# RBG Presentation City of Hamilton

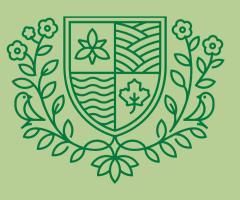
**General Issues Committee** 



## Overview

- RBG Performance Overview
- Five Year Strategic Plan
- 2023 Business Plan & Budget
- Initiatives RBG & City of Hamilton

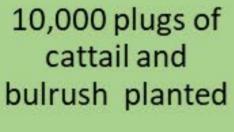
## Overview





7km trail resurfacing

17 ha meadow marsh transitioned from invasive grass to native plants





28 endangered Blanding's Turtle in two year headstarting program





2,369 new annual giving donors

volunteer hours despite lockdowns

21,000 & 25,000



Increased donor

support across

all areas of

14,355 member households

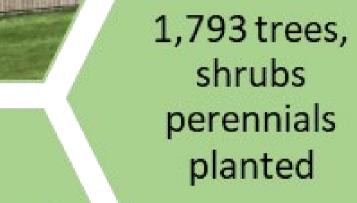
donors & 2 new sponosors





of the Living Wall

Refurbishment





20,000 bulbs added to the collection



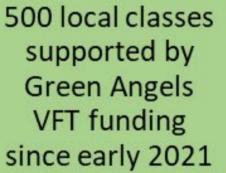
Almost 300% growth in Virtual Field Trip (VFT) bookings from 2020 through 2021

109,000 kids from 5,412 classes participated in livestreamed programs



Named one of the 5 top VFT content providers in North America offered a program with a mermaid!

...and we even



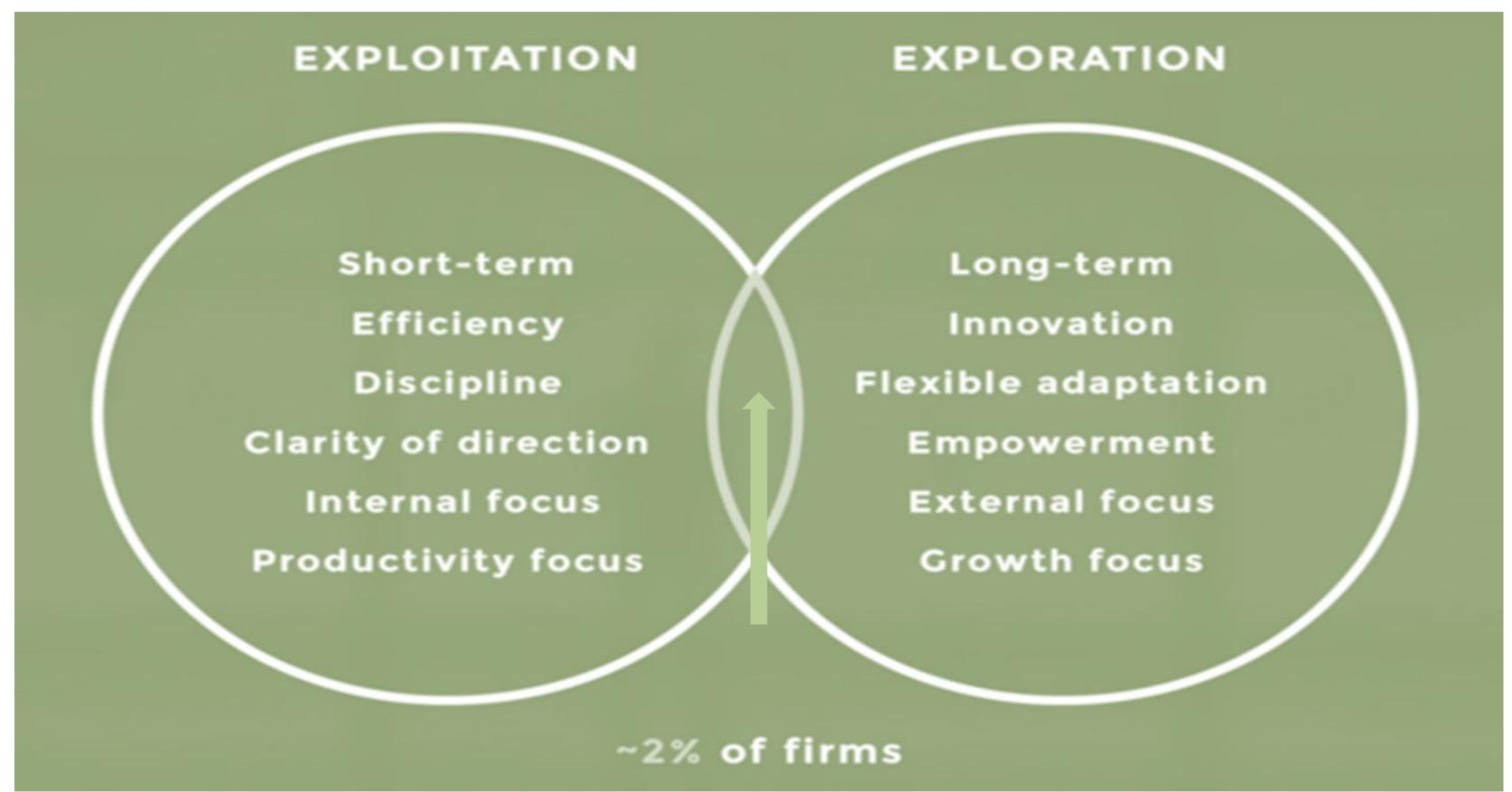




# 2023 Business Plan & Budget



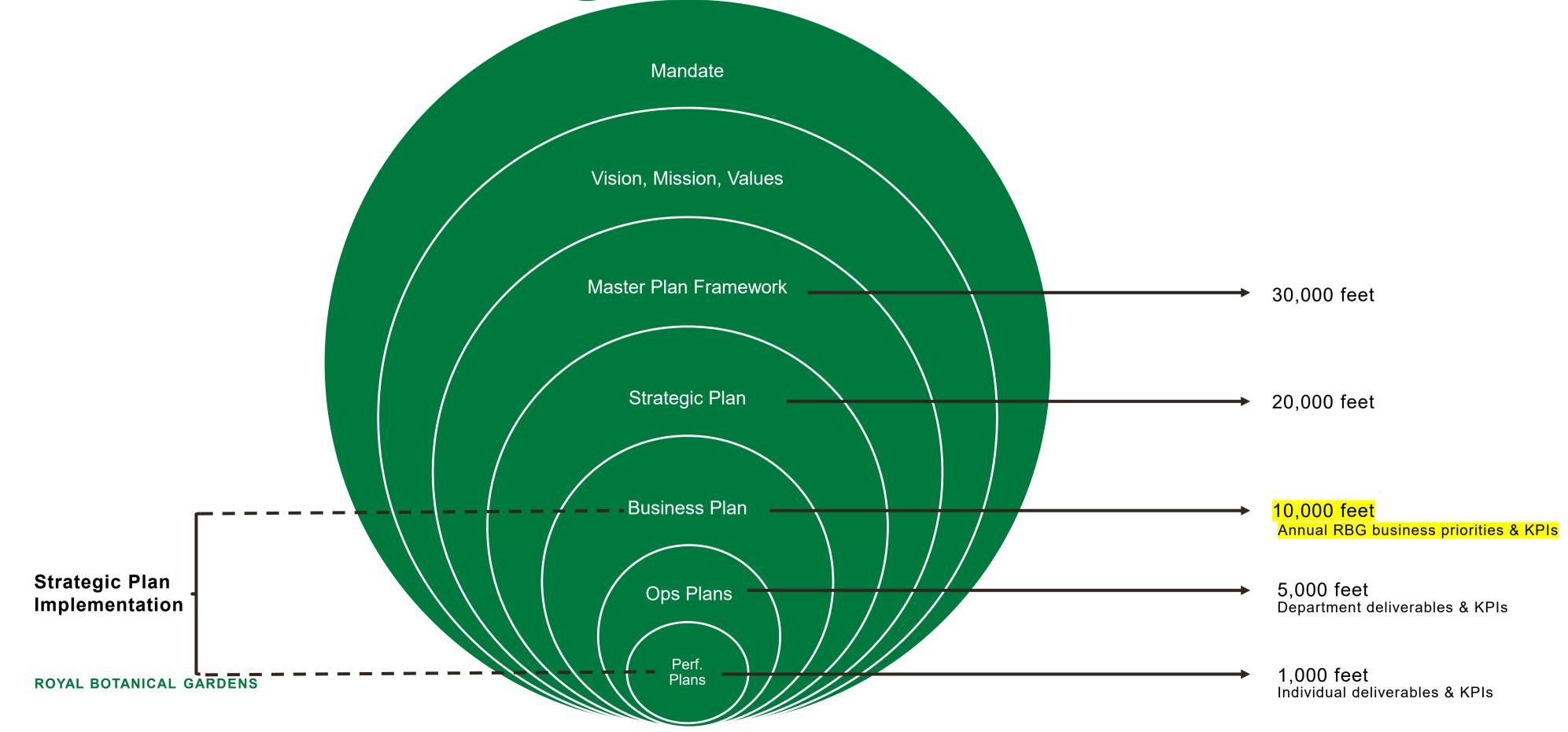
## Where we need to get to....



# Strategic Priorities

- 1. Planning for the future
- 2. Leadership in Biodiversity & Ecological Stewardship
- 3. Excellence in Experiences & Visitor Engagement
- 4. Strong Culture Strong Team
- 5. Financial Resilience & Growth

RBG Planning Process



# 2023 Business Plan & Budget

- Balance our stewardship, conservation and preservation activities with growing visitation and revenues. Use the learning to inform master plan implementation
- Shift priorities from COVID-19 recovery to long term audience developments and financial resilience
- Advance master planning priority projects and implementation of the capital campaign
- Development of standards and business processes to support organizational effectiveness

### 1. Audience Development & Financial Resilience

#### **Objective**

Implement strategies to grow visitation and earned revenues across all four season.

### 2. Implementation of Master Plan Framework

#### **Objectives**

Advance planning against the three priority projects confirmed in 2022 in order to:

- Increase connections between people, plants and place and through that support RBG's conservation, preservation, science and education mandate
- Create linkages between gardens, natural areas and water that drive visitation and engagement
- Use sustainable design principles informed by climate change demands and operational requirement of RBG in the development and implementation of projects
- Create a vibrant year-round destination that showcases and engages with Ontario's cultural industries and diverse communities
- Reduce impact of weather on visitation, both in summer and winter
- Create a vibrant destination that not only drives significant local visitation but also attracts regional, national and international visitation
- Increase overall visitation and revenues. Increase length of stay to drive increased incremental revenues

## 3. Leadership in Biodiversity & Stewardship

#### **Objectives**

Through the management of the nature sanctuaries and gardens and through science and education programs, increase awareness of environmental issues and sustainability practices through action, engagement and communication of science-based information and the importance of plants to peoples and cultures.

### 4. Organizational Effectiveness

#### **Objectives**

To build a highly effective organization that delivers excellent programs, services and experiences while supporting implementation of the master plan. RBG is committed to building an inclusive and diverse team (staff, volunteers and board) and culture that supports the achievement of short- and long-term goals.

# Initiatives – RBG & City of Hamilton



#### **RBG & Hamilton Initiatives**

Chedoke Creek Remediation

- Old Guelph Road
- Wildlife Corridors & Land Acquisition/Swap
- RBG Support City Priorities

