



OVERVIEW

Together with its partners, the Planning and Economic Development (PED) Department brings the City's Vision to life through effective planning for existing and future communities, processing of development applications, support for new and existing businesses, delivery of major infrastructure and development projects, support for the City's heritage, culture and arts, and ensuring the health, safety and well-being of the public through compliance with municipal by-laws.



SERVICES AND SUB-SERVICES

Building Permits and Zoning By-law Review

- AGCO Liquor License
- Applicable Law Review
- IC&I, and High Density Residential
- Low Density Residential
- Ontario Building Code Pre-Consultation

Building Inspections

- Building Code Inspections and Enforcement
- Enforcement of By-laws

Parking Operations

 Operations and Maintenance

By-Law Enforcement

- Lottery License
- Municipal Law Enforcement
- Parking Enforcement
- Public Complaints Handling
- Public Education
- Residential Care Facility
 Inspection
- Revenue Collection and Accounting
- Sign By-law
- Trade License
- Zoning Verification and Property Reports

Animal Services

- Municipal Law Enforcement
- Public Complaints Handling
- Public Education

Business Investment Sector Development

Business Attraction and Retention

Growth Management

- Airport LeaseManagement/Liaison
- Growth Planning

School Crossing Guards

Commercial Districts & Small Business



SERVICES AND SUB-SERVICES

Tourism Development

- Major Events
- Meetings and Conventions
- Sport Tourism
- Tourism Marketing
- Visitor Services and Visitor
 Centre

Heritage Resource Management

- Heritage Facility and Resource Management
- Heritage Policy, Initiatives and Strategies
- Museum Operations

Cultural Development

- Cultural Marketing
- Cultural Policies and Strategies
- Emerging Creative Sectors (Fashion)
- Events Development
- Film/Film Permits
- Music
- Public Art and Arts Development

Land Use Planning

Real Estate Property

Official Plans

Management

- Secondary Plans
- Special Studies (Community)
- Special Studies (Long-Range)

Transportation Planning

 Sustainable Mobility and Active Transportation

Development Approvals

- Approvals/Implementation
- Grading

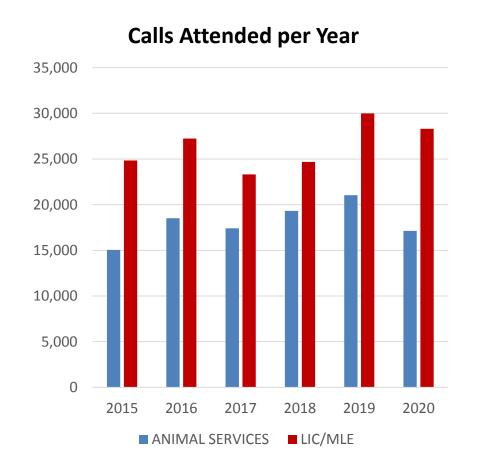




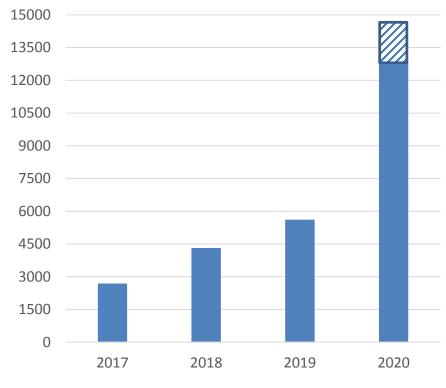
2020 HIGHLIGHTS



By-law Enforcement



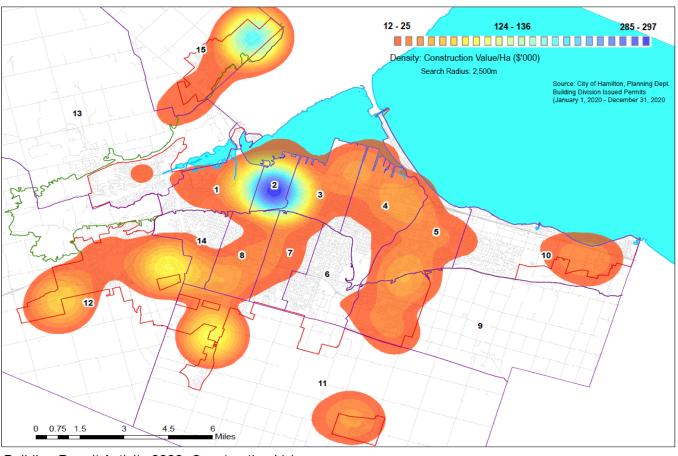
CCMLE Service Calls





Growth and Development

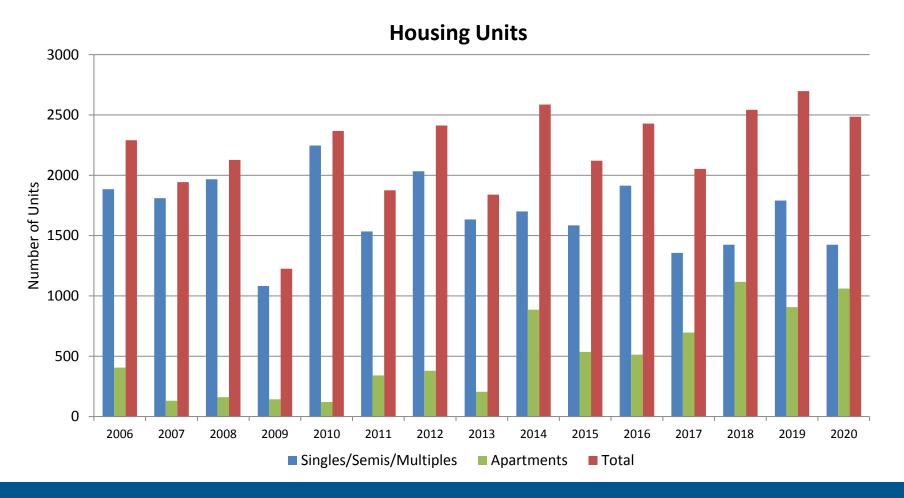
| Year | Construction Value | |
|------|------------------------------------|--|
| 2009 | \$692,402,386 | |
| 2010 | \$1,096,299,091 | |
| 2011 | \$731,019,287 | |
| 2012 | \$1,499,627,394 | |
| 2013 | \$1,025,785,000 | |
| 2014 | \$1,143,192,846 | |
| 2015 | \$1,108,192,846 | |
| 2016 | \$1,056,237,746 | |
| 2017 | \$1,364,145,418 | |
| 2018 | \$1,264,757,129 | |
| 2019 | \$1,408,521,764 \$1,538,521,764 | |
| 2020 | \$1,380,775,409 | |



Building Permit Activity 2020: Construction Value



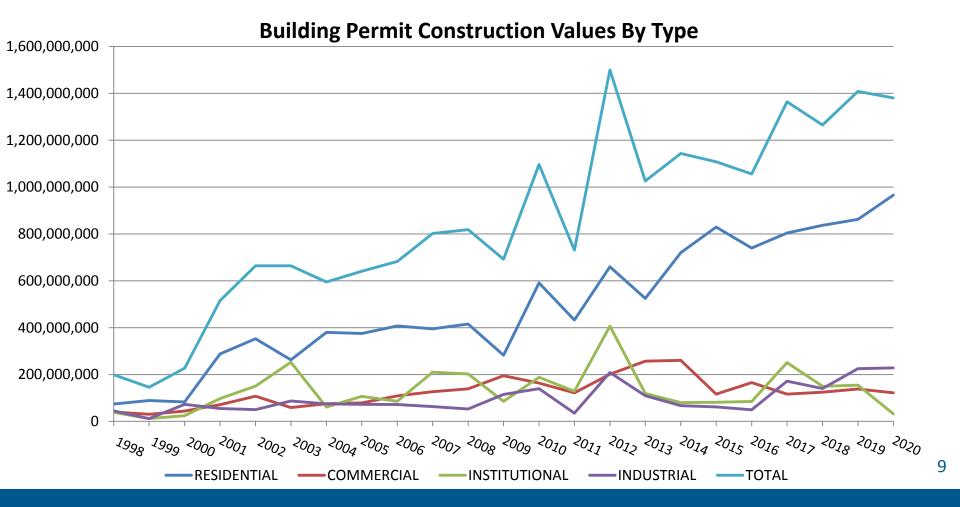
Growth and Development (cont'd)





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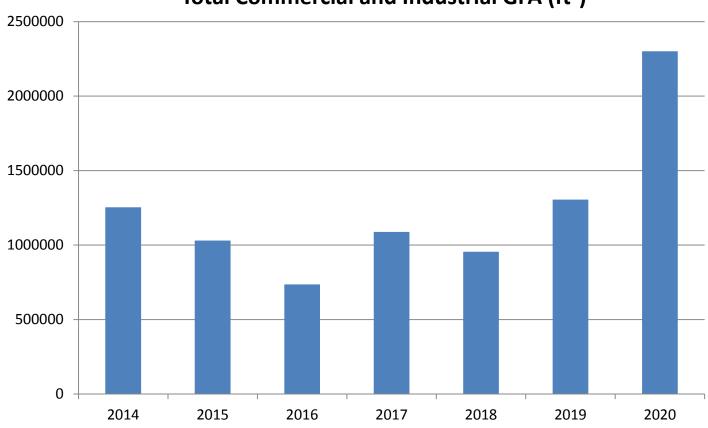
Growth and Development (cont'd)





Growth and Development (cont'd)







Growth and Development (cont'd)

Total Construction Value

Housing Units

Industrial Construction

Non-Residential GFA

3rd highest ever

4th highest ever

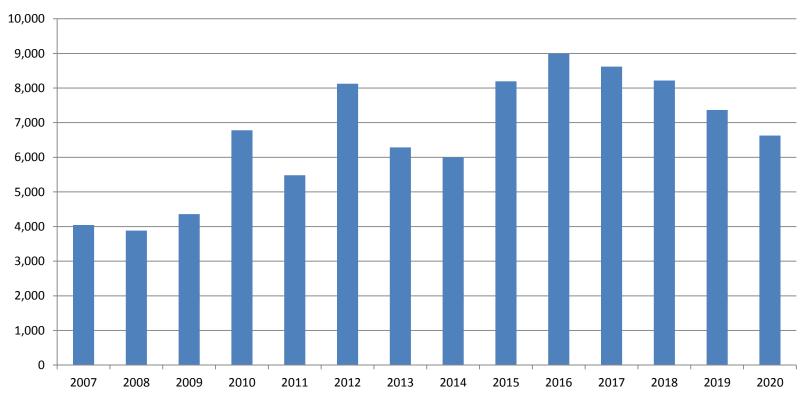
2nd highest ever

Record Year



Growth and Development (cont'd)

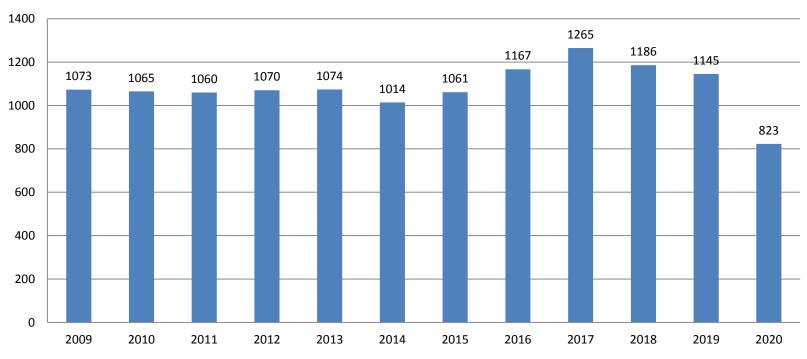
Number of Building Permits Issued Per Year





Growth and Development (cont'd)

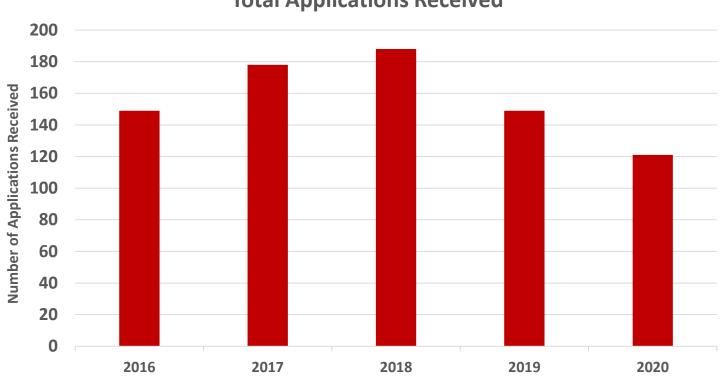
Number of Development Applications





Growth and Development (cont'd)







Culture & Economic Development (cont'd)

- Small Business supports
 - Hamilton Business Centre supported
 155 new business start-ups, creating
 175 jobs
 - 33 Starter Company and Summer Company Program grants
 - Professional mentoring / new business consultations
 - 163 Digital Transformation Grants
 - Hometown Hub
 - Outdoor Dining Districts







Culture & Economic Development (cont'd)

Sector support

- Music on-line musician conference + virtual mentoring
- Creative Sector one-on-one business coaching
- ICT Digital Media Strategy
- Advanced Manufacturing & Products FDI Strategy
- Foreign Trade Zone Point





Hamilton designated as trade zone

The designation means the city can offer a combination of tax and duty relief programs



Culture & Economic Development (cont'd)

Tourism

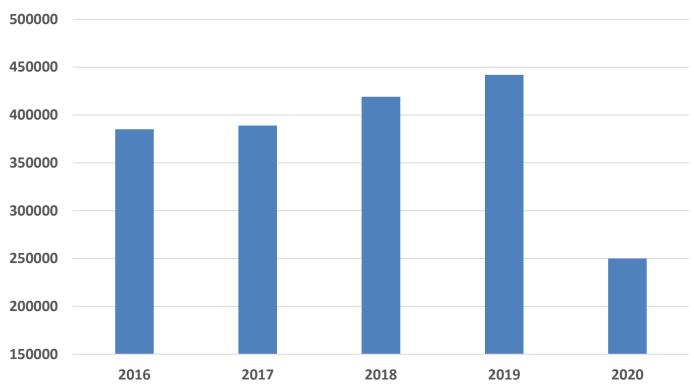
- Re-focussed efforts on local discovery and support for local business (e.g. neighbourhood guides, Holiday Shopping Guide, #loveHamOnt)
- New digital tools including e-brochures and e-familiarization tours
- Increase in audience levels / interactions:

| | 2020 (Q1 to Q3) | 2020 (Q1 to Q3) % +/- |
|--------------------------------|-------------------|-----------------------|
| Total social media followers | 64,167 to 68,131 | +6% |
| Website visitors | 84,578 to 247,779 | +66% |
| External Referrals to partners | 19,086 to 62, 023 | + 69% |
| New eSubscribers | 976 | +51% |



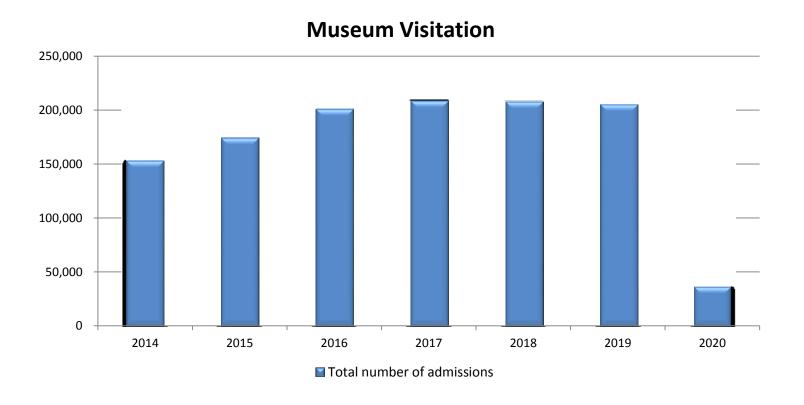
Culture & Economic Development (cont'd)







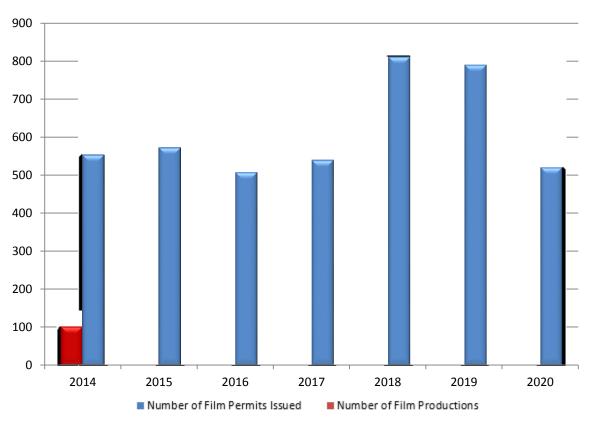
Culture & Economic Development (cont'd)





Culture & Economic Development (cont'd)

Number of Film Permits and Film Productions





Infrastructure & Special Projects

- Road extensions and urbanizations:
 - Arvin Avenue
 - Cormorant Road
 - Upper Sherman
 - North Waterdown Drive
 - First Road West
 - Rymal Road East and R.R. #56
- Parking system improvements
 - Pay-by-phone
 - EV charging stations







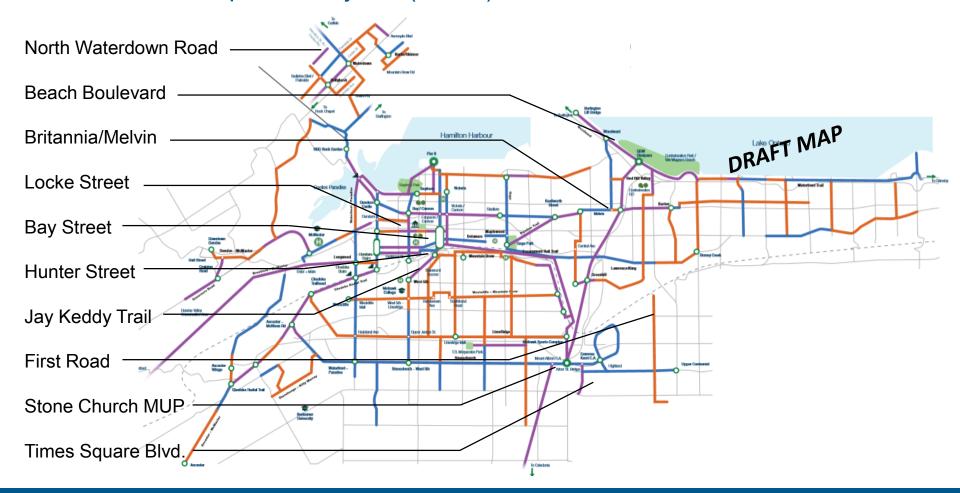


Infrastructure & Special Projects (cont'd)





Infrastructure & Special Projects (cont'd)





Infrastructure & Special Projects (cont'd)

- Water and sewer works
 - Waterdown pumping station upgrades
 - AEGD pumping station upgrades
 - Dickenson/Golf Club Rd.
 Trunk Sanitary Sewer
 - Mewburn Stormwater
 Management Pond
- SCUBE Block 3 Servicing Strategy

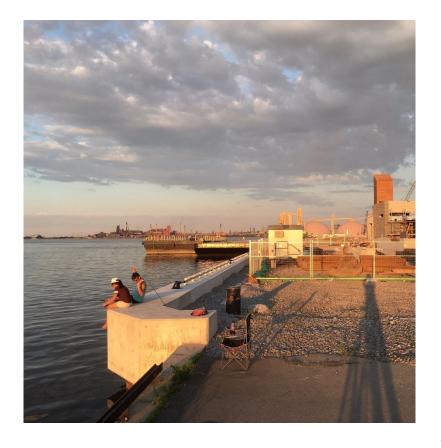




Infrastructure & Special Projects (cont'd)

West Harbour

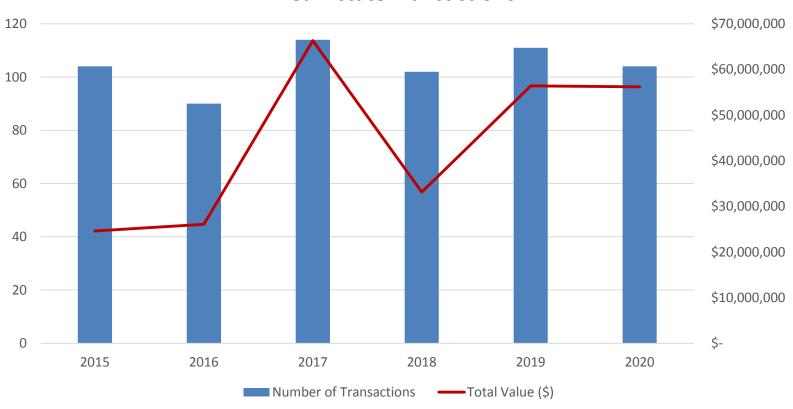
- Pier 8 development Settlement of LPAT industrial
 appeal and completion of
 pumping station, underground
 servicing and road works
- Pier 8 Copps' Pier Park Start of construction
- Piers 6 and 7 Tendering complete for shore wall, boardwalk, waterfront trail and new public space + initiation of disposition strategy for development blocks





Culture & Economic Development (cont'd)

Real Estate Transactions



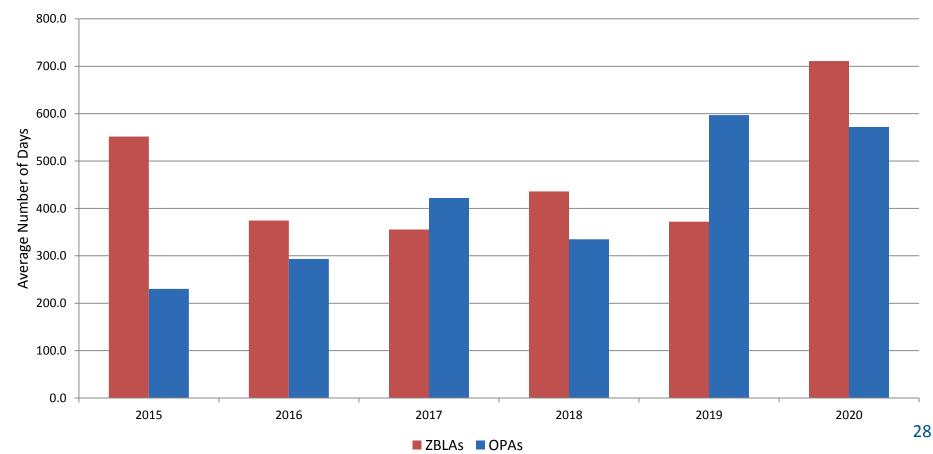


KEY PERFORMANCE INDICATORS



Official Plan/Zoning By-Law Amendments

Approval Timelines - Reports to Planning Committee





Zoning Reviews

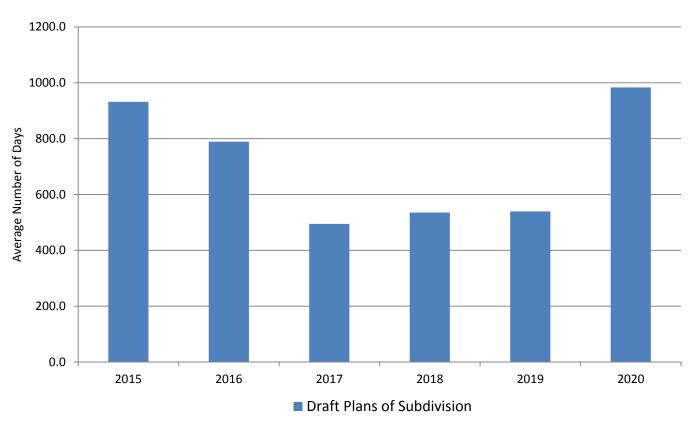
Average Number of Days to Complete a Zoning Review for Planning Files





Subdivisions

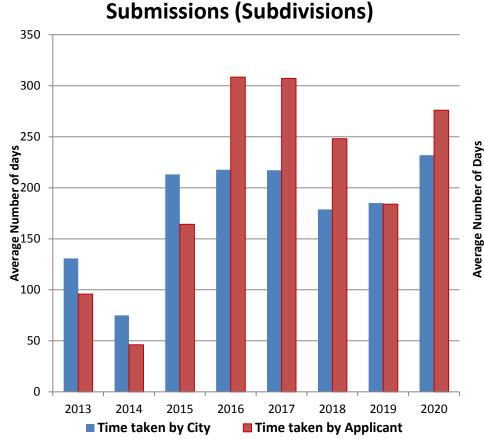
Approval Timelines - Draft Plans to Planning Committee



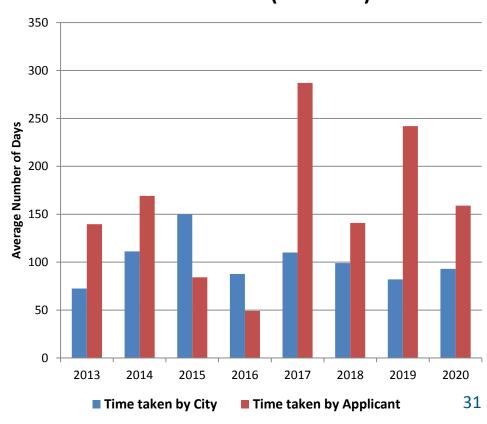


Engineering Submissions

Processing Time for Engineering Submissions (Subdivisions)



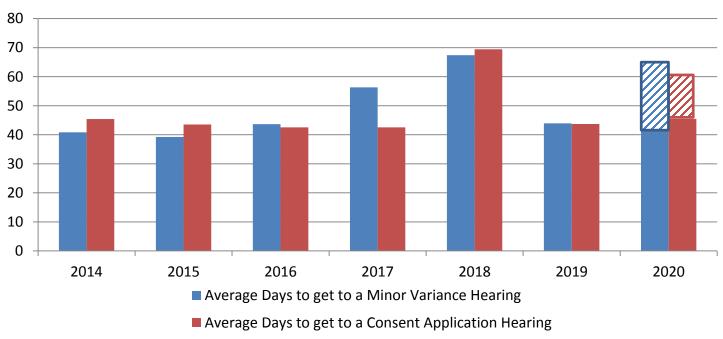
Processing Time for Engineering Submissions (Site Plan)





Committee of Adjustment

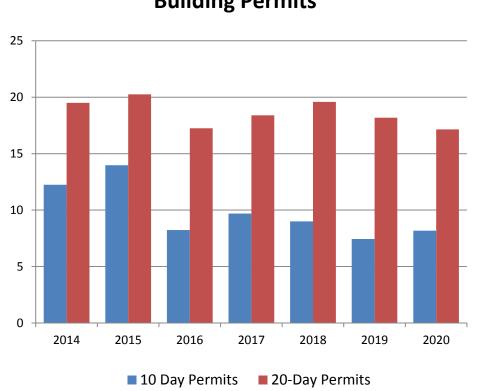
Average Number of Days to get to Hearing for a Minor Variance and Consent Application



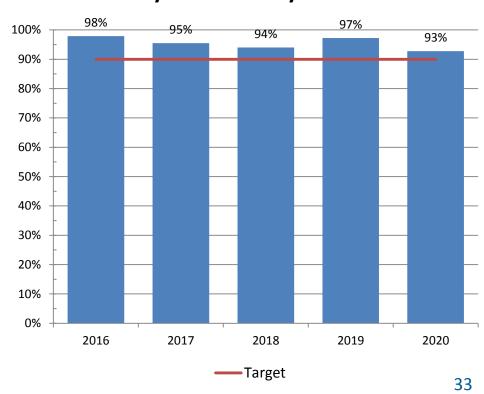


Building Permits

Average First Review Time for Building Permits



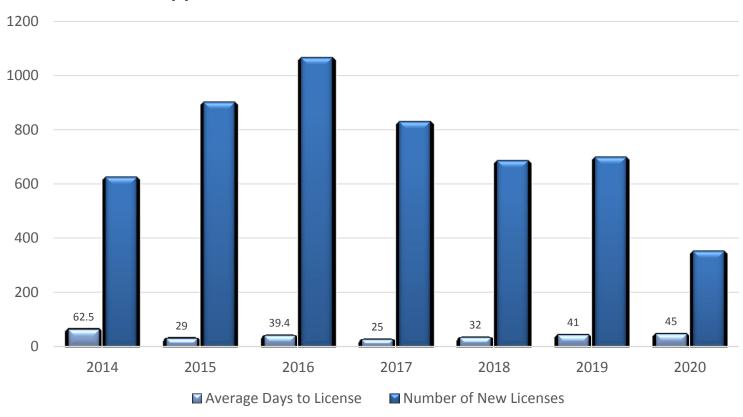
% of Applications Reviewed within 5 Days of Statutory Timeline





Business Licenses

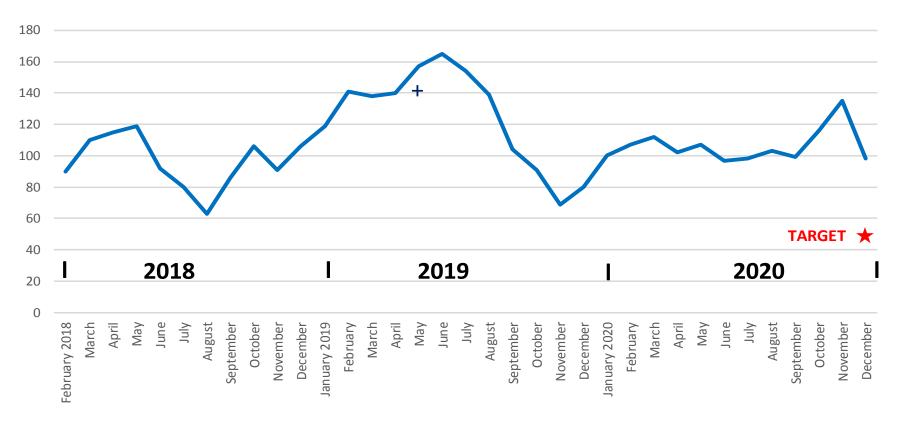
Approval Timelines – New Business Licenses





Transportation Planning Reviews

Transportation Development Reviews – Cumulative Outstanding Balance





OPEN FOR BUSINESS / CONTINUOUS IMPROVEMENT



Open For Business

2020 Initiatives

- Building Permits
 - Reduced outstanding permits to less than 800 (was > 10,000 in 2014)
 - Created individual dashboards for each plan reviewer
- Development Approvals
 - Completed review of site plan process in partnership with HBSA
 - Merger of traffic impact / TDM review
- Film
 - Established internal service level agreements to streamline approvals process + maximize City revenue opportunities



Open For Business

2021 Initiatives

- Process improvements
 - Review of Formal Consultation process
 - Partnering Agreements with Public Works
 - Transportation Planning reviews
- Digital Service Delivery
 - Continue to digitize all microfiche files to improve staff access and review of records
 - Perform a Building Inspection Service Delivery Review to evaluate the opportunity of inputting notes and records by staff in the field



Open For Business

2021 Initiatives (cont'd)

- AMANDA (added in 2020)
 - Planning / Engineering review (Site Plans + Subdivisions)
- AMANDA (to be added in 2021)
 - Planning / Engineering review (Plan of Condominium + Heritage + C of A + Consent + Construction Services + Sewer and Water Permits)
- Applicant Portal
 - Building Permits launched 2019
 - Site Plan applications and Film Permit application potentially 2022



TRENDS & ISSUES 2021-2024

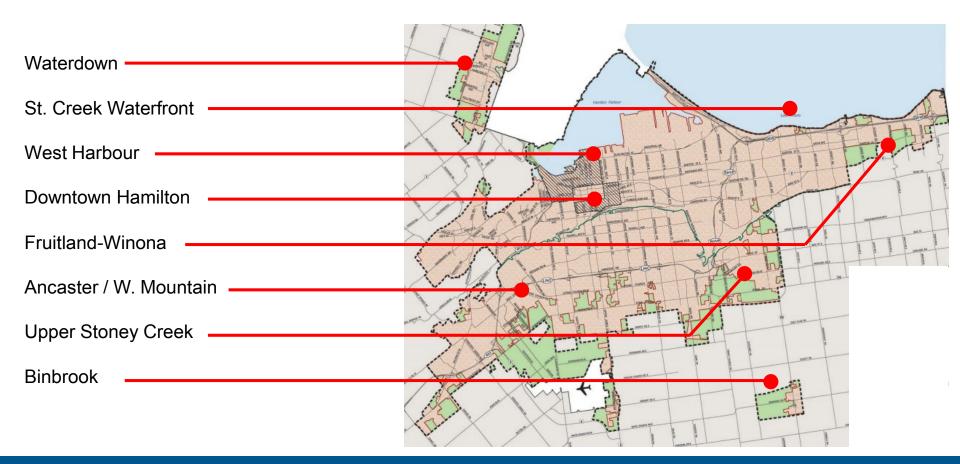


Development Application Forecast

| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 (f) | 2022 (f) |
|-------------------------|------|------|------|------|------|------|----------|----------|
| OPA (all types) | 23 | 27 | 41 | 25 | 16 | 28 | 18 | 14 |
| ZBA (all types) | 59 | 67 | 87 | 59 | 54 | 46 | 77 | 68 |
| Condos (all types) | 19 | 16 | 12 | 16 | 8 | 15 | 6 | 6 |
| Site Plans (all types) | 186 | 192 | 234 | 223 | 179 | 130 | 148 | 172 |
| Subdivision (all types) | 17 | 18 | 10 | 11 | 5 | 9 | 6 | 15 |
| Severances | 112 | 107 | 114 | 157 | 135 | 94 | 66 | 114 |
| Minor Variances | 386 | 444 | 470 | 428 | 466 | 268 | 292 | 444 |
| FC | 114 | 163 | 139 | 139 | 139 | 148 | 105 | 139 |
| OTHER | 145 | 133 | 158 | 128 | 143 | 85 | 78 | 45 |
| | | | | | | | | |
| TOTAL | 1061 | 1167 | 1265 | 1186 | 1145 | 823 | 796 | 1017 |

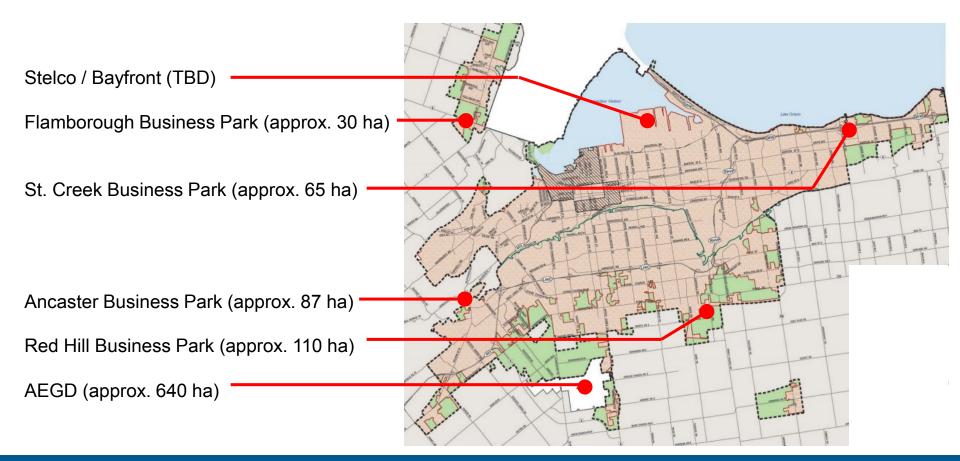


Residential Development Potential 2021-2024





Employment Development Potential 2021-2024





Critical Growth-Related Infrastructure

- Waterdown Sanitary Pumping Station
- North Waterdown Road
- AEGD Pumping Station upgrades
- Dickenson Road urbanization and extension of trunk to AEGD
- Rymal Rd. / Hwy. 56 road urbanizations
- Lower Stoney Creek pumping station capacity



Post-COVID Economic Recovery

- Recovery of businesses in the retail, hospitality and creative industries
- Office market / impact of telework
- Travel restrictions and residual lack of consumer confidence in travel
- Changes in mobility patterns

Changing Policy Environment

- Changing role of Conservation Authorities and potential for downloading of responsibilities
- New Ontario Building Code
- Developer-initiated urban boundary expansions
- LPAT appeals of heritage matters



Staffing and Resourcing

- Workload
- Pending retirements
- Recruitment challenges

Pressure Areas

- Heritage Planning
- o Film
- By-law enforcement
- Development Review





2021 KEY INITIATIVES



Planning for Future Growth

- Planning Initiatives
 - o GRIDS2
 - Residential Zoning By-law
 - Planning for Waterdown and Dundas nodes
 - Fruitland-Winona Block 1 Servicing Strategy
 - Site Plan & Urban Design
 Guidelines (incl. Green Standards)
 - Urban Forest Strategy
 - Community Energy and Emissions
 Plan

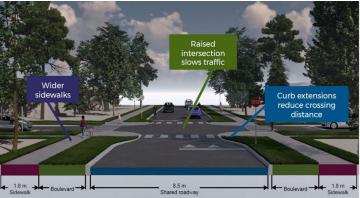




Infrastructure & Special Projects

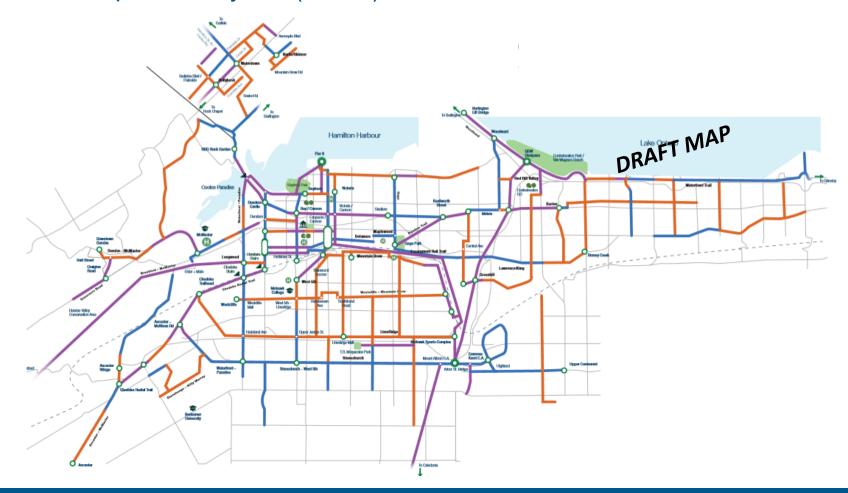
- Roads and Transportation Planning
 - A-Line functional design
 - LINC/RHVP Feasibility Study
 - Complete Streets Guidelines
 - Parking Master Plan
 - Truck Route Master Plan
 - North Waterdown Drive
 - Nebo Road
- Environmental Assessments
 - Gordon Dean Avenue
 - Barton Street/Fifty Road
 - URHVP and Twenty Road Extension
 - Upper Wellington
 - Garner Road and Rymal Road East



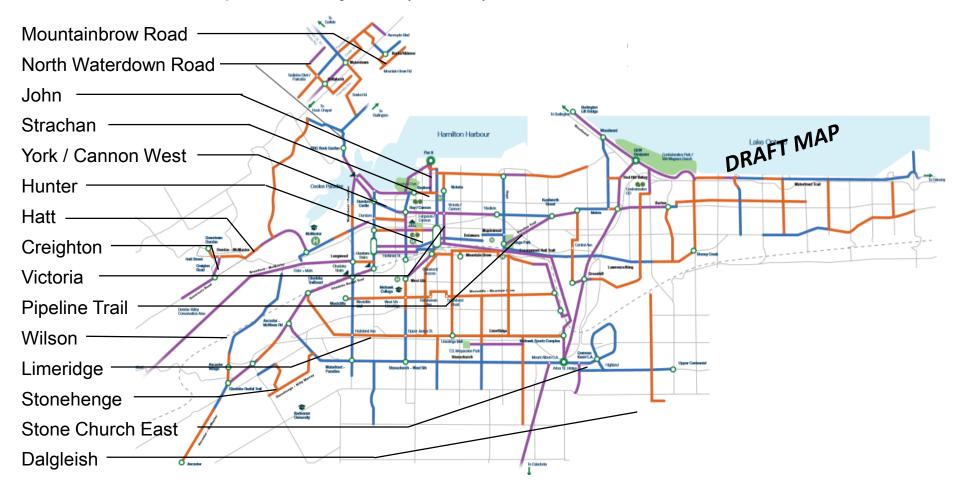














- AEGD servicing
 - AEGD pumping station upgrades
 - Dickenson/Golf Club Trunk Sanitary Sewer
 - Garner Road Trunk Sanitary Sewer Extension
 - Dickenson Road West Sanitary Sewer
 - Environmental Assessments for Glancaster Road, Book
 Road Extension and Southcote Road / Smith Road Corridor



- West Harbour
 - Pier 8 development Execution of Development Agreement and launch of marketing / pre-sales
 - Pier 8 Copps' Pier Park Opening
 - Piers 6 and 7 Completion of shore wall rehabilitation and boardwalk + launch of interim animation strategy
- Entertainment District
- Barton Tiffany Lands



Culture & Economic Development

- 2021 2025 Economic Development Action Plan
- Sector Strategies
 - Advanced Manufacturing
 - Life Sciences
 - Foreign Direct Investment
 - Music Sector
 - Commercial Retail Assessment Study
- Bayfront Strategy



Culture & Economic Development (cont'd)

- 2021-2026 Tourism Strategy update
- Major Tourism Events
 - Hamilton 175
 - o 2021 Grey Cup
 - 2021 Country Music Association of Ontario
 - 2021 Canadian Chess Open & Canadian Youth Chess Championship
 - 2021 Kin Canada National Convention





2021 PRELIMINARY TAX OPERATING BUDGET



Organizational Chart

General Manager Jason Thorne

Manager, Strategic Continuous Improvement & Open for Business Robert Lalli (2.0) Administrative Coordinator Laura McDavid (1.0)

Director Strategic Initiatives
Marty Hazell (3.0)

Director
Transportation
Planning &
Parking
Brian
Hollingworth
(139.24)

Director,
Building &
Chief
Building
Official
Ed
VanderWindt
(109.32)

Director
Licensing &
By-Law
Services
Ken
Leendertse
(110.15)

Director Tourism & Culture Carrie Brooks-Joiner (72.79)

Sr. Director Growth Management Tony Sergi (56.88)

Director Economic Development Norm Schleehahn (45.99) Director Planning & Chief Planner Steve Robichaud (78.00)

| Complement (FTE) | Management | Other | Total | Staff to Mgmt. Ratio |
|---------------------|------------|--------|---------|-------------------------|
| 2020 | 39.50 | 593.12 | 632.62 | 15.01:1 |
| 2021 | 36.00 | 583.37 | 619.37 | 16.20:1 |
| Change | (3.50) | (9.75) | (13.25) | |



2021 Operating Budget By Division

| | 2020 | 2020 | 2020 | 2021 | 2021 | '21 Prel. Net | '21 Prel. Net |
|---------------------------------------|------------|------------|------------|-------------|-------------|--------------------|---------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | '20 Rest. Net (\$) | '20 Rest. Net |
| General Manager | 1,012,850 | 1,012,850 | 853,780 | 1,041,250 | 1,054,730 | 41,880 | 4.1% |
| Transportation, Planning and Parking | 16,712,290 | 1,769,380 | 4,747,150 | 16,915,220 | 1,976,870 | 207,490 | 11.7% |
| Building | 15,710,430 | 1,545,790 | 1,626,350 | 16,071,100 | 1,112,070 | -433,720 | (28.1%) |
| Economic Development | 7,597,150 | 5,391,620 | 5,325,410 | 9,276,540 | 5,573,650 | 182,030 | 3.4% |
| Growth Management | 6,873,750 | 346,130 | -1,985,920 | 7,026,980 | 485,790 | 139,660 | 40.3% |
| Licensing & By-Law Services | 12,890,830 | 6,756,610 | 6,991,430 | 13,157,220 | 6,781,360 | 24,750 | 0.4% |
| LRT Office | 9,196,740 | 0 | 0 | 0 | 0 | 0 | 0.0% |
| Planning | 8,983,790 | 3,735,710 | 3,664,980 | 9,072,030 | 3,853,260 | 117,550 | 3.1% |
| Tourism & Culture | 10,652,460 | 9,254,450 | 8,306,530 | 11,130,310 | 9,489,530 | 235,080 | 2.5% |
| Total Planning & Economic Development | 89,630,290 | 29,812,540 | 29,529,720 | 83,690,650 | 30,327,260 | 514,720 | 1.7% |



2021 Departmental Budget Drivers

Cost drivers:

- Employee Related Costs \$1,307,230
- Computer Hardware/Lease Costs \$133,180
- Increase in insurance including vehicle insurance \$106,640
- Facilities Recoveries \$97,570
- Building and grounds maintenance and repair \$100,140
- Net increase in Fees and General Revenues (\$892,490)
- Net increase in Grants and Subsidies (\$309,540)



Multi-Year Outlook

| | 2021 | 2022 | 2021 - 2022 | 2023 | 2022 - 2023 | 2024 | 2023 - 2024 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | Preliminary | Preliminary | % | Preliminary | % | Preliminary | % |
| | Net | Net | Change | Net | Change | Net | Change |
| General Manager | 1,054,730 | 1,088,500 | 3.2% | 1,134,820 | 4.3% | 1,170,260 | 3.1% |
| Transportation, Planning and Parking | 1,976,870 | 2,303,540 | 16.5% | 2,307,480 | 0.2% | 2,290,780 | -0.7% |
| Building | 1,112,070 | 1,146,890 | 3.1% | 1,171,380 | 2.1% | 1,194,230 | 2.0% |
| Economic Development | 5,573,650 | 5,713,700 | 2.5% | 5,850,190 | 2.4% | 5,961,850 | 1.9% |
| Growth Management | 485,790 | 522,080 | 7.5% | 646,630 | 23.9% | 703,810 | 8.8% |
| Licensing & By-Law Services | 6,781,360 | 6,999,420 | 3.2% | 7,163,090 | 2.3% | 7,303,460 | 2.0% |
| Planning | 3,853,260 | 4,029,900 | 4.6% | 4,150,110 | 3.0% | 4,279,620 | 3.1% |
| Tourism & Culture | 9,260,150 | 9,458,540 | 2.1% | 9,623,070 | 1.7% | 9,777,110 | 1.6% |
| Total Planning & Economic Development | 30,097,880 | 31,262,570 | 3.9% | 32,046,770 | 2.5% | 32,681,120 | 2.0% |



2021 PRELIMINARY TAX OPERATING BUDGET

General Manager's Office



2021 Operating Budget by Section

| | 2020 | 2020 | 2020 | 2021 | 2021 | '21 Preli. | '21 Preli. |
|-----------------------|-----------|-----------|-----------|-------------|-------------|----------------|---------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | '20 Rest. (\$) | '20 Rest. (%) |
| Strategic Initiatives | 370,990 | 370,990 | 273,480 | 385,190 | 385,190 | 14,200 | 3.8% |
| GM Office | 641,860 | 641,860 | 580,300 | 656,060 | 669,540 | 27,680 | 4.3% |
| Total General Manager | 1,012,850 | 1,012,850 | 853,780 | 1,041,250 | 1,054,730 | 41,880 | 4.1% |

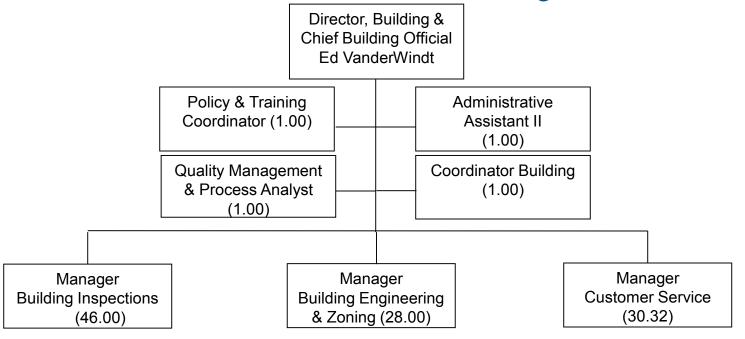


2021 PRELIMINARY TAX OPERATING BUDGET

Building



Organizational Chart



| Complement (FTE) | Management | Other | Total | Staff to Management Ratio |
|---------------------|------------|--------|--------|---------------------------------|
| 2020 | 4.00 | 106.32 | 110.32 | 26.58:1 |
| 2021 | 4.00 | 105.32 | 109.32 | 26.33:1 |
| Change | 0.00 | (1.00) | (1.00) | |



2021 Operating Budget by Section

| | 2020 | 2020 | 2020 | 2021 | 2021 | '21 Preli. | '21 Preli. |
|--------------------------------|------------|-----------|-----------|-------------|-------------|----------------|---------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | '20 Rest. (\$) | '20 Rest. (%) |
| Administration - Building Serv | 287,320 | 277,920 | 328,310 | 312,060 | 308,060 | 30,140 | 10.8% |
| Building Inspections | 617,370 | 617,370 | 632,300 | 628,510 | 628,510 | 11,140 | 1.8% |
| Engineering & Zoning Services | 1,324,810 | (57,660) | 449,230 | 1,338,290 | (47,620) | 10,040 | (17.4%) |
| Enterprise Model | 13,262,190 | 489,420 | 0 | 13,569,120 | 0 | (489,420) | (100.0%) |
| Plan Examination Sec | 218,740 | 218,740 | 216,510 | 223,120 | 223,120 | 4,380 | 2.0% |
| Total Building | 15,710,430 | 1,545,790 | 1,626,350 | 16,071,100 | 1,112,070 | (433,720) | (28.1%) |

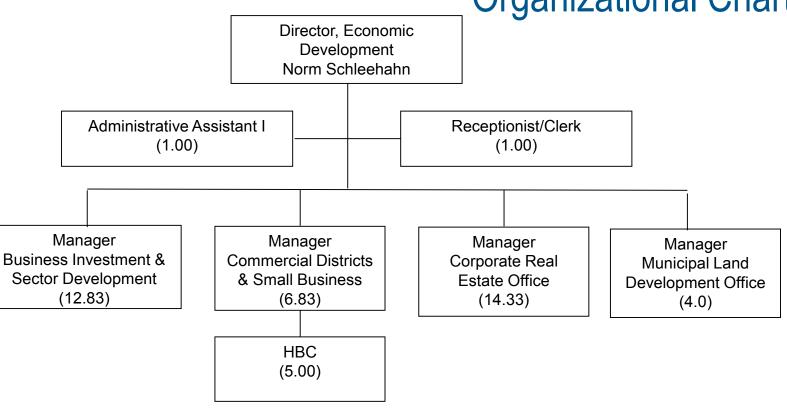


2021 PRELIMINARY TAX OPERATING BUDGET

Economic Development



Organizational Chart



| Complement (FTE) | Management | Other | Total | Staff to Management Ratio |
|---------------------|------------|-------|-------|---------------------------------|
| 2020 | 5.00 | 40.99 | 45.99 | 8.20:1 |
| 2021 | 5.00 | 40.99 | 45.00 | 8.20:1 |
| Change | 0.00 | 0.00 | 0.00 | |



2021 Operating Budget by Section

| | 2020 | 2020 | 2020 | 2021 | 2021 | '21 Preli. | '21 Preli. |
|---|-----------|-----------|-----------|-------------|-------------|----------------|---------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | '20 Rest. (\$) | '20 Rest. (%) |
| Corporate Real Estate Office | 797,020 | 649,200 | 715,940 | 2,289,460 | 725,820 | 76,620 | 11.8% |
| Commercial Districts and Small Business | 3,232,380 | 1,605,890 | 1,630,150 | 3,254,300 | 1,632,420 | 26,530 | 1.7% |
| Municipal Land Development | 349,170 | 220,010 | 114,800 | 360,940 | 229,570 | 9,560 | 4.3% |
| Business Development | 3,218,580 | 2,916,520 | 2,864,520 | 3,371,840 | 2,985,840 | 69,320 | 2.4% |
| Total Economic Development | 7,597,150 | 5,391,620 | 5,325,410 | 9,276,540 | 5,573,650 | 182,030 | 3.4% |

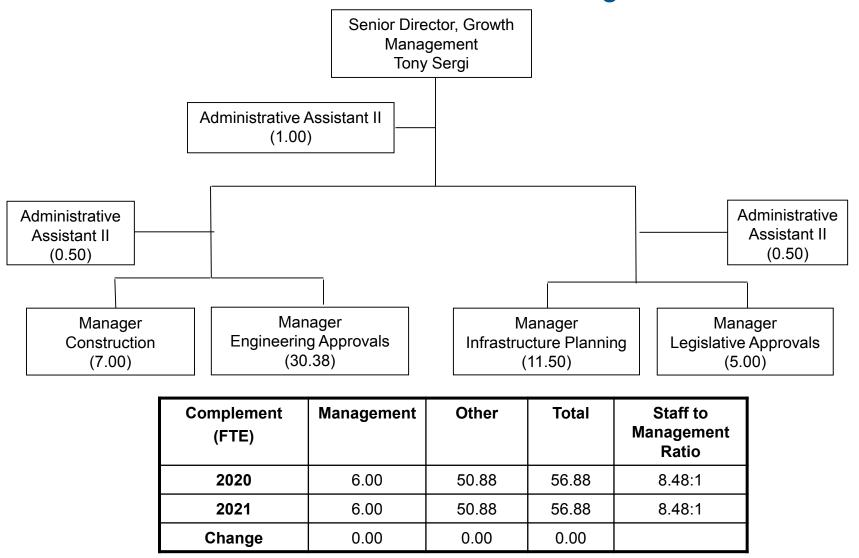


2021 PRELIMINARY TAX OPERATING BUDGET

Growth Management



Organizational Chart





2021 Operating Budget by Section

| | 2020 | 2020 | 2020 | 2021 | 2021 | 21 Prelim. | 21 Prelim. |
|---------------------------------|-----------|-----------|------------|-------------|-------------|---------------|--------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | 20 Rest. (\$) | 20 Rest. (%) |
| Infrastructure Planning | 2,374,030 | 1,045,560 | 1,574,240 | 2,400,570 | 1,065,260 | 19,700 | 1.9% |
| Grading & Construction Services | 746,760 | 131,790 | 133,800 | 765,520 | 150,550 | 18,760 | 14.2% |
| Growth Management | 3,752,960 | -831,220 | -3,693,960 | 3,860,890 | -730,020 | 101,200 | 12.2% |
| Total Growth Management | 6,873,750 | 346,130 | -1,985,920 | 7,026,980 | 485,790 | 139,660 | 40.3% |



2021 PRELIMINARY TAX OPERATING BUDGET

Licensing & By-Law Services





Director, Licensing & By-Law Services Ken Leendertse

Administrative Assistant II (1.00)

Manager, Animal Services (36.63)

Manager, Licensing (28.00)

Manager, Municipal Law Enforcement (36.52)

Manager, Service Delivery (7.00)

| Complement (FTE) | Management | Other | Total | Staff to Management Ratio |
|---------------------|------------|--------|--------|---------------------------------|
| 2020 | 5.00 | 105.15 | 110.15 | 21.03:1 |
| 2021 | 5.00 | 105.15 | 110.15 | 21.03:1 |
| Change | 0.00 | 0.00 | 0.00 | |



| | 2020 | 2020 | 2020 | 2021 | 2021 | 21 Prelim. | 21 Prelim. |
|-----------------------------------|------------|-----------|-----------|-------------|-------------|---------------|--------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | vs. | VS. |
| | Gross | Net | Net | Gross | Net | 20 Rest. (\$) | 20 Rest. (%) |
| Service Delivery | 657,740 | 657,740 | 598,000 | 671,910 | 671,910 | 14,170 | 2.2% |
| Animal Services | 4,490,260 | 2,863,250 | 3,065,940 | 4,631,850 | 2,954,840 | 91,590 | 3.2% |
| Directors Office L&BL | 594,410 | 570,510 | 778,760 | 591,460 | 599,570 | 29,060 | 5.1% |
| Licensing | 3,014,540 | -474,450 | -428,220 | 3,175,500 | -537,140 | -62,690 | (13.2%) |
| Municipal Law Enforcement | 4,133,880 | 3,139,560 | 2,976,950 | 4,086,500 | 3,092,180 | -47,380 | (1.5%) |
| Total Licensing & By-Law Services | 12,890,830 | 6,756,610 | 6,991,430 | 13,157,220 | 6,781,360 | 24,750 | 0.4% |

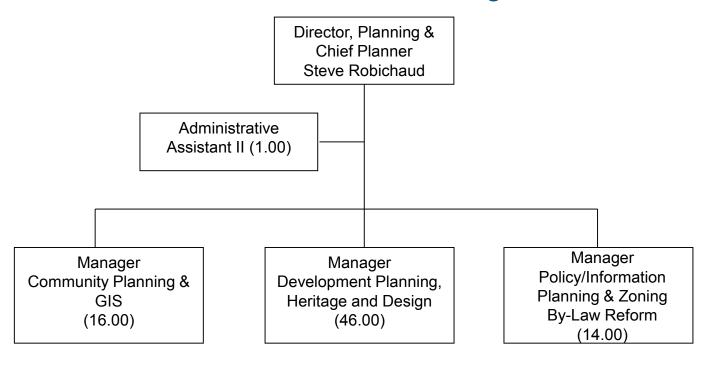


2021 PRELIMINARY TAX OPERATING BUDGET

Planning



Organizational Chart



| Complement (FTE) | Management | Other | Total | Staff to Management Ratio |
|---------------------|------------|-------|-------|---------------------------------|
| 2020 | 4.00 | 74.00 | 78.00 | 18.5:1 |
| 2021 | 4.00 | 74.00 | 78.00 | 18.5:1 |
| Change | 0.00 | 0.00 | 0.00 | |



| | 2020 | 2020 | 2020 | 2021 | 2021 | '21 Preli. | '21 Preli. |
|--------------------------------|-----------|-----------|-----------|-------------|-------------|----------------|---------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | '20 Rest. (\$) | '20 Rest. (%) |
| Community Planning | 1,755,200 | 1,751,200 | 1,636,470 | 1,781,070 | 1,777,070 | 25,870 | 1.5% |
| Planning & Committee of Adjmt | 5,666,970 | 1,735,560 | 1,795,500 | 5,759,250 | 1,821,310 | 85,750 | 4.9% |
| Policy Planning, Zoning & Data | 1,561,620 | 248,950 | 233,010 | 1,531,710 | 254,880 | 5,930 | 2.4% |
| Total Planning | 8,983,790 | 3,735,710 | 3,664,980 | 9,072,030 | 3,853,260 | 117,550 | 3.1% |

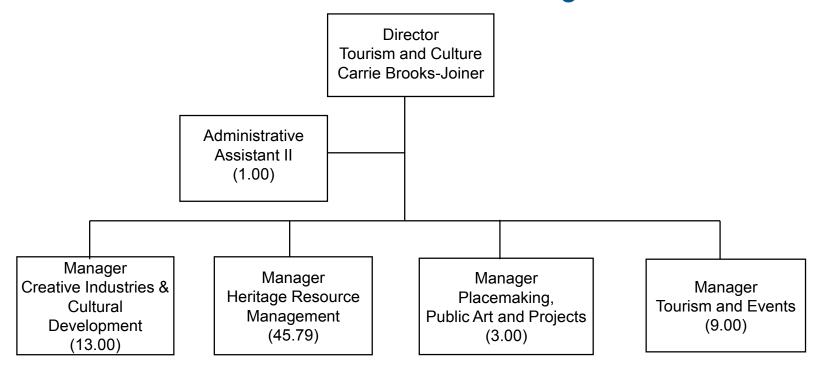


2021 PRELIMINARY TAX OPERATING BUDGET

Tourism & Culture



Organizational Chart



| Complement (FTE) | Management | Other | Total | Staff to Management Ratio |
|---------------------|------------|-------|-------|---------------------------------|
| 2020 | 5.00 | 67.79 | 72.79 | 13.56:1 |
| 2021 | 5.00 | 67.79 | 72.79 | 13.56:1 |
| Change | 0.00 | 0.00 | 0.00 | |



| | 2020 | 2020 | 2020 | 2021 | 2021 | '21 Preli. | '21 Preli. |
|--|------------|-----------|-----------|-------------|-------------|----------------|---------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | '20 Rest. (\$) | '20 Rest. (%) |
| Place Making, Public Arts and Projects | 673,270 | 662,970 | 662,160 | 695,290 | 682,990 | 20,020 | 3.0% |
| Creative Industries and Cultural Development | 1,792,390 | 1,712,920 | 1,694,870 | 1,828,970 | 1,749,500 | 36,580 | 2.1% |
| Heritage Resource Management | 5,934,860 | 4,752,980 | 4,374,100 | 6,307,540 | 4,884,890 | 131,910 | 2.8% |
| Tourism | 1,544,940 | 1,418,580 | 897,580 | 1,592,830 | 1,466,470 | 47,890 | 3.4% |
| Directors Office T&C | 707,000 | 707,000 | 677,820 | 705,680 | 705,680 | (1,320) | (0.2%) |
| Total Tourism & Culture | 10,652,460 | 9,254,450 | 8,306,530 | 11,130,310 | 9,489,530 | 235,080 | 2.5% |

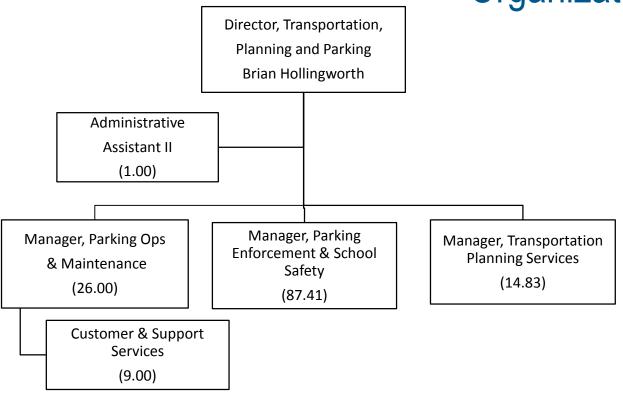


2021 PRELIMINARY TAX OPERATING BUDGET

Transportation Planning & Parking



Organizational Chart



| Complement (FTE) | Management | Other | Total | Staff to Management Ratio | |
|---------------------|------------|--------|--------|---------------------------------|--|
| 2020 | 4.00 | 135.24 | 139.24 | 33.81:1 | |
| 2021 | 4.00 | 135.24 | 139.24 | 33.81:1 | |
| Change | 0.00 | 0.00 | 0.00 | | |



| | 2020 | 2020 | 2020 | 2021 | 2021 | '21 Preli. | '21 Preli. |
|--|------------|-------------|-----------|-------------|-------------|----------------|---------------|
| | Restated | Restated | Projected | Preliminary | Preliminary | VS. | VS. |
| | Gross | Net | Net | Gross | Net | '20 Rest. (\$) | '20 Rest. (%) |
| Transportation Planning | 1,819,330 | 1,316,110 | 1,414,520 | 1,950,530 | 1,445,570 | 129,460 | 9.8% |
| Director's Office TPP | 139,470 | 133,170 | 370,190 | 166,470 | 166,470 | 33,300 | 25.0% |
| Hamilton Municipal Parking System | 12,858,150 | (1,575,240) | 1,176,270 | 12,885,150 | (1,548,240) | 27,000 | (1.7%) |
| School Crossing | 1,895,340 | 1,895,340 | 1,786,180 | 1,913,070 | 1,913,070 | 17,730 | 0.9% |
| Total Transportation, Planning and Parking | 16,712,290 | 1,769,380 | 4,747,150 | 16,915,220 | 1,976,870 | 207,490 | 11.7% |





THANK YOU

