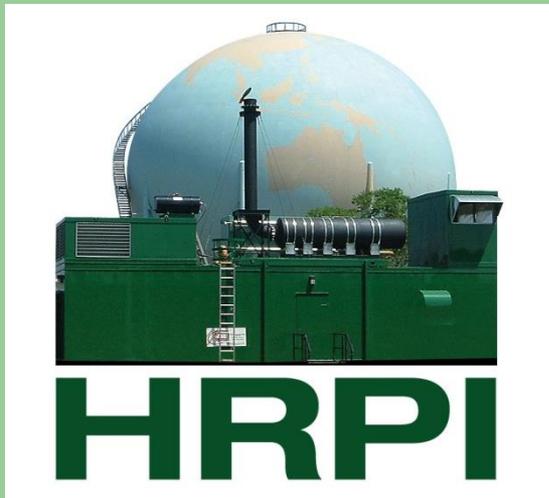


HAMILTON RENEWABLE POWER INC. BOARD OF DIRECTORS MEETING

July 11, 2018





Hamilton Renewable Power Inc.

Table of Contents

1. Operational Update
2. Financial Update

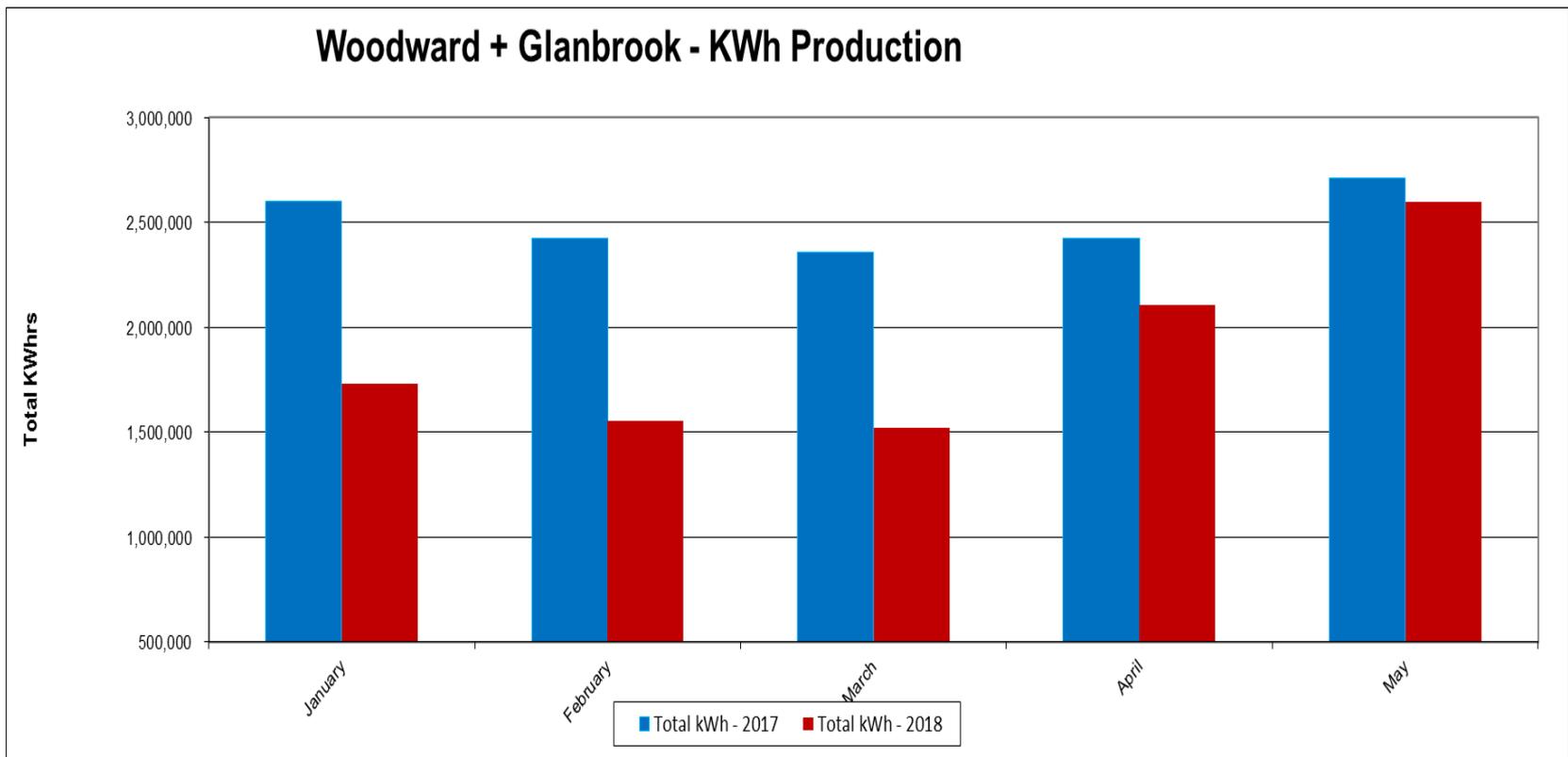


Hamilton Renewable Power Inc.

**Operational Update
2018 Year to Date**

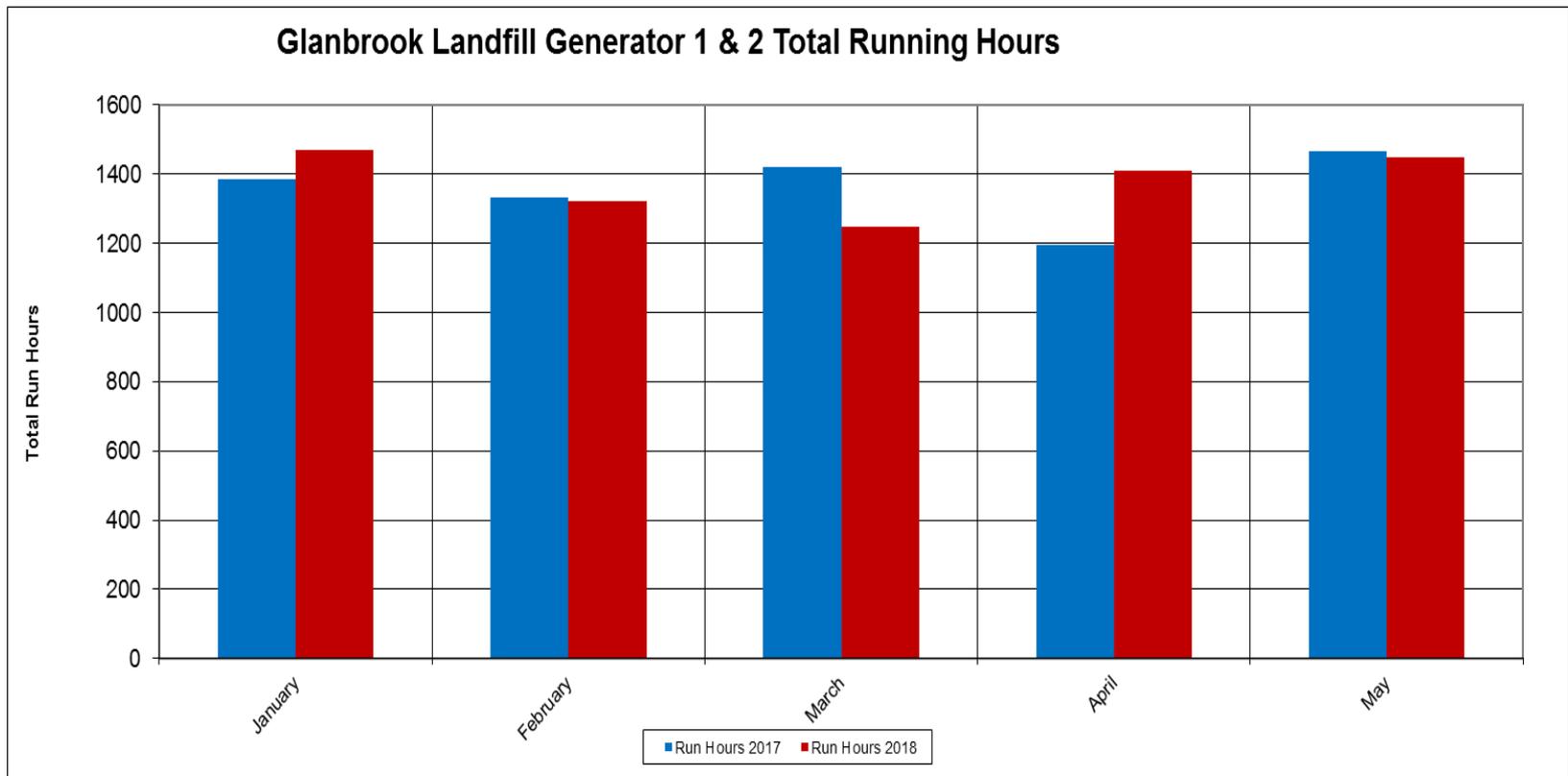


Monthly kilowatt hour (kWh) Production



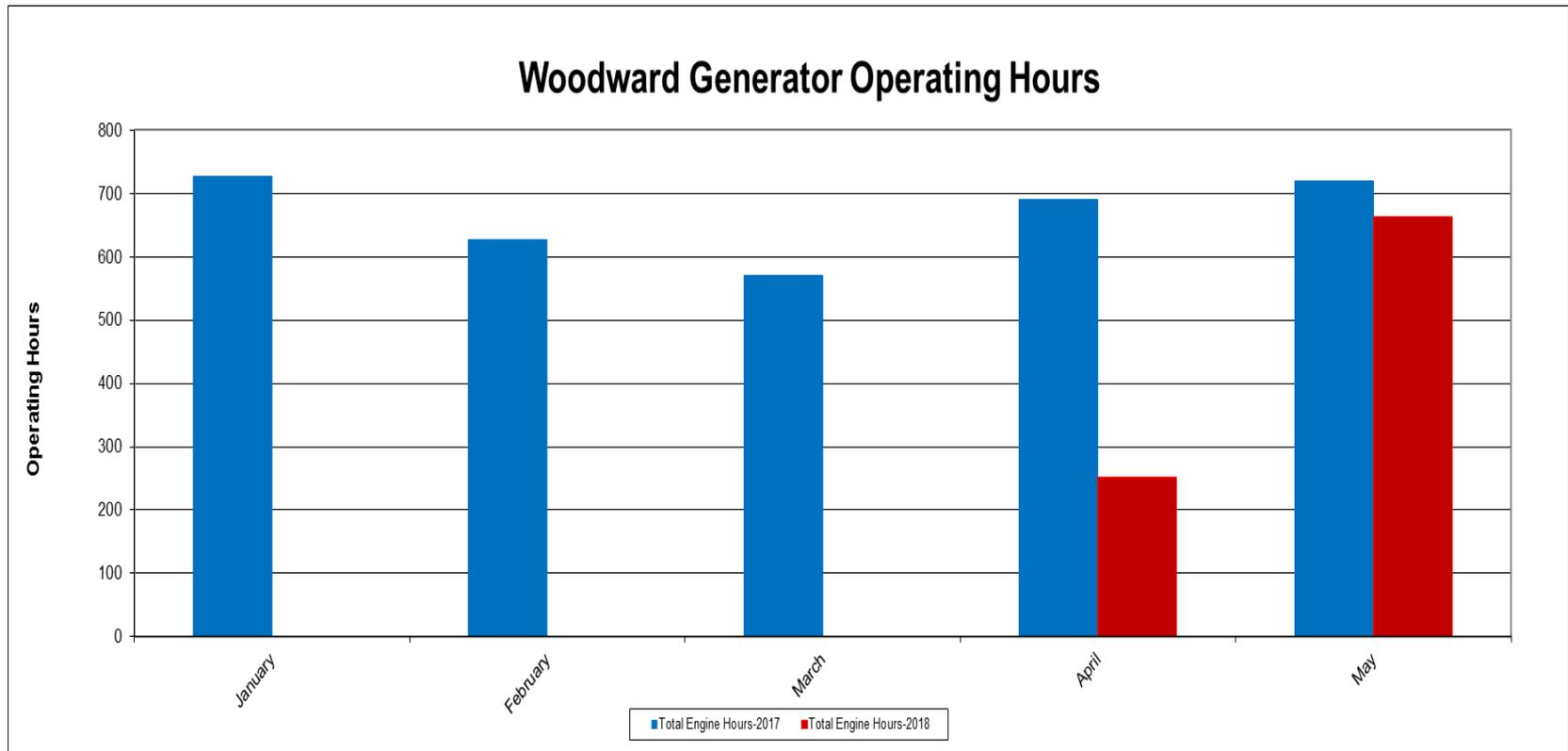


Glanbrook Engine Operating Hours





Woodward Engine Operating Hours





Hamilton Renewable Power Inc.

Financial Update 2018

1. 2017 Overview / Financial Statements
2. 2018 Budget
3. 2018 YTD Actuals / YE Forecast
4. Financial Trends



2017 Financial Overview

- Net income earned totalled \$128,821, a 68% increase over the previous year
- Woodward co-gen shutdown loss estimated to be \$100K from Oct to Dec
- Payments issued to the City amounted to \$1,890,222
- Outstanding debt reduced by \$495,630



2017 Financial Statements

2017 Income Statement – Audited

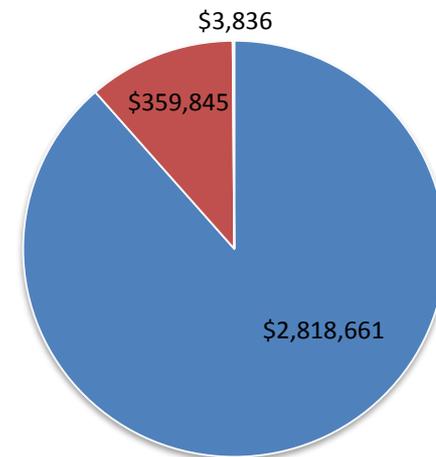
	Budget	Actual	Variance
Revenues	\$3,362,387	\$3,182,342	(\$180,045)
Cost of Methane	\$936,848	\$871,803	\$65,045
Expenses	\$2,264,859	\$2,135,272	\$129,587
PILs	\$42,580	\$46,446	(\$3,866)
Net Income	\$118,100	\$128,821	\$10,721



2017 Financial Statements

	2017 Actual Revenues	%
Electricity Generation	\$ 2,818,661	88.6%
Thermal Energy Sales	\$ 359,845	11.3%
Bank Interest Earned	\$ 3,836	0.1%
Total	\$ 3,182,342	100.0%

2017 Actual Revenues

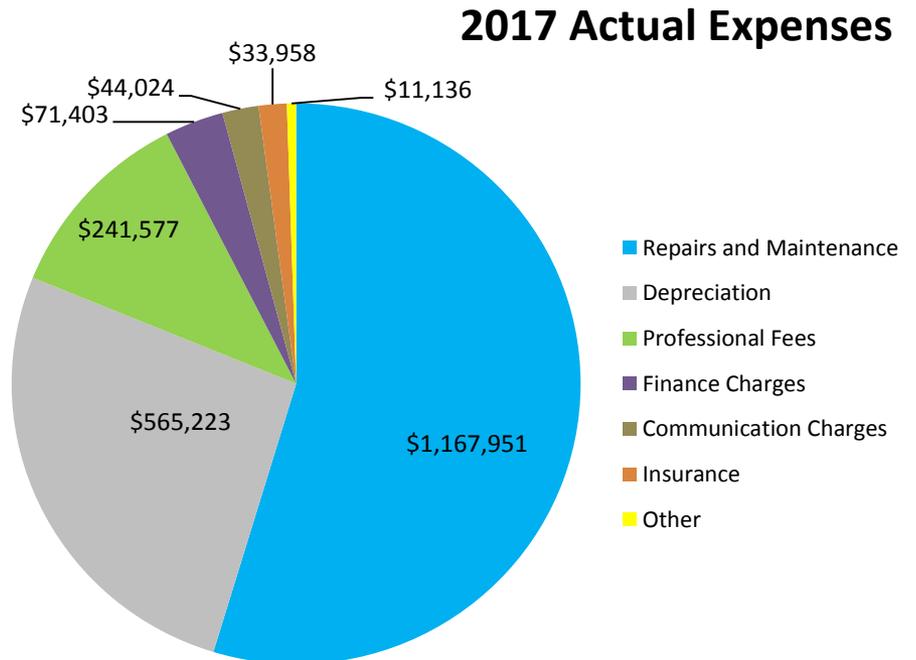


■ Electricity Generation ■ Thermal Energy Sales ■ Bank Interest Earned



2017 Financial Statements

	2017 Actual Expenses	%
Repairs and Maintenance	\$ 1,167,951	54.7%
Depreciation	\$ 565,223	26.5%
Professional Fees	\$ 241,577	11.3%
Finance Charges	\$ 71,403	3.3%
Communication Charges	\$ 44,024	2.1%
Insurance	\$ 33,958	1.6%
Other	\$ 11,136	0.5%
Total	\$ 2,135,272	100.0%





2017 Financial Statements

2017 Balance Sheet – Audited

Current Assets	\$757,880
Fixed Assets	\$6,766,950
Total Assets	\$7,524,830
Current Liabilities	\$1,159,600
Non-Current Liabilities	\$697,411
Equity	\$5,667,819
Total Liabilities & Equity	\$7,524,830



2017 Financial Statements

2017 Net Benefit to City – Audited

	Budget	Actual	Variance
Dividend	\$61,514	\$61,514	\$0
Methane	\$936,848	\$871,803	(\$65,045)
Loan Interest	\$71,403	\$71,403	\$0
Professional Services	\$264,660	\$237,323	(\$27,337)
Opportunity Cost	(\$31,735)	(\$31,735)	\$0
Benefit to City	\$1,302,690	\$1,210,308	(\$92,382)



2018 Budget

Income Statement – 2018 Budget

	Budget
Revenues	\$2,814,399
Cost of Methane	\$786,541
Expenses	\$2,127,720
PILs	(\$35,278)
Net Income (loss)	(\$64,584)
Net Cash Flow	(\$34,724)



2018 Budget

Net Benefit to City – 2018 Budget

	Budget
Dividend	\$103,057
Methane	\$786,541
Loan Interest	\$41,506
Professional Fees	\$237,360
Opportunity Cost	(\$18,447)
Benefit to City	\$1,150,017



2018 Year-To-Date Actuals

Income Statement – to April 30

	YTD Budget	YTD Actuals	Variance
Revenues	\$781,836	\$786,696	\$4,860
Cost of Methane	\$220,097	\$209,872	\$10,225
Expenses	\$606,139	\$579,407	\$26,732
PILs	(\$23,809)	\$42,000	(\$65,809)
Net Income (loss)	(\$20,591)	(\$44,583)	(\$23,992)



2018 Full Year Forecast

Income Statement – to December 31

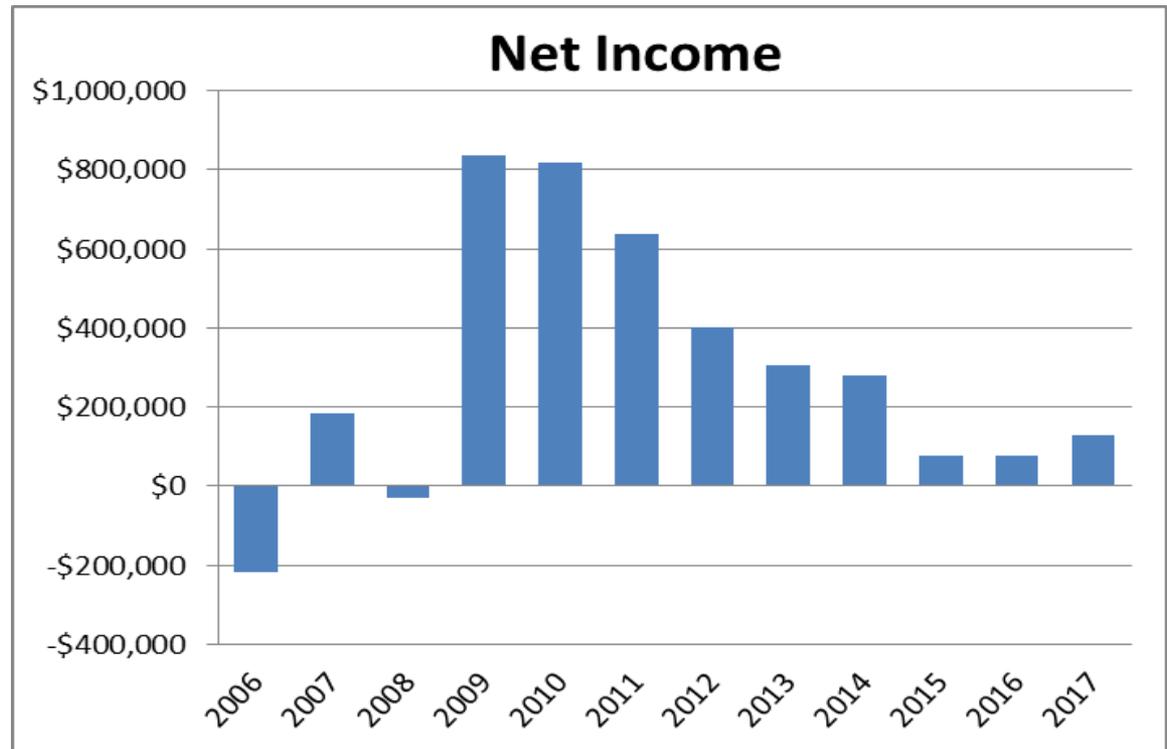
	FY Budget	FY Forecast	Variance
Revenues	\$2,814,399	\$2,817,447	\$3,048
Cost of Methane	\$786,541	\$776,316	\$10,225
Expenses	\$2,127,720	\$2,101,115	\$26,605
PILs	(\$35,278)	(\$27,307)	(\$7,971)
Net Income (loss)	(\$64,584)	(\$32,677)	\$31,907



FINANCIAL TRENDS

Net Income Earned

Year	Net Income
2006	-\$ 218,363
2007	\$ 184,301
2008	-\$ 28,544
2009	\$ 834,850
2010	\$ 816,973
2011	\$ 635,185
2012	\$ 399,710
2013	\$ 306,585
2014	\$ 279,202
2015	\$ 75,935
2016	\$ 76,892
2017	\$ 128,821

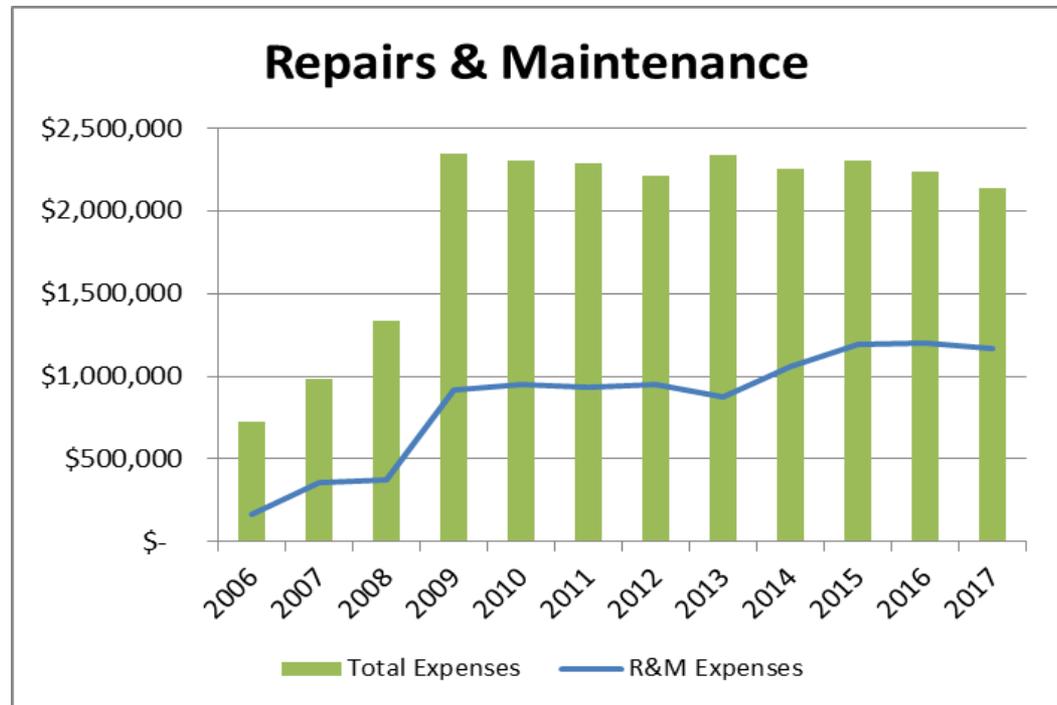




FINANCIAL TRENDS

Repairs & Maintenance Expenses

Year	R&M Expenses	Total Expenses	% of Total Expenses
2006	\$ 165,303	\$ 720,566	22.9%
2007	\$ 357,710	\$ 987,513	36.2%
2008	\$ 370,068	\$1,332,808	27.8%
2009	\$ 913,425	\$2,346,141	38.9%
2010	\$ 949,091	\$2,305,576	41.2%
2011	\$ 929,956	\$2,285,861	40.7%
2012	\$ 948,275	\$2,210,898	42.9%
2013	\$ 874,598	\$2,334,380	37.5%
2014	\$1,058,549	\$2,257,231	46.9%
2015	\$1,190,804	\$2,304,389	51.7%
2016	\$1,203,826	\$2,233,949	53.9%
2017	\$1,167,951	\$2,135,272	54.7%



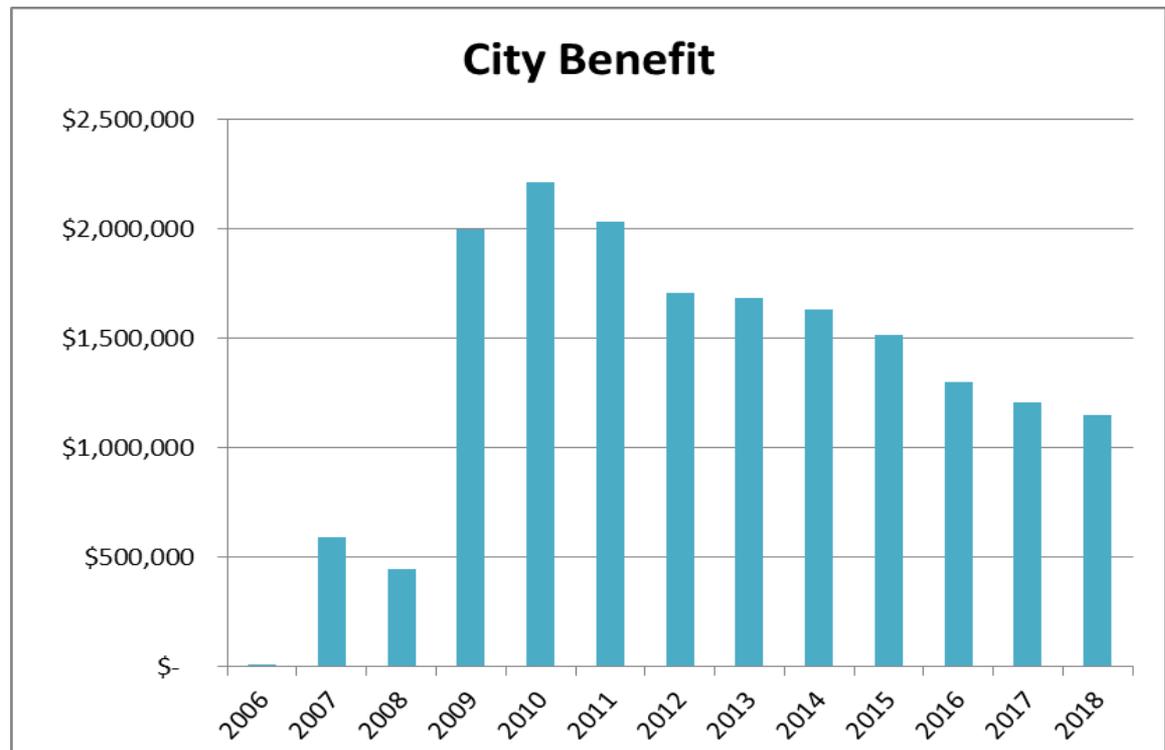


FINANCIAL TRENDS

Net Benefit to City

From Commencement of Commercial Operations in 2006 including 2018 Budget

Year	Net Benefit to the City
2006	\$ 11,257
2007	\$ 591,719
2008	\$ 447,373
2009	\$ 2,000,345
2010	\$ 2,213,378
2011	\$ 2,033,743
2012	\$ 1,708,212
2013	\$ 1,686,137
2014	\$ 1,633,667
2015	\$ 1,517,245
2016	\$ 1,301,246
2017	\$ 1,210,308
2018	\$ 1,150,017
Total	\$ 17,504,647

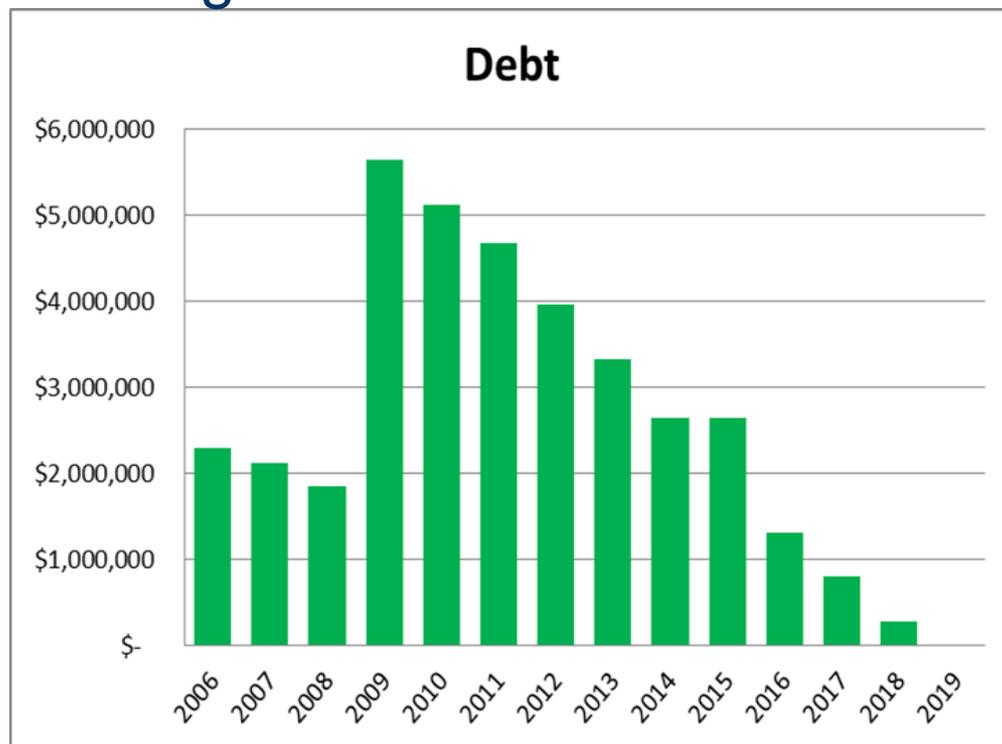




FINANCIAL TRENDS

Outstanding Debt

Year	Actual Debt	Equity Forecast	D/E Ratio
2006	\$ 2,290,483	\$ 1,705,705	1.34
2007	\$ 2,123,635	\$ 5,690,006	0.37
2008	\$ 1,851,646	\$ 5,661,462	0.33
2009	\$ 5,642,071	\$ 6,496,312	0.87
2010	\$ 5,120,167	\$ 6,101,198	0.84
2011	\$ 4,676,774	\$ 6,000,666	0.78
2012	\$ 3,966,430	\$ 5,773,734	0.69
2013	\$ 3,329,511	\$ 5,774,197	0.58
2014	\$ 2,648,875	\$ 5,757,583	0.46
2015	\$ 2,648,875	\$ 5,584,368	0.47
2016	\$ 1,303,584	\$ 5,600,906	0.23
2017	\$ 807,954	\$ 5,667,819	0.14
2018	\$ 278,305	\$ 5,709,545	0.05
2019	\$ -	\$ 5,751,270	0.00

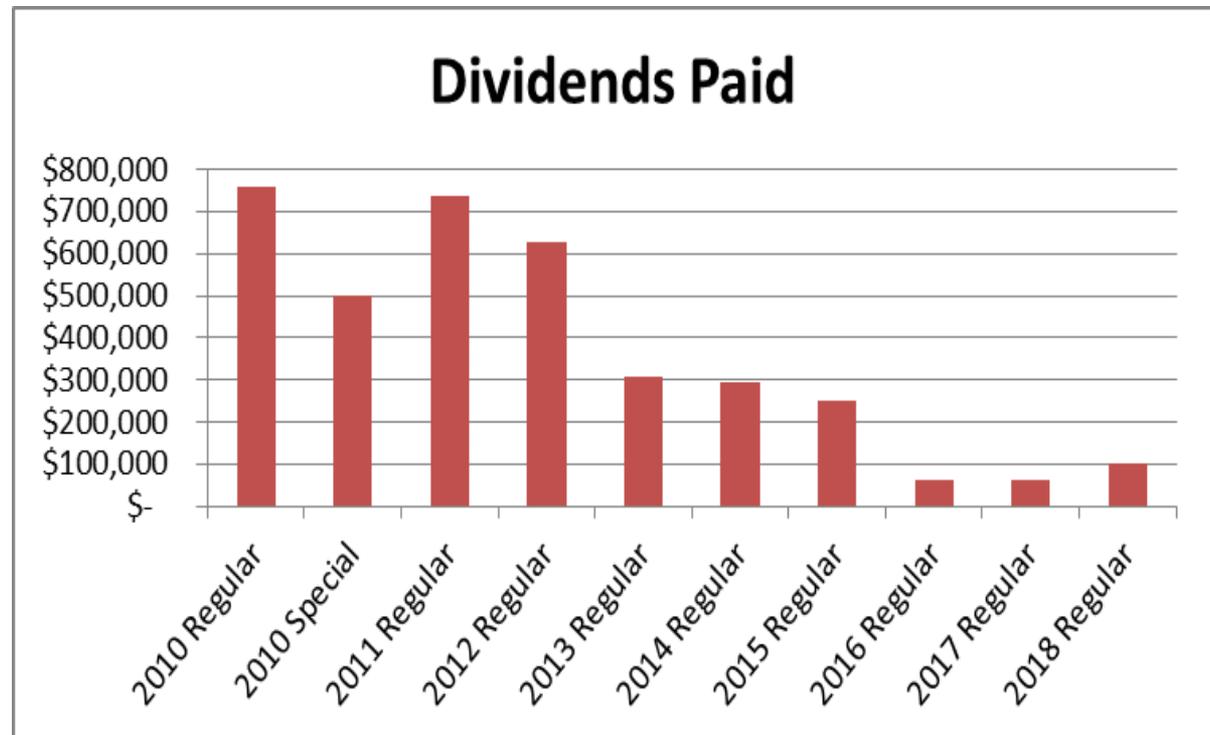




FINANCIAL TRENDS

Dividend Amounts Paid to the City including 2018 Declaration

2010 Regular	\$ 757,963
2010 Special	\$ 500,000
2011 Regular	\$ 736,920
2012 Regular	\$ 626,642
2013 Regular	\$ 306,122
2014 Regular	\$ 295,816
2015 Regular	\$ 249,150
2016 Regular	\$ 60,748
2017 Regular	\$ 61,514
2018 Regular	\$ 103,057
Total	\$ 3,697,932





Hamilton Renewable Power Inc.

Questions ?