

Pilon, Janet

Subject: LRT Project (The Time Is Now) - Upcoming Council Meeting - March 28th

From: Tyler Pearson [mailto:tyler@malleumpartners.com]**Sent:** March-23-17 8:26 AM**Subject:** LRT Project (The Time Is Now) - Upcoming Council Meeting - March 28th

Good morning everyone,

I am writing to let you know that I am in full support of the LRT project. So much so, that I moved my family to the area over a year ago (as did my business partner and his family) to expand our Private Equity Investment company. Our company is focused on deploying large sums of capital in Hamilton and not just its downtown. The reason we chose Hamilton is because we believe strongly in its future and the economic pillars that are beginning to underpin it and want to play an active role in its continued revitalization. A primary catalyst for us focusing on Hamilton was largely in part due to the LRT infrastructure that we feel will inject considerable new life and investment dollars all throughout Hamilton. Anyone who would go on record and state they are against this planned infrastructure or that only the downtown core will benefit is simply not thinking rationally and is certainly ignoring the numerous examples all around the world where LRT has been a significant catalyst for new growth and quite frankly responsible growth. The reality is population is increasing and highways and inner city streets are becoming increasingly congested. People are becoming much more aware of their time and how valuable it is to them and their families and are now measuring their commutes in minutes and not in miles. As a result, people and businesses have and will continue to gravitate to cities that are investing in LRT infrastructure because quite frankly it needs to be done in order to properly prepare for the future. Hamilton has an incredible opportunity to begin putting in some major building blocks for future growth that will continue to retain and attract some of the brightest minds and forward thinking companies around. However, if we let petty politics prevent this new chapter from turning it will inevitably be a very unfortunate moment in history for the City of Hamilton as it will undoubtedly get left behind by other city centers willing and wanting to invest in large LRT infrastructure projects.

That all said, I remain confident that you will all come to the conclusion that the best time to invest in LRT infrastructure would have been years ago however, the next best time is now. I trust you will do the right thing.

Tyler Pearson

Managing Partner & Co-Founder

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