

Airport Sub-Committee Meeting

September 11, 2023

VANTAGE
AIRPORT GROUP



OUR PROJECTED 2023 RESULTS



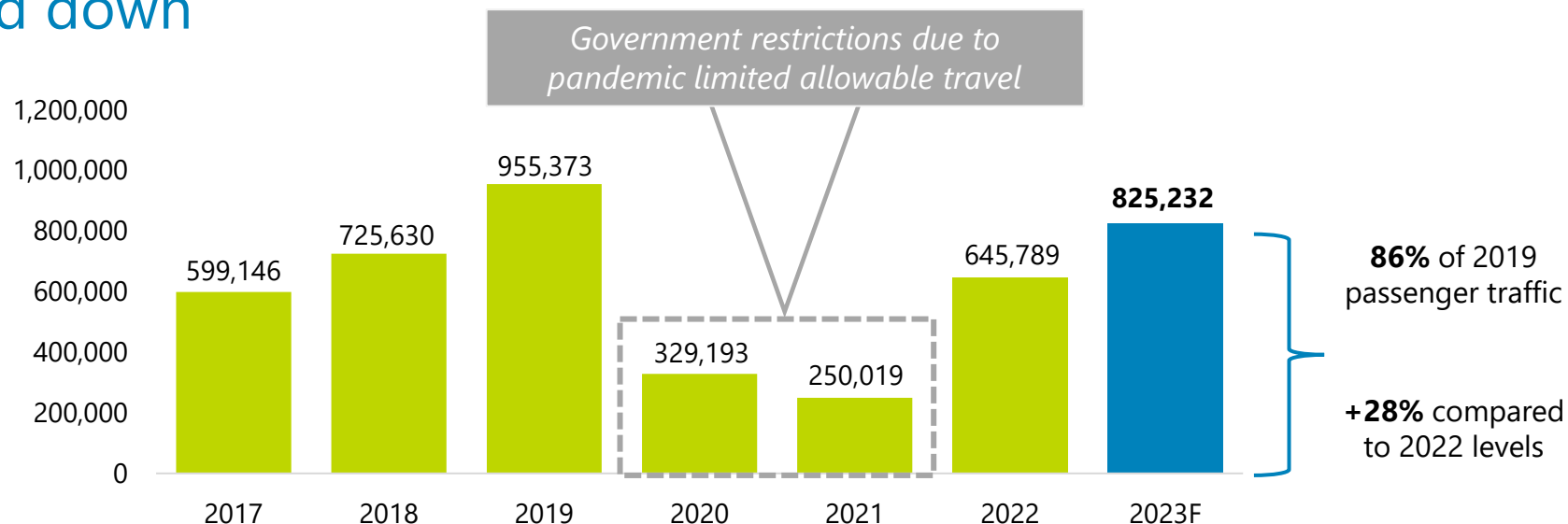
Passenger Operations

Strong demand for leisure travel continued through summer 2023, with winter to be impacted by Swoop's wind down



825,232

passengers forecasted to fly to/from
Hamilton International in 2023



- Hamilton International welcomed Play Airlines on June 22, 2023, through which passengers can connect to over 26 European destinations through its hub in Reykjavik, Iceland
- On June 9, 2023, the WestJet Group announced that it would wind down its low-cost subsidiary, Swoop, with its last day of operation being October 28, 2023; reasons include the impacts of the recently ratified union agreement, along with the highly competitive LCC market. WestJet will continue to service the domestic market with Calgary, while adding four sun destinations from Hamilton
- Lynx will also continue to service the domestic market from YHM to Calgary, through to Vancouver
- Winter 2023/2024 will see the Airport welcome back seasonal leisure carriers Air Transat and Sunwing, offering a combined nine routes

Lynx AIR

PLAY

SWOOP

WESTJET

Air transat

sunwing

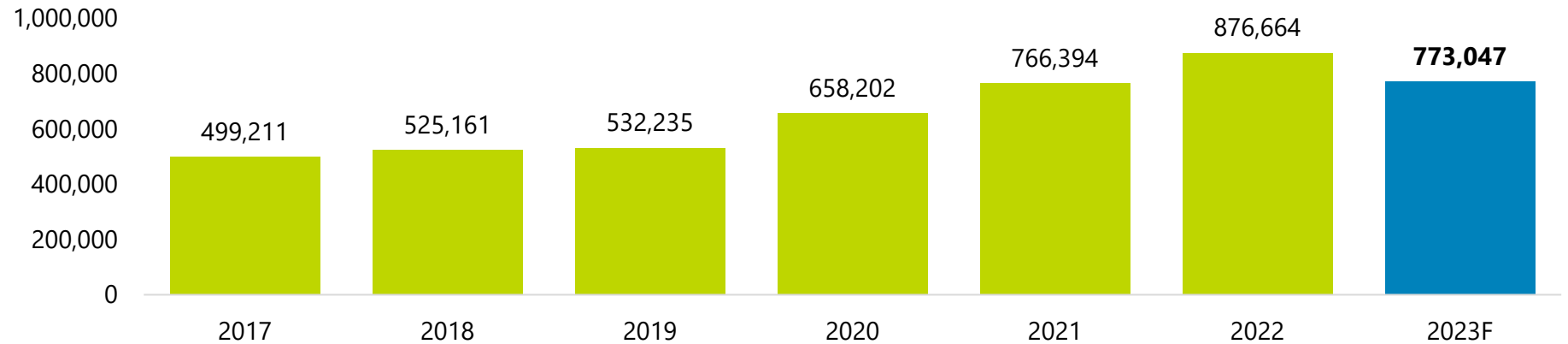
Cargo Operations

YHM is an important link in Canada's supply chain, cargo operators invest here, creating more skilled jobs in our community



773m kg

in total landed cargo
aircraft billable weight
forecasted in 2023



- Hamilton International serves as a global gateway for facilitating the movement of goods across the country and around the world
- It is the largest domestic overnight express cargo airport and the third largest cargo freight airport in Canada
- Our partners have chosen to invest here, with over \$192.2M invested by cargo stakeholders since 1996, creating eastern operating hubs that have led to the Airport generating over 2,700 cargo jobs in Hamilton
- Softening in the cargo industry has occurred globally, as evident from the projected landed cargo aircraft billable weight, yet is still significantly above 2019 levels (+45%), with our main partners continuing to add aircraft to their fleets



WHERE WE FLY



9500

2023/24 Winter Program

Travellers can take advantage of continued non-stop connectivity to Western Canada, several sun and leisure destinations plus low-cost access to Europe



CANADA					
Calgary (YYC)					
Vancouver (YVR)					
UNITED STATES					
Orlando (MCO)					
Tampa (TPA)					
INTERNATIONAL					
Cayo Coco (CCC)					
Holguin (HOG)					
Varadero (VRA)					
Punta Cana (PUJ)					
Puerto Plata (POP)					
Cancun (CUN)					
Reykjavík (KEF)					

ENHANCING OUR COMMUNITY



Our ESG Commitments

Hamilton International's Five-Year ESG Plan focuses on meaningful deliverables that will positively impact our community and environment

2023 Objectives In Progress

Social Impact

- Hosted Elevate Aviation in Q1, focusing on career opportunities for women in aviation
- Completed accessibility audit on our website and continuing to pursue Rick Hansen Accessibility Certification
- Continued support of Ukrainian Humanitarian Aid Shipments with a community non-profit partner
- Supporting Ukrainian CUAET immigrant arrivals via YHM

Environmental Management

- Engaged with WalterFedy to complete a Decarbonization Assessment and Investment Grade/Net Zero Energy Audit
- In the design phase of a Moving Bed Biofilm Reactor (MBBR) to treat residual glycol onsite for implementation in 2024
- Terminal waste audit completed in Q2, supporting the improved waste processes planned for Q4 2023

Community Impact

- \$100K+ real & in-kind support given to community partners in 2022
- On track for similar engagement in 2023, with commitments to partners including Liberty for Youth, United Way, YWCA Hamilton, RCAF Foundation, and others
- Supported workforce development via co-op placements, scholarships, and bursaries for students in aviation education, and looking to further enhance the program for 2024

2023 Capital Program



Investing for Today and Our Future

Hamilton International continues to advance investments through its Capital Plan to enhance critical infrastructure and support economic growth

Gateway
Expansion and
Sustainability
Project –
NTCF – Year 1



Screening 4th Lane
(Opened Jan '23)

Washroom
Expansion (Opened
Jan '23)

New ARFF Truck
(Delivery Sept '23)



John C. Munro

HAMILTON

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