



Update to City of Hamilton General Issues Committee

July 10, 2017

Track record of success

- \$300 million in investment in past 8 years
- 130 tenants
- 2,100 jobs on port property
- Supply chain links to 38,000 Ontario jobs
- 30% employment increase
- 20% better wage than Ontario average
- \$5 million/yr in property taxes

Recent Investments

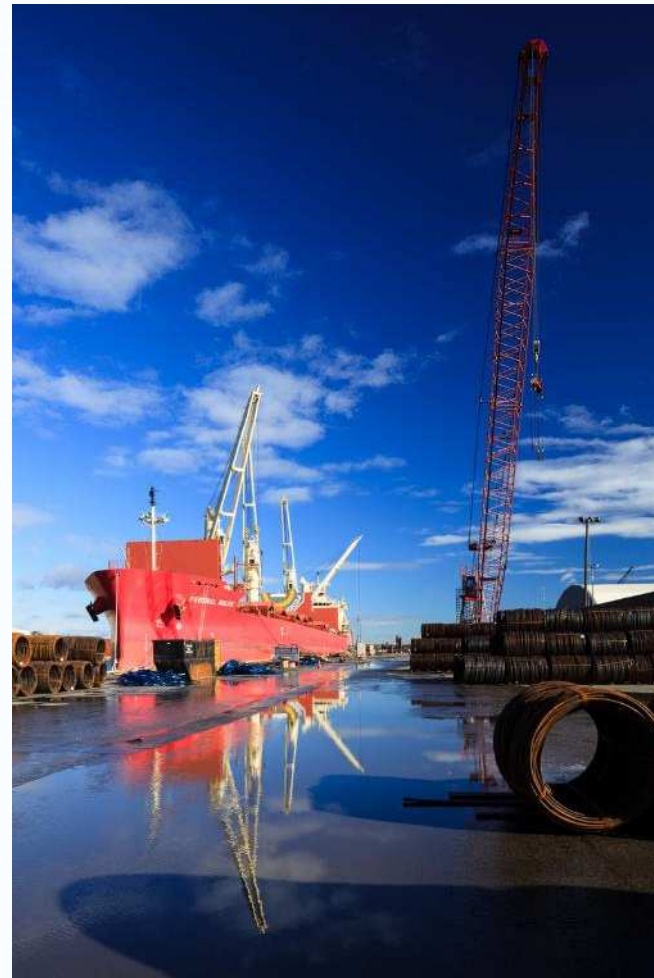
Over \$90m in private sector investment

- Parrish & Heimbecker Expansion
 - Flour mill & additional grain bins
- G3 Canada Limited
 - New grain terminal



Looking Ahead

- Companies want to come to the Port
- Need more land to meet demand
- Need to invest in our current assets to increase capacity



Mission: What We Do

We are responsible stewards of the port and its robust marine, road and rail network.

We create prosperity by facilitating commerce and providing sustainable solutions that offer value to our port community and benefit to our other stakeholders.

Values: How We Do It

- *A safe, empowered and positive team*
- *Collaboration to create long term value*
- *Accountability for our decisions and our actions*
- *Respect and inclusivity*
- *Continuous improvement and learning*

FAQs

- Does HPA pay taxes?
- Does City zoning apply to Port lands?
- Does HPA rely on K zoning to attract business?
- Does HPA have an economic development mandate?

What does the future of the Port of Hamilton look like?

- Overcoming land constraints
- Optimizing properties
- New functionality: rail, transloading, community energy, container terminal
- Cooperative approach on the Stelco lands



Port is a cornerstone of Hamilton's growing agri-food cluster



Grain



Fertilizer



Packaging



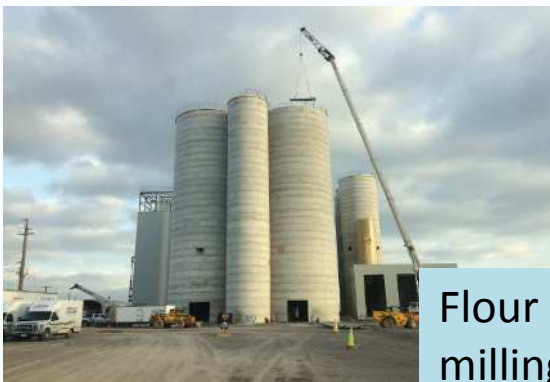
Sugar



Beer



Tank storage & transport



Flour milling



Seed oil crushing



Warehousing

Engaging with our Community

- Opportunities to learn & connect
- Public Access
- Greening the Port
- Air Quality
- Celebrating our Port City



Community Investment

Partnerships:

- CityKidz
- RBG Rock Garden
- SoBi
- Easter Seals Regatta
- North Hamilton Community Health Centre Greenhouse
- Liberty 4 Youth
- Mission to Seafarers
- McMaster University
- YWCA
- City School by Mohawk
- Community cleanup
- Ham. Harbour Remedial Action Plan
- And others
- ***\$222,000 cash & in-kind in 2016***
- ***\$1.1 million+ last 5 years***



Port-City partnership

- Shared goals
- Clear vision
- Clear roles
- Collaborative initiatives

