

## welcome to unstoppable

The CMO provides leadership and direction to the organization, focusing and aligning activities to the vision, mission and priorities of the City's Strategic Plan.

We provide critical support services and targeted professional advice in the field of:

- Auditing Services
- Human Resources
- Communications
- Corporate initiatives
- Strategic Partnerships & Revenue Generation
- Digital Strategy



#### 2018 CMO ORGANIZATIONAL CHART



Complement (FTE)	Management	Other	Total	Staff to Mgt Ratio
2017	13	99.1	112.1	7.62:1
2018	13	98.1	111.1	7.55:1
Change	0	-1	-1	

<sup>\*</sup>Hamilton Farmer's Market has an additional 4.19 FTE included in Boards & Agencies



#### 2016 - 2025 STRATEGIC PLAN PRIORITIES

In the City of Hamilton's 2016 - 2025 Strategic Plan, there were seven priorities, as identified below.



#### COMMUNITY ENGAGEMENT & PARTICIPATION

Hamilton has an open, transparent and accessible approach to City government that engages with and empowers all citizens to be involved in their community.



#### ECONOMIC PROSPERITY & GROWTH

Hamilton has a prosperous and diverse local economy where people have opportunities to grow and develop.



#### HEALTHY & SAFE COMMUNITIES

Hamilton is a safe and supportive city where people are active, healthy, and have a high quality of life.



#### CLEAN & GREEN

Hamilton is environmentally sustainable with a healthy balance of natural and urban spaces.



#### BUILT ENVIRONMENT & INFRASTRUCTURE

Hamilton is supported by state of the art infrastructure, transportation options, buildings and public spaces that create a dynamic City.



#### **CULTURE & DIVERSITY**

Hamilton is a thriving, vibrant place for arts, culture, and heritage where diversity and inclusivity are embraced and celebrated.



#### **OUR PEOPLE & PERFORMANCE**

Hamiltonians have a high level of trust and confidence in their City government.



#### **CMO SERVICES AND SUB-SERVICES**



#### Human Resources

- · Access and Equity
- Benefits Administration
- Compensation Services
- Employee and Labour Relations
- Health & Safety
- Occupational Health
- HR
   Admin/Analytics/Metrics
- Business Partner Services
- HR Records Admin/Info Systems
- Human Rights/Wellness
- Development and Learning
- Recruitment Services
- Return to Work Services



## Strategic Partnerships & Communications

- Corporate Strategy
- Strategic
   Communications
- Internal/External Communications
- Marketing/Graphic Design
- Social Media
- Revenue Generation
- Account Management
- New Business Dev
- Event Management
- City Enrichment Fund
- Land Development
- · Business Improvement
- Performance Excellence
- Hamilton Farmers' Market



#### **Audit Services**

- · Compliance Auditing
- Consulting
- Fraud Prevention and Detection
- Risk Assessment
- · Value for Money Auditing



#### **Digital Office**

- Digital Service Channels (Mobile App, Web)
- Digital Strategy
- Digital Transformation (Smart City Strategy)
- Open Data Program



#### **CMO TRENDS AND ISSUES**



Citizens expect greater: transparency, access to information, involvement and value for tax dollars.



Legislation and regulation changes by other levels of government are impacting current and future City initiatives.



Identifying, developing and implementing strategies relating to succession planning, talent retention, collective bargaining and fostering a diverse and inclusive work place.

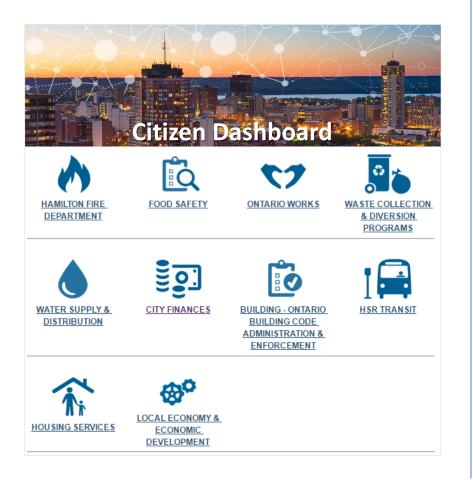


Managing technological change and adopting appropriate technology are fundamental to Hamilton's smart city journey.





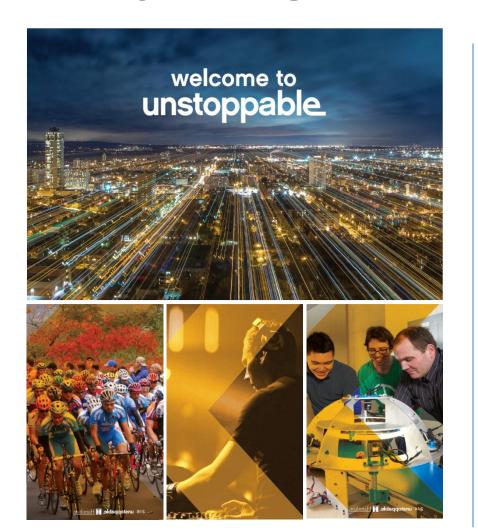






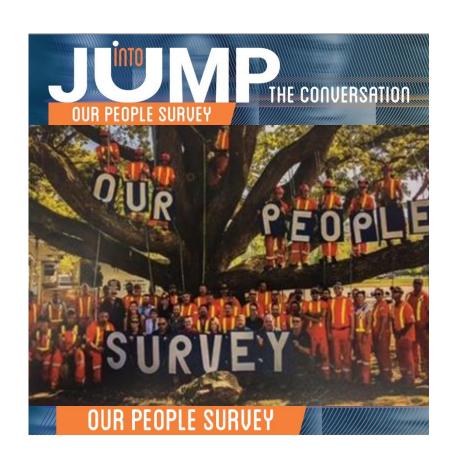
HAMILTON, ONTARIO

















Connecting You to the Water's Edge







\$3.25 million proceeds from sale





**2017 Total Gross Revenue** 



\$1.7m

**In Gross Revenues Since 2015** 

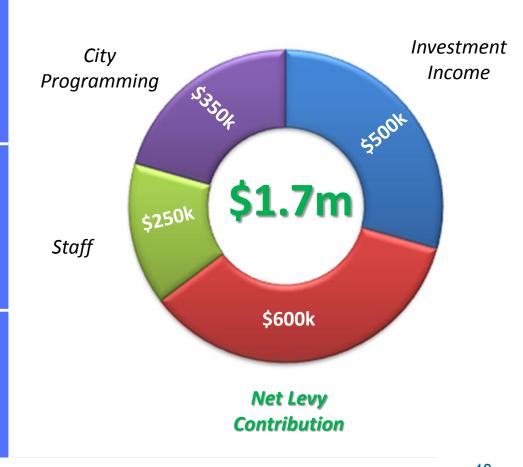


\$3m+

Revenue Contracted for 2018 and on



\$8m+





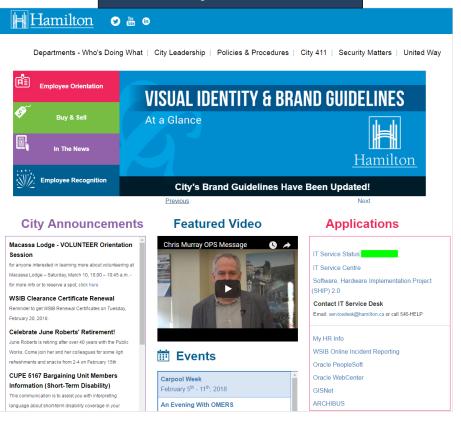


#### \$100k in Sponsorships





#### **Revamped Intranet**



#### **Employee Newsletter**









Development and Implementation of the **Human Rights, Diversity & Inclusion Strategic Plan** (including the Transgender Protocol Agreement)



Advancement of the **Mental Health Strategy** (including the establishment of Action Team and the Working Mind Training)



#### **Human Resources Metrics**

**2017 Training Session Attendees** 



1,839

515 WHIMIS

155 Mental Health Strategy

**2017 Jobs Posted** 



706

**Harassment & Discrimination Investigations** 



64

**Resumes Processed in 2017** 



52,947





Value for Money audit of the Use of External Consultants which made 12 recommendations to improve how external consultants are managed and more effectively utilized.



Audit Services conducted a review of Ontario
Works Employment Services making
recommendations for organizational changes and
process improvement.



Finalized the Audit Services Value for Money Pilot Program audit report, receiving Council support to continue performance audits and to reorganize with two fewer FTE's.



#### **Audit Services Metrics:**

# of Reports



<u>12</u>

# of Recommendations



110

% of Recommendations Accepted



94%

% of Staff Meeting CPE\* Requirements



100%

\*Continuing Professional Education





**CONTINUOUS IMPROVEMENT AWARD** 

(L-R) Andrew Grice, Dave Alberton, Aaron Wilton, Peter Kowalski





(L-R) Vicki Woodcox, Acting General Manager and Jack Brown

## **CORPORATE** 2018



(L-R) Kelly Anderson, Meaghan Carrocci, Jason Thorne, Carla Ippolito, Trevor Horzelenberg, David Derbyshire, Harold Groen, and Derek Sohail. Absent: Christina Lam Tablada, Kris Jacobson, Chris McCafferty, and Ashley Frisina.



Sharon Murphy



# 2018 PRELIMINARY TAX OPERATING BUDGET





## 2018 CMO NET OPERATING BUDGET BY DIVISION

City Manager	2017 Restated Budget	2018 Requested Budget	YoY +/(-)	YoY %
Audit Services	1,019,900	1,079,370	59,470	5.8%
CMO – Admin (Net)	9,070	(5,510)	(14,580)	(160.7%)
Human Resources	6,989,470	7,025,084	35,614	0.5%
Strategic Partnerships & Communications	2,398,450	2,457,900	59,450	2.0%
Total City Manager	10,416,890	10,556,844	139,945	1.3%



## **CMO 2018 BUDGET DRIVERS**

Item	Cost (\$)
Salary & Benefit costs	292,095
Facility and Rental increases	35,735
Recovery from Reserves	(5,460)
Savings in Consulting & Contractual budgets	(54,460)
Indirect Recoveries	(136,434)
Other	8,478
TOTAL	\$139,954



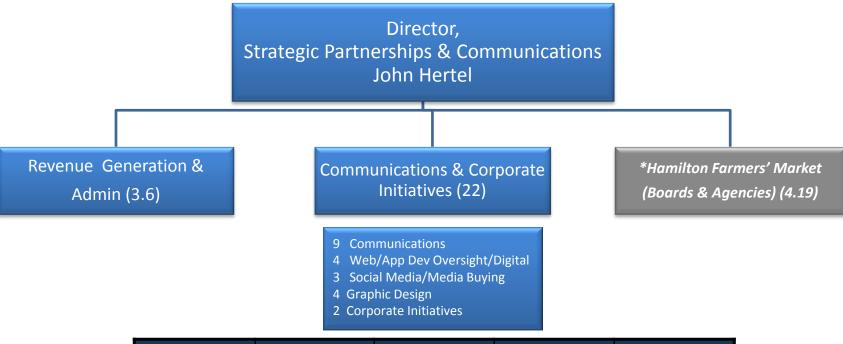
# 2018 PRELIMINARY TAX OPERATING BUDGET





#### ORGANIZATIONAL CHART

#### **Strategic Partnerships & Communications**



Complement (FTE)	Management	Other	Total	Staff to Mgt Ratio
2017	4	22.6	26.6	5.65:1
2018	4	22.6	26.6	5.65:1
Change	0	0	0	

\*Strategic Partnerships & Communications
Hamilton Farmer's Market has an additional 4.19 FTE included in Boards & Agencies



#### 2018 NET OPERATING BUDGET BY SECTION

### **Strategic Partnerships & Communications**

City Manager	2017 Restated Budget	2018 Requested Budget	YoY +/(-)	YoY %
Communications	2,018,620	2,133,360	114,740	5.7%
Corporate Initiatives	306,280	225,270	(81,010)	(26.4%)
SPRG – Admin & CEF*	505,690	532,616	26,926	5.3%
Revenue Generation	(432,140)	(433,346)	(1,206)	0.3%
Total Strategic Partnerships & Communications	2,398,450	2,457,900	59,450	2.0%

<sup>\*</sup>Strategic Partnerships & Revenue Generation



### **2018 BUDGET DRIVERS**

### **Strategic Partnerships & Communications**

Item	Cost (\$)	
Salary and Benefit Costs	77,840	
Savings in Contractual Obligations	(45,930)	
Budget Reallocation	20,320	
Direct Cost Allocations	3,400	
Indirect Recoveries	(7,170)	
Facility Charges	15,070	
Other adjustments	(4,080)	
TOTAL	59,450	



#### **SOCIAL MEDIA - TWITTER**



- 63.7k Followers
- **3,285** Tweets
- **20.9k** Retweets
- **11.5m** Impressions



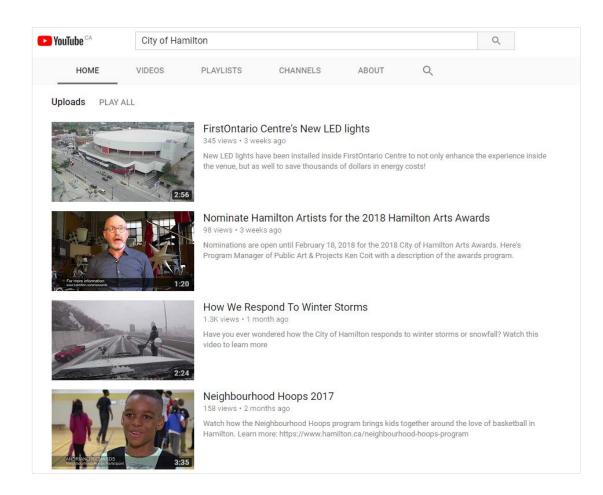




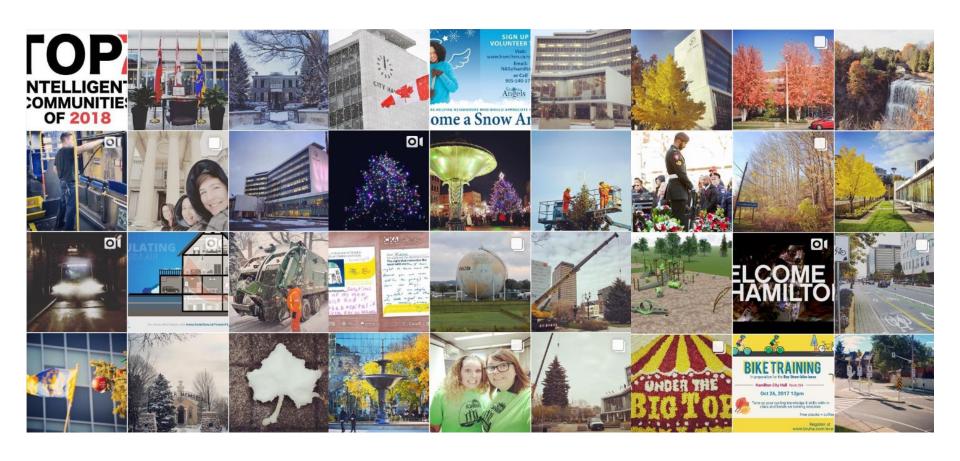
#### **SOCIAL MEDIA - YOUTUBE**

- **540** Videos
- 177k Video views
- 1.1k subscribers
- 296k Min of video watched
- 46% Views on mobile device





#### **SOCIAL MEDIA - INSTAGRAM**



1.5k Followers



#### **CITY OF HAMILTON WEBSITE**









#### **REVENUE GENERATION**





#### **Land Development Task Force**

#### **Council Approved Work Plan**

- 2 Projects Successfully closed
- **5** To be completed in 2018
- 3 Ongoing (multi-year projects)



#### **REVENUE GENERATION**

















John C. Munro











#### **CORPORATE INITIATIVES**



City's Performance Excellence Dashboard with emphasis on the use of Results

Based Accountability framework for performance measurement.



Phase 2 of the **Trust and Confidence Report**.



Conduct "Hamilton Summit 2018" to better understand community needs leading up to the Provincial elections.







City Manager's Office 2018 Departmental Budget Presentation

#### "CITY APP"



Winterfest February 3-19



Current **Job Postings** 



Council & Committee



Pay a Ticket



Garbage & Recycling



Recreation



**Transit** 



Pets





















Locations

**News & Alerts** 

**Events** 

Social Media

Contact Us

Olo







& Committee





Pay a Ticket











#### **DIGITAL OFFICE**



Develop and deliver a **Smart City Strategy** and **Implementation Roadmap**.



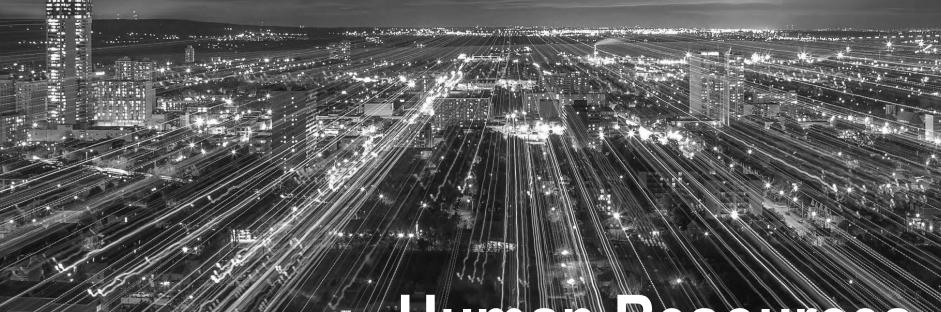
Enable **Open Data** capabilities and processes to underpin the **Citizen Dashboard**.



Participate in the **Federal Smart City Challenge** (\$50m Opportunity)

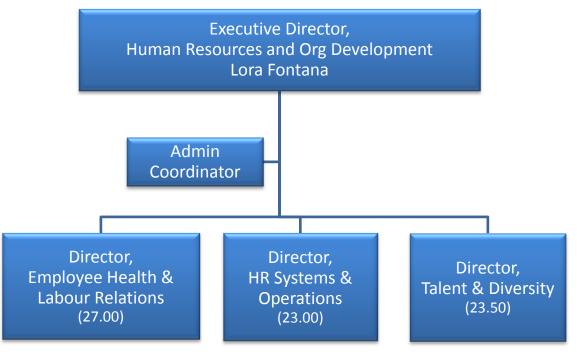


# 2018 PRELIMINARY TAX OPERATING BUDGET





#### **ORGANIZATIONAL CHART**



Complement (FTE)	Management	Other	Total	Staff to Mgt Ratio
2017	8	67.5	75.5	8.44:1
2018	8	67.5	75.5	8.44:1
Change	0	0	0	



#### 2018 NET OPERATING BUDGET BY SECTION

City Manager	2017 Restated Budget	2018 Requested Budget	YoY +/(-)	YoY %
Human Resources	6,989,470	7,025,084	35,614	0.5%
Emp Health & Labour Relations	2,702,480	2,553,160	(150,320)	(5.6%)
HR Systems & Operations	1,903,790	1,830,750	(73,040)	(3.8%)
Human Resources Admin	335,670	324,060	(11,610)	(3.5%)
Talent & Diversity	2,047,530	2,318,114	270,584	13.2%
Human Resources	6,989,470	7,025,084	35,614	0.5%



#### **2018 BUDGET DRIVERS**

Item	Cost (\$)	
Salary and Benefit Costs	148,380	
Rent & Facility Charges	16,650	
Recovery from Reserves	(5,460)	
Indirect Recoveries	(126,330)	
Direct Cost Allocations	2,374	
TOTAL	\$35,614	



#### **HUMAN RESOURCES MAJOR INITIATIVES**



Develop Leadership Profile Competencies for the Managers/Supervisory level of the organization.



Execute Phase 2 of **Communication and Action Planning** Activities in response to the Our **People Survey**.



Gather data to support the **Collective Agreement Bargaining Strategy**.



#### **HUMAN RESOURCES MAJOR INITIATIVES**







Introduce the **Human Resources Portal** to expand self-serve capabilities.



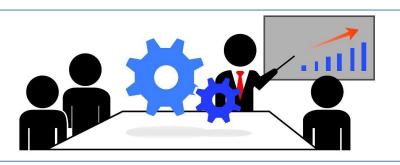








Implement the **Training Administration Module** of the PeopleSoft HRMS.



Develop Corporate Learning and Development Strategy.

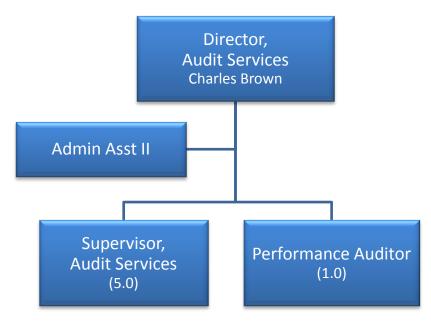


## 2018 PRELIMINARY TAX OPERATING BUDGET





#### **AUDIT SERVICES ORGANIZATIONAL CHART**



Complement (FTE)	Management	Other	Total	Staff to Mgt Ratio
2017	1	7	8	7:1
2018	1	6	8	6:1
Change	0	-1	-1	



#### 2018 NET OPERATING BUDGET BY SECTION

City Manager	2017 Restated Budget	2018 Requested Budget	YoY +/(-)	YoY %
Audit Services	1,019,900	1,079,370	59,470	5.8%
Audit Services	1,019,900	1,079,370	59,470	5.8%

#### **AUDIT SERVICES 2018 BUDGET DRIVERS**

Item	Cost (\$)	
Salary & Benefit costs	57,115	
Direct Cost Allocations	2,355	
Total	\$59,470	



#### **AUDIT SERVICES MAJOR INITIATIVES**



Pilot a **Hotline Service** in order to better handle increasing demands of fraud, waste and major wrongdoing.



Post content on **City Website** to increase transparency/accessibility to information.



Implement **Annual Reporting** of audit services activity to Council.





### THANK YOU