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Burlington Economic Recovery Network (BERN) 414 Locust Street Burlington, Ontario L7S 1T7

January 14, 2022

Premier Ford
Premier of Ontario
Legislative Building
Queen's Park
Toronto, ON M7A 1A1

Dear Premier Ford:

On January 11, 2021, City of Burlington Council passed the enclosed resolution calling for the Federal and Provincial governments to support the survival of small businesses during Modified Step 2 of the Roadmap to Reopen.

The City of Burlington's fundamental priority throughout the COVID-19 pandemic has been to protect the health and safety of Burlington residents, employers and employees, and support our business community to survive the economic impacts of COVID-19 public health measures.

The members of Team Burlington (Burlington Economic Development, Burlington Chamber of Commerce, Tourism Burlington, Burlington Downtown Business Association, and Aldershot Village BIA) came together to create the Burlington Economic Recovery Network (BERN) to engage our business community and ensure they are receiving the support they need during this challenging time. The City of Burlington is an integral part of BERN including members of senior management, the Mayor, and Ward 1 Councillor Kelvin Galbraith who brings his perspective as a business owner in Burlington. From the beginning of the pandemic, BERN has recognized that both the impacts and recovery from the necessary health measures to address the pandemic would vary greatly by economic sector.

Small business, including the Tourism and Hospitality sector, have suffered the greatest negative impacts due to COVID-19 and will face the most significant barriers for businesses to survive the pandemic. According to the latest COVID-19 business survey completed in December 2021, Burlington's main street businesses were already struggling to survive with 1 in 4 Burlington small businesses experiencing a decline in revenue of more than 50% in the last year. In addition almost 80% of Burlington's main street businesses expected it would take more than a year for business to return to pre-pandemic levels without any further lockdowns.













When the Province of Ontario entered Modified Step 2 of the Roadmap to Reopen on January 5, 2022, the restrictions forced many small businesses to either close their doors or significantly decrease their capacity until January 26, 2022. These closures and corresponding drop in revenues will exacerbate the issues that all main street businesses are facing to survive the long-term impacts of COVID-19. With over half of Burlington's businesses taking on more debt due to COVID-19 at levels that they may not be able to sustain, immediate cash infusions are needed to ensure their survival.

In addition, many of Burlington's essential employers who support our critical supply chain infrastructure are struggling with how to create a safe work environment with a lack of access to both Rapid and PCR testing. These employers are not able to pivot their workforces to remote work as they produce the essential products that Ontarians need to survive.

At the January 11, 2022, Burlington City Council meeting the enclosed resolution was passed, in partnership with the Burlington Economic Recovery Network (BERN) and Team Burlington, calling on the Provincial government to:

- Extend the Small Business Support Grant for a third round targeted towards all
 businesses whose revenues are directly and/or indirectly impacted by current public
 health restrictions. Eligibility should include businesses previously eligible for the
 Ontario Tourism and Travel Small Business Support Grant and businesses losing
 revenue as a result of restrictions affecting their clients (e.g. food service suppliers).
- Work with the Federal government to increase rental subsidies provided under the newly expanded Local Lockdown Program similar to the enhanced Ontario-Canada Emergency Commercial Rent Assistance Program for businesses directly or indirectly impacted by public health restrictions.
- Immediately open the recently announced portal which would allow businesses to access rebates for property taxes and utilities, accompanied by rapid disbursements for eligible business expenses.
- Expand access to Rapid Antigen tests and PCR testing, with priority given to Ontarians
 unable to work from home, both to limit unnecessary isolation time and allow workers
 to demonstrate eligibility for paid sick days and other supports.
- Work with financial institutions and the Federal government to forgive loans for businesses most severely impacted by public health restrictions.
- Offer an additional grant to businesses required to implement the government's enhanced vaccine certification protocols and to cover increased pandemic-related expenses for PPE, improved ventilation, etc.

As we move through the pandemic, please know that the City of Burlington, Team Burlington and our business community will continue to seek opportunities to work with you to help Burlington residents and businesses. We would welcome clearer guidance on how to create safe workplaces without immediate access to Rapid or PCR testing with updates on how to manage COVID-19













spread in the workplace when symptomatic individuals cannot be tested. We would ask that PCR testing be expanded to include essential workplaces such as critical supply chain manufacturers. In addition, that efforts be made to immediately allocate Rapid tests to the Chamber of Commerce COVID-19 Rapid Screening initiative that supports small businesses under 150 employees with COVID-19 testing in the workplace. Like many regions across Ontario, our Burlington Chamber of Commerce program was depleted of tests in December 2021 and is still awaiting additional supply. This leaves many local small businesses who need to continue inperson operations without access to testing.

Thank you in advance. If you have any questions, please feel free to contact Burlington Economic Recovery Network's lead on this matter, Anita Cassidy, Executive Director, Burlington Economic Development, at Anita.Cassidy@burlington.ca or (905) 332-9415. It would be a pleasure to hear from you.

Sincerely,

Randall Smallbone

Chair

Burlington Economic

Recovery Network

Marianne Meed Ward

Mayor

City of Burlington

CC:

Provincial Minister of Finance

Provincial Minister of Small Business and Red Tape Reduction

Provincial Minister of Economic Development, Job Creation and Trade

Provincial Minister of Health

MPP Jane McKenna

MPP Effie Triantafilopoulos

MPP Parm Gill

Minister Karina Gould

MP Pam Damoff

MP Adam Van Koeverden

Halton Regional Council

Members of the Towns of Milton, Halton Hills and Oakville Councils

Association of Municipalities of Ontario (AMO)

Ontario Big City Mayor's Caucus (OBCM)

Mayors and Regional Chairs of Ontario (MARCO)

Ontario Chamber of Commerce (OCC)

Milton Chamber of Commerce













Halton Hills Chamber of Commerce

Oakville Chamber of Commerce

Team Burlington (Burlington Economic Development, Burlington Chamber of Commerce, Tourism Burlington, Burlington Downtown Business Association, and Aldershot Village BIA)

Burlington Economic Recovery Network (BERN)

Burlington Restaurant Association

Ontario Business Improvement Area Association (OBIAA)



905-335-7600 ext. 7702 905-335-7675 kevin.arjoon@burlington.ca

January 13, 2022

SUBJECT: Resolution for Measures to Support the Survival of Small Businesses during Modified Step 2 of the Roadmap to Reopen (CSSRA-01-22)

Please be advised that at its meeting held Tuesday January 11, 2022, the Council of the City of Burlington approved the following resolution:

Whereas in May 2020 the City of Burlington and Team Burlington (Burlington Economic Development, Burlington Chamber of Commerce, Tourism Burlington, Burlington Downtown Business Association and the Aldershot Village BIA) formed the Burlington Economic Recovery Network (BERN). The Burlington Economic Recovery Network has strategically brought together key stakeholders and business leaders from across Burlington to develop a robust local strategy that will prepare our economy for recovery from the COVID-19 crisis; and

Whereas when the Province of Ontario entered modified Step 2 of the Roadmap to Reopening on January 5, 2022, the restrictions forced many small businesses to either close their doors or significantly decrease their capacity until January 26, 2022; and

Whereas both supply chain issues in the procurement of rapid tests and recent changes to criteria for PCR testing have left many critical supply chain manufacturers and their workers without testing to ensure worker safety and minimize workplace COVID-19 outbreaks; and

Whereas the Ontario Chamber of Commerce met with the Honorable Peter Bethlenfalvy, Minister of Finance, to discuss business concerns and wrote an open letter to the minister requesting immediate business support which can be read in the appendix; and

Whereas the Province of Ontario announced the Ontario Small Business Relief grant on January 7, 2022, we continue to ask that the full \$20,000 grant be reinstated in line with the 2021 grant and that access be expanded to businesses who are not fully closed but required to reduce capacity.

Therefore, be it resolved that Burlington City Council, in partnership with the Burlington Economic Recovery Network (BERN) and Team Burlington, call on the Provincial governments to provide the supports outlined in the Ontario Chamber of Commerce letter Re: Dire Straits for Ontario's Small Businesses including:

 Extend the Small Business Support Grant for a third round targeted towards all businesses whose revenues are directly and/or indirectly impacted by current public health restrictions. Eligibility should include businesses previously eligible for the Ontario Tourism and Travel Small Business Support Grant and businesses losing revenue as a result of restrictions affecting their clients (e.g. food service suppliers).

- Work with the federal government to increase rental subsidies provided under the newly expanded Local Lockdown Program similar to the enhanced Ontario-Canada Emergency Commercial Rent Assistance Program for businesses directly or indirectly impacted by public health restrictions.
- Immediately open the recently announced portal which would allow businesses to access rebates for property taxes and utilities, accompanied by rapid disbursements for eligible business expenses.
- Expand access to rapid antigen tests and PCR testing, with priority given to
 Ontarians unable to work from home, both to limit unnecessary isolation time and
 allow workers to demonstrate eligibility for paid sick days and other supports.
- Work with financial institutions and the federal government to forgive loans for businesses most severely impacted by public health restrictions.
- Offer an additional grant to businesses required to implement the government's enhanced vaccine certification protocols and to cover increased pandemic-related expenses for PPE, improved ventilation etc.; and

Further that the Mayor and Council representative on BERN be directed to write a letter, jointly with BERN and Team Burlington, advocating for the actions outlined above to support the survival of small businesses to the Premier of Ontario; and

That the City Clerk be directed to send a copy of the letter and resolution, once approved, to:

- The Premier of Ontario
- Provincial Minister of Small Business and Red Tape Reduction
- Provincial Minister of Economic Development, Job Creation and Trade
- Provincial Minister of Health
- Provincial Minister of Finance
- Burlington Members of Provincial Parliament Jane McKenna, Effie Triantafilopoulos and Parm Gill
- Halton Regional Council
- Councils of the Towns of Milton, Halton Hills and Oakville
- Association of Municipalities of Ontario (AMO)
- Ontario Big City Mayor's Caucus (OBCM)
- Mayors and Regional Chairs of Ontario (MARCO)
- GTHA Mayors and Chairs
- Ontario Chamber of Commerce (OCC)
- Milton Chamber of Commerce
- Halton Hills Chamber of Commerce
- Oakville Chamber of Commerce
- Team Burlington (Burlington Economic Development, Burlington Chamber of Commerce, Tourism Burlington, Burlington Downtown Business Association and Aldershot Village BIA)
- Burlington Economic Recovery Network (BERN)
- Burlington Restaurant Association

• Ontario Business Improvement Area Association (OBIAA)

If you have any questions, please contact me at extension 7702 or the e-mail address above.

Sincerely,

Kevin Arjoon City Clerk

Kam Jon