

# INFORMATION REPORT

<b>TO:</b>	Chair and Members Audit, Finance and Administration Committee
<b>COMMITTEE DATE:</b>	April 10, 2017
<b>SUBJECT/REPORT NO:</b>	Reserve / Revenue Fund Investment Performance Report – December 31, 2016 (FCS17042) (City Wide)
<b>WARD(S) AFFECTED:</b>	City Wide
<b>PREPARED BY:</b>	Gerald T. Boychuk 905-546-2424 Ext. 4321 Brandon A. Teglas 905-546-2424 Ext. 4363
<b>SUBMITTED BY:</b>	Mike Zegarac General Manager Finance and Corporate Services Department
<b>SIGNATURE:</b>	

## Council Direction:

Not Applicable.

## Information:

The investment portfolio for the City of Hamilton's (City's) Reserve / Revenue Fund (comprised of reserve / revenue funds, capital account balances and unused operating funds) had an earnings rate of 2.78% for the 12 months ending December 31, 2016, and had an average earnings rate of 2.85% over the past five years. The earnings rate includes interest and lending revenues, but excludes realized and unrealized capital gains/losses.

The City's portfolio generated \$24,388,659 in bond interest, net realized capital gains/losses, lending revenue and bank interest over the 12 months ending December 31, 2016. The average dollar amount generated over the last five years is \$24.34 M. The return of \$24,388,659 was realized on an average asset cost of \$945,167,895 (made up of \$812,786,936 for the investment portfolio plus \$118,616,015 for the City's bank account balance plus \$13,764,908 for the One Fund Equity and Universe Corporate Bond), giving a percentage return on cost of 2.58%. Bond lending revenues of \$155,754 are included in the earnings rate of 2.78%. Net unrealized capital gains/losses were \$24,062,651 as at December 31, 2016.

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For the 12 months ending December 31, 2016, the overall return (includes bond interest, bond lending revenues, realized capital gains/losses and unrealized capital gains/losses) was 1.49% and the return on the benchmark was 0.52%, resulting in an outperformance of 97 basis points. Over the past five years, the overall return has averaged 2.75% per annum, outperforming the average return on the benchmark over the same five-year period of 1.91% by 84 basis points. For the one year period ending December 31, 2016, the outperformance of the investment portfolio relative to the benchmark is attributed to its longer duration resulting in mid-term and long-term bonds outperforming short-term bonds given the persistent and significant decrease in bond yields in 2016.

By comparison, the overall returns for the One Fund portfolios (offered by the Association of Municipalities of Ontario and the Municipal Finance Officers' Association), over the 12 month period ending December 31, 2016 were 0.68% for bonds and 0.50% for money market. If the City's Policy had been used in these funds (i.e. 90% bonds and 10% money market), then the overall return would have been 0.66% or 83 basis points less than the actual return of 1.49%. On an average portfolio market value of \$854 M, (excluding One Fund Equity and bank account balances) the incremental return of 0.83% resulted in incremental revenue of approximately \$7.09 M. The One Fund's underperformance is attributed to its policy of investing only in short-term bonds, which underperformed longer term bonds given the interest rate decline in 2016. The decline in interest rates in 2015 was particularly beneficial to bonds with term to maturity over three years, as evidenced by the FTSE TMX All-Government Mid Index return of 0.87% and the FTSE TMX Short Government Index return of 0.35%.

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**SUBJECT: Reserve / Revenue Fund Investment Performance Report – December 31, 2016 (FCS17042) (City Wide) – Page 3 of 5**

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Table 1 below summarizes the investment return indicators.

Table 1  
Investment Return Indicators  
(for information purposes only)

	12 Months Ended 12/31/2016	12 Months Ended 12/31/2015	12 Months Ended 12/31/2014	12 Months Ended 12/31/2013	12 Months Ended 12/31/2012
Policy Target	0.52%	2.72%	4.34%	0.42%	1.56%
City's Portfolio	1.49%	3.56%	6.39%	-0.73%	3.06%
One Fund – Bonds	0.68%	1.94%	2.91%	1.14%	1.55%
One Fund – Money Market	0.50%	0.67%	0.86%	0.95%	1.04%
FTSE TMX – Short Government	0.35%	2.54%	2.76%	1.40%	1.17%
FTSE TMX – Mid Government	0.87%	5.11%	9.11%	-1.20%	3.45%
Bond Lending	\$155,754	\$130,191	\$115,803	\$129,097	\$85,206
Revenue Earnings Rate (Excludes Capital Gains/Losses)	2.78%	2.83%	2.91%	2.81%	2.93%
City's Return One Fund Investment (Equity)	14.18%	-0.11%	25.09%	22.74%	14.49%

The investments in the portfolio, excluding the One Fund Equity investment, consist of 100% bonds and 0% money market. During the year ending December 31, 2016, the interest rate earned in the City's bank account was greater than the interest rate earned on Treasury Bills and Banker's Acceptances (with term to maturity less than six months) and therefore, funds that were earmarked for short term expenses were held in the City's bank account. The City also continued to hold a modest amount of Floating Rate Notes, which continued to be a favourable alternative to money market securities. As at December 31, 2016, the duration of the portfolio was 4.79 years compared with 4.29 years as at December 31, 2015.

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**SUBJECT: Reserve / Revenue Fund Investment Performance Report – December 31, 2016 (FCS17042) (City Wide) – Page 4 of 5**

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On December 31, 2016, the market value of the investment portfolio was \$859,379,157 (excluding One Fund Equity and bank balances), an increase of \$71,104,341 compared to \$788,271,817 as at December 31, 2015. The portfolio increased in size due to stable investment income and the proceeds of \$128.4 M from debt issuance late in 2016.

The restructured Asset Backed Commercial Paper (Master Asset Values) was sold in 2013 and all the remaining \$10,000,000 of Devonshire notes were redeemed in 2014 at par. The *Companies' Creditors Arrangement Act* (Canada) (CCAA) reserves put aside and held by the court appointed Monitor (Deloitte) totalled \$68,472,198 net of expenses at December 31, 2016. The City of Hamilton's pro-rata share is estimated at 1.195% and ranges from the low subsequent distribution estimated at \$1,547 and high of \$774,471 depending upon expenses over the next two years.

As at December 31, 2016, the One Fund equity holdings market value was \$22.135 M (or 2.58% of the market value of the Reserve Fund including the One Fund but excluding bank balances). Over the 12 month period ending December 31, 2016, the City's investment returned 14.18%. We expect to increase the City's investment in the One Fund's Equity Fund and possibly the Universe Bond Fund in 2017.

Table 2 below shows the changes in Canadian interest rates over the past 24 months.

Table 2  
Canadian Interest Rates

Canada Benchmark Bond	Interest Rate January 3, 2017	Interest Rate January 4, 2016	Interest Rate January 2, 2015
One Month (T-Bill)	0.40%	0.46%	0.89%
2 Year	0.77%	0.47%	1.00%
5 Year	1.14%	0.73%	1.31%
10 Year	1.74%	1.40%	1.75%

Through 2016, short-term rates declined as the Bank of Canada's bank rate remained at 0.50%. Longer term rates tended to move progressively lower led by the 10-year and 30-year bonds. The decline was based on reduced inflation fears and reduced concerns of a rate increase by the Bank of Canada. As well, commodity prices, particularly oil which opened the year at \$37 a barrel before closing 2016 at \$54 were moving lower midyear due to general over supply and slowing global activity particularly in China. This, in turn, led to increasing downward pressure on the Canadian dollar with a modest increase in its value year end. The portfolio of bonds, in spite of having a high proportion of very short securities to fund delayed projects, outperformed the One Fund and the benchmark.

The Canadian dollar ended the year at \$0.745 US having closed 2015 at \$0.723 US. This was due to decreasing projected global economic activity and a modest increase in commodities pricing, especially oil prices.

The Canadian economy is at least temporarily perceived as being vulnerable to reduced exports and business investment. The current market for commodities remains weak which led to a 0.25% reduction in the overnight target rate by the Bank of Canada to a bank rate of 0.5% on July 15, 2015. The rate has remained unchanged through 2016 due to global issues such as slowing growth in China, Brexit and trade deficits despite significant Canadian dollar discounting. Manufacturing exports have declined while imports remained fairly constant.

The Bank of Canada reported 1.3% GDP growth in 2016 and projected 2017 GDP growth to rise to 2.1%. The Bank had projected 1.4% in 2015 for 2016.

#### **APPENDICES AND SCHEDULES ATTACHED**

None.

BT/dt