



CITYHousing
H A M I L T O N

The **STATE** of the **STOCK**

Summary of Portfolio

• 1,200

PROPERTIES



• 7,000

UNITS



• 17,000

TENANTS



Capital Overview

\$ 700,000,000

Assets

\$ 16,000,000

Annual Capital Requirements

\$ 8,000,000

Annual Capital Funding

\$ 8,000,000

Annual Capital Shortfall



Operating Overview



\$ 71,800,000

2014 Operating Actuals

\$67,500,000

2014
Operating Budget

\$13,300,000

2014 Maintenance
Expenditures

\$ 1,700,000

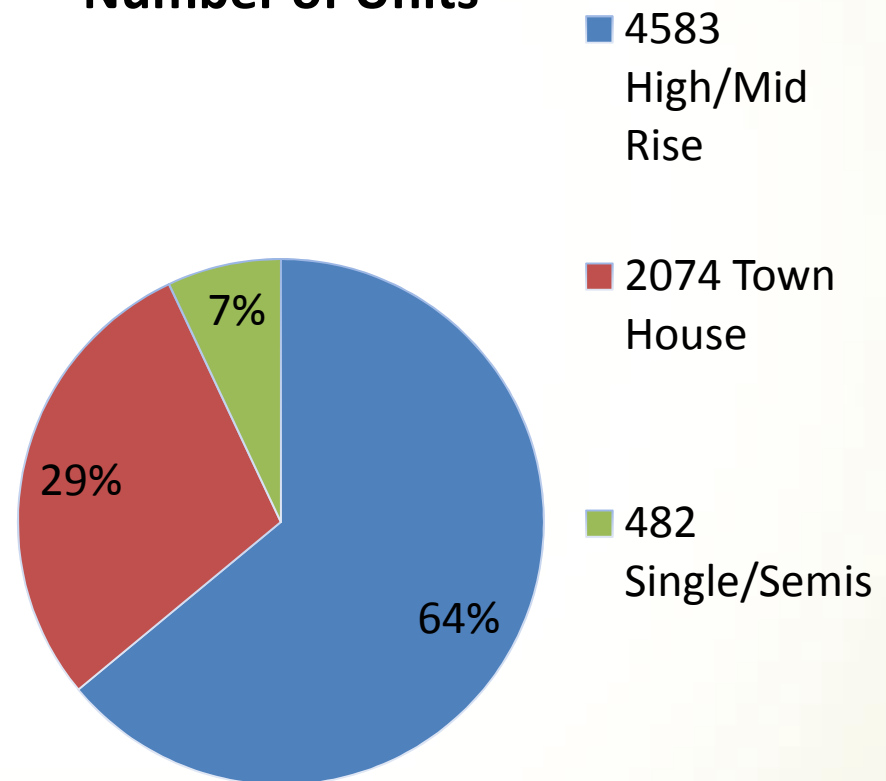
2014 Maintenance Expenditures
(Pest Control)



Building Types



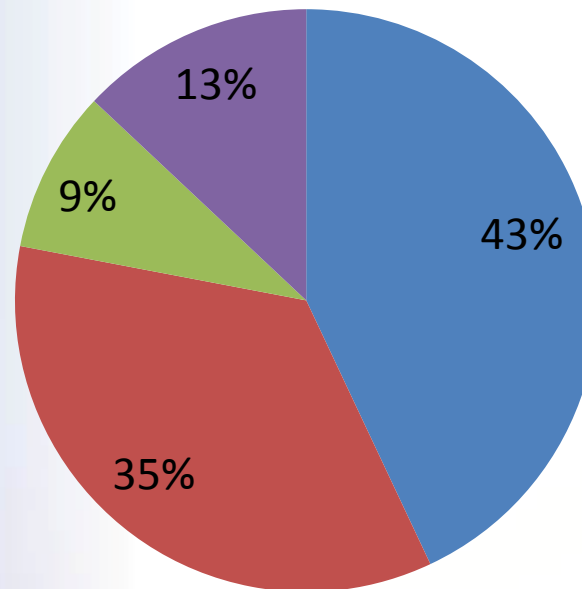
Number of Units



Tenant Demographics



Number of Units



■ 3067 Seniors

■ 2494 Family

■ 636 Singles

■ 942
Family/Seniors/Single

Building Age / Number of Units

Building Age	Number of Units
Pre-1960	343 (5%)
1960-1969	2052 (29%)
1970-1979	3118 (44%)
1980-1989	985 (14%)
1990-2000	459 (6%)
2001 To Date	175 (2%)
Average Age of the Properties	39 Years



Cost to Repair

Vacant Units	Number of Units	Approx Cost to Repair
Apartments	66	\$390,000
Town Houses	18	\$340,000
Singles / Semis	10	\$510,000



Portfolio Analysis

Business Case Revitalizing CityHousing Hamilton

- Capital/Revenue /Expenses
 - Gross Rent Multiplier
replacement costs / gross rents
 - Capitalization Rate
replacement cost / yearly profit



Portfolio Analysis

GOOD PERFORMERS

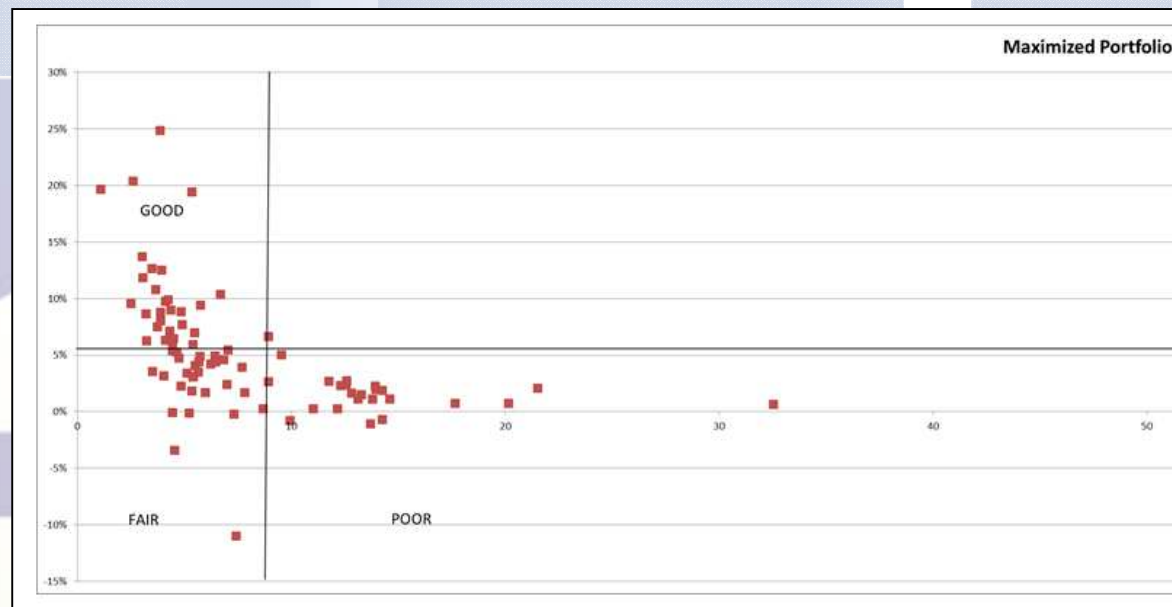
- 4167 units

FAIR PERFORMERS

- 1,984 units

POOR PERFORMERS

- 935 units



Portfolio Analysis



Good Performers

- 73% house seniors
- 69% are apartment buildings

Fair Performers

- 63 % are townhouses



Poor Performers

- 65% are singles and semis



Revitalizing CityHousing Hamilton Portfolio Options

Led by Portfolio Management
Committee of the Board

Sale of singles and semis

Sale of Market Properties



West Harbour Redevelopment

New Capital Developments

Revitalizing CityHousing Hamilton Operations



DECREASE

Vacancy Rates and Tenant Arrears



INCREASE

Rental Rates on Market Units



INVESTIGATE

Operational Changes



Social Housing in Ontario

“The current system of funding and delivering housing programs is not sustainable. The municipal property tax base cannot cover the costs for necessary capital repairs, operations, administration, and the development of much-needed new housing.”

Ontario Association of Municipalities Ontario