

CITY OF HAMILTON CORPORATE SERVICES DEPARTMENT Financial Services and Taxation Division

| ТО: | Chair and Members Audit, Finance and Administration Committee |
|--------------------|--|
| COMMITTEE DATE: | March 23, 2023 |
| SUBJECT/REPORT NO: | Accounts Receivable Write-Offs for 2022 (FCS23017) (City Wide) |
| WARD(S) AFFECTED: | City Wide |
| PREPARED BY: | Bev Neill (905) 546-2424 Ext. 6274 |
| SUBMITTED BY: | Mike Zegarac General Manager, Finance and Corporate Services Corporate Services Department |
| SIGNATURE: | Jall Jeen |

RECOMMENDATIONS

- (a) That the Schedule of General Accounts Receivable Write-Offs less than \$1,000 in the amount of \$4,941.56 attached as Appendix "A" to Report FCS23017, be received for information;
- (b) That the General Manager of Finance and Corporate Services be authorized to write-off uncollectable General Accounts Receivable over \$1,000 in the amount of \$86,105.77 attached as Appendix "B" to Report FCS23017.
- (c) That the General Manager of Finance and Corporate Services be authorized to write-off uncollectible Hamilton Farmer's Market Accounts Receivables in the amount of \$55,127.28 attached as Appendix "C" to Report FCS23017.
- (d) That the General Manager of Finance and Corporate Services be authorized to write-off uncollectible Lodges Accounts Receivables in the amount of \$17,867.05 attached as Appendix "D" to Report FCS23017.

SUBJECT: Accounts Receivable Write-Offs for 2022 (FCS23017) (City Wide) - Page 2 of 5

EXECUTIVE SUMMARY

In accordance with Council Policy:

All avenues of collection regarding the receivables being recommended for write-off have been exhausted. Collection procedures are described in the Analysis and Rational for Recommendation Section of this report.

A listing of uncollectible General Accounts Receivable accounts totalling \$4,941.56 and valued at less than \$1,000 each have been written-off since the last report in March 2022 and is attached as Appendix "A" to Report FCS23017. These amounts have been allowed for in the 2022 year-end allowance for doubtful accounts. Therefore, the write-offs of these receivables will not be reflected in the 2023 actual expenditures.

A listing of uncollectible General Accounts Receivable accounts totalling \$86,105.77 and valued at over \$1,000 each is attached as Appendix "B" to Report FCS23017 for Council approval. Upon approval, the Accounts Receivable Section will remove the accounts from the Aged Trial Balance and prepare the necessary accounting entries. These amounts have been allowed for in the 2022 year-end allowance for doubtful accounts. Therefore, the write-offs of these receivables will not be reflected in the 2023 actual expenditures.

A listing of uncollectible Hamilton Farmer's Market Accounts Receivable accounts totalling \$55,127.28 and valued at over \$1,000 each is attached as Appendix "C" to Report FCS23017 for Council approval. Upon approval, the Accounts Receivable Section will remove the accounts from the Aged Trial Balance and prepare the necessary accounting entries. These amounts have been allowed for in the 2022 year-end allowance for doubtful accounts. Therefore, the write-offs of these receivables will not be reflected in the 2023 actual expenditures.

A listing of uncollectible Lodges Accounts Receivable accounts totalling \$17,867.05 is attached as Appendix "D" to Report FCS23017 for Council approval. Upon approval, the Accounts Receivable Section will remove the accounts from the Aged Trial Balance and prepare the necessary accounting entries. These amounts have been allowed for in the 2022 year-end allowance for doubtful accounts. Therefore, the write-offs of these receivables will not be reflected in the 2023 actual expenditures

SUBJECT: Accounts Receivable Write-Offs for 2022 (FCS23017) (City Wide) -

Page 3 of 5

Alternatives for Consideration - See Page 4

FINANCIAL - STAFFING - LEGAL IMPLICATIONS

Financial: The Accounts Receivables write-offs have been allowed for in the 2022

year-end allowance for doubtful accounts. Therefore, the write-off of these receivables will not be reflected in the 2023 actual expenditures.

Staffing: None

Legal: None

HISTORICAL BACKGROUND

This report is being brought forward in accordance with the Accounts Receivable Write-Off Policy, approved by City of Hamilton (City) Council on February 9, 2005, Council Report #05-003, Item 4.

The Write-Off Policy sets the following authorization levels for account write-offs:

Up to \$500
 Between \$500 and \$1,000
 Director, Financial Services or designate
 General Manager, Finance and Corporate

Services or designate

Greater than \$1,000
 City Council Approval

POLICY IMPLICATIONS AND LEGISLATED REQUIREMENTS

Accounts Receivable Write-Off Policy.

RELEVANT CONSULTATION

Originating departments have been advised of the accounts that will be written-off as they pertain to their department's operations.

- The Hamilton Farmer's Market Administration provided the write-off items that pertain to their operations.
- The Lodges Administration provided the write-off items that pertain to their operations.

SUBJECT: Accounts Receivable Write-Offs for 2022 (FCS23017) (City Wide) - Page 4 of 5

ANALYSIS AND RATIONALE FOR RECOMMENDATIONS

All avenues of collection regarding the receivables being recommended for write-off have been exhausted.

Collection procedures include, but are not limited to:

- Mailing written non-payment reminders, such as, statements, demand letters, etc.
- Verbal request by telephone or, in person, where applicable
- Negotiating revised payment terms
- Cross-referencing against the Accounts Payable System
- Drawing on securities held, such as, Letter of Credit, Bonds, etc., if applicable
- Recovery through the tax system by transferring uncollectible items as permitted in our By-Laws
- Legal action
- Use of a Collection Agency

Finance charges at a rate of 2% above prime are automatically added to a customer's account on items outstanding after 45 days. Many customers refuse to pay the additional charges and the City has little recourse for the collection of these fees. Collection Agencies do not assist with the collection of late fees or finance charges. The standard Accounts Receivable practice is that these fees are written off if not paid within a year. Traditionally, the City does not pay finance charges, except for Utility companies. Processes have been implemented to avoid late fee charges on utility bills received by the City.

ALTERNATIVES FOR CONSIDERATION

Accounts that are written-off will be removed from the active listing. If future information is received that would aid in the collection of these written-off amounts, active collection would be resumed.

ALIGNMENT TO THE 2016 – 2025 STRATEGIC PLAN

Community Engagement and Participation

Hamilton has an open, transparent and accessible approach to City government that engages with and empowers all citizens to be involved in their community.

Our People and Performance

Hamiltonians have a high level of trust and confidence in their City government.

SUBJECT: Accounts Receivable Write-Offs for 2022 (FCS23017) (City Wide) - Page 5 of 5

APPENDICES AND SCHEDULES ATTACHED

Appendix "A" to Report FCS23017 - Write-off of General Accounts Receivable 2022 Less than \$1,000.

Appendix "B" to Report FCS23017 - Write-off of General Accounts Receivable 2022 Over \$1,000.

Appendix "C" to Report FCS23017 – Write-off of Hamilton Farmer's Market Accounts Receivable 2022

Appendix "D" to Report FCS23017 – Write-off of Lodges Accounts Receivable 2022