

INFORMATION REPORT

ТО:	Mayor and Members Committee of the Whole
COMMITTEE DATE:	June 3, 2020
SUBJECT/REPORT NO:	Annual Tax Arrears as of December 31, 2019 (FCS20043) (City Wide)
WARD(S) AFFECTED:	City Wide
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SIGNATURE:	

INFORMATION

Property taxation is the main source of revenue for municipalities to fund their operations. As such, the City of Hamilton (City) must ensure that this primary source of revenue is protected and monitored closely. This Report focusses on the level of annual property tax arrears over the last five years and the resulting collection efforts employed by staff. The information in this staff report is as of December 31, 2019 and therefore prior to the current covid-19 pandemic. Any impacts the current pandemic may have on the level of tax arrears or on the taxpayer's ability to pay, are not known at this time and will therefore be captured in the next annual report as of December 31, 2020.

As it relates to property tax arrears, for the most part, the City is protected in that it has priority lien status on the property and eventually will collect the property taxes, and other charges added to the tax roll, in the event of a tax sale.

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Table 1 is an analysis of the tax arrears from 2015 to 2019.

Table 1 5 Year Analysis of Tax Arrears

	12/31/2019	12/31/2018	12/31/2017	12/31/2016	12/31/2015		
Total Arrears ¹	\$77,609,940	\$73,737,453	\$68,792,042	\$82,770,634	\$81,008,372		
Increase/(Decrease) Over Previous Year	\$3,872,487	\$4,945,411	(\$13,978,592)	\$1,762,262	(\$2,091,631)		
Percentage Increase/(Decrease)	5.25%	7.19%	(16.89%)	2.18%	(2.51%)		
Current Taxes Levied ² Plus Additions to Tax Roll	\$1,109,605,356	\$1,077,755,612	\$1,049,614,426	\$1,039,473,707	\$1,011,641,806		
Increase/(Decrease) Over Previous Year	\$31,849,744	\$28,141,186	\$10,140,719	\$27,831,901	\$36,443,952		
Percentage Increase/(Decrease)	2.96%	2.68%	0.98%	2.75%	3.74%		
% of Total Arrears to Current Taxes Levied	6.99%	6.84%	6.55%	7.96%	8.01%		
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Municipal Benchmar	1			l			
Hamilton Municipal Average ³	TBD TBD	4.1% 2.5%	3.9% 2.5%	4.3% 2.6%	3.8% 2.6%		
	Municipal Benchmarking Network Canada (MBNC) – Prior Year's Tax Arrears as a % of Current Year Levy						
Hamilton	TBD	2.6%	2.4%	3.1%	3.5%		
Municipal Average ³	TBD	1.6%	1.7%	1.8%	2.0%		

Total Arrears¹ is inclusive of current and prior years, penalty and interest charges and charges added to the tax roll (i.e. water arrears, property standards charges, etc.). Exclusive of supplementary/omitted billings levied but not due as of December 31st of each respective year.

Current Taxes Levied² is exclusive of supplementary/omitted billings levied but not due as of December 31st of each respective year.

Municipal Average³ of comparator Municipalities across Canada

As identified in the Table 1 above, 2019 saw an increase in total arrears compared to 2018, yet the level of arrears as of December 31, 2019 is still lower than that of years 2015 and 2016. The reduction in arrears experienced in 2017 was primarily due to substantial payment of arrears received for three large industrial properties.

When looking at the results of the Municipal Benchmarking Network Canada (MBNC), Hamilton continues to be above the average of the comparator Municipalities. It should be noted that MBNC splits out tax arrears between current year and prior year tax arrears. MBNC also does not consider penalty and interest charges added to the tax roll as part of the arrears calculation, which on average, can equate to an additional 1%.

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Of particular importance is the fact that the total arrears are not simply for the property taxes levied each year, but also includes penalty and interest charges, as well as other charges added to the tax roll (i.e. water arrears charges, property standards charges, development charges, POA charges, etc.). Where allowable under the *Municipal Act*, charges are added to the tax roll and collected in the same manner as property taxes. Although this practice simply transfers the arrears to the tax roll, it is an efficient and effective method of collecting non-property tax arrears. Charges added to the tax roll continue to increase and would contribute to the overall increase in the total arrears. Table 2 identifies the total amount of charges added to the tax roll on an annual basis. As reflected in Table 2, this amount has been increasing, whereby the amount added in 2019 is approximately 1.8 times the amount added in 2015. On average, water arrears attribute to 63% of the total annual charges added over the last 5 years. With respect to 2019 alone, 66% of the charges added to the tax roll in 2019 were related to water arrears.

Table 2 5 Year Analysis of Charges added to Tax Roll

	12/31/2019	12/31/2018	12/31/2017	12/31/2016	12/31/2015
Charges added to Tax Roll	\$6,653,770	\$5,226,180	\$4,146,590	\$3,060.580	\$3,698,630
\$ Increase/ (Decrease) Over Previous Year	\$1,427,590	\$1,079,590	\$1,086,010	(\$638,050)	694,603
% Increase/ (Decrease) Over Previous Year	27%	26%	35%	-17%	23%

Breakdown of Tax Receivable by Property Class

Table 3 provides a breakdown of the annual Taxes Receivable by major property class and the respective share to the overall total Taxes Receivable. The second portion of Table 3 identifies the number of properties with a balance owing at the end of the year, by major property class, and the respective share to the overall total number of properties with a balance owing at year end.

Table 3
5 Year Analysis of Tax Receivable by Major Property Class

	12/31/2019	12/31/2018	12/31/2017	12/31/2016	12/31/2015
Taxes Receivable ¹	\$88,844,463	\$83,598,660	\$79,954,701	\$89,282,439	\$91,059,641
Vacant Land	\$3,376,527	\$2,944,401	\$2,580,918	2,331,508	2,198,808
	3.80%	3.52%	3.23%	2.61%	2.41%
Farm/Managed Forest	\$2,402,659	\$1,590,046	\$1,931,372	2,228,680	2,050,572
	2.70%	1.90%	2.42%	2.50%	2.25%
Residential	\$53,397,051	\$50,275,034	\$48,675,560	45,664,994	49,830,344
	60.10%	60.14%	60.88%	51.15%	54.72%
Commercial	\$15,233,912	\$16,311,790	\$14,458,260	\$14,085,536	\$14,341,232
	17.15%	19.51%	18.08%	15.78%	15.75%
Industrial	\$14,306,901	\$12,435,451	\$12,143,278	\$24,951,991	\$22,621,460
	16.10%	14.88%	15.19%	27.95%	24.84%
Other	\$127,414	\$41,939	\$165,313	\$19,732	\$17,225
	0.14%	0.05%	0.21%	0.02%	0.02%
# of Properties	21,968	19,288	17,582	16,239	16,505
Vacant Land	525	565	645	528	661
	2.39%	2.93%	3.67%	3.25%	4.0%
Farm/Managed Forest	487	392	382	403	411
	2.22%	2.03%	2.17%	2.48%	2.49%
Residential	19,618	17,191	15,395	14,162	14,373
	89.30%	89.13%	87.56%	87.21%	87.08%
Commercial	996	802	825	839	784
	4.53%	4.16%	4.69%	5.17%	4.75%
Industrial	325	333	329	305	274
	1.48%	1.73%	1.87%	1.88%	1.66%
Other	17	5	6	2	2
	0.08%	0.03%	0.03%	0.01%	0.01%

Tax Receivable¹ is inclusive of supplementary/omitted billings levied but not due as of December 31st of each respective year and exclusive of credit balances or balances under \$5 as of December 31st of each respective year.

As shown in Table 3 above, relatively speaking, the level of tax arrears by property class has remained stable. Overall, taxes receivable continues to rise, however lower than the levels experienced in 2015 and 2016. It should be noted that Table 3 identifies any property with a balance outstanding greater than \$5.00. As such, some of the properties identified may be due to an unpaid charge added to the tax roll, unpaid penalty and interest as a result of late payment or a missed instalment, and therefore not a representation of the significance of each respective property's arrears. For example, 29% of the 19,618 Residential properties identified in Table 3 with arrears in 2019, have a balance owing of under \$100.

With respect to the number of properties with an amount owing at yearend, although the number of Residential properties in arrears has increased by 5,245 (19,618 in 2019 compared to 14,373 in 2015), on a per unit basis, the arrears per property has declined (\$2,722/property in 2019 compared to \$3,467/property in 2015).

Breakdown of Property Tax Arrears by Ward

Table 4 is a breakdown of the number and percentage of properties by ward that are in 3+ years arrears. For comparison purposes, Table 4 also includes the average household income, as well as owner versus renter split, per the 2016 Census.

Table 4

Property Breakdown of Arrears per Ward

	January, 2020		January, 2019		2016 Census ²	
Ward	# of properties in 3yrs+ arrears ¹	% of total ward	# of properties in 3yrs+ arrears ¹	% of total ward	Average Household Income	Owner/Renter split in %
1	97	0.94%	84	0.82%	\$75,762	48%/52%
2	125	1.44%	102	1.19%	\$51,190	24%/76%
3	290	2.14%	265	1.96%	\$54,269	47%/53%
4	176	1.20%	190	1.29%	\$66,128	70%/30%
5	104	0.87%	93	0.78%	\$66,755	51%/49%
6	119	0.95%	112	0.89%	\$85,514	71%/29%
7	134	0.96%	121	0.87%	\$76,818	68%/32%
8	83	0.74%	89	0.79%	\$85,828	73%/27%
9	101	0.88%	91	0.85%	\$108,602	88%/12%
10	130	0.87%	145	0.98%	\$106,049	90%/10%
11	108	1.09%	93	0.89%	\$105,468	94%/6%
12	160	0.96%	153	0.95%	\$150,262	93%/7%
13	112	0.90%	99	0.79%	\$113,930	81%/19%
14	82	0.83%	66	0.67%	\$95,966	77%/23%
15	134	1.23%	112	1.05%	\$136,351	88%/12%
TOTAL	1,955	1.06%	1,815	1.00%	\$87,775	68%/32%

[#] of properties in 3yrs+ arrears¹ is exclusive of supplementary/omitted billings completed in the second half of the year which may include billing for prior 2 years.

2016 Census² - Source: 2016 Statistics Canada semi custom table by City of Hamilton (New) Ward Boundaries

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Table 4 above, shows that all wards have properties in arrears. Compared to January 2019, the arrears per ward, for the most part, have increased. Total properties in three years arrears have increased to 1,955 from 1,815 the year prior. Percentage of properties in arrears per ward has seen a slight increase from 1.00% in 2019 to 1.06% in 2020, with ward 3 having the highest percentage of arrears at 2.14%, while ward 8 the lowest at 0.74%. Of the 1,955 properties identified in Table 4 above, approximately 210 properties have a lien already registered on title, with the remainder being at risk of a lien being registered in 2020, should the arrears not be adequately addressed. Approximately 88% of these properties are Residential or Residential with a commercial component.

As far as demographics are concerned, staff do not have a "profile" of a taxpayer in arrears. Based on discussions with taxpayers, the reasons for being in arrears vary, however some common reasons include:

- Estate issues whereby the family is in the process of dealing with the estate or it
 is currently occupied by a surviving family member that is simply not addressing
 the property taxes or not expediting the settling of the estate in a timely manner
- Rental properties (i.e. single-family homes / condos not owner-occupied) where the property owner is assuming the tenant is paying the property taxes
- Charges added to the tax roll (i.e. water arrears, property standards charges, provincial offenses fines, development charges, etc.)
- Taxpayers in financial hardship (i.e. due to job loss, divorce, illness or the death
 of one of the owners or family, etc.). These cases are referred to the
 Compassionate Appeal process, requiring taxpayers to apply annually by the
 application deadline and provide the required financial records and/or attending
 physician's statement
- Taxpayers making incorrect/misinformed assumptions (i.e. assuming they are paying their property taxes through their mortgage, assuming they are in good standing on their monthly pre-authorized payment plan, assuming another family member/partner is paying the property taxes, etc.)
- Opting to pay just the minimum required to discharge the lien or to avoid the City registering a lien. As such, these taxpayers are always in arrears and continue to incur significant penalty and interest charges on a monthly basis.
- Remnant parcels, non-buildable lots.
- Pending assessment appeal (i.e. choosing not to fully pay the taxes levied, by assuming a successful outcome to their appeal that will eventually clear the arrears once processed).
- Opting to enter into a 2-year extension agreement once they are registered.

Residential Tax Assistance Programs

Unfortunately, there are limited number of programs to assist taxpayers falling into arrears due to lower ability to pay. For the most part, the onus is on the taxpayer to contact the City to discuss options and available programs. Information is available on the City's website, as well as included in the tax information brochure mailed out with both the Interim and Final tax bills. The programs available to residential property owners include:

Seniors (65+) Tax Rebate – the 2019 rebate was \$194, requiring income of \$36,100 or lower and prior year taxes paid in full. In 2019 there were approximately 3,300 seniors that received the rebate.

Deferral of Tax Increase for Low-Income Senior or Low-Income Persons with Disability – the deferral requires income of \$36,100 or lower and prior year taxes paid/deferred in full. In 2019, 7 applications were approved to defer the 2019 property tax increase. As of December 31, 2019, there are currently 36 taxpayers with a deferral. Some taxpayers apply every year to defer the annual increase, while others have only applied once or apply periodically.

Full Deferral for Low-Income Senior or Low-Income Persons with Disability – a 3-year pilot program approved for 2018-2020. It allows deferral of the full property taxes, however requires income of \$36,100 or lower and prior year taxes paid/deferred in full. In 2019 there were 20 applicants which deferred their 2019 property taxes, an increase from 4 applicants in 2018 (being the first year of the program).

Compassionate Appeals for Extreme Poverty or Sickness – in 2019, the City received 26 applications. Of the 26 applications received, 12 were awarded relief (ranging from 20% to 100% relief of their 2018 total property taxes), 12 were dismissed or withdrawn (either failure to appear or income too high) and 2 are still pending. The average age of the applicants is 55 years old. With respect to the 12 applicants that were awarded relief, all were from wards 3 - 6 and 13.

As shown above, even with the limited programs available to residential property owners, with the exception of the Seniors Tax Rebate, there is minimal take-up.

Penalty and Interest Analysis

Table 5 identifies the penalty and interest charges applied to the tax roll accounts for amounts not paid by the due dates. In adherence to By-law 13-136 "A By-law to Set Penalty and Interest Rates", taxpayers are charged penalty of 1.25% on the first day of default, then interest of 1.25% per month (15% per year) thereafter, to all property taxes (inclusive of other charges added to the tax roll) past due, until paid in full. Penalty and

interest charges are added the first of the month, for the full month. The penalty and interest rate charged is the maximum allowable under the *Municipal Act* and is consistent with what most Ontario Municipalities charge. The high interest rate acts as a deterrent for most taxpayers to avoid paying late or accumulating arrears, however, some taxpayers continue to pay late or allow the arrears to grow, regardless of the penalty and interest charges incurred.

As identified in Table 5 below, over the last five years, penalty and interest revenue has averaged approximately \$11.8M per year, with 2016 being the highest year at \$12.5M in penalty and interest revenue. Approximately \$2.5M of the 2016 total penalty and interest revenue was attributed to three large industrial properties that were in arrears. The significant reduction in penalty and interest revenue in 2017 was due primarily to the settling of some of the arrears for these large industrial properties. The 2019 penalty and interest charges at approximately \$12M are the largest total since 2016 and part of this can be attributed to the increase in overall arrears, inclusive of increases in the amount of charges added to the tax roll.

Table 5
5 Year Analysis of Penalty and Interest Charges

	12/31/2019	12/31/2018	12/31/2017	12/31/2016	12/31/2015
P&I charges added to the Tax Roll	\$12,012,070	\$11,290,901	\$11,368,557	\$12,534,763	\$11,904,628
\$ Increase/(Decrease) over Previous Year	\$721,169	(\$77,656)	(\$1,166,206)	\$630,135	\$156,214
%Increase/(Decrease) over Previous Year	6.39%	(0.68%)	(9.30%)	5.29%	1.33%

Significant revenue continues to be generated through penalties and interest charges for late payments. This is a cost borne exclusively by taxpayers who do not pay by the due dates. The City's collection efforts ultimately have an impact on this revenue. The more aggressive the City's collection efforts are, the less revenue in penalty and interest.

Tax Collection Efforts

This Report also identifies the steps taken by Taxation staff to ensure the protection and collection of these arrears, while adhering to requirements under the *Municipal Act*. 2001. There are several steps taken to ensure the City's taxes receivable are protected and ultimately collected:

 Arrears are indicated on both tax billings (Interim tax bill mailed out in early February and Final tax bill mailed out in early June)

- Setting the penalty and interest rate at the maximum allowable under the *Municipal Act*_(1.25% per month / 15% per year) – this rate is identified on all tax bills and remainder notices, so taxpayers are aware of the cost of falling into arrears
- From 2015 2019, the City's practice was to issue four reminder notices per year (in March, May, July and October, being the months following each instalment due date). Staff report "Strategies to Reduce Property Tax Arrears (FCS19077)" approved by Council recommended increasing the frequency from the existing four reminder notices per year to seven reminder notices per year effective January 1, 2020. The additional three mailings will be in August, November and December. Staff will not be able to measure any resulting positive effects of the additional reminders until the end of 2020.
- Letters mailed out to new owners of properties advising of any arrears and of upcoming instalments due. When property ownership changes, Taxation staff send letters to the new owners when there is no upcoming billing or reminder notice. This avoids new owners falling into arrears where their lawyer failed to settle any arrears on closing or where new owners were not made aware of upcoming instalments. The additional reminder notices effective January 1, 2020 will replace most of these letters.
- An annual letter is sent in January to all properties in 3+ years in arrears, advising the taxpayer a lien will be registered should the arrears not be dealt with. Taxpayers are made aware that should a lien be registered, that any interested parties registered on title, such as a mortgage company, will be notified of the arrears.
- For taxpayers who ignore the 3+ years in arrears letters, liens are registered on title and notices are sent to anyone on title, including mortgage holders. The approved user fee to cover the City's costs for the registration of delinquent accounts is also added to the tax roll account. Tax staff monitor all properties in 3+ years in arrears, registering liens in order of largest arrears.
- On average, the City runs two tax sales per year. This is the last step in the
 collection of property tax arrears. For the most part, arrears are settled before the
 tax sale, by either the property owner or their mortgage company. For properties
 that do go to tax sale, the arrears are paid by the proceeds of the successful
 bidder.

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When analysing arrears and arriving at an acceptable level of collection, the level of arrears compared to the assessed value of the property will be considered in an effort to minimize all risk of eventually collecting the arrears, should the City need to proceed to tax sale. For the most part a property's assessed value far exceeds any property tax arrears.

Table 6 identifies the number of reminder notices mailed out in March, May, July and October, as well as, the number of properties in arrears as of year-end.

Table 6 5 Year Analysis of Reminder Notices issued

	2019	2018	2017	2016	2015
# of March Reminders	18,995	18,409	19,859	18,660	20,016
# of May Reminders	21,610	21,514	22,723	22,380	21,371
# of July Reminders	21,111	20,516	21,125	20,630	19,929
# of Oct Reminders	22,978	23,298	24,544	23,579	23,176
# of Properties billed1	178,841	177,258	175,961	174,634	172,841
# of Properties in Arrears at year-End	21,968	19,288	17,582	16,239	16,505
% of Properties in Arrears	12.28%	10.88%	9.99%	9.30%	9.55%

[#] of Properties billed¹ in the June final property tax billing for each respective taxation year.

As Table 6 illustrates above, the number of reminder notices issued are consistent year over year. Reminder notices are mailed to all taxpayers with a balance of \$50 or greater. There is typically an increase in reminder notices mailed out in May and October, due to taxpayers forgetting the second instalment of their Interim or Final property tax bill. A newspaper ad is also published in the local paper to remind taxpayers of the upcoming instalment due date. Regardless of this collection effort, some taxpayers will continue to misplace or lose their tax bills, sell/purchase property and pay on their previous roll number in error, or simply ignore the reminder notices until they risk being registered with a tax lien.

By the end of 2019, approximately 12% of the total number of properties billed had not paid their property taxes in full. This percentage is higher than prior years, when approximately 10% had not fully paid off total outstanding by yearend.

Tax Registration

Table 7 on the following page breaks down the number of properties, on a yearly basis, that are in arrears three years or more. The annual 3+ years in arrears letters (typically

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mailed out mid to late January), elicit several responses ranging from promises to pay, payment arrangements, payment of the minimum amount required to discharge the lien (third year in arrears) and payment in full. Unfortunately, some taxpayers simply ignore the City's letter.

Taxation staff sorts and monitors these arrears into different categories (i.e. properties with payment arrangements, properties that will pay in full, properties that can only settle the third year, properties that have not contacted the City, etc.). Staff then begin to register liens on those who have ignored their arrears, starting with the properties with the largest arrears. Staff also monitor arrears of taxpayers who have made promises and move them into the registration process if those promises are not kept. It has been the practice of Taxation staff to show compassion for taxpayers in financial difficulty and will work with the taxpayer to allow them some time, within reason, to sort out their financial affairs.

The tax registration and sale of properties is regulated under Part XI of the *Municipal Act, 2001*. Once a property is eligible to be registered, an extensive title check is required to determine who is registered on title. Once the lien is registered, Taxation staff must send notices within 60 days to all parties registered on title. The full cost of this process is added to the tax roll account, as per the annual Council approved user fee by-law. In many cases, Mortgage companies will act to protect their interest and work with the taxpayer on the arrears or use their Power of Sale legislation.

If the tax arrears are not addressed on receiving the Notice of Registration, then Final Notices must be sent after 280 days of registering a lien. A tax sale cannot take place before one year (365 days) has passed since the registration of the lien.

Table 7 identifies how many properties, per year, receive 3+ years in arrears letters versus how many are registered.

Table 7

5 Year Analysis of Tax Registration / 3+ years in Arrears Letters issued

	2019	2018	2017	2016	2015
3+ years in Arrears letters	1,181	1,203	1,288	1,284	1,408
Increase / (Decrease) over Prior Year	(22)	85	4	(124)	(196)
Properties Registered with Tax Lien	452	360	310	400	500
% in Arrears for 3+ years Registered with Tax Lien	38.3%	29.9%	24.1%	31.2%	35.5%

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As reflected in Table 7 above, Taxation staff typically register approximately 400 to 500 liens per year. The lower number of liens registered in 2017 was primarily due to staff vacancies.

Although the *Municipal Act* was amended in 2017 to allow the registration of liens for properties in 2+ years arrears, staff are not recommending doing so at this time. Doing so would increase the number of properties that could potentially be registered by over 2.5 times. Based on existing resources, Taxation staff will continue to register at three years in arrears. As the City is protected via the priority lien status and ultimately can collected the property taxes levied, any proposed change to the status quo would need to balance the expected resulting reduction in total tax arrears with the added costs for additional staff resources required, potential loss of penalty and interest revenue and impacts to taxpayers in financial difficulty.

Tax Sale of Properties

The actual tax sale of a property is the final step of the process and one with serious consequences. When a property goes to tax sale, several of the properties generally get rectified by the owners and pulled from the tax sale. Every effort possible is made to allow property owners to keep their properties by settling the arrears themselves. For many of the properties that go to tax sale, properties may also have large property standard charges and/or water arrears added to the tax roll, as well as Federal and/or Provincial liens. The City must also deal with estate issues where no will exists. A further issue is where slivers of properties have been created and have been overvalued, and where the only means to rectify the problem is through the tax sale process.

Of the properties that end up going through to the final bidding process of a tax sale, there are three potential results:

- 1. They sell for at least the minimum bid (taxes owing including all charges and fees added to the tax roll) and the City recovers all that is owed.
- 2. They do not sell (no acceptable bids are received) and the property is not vested to the City due to liability concerns. These properties are then dealt with by the City's process for potentially contaminated properties or re-evaluate by the Municipal Property Assessment Corporation (MPAC) to a reasonable value for un-buildable land and left in the current owner's name.
- 3. They do not sell (no acceptable bids are received) and the property is vested to the City. City Real Estate staff would then attempt to sell the properties vested, at which time a report goes to Council to write-off any difference between what it sold for and the taxes owing.

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Table 8 confirms that most property tax arrears are eventually settled, with relatively very few properties required to proceed to tax sale.

Table 8 5 Year Analysis of Tax Sales

	2019	2018	2017	2016	2015
Letters sent advising of impending tax sale	40	37	42	85	121
Properties advertised for tax sale	20	18	8	25	28
% to Tax Sale	50.0%	48.6%	19.0%	29.4%	23.1%
Rectified by Taxpayer	16	14	5	18	19
%Rectified	80.0%	77.8%	62.5%	72.0%	67.9%
Sold at Tax Sale	4	4	3	6	4
% Sold at Tax Sale	20.0%	22.2%	37.5%	24.0%	14.3%
No Bids Received	0	0	0	1	5
% with No Bids	0.0%	0.0%	0.0%	4.0%	17.9%
Sold at a later date by Real Estate	0	0	0	0	2

As shown in Table 8 above, most arrears are rectified by the taxpayer even after the property is advertised for Tax Sale. The actual number of properties that eventually are sold at tax sale in order to collect the arrears ranges from just 3 to 6 properties per year over the last 5 years, representing less than 0.002% of total properties.

MD/dw