

Royal Botanical Gardens

2020 Budget Summary

	2018 Actual	2019 Forecast	2019 Budget	2020 Budget
REVENUE				
Government Operational Funding				
Province of Ontario	4,036,000	4,036,000	4,036,000	4,036,000
Halton Region	771,329	790,636	790,636	806,449
City of Hamilton	625,335	634,716	634,716	634,716
	5,432,664	5,461,352	5,461,352	5,477,165
Operations				
Admissions	1,151,420	1,187,000	1,298,008	1,246,350
Group Tours	43,830	58,000	62,000	65,100
Retail	878,140	931,174	922,106	977,904
Food and Catering Net	398,852	458,066	483,404	462,294
Rentals	462,038	506,095	540,501	573,735
Programs	926,098	985,451	931,400	1,055,250
Special Events	393,639	467,387	539,086	577,900
Sponsorship	23,500	15,000	50,000	52,500
	4,277,517	4,608,173	4,826,505	5,011,033
Development and Fundraising				
Business Development and Major Gifts	608,609	906,000	741,997	880,800
Annual Giving	199,857	150,000	135,500	200,000
Membership	1,126,210	1,117,000	1,117,008	1,306,300
Grants	798,572	622,584	850,153	567,953
	2,733,248	2,795,584	2,844,658	2,955,053
Other Revenue				
Fund Revenue	1,197,265	1,840,588	1,974,996	1,860,100
Other	501,143	347,852	292,508	268,675
	1,698,408	2,188,440	2,267,504	2,128,775
Total Revenue	14,141,836	15,053,549	15,400,019	15,572,026
EXPENSES				
Salaries and Benefits	8,923,609	9,004,043	9,204,043	9,481,008
General and Administrative	820,120	1,296,896	1,296,160	1,000,160
Operations	251,183	265,035	317,763	303,601
Retail Cost of Sales	442,557	466,083	461,482	489,352
Programs	206,425	186,054	210,312	169,025
Special Events	579,904	456,891	617,510	575,050
Business Development and Fundraising	216,310	301,501	288,054	377,150
Marketing	492,527	542,575	559,239	565,439
Biodiversity Expenses	547,692	548,561	612,653	714,903
Maintenance	907,327	1,185,696	1,053,885	1,110,200
Utilities	597,375	622,000	623,000	610,000
Garden Maintenance	116,844	140,500	149,740	136,250
Total Expenses	14,101,871	15,015,835	15,393,841	15,532,138
NET POSITION	39,966	37,713	6,178	39,887