

AGENDA

- 1. Summary of Tax and Rate Operating Budget Variance (Unaudited)
- 2. Tax Supported Operating Budget Variance Explanations
- 3. Rate Supported Operating Budget Variance Explanations
- 4. Surplus Disposition Recommendations



2018 YEAR-END VARIANCE (\$'000s)

CONSOLIDATED CORPORATE SURPLUS / (DEFICIT)	\$		
Tax Supported Programs			
Police	\$	1,056	
Library	\$	37	
Farmers Market	\$	40	
Other Boards & Agencies	\$	(2,444)	
Capital Financing	\$	5,085	
Other Tax Supported Programs	\$	4,519	
Total Tax Supported Surplus	\$	8,292	
	-		
Rate Supported Programs			
Operations	\$	12,508	
Capital Financing	\$	2,757	
Revenues	\$	1,202	
Total Rate Supported Surplus	\$	16,467	
Consolidated Corporate Surplus / (Deficit)	\$	24,759	

() Denotes unfavourable variance



Tax Supported Operating Budget Variance (Unaudited)



CITY DEPARTMENT VARIANCES (\$000's)

	2018 Approved	2018 Year-End	Varian	ce
	Budget	Actuals	\$	%
TAX SUPPORTED				
Planning & Economic Development	28,954	27,625	1,329	4.6%
Healthy and Safe Communities	240,103	236,929	3,174	1.3%
Public Works	231,558	233,244	(1,686)	(0.7)%
Legislative	4,880	4,449	431	8.8%
City Manager	10,556	10,387	169	1.6%
Corporate Services	28,474	27,205	1,269	4.5%
Corporate Financials / Non Program Revenues	(25,031)	(24,400)	(631)	(2.5)%
Hamilton Entertainment Facilities	3,618	3,154	464	12.8%
TOTAL CITY EXPENDITURES	523,112	518,593	4,519	0.9%

() Denotes unfavourable variance



Planning and Economic Development: \$1.3M Favourable Variance

Transportation, Planning and	Higher revenue of \$470K (net of \$1.8M additional plate denial program revenue after transferring to reserve)
Parking Division:	Gapping surplus of \$220K
\$843K Favourable	Divisional efficiencies of \$150K mainly in contractual and building services
Growth	Gapping surplus of \$458K
Management Division:	Savings in computer software of \$42K
\$310K	Increased airport revenues net of \$164K after transferring to reserve
Favourable	Offset by lower than budgeted Recovery from Capital of \$194K
	Savings in admin expenses of \$160K
Tourism and Culture	Gapping pressures of \$581K unfavourable
Division: -\$129K Unfavourable	Offset by higher revenue, federal grants of \$236K
Offiavourable	Savings in contractual, grounds and building cost of \$216K



Healthy and Safe Communities: \$3.2M Favourable Variance

Long Term Care	Approved provincial subsidy increase of \$285K	
Division: \$1.6M Favourable	Gapping of \$850K	
φ1.0W Favourable	Hydro savings of \$325K	
OW Division:	Additional subsidy of \$476K	
\$1.3M Favourable	Gapping of \$455K	
	Available subsidy of \$212K	
Housing Services Division:	Social Housing prior year reconciliation (AIR) for revenue rents, RGI, property taxes and mortgages of \$3M	
\$1.1M Favourable	Offset by a reserve transfer for housing allowances of \$2M and	Ξ
	Unbudgeted staffing costs of \$227K	
Public Health Division: \$808K Favourable	Unbudgeted provincial subsidy increase of \$680K	
	Gapping of \$148K	
Hamilton Fire:	Savings in employee related cost of \$755K	
\$725K Favourable	Savings in utilities cost of \$125K	
	Offset by increased facilities cost recovery of \$220K	
Hamilton Paramedic	Increased employee related cost of \$1.3M	
Services: -\$1.9M Unfavourable	Budgeted ministry funding not received of \$402K	
-ψ1.9ivi Offiavourable	Increased medical supplies costs of \$352K	



Public Works Department: -\$1.7M Unfavourable Variance

Transit Division: -\$1.8M	Gapping pressure of \$1.6M
Unfavourable	DARTS contract pressure net of \$300K
Energy, Fleet and	Pressure from payroll related cost net of \$300K
Facilities (EFF):	Central Fleet (\$335K): less billable hours due to staff shortage
-\$1.8M Unfavourable	Operating vacant facilities (300K)
Ullavoulable	Golf courses had loss of \$302K
Environmental	Increased contractual cost of \$790K
Services:	Incentive payment for landfill of \$648K
-\$268K Unfavourable	Higher operating cost of \$500K for Parks & Cemeteries
Ullavoulable	Favourable gapping of \$1.5M
Engineering Services:	Streetlighting program savings of \$850K
\$1.4M Favourable	Corridor Management program revenue of \$550K
Transportation Operations & Maintenance:	Gapping savings of \$1.9M
\$763K Favourable	Offset by reduced capital recoveries and higher cost total of \$1.2M



Legislative: \$431K Favourable	Savings from consulting & contractual services
City Manager's Office:	Savings in HR Division of \$307K
\$169K Favourable	Gapping savings
	Savings in consulting & training expenditures
Corporate Services:	Gapping savings
\$1.3M Favourable	Higher revenue in Financial Services (\$794K) and FPAP (\$273K)
	IT: savings in gapping & computer expenses
Corporate Financials:	Pressure from higher than budgeted WSIB claim payouts of \$2.6M
\$200K Unfavourable	Savings from lower insurance claims of \$1.7M
	Savings of \$700K from additional interest income, HST adjustment & cheques written off
Non Program Revenues: -\$476K Unfavourable	Deficit of -\$3.2M in General Revenues (timing of HUC dividends receipt, decreased POA revenue)
	Surplus of \$2.7M in Tax Revenues (Supplementary taxes, penalties & interest, PILs)
Hamilton Entertainment Facilities (HEF):	Higher contract revenues with Global Spectrum
\$464K Favourable	Offset by additional facilities cost



CAPITAL FINANCING / BOARDS & AGENCIES VARIANCES (\$000's)

	2018 Approved	2018 Year-End	Varia	nce
	Budget	Actuals	\$	%
Hamilton Police Services	160,470	159,414	1,056	0.7%
Library	29,981	29,944	37	0.1%
Other Boards & Agencies	12,872	15,277	(2,405)	(18.7)%
City Enrichment Fund	6,023	6,023	0	0.0%
TOTAL BOARDS & AGENCIES	209,346	210,658	(1,312)	(0.6)%
CAPITAL FINANCING	125,523	120,438	5,085	4.1%
TOTAL OTHER NON-DEPARTMENTAL	334,869	331,096	3,773	1.1%

^{*} Anomalies due to rounding

() Denotes unfavourable variance



CAPITAL FINANCING / BOARDS & AGENCIES VARIANCES EXPLANATION SUMMARY

Capital Financing: \$5.1M

Favourable

Lower debt charges due to budgeted debt not issued to date

Boards & Agencies -\$2.4M Unfavourable

NPCA Appeal resulted in -\$2.4M Unfavourable variance

Farmers' Market had \$39K surplus due to increased rent and sponsorship

Library had \$37K surplus primarily from gapping

Police Services: \$1.1M surplus



SALARY/WAGE GAPPING

- For 2018, the City corporately budgets \$4.5 M in gapping savings related to expected staff vacancies.
- Net gapping savings amounted to \$9.3 M, or a \$4.8 M gapping surplus.

NET GAPPING BY DEPARTMENT	2018 ACTUAL GAPPING (\$000's	
Planning & Economic Development	\$	1,500
Healthy and Safe Communities	\$	2,400
Public Works	\$	3,500
Legislative	\$	23
City Manager	\$	404
Corporate Services	\$	1,500
Consolidated Corporate Savings	\$ 9,327	



Rate Supported Operating Budget Variance Forecast



2018 RATE OPERATING BUDGET PROJECTED YEAR-END VARIANCE (\$000's)

	2018	2018	2018 Actuals vs. Approved Budge		
	Approved	Actuals			
	Budget	at Dec. 31	\$	%	
Operating Expenditures	93,738	81,076	12,662	13.5%	
Capital & Reserve Impacts	117,125	114,523	2,603	2.2%	
Total Expenditures	210,863	195,599	15,265	7.2%	
Rate Revenue	207,838	209,282	1,444	0.7%	
Non-Rate Revenue	3,025	2,784	(242)	(8.0)%	
Total Revenues	210,863	212,066	1,202	0.6%	
Net Surplus	0	16,467	16,467	7.8%	



2018 RATE OPERATING BUDGET YEAR-END VARIANCE BY EXPENDITURES (\$000's)

	Variance
Expenditure Type	
	(\$000's)
Contractual	4,677
Employee Related	3,337
Materials & Supplies	2,418
Buildings & Grounds	3,543
Agencies & Support Payments	1,254
Cost Allocations	(9)
Vehicle Expenses	6
Reserve & Capital Recoveries	(2,994)
Financial Charges	276
Total Operating	12,508
Debt Charges	5,512
Contributions for DC Exemptions	-
DC Debt Charges Recoveries	(2,755)
Capital Financing	2,757
Total Expenditures	15,265



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Recommendations



DEVELOPMENT CHARGES

DC EXEMPTIONS		6 Year Total (2013 - 2018)		
Exemptions	\$	119,987,900		
Funded	\$	(53,349,703)		
Unfunded	\$	66,638,197		
Proposed Transfer to increase direct dollar funding for Non-Res Roads	\$	538,630		
Transfer to Rate Supported DC Reserves		2.700.000		



RECOMMENDATIONS

- 2018 complement transfers outlined in Appendix "C", be approved;
- Subject to final audit, the Disposition of 2018 Year-End Operating Budget Surplus / Deficit be approved, as follows:

DISPOSITION / RECONCILIATION OF YEAR-END SURPLUS/ (DEFICIT)	\$	\$
Corporate Surplus from Tax Supported Operations		\$ 8,291,887
Less: Disposition to Self-Supporting Programs & Agencies		\$ (1,132,176)
Police (Transfer to Police Reserve)	\$ (1,055,515)	
Library (Transfer to Library Reserve)	\$ (37,144)	
Farmers Market (Transfer to Hamilton Farmers Market Reserve)	\$ (39,517)	
Balance of Corporate Surplus		\$ 7,159,711
Less: Transfer to Unallocated Capital Levy Reserve		\$ (5,085,049)
Less: Transfer to Flamborough Capital Reserve		\$ (346,362)
Less: Transfer to the Non-Residential Roads Development Charge Reserve		\$ (538,630)
Less: Transfer to Hamilton Entertainment Facilities - Capital Projects Reserve		\$ (464,325)
Less: Transfer to Vehicle Replacement Reserve - Fire		\$ (725,345)
Balance of Tax Supported Operations		\$ 0
Corporate Surplus from Rate Supported Operations		\$ 16,467,202
Less: Transfer to the Rate Supported Water Reserve		\$ (8,002,578)
Less: Transfer to the Rate Supported Wastewater Reserve		\$ (5,764,624)
Less: Transfer to the Unfunded Rate Development Charge Reserve		\$ (2,700,000)
Balance of Rate Supported Operations		\$ 0

^{* -}anomalies due to rounding





THANK YOU