



6299 Airport Road, Suite 303  
Mississauga, Ontario L4V 1N3  
T: (905) 671-0888  
F: (905) 671-8212  
[www.clrao.ca](http://www.clrao.ca)

June 25, 2019

VIA EMAIL([Stephanie.Paparella@hamilton.ca](mailto:Stephanie.Paparella@hamilton.ca))

City of Hamilton  
Hamilton City Hall  
71 Main Street West, 1st Floor  
Hamilton, Ontario  
L8P 4Y5

Attention: Stephanie Paparella, Legislative Coordinator, Office of the City Clerk

Dear Ms Paparella

Re: City of Hamilton and Bill 66

We write to Council on behalf of the Construction Labour Relations Association of Ontario, (CLRAO). Our association represents General Contractors in the Hamilton region as well as the rest of the province.

We understand the City is considering its options with respect to the "opt-out" provisions of Bill 66. CLRAO, and its members have for decades been a part of the solution to many of the challenges facing the purchasers of construction services for municipalities across the province including the City of Hamilton. As Council is aware, the City of Toronto has developed what is known as the "Toronto Compromise", wherein ALL General Contractors are permitted to bid for City work regardless of Union affiliation, or no affiliation at all. This has maintained and enhanced competitive bidding for projects in the City of Toronto. At the same time the compromise has ensured that construction work is performed to the high standards of quality and safety the City demands and skilled Unionized Carpenters can provide.

We believe a "Hamilton Compromise" can achieve competitive bidding and quality construction for the City, as well. To that end, we support a proposal that would result in "open bidding" for all General Contractors, with a requirement that the work of Carpenters be performed by members of the United Brotherhood of Carpenters and Joiners of America and its Local Union members. The members of UBCJA Local 18 are also citizens of Hamilton and environs, and we can attest to the skill, quality of work and safe practices these members and our Contractors achieve.

We believe this is a significant time for the City, and the opportunity to craft a "Made in Hamilton" compromise is one to which Council should give consideration.

Thank you

Sincerely

A handwritten signature in black ink, appearing to read "Tony Fanelli".

Tony Fanelli  
Executive Director