| Single Source Suppliers | | | | | |
|---|--------------|---------|-------------|--|-------------------------------|
| Vendor Name | Manufacturer | Service | Distributor | Rationale | Estimated Annual Expenditures |
| Zamboni Company Ltd. | | X | X | Supply of original equipment parts and service only for Zamboni ice resurfacers. Zamboni custom engineers, manufactures and assembles many of the Zamboni Ice Resurfacer components. Proprietary parts and repair knowledge are not available from the aftermarket network therefore single source of these services from Zamboni Company Ltd. is the only source. | \$65,000.00 |
| Brandt Tractor | | X | X | Supply of original equipment parts and service for John Deere Industrial Equipment. Brandt Tractor is the Original Equipment Manufacturer (OEM) John Deere Industrial Dealer. Some parts on this equipment are not available from the aftermarket network, therefore the original equipment supplier is the only source. Warranty work that is sent for repair occasionally results in labour and parts that are subsequently found not to be covered under warranty. When this occurs and it's in the City's best interest, the vendor will complete the work avoiding increased cost for secondary transportation and additional downtime. Some service work may require special tooling or specialized training available only from Brandt Tractor under a territorial right agreement. | \$40,000.00 |
| Altruck International Truck Centres | | X | X | Supply of original equipment parts and service for International Trucks. Altruck is the Original Equipment Manufacturer (OEM) International Truck Dealer. Some parts on this equipment are not available from the aftermarket network therefore the original equipment supplier is the only source. Warranty work that is sent for repair occasionally results in labour and parts that are subsequently found not to be covered under warranty. When this occurs and it's in the City's best interest, in consideration of cost and downtime, the vendor will complete the work. Some service work may require special tooling or specialized available only within Altruck International Centres under a territorial right agreement. | \$15,000.00 |

| Single Source Suppliers | | | | | |
|---|--------------|---------|-------------|---|-------------------------------|
| Vendor Name | Manufacturer | Service | Distributor | Rationale | Estimated Annual Expenditures |
| Viking-Cives Ltd. | | X | X | Supply of original equipment parts and service for Viking-Cives snow plow bodies. Original Equipment Manufacturer (OEM) Sander / Plow parts Dealer of Viking-Cives customs engineers, manufactures and assembles sander bodies and plow systems. Proprietary parts are not available from the aftermarket network therefore the original equipment supplier is the only source. Warranty work that is sent for repair occasionally results in labour and parts that are subsequently found not to be covered under warranty. When this occurs and it's in the City's best interest, in consideration of cost and downtime, the vendor will complete the work. Some service work may require special tooling or training available only within Viking-Cives Ltd. | \$125,000.00 |
| Premier Truck Group (Ford / Sterling & Western Star Trucks) | | X | X | Supply of original equipment parts and service for Ford/Sterling/Western Star truck parts. Premier Truck Group has a dedicated territory as a Ford/Sterling/Western Star dealer and supplies Ford/ Sterling/Western Star OEM parts. This vendor is the original equipment supplier for parts and service required for our fleet of approximately 40 Sterling Trucks. | \$50,000.00 |
| Metro Freightliner Trucks | | X | X | Supply of original equipment parts for Freightliner trucks. Metro Freightliner has a dedicated territory for parts and warranty service for our fleet of approximately 135 Freightliner Plows, Waste collection Packers, Sweepers, Aerials and other service body truck cab and chassis. Some parts on this equipment are not available from the aftermarket network therefore the original equipment supplier is the only source. | \$185,000.00 |
| G.C. Duke Equipment | | Х | Х | Supply of original equipment parts and service for various mowers, lawn maintenance equipment and vehicles originally sourced from G.C. Duke Equipment are in use at city golf courses and parks throughout the city. There are a number of manufacturer specific parts that can only be purchased through the dealer. Some service work may require special tooling or training available only from the | \$130,000.00 |

| Single Source Suppliers | | | | | |
|--------------------------|--------------|---------|-------------|--|-------------------------------|
| Vendor Name | Manufacturer | Service | Distributor | Rationale | Estimated Annual Expenditures |
| | | | | dealer. This dealer holds the entire Province of Ontario as a protected territory. | |
| Turfcare | | X | X | Supply of original equipment parts and service for Toro mowers and utility vehicles. Toro mowers and utility vehicles are in use throughout the city. Supply of parts and service is restricted to protected territory supplied only by Turfcare in Ontario and Quebec. | \$30,000.00 |
| Joe Johnson Equipment | | X | X | Supply of original equipment parts and service for Vactor Vacuum Truck and Labrie Garbage Packers Bodies. Where Vactor and Labrie body parts and unique service requirements are needed. Some parts on this equipment are not available from the aftermarket network therefore the original equipment supplier is the only source. Warranty work that is sent for repair occasionally results in labour and parts that are subsequently found not to be covered under warranty. When this occurs and it's in the City's best interest, in consideration of cost and downtime, the vendor will complete the work. Some service work may require special tooling or specialized available only from Joe Johnson Equipment under a territorial right agreement. | \$50,000.00 |
| Vermeer | | Х | Х | Supply of original equipment parts and service for Vermeer Wood Chippers. Vermeer wood chippers are in use throughout the City fleet and periodically require manufacturer's specific parts. There are a number of manufacturer specific parts that can only be purchased through the dealer. Some service work may require special tooling or training available only from Vermeer Ontario | \$25,000.00 |
| Amaco Equipment | | X | X | Supply of original equipment parts and service of Falcon hotbox road repair equipment. Amaco Equipment is the authorized dealer of Falcon Asphalt Hot Box equipment, parts and service. | \$60,000.00 |
| Baker Parts Inc. | | X | X | Supply of parts, new and rebuilt Emco Wheaton POSI/LOCK® dispensing nozzles. Baker Parts is the exclusive Canadian dealer for Emco Wheaten automatic Refueling and POSI/LOCK® Blue urea dispensing systems. Our two locations capable of fueling HSR buses are | \$15,000.00 |

| Single Source Suppliers | | | | | |
|-------------------------|--------------|---------|-------------|--|-------------------------------|
| Vendor Name | Manufacturer | Service | Distributor | Rationale | Estimated Annual Expenditures |
| | | | | equipped with Emco Wheaton POSI/LOCK® dispensing nozzles. | |
| Bobcat of Hamilton | | X | X | Supply of original equipment parts and service for Bobcat equipment. The City currently owns approximately 8 Bobcat brand vehicles in use with various sections throughout the city. Some parts on this equipment are not available from the aftermarket network therefore the original equipment supplier is the only source. Warranty work that is sent for repair occasionally results in labour and parts that are subsequently found not to be covered under warranty. When this occurs and it's in the City's best interest, in consideration of cost and downtime, the vendor will complete the work. Some service work may require special tooling or specialized available only from Bobcat of Hamilton under a territorial rights agreement. | \$25,000.00 |
| Cervus Equipment | | X | X | Supply of original equipment parts and service for Peterbilt trucks. Cervus is the Original Equipment Manufacturer (OEM) for Peterbilt Trucks. Some parts on this equipment are not available from the aftermarket network therefore the original equipment supplier is the only source. Warranty work that is sent for repair occasionally results in labour and parts that are subsequently found not to be covered under warranty. When this occurs and it's in the City's best interest, in consideration of cost and downtime, the vendor will complete the work. Some service work may require special tooling or specialized available only from Cervus Equipment under a territorial rights agreement. | \$20,000.00 |
| Strongco Corporation | | X | X | Supply of original equipment parts and service for Case Construction and Volvo Construction Equipment. Strongco is the Original Equipment Manufacturer (OEM) dealer of Case Construction, Volvo Construction and Champion Equipment. Some parts on this equipment are not available from the aftermarket network therefore the original equipment supplier is the only source. Warranty work that is sent for repair occasionally results in labour and parts that are subsequently found not to be covered under warranty. | \$20,000.00 |

| Single Source Suppliers | | | | | |
|---|--------------|---------|-------------|---|-------------------------------|
| Vendor Name | Manufacturer | Service | Distributor | Rationale | Estimated Annual Expenditures |
| | | | | When this occurs and it's in the City's best interest, in consideration of cost and downtime, the vendor will complete the work. Some service work may require special tooling or specialized available only from Strongco Corporation under a territorial rights agreement. | |
| Work Equipment Ltd. (sales division of Trackless Manufacturing) | | X | Х | Supply of original equipment parts for Trackless brand sidewalk tractors. There are currently 6 Trackless brand vehicles in the City fleet that require manufacturer's specific parts. These units are predominately municipal purchases; therefore, aftermarket parts distribution is virtually non-existent. Work Equipment Ltd. is the sales arm of Trackless Manufacturing. | \$40,000.00 |