



Alberici Constructors
AN ALBERICI ENTERPRISE

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VIA EMAIL (Stephanie.Paparella@hamilton.ca)

June 25, 2019

Ms. Stephanie Paparella
Legislative Coordinator, Office of the City Clerk
City of Hamilton
Hamilton City Hall
71 Main Street West
Hamilton, ON L8P 4Y5

Dear Ms. Paparella,

Re: City of Hamilton and Bill 66 and Correspondence for GIC Item 10.2

I am President of Alberici Constructors Ltd. and am writing to you concerning the City of Hamilton and its options in respect to opting-out of Bill 66.

Alberici is a general contractor, based in Burlington, which performs work across southern Ontario, and has a long history working for the City of Hamilton.

Over the years, we have also performed numerous projects in the ICI sector of the construction industry for the City of Toronto. Because of this, I am personally aware of the *Toronto compromise* which has governed ICI construction for the City of Toronto for decades. Under this compromise all general contractors are able to perform work for the City of Toronto, regardless of their union or non-union affiliations, provided that the relevant work is actually performed by subcontractors that are bound to the relevant union collective agreements. Alberici has constructed numerous major projects for Toronto under this arrangement.

The Toronto compromise is an example of the type of cooperative and forward thinking labour relations which go on within the construction industry. Under this compromise all are free to bid, and thereby the competitive market is maintained and enhanced, while the City, at the same time, can be assured of the quality, training and safety standards of the workforce for its construction projects and also uphold collective bargaining and collective agreements. Therefore, Alberici is in full support of the City of Hamilton reaching a similar compromise with the Carpenters' Union and we, as a general contractor, would urge you to take advantage of this significant opportunity.

Thank you for your consideration of this matter.

Yours truly,

Greg Brokenshire
President