



Hamilton

GENERAL ISSUES COMMITTEE

Chris Murray
City Manager

General Issues Committee
December 6th, 2017

Amazon's HQ2 needs

50,000 skilled workers in 10 years
8 million square feet of office space
Urban location near mass transit

welcome to
unstoppable



“ A brand for a company is like a reputation for a person. You earn reputation by trying to do hard things well. ”

Jeff Bezos

“ Hamilton, a gritty former steel town, roughly 40 miles southwest of Toronto, is making a comeback. ”

The New York Times







“ Bold Millennials are Making Hamilton Canada’s Next Great City. ”

The Huffington Post

ECONOMY

- Canada has the highest standard of living in the G7
- Canada has the highest GDP growth amongst the G7 nations
- Canada currently has 11 Free Trade Agreements
- Ontario has the second-largest technology cluster in the world next to Silicon Valley
- Hamilton's economy ranks as the most diversified in Canada
- Hamilton's Golden Horseshoe region will explode to more than 13.5 million people by 2041
- Hamilton is the second best place in Canada to get a job

A GREAT PLACE TO LIVE AND WORK

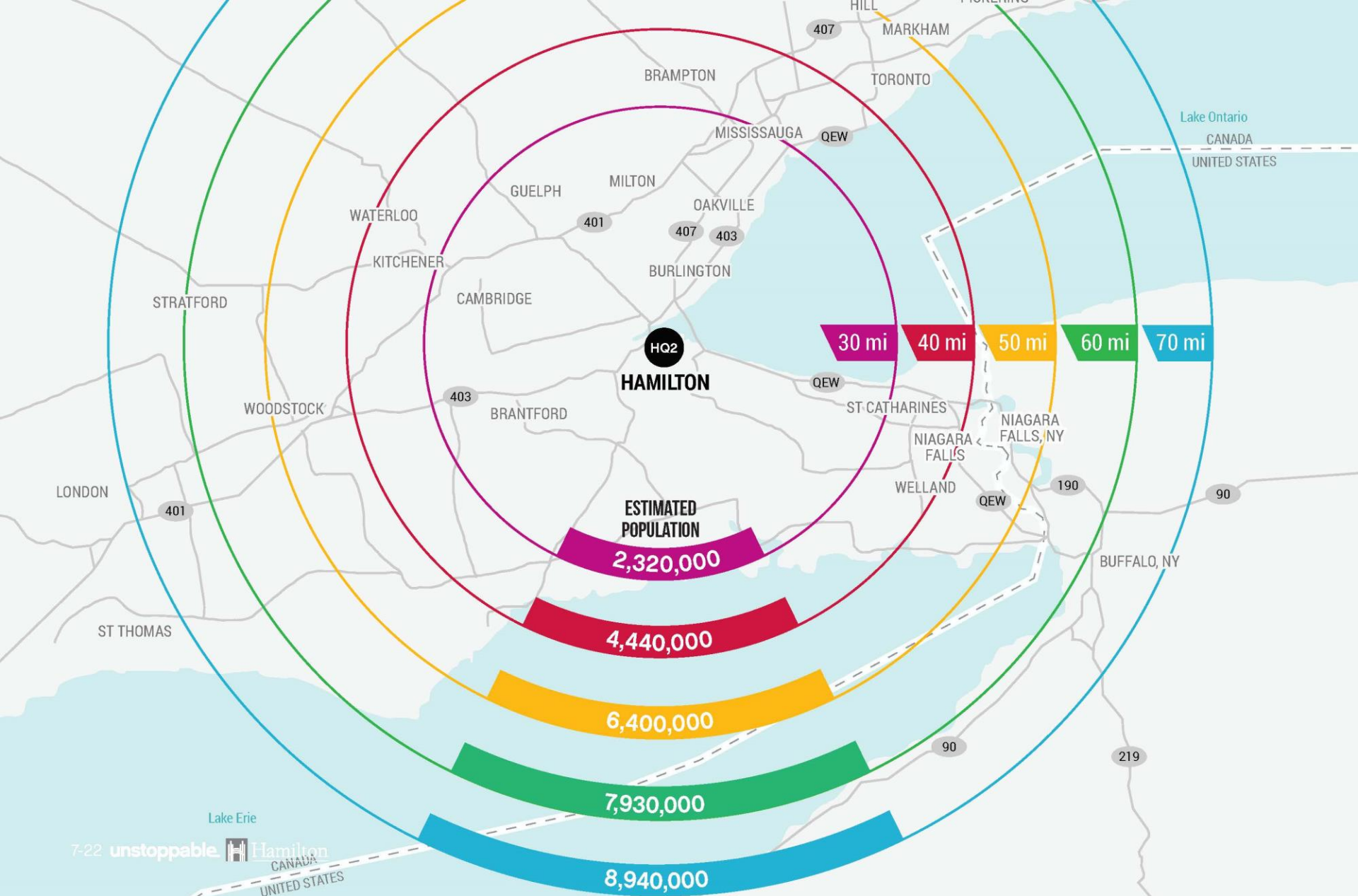
ONTARIO	 82 Years* Life Expectancy	 4.9/100,000* Infant Mortality	 0%* Uninsured
UNITED STATES	 79.3 Years** Life Expectancy	 6.5/100,000** Infant Mortality	 8.8%*** Uninsured

Source: *Conference Board of Canada, 2011; **World Health Organization, 2016;
***CDC National Health Interview Survey, 2017

“The American Dream is occurring here in Canada”

Ed Clark
Former CEO, TD Bank
Premier Wynne’s Amazon Lead







A DEPTH OF DIVERSITY



1 IN 4 PEOPLE IN HAMILTON

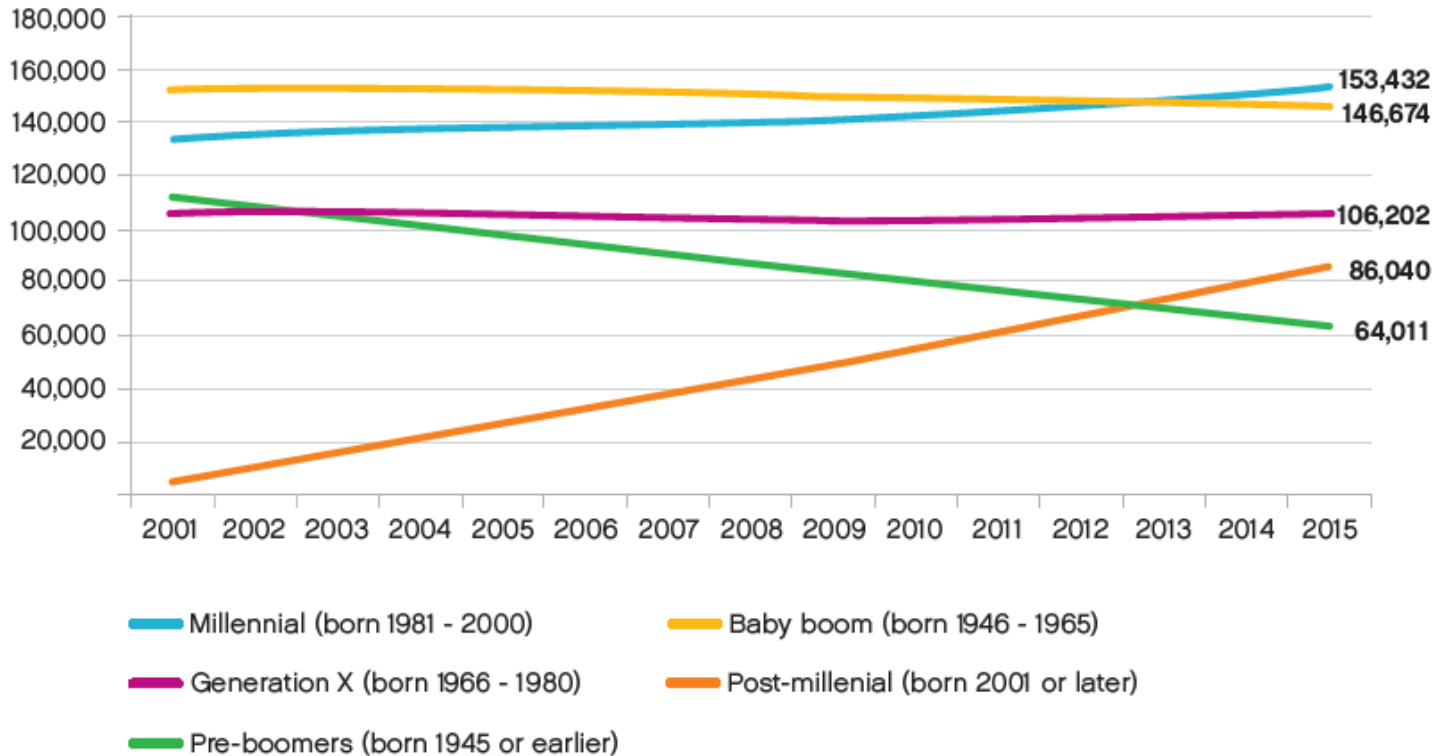
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**BORN OUTSIDE
OF CANADA**

THE NEXT GENERATION

Change in Generation Groups, City of Hamilton

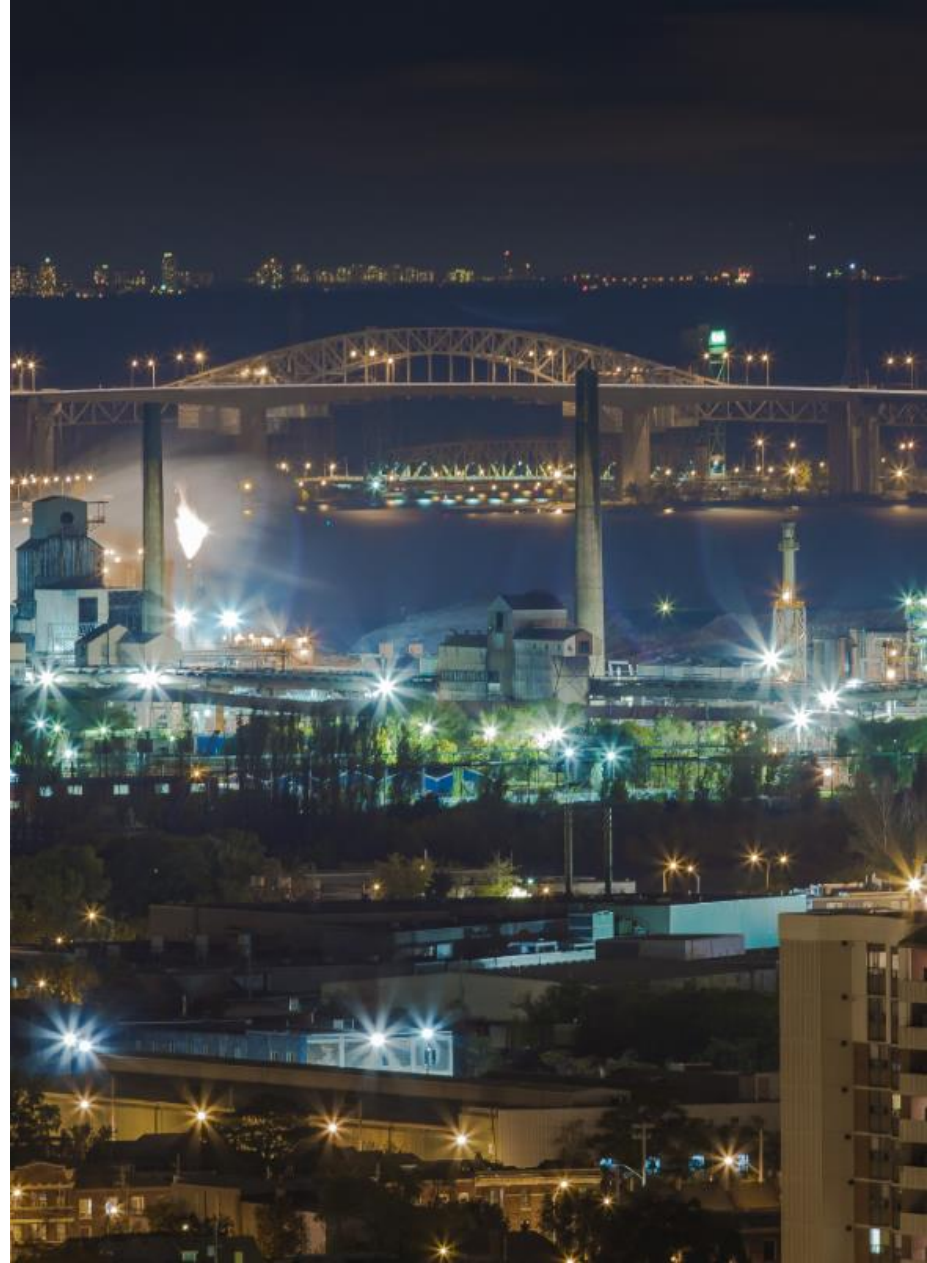


Statistics Canada, Estimates of Population
1. Social Planning and Resource Council of Hamilton

“Our location in the Golden Horseshoe is strategic and gives us a multitude of benefits. The two international airports along with road, rail and port are a monumental advantage for us as proximity and access to the U.S. through a solid transportation infrastructure are critical to our success.

We also require a talented pipeline of scientists, engineers and technologists and our partnership with the region’s post-secondary institutions that are ranked among the best in the world gives us a distinct advantage in our industry. Our location in Hamilton delivers a geographic and people advantage that continues to be a key ingredient to our success.”

Sean Donnelly,
President & CEO, ArcelorMittal Dofasco



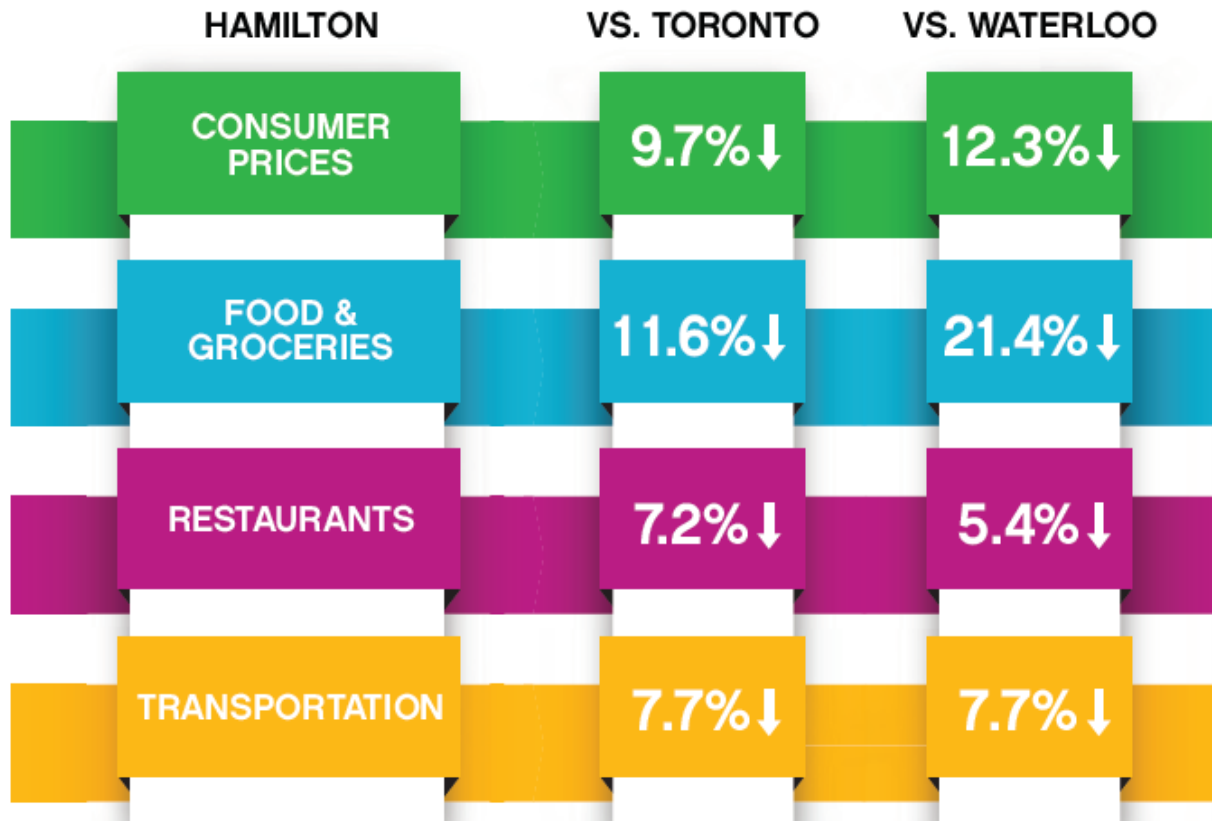
LIVING IN HAMILTON

Single family homes in Hamilton are **37% less expensive** than Toronto

Condo rentals in Hamilton are **22% less expensive** than Toronto



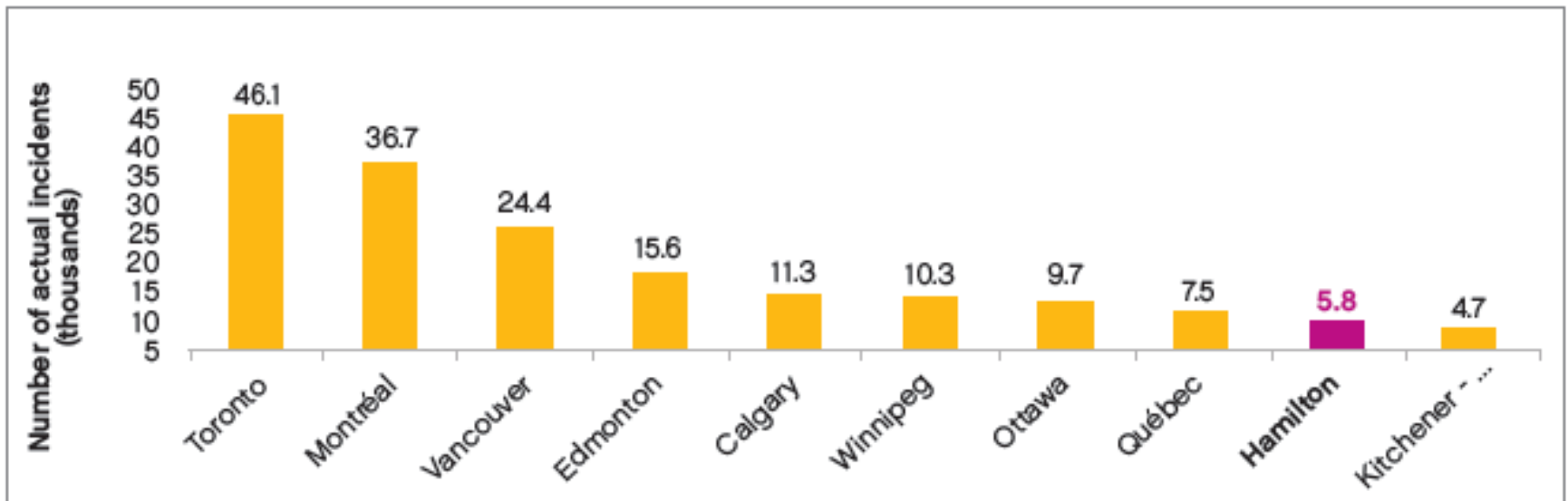
Cost of Living in Hamilton



VIOLENT CRIME

With one of the lowest rates of violent activity among Canada's largest cities, Hamilton's rates are nearly 30% below the Canadian average.

Violent Criminal Code Violations in 2016

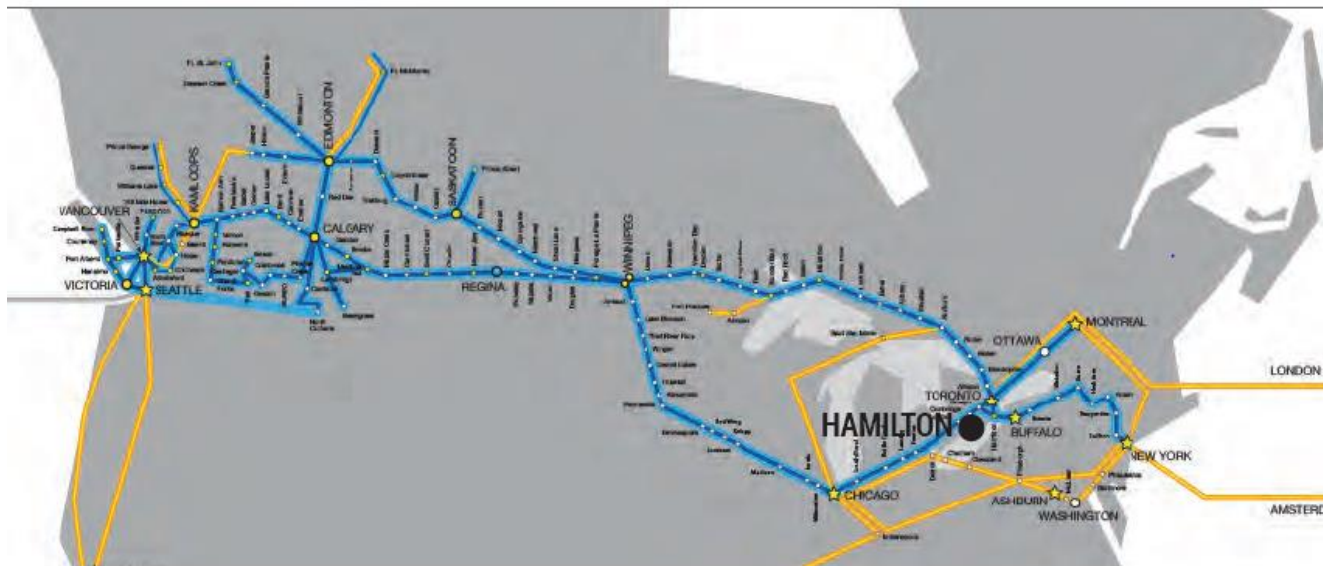


“Our national content distribution business depends on well-connected, reliable high speed, fibre-based internet access. With robust local connectivity and proximity to the Toronto Internet Exchange and the Buffalo Niagara International Internet Exchange, Hamilton is uniquely positioned as a connectivity leader in the Province of Ontario”

Rob McCann, President
Clearcable Networks

BROADBAND INFRASTRUCTURE

Many broadband long haul providers run directly through Hamilton on the way to Toronto/Montreal, Virginia/Ohio/New York, Chicago, and beyond.



INTELLIGENT COMMUNITIES

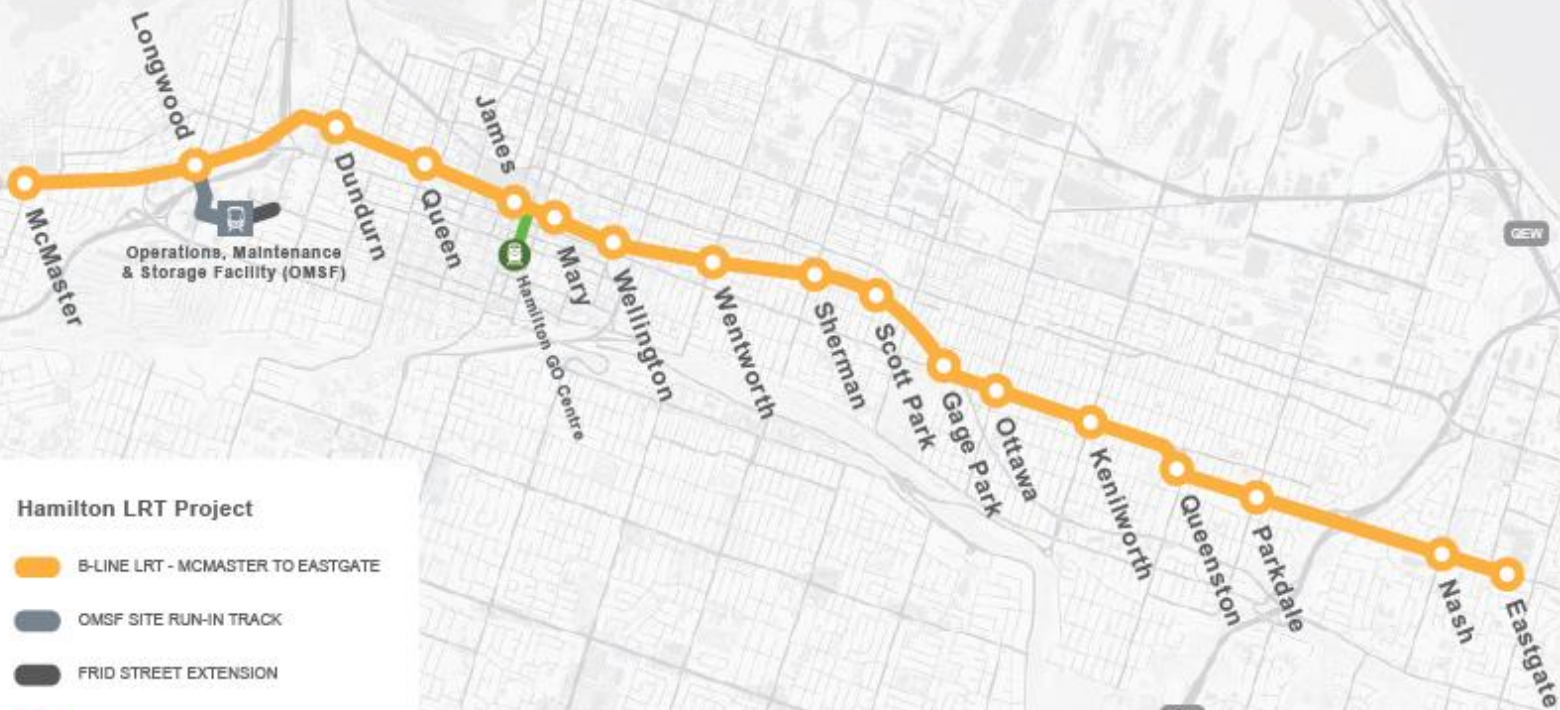
Hamilton is now a finalist in ICF's annual Smart21 2018 Intelligent Community Award.

Intelligent Communities:

- seek to **make better cities**: places large and small, urban and rural, where citizens and employers thrive and prosper in the broadband economy.
- adopt technology but do not make it their focus. Instead, they find **vision-driven, community-based, technology smart solutions** to their most urgent problems.

Submitted by: Mayor's Intelligent Community Task Force

HAMILTON LIGHT RAIL TRANSIT



Hamilton LRT Project

-  B-LINE LRT - MCMASTER TO EASTGATE
-  OMSF SITE RUN-IN TRACK
-  FRID STREET EXTENSION
-  PEDESTRIAN CONNECTION

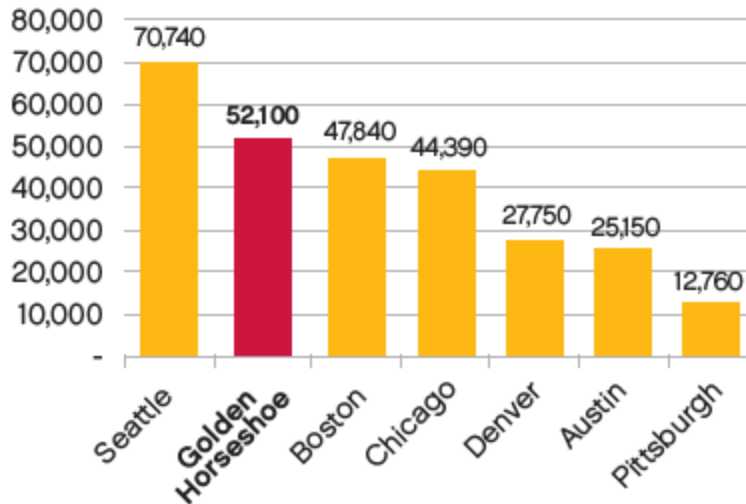


Golden Horseshoe has:

- Second-largest tech cluster in the world, next to Silicon Valley
- One of the most highly educated, skilled and reliable workforces in the world
- Average annual compensation for tech talent is 58+ % more competitive than most U.S. jurisdictions
- 23 world-leading universities and colleges (including McMaster University and Mohawk College) with cutting edge research and innovation focus

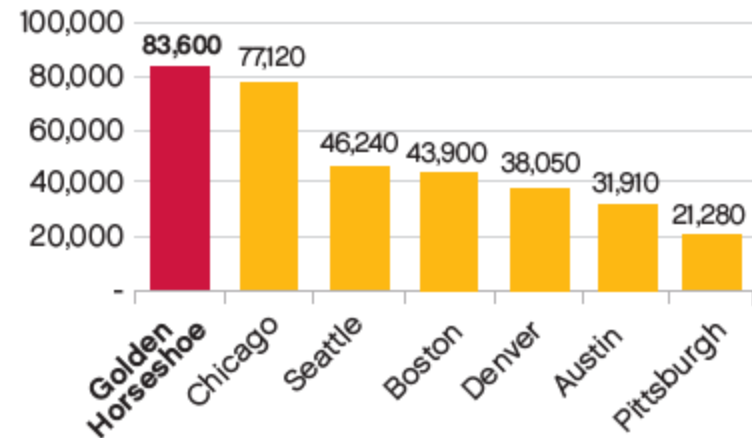
TECHNICAL TALENT

Software Developers and Programmers Employment, 2016



Source: Mercer Labor Data

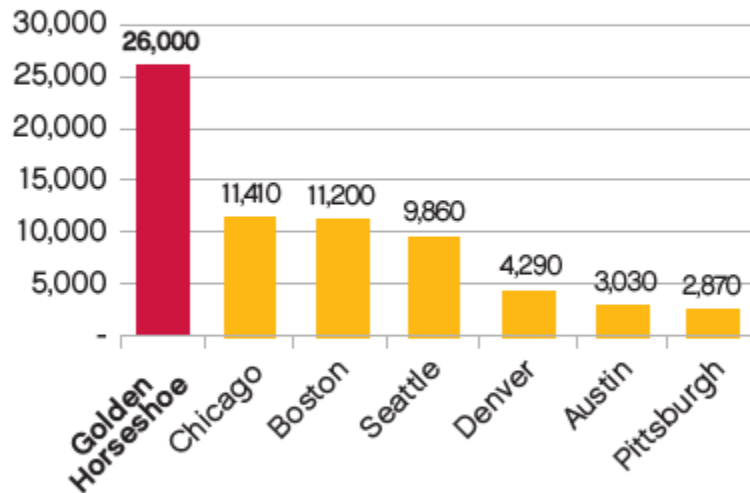
Computer, Support Database and Systems Employment, 2016



Source: Mercer Labor Data

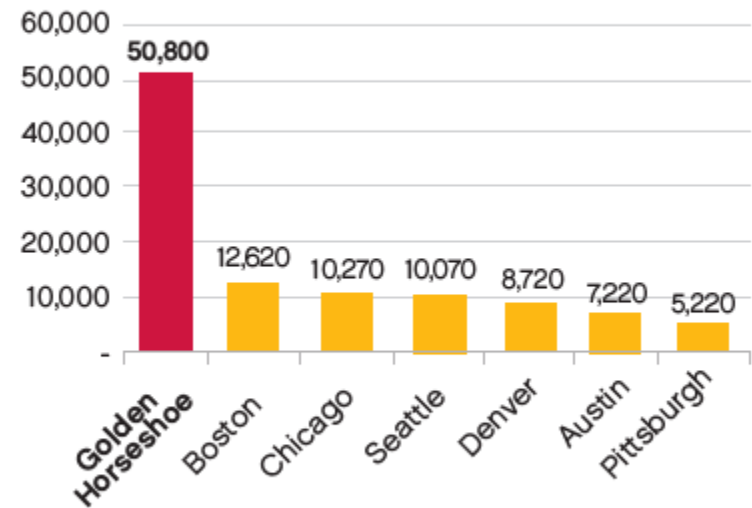
TECHNICAL TALENT

Computer and Information Systems Managers Employment, 2016



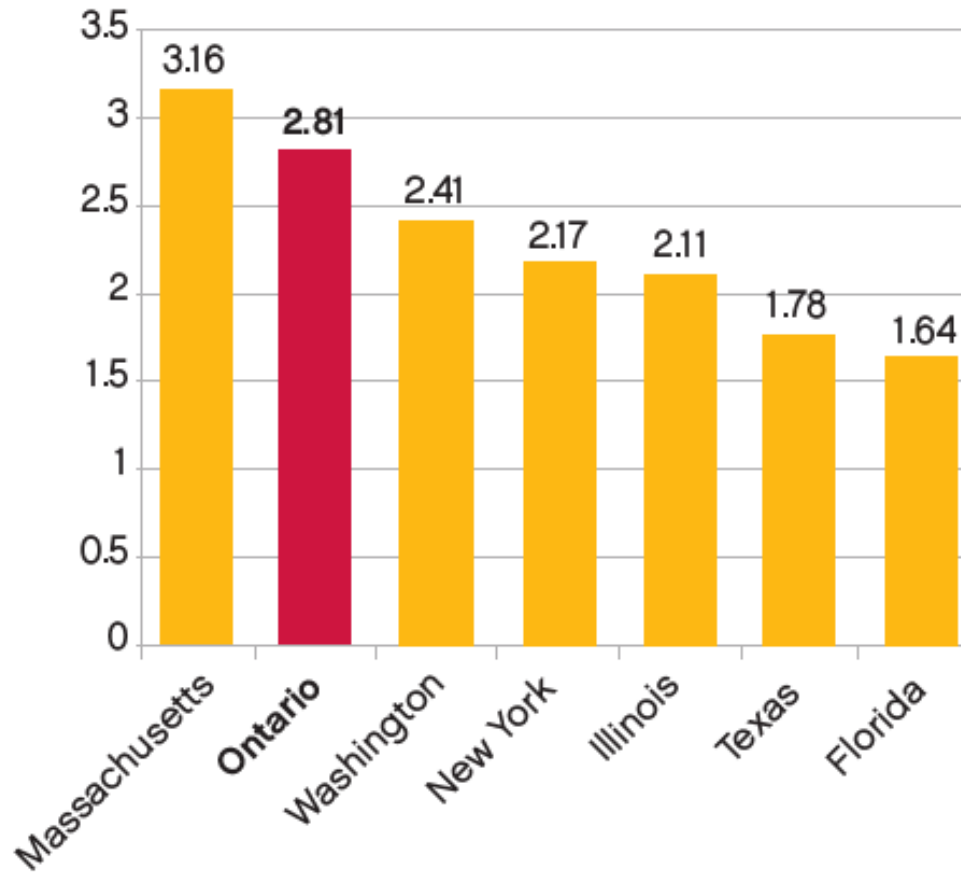
Source: Mercer Labor Data

Technology Engineering-Related Employment, 2016



Source: Mercer Labor Data

SUBNATIONAL STEM GRADUATES



Data: 2014. Per 1000 population
Source: Site Selection Group, 2015; Ontario Investment Office Analysis;
U.S. Census Bureau

COMING & GOING

- Hamilton is the only Golden Horseshoe city that can offer every mode of transportation within its municipal boundary
- Hamilton International Airport is Canada's largest inter-modal airport
- Largest NO CURFEW 24/7 International airport in (GTHA)
- 1,300 acres of industrial zoned land adjacent to the Hamilton International Airport
- Port of Hamilton busiest of all Canadian Great Lakes Ports
- Two international rail lines (Canadian Pacific / Canadian National) that run directly through the city – and, more importantly, our industrial parks



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welcome to
unstoppable.



May 1964
Hamilton, Ontario



THANK YOU



March 1971
Seattle, Washington