



**Alberici Constructors**  
AN ALBERICI ENTERPRISE

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June 25, 2019

VIA EMAIL ([Stephanie.Paparella@hamilton.ca](mailto:Stephanie.Paparella@hamilton.ca))

City of Hamilton  
Hamilton City Hall  
71 Main Street West  
Hamilton, ON L8P 4Y5

**Attention: Stephanie Paparella, Legislative Coordinator, Office of the City Clerk**

Dear Ms. Paparella,

**Re: City of Hamilton and Bill 66**

**Re: Correspondence for GIC Item 10.2**

I am Alberici Constructors Ltd. representative of the Hamilton-Halton General Contractors Association and am writing to you concerning the City of Hamilton and its options in respect to opting-out of Bill 66.

Alberici is a general contractor, based in Burlington, which performs work across southern Ontario.

Over the years we have performed numerous projects in the ICI sector of the construction industry for the City of Toronto. Because of this, I am personally aware of the *Toronto compromise* which has existed and which has governed ICI construction for the City of Toronto for decades. Under this compromise all general contractors are able to perform work for the City of Toronto, regardless of their union or non-union affiliations, provided that the relevant work is actually performed by subcontractors that are bound to the relevant union collective agreements. Alberici as a company has taken advantage of this compromise on more than one occasion.

The Toronto compromise is an example of the type of cooperative and forward thinking labour relations which go on within the construction industry. Under this compromise all are free to bid, and thereby the competitive market is maintained and enhanced, while the City, at the same time, can be assured of the quality, training and safety standards of the workforce for its construction projects and also uphold collective bargaining and collective agreements. Therefore, Alberici is in full support of the City of Hamilton reaching a similar compromise

with the Carpenters' Union and we, as a general contractor, would urge you to take advantage of this significant opportunity.

Thank you for your consideration of this matter.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Don Lauppe', with a stylized, flowing script.

**Don Lauppe, P.Eng. G.S.C.**

**Senior Advisor | Alberici Constructors, Ltd.**

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