARY 1 - JUNE 30, 2014)				
Affiliated Groups Room Rental	\$ 5.12	\$ 5.12	Y	\$ 5.78
Ancaster Seniors Achievement Centre - Room Rental (Hourly)	\$ 35.04	\$ 35.04	Y	\$ 39.60
Ancaster Seniors Achievement Centre Picnic, Anniversaries open house (no alcohol) (Per Booking)	\$ 229.80	\$ 229.80	Y	\$ 259.67
Ancaster Seniors Achievement Centre - Full Rental (with alcohol) (Per Booking)	\$ 459.32	\$ 459.32	Y	\$ 519.03
Auditorium Hamilton (Bennetto) (Hourly)	\$ 53.32	\$ 53.32	Y	\$ 60.25
CommunityCentre-Fla-Complex (Per Booking)	\$ 766.04	\$ 766.04	Y	\$ 865.63
Election Rental Fees	\$ 92.07	\$ 92.07	Y	\$ 104.04
Halls-Anc-ACC-Atrium (Hourly)	\$ 44.43	\$ 44.43	Y	\$ 50.21
Halls-Anc-ACC-Atrium-Full Day (Per Booking)	\$ 506.55	\$ 506.55	Y	\$ 572.40
Halls-Anc-CCC-Dance/Yoga (Per Booking)	\$ 50.78	\$ 50.78	Y	\$ 57.38
Halls-Anc-CCC-NeighbourhoodAssoc. (Per Booking)	\$ 32.25	\$ 32.25	Y	\$ 36.44
Halls-Anc-CCC-Non-Neighbourhood (Per Booking)	\$ 44.43	\$ 44.43	Y	\$ 50.21
Halls-Anc-RC-1/2Gym Profit (Hourly)	\$ 59.16	\$ 59.16	Y	\$ 66.85
Halls-Anc-RC-1/2Gym Res (Hourly)	\$ 44.94	\$ 44.94	Y	\$ 50.78
Halls-Anc-RC-Gym Res (Hourly)	\$ 89.37	\$ 89.37	Y	\$ 100.99
Halls-Anc-RC-Gym(K/B/S/GR) Profit (Hourly)	\$ 148.28	\$ 148.28	Y	\$ 167.56
Halls-Anc-RC-Gym(K/B/S/GR) Res (Hourly)	\$ 114.01	\$ 114.01	Y	\$ 128.83
Halls-Anc-RC-Gym10hrs-Sat-Res (10 hrs)	\$ 1,896.19	\$ 1,896.19	Y	\$ 2,142.69
Halls-Anc-RC-Gym10hrs-Wkday-Sun-Res (10 hrs)	\$ 1,137.77	\$ 1,137.77	Y	\$ 1,285.68

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
Halls-Anc-RC-Gym-YouthRate-1/2Gym (Hourly)	\$ 19.30	\$ 19.30	Y	\$ 21.81
Halls-Anc-RC-Gym-YouthRate-Full (Hourly)	\$ 38.34	\$ 38.34	Y	\$ 43.32
Halls-Anc-RC-PartyPkg-DIY1 (Per Booking)	\$ 105.88	\$ 105.88	Y	\$ 119.64
Halls-Anc-RC-PartyPkg-DIY2 (Per Booking)	\$ 150.06	\$ 150.06	Y	\$ 169.57
Halls-Anc-RC-PartyPkg-DIY3 (Per Booking)	\$ 89.88	\$ 89.88	Y	\$ 101.56
Halls-Anc-RC-PartyPkg-Sports (Hourly)	\$ 150.58	\$ 150.58	Y	\$ 170.15
Halls-Anc-RC-RotaryA Mtg Rm-Profit (Hourly)	\$ 23.11	\$ 23.11	Y	\$ 26.11
Halls-Anc-RC-RotaryA MtgRm-NonRes (Hourly)	\$ 19.81	\$ 19.81	Y	\$ 22.38
Halls-Anc-RC-RotaryA MtgRm-Res (Hourly)	\$ 18.03	\$ 18.03	Y	\$ 20.37
Halls-Anc-RC-RotaryA&BRmYouth Res (Hourly)	\$ 49.26	\$ 49.26	Y	\$ 55.66
Halls-Anc-RC-RotaryABMtg Profit (Hourly)	\$ 86.08	\$ 86.08	Y	\$ 97.27
Halls-Anc-RC-RotaryABMtg Res (Hourly)	\$ 66.27	\$ 66.27	Y	\$ 74.88
Halls-Anc-RC-RotaryABMtgRm-FullDayRes (Per Booking)	\$ 708.15	\$ 708.15	Y	\$ 800.21
Halls-Anc-RC-RotaryB MtgRm NonRes (Hourly)	\$ 53.58	\$ 53.58	Y	\$ 60.54
Halls-Anc-RC-RotaryB MtgRm Profit (Hourly)	\$ 63.48	\$ 63.48	Y	\$ 71.73
Halls-Anc-RC-RotaryB MtgRm Res (Hourly)	\$ 48.25	\$ 48.25	Y	\$ 54.52
Halls-Anc-RC-RotaryB RmYouth Res (Hourly)	\$ 36.31	\$ 36.31	Y	\$ 41.03
Halls-Anc-RC-SAR RmYouth Res (Hourly)	\$ 36.31	\$ 36.31	Y	\$ 41.03
Halls-Anc-RC-SAR-Profit (Hourly)	\$ 63.48	\$ 63.48	Y	\$ 71.73
Halls-Anc-RC-SAR-Res (Hourly)	\$ 48.25	\$ 48.25	Y	\$ 54.52
Halls-Anc-RC-TeenCentre-NonRes (Hourly)	\$ 53.58	\$ 53.58	Y	\$ 60.54
Halls-Anc-RC-TeenCentre-Res (Hourly)	\$ 48.75	\$ 48.75	Y	\$ 55.09
Halls-Dun-LMCC-AffiliateRate (Hourly)	\$ 12.95	\$ 12.95	Y	\$ 14.63

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
Halls-Dun-LMCC-Birthday (1 hr)	\$ 27.93	\$ 27.93	Y	\$ 31.56
Halls-Dun-LMCC-MainFloor (Per Booking)	\$ 664.23	\$ 664.23	Y	\$ 750.58
Halls-Dun-LMCC-RoomRate (Hourly)	\$ 28.43	\$ 28.43	Y	\$ 32.13
Halls-Dun-LMCC-RoomRate-NonRes (Hourly)	\$ 30.73	\$ 30.73	Y	\$ 34.72
Halls-Dun-Room (Hourly)	\$ 30.73	\$ 30.73	Y	\$ 34.72
Halls-Fla-Bev&CarlisleFri&Sun (Per Booking)	\$ 335.42	\$ 335.42	Y	\$ 379.02
Halls-Fla-Bev&CarlSat (Per Booking)	\$ 375.03	\$ 375.03	Y	\$ 423.78
Halls-Fla-CarMemLH(Mon-Thur dinner mtg) (Per Booking)	\$ 68.31	\$ 68.31	Y	\$ 77.19
Halls-Fla-CarMemLH(Mon-Thurs) (Per Booking)	\$ 34.27	\$ 34.27	Y	\$ 38.73
Halls-Fla-CarMemUH(Mon-Thurs) (Per Booking)	\$ 34.27	\$ 34.27	Y	\$ 38.73
Halls-Fla-CarMemUH(Mon-Thur dinner mtg) (Per Booking)	\$ 68.31	\$ 68.31	Y	\$ 77.19
Halls-Fla-CarMemUH(Sun bookings) (Per Booking)	\$ 68.31	\$ 68.31	Y	\$ 77.19
Halls-Fla-CarNurserySchool (Per Booking)	\$ 498.68	\$ 498.68	Y	\$ 563.51
Halls-Fla-Green(2-3 hrs-aft. use) (Per Booking)	\$ 82.27	\$ 82.27	Y	\$ 92.96
Halls-Fla-Green(day use) (Per Booking)	\$ 41.14	\$ 41.14	Y	\$ 46.49
Halls-Fla-Green(Mon-Fri-dinner use) (Per Booking)	\$ 101.82	\$ 101.82	Y	\$ 115.06
Halls-Fla-Green(Unlicen) (Per Booking)	\$ 183.58	\$ 183.58	Y	\$ 207.44
Halls-Fla-Meeting (Hourly)	\$ 32.25	\$ 32.25	Y	\$ 36.44
Halls-Fla-Meeting Minor Sports (Hourly)	\$ 13.45	\$ 13.45	Y	\$ 15.20
Halls-Fla-Meeting Other (Per Booking)	\$ 25.65	\$ 25.65	Y	\$ 28.98
Halls-Fla-Mem-ComGrp (Per Booking)	\$ 34.27	\$ 34.27	Y	\$ 38.73
Halls-Fla-MemCommercialMtg (Per Booking)	\$ 68.31	\$ 68.31	Y	\$ 77.19
Halls-Fla-MemH-Alcohol (Per Booking)	\$ 406.00	\$ 406.00	Y	\$ 458.78

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
Halls-Fla-MemRehersal (Per Booking)	\$ 34.27	\$ 34.27	Y	\$ 38.73
Halls-Fla-MemSat/Sun (Per Booking)	\$ 203.12	\$ 203.12	Y	\$ 229.53
Halls-Fla-Mem-VillageTheatre (Per Booking)	\$ 676.16	\$ 676.16	Y	\$ 764.06
Halls-Fla-Mon-Thurs (Per Booking)	\$ 128.99	\$ 128.99	Y	\$ 145.76
Halls-Fla-Mounts(dance,wedd.,banquet) (Per Booking)	\$ 108.67	\$ 108.67	Y	\$ 122.80
Halls-Fla-Mounts(funeral,yth.assoc.comm) (Per Booking)	\$ 20.32	\$ 20.32	Y	\$ 22.96
Halls-Fla-Mounts(mtg.,shower,birthday) (Per Booking)	\$ 54.59	\$ 54.59	Y	\$ 61.69
Halls-Fla-NWFri&Sun (Per Booking)	\$ 270.67	\$ 270.67	Y	\$ 305.86
Halls-Fla-NWSat (Per Booking)	\$ 316.62	\$ 316.62	Y	\$ 357.78
Halls-Fla-Tournament (Per Booking)	\$ 812.00	\$ 812.00	Y	\$ 917.56
Halls-GLA-Auditorium (Per Booking)	\$ 390.01	\$ 390.01	Y	\$ 440.71
Halls-Gla-Auditorium-Dance (Hourly)	\$ 21.08	\$ 21.08	Y	\$ 23.82
Halls-Gla-BinbrookHall (Per Booking)	\$ 318.65	\$ 318.65	Y	\$ 360.08
Halls-Gla-GlanfordHall (BothFloors) (Per Booking)	\$ 419.96	\$ 419.96	Y	\$ 474.56
Halls-Gla-GlanfordHall (downstairs) (Per Booking)	\$ 304.95	\$ 304.95	Y	\$ 344.59
Halls-Gla-Mtg (Hourly)	\$ 34.27	\$ 34.27	Y	\$ 38.73
Halls-Ham-Adult (Hourly)	\$ 25.65	\$ 25.65	Y	\$ 28.98
Halls-Ham-Com-Centre- Gym NPL-Small (Hourly)	\$ 15.74	\$ 15.74	Y	\$ 17.79
Halls-Ham-Com-Centre-Gym Adult (Hourly)	\$ 32.25	\$ 32.25	Y	\$ 36.44
Halls-Ham-Com-Centre-Gym Youth (Hourly)	\$ 19.30	\$ 19.30	Y	\$ 21.81
Halls-Ham-Com-Centre-Nursery Sch 1/2day (Per Booking)	\$ 24.37	\$ 24.37	Y	\$ 27.54
Halls-Ham-Com-Centre-Rms-Adult (Hourly)	\$ 25.65	\$ 25.65	Y	\$ 28.98
Halls-Ham-Com-Centre-Rms-Commercial (Hourly)	\$ 57.39	\$ 57.39	Y	\$ 64.85

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
Halls-Ham-Com-Centre-Rms-Subsidized Day (Per Booking)	\$ 9.65	\$ 9.65	Y	\$ 10.91
Halls-Ham-Com-Centre-Rms-Todays Family (Per Booking)	\$ 24.37	\$ 24.37	Y	\$ 27.54
Halls-Ham-Com-Centre-Rms-Youth (Hourly)	\$ 19.30	\$ 19.30	Y	\$ 21.81
Halls-Ham-Com-Centre-Rooms-2hr+ (Hourly)	\$ 12.95	\$ 12.95	Y	\$ 14.63
Halls-Ham-Com-Centre-SingGym-Commercial (Hourly)	\$ 57.39	\$ 57.39	Y	\$ 64.85
Halls-Ham-Com-Centre-SocialServiceAgency (Per Booking)	\$ 9.90	\$ 9.90	Y	\$ 11.19
Halls-Normanhurst-Kinsmen/Kinettes (Hourly)	\$ 11.68	\$ 11.68	Y	\$ 13.20
Halls-Normanhurst-SENIORS (Per Booking)	\$ 4.06	\$ 4.06	Y	\$ 4.59
Halls-SCr-VP-1/2GymRecAAAd (Hourly)	\$ 17.01	\$ 17.01	Y	\$ 19.22
Halls-SCr-VP-1/2GymRecAYou (Hourly)	\$ 10.92	\$ 10.92	Y	\$ 12.34
Halls-SCr-VP-1/2GymRecB (Hourly)	\$ 21.08	\$ 21.08	Y	\$ 23.82
Halls-SCr-VP-1/2GymSocB3-5hrs (Per Booking)	\$ 182.81	\$ 182.81	Y	\$ 206.58
Halls-SCr-VP-ActyRmAAAd (Hourly)	\$ 14.48	\$ 14.48	Y	\$ 16.36
Halls-SCr-VP-ActyRmRecAYou (Hourly)	\$ 8.89	\$ 8.89	Y	\$ 10.05
Halls-SCr-VP-ActyRmRecB (Hourly)	\$ 17.27	\$ 17.27	Y	\$ 19.51
Halls-SCr-VP-ActyRmSocA3-5hrs (Per Booking)	\$ 76.18	\$ 76.18	Y	\$ 86.08
Halls-SCr-VP-ActySocB (Per Booking)	\$ 200.59	\$ 200.59	Y	\$ 226.67
Halls-SCr-VP-ActySocB3-5hrs (Per Booking)	\$ 101.31	\$ 101.31	Y	\$ 114.48
Halls-SCr-VP-FullGymASocAAAd3-5hr (Per Booking)	\$ 228.01	\$ 228.01	Y	\$ 257.65
Halls-SCr-VP-FullGymRecAAAd (Hourly)	\$ 28.19	\$ 28.19	Y	\$ 31.85
Halls-SCr-VP-FullGymRecAYou (Hourly)	\$ 17.27	\$ 17.27	Y	\$ 19.51
Halls-SCr-VP-FullGymRecB (Hourly)	\$ 40.12	\$ 40.12	Y	\$ 45.33
Halls-SCr-VP-FullGymSocAAAd (Per Booking)	\$ 454.24	\$ 454.24	Y	\$ 513.29

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
Halls-SCr-VP-FullGymSocAYou3-5hrs (Per Booking)	\$ 198.04	\$ 198.04	Y	\$ 223.79
Halls-SCr-VP-FullGymSocB (Per Booking)	\$ 602.53	\$ 602.53	Y	\$ 680.86
Halls-SCr-VP-HACLDaily (Per Booking)	\$ 13.45	\$ 13.45	Y	\$ 15.20
Halls-SCr-VP-MtgRmA (Hourly)	\$ 8.89	\$ 8.89	Y	\$ 10.05
Halls-SCr-VP-MtgRmB (Hourly)	\$ 13.45	\$ 13.45	Y	\$ 15.20
Halls-SCr-VP-MtgRmSocB (Per Booking)	\$ 164.79	\$ 164.79	Y	\$ 186.21
Halls-SCr-VP-MtgRmSocB3-5hrs (Per Booking)	\$ 82.77	\$ 82.77	Y	\$ 93.53
Halls-SCr-WinScout-GrpAAdult (Hourly)	\$ 7.61	\$ 7.61	Y	\$ 8.60
Halls-SCr-WinScout-Mtg-GrpAYouth (Hourly)	\$ 4.58	\$ 4.58	Y	\$ 5.17
Halls-SCr-WinScout-Season (Per Booking)	\$ 41.65	\$ 41.65	Y	\$ 47.06
Seniors-Sackville - Gym Commercial (Hourly)	\$ 107.15	\$ 107.15	Y	\$ 121.08
Seniors-Sackville - Gym Non-profit - GenPub (Hourly)	\$ 91.41	\$ 91.41	Y	\$ 103.29
Seniors-Sackville - Gym Non-profit - Org. (Hourly)	\$ 80.49	\$ 80.49	Y	\$ 90.95
Seniors-Sackville - Gym Non-profit - Sr. Membership (Hourly)	\$ 80.49	\$ 80.49	Y	\$ 90.95
Seniors-Sackville Meeting Commercial (Hourly)	\$ 74.90	\$ 74.90	Y	\$ 84.64
Seniors-Sackville Meeting non-profit - GenPub (Hourly)	\$ 53.83	\$ 53.83	Y	\$ 60.83
Seniors-Sackville Meeting Non-profit - Org. (Hourly)	\$ 43.17	\$ 43.17	Y	\$ 48.78
Seniors-Sackville Meeting Sr. Membership (Hourly)	\$ 37.83	\$ 37.83	Y	\$ 42.75

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
HALL RENTALS (As of JULY 1, 2014)				
Category A - Arts & Crafts/Meeting Room/Social Activity - Affiliate/Not-for-Profit (Hourly)	\$ -	\$ 2.00	Y	
Category A - Arts & Crafts/Meeting Room/Social Activity - Community Group (Hourly)	\$ -	\$ 4.00	Y	
Category A - Arts & Crafts/Meeting Room/Social Activity - Resident (Hourly)	\$ -	\$ 12.00	Y	
Category A - Arts & Crafts/Meeting Room/Social Activity - Commercial/Non-Resident (Hourly)	\$ -	\$ 20.00	Y	
Category A - Arts & Crafts/Meeting Room/Social Activity - Affiliate/Not-for-Profit (Daily Max > 5 hrs)	\$ -	\$ 10.00	Y	
Category A - Arts & Crafts/Meeting Room/Social Activity - Community Group (Daily Max > 5 hrs)	\$ -	\$ 20.00	Y	
Category A - Arts & Crafts/Meeting Room/Social Activity - Resident (Daily Max > 5 hrs)	\$ -	\$ 60.00	Y	
Category A - Arts & Crafts/Meeting Room/Social Activity - Commercial/Non-Resident (Daily Max > 5 hrs)	\$ -	\$ 100.00	Y	
Category B - Premium Room/Auditorium - Affiliate/Not-for-Profit (Hourly)	\$ -	\$ 10.00	Y	
Category B - Premium Room/Auditorium - Community Group (Hourly)	\$ -	\$ 14.00	Y	
Category B - Premium Room/Auditorium - Resident (Hourly)	\$ -	\$ 30.00	Y	
Category B - Premium Room/Auditorium - Commercial/Non-Resident (Hourly)	\$ -	\$ 50.00	Y	
Category B - Premium Room/Auditorium - Affiliate/Not-for-Profit (Daily Max > 5 hrs)	\$ -	\$ 50.00	Y	
Category B - Premium Room/Auditorium - Community Group (Daily Max > 5 hrs)	\$ -	\$ 70.00	Y	
Category B - Premium Room/Auditorium - Resident (Daily Max > 5 hrs)	\$ -	\$ 150.00	Y	

Service or Activity Provided or Use of City Property	2013 Approved Fee	2014 Proposed Fee	HST (Y/N)*	Final Price Incl HST
Category B - Premium Room/Auditorium - Commercial/Non-Resident (Daily Max > 5 hrs)	\$ -	\$ 250.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Affiliate/Not-for-Profit (Hourly)	\$ -	\$ 14.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Community Group (Hourly)	\$ -	\$ 17.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Resident (Hourly)	\$ -	\$ 40.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Commercial/Non-Resident (Hourly)	\$ -	\$ 60.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Affiliate/Not-for-Profit (Daily Max > 5 hrs)	\$ -	\$ 70.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Community Group (Daily Max > 5 hrs)	\$ -	\$ 85.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Resident (Daily Max > 5 hrs)	\$ -	\$ 200.00	Y	
Category C - Gymnasium (Full)/Atrium/Lobby - Commercial/Non-Resident (Daily Max > 5 hrs)	\$ -	\$ 300.00	Y	