

# PHYSICIAN RECRUITMENT & RETENTION STEERING COMMITTEE REPORT 17-001

Tuesday, September 12, 2017 10:30 a.m.

Room 816, Hamilton City Hall 71 Main Street West, Hamilton

Present:

Councillor T. Whitehead (Chair)

Dr. D. DiValentino (Vice Chair)

Councillors S. Merulla and D. Conley; and K. Loomis

Absent with

Mayor F. Eisenberger - City Business

Regrets:

Dr. Sarah Kinzie - Personal

Also in Attendance:

Dr. Brittany Julian

# THE PHYSICIAN RECRUITMENT & RETENTION STEERING COMMITTEE PRESENTS REPORT 17-001 AND RESPECTFULLY RECOMMENDS:

- 1. Annual Report (Item 8.1)
  - (i) Key Performance Indicators and Current Statistics (Item 8.1 (i))
    - (a) That the Key Performance Indicators and Current Statistics (July 31, 2017) attached to Report 17-001 as Appendix "A", be received.
    - (b) WHEREAS, the current model utilized for the training of family medicine residents in Ontario is primarily a Family Health Organization (FHO) / Family Health Team (FHT) model;

WHEREAS, this model is unavailable to physicians upon graduation in Ontario, except if an existing practice is assumed by a new graduate or in designated areas of high need; and,

WHEREAS, there is a demonstrated need for an increased number of physicians in a number of Hamilton communities;

#### THEREFORE BE IT RESOLVED:

- (a) That the Mayor send a letter to request that the Ministry of Health and Long-Term Care allow the entry of new graduates into the Family Health Organization/Family Health Team for the purpose of addressing the shortage of physicians in our community and for the purpose of expanding the offering of Family Health Team services to all Hamilton patients, as recommended by the Price Report and endorsed by the then Federal Minister of Health, Jane Philpott at the Canadian Medical Association (CMA) meeting in August, 2017; and,
- (b) That the Director, Physician Recruitment, schedule a meeting with Mayor Eisenberger, Dr. Eric Hoskins, Minister of Health and Long-Term Care, Donna Cripps, CEO of the Hamilton Niagara Haldimand Brant Local Health Integration Network, and Councillor T. Whitehead, Chair of the Physician Recruitment and Retention Steering Committee, to discuss the issue detailed in Sub-section (a).

#### (ii) Budget and Cash Flow (Item 8.1 (ii))

That the Budget (June 30, 2017) and Cash Flow (December 1, 2016 – November 30, 2017) attached to Report 17-001 as Appendix "B", be received.

(iii) Conference, Event and Presentation Report – Summary (Item 8.1 (iii))

That the Conference, Event and Presentation Report – Summary (December 2016 – November 2017) attached to Report 17-001 as Appendix "C", be received.

2. Questionnaire/Survey of Hamilton Doctors (Item 8.2)

That the Summary of Survey Results of Hamilton Doctors (January 2017) attached to Report 17-001 as Appendix "D", be received.

3. Co-location of Solo Family Practices in the Family Health Organization (Item 8.3)

That the verbal update by Jane Walker respecting the Co-location of Solo Family Practices in the Family Health Organization, be received.

#### 4. Steering Committee Terms of Reference (Item 8.4)

That the Physician Recruitment and Retention Steering Committee Terms of Reference, attached to Report 17-001 as Appendix "E", be amended as follows:

- Addition of a representative member who is a new physician practicing in Hamilton within five years of their graduation from residency
- Change in quorum from four to five members
- Change "Legislative Assistant" to "Legislative Coordinator"

#### 5. Contract Renewal for Physician Recruitment Specialist (Item 12.1)

- (a) That the Terms and Conditions of Employment for the Director, Physician Recruitment contract between Jane Walker (the Employee) and the City of Hamilton, Hamilton Academy of Medicine and the Hamilton Chamber of Commerce (collectively the Employer), (distributed under separate cover as Private & Confidential Appendix "F"), be approved; and,
- (b) That the Terms and Conditions of Employment for the Director, Physician Recruitment contract remain confidential.

#### FOR THE INFORMATION OF COUNCIL:

(a) APPROVAL OF AGENDA (Item 1)

The agenda for the September 12, 2017 meeting of the Physician Recruitment and Retention Committee was approved, as presented.

(b) DECLARATIONS OF INTEREST (Item 2)

None.

#### (c) APPROVAL OF MINUTES OF PREVIOUS MEETING (Item 3)

(i) June 28, 2016 (Item 3.1)

The Minutes of the June 28, 2016 meeting of the Physician Recruitment & Retention Sub-Committee were approved, as presented.

#### (d) CONSENT ITEMS (Item 5)

(i) Working Group Minutes (Item 5.1)

The Minutes for the September 27, 2016 meeting of the Working Group were approved, as presented.

#### (e) DISCUSSION ITEMS (Item 8)

#### (i) Annual Report (Item 8.1 (i-iii))

Jane Walker, Physician Recruitment Specialist, addressed the Committee regarding the Key Performance Indicators and Current Statistics, Budget and Cash Flow, and Conference, Event and Presentation Report – Summary.

The report included, but was not limited to, the following:

- 2017 Year To Date:
  - o 46 New Contacts
  - 22 New Recruits 17 permanent and 5 locum
  - o Total Family Physicians is 343
- Comparisons of actual number of physicians in the community versus the Ministry of Health's (MOH) doctor to population ratio:
  - MOH ratio is 1:1,380 meaning the City needs 389 family physicians
  - Hamilton has 313 permanent family physicians, or a ratio of 1:1.715
  - Shortage of 76 Doctors across the community

For disposition of this matter, see Item 1.

# (ii) Co-location of Solo Family Practices in the Family Health Organization (Item 8.3)

Jane Walker, Physician Recruitment Specialist, addressed the Committee respecting the Co-location of Solo Family Practices in the Family Health Organization, and advised that after discussions with staff it was deemed not to be of value to the Board of Health to advocate for additional funding for the co-location of solo family practices.

For disposition of this matter, see Item 3.

#### (f) GENERAL INFORMATION/OTHER BUSINESS (Item 11)

#### (i) Outstanding Business List (Item 11.1)

The following changes to the Outstanding Business List, were approved:

(i) Items to be Removed:

Item "A" – Questionnaire / Survey of Hamilton Doctors (Addressed as Item 8.2)

Item "B" – Co-location of Solo Family Practices in the Family Health Organization (Addressed as Item 8.3)

Item "C" - Contract Renewal for Physician Recruitment Specialist

- (a) Negotiate New Contract (Addressed as Item 12.1)
- (b) Report back to Working Group on how Halton Region funds their Physician Recruiter as a staff position (Addressed as Item 5.1 (5.2.2))

#### (g) PRIVATE AND CONFIDENTIAL (Item 12)

(i) Contract Renewal for Physician Recruitment Specialist (Item 12.1)

As the Physician Recruitment and Retention Steering Committee determined that no discussion respecting the Contract Renewal for Physician Recruitment Specialist was required, the Contract was approved in Open Session.

For disposition of this matter, please refer to Item 5.

#### (h) ADJOURNMENT (Item 13)

There being no further business, the Physician Recruitment & Retention Steering Committee meeting was adjourned at 11:11 a.m.

Respectfully Submitted,

Councillor T. Whitehead, Chair Physician Recruitment & Retention Committee

Lisa Chamberlain Legislative Coordinator Office of the City Clerk



#### **KEY PERFORMANCE INDICATORS**

YEAR TO YEAR to July 31, 2017

FAMILY PHYSICIANS										
		New	New Recru	its		<b>Total Family</b>				
Year	New Contacts	Recruits	Perm vs. Loc	um	Retained	Physicians				
2005 - Year 2	37	17	Perm -	12	1	345				
2003 - Year 2	37	17	Locum -	5	7	343				
2006 - Year 3	42	17	Perm -	13	5	341				
2000 - Teal 3	72	1/	Locum -	4		341				
2007 - Year 4	79	19	Perm -	11	3	340				
2007 TCd1 4	, ,		Locum -	8						
2008 - Year 5	110	20	Perm -	12	1	331				
2000 1001 5	110	20	Locum -	8						
2009 - Year 6	97	18	Perm -	8	1	332				
2003 1007 0	J,		Locum -	10	-					
2010 - Year 7	100	19	Perm -	12	1	345				
			Locum -	7		0.10				
2011 - Year 8	141	26	Perm -	19	7	349				
			Locum -	7						
2012 - Year 9	93	29	Perm -	22	7	365				
ZOIZ ICAI J	33		Locum -	7						
2013 - Year 10	82	24	Perm -	19	1	367				
2013 (Cd) 10	02	24	Locum -	5	<u></u>	307				
2014 - Year 11	98	20	Perm -	15	17	352				
2014 - Teal 11	38	20	Locum -	5	Τ/	332				
2015 - Year 12	122	22	Perm -	12	10	351				
2013 - Teal 12	122	22	Locum -	10	10	221				
2016 - Year 13	68	20	Perm -	14	24	341				
2010 - Teal 13			Locum -	6	<b>24</b>	541				
0047 \	4.5	22	Perm -	17	15	2.42				
2017 - Year 14 YTD	46	22	Locum -	5	15	343				
GRAND TOTAL	1115	273			93					

Total Permanent Family Physicians =

Total Locum Family Physicians =

186 *87* 



# Current Statistics Summary to July 31, 2017

	2007 Nov	2008 Nov	2009 Nov	2010 Nov	2011 Nov	2012 Nov	2013 Nov	2014 Nov	2015 Nov	2016 Nov	2017 July
Total Family Physicians	340	331	332	345	349	365	367	352	351	342	343
Average Age	52.3	51.8	51.9	51.5	51.1	51.71	52	50.5	50.3	50.7	50.2
Physicians in their 20's and 30's	35	51	52	57	63	71	81	74	81	74	83.
Physicians in their 40's	95	88	85	87	81	75	75	80	72	74	73
Physicians in their 50's	109	112	115	120	122	119	122	112	114	100	95
Physicians 60-64	66 (aged 60- 69)	60 (aged 60- 69)	57 (aged 60- 69)	31	36	50	49	48	49	53	50 <sup>°</sup>
Physicians 65-69	-		-	27	27	22	21	20	21	24	27
Physicians 70 and Older	15	20	23	23	20	28	19	18	14	17	15

<sup>\*</sup>Note: For planning purposes, some of the newer physician's ages are best guess estimates.

Number of Physicians by Community										
Community	Census 2016 Population	MOH doc:pop	Actual # of Permanent Physicians in Community	Shortage						
Ancaster	40,560	29	21	8						
Dundas	24,285	18	22	-4						
Flamborough	42,655	31	22	9						
Glanbrook	29,860	22	2	20						
Hamilton	330,090	239	212	27						
Lower	176,815	128	143	-15						
Upper	153,275	111	69	42						
Stoney Creek	69,470	50	34	16						
Total	536,920	389	313	76						

Prepared by Jane Walker August 18, 2017

#### PHYSICIAN RECRUITMENT & RETENTION PROGRAM

YEAR 14 (2017) BUDGET TO ACTUALS COMPARISON

For the Period December 1, 2016 to June 30, 2017

Updated - August 23, 2017

Includes Actuals up to June 30, 2017		rear 14 SUDGET	E	Year 14 SUDGET		Year 14 ACTUALS	V <i>F</i> und	Year 14 ARIANCE der/(over)
		ec 1/16 to ov 30/17	Dec 1/16 to Jun 30/17 (7 Months)		Dec 1/16 to Jun 30/17 (7 Months)		J	ec 1/16 to un 30/17 Months)
Balance Carried Forward	\$	374,691	\$	374,691	\$	374,691		0
Revenue								
City of Hamilton		75,000		75,000		75,000		0
McMaster University		25,000		25,000	Ē	25,000		0
St. Joseph's Healthcare		25,000		25,000		0		-25,000
Hamilton Health Sciences		25,000		25,000		0		-25,000
Dept of Family Medicine		15,000		15,000		7,500		-7,500
Hamilton Family Health Team		25,000		25,000		0		-25,000
Operating Expenses	\$	190,000		190,000		107,500		-82,500
Salary		111,651		65,130		65,751		(621)
Support Staff		48,938		28,547		-		28,547
Office Expenses		7,650		4,463		3,108		1,355
Printing / Communications		2,143		1,250		-		1,250
Travel Expenses		5,895		3,439		444		2,995
Promotional Gifts		2,040	1	1,190		70	1	1,120
Events /Meals/Functions		510		298		497		(200)
Community Visit Program		500		292				292
Medical Conferences & Job Fairs		8,196		4,781		1,913		2,868
Advertising / Public Relations		2,040		1,190		-		1,190
	\$	189,563	\$	110,578	\$	71,783	\$	38,796
Net - Funding Surplus (Shortfall)	\$	375,128	\$	454,113	\$	410,408		

#### **In-kind contributions**

Hamilton Academy of Medicine14,000Hamilton Chamber of Commerce15,000Total In-kind Contribution29,000

Note

Expenses & revenues based on information received as of the date of update.

# ppendix "B" to Item 1 of PR&R Report 17-001 Page 2 of 2

# PHYSICIAN RECRUITMENT & RETENTION PROGRAM LTD CASH FLOW STATEMENT

For the Period December 1, 2016 to November 30, 2017

Run Date: August 21, 2017

	Jun/04 - Nov/15 (actuals)	Dec-16 (actuals)	Jan-17 (actuals)	Feb-17 (actuals)	Mar-17 (actuals)	Apr-17 (actuals)	May-17 (actuals)	Jun-17 (actuals)	Jul-17 (actuals)	Aug-17 (actuals)	Sep-17 (actuals)	Oct-17 (actuals)	Nov-17 (actuals)	Total
BEGINNING BALANCE	•	\$ 374,691	\$ 366,187	\$ 356,847	\$ 349,119	\$ 335,265	\$ 326,841	\$ 425,603	\$ 410,409	\$ 410,409	\$ 410,409	\$ 410,409	\$ 410,409	374,691.49
<u>REVENUE</u>														
City of Hamilton	690,800	-	-	-	-	-	75,000	-	-	-	-	-	-	75,000.00
McMaster University	241,668	-	-	-	-	-	25,000	-	-	-	-	-	-	25,000.00
Department of Family Medicine	77,749	-	-	-	-	-	7,500	-	-	-	-	-	-	7,500.00
Hamilton Health Sciences	378,000	-	-	-	-	-	-	-	-		-	-	-	-
St. Joseph's Hospital	337,000	-	-	_	-	-	-	-	-	_	_	_	-	
St.Peters Hospital	30,000	_	-	_	-	-	-	-		-	_	-	-	_
Hamilton Community Foundation	5,000	_	_	_	-	-	-	-	-	-	_	-	-	_
Hamilton Family Health Team	75,000	_	-	_	-	-	-	-	-	-	_	-	-	_
Human Resource Development Canada	90,669	_	-	_	_	_	-	-	_	_	_	_	_	_
Hamilton Physicians - Dec/15 overpayment	10,349	_	_	_	_	_	_	_	-	_	-	-		_
Consulting	400	_	-	-	_		_	_	_	_	_	-	-	_
TOTAL REVENUES	1,936,635	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 107,500	\$ -	\$ .	\$ -	\$ .	\$ -	\$ -	107,500.00
DPERATING EXPENSES														
Wages & Benefits	1,053,183	7,205	7,727	7,727	11,591	8,424	7,882	15,195	_	-	-	-	-	65,751.01
Support Staff	265,416		· •		· _	-	-	· -	_	-	_	_	-	_
Office Expenses	61,029	1,185	175	-	1,427	_	321	-	_	_	_	-	•	3,108.45
Printing & Communications	29,201		-	-	, -		-	_	_	_	_	-	-	
Travel Costs	42,411	44	7	·-	270	-	122	-	_	_	_	_	_	443.60
Promotional Packages	20,918	70	· <u>-</u>	_	_	_	-	-	_	_	_	_	_	69.96
Events, Functions & Meals	12,688	_	43	_	41	_	413	-		_	_	_	_	496.84
Community Visit Program	1,109			_		_	-	_	-	-	_	_	_	100.04
Medical Conferences & Job Fairs	55,257	<u>.</u>	1,388		525	_	_	_	-	-	_	_	_	1,912.91
Advertising/Public Relations	20,731	_	-,100	-	-	-	-	-	_	_	-	-	-	-
TOTAL OPERATING EXPENSES	1,561,944	\$ 8,504	\$ 9,341	\$ 7,727	\$ 13,854	\$ 8,424	\$ 8,738	\$ 15,195	\$ -	<b>s</b> -	\$ -	\$ -	\$	71,782.77
										ggeogyti objection despitation				
ENDING BALANCE	374,691	\$ 366,187	\$ 356,847	\$ 349,119	\$ 335,265	\$ 326,841	\$ 425,603	\$ 410,409	\$ 410,409	\$ 410,409	\$ 410,409	\$ 410,409	\$ 410,409	410,408.72

\*NOTE: Physician Recruitment & Retention Program holds \$10,000 as a float provided by the City of Hamilton (Acct: 11515-000100)

1,481

Total: 1,481



#### **CONFERENCES, EVENTS & PRESENTATIONS (YEAR 14)**

December 2016 - November 2017

		Event	100 pt 10	Budgeted			Actual Cost		
Date	Organization	Name/Purpose	Location	וט	Cost				
Date	Organization	ivanie/Purpose	Location		COSL	l	to date)		
December 15 and 19, 2016	McMaster Dept. of Family Medicine	Presentations: Large group + PGY2 - Locums	David Braley Health Sciences Centre	\$	30.00	\$	30.00		
January 25, 2017	Hamilton Academy of Medicine	Clinical Day	Hamilton Convention Centre	\$	100.00	\$	11.00		
March 23, 2017	ОМА	OMA Practice Management Day	Sheraton	\$ -		\$	20.00		
March 29, 2017	Drs. Profetto and DiValentino	Practice Management session	Edgewater Manor, Stoney Creek	\$	_	\$	18.20		
April 23-25, 2017	CASPR	Canadian Association of Staff Physician Recruiters	Windsor, Ontario	\$	1,500	\$	1,164.83		
May 31, 2017	НЕНТ	Hamilton FHT AGM	Warplane Heritage Museum	\$	20.00	\$	15.00		
July 13, 2017	ОМА	Retirement Planning Seminar	Sheraton	\$	20.00	\$	-		
September 2017	Hamilton Health Sciences	Full department meeting - introduce new physicians	David Braley Health Sciences Centre	\$	20.00				
September 2017	Dept. of Family Medicine	Resident Day	David Braley Health Sciences Centre	\$	20.00				
October 19, 2017	Hamilton Family Health Team	Succession Planning Presentation	HFHT office - 123 James St. North	\$	20.00				
November 2017	College of Family Physicians of Canada	Family Medicine Forum	Montreal Convention Centre, Montreal	\$	5,500.00	\$	1,558.89		
November 2017	Ontario College of Family Physicians	Annual Scientific Assembly	Toronto	\$	2,600.00				
		TOTAL CONFERENCE CO	OSTS	\$	9,830.00	\$	2,817.92		



#### Summary of Survey Results January 2017

Sent to 135 New Family Physicians, 62 Responses (46% response rate):

- 1. 63% graduates of McMaster
- 2. 72% live in Hamilton
- 3. Only 5% work somewhere else in addition to Hamilton
- 4. 48% in a rostered model and 57% in the FHT
- 5. Top 3 reasons why they practice here: liked the size of the City, support and guidance by Jane Walker, good schools
- 6. 96% happy practicing here
- 7. 93% introduced to their practice by me
- 8. 98% said I was extremely (82.4%) or very helpful and professional
- 9. 98% would recommend me to a colleague

#### **Comments**

Jane was always a consummate professional in all my interactions with her. She was knowledgeable, personable, flexible, reasonable and an absolute pleasure to work with.

Outstanding service and professionally!!!

Jane was extremely helpful during my job search. She is very approachable and I felt comfortable with her right away. She has continued to support me as I settle into practice.

Jane is always approachable We need help from people like her for support

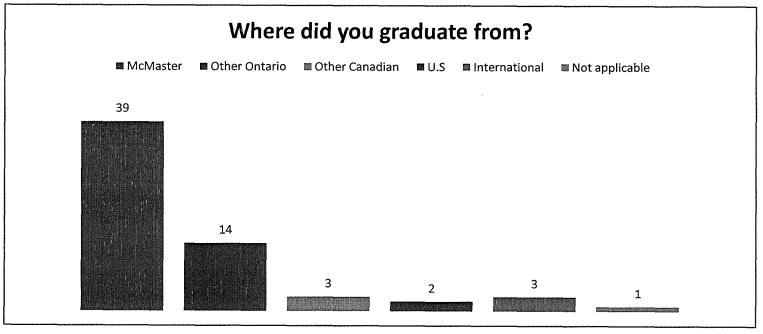
Excellent work Jane. Keep it up and thanks for doing what you do.

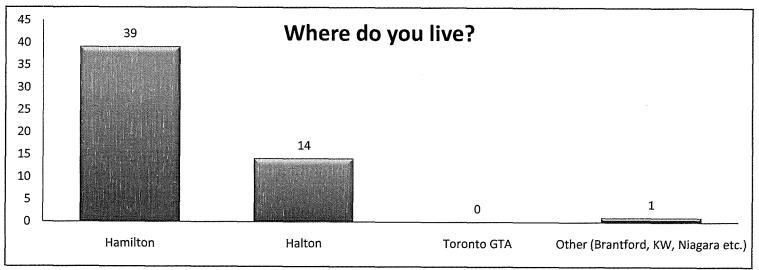
Jane Walker is an irreplaceable great physician recruitment specialist

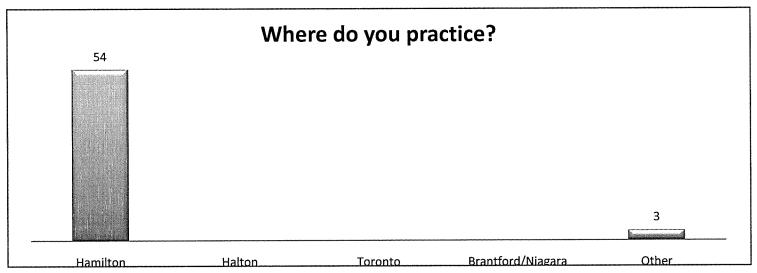
Jane is a fantastic resource for new physicians and I have truly appreciated her support and advice in starting practice and transitioning to my own practice in Hamilton.

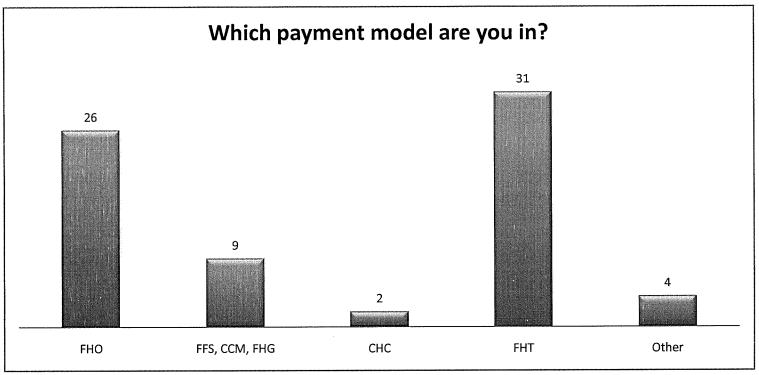
I am a career locum and rely on Jane regularly for leads

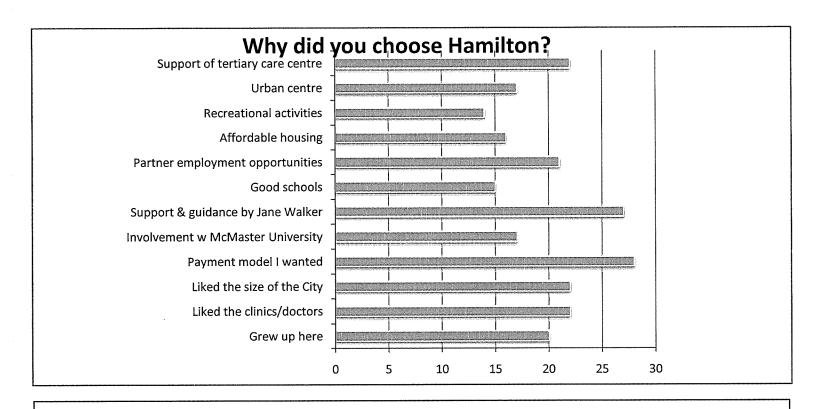
#### 2017 Survey of New Physicians in Hamilton



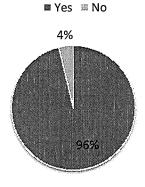






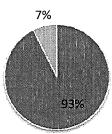


## Are you happy with your decision to practice here?

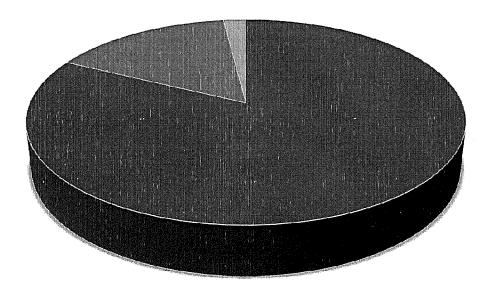


# Did you meet or work with Jane Walker in choosing a practice?

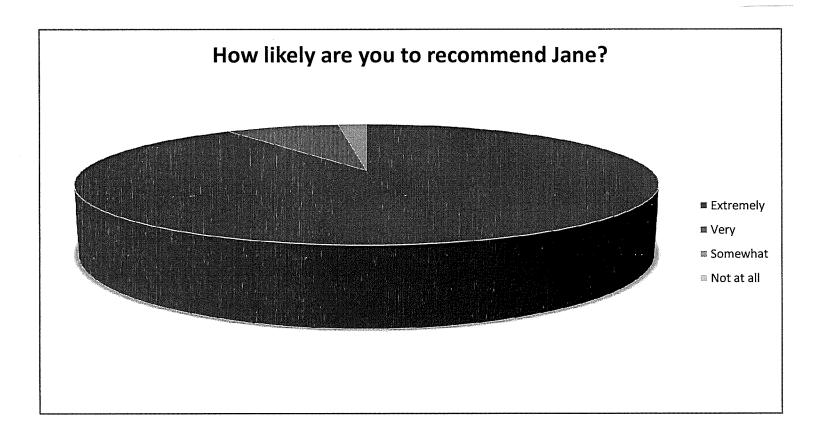




### Did you find Jane helpful and professional?



- Extremely helpful and professional
- Very helpful and professional
- Somewhat helpful and professional
- M Not at all helpful and professional



#### **Comments:**

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She has continued to support me as I settle into practice.

Jane is always approachable

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Excellent work Jane. Keep it up and thanks for doing what you do.

Jane Walker is an irreplaceable great physician recruitment specialist

Jane is a fantastic resource for new physicians and I have truly appreciated her support and advice in starting practice and transitioning to my own practice in Hamilton.

I am a career locum and rely on Jane regularly for leads



# Terms of Reference (Updated September 12, 2017)

#### Official Name:

#### **Physician Recruitment & Retention Steering Committee**

#### Purpose:

The Physician Recruitment & Retention Steering Committee was formed in 2002 to address the critical shortage of family physicians in the City of Hamilton. The economic well-being of the city is intricately linked with the health of its' people and this committee recognizes that family physicians are one of the cornerstones of the health care system. The first Physician Recruitment Specialist was hired November 23, 2004 to develop and implement the strategic plan.

#### Members/Composition:

- 1. A representative from The Hamilton Academy of Medicine (preferably a family physician)
- 2. A representative from The Hamilton Chamber of Commerce
- 3. 4. 5. Three City of Hamilton Councillors
- 6. The Mayor of the City of Hamilton
- 7. A representative from the Department of Family Medicine, McMaster University
- 8. A new physician practicing in Hamilton within five years of their graduation from residency. One member of the Steering Committee is chosen to be Chair and one Vice-Chair. These two individuals should sit on the Working Group.

#### Term of Membership:

Minimum of two years with members preferably retiring from the group on a rotating basis to ensure continuity and to capture experience.

#### **Formation Details:**

To be updated annually.

To be accessible, to review and to provide support and guidance to the Physician Recruitment Specialist on issues including performance, budget, funding, conferences/events, contracts, economic climate, Ministry and OMA policies, and local factors influencing and challenging physician recruitment.

#### **Deliverables:**

To put forward reports and make recommendations to the Board of Health.

#### **Resources and Budget:**

In 2017, revenue is \$190,000 with an annual expense budget of \$190,000.

#### Governance:

Quorum is 4 (four) 5 (five) out of 8 (eight) members. Voting for acceptance of minutes, budgets, reports.

#### **Communications:**

Meetings are held in-person at City Hall and organized by the current Legislative Assistant- Coordinator. Meetings are organized at least one month in advance with materials for the meeting distributed two weeks prior.

#### **Relationship with Working Group**

The Steering Committee is responsible for providing the overall direction for Physician Recruitment & Retention. They are updated by the Working Group.

Prepared by Jane WalkerAugust 18, 2017. Amended September 12, 2017 by the PR&R Steering Committee