

**COMMENTS/CONCERNS EXPRESSED AT
PUBLIC CONSULTATIONS – APRIL 27 AND 29, 2015**

Hotels / Motels

- What are the insurance requirements from a liability perspective;
- Insurance premiums are already quite high; proposed fees for Hotels / Motels adds to the costs of operating their businesses;
- Insurance companies may like the fact that Hotels / Motels are licensed; is there a possibility that having a municipal licence will reduce insurance fees; and,
- License fee is a duplication of issues that are already taken care of as a business owner / operator.

Bed and Breakfast

- People who operate Bed and Breakfast (B&B) establishments do so as more of a hobby business and people who stay at B&Bs are there for a different type of experience;
- Some establishments can only rent to one family at a time because of sharing arrangements;
- Licensing fees of \$1,000 would be very high;
- Minimum four bedroom compared to a 50-bedroom motel – totally different kind of business;
- In support of electrical and fire inspections; however, putting in fire escape will be cost prohibitive;
- B&Bs operate on their individual reputations;
- People definitely read review on line (Trip Advisor); there are travellers specifically looking for the B&B experience;
- If \$1,000 is introduced, the cost can be passed on to the customer, as long as the cost is consistent to all;
- People looking for B&B are looking for better ambience with owner;
- Need to ensure that the licensing fee does not have a detrimental impact;
- Customers will not come if facility is not up to par;
- Want the City to determine how this program is giving value to owners;
- Has to make financial sense for the City and for the businesses for this to work; otherwise, just a job creation program;
- Unless the amendments will bring more value to the business, there is potential that the proposed amendments could be challenged;
- B&B's should not be "lumped in" with Hotels / Motels; should be something entirely different;
- Any new fees must be dollar efficient and have value to owner for the purpose of licensing; is it worthwhile to bring in a structure where 2% will be caught, while 98% pay;
- Insurance provider does not request fire inspection for B&B; already paying higher premiums for insurance;
- People operate B&Bs in order to be able to stay in their homes;
- Having a licence does help the public in recognizing that minimum standards have been met;
- Main obstacle is the cost; licensing must be enforced;
- Large corporations will fight; smaller operations will close down;
- With respect to insurance, have to abide by all of the licensing requirements of the municipality;
- Reality is the dollar amount and what is appropriate;
- B&Bs and hotels serve food; motels do not; and,
- Public Health Services, Fire and Building can shut down operations based on safety risk.