

#### **AGENDA**

- Summary of Tax and Rate Operating Budget Variance (Unaudited)
- 2. Tax Supported Operating Budget Variance Explanations
- 3. Rate Supported Operating Budget Variance Explanations
- 4. Surplus Disposition Recommendations



### 2017 YEAR-END VARIANCE (\$'000s)

	2017 Approved	2017 Year-End	Variance	
	Budget	Actuals	\$	%
TOTAL CITY EXPENDITURES	524,412	506,093	18,319	3.5%
TOTAL BOARDS & AGENCIES	204,597	204,535	63	0.0%
CAPITAL FINANCING	116,383	109,796	6,587	5.7%
TAX SUPPORTED	845,392	820,424	24,969	3.0%
PROGRAM EXPENDITURES	0	(13,532)	13,532	100.0%
CAPITAL FINANCING	0	(4,569)	4,569	100.0%
RATE SUPPORTED	0	(18,101)	18,101	100.0%
TOTAL	845,392	802,323	43,070	5.1%

<sup>() -</sup> Denotes unfavourable variance



## Tax Supported Operating Budget Variance (Unaudited)



## CITY DEPARTMENT VARIANCES (\$000's)

	2017 Approved	2017 Year-End	Varia	nce
	Budget	Actuals	\$	%
TAX SUPPORTED				
Planning & Economic Development	28,408	27,763	645	2.3%
Public Health Services	12,090	11,670	420	3.5%
Community & Emergency Services	226,517	225,211	1,306	0.6%
Public Works	230,063	220,573	9,490	4.1%
Legislative	4,875	4,533	342	7.0%
City Manager	10,146	9,677	469	4.6%
Corporate Services	24,902	23,461	1,441	5.8%
Corporate Financials / Non Program Revenues	(16,353)	(20,423)	4,070	24.9%
Hamilton Entertainment Facilities	3,764	3,628	136	3.6%
TOTAL CITY EXPENDITURES	524,412	506,093	18,319	3.5%

() Denotes unfavourable variance



#### Public Works: \$9.5 M departmental surplus

- Operations \$5.8 M
  - Gapping \$2.3 M
  - Winter Season \$2.5 M
    - Gapping \$0.7 M
    - Hired Equipment & Snow Disposal \$1.0 M
    - De-icing Material \$0.8 M
- Recycling \$2.4 M
  - Revenues \$2.2 M
  - Vehicle Costs \$0.2 M
- Parks \$1.1 M
  - Gapping \$0.8 M
  - Deferred Maintenance and offsetting operating costs \$0.3 M
- Transit (\$0.2 M)
  - Employee costs \$0.6 M
  - Vehicle expenses \$0.9 M
  - Revenues (\$1.6 M)
  - Darts (\$0.2 M)



#### **Community and Emergency Services:**

- \$1.3 M departmental surplus
- \$1.5 M favourable Housing Services variance
  - Social Housing prior year end reconciliation adjustments, property taxes & RGI subsidy;
    \$2.1 million transferred to Social Housing Reserve
  - CHPI program costs underspent
- \$964 K favourable Recreation variance temporary closures of recreational facilities
- \$529 K favourable Ontario Works variance maximizing additional available subsidies
- Partially offset by unfavourable employee related costs:
  - Macassa Lodge (\$462 K)
  - Wentworth Lodge (\$171 K)
  - Paramedics: (\$145 K)



#### Corporate Services:

- \$1.4 M departmental surplus
  - \$980 K gapping surplus
  - \$433 K surplus in tax transfer revenues, other tax revenues, and other minor savings.

#### Other Departments:

- Planning and Economic Development (\$645 K favourable variance)
  - Gapping and favourable revenues in the Licensing & By-Law Services, Tourism & Culture, Planning divisions
- Public Health (\$420 K favourable variance)
  - Gapping as a result of timing of vacancies and hires across divisions, additional unbudgeted subsidies received, and maximization of available subsidies
- City Manager's Office (\$469 K favourable variance)
  - Gapping and savings in contractual, consulting and training expenditures in the Human Resources division.



#### Corporate Financials / Non Program Revenues:

- \$3.8 M unfavourable variance (Corporate Financials)
  - Budget savings of \$4.5 M Gapping
- \$7.9 M favourable variance (Non Program Revenues)
  - Hamilton Utilities Corporation/Alectra dividends \$5.0 M favourable
  - Supplementary taxes of \$2.1 M
  - Other tax revenues of \$1.4 M

#### HST Audit

- On January 10, 2018, the City received the results of a Canada Revenue Agency (CRA) audit (Jan 2014 June 2016) on Harmonized Sales Tax (HST).
- The HST audit resulted in a reassessment of approximately \$1.4 M . The obligation to the City was \$0.9 M.



### OTHER NON-DEPARTMENTAL VARIANCES (\$000's)

	2017 Approved	2017 Year-End	Varian	ice
	Budget	Actuals	\$	%
Hamilton Police Services	156,617	156,005	612	0.4%
Library	29,339	29,172	167	0.6%
Other Boards & Agencies	12,601	13,317	(716)	(5.7)%
City Enrichment Fund	6,040	6,040	0	0.0%
TOTAL BOARDS & AGENCIES	204,597	204,535	63	0.0%
CAPITAL FINANCING	116,383	109,796	6,587	5.7%
TOTAL OTHER NON-DEPARTMENTAL	320,980	314,331	6,650	2.1%

() Denotes unfavourable variance



<sup>\*</sup> Anomalies due to rounding

### SALARY/WAGE GAPPING

- For 2017, the City corporately budgets \$4.5 M in gapping savings related to expected staff vacancies.
- Net gapping savings amounted to \$7.0 M, or a \$2.5 M gapping surplus.

NET GAPPING BY DEPARTMENT	(\$000's)	
Planning & Economic Development	\$	524
Public Health Services	\$	285
Community & Emergency Services	\$	508
Public Works	\$	4,023
Legislative	\$	-
City Manager	\$	659
Corporate Services	\$	980
Consolidated Corporate Savings/ (Deficit)	\$	6,979



### Rate Supported Operating Budget Variance Forecast



# 2017 RATE OPERATING BUDGET PROJECTED YEAR-END VARIANCE (\$000's)

	2017	2017	2017 Actuals vs.	
	Approved	Actuals	2017 Approve	ed Budget
	Budget	Dec-31	\$	%
OPERATING EXPENDITURE	90,687	77,162	13,526	14.9%
CAPITAL AND RESERVE IMPACTS	109,982	105,413	4,569	4.2%
TOTAL EXPENDITURES	200,670	182,575	18,095	9.0%
RATE REVENUE	(197,867)	(197,850)	(17)	0.0%
NON-RATE REVENUE	(2,803)	(2,826)	23	(0.8%)
TOTAL REVENUES	(200,670)	(200,676)	6	(0.0%)
NET REVENUE / EXPENDITURE		(18,101)	18,101	9.0%



### 2017 RATE OPERATING BUDGET YEAR-END VARIANCE BY EXPENDITURES (\$000's)

	Variance
Expenditure Type	
	(\$000's)
Contractual	3,825
Employee Related	3,087
Materials & Supplies	3,037
Buildings & Grounds	2,158
Agencies & Support Payments	1,760
Recoveries	-
Cost Allocations	32
Vehicle Expenses	(90)
Reserve & Capital Recoveries	(110)
Financial Charges	(220)
Total Operating	13,478
Debt Charges	7,864
Contributions for DC Exemptions	-
DC Debt Charges Recoveries	(3,247)
Capital Financing	4,617
Total Expenditures	18,095



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### Recommendations



### 2017 RESERVES

#### Lower Reliance on Reserves:

- Tax Stabilization
  - 2017 Budget Reduction Plan costs of \$3.2 M absorbed in departments
  - \$0.26 M Paramedics costs absorbed in department
- Sick Bank Reserve
  - \$1.6 M absorbed within departments

#### Strengthening of Reserves:

- Social Housing \$2.1 M
- Development \$1.7 M
- Parking \$1.3 M



### DEVELOPMENT CHARGES

DC EXEMPTIONS	5 Year Total (2013 - 2017)
Exemptions	\$ 110,604,987
Unfunded	\$ (66,450,112)
Funded	\$ 44,154,875

Proposed Transfer to increase direct dollar funding for Non-Res Roads	\$	8,000,000
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### RECOMMENDATIONS

In addition to the budget and complement transfers outlined in Appendix "C" and "D", additional recommendations are as follows:

- That the Social Housing Stabilization Reserve (110041), with a balance of approximately \$2.1M, be repurposed from a stabilization reserve to providing development charge exemptions for affordable housing;
- That, subject to final audit, the Disposition of 2017 Year-End Operating Budget Surplus / Deficit be approved, as follows:



### 2017 YEAR-END DISPOSITION

DISPOSITION / RECONCILIATION OF YEAR-END SURPLUS/ (DEFICIT)	\$	\$
Corporate Surplus from Tax Supported Operations		\$ 24,969,167
Less: Disposition to Self-Supporting Programs & Agencies		\$ (778,531)
Police (Transfer to Police Reserve)	\$ (611,711)	
Library (Transfer to Library Reserve)	\$ (166,820)	
Balance of Corporate Surplus		\$ 24,190,636
Less: Transfer to Unallocated Capital Levy Reserve		\$ (6,586,334)
Less: Transfer to Unallocated Capital for 2019 and 2020 Capital Financing Plan		\$ (5,000,000)
Less: Transfer to the Non-Residential Roads Development Charge Reserve		\$ (8,000,000)
Less: Transfer to Flamborough Capital Reserve		\$ (272,000)
Less: Transfer to Tax Stabilization Reserve		\$ (4,332,302)
Balance of Tax Supported Operations		\$ 0
Corporate Surplus from Rate Supported Operations		\$ 18,101,234
Less: Transfer to the Rate Supported Water Reserve		\$ (8,698,579)
Less: Transfer to the Rate Supported Wastewater Reserve		\$ (7,771,462)
Less: Transfer to the Rate Supported Stormwater Reserve		\$ (1,631,193)
Balance of Rate Supported Operations		\$ 0





### THANK YOU