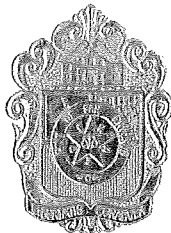


JUN 25 2018



CITY OF SAN ANTONIO

RON NIRENBERG
MAYOR

*Refer to
clerk's*

June 12, 2018

Mayor Christian C. Provenzano
City of Sault St. Marie
PO Box 580
Sault Ste. Marie, Ontario P6A 5N1

Mayor Fred Eisenberger
City of Hamilton
71 Main Street West, 2nd Floor
Hamilton, Ontario L8P 4Y5

Mayors Provenzano and Eisenberger:

Thank you for your June 4 letter concerning proposed tariffs between Canada and the United States. Since your letter, the tenor of trade discussions seems to have worsened, as a result of President Trump's recent remarks and actions during the G-7 Summit in Quebec.

Rest assured, however, that San Antonio values its long-standing trade and cultural relationships with both Canada and Mexico. In fact, the formal signing ceremony of the North American Free Trade Agreement (NAFTA) occurred in San Antonio.

This community recognizes the importance of free trade, and advocates for its continuance under NAFTA or successor treaty, to the federal government through our elected representatives. We stand with you and will point to the numerous facts that support continued free trade between our nations and our communities.

Sincerely,

Ron Nirenberg
MAYOR



OFFICE OF THE MAYOR
CORPORATION OF THE
CITY OF SAULT STE. MARIE



OFFICE OF THE MAYOR
CORPORATION OF THE
CITY OF HAMILTON

June 4, 2018

SENT VIA EMAIL

Mayor Ron Nirenberg
City of San Antonio
P.O. Box 839966
San Antonio, TX 78283

Dear Mayor Nirenberg,

We are writing to outline our deep concern with the disturbing turn in trade discussions between Canada and the United States and the serious impact tariffs will have on our municipalities, industries and workers on both sides of the border. As the Mayor of San Antonio, we expect you are also concerned about the impact of the tariffs on your community.

As city leaders, we recognize that these trade agreements have significant economic impacts on our communities and local economies. Hamilton and Sault Ste. Marie are Canada's two largest steel-producing cities, with integrated and interdependent economic relationships with many American cities. In 2017, steel worth \$12 billion (USD) was traded between our two countries, with each country exporting \$6 billion worth of steel to the other country. Canada is the top destination for US steel exports and the US is the top destination for Canadian steel exports. In fact, our industries co-produce a variety of products.

The Canadian and US economies are deeply interlinked and have a balanced trade relationship in steel. Tariffs threaten the integrated supply chains of our local industries and the balanced relationship that has developed between our countries. While a tariff on steel may create a limited increase in employment in US steel production, a study released by the Trade Partnership Worldwide LLC found that more than 18 US jobs would be lost for every steel/aluminum job gained. In total, it is estimated that 470,000 jobs in the US alone would be lost if steel tariffs are imposed.

It is our suggestion that we can work together to make the fact-based case for the importance of the free movement of goods across our borders, without which, will result in the loss of jobs and higher consumer prices for both Americans and Canadians. Our offices are working with our federal government, and we ask that you work with your governor, congressional leaders and the Trump administration to address this important issue. We look forward to your positive reply.

Sincerely,

Christian C. Provenzano, B.A., LL.B., LL.M
Mayor, Sault Ste. Marie

Fred Eisenberger
Mayor, City of Hamilton

P.O. Box 580, 99 Foster Drive ~ Sault Ste. Marie, Ontario ~ P6A 5N1
705-759-5344 ~ mayor.provenzano@cityssm.on.ca

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905-546-4200 ~ mayor@hamilton.ca