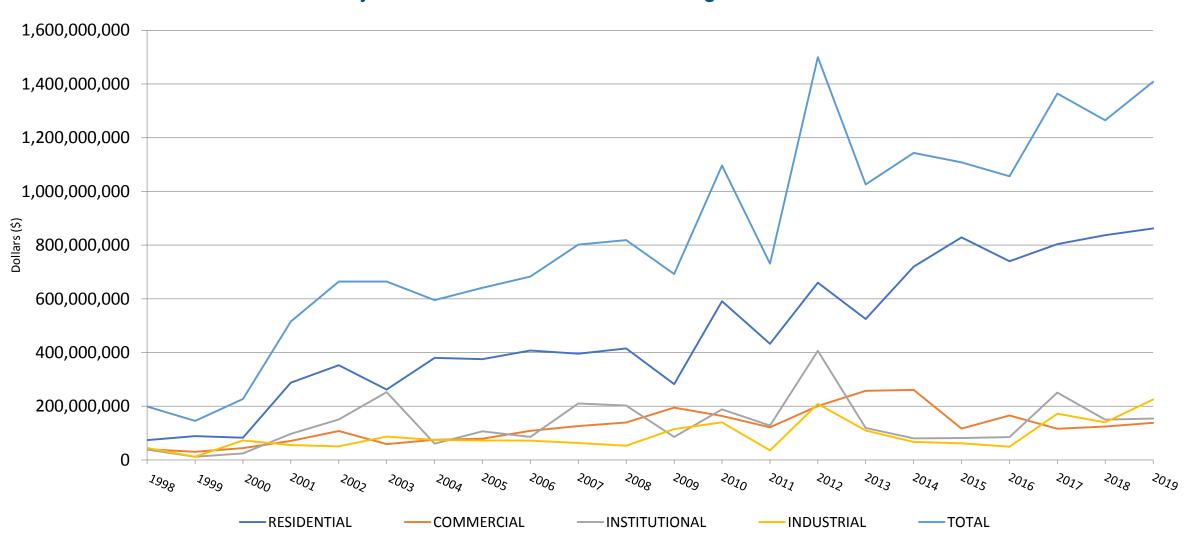
EC DEV ACTION PLAN

2019 Annual Update End of Year Four



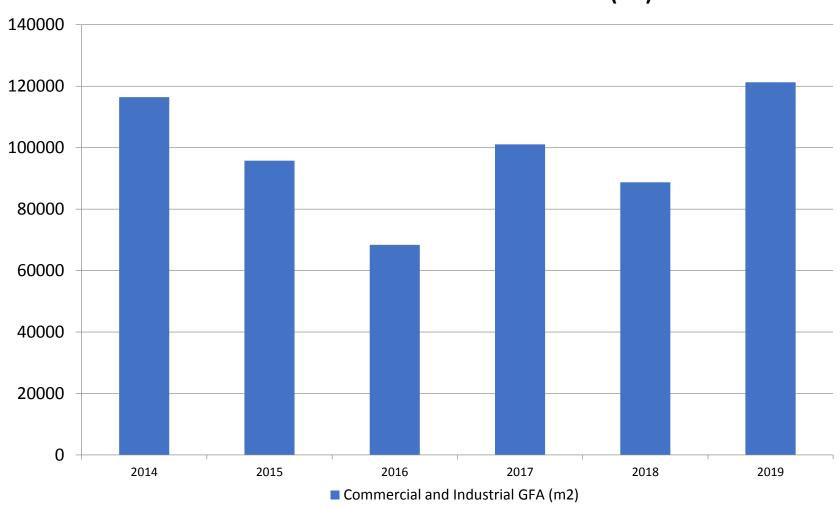
2019 Highlights

City of Hamilton - Annual Building Permit Values



2019 Highlights

Total Commercial and Industrial GFA (m²)



2019 Highlights

Total Construction Value (incl. airport) Record Year

Housing Units Record Year

Industrial Construction Record Year

Non-Residential GFA (incl. airport) Record Year

STRATEGIC PLAN PRIORITIES 2016-2025











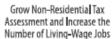




ACTION PLAN 2016-2020

our GOALS







The Most Diversified Economy in Canada



The Best Workforce in Ontario



Thriving Entrepreneurship and Innovation



Vibrant Commercial and Cultural Districts and Places



Strategic Infrastructure Investment for Economic Growth

FOCUS

REY INDUSTRY
SECTORS





Industry

Sectors













Revitallize Commercial Areas



Leverage City Transportation Real Estate Infrastructure Interests



Open for Business

ACTIONS & STRETCH TARGETS

ACTIVITIES

Hamilton, Canada





Statistics Canada





2nd

Tech Cities of "Opportunity" in North America (2019 Scoring Tech Talent Report)

3rd

Growth in Value of Building Permits in Canada (2019)



Top7 Intelligent Communities of the Year (2020)

3rd

Canada's BEST Communities – Large Cities (2019)

What is a *Stretch Target?*

- Specific and aggressive objectives that cannot be realized by increments or small improvements.
- They are ambitious targets that will help focus and direct our work.
- Our current Action Plan has 11 Stretch Targets.

What is an Action?

- A major initiative that requires dedicated financial resources and staff time, and is supported by a number of staff led activities and activities led by our external partners.
- Our current Action Plan has 61 Actions.

Stretch Target Overview (End of 2019)

Generate a total of \$2 Billion in Industrial and Commercial construction value

Add 7 million square feet of new Industrial / Commercial space

Extend regular HSR service to Business Parks and offer 24/7 service to Hamilton Airport

Reduce Hamilton's office vacancy rate to 7%

Enhance Hamilton's image as a Digital City by enabling access to fast broadband internet speeds

In Progress

Add economic development assets:

- An 800-1200 seat multi-use performance centre
 - A major film studio

Increase Hamilton's shovelready land supply by 500 acres

On Target

Add economic development assets:

- Manufacturing incubation space
 - Data centre

Attract five major events (like the JUNOs) that generate a cumulative \$50 million in economic impact

Have ten local companies on the **PROFIT Magazine "Fastest** Growing Businesses" list

Achieve Intelligent Communities Forum Top 7 Ranking

Behind Target

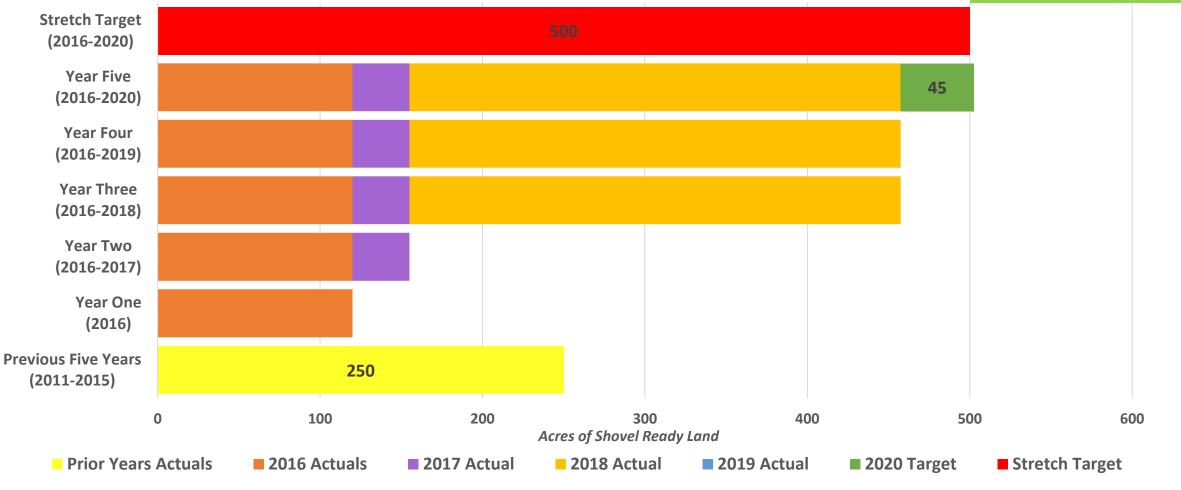
Triple the municipal tax

assessment from Stelco lands

Achieved

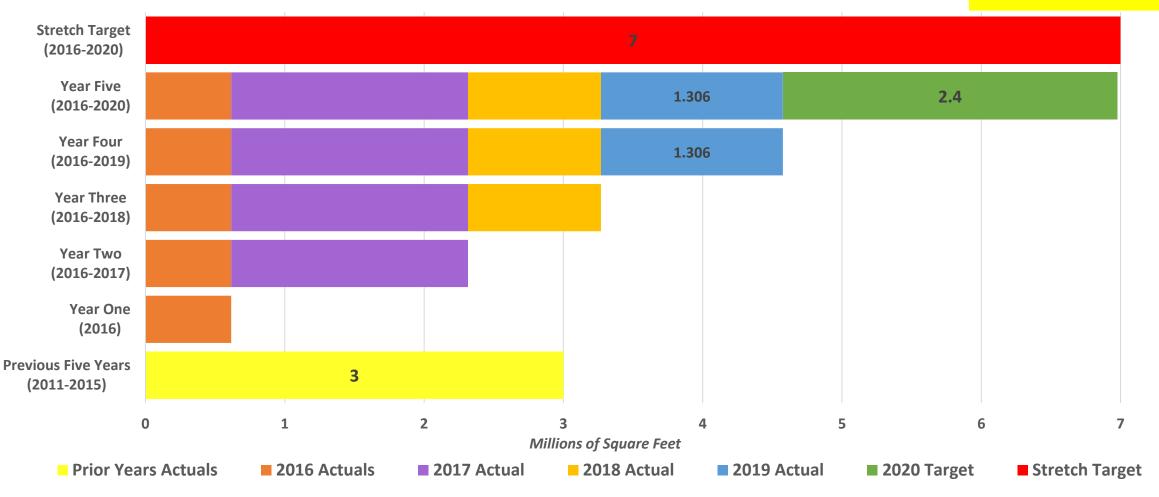
Increase Hamilton's shovel-ready land supply by 500 acres

ON TARGET



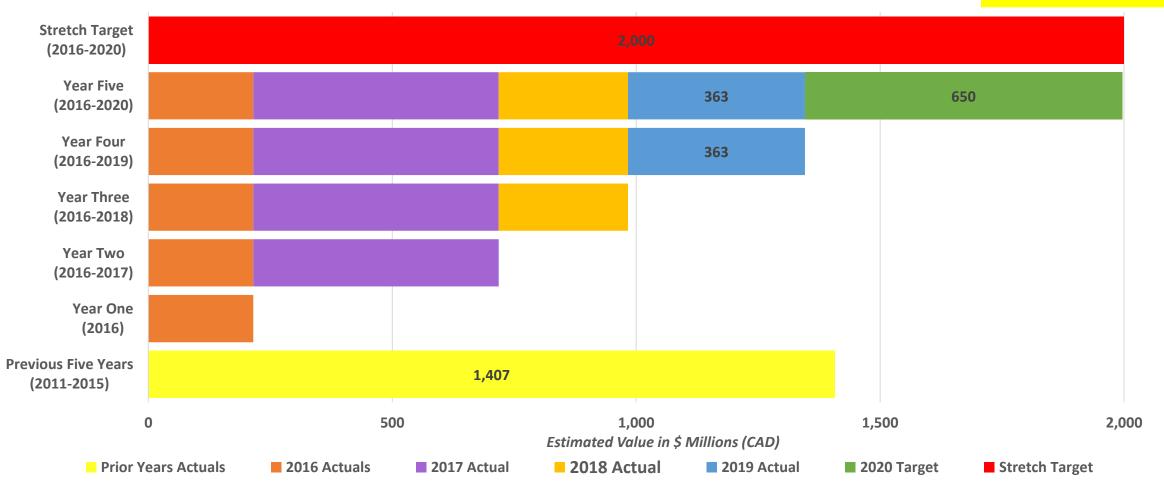
Add 7 million square feet of new Industrial and Commercial space

IN PROGRESS



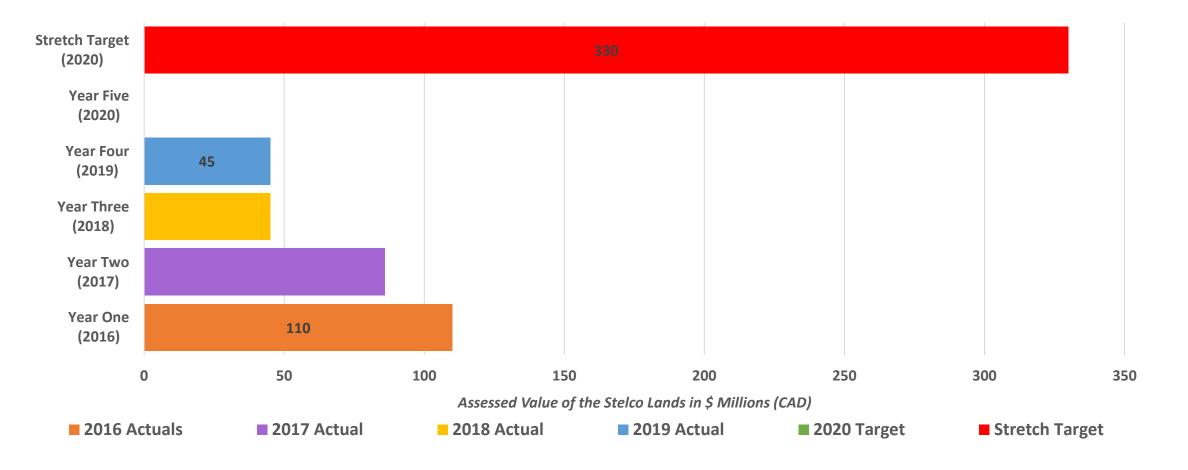
Generate a total of \$2 Billion in Industrial and Commercial construction value

IN PROGRESS



Triple the municipal tax assessment generated from Stelco lands





Extend regular HSR service to the interior of the Red Hill, Flamborough, and Stoney Creek Business Parks and offer 24/7 service to the Airport

IN PROGRESS

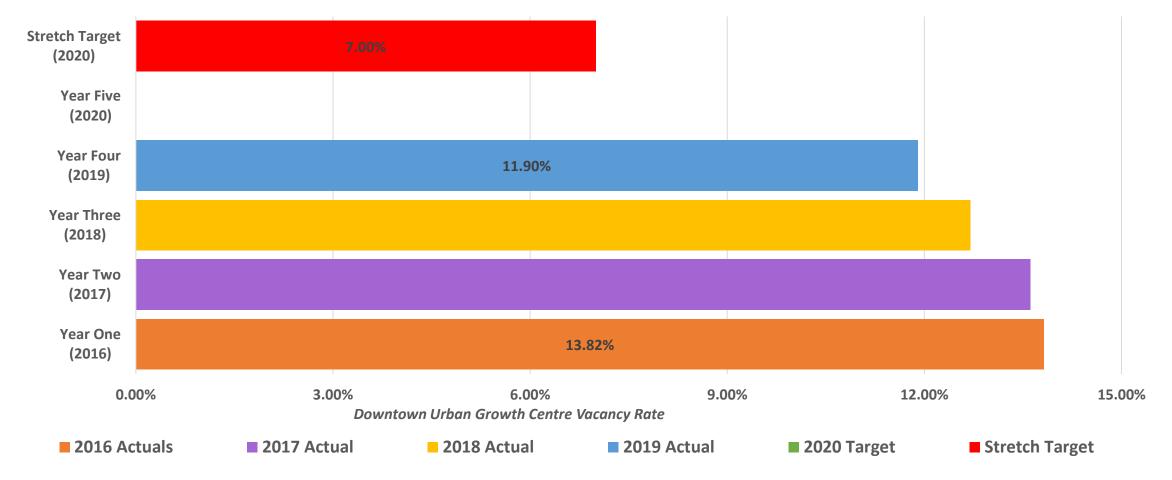




Major change is on hold until Area Rating is discussed during the current term of council or other funding sources are identified.

Reduce Hamilton's office vacancy rate to 7%

IN PROGRESS



Add the following new major economic development assets

ON TARGET

Major film studio



Multiple Inquiries Discussions Ongoing

An 800-1200 seat multi-use performance centre





Data centre - ACHIEVED



Operation established in Hamilton

Manufacturing incubation space -**ACHIEVED**





Have ten local companies on Canadian Business Magazine's "Fastest Growing Businesses" list







Attract five major events (like the Junos) that generate a total combined economic impact of at least \$50 million









2021



* Selected sports and cultural festival held in Hamilton





2019 and 2023

Achieve Intelligent Communities Top 7 ranking







Hamilton was announced as a Top 7 Community again for 2020 on February 10th.

Enhance Hamilton's image as a Digital City by enabling access to broadband internet speeds of:



250 megabit / second to all rural Hamilton

1 gigabit / second to all urban Hamilton

10 gigabit / second to all business parks and commercial areas



\$400M broadband internet infrastructure investment announced in January 2020.

Update on the 61 Actions

The status of all 61 Actions as of the end of 2019 can be seen in the chart below.

Completed in 2019	5
Total Actions Complete	27
In Progress - Expected Completion in 2020	6
In Progress - Expected Completion after 2020	22
Deferred and/or Delayed Actions	6

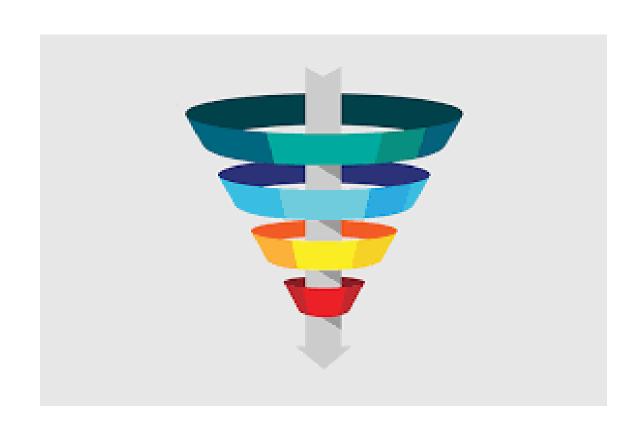
Update on the 61 Actions

Actions to be Complete in 2020	Area of Focus
Complete a feasibility study on a food business incubator to provide space, training, resources and distribution assets for entrepreneurs to access wholesale or retail markets	Agriculture/Food Processing - Key Sector
Obtain official designation for lands around the Hamilton International Airport as a Foreign Trade Zone Point	Goods Movement - Key Sector
Complete a comprehensive asset mapping exercise of all ICT sector companies and infrastructure	ICT/Digital Media - Key Sector
Develop and implement an ICT and Digital Media Sector Strategy	ICT/Digital Media - Key Sector
Create an updated Global Hamilton Strategy (formerly known as the Immigration Attraction Strategy)	International Connectivity
Create and implement a comprehensive Business Succession Program	Workforce Development

Update on the 61 Actions

Deferred and/or Delayed Actions	Status
Establish a food terminal or hub for food producers to distribute their products	Deferred until 2020+
Update the Goods Movement Sector Strategy	Deferred until 2020+
Create and implement a Digital Strategy for the City of Hamilton that identifies strategies to improve the ICT infrastructure (broadband internet) in the City	Deferred until 2020+
Conduct analysis on the viability of operating the Hamilton Business Centre across multiple sites in the City	Deferred until 2020+
Create strategy to maximize future economic uplift and actions resulting from the LRT project	Deferred until 2020+
Implement the council-approved LRT project	Deferred until 2020+

2021-2026 Economic Development Action Plan



The next five year Economic Development Action Plan is in the early stages of completion.

Expected Arrival in Q4 2020

Questions