

November 4, 2021

Andrea Holland
City Clerk
Hamilton City Hall
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Ms. Holland,

I am writing as a follow up to the Public Works meeting in which the revised Waste guidelines were discussed. We – Molok North America were given the opportunity to present, which we did. However, as the meeting unfolded there were a few areas that did not get addressed and I would like to take the opportunity to do so.

Before I start, however, I am not challenging the entire package nor promoting a singular company, but rather the industry – crane lifted and the idea of innovation which seems to be missing. Within the guidelines Earth Bin was named which seems to be a conflict – why were other suppliers – Molok®, Sutera, Ecoloxia - not named or included?

What I would like to address is some of the misinformation presented on Monday and provide some clarity on the benefits of allowing alternative waste containment - now and in the future.

The question was asked – “do other municipalities offer crane lifted service” the answer is **yes**.

- The Niagara Region added it to their most recent contract with both Millar Waste and GFL.
- Several municipalities in Quebec offer crane lifted service to their residence – Montreal Quebec City, Levi, Terrebonne to name a few.
- Toronto does not offer the service but there are several multi-residential examples where crane lifted has been implemented and benefited the residence.

Within Hamilton crane lifted service is offered by WM and Waste Connections to the following customers;

- Schools, commercial, Places of worship, condo's and stacked town homes.
- There are over 150 crane lifted units in place
- There are examples of multi-residential customers – Valery Homes - converting from municipal service to private service – an issue not covered, but relevant.
- Molok North America has been operating for 22 years in North America and I know of no incidence of injury. The process is safe for all.

In Toronto, in conjunction with the City, we conducted a pilot project measuring the cost savings and diversion rates with a smaller condo that converted from conventional containment – dumpsters/carts to crane-lifted.

The results:

- Collections costs were reduced by 50% - more capacity, fewer service calls

- Diversion rates increased to over 60% - offer the right system and the residence do the right thing
- Residence and neighbours love the set up – no odour, no animals

We are asking the councillors to allow for more discussion with the industry regarding space and containment options. Most of the guidelines can be passed this year – chutes for taller buildings as an example. We would like to engage in more industry discussion over the next couple of months. Find solutions that benefit all participants. Then finalize the package in Q1 of 2022. I am confident the industry can meet that time frame.

Semi-underground crane-lifted containment is one option currently available and in use in over 60 countries. It has been available in North America for over 20 years with documented success, why not allow it in Hamilton?

Keep your great city and your partners open to future innovations.

Semi-underground crane lifted containment requires less space, encourages greater diversion which has been demonstrated throughout Europe and several areas throughout North America. In fact, within the Golden Horseshoe there are multiple crane lifted service options GFL, Waste Connections and Waste Management.

I would welcome the opportunity to meet and discuss the option and the benefits in an open and impartial manner with you and your colleagues.

I would respectfully ask that this globally accepted, environmentally responsible alternative be included in the guidelines as an option, similar to the way Earth Bin has been.

Thank you very much for your consideration.

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