



Enbridge Gas Inc.  
603 Kumpf Drive  
P.O. Box 340  
Waterloo, Ontario N2J 4A4

July 5, 2019

City of Hamilton  
Janet Pilon, City Clerk  
City Clerk's Office  
City Hall, 71 Main Street West  
Hamilton, ON L8P 4Y5  
Via email: [Janet.Pilon@hamilton.ca](mailto:Janet.Pilon@hamilton.ca)

**Subject: Enbridge Gas – new company, new opportunities to collaborate**

Dear Mayor Eisenberger and Members of City Council,

In January of this year, Enbridge Gas Distribution and Union Gas combined to form one new company, Enbridge Gas. Separately, we have valued our longstanding relationships with municipalities in Ontario – having provided safe, reliable and affordable natural gas to residents, businesses institutions and governments for over 170 years. Together, we look forward to building upon these relationships by supporting municipalities like the City of Hamilton with your climate and/or energy related initiatives in an effort to reduce greenhouse gas (GHG) emissions in Ontario.

I am reaching out to discuss how Enbridge Gas Inc. can help the City of Hamilton, its residents, businesses and institutions reduce carbon emissions and save money.

We recognize there is a transition occurring towards a lower carbon economy and that this has created opportunities for collaboration and true leadership in addressing climate change in ways that are innovative, economic and effective. Here are a few ways we can and already do work together:

- **Climate and Energy Planning:** Whether it is through the sharing of data and/or participation on local steering committees to share our expertise, we are involved and contributing to municipal climate and energy planning across the province, and are here to support you as well.
- **Renewable Natural Gas (RNG):** RNG provides an opportunity to harness locally produced fuel from landfills, wastewater treatment plants or curbside organic programs that has a positive impact on the environment and can provide economic benefits. It is already happening in municipalities in Ontario.
- **Compressed Natural Gas (CNG) for Transit Fleets and Municipal Vehicles:** Since 1985, CNG has been proven to be a safe and reliable fuel option in Ontario. It is widely used in vehicles today ranging from ice resurfacers to light, medium and heavy truck fleets, garbage trucks and transit buses. CNG reduces greenhouse gas by up to 25% vs. diesel, along with lower NOx and VOCs and nearly zero particulates. The switch to CNG as a vehicle fuel can also save up to 50% on transportation fuel costs. We have a variety of programs to help you make the switch to CNG.
- **Energy Efficiency Programs:** The conservation programs designed and delivered by Enbridge Gas have saved residential, commercial and industrial customers about 20 billion cubic meters of natural gas and reduced CO2 emissions by about 40 million tonnes, lowering energy costs at the same time. Whether it's a municipal building retrofit, a combined heat and power (CHP) project, or any other municipal building or works project, our team of energy advisors and technical experts are here to help.

Our employees live and work in your community. We are committed community partners with a vested interest in the City of Hamilton's lower carbon future. We hope to meet with you and your staff in the near future to discuss how we can work together to further our mutual and collective climate and energy objectives and support a lower-carbon future.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Murray Costello', with a stylized flourish at the end.

**Murray Costello, P. Eng.**

Director, Southeast Region Operations

Enbridge Gas Inc.

Phone: 519-885-7425 ext. 5067425

Email: [murray.costello@enbridge.com](mailto:murray.costello@enbridge.com)

**Cc:** Brian Lennie, Senior Advisor, Municipal Affairs – Ontario South/West