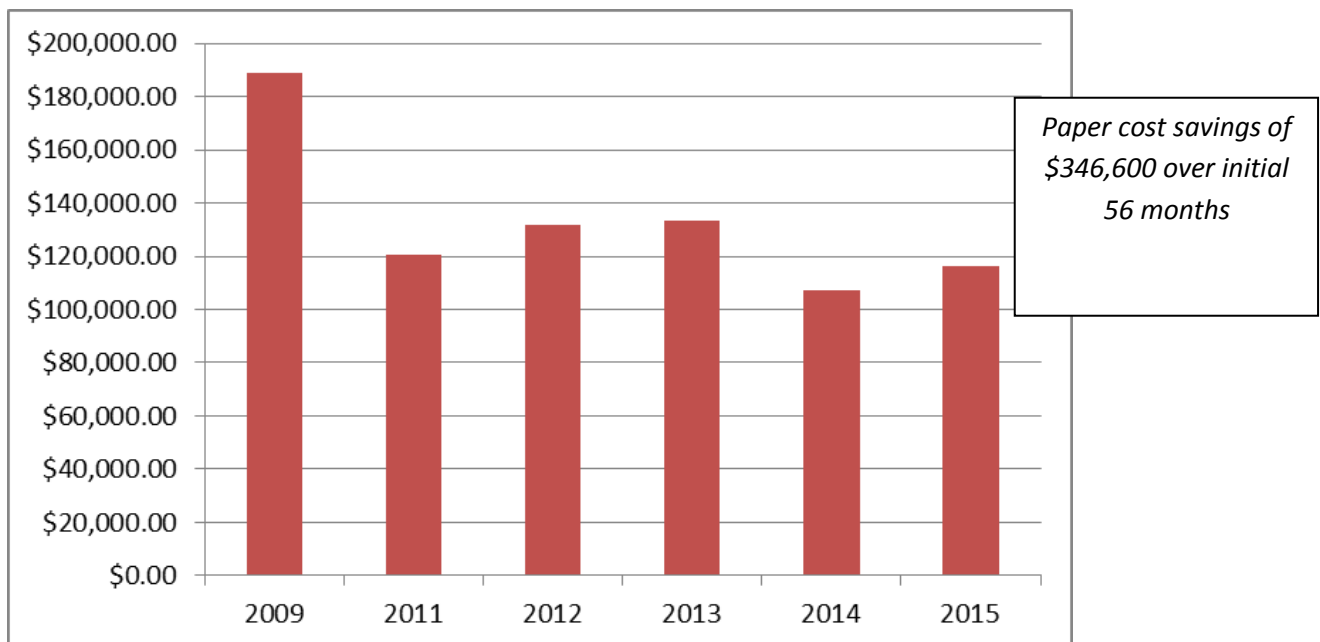


Corporate Contract Highlights

1. Printing Equipment and Related Support Services and Supplies Contract Update

- Double-sided (duplex) printing (which is mandated in the Print Management Policy) has saved 49.5 million sheets of paper and contributed towards a savings in paper costs of \$346,600 since contract inception - (see Chart 1 of Appendix A to report FCS16022).
- Print volume reduction has saved 5,684 trees
- CO₂ emissions have been reduced by 532,729kgs.
- Energy costs have been reduced by \$77,300.

Chart 1 – Paper Cost for Networked Printers



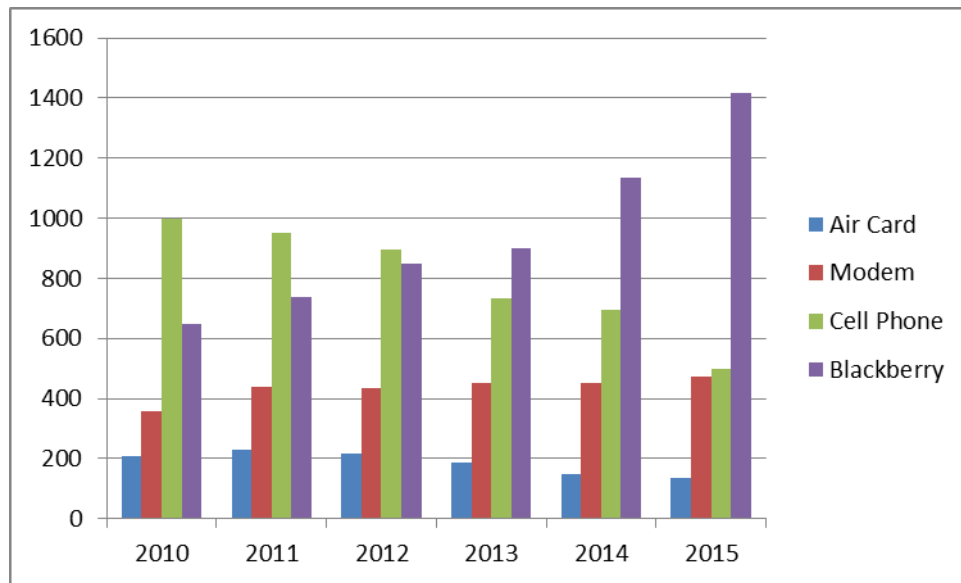
2. Wireless Cellular Services and Devices Contract Update

- The number of cellular devices has had a net increase of 450 over the past 48 months.
- All overage charges have been eliminated. Previously the City was paying approximately \$54,000 annually due to exceeding the number of minutes allocated to all users.

In spite of the net increase of 450 devices, the total savings over 48 months is \$1,040,000. Chart 2 of Appendix A to report FCS16022 highlights the number of devices by type.

Each year the number of devices increases, specifically the number of Blackberry devices which incur a higher monthly fee. The Blackberry fleet has grown from 651 in 2010 to 1,419 devices by the end of 2015.

Chart 2 – Number of Cellular Devices



3. Desktop and Mobile Computer Contract Update

- Staff have implemented the Council approved lifecycle – 5 years for desktops and 4 years for mobile devices and high end workstations.
- Savings of \$1,613,000 over the past 42 months due to reduced prices and 5 year replacement lifecycle.

Savings are based on unit cost comparisons only.