



Hamilton

**West Harbour Development Sub-Committee
Report 16-004**

9:36 a.m.

**Tuesday, October 11, 2016
Council Chambers, City Hall
71 King Street East
Hamilton, Ontario**

Present: Mayor F. Eisenberger
Councillor A. Johnson (Chair)
Councillor J. Farr (Vice Chair)
Councillor Collins

**THE WEST HARBOUR DEVELOPMENT SUB-COMMITTEE PRESENTS REPORT
16-004 AND RESPECTFULLY RECOMMENDS:**

**1. West Harbour Implementation Plan – Piers 5-7 and Pier 8 Public Realm
Projects (PW16088) (City Wide) (Item 5.1)**

That Report PW16088 respecting West Harbour Implementation Plan – Piers 5-7 and Pier 8 Public Realm Projects, be received.

**2. West Harbour Real Estate Development and Disposition Opportunities –
Final Consultant Report (PED16215) (Ward 2) (Added Item 5.2)**

That Report PED16215 respecting West Harbour Real Estate Development and Disposition Opportunities – Final Consultant Report, be received.

FOR THE INFORMATION OF COUNCIL:

(a) CHANGES TO THE AGENDA (Item 1)

The Committee Clerk advised of the following change to the Agenda:

1. CONSENT ITEMS (Item 5)

- 5.2 West Harbour Real Estate Development and Disposition Opportunities – Final Consultant Report (PED16215) (Ward 2).

The Agenda for the October 11, 2016 meeting of the West Harbour Development Sub-Committee was approved, as amended.

(b) DECLARATIONS OF INTEREST (Item 2)

There were no declarations of interest.

(c) APPROVAL OF MINUTES (Item 3)

(i) August 4, 2016 (Item 3.1)

The Minutes for the August 4, 2016 meeting of the West Harbour Development Sub-Committee were approved, as presented.

(d) PRESENTATIONS (Item 7)

(i) Pier 8 Solicitation Process Staff Recommendations – Overview of Pending Staff Recommendations to GIC and Council (Item 7.1)

Chris Phillips, Senior Advisor, and Philbert Kim, Senior Consultant, West Harbour Disposition Strategy, addressed the Committee respecting the Pier 8 Solicitation Process Staff Recommendations – Overview of Pending Staff Recommendations to GIC and Council, with the aid of a PowerPoint presentation. A copy of the presentation has been retained for the official record.

The presentation included, but was not limited to, the following:

- Forthcoming Recommendations and Council Approval Requests
 - Solicitation Process – approval in principle
 - Offering Strategy – approval in principle

- Fairness Monitor – approval in principle and approval to procure
- Request for Qualifications stage – approval to commence
- Return to Council with final RFP evaluation criteria – approval in principle
- Additional Research and consultations to inform RFP evaluation criteria recommendations – direction to continue
- Balanced Recommendation
- Best Practices
 - Peers reviewed
 - Prominent messages
- Possible Solicitation Process
- Public Consultation
- Market Sounding
- Proposed Solicitation Process
 - Pre-qualification
 - Proposals
 - Negotiation
- Other Considerations
 - Fairness monitor, Procurement & Legal, Marketing
 - Timing
 - Evaluation criteria recommendation coming Q1 2017 (prior to RFP release)
- Request for Qualifications
- Offering Strategy
- Solicitation Process: Sequence of Events & Approvals
- Concurrent Processes

The presentation respecting the Pier 8 Solicitation Process Staff Recommendations – Overview of Pending Staff Recommendations to GIC and Council, was received.

(e) ADJOURNMENT (Item 13)

There being no further business the West Harbour Development Sub-Committee was adjourned at 10:42 a.m.

Respectfully submitted,

Councillor A. Johnson, Chair
West Harbour Development
Sub-Committee

Lisa Chamberlain
Legislative Coordinator
Office of the City Clerk