

HOPA

P O R T S



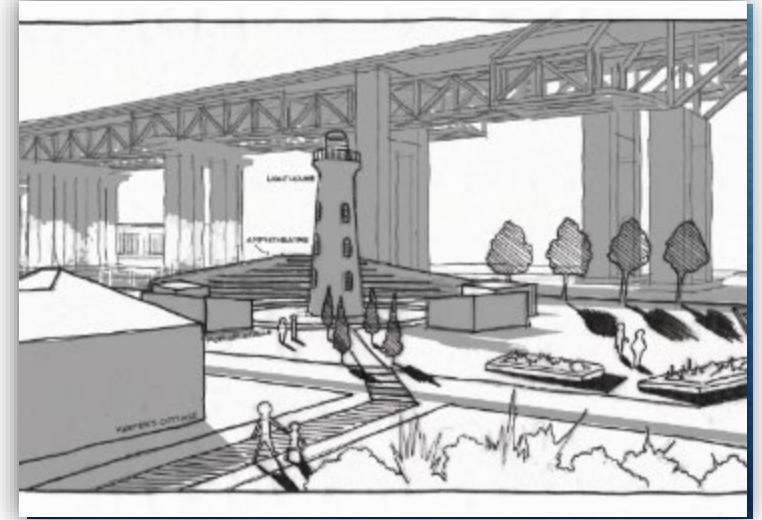
TRANSPORTATION SECTOR LEADERSHIP

**Port-City partnership to build a
prosperous Hamilton**



PROSPEROUS PORT CITY

**Current investments and what
they mean for businesses and
residents**



PORT CITY PRIDE

**Partnerships to support our
neighbours, neighbourhoods,
and the environment**

HOPA PORTS

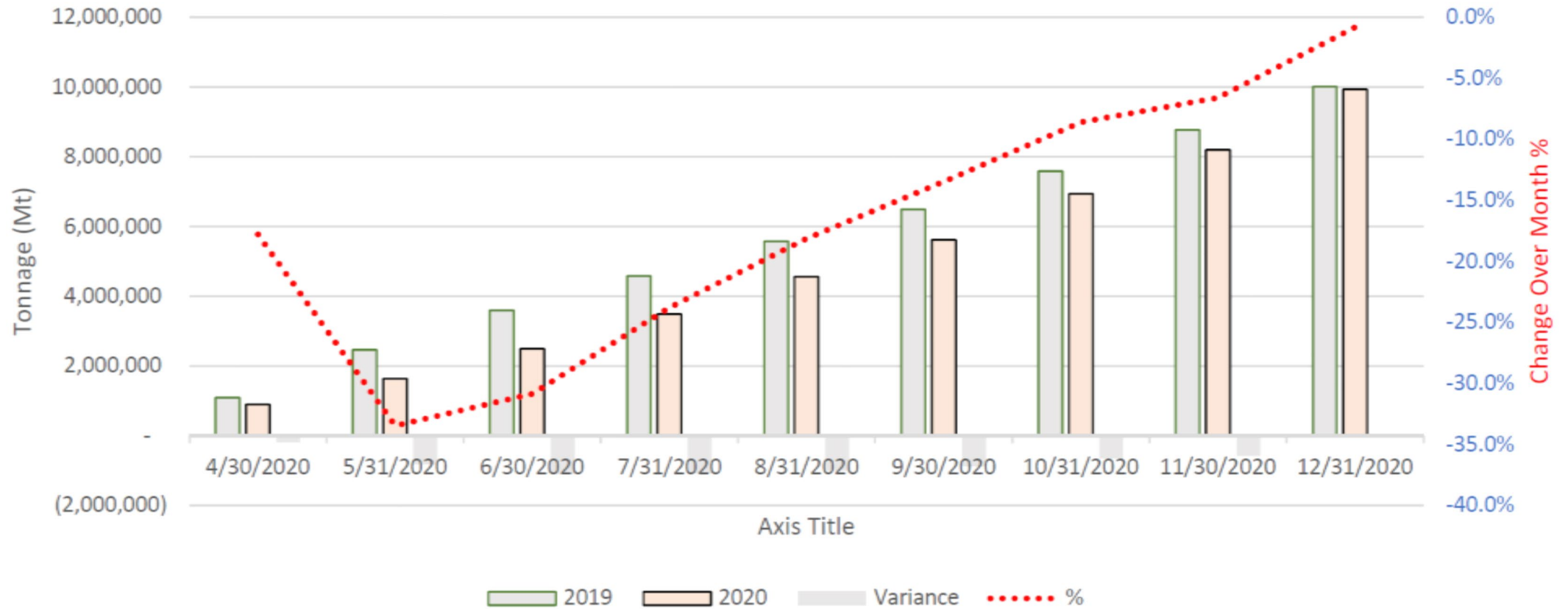
REGIONAL ECONOMIC IMPACT

- 40,000 jobs in Ontario
- \$3+ billion in cargo
- Support for key industries



CARGO HIGHLIGHTS

Hamilton Port YTD Overall Tonnage Recovery
April to December





TRANSPORTATION SECTOR LEADERSHIP

Canada

HOPA
PORTS

ALIGNMENT WITH HAMILTON ECONOMIC DEVELOPMENT OBJECTIVES

KEY INDUSTRY SECTORS

The infographic is divided into two vertical panels. The left panel has a dark red background and the right panel has a black background. Each sector is represented by a white icon and a text label below it.

- ADVANCED MANUFACTURING**: Icon of a gear with a wrench inside.
- AGRICULTURE**: Icon of a barn, a field, and a leaf.
- CREATIVE / CULTURAL INDUSTRIES**: Icon of a clapperboard.
- FINANCIAL / INSURANCE / REAL ESTATE**: Icon of a pie chart with a shaded slice.
- GOODS MOVEMENT**: Icon of a globe with a location pin and a dashed line.
- ICT / DIGITAL MEDIA**: Icon of a computer monitor with a play button.
- LIFE SCIENCES**: Icon of a microscope.
- TOURISM**: Icon of a map with a location pin.

INVEST IN HAMILTON





TOURISM

HARBOUR WEST MARINA

H O P A P O R T S

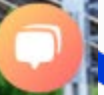
FOREIGN TRADE ZONE

HAMILTON FOREIGN TRADE ZONE (FTZ)

One of Canada's leading multi-modal cities, Hamilton is a prime gateway for Canadian businesses looking to export their product. This fact is enhanced with the Government of Canada identifying the City of Hamilton as a federally designated Foreign Trade Zone (FTZ) point in collaboration with the Hamilton Oshawa Port Authority and the John C. Munro Hamilton International Airport.

Hamilton's Foreign Trade Zone point aims to help businesses expand their reach to international markets through a combination of tax and duty relief programs, tariff exemptions and exclusive concierge investment services by a dedicated group of sector experts. These individuals are at the ready to assist businesses with inquiries, information, programs and incentives to advance and expand international trade opportunities. Hamilton's FTZ point also provides direct contact and programs offered by the Canada Border Service Agency (CBSA) as well as the Canada Revenue Agency (CRA) and various Federal and Provincial programs that may be available.

The Hamilton Foreign Trade Zone point, along with world-class goods movement facilities and





HOPA
PORTS



TRANSPORTATION SECTOR
LEADERSHIP

MAKING BETTER DECISIONS WITH DATA

HOPA PORTS

A GROWING, INTEGRATED PORT NETWORK



Niagara



Oshawa



Hamilton



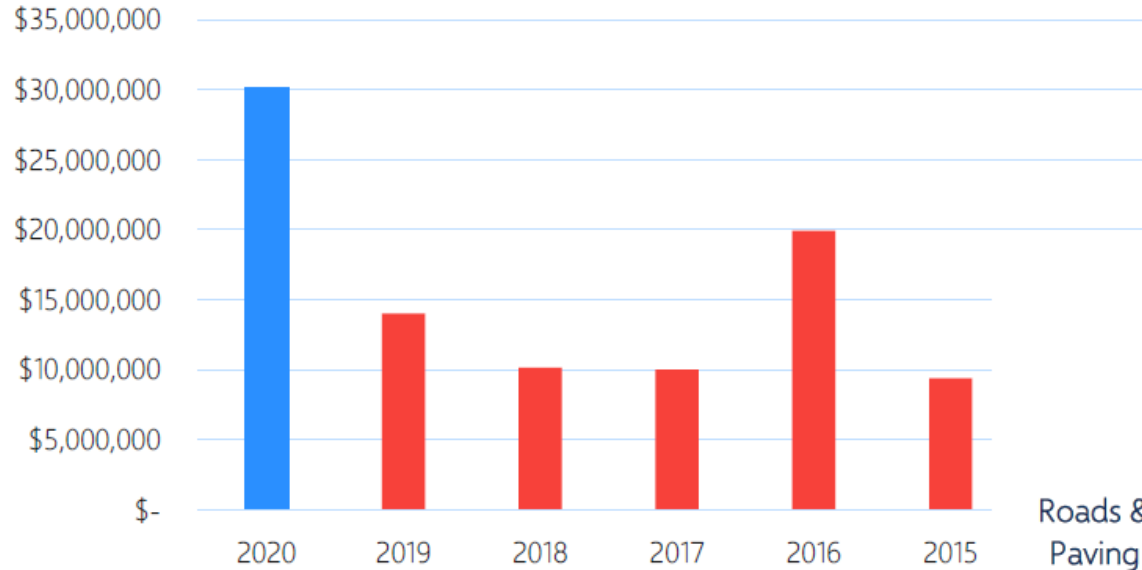
A PROSPEROUS PORT CITY

Canada

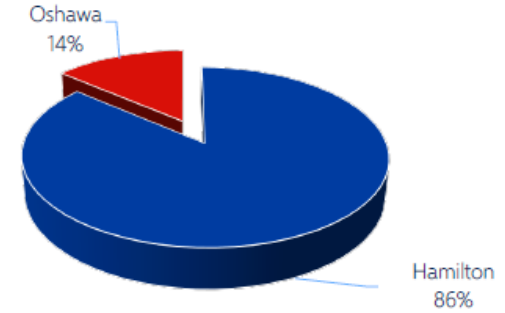
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2020 CAPEX HIGHLIGHTS

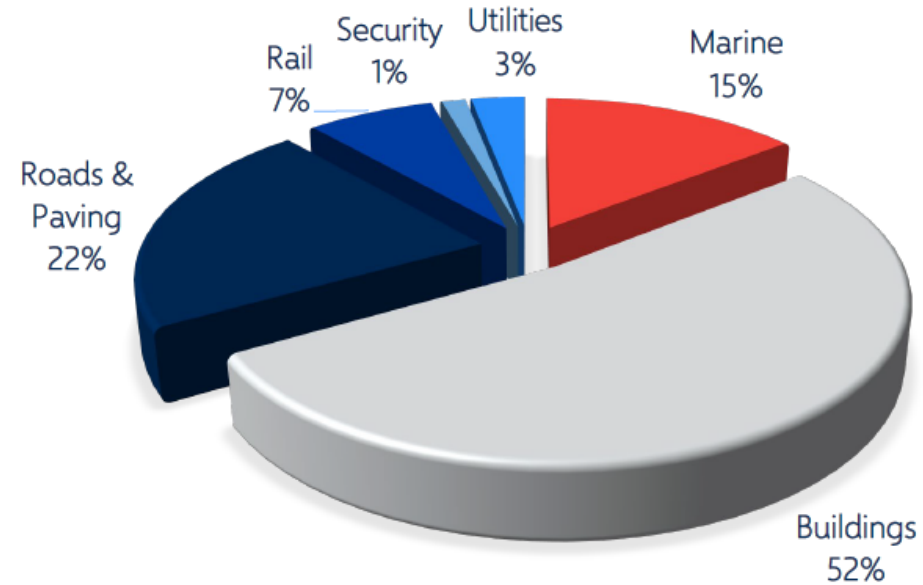
CAPITAL INVESTMENT BY YEAR



2020 CAPEX BY LOCATION



2020 CAPEX BY ASSET TYPE





INVESTMENTS

PIER 15

- Part of \$35 million National Trade Corridors project
- Expanded footprint for FMT
- Rail connection across Pier 15
- Storage for more commodities
- Sound wall on Wentworth; streetscaping on Hillyard



INVESTMENTS

PIER 10 FOOD CLUSTER

- Relocation of Soletanche Bachy pile testing
- Room to grow for P&H and SucroCan
- Shift sugar storage from Pier 15 to Pier 10 = eliminating 5000+ truck trips



PORT CITY PRIDE

Canada 

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COMMUNITY & EDUCATIONAL PARTNERSHIPS

- City School by Mohawk
- Welcome Inn
- Liberty for Youth
- McMaster University
- Industry Education Council

City School by Mohawk
@mocityschool

Do you like tackling big repair projects? Projects as big as ships? City School has partnered with @HOPAports and @HShipyards to offer a free online course to help you learn about an exciting career in ship repair! Learn more: buff.ly/3rRZICa #TradesTuesdays #shiprepair

Your Career is on the Horizon!



**Build Your Skills in
Introduction to Ship Repair**

#TradesTuesday



PORT CITY

FISHERMAN'S PIER

- Greenspace development
- Restoration of lighthouse & keeper's cottage
- Lighting the Skyway as a gateway to the City
- Partnership to maintain public access to the canal piers

PORT CITY PRIDE

PORT-CITY INTERFACE



ENVIRONMENT

ENVIRONMENTAL PARTNERSHIPS & PROJECTS

- Randle Reef
- Hamilton Conservation
- RBG
- HHRAP
- EV Charging
- Solar & Cogeneration
- LNG vessel fueling
- Bayfront waste heat project
- Dust mitigation
- Seabins @ Harbour West



COVID - 19

RESPONDING TO NEED IN OUR PORT CITIES

- Welcome Inn
- City Kidz
- Mission to Seafarers
- Eva Rothwell





PORT-CITY PRIDE

BRIGS

In 2021, Brigs Youth Sail Training will make Hamilton Harbour its permanent home.

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