# Summary of Staff's Draft Action Plan for Creative Industries Business Development Efforts

#### 1. Business Retention and Investment Attraction

 Focus business development efforts to attract and retain film, music, fashion, and digital media businesses to advance the broader creative industries sector in Hamilton.

#### Film

- Explore the feasibility of creating an arms-length 'Hamilton Film Industry Team'.
- Continue efforts to attract a major film studio.

#### Music

- Identify and attract new music businesses.
- Identify changes to city policies and by-laws (noise by-law, zoning, licensing) and loans and grants that will better support small or pop-up/temporary music venues.

#### Fashion

- Identify gaps in the supply chain and corresponding business targets list.
- Identify tradeshow/event opportunities that enhance fashion designers' and businesses' outreach to clients and opportunities to work with other sectors.

#### Sector-Wide

- Host a creative industries forum event to advance cross-sectoral priorities and assist with sector wide collaboration and business opportunities.
- Explore potential partnerships to facilitate and support the development of a sectorwide creative incubator, hubs or collaborative spaces with a focus on core creatives.

### 2. Talent and Skills Development

- Address immediate labour and skills gaps for the film sub-sector by working with and facilitating partnerships with post-secondary institutions and trainers (unions) to help develop, attract and retain talent (i.e. explore potential involvement in local high school co-op program).
- Identify projects or partnerships to assist in addressing labour and skills gaps for the fashion sub-sector by working with local fashion designers and manufacturers, postsecondary institutions and trainers to develop and retain local talent and increase awareness and opportunities for youth to engage with these careers.
- Continue to support the professional development of local musicians.

## 3. Local Industry Engagement

 Work with emerging and existing associations or business groups who are creating networks to strengthen and promote sub-sector businesses and their corresponding labour pool.

# 4. Marketing and Branding

 Recognize Hamilton's creative industries sector by sharing success stories and sector data via existing promotion and marketing channels, campaigns and platforms.

## 5. Research

- Undertake an economic impact research study on Hamilton's music sector.
- Develop a Digital Media Sector Strategy utilizing the Creative Industries Sector Profile Report findings.