



RATE SUPPORTED 2018 BUDGET

- 1. Performance Metrics / Statistics
- 2. Performance of the System
- 3. 2017 Achievements
- 4. 2017 Opportunities & Challenges
- 5. Clean Harbour/Biosolids Update
- 6. Future Outlook
- 7. Cost Categories
- 8. Proposed 2018 Budget



WATER STATISTICS - 2017 FORECASTED

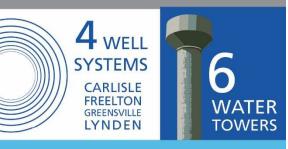
54,800

WATER
TREATMENT
PLANT SAMPLES
TESTED

TOTAL TREATMENT PLANT

75,000 ML TREATED

WHICH IS EQUAL TO 27% OF HAMILTON HARBOUR



990
WATER
DISTRIBUTION
SAMPLES TESTED





WATER PUMPING STATIONS



27 ACTIVE CONSTRUCTION PROJECTS











2,075 KM OF WATERMAINS

210 WATERMAIN REPAIRS



TOTAL WATER ASSETS - \$3.22 BILLION



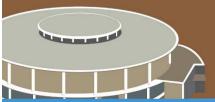


WASTEWATER / STORMWATER STATISTICS - 2017 FORECASTED

WASTEWATER TREATMENT PLANTS

125,000 ML

WHICH IS EQUAL TO 45% OF HAMILTON HARBOUR



44,559 MANHOLES

BIOSOLIDS

REMOVED

47,000 WASTEWATER SAMPLES TESTED



1,165 KM SANITARY SEWER

1,175 KM STORM SEWER

575 KM COMBINED SEWER

SUBSTANTIALLY

COMPLETED



SEWER MODELLING EXERCISES COMPLETED

10



9,310 MW ELECTRICITY PRODUCED

PRODUCED
ENOUGH TO POWER 931 HOMES PER YEAR

CONSTRUCTION PROJECTS



38,400 ENVIRONMENTAL SAMPLES TESTED

480 DEVELOPMENT APPLICATION REVIEWS

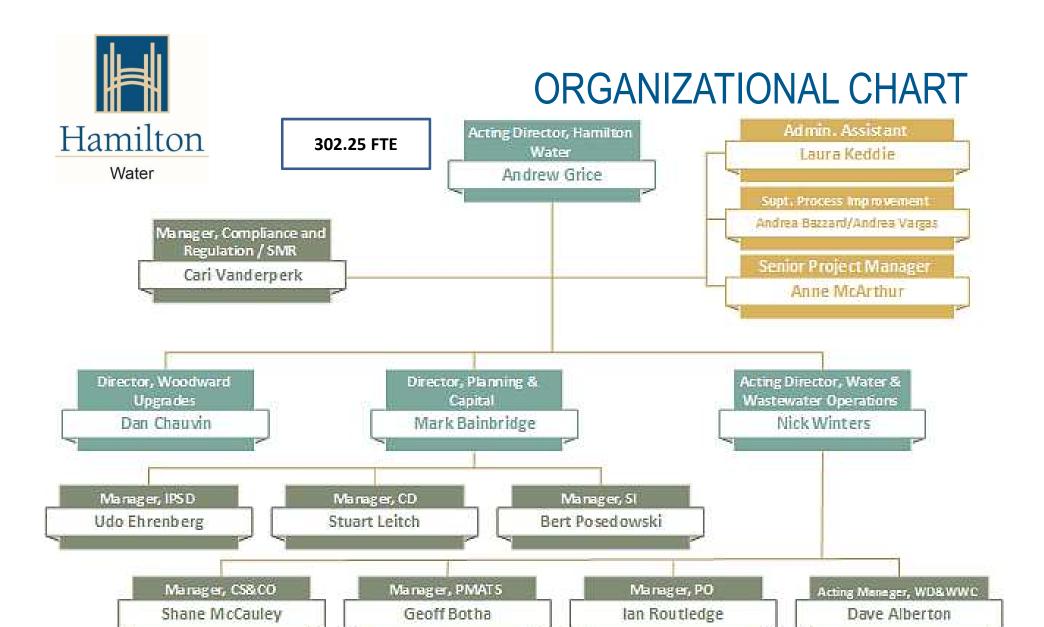


ADDITIONAL SERVICES REVENUE \$10,449,836 (70 ACTIVE PERMITS)

TOTAL WASTEWATER ASSETS - \$5.39 BILLION TOTAL STORMWATER ASSETS - \$1.46 BILLION









PERFORMANCE OF THE SYSTEM

Woodward WWTP

- 125,000 ML wastewater treatment forecast for 2017
 - 76% capacity utilization excluding wet weather
- Wastewater effluent compliance exceedance in 2017
- 40,000 tonnes biosolids removed forecast for 2017
- 9,310 MWH of electricity produced through cogeneration facility (931 homes powered / year)
- Working with office of energy initiatives to evaluate options for biogas facility

Dundas WWTP

- 5,000 ML wastewater treatment forecast for 2017
 (On target with the 5 year average)
- 30 months continuous compliance with wastewater effluent limits





Water Treatment Plant

- 75,000 ML Water treatment forecast in 2017 (5% decrease over 5 year average)
- Adverse Water Quality Incidents
 - None at the WTP
 - 1 in the distribution system
- YTD Cost Avoidance \$3.33M



CORPORATE STRATEGY



Clean and Green

Hamilton is environmentally sustainable with a healthy balance of natural and urban spa



Built Environment and Infrastructure

Hamilton is supported by state of the art infrastructure, transportation options, building create a dynamic City.



Healthy and Safe Communities

Hamilton is a safe and supportive city where people are active, healthy, and have a high



Our People and Performance

Hamilton have a high level of trust and confidence in their City government.

Additional Relevant Priority



2017 HIGHLIGHTS



Clean and Green

- •MOECC inspection of wastewater outstations and Drinking Water Systems
- •Installation of smart metering in Carlisle
- •Water Distribution Leak Detection Utilis, Satellite Imaging



Built Environment and Infrastructure

- •Commenced construction of the Woodward Upgrade Project (Main Pumping Station & Electrical Loop) and the Biosolids P3 Project
- •12 Linear projects scheduled to be complete for \$95,912,285
- •8 Vertical projects scheduled to be complete for \$17,734,026



Healthy and Safe Communities

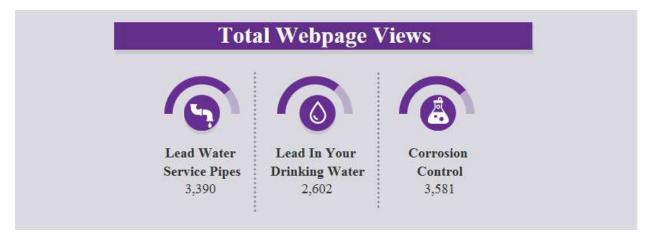
- •Celebrated the 10th annual Hamilton Children's Water Festival
- Occupational H+S audit for all Hamilton Water locations
- •Corrosion Control project development and communication strategy



CCP COMMUNICATION PLAN

- Presentation to ICI sector at GE conference
- Residential self identification website
- Residential and ICI letters
- Three webpages
 - Lead Water Service Pipes
 - Lead In Your Drinking Water
 - Corrosion Control
- Two videos
 - How To Know If You Have A Lead Water Pipe
 - Understanding Corrosion Control

"I was impressed with the content and transparency of your website." – Jim Smith, Chair of the Drinking Water Advisory Council





2017 HIGHLIGHTS







Healthy and Safe Communities

Backwater valves

- Protection from sewer backup
- Fully subsidized Grant Program procurement model changed in 2016
- 9614 valves installed since 2009 for a total of \$21,902,344.45

Sewer Lateral

- Upgrade of aged residential sewer service lines
- 2018 Program review (3P Program framework)
- 374 inspections completed YTD, spot repairs, replacement or lining
- \$2,600,000 YTD

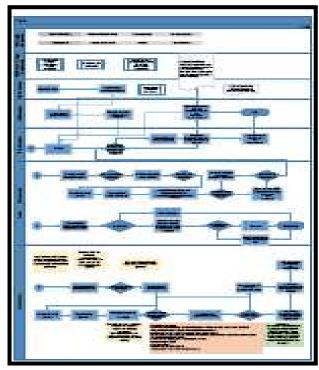
•Lead Replacement

- Replacement of residential lead water service line
- 667 services replaced YTD, 1801 size & type inspections
- \$2,400,000 YTD

Lead Filters

- Available to residents replacing their lead service lines
- 595 filters distributed YTD
- \$20,000 YTD







CONTINUOUS IMPROVEMENT

Our People and Performance

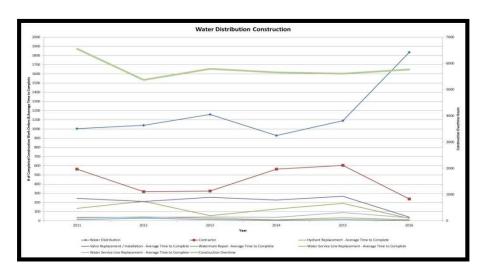
- Planning & Capital document management system
- Hamilton Water digital filing strategy
- Plant Maintenance inventory and parts logistics
- CSCO Service Coordination filing system kaizen
- C&R storage kaizen

Built Environment and Infrastructure

- Capital Delivery project scoping and costing development
- Development application process
- Sewer lateral contract model
- Wastewater Collection Office Organization



AFTER ACTION REVIEWS





Our People and Performance

- Construction Activities
 - 75.8% Increase in construction work orders completed by WD staff over the 5 year average
 - 49.8% decrease in construction work orders completed by the contractor below the 5 year average
 - Estimated \$391,600 cost avoidance to contractor
- Water Distribution & Wastewater Collection Afternoon Shift
 - Better customer service 3-11
 - Reduction in overtime costs
 - Forecast \$65,000 savings after staff cost
- CS&CO Media Storage
 - Better efficiency when looking for materials
 - Procedure for document control
 - Shine audits employed for maintenance



2017 OPPORTUNITIES & CHALLENGES



Built Environment and Infrastructure

- Aging infrastructure
 - 178 watermain breaks YTD, compared to 5 year average of 334
 - 11 emergency works projects
- •Implementation of a vertical facility asset management strategy
- •Government funding models consistency, framework, and timelines
- •Climate Change significant rain events, elevated Lake Ontario levels, stormwater pumping stations
- •Service delivery models contracting services, PMO expansion



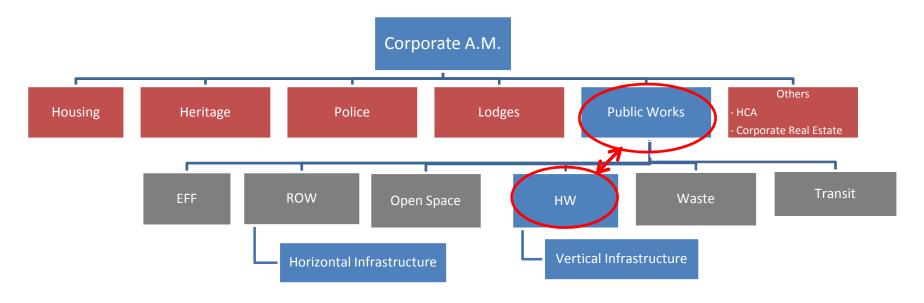
- Call handling and IT consolidation projects
- •Retention of qualified and experienced employees
- Legislation Changes





LEGISLATION CHANGES

• Bill 6 - Infrastructure for Jobs and Prosperity Act

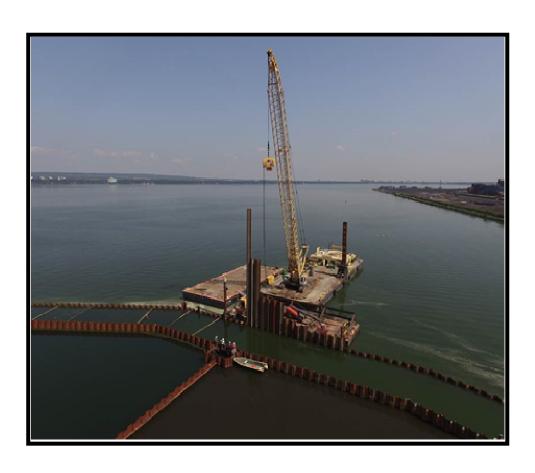


- Bill 148 Fair Workplaces, Better Jobs Act
- Bill 142 Construction Act





RANDLE REEF



- 3 Phase project
- All containment walls have been installed (Phase 1)
- Next Steps:
 - Dredging
 - Capping
 - Landscaping
- To be complete in 2022
- \$138.9 M



WOODWARD UPGRADE PROJECT

Contract 1 Main Pump Station

Contract 2 Electrical & Chlorine System Upgrade

Contract 3
Tertiary Treatment Upgrade







Estimate: \$90 million Closed March 16, 2017

Bid: \$87.5M

Construction started June 2017

Estimate: \$75 million Closed August 22, 2017

Bid: \$60.9M

Construction to start November 2017

Estimate: \$150 million

Tender package in detail design

Tender in Q4 2018

Construction to start Q1 2019

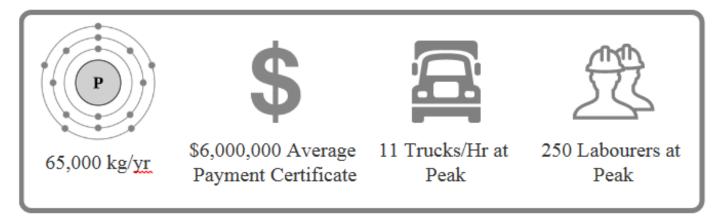
\$6.3M Returned to the General Rate Budget





WOODWARD UPGRADE PROJECT

	GIF Woodward Avenue Wastewater Treatment Plant Upgrades																														
		20	14			20	15			2016			2017			2018		2019		2020		2021									
Sub-Project	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 (Ղ4	Q1	Q2 C	3 (Q 4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3 Q4
Contract 1: Main Pump Station (MPS)		PD		De	etailed Design				Т&0					Cons	nstruction																
Contract 2: Electrical and Chlorine System Upgrade (ELU)				PD			Detailed Design T&CA			CA	Construction																				
Contract 3: Tertiary Treatment Upgrade (TTU)	ertiary eatment					Pre	-De	esign Det			Deta	iled I	Des	sign		T&CA Constructio			n												







WOODWARD UPGRADE PROJECT











BIOSOLIDS MANAGEMENT P3 PROJECT

SCOPE

Pelletize biosolids to create a marketable product, Terrapearl

SCHEDULE

- Construction began Q3 2017
- Operation to commence May 1, 2020

BUDGET

- Value is \$106.5M NPV
- Reduced reserve funding by \$4.5M





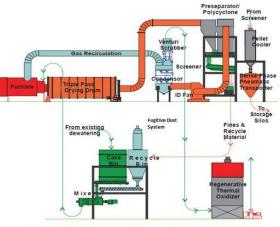


FIGURE 1.1-1: OVERALL SYSTEM DIAGRAM

\$5.9 M Returned to the General Rate Budget



2018 OUTLOOK



Healthy and Safe Communities

• Implementation of the corrosion control program

Clean and Green

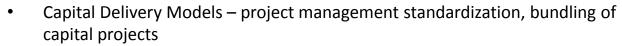
• Implementing a more preventative maintenance program



Our People and Performance

Our People Survey – sharing results and action planning





Rigorous Procurement











MASTER SERVICING PLANS

Water and Wastewater Master Servicing Plans:

- Identifies trunk infrastructure needs and programs capital projects
- Renewal of servicing plans to meet neighbourhood growth projections
- Project Schedule:
 - Q4 2018 (using 2031 growth)
 - Q1 2020 (using 2041 growth update)

Flooding and Drainage Master Servicing Study (FDMSS)

- Review of drainage system in the combined sewer system
- Develops flood mitigation & wet weather management strategies and recommends Level Of Service
- Develop a capital Implementation plan
- Final Report Q3 2018



MULTI YEAR BUSINESS PLAN

Woodward WTP Upgrades

Built Environment and Infrastructure & Healthy and Safe Communities

Project Timeline: 2018 – 2028

Project Scope:

- Asset Replacement
- Process Improvements
- Capacity Expansion

Project Cost:

• \$135.5 M





MULTI YEAR BUSINESS PLAN

Dundas WWTP Upgrades

Built Environment and Infrastructure & Clean and Green

Project Timeline: 2019 – 2025

Project Scope:

- Asset replacement
- Technology review for enhanced treatment options

Project Cost:

Range from \$25 M to \$45 M





COST CATEGORY DRIVERS

EXPENDITURE	2017 Restated Budget	2018 Preliminary Budget	\$ Change	% Change
Employee Related Costs	35,255,850	36,080,280	824,430	2.3%
Materials and Supply	10,830,200	11,236,940	406,740	3.8%
Contractual	20,572,800	22,358,570	1,785,770	8.7%
Agencies and Support Payments	3,379,600	2,649,600	-730,000	(21.6%)

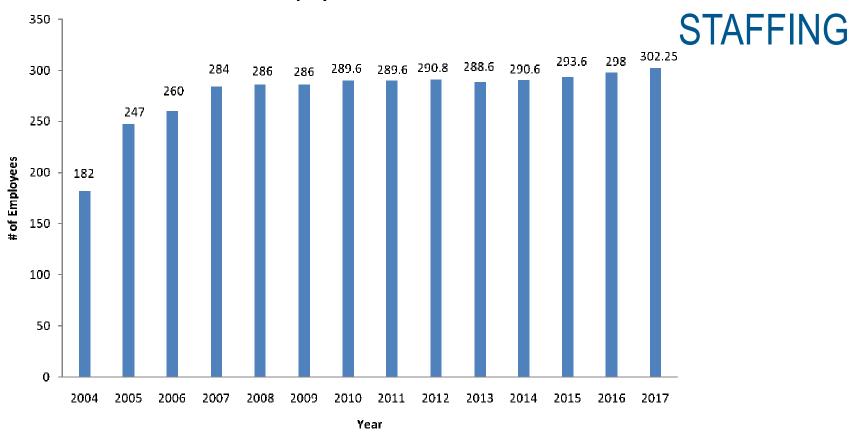


OPERATIONAL SPENDING





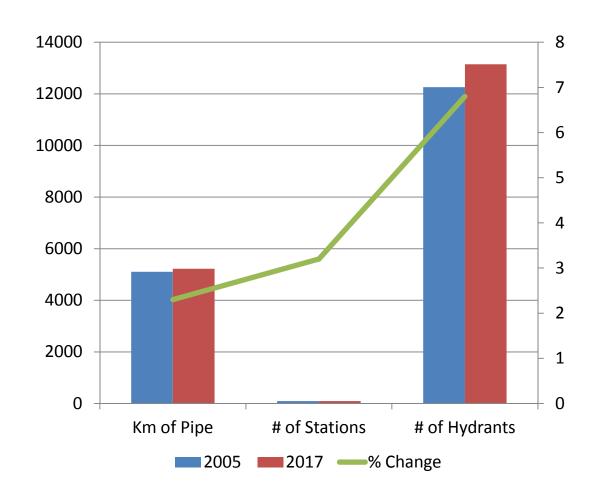
Number of Employees - Hamilton Water



Complement (FTE)	Management	Other	Total	Staff to Mgt Ratio
2017	12.0	290.25	302.25	24.19
2018	12.0	290.25	302.25	24.19
Change	0	0	0	



OPERATING IMPACTS FROM GROWTH



Infrastructure added since 2005

- 888 Hydrants
- 1522 Valves
- 119 km of pipe
- 2 Storm Pump Stations
- Waterdown Water Tower
- Highland Gardens Pump Station
- Biofilters
- Improved SCADA system
- Chemical Costs
- Electrical Costs



2018 RESOURCE REQUEST

SECTION		2017 Req/App FTE	2018 Forecast	2018 Request	2019 Forecast	2020 Forecast	2021 Forecast	2022 Forecast		
WUP		4/3	3	0	1	7	0	0		
C&R		0	0	0	1	0	0	1		
PMO		0	1	0	0	1	0	0		
∞ CD		0	0	0	0	0	1	0		
Planning	IPSD	0	0	0	0	0	0	0		
Pla	SI	1/0	0	0	0	0	2	0		
SI	PMATS	0	0	0	0	0	0	0		
Operations	PO	0	0	0	0	0	0	0		
pera	CS&CO	0	1	0	1	0	0	0		
0	WDWWC	3/3*	1	0	2*	1*	0	2		
	TOTALS	9/6	6	0	5	9	3	3		
TOTALS		8/6	0	20 (12 Sectional & 8 WUP)						



WOODWARD UPGRADES PROJECT PAST RESOURCE REQUESTS

Original 2016 WUP Request

- 2 FTE in 2018
- 9 FTE in 2020

Total Request: 11 FTEs

- 1 SCADA Technologist
- 1 Data Clerk
- 5 Maintenance Operators
- 2 Millwrights
- 2 Instrumentation Technicians

2017 WUP Request

Advanced FTE requests as temporary positions to assist in the delivery of the project

- 4 FTE in 2017
- 3 FTE in 2018
- 4 FTE in 2020

Total Request: 11 FTEs

3 FTE approved during 2017 budget

2018 WUP Request

- 1 FTE in 2019
- 7 FTE in 2020

Total Request: 8 FTEs (+ 3 FTEs Approved in 2017 = 11 FTEs)



WOODWARD UPGRADES PROJECT 2018 RESOURCE REQUEST

2018 Request	2018	2019	2020
Maintenance Operator		1	4
Millwright			2
Instrument Tech			1
Total FTE Request		8	

The 2 of the 3 approved positions in 2017 have been posted as temporary and will be converted in 2020 to meet the original 2016 operational request. The positions are required during construction to ensure smooth implementation of the Woodward Upgrades Project.

- Process Supervisor
- Process Technician

The SCADA Technologist will be permanent as per the original 2016 operational request.

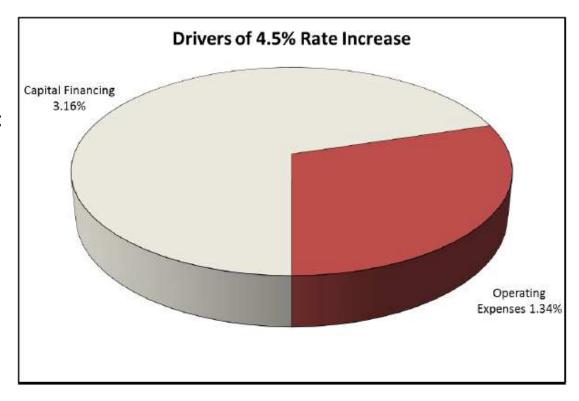


FTE & RATE REQUEST

No FTE Requests in 2018

Risks related to delayed FTE request:

- Increased Overtime Cost
- Contract Out Services
 - Could affect level of service
- Delay in continuous improvement frame work (PMO, C&R, RO)





PROPOSED 2018 BUDGET

Recommendation:

- (I) That the 2018, Water, Wastewater and Stormwater Rate Supported Budget in the amount of \$210,862,294 be approved as per Appendix "A" to FCS17081;
- (o) That the 2018 Water, Wastewater and Stormwater Rate Supported Capital Budget and Financing Plan in the amount of \$219,277,000 be approved as per Appendices "K", "N", "Q" and "S" to Report FCS17081;





THANK YOU

OVERVIEW

Operating Budget Forecast

Consumption

Drivers of Rate Increase

How Does Hamilton Compare?

Capital Program Overview

State of Infrastructure

Debt Forecast

Reserve Forecast



4 YEAR RATE OPERATING BUDGET FORECAST (000'S)

	2017 Restated Budget	2018 Requested Budget	2019 Forecast	2020 Forecast	2021 Forecast
OPERATING EXPENDITURES					
OPERATING COSTS BIO-SOLIDS TERTIARY TREATMENT	86,338 4,500 -	89,838 3,900 -	92,444 4,000 -	95,002 4,230 -	97,612 4,129 468
TOTAL OPERATING COSTS	90,838	93,738	96,444	99,232	102,209
CAPITAL & RESERVE IMPACTS	110,282	117,125	124,494	132,424	139,782
TOTAL EXPENDITURES	201,120	210,863	220,939	231,655	241,991
REVENUES					
RATE REVENUE OTHER REVENUES	189,122 11,998	198,213 12,650	207,917 13,021	218,253 13,403	228,174 13,816
TOTAL REVENUES	201,120	210,863	220,939	231,655	241,991
NET EXPENDITURES	-	-	-	-	-
Rate Increase	4.85%	4.50%	4.66%	4.50%	4.26%
RESIDENTIAL BILL (200m3 p.a.)	\$ 660.95	\$ 690.70	\$ 722.90	\$ 755.45	\$ 787.65
TOTAL CONSUMPTION (m3)	57,433	57,645	57,857	58,070	58,282



4 YEAR WATER CONSUMPTION FORECAST (M³)

Γ	BUDGET	FORECAST							
	2017	2018	2019	2020	2021				
Residential	26,885,404	27,097,376	27,309,955	27,522,534	27,735,112				
ICI/Multi-Residential	29,314,035	29,314,035	29,314,035	29,314,035	29,314,035				
Haldimand	1,137,660	1,137,660	1,137,660	1,137,660	1,137,660				
Halton	95,620	95,620	95,620	95,620	95,620				
Total Consumption	57,432,719	57,644,691	57,857,270	58,069,849	58,282,427				
Annual Percentage Change		0.20%	0.37%	0.37%	0.37%				
Rate Increase		4.50%	4.66%	4.50%	4.26%				



MUNICIPAL COMPARISON RATE INCREASE

MUNICIPALITY										2010-18
	2010	2011	2012	2013	2014	2015	2016	2017	2018	Avg
Guelph	10.0%	10.0%	8.5%	8.0%	3.5%	5.2%	4.0%	3.3%	5.8% (P)	6.5%
Halton	0.0%	4.1%	3.5%	4.8%	4.3%	4.9%	5.0%	5.1%	4.5% (P)	4.0%
London	8.5%	0.0%	7.5%	7.5%	7.5%	7.0%	3.0%	3.0%	3.0% (P)	5.2%
Norfolk	5.6%	6.2%	6.8%	7.2%	0.4%	3.9%	4.3%	4.3%	4.3% (P)	4.8%
Toronto	9.0%	9.0%	9.0%	9.0%	9.0%	8.0%	8.0%	5.0%	5.0% (P)	7.9%
Hamilton	4.0%	4.25%	4.25%	4.25%	4.0%	4.2%	4.7%	4.9%	4.5% (P)	4.3%
Average	6.2%	5.6%	6.6%	6.8%	4.8%	5.5%	4.8%	4.3%	4.5% (P)	5.5%

(P) = Proposed

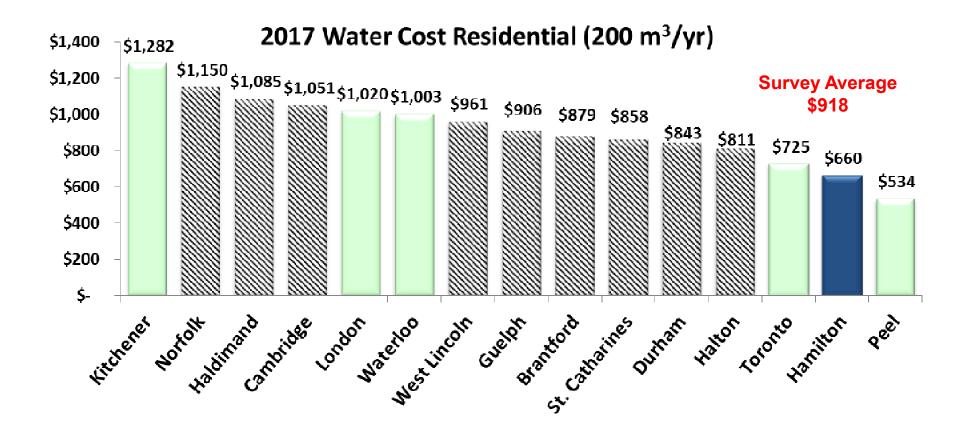


2018 RESIDENTIAL AVERAGE BILL

Impact of Recommended 2018 Water and Wastewater/Storm Rate Increases on a Typical Residential Bill						
(based on annual water consumption of 200m ³)						
2017 Residential Bill \$660.95						
2018 Residential Bill	\$690.70					
Recommended Change (\$)	\$29.75					
Recommended Change (%)	4.50%					



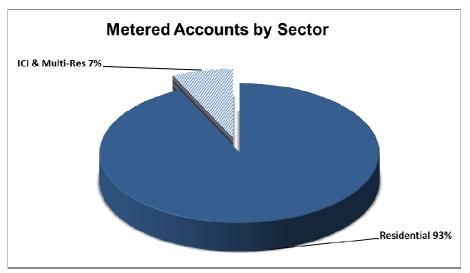
HOW DOES HAMILTON COMPARE?

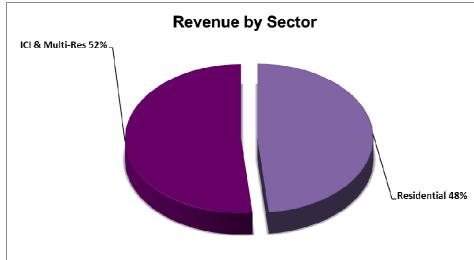




Stormwater funded by property taxes

2018 METERED ACCOUNTS & REVENUE BY SECTOR





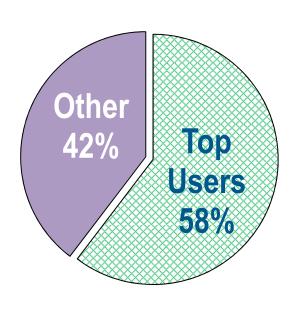
ICI COST COMPARISON (2017 \$)

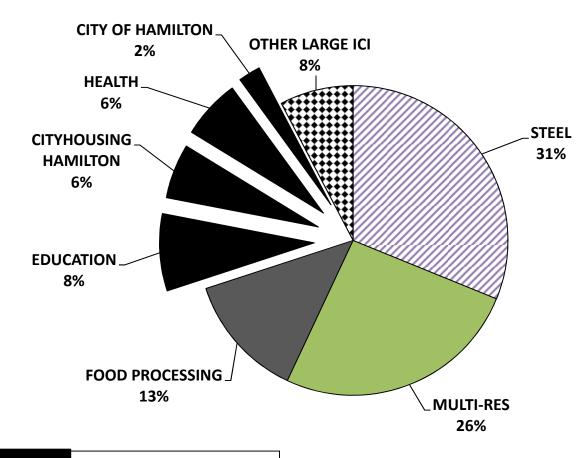
2017 COMBINED METERED WATER/WASTEWATER CHARGE COMPARISON WITH OTHER MUNICIPALITIES							
MUNICIPALITY	MID- COMI 2,27	M/IND	LARGE COMM/IND 22,727 M ³				
	Annual Ranking		Annual Charge	Ranking			
Kitchener	\$11,162	1	\$111,655	1			
Cambridge*	\$10,207	2	\$98,850	2			
Waterloo	\$9,245	3	\$93,080	3			
Brantford*	\$8,840	4	\$87,408	4			
Toronto	\$8,230	5	\$82,329	5			
Guelph*	\$8,201	6	\$80,717	6			
Norfolk*	\$7,681	7	\$71,506	8			
St. Catharines*	\$7,297	8	\$70,258	7			
West Lincoln*	\$7,117	9	\$63,889	11			
Hamilton	\$6,826	10	\$68,921	9			
London	\$6,666	11	\$52,251	14			
Halton*	\$6,440	12	\$57,298	12			
Haldimand*	\$6,334	13	\$64,235	10			
Durham*	\$6,148	14	\$56,699	13			
Peel	\$4,909	15	\$49,101	15			

^{*} Fund stormwater from property taxes.



ICI/MULTI-RES COMPOSITION 2018

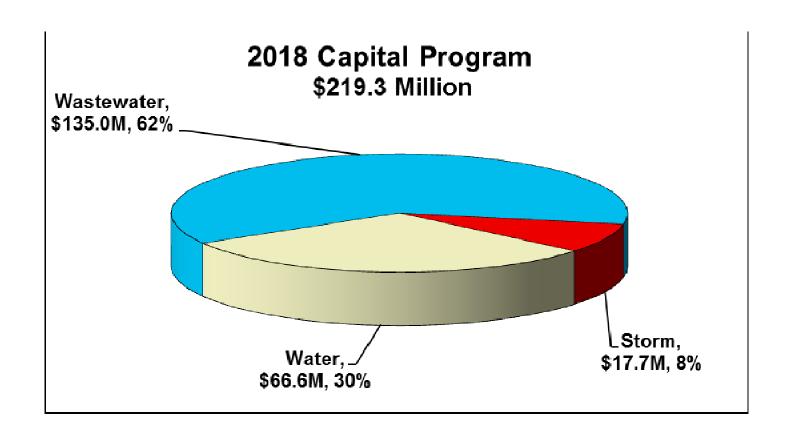




Institutional = 22%



2018 CAPITAL PROGRAM



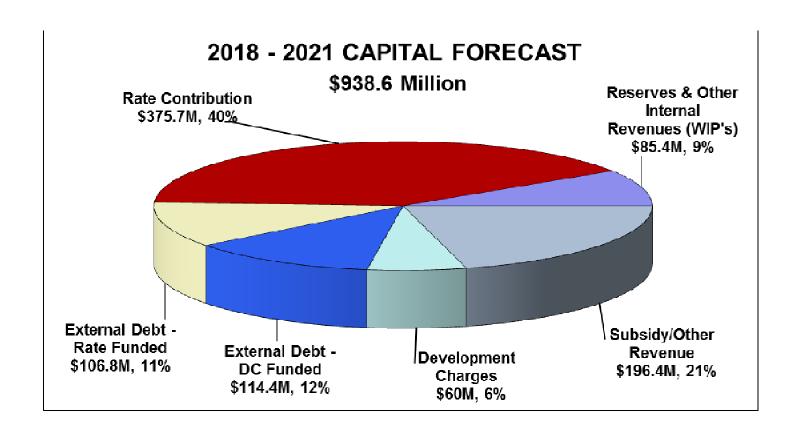


2018 CAPITAL PROGRAM

2018 Summary By Category				
(\$000's)				
	<u>Water</u>	<u>Wastewater</u>	<u>Storm</u>	<u>Total</u>
Master Plans	9,480	5,870	-	15,350
Rehab., Replacement & Upgrade Projects	29,860	28,470	9,380	67,710
Treatment Plant/Oustations Projects	13,160	95,327	-	108,487
Projects Coordinated With Roads Program	13,490	3,390	1,420	18,300
Development/ Extension Projects	580	1,980	6,870	9,430
Total	66,570	135,037	17,670	219,277

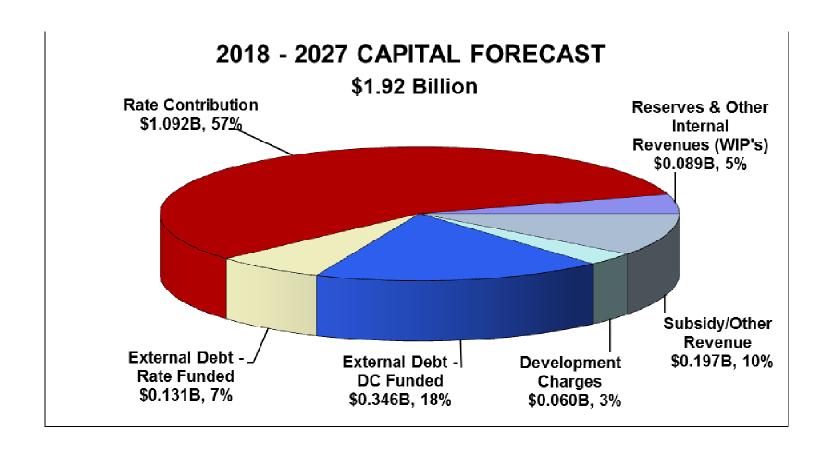


2018 TO 2021 CAPITAL PROGRAM





2018 TO 2027 CAPITAL PROGRAM





2018 CAPITAL PROGRAM

WATER, WASTEWATER & STORM IMPACT OF CAPITAL ON OPERATING BUDGET								
(000's)	2017 APPROVED	2018 PROPOSED	CHANG \$	SE %	2018 - 2027 FORECAST			
Debt to be Issued	14,872	16,615	1,743	11.7%	130,834			
Debt Charges (Net)	18,680	17,108	(1,573)	-8.4%	326,460			
Contribution to Capital	83,055	90,972	7,917	9.5%	1,092,181			
DC Exemption Funding	7,400	9,000	1,600	21.6%	70,745			
Impact on Operating Budget	109,135	117,080	7,944	7.3%	1,489,386			



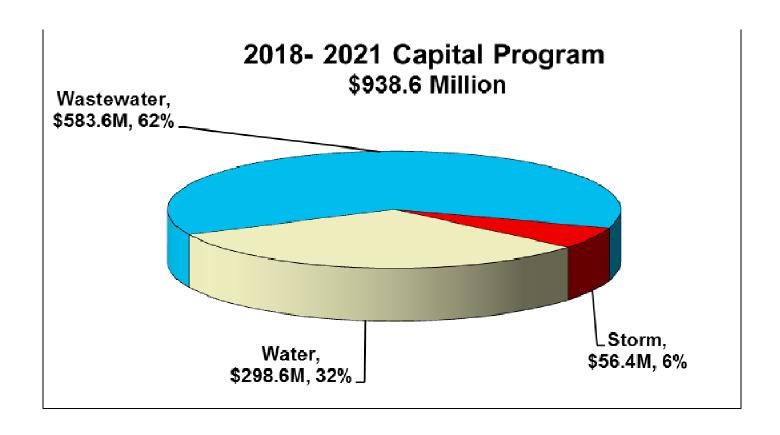
2018 CAPITAL PROGRAM

Infrastructure Report Card

ASSET GROUP	2016 RATING AND TREND		Replacement Value (\$ million)	
Water	С	→	\$3,222	
Wastewater	C+	V	\$5,393	
Stormwater	C+	V	\$1,458	

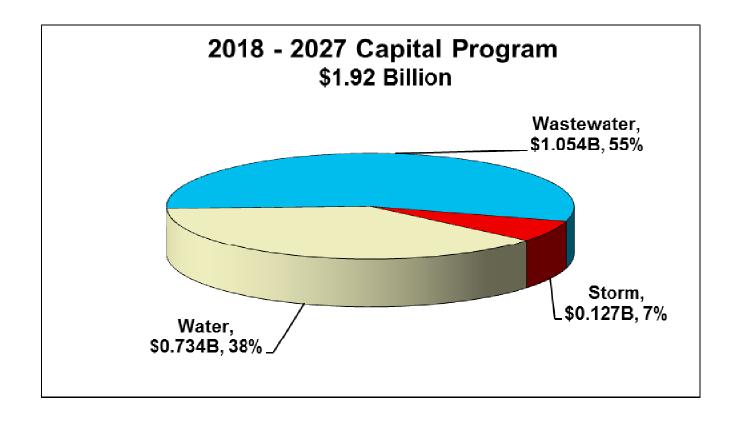


2018 TO 2021 CAPITAL PROGRAM





2018 TO 2027 CAPITAL PROGRAM



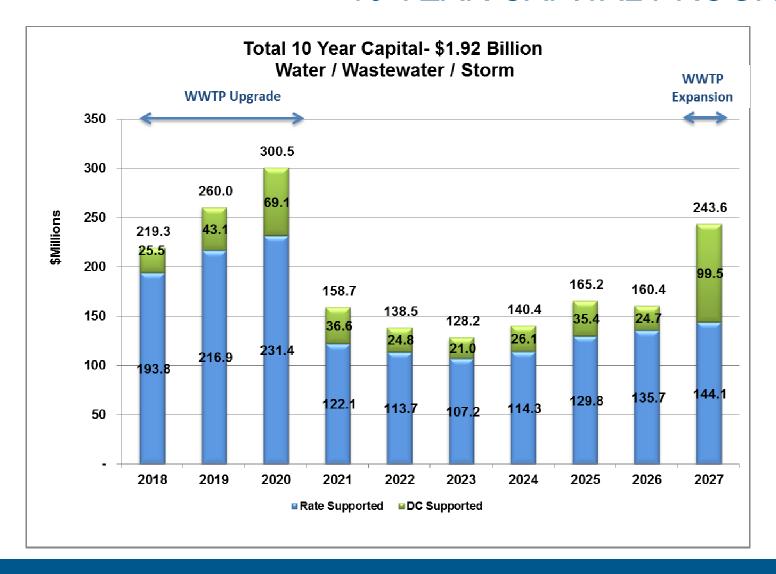


10 YEAR CAPITAL PROGRAM

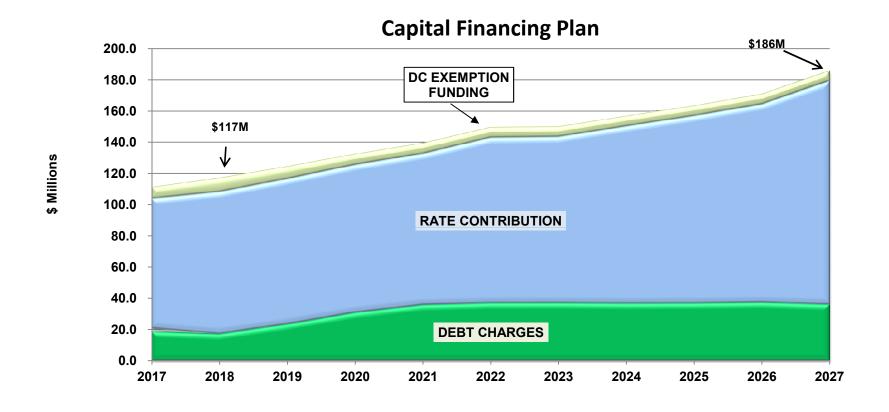
\$ Millions	Rate (Capital		
			Chan	ge
	2017-2026	2018-2027	\$	%
Water	751.1	733.7	-17.4	-2.3%
Wastewater	868.7	1054.3	185.6	21.4%
Storm	131.3	127.0	-4.3	-3.3%
Total	\$ 1,751.1	\$ 1,915.0	\$ 163.9	9.4%



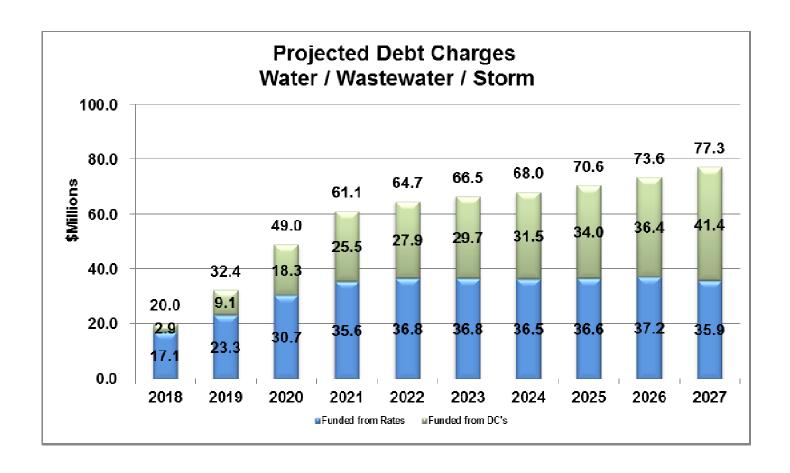
10 YEAR CAPITAL PROGRAM











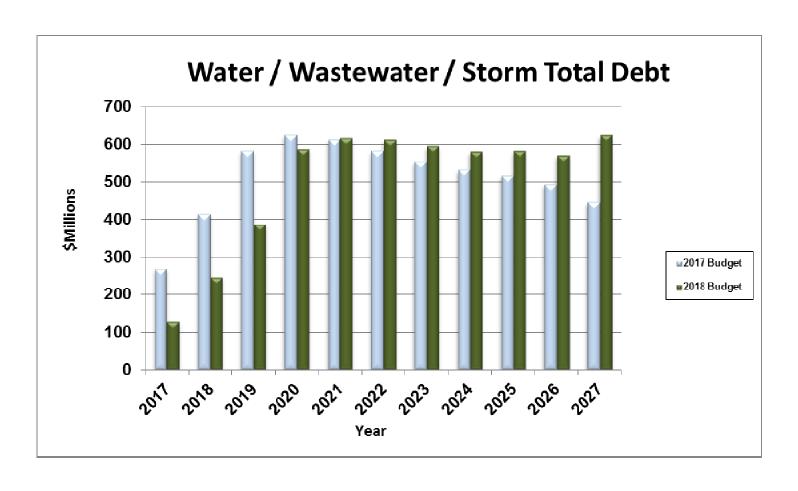


DEBT CHARGE PER DOLLAR OF AVERAGE RATE BILL

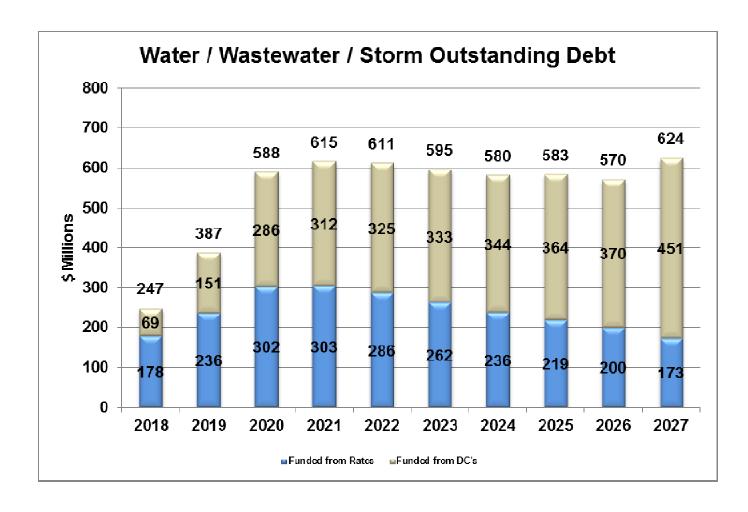




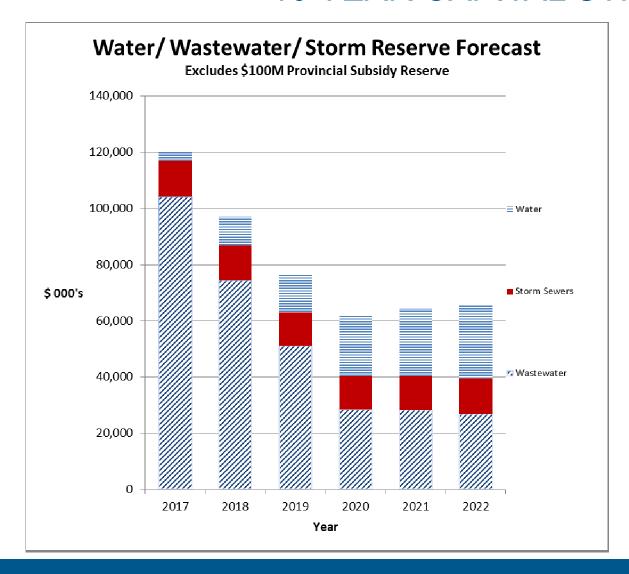
















THANK YOU