

Standardized Products and Suppliers					
Vendor Name	Manufacturer	Service	Distributor	Rationale	Estimated Annual Expenditures
SWS Warning Lights Inc.	X			SWS Warning Lights are currently in widespread use in the City's fleet. Units are compatible with existing operations and ongoing standardization will prevent inventory expansion and control costs. Named on Procurement document specifications for new vehicle/equipment purchases. Supplier determined through applicable Procurement Process	\$40,000.00
Grote Industries	X			GROTE backup alarms, trailer plugs, lighting and wiring harnesses are currently in widespread use in the City's fleet. Units are compatible with existing operations and standardization will prevent inventory expansion and control costs. Named on Procurement document specifications for new vehicle/equipment purchases. Supplier determined through applicable Procurement Process	\$65,000.00
Goodyear Hydraulic Hoses and Fittings	X			The City will procure Goodyear hydraulic hoses and fittings when Original Equipment Manufacturer (OEM) and/or unique application hoses are not required for new and existing vehicles and equipment. Benefits for operating departments and Fleet Services maintenance include uniform crimping specifications, reduced training costs and allowing Fleet Services to control inventory costs, ensure parts availability and avoid any potential costs of replacing dies for tooling crimping machines to other suppliers' requirements. Named on Procurement Documents. Supplier determined through applicable Procurement Process	\$70,000.00

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Vendor Name	Manufacturer	Service	Distributor	Rationale	Estimated Annual Expenditures
DiCAN Inc (Active Agreement)	X	X	X	Supply of new backup cameras and AVL accessories, original equipment parts, installation, and service for Backup cameras and AVL accessories. Original supplier of this equipment to the majority of the heavy-duty fleet. Trucks cannot be safely operated when this equipment is not operable. We currently have a combined total of approximately 200 units on our fleet of salter/ sander, garbage packers, sweepers and other equipment. DiCAN is the dealer authorized to sell Veilig Safety systems to the Municipal industry here in Ontario. Supply and installation of AVL components and accessories. Named on Procurement document specifications for new vehicle/equipment purchases.	\$65,000.00
Groeneveld Lubrication Solutions INC. (Active Agreement)	X	X	X	Supply of new Groeneveld Auto Lube System, parts and service. The city has approximately 200 units on the fleet of Plow, Garbage trucks and other equipment. Groeneveld Products is the only distributor in the Hamilton area. Supply of original equipment parts and service. Named on Procurement document specifications for new vehicle/equipment purchases.	\$75,000.00
D&R Electronics Co. Ltd.	X	X	X	Supply of new light sticks, original equipment parts and service for LED light sticks manufactured by D&R Electronics Co. Ltd. D&R LED light bars are widely used on the City fleet vehicles. Used on Supervisor's vehicles and quick stop-and-go road maintenance units that are too small for a full TC-12 Arrow Board. These lights prevent vehicle collisions by warning and/or directing traffic around a stationary unit. Named on Procurement document specifications for new vehicle/equipment purchases.	\$10,000.00

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Vendor Name	Manufacturer	Service	Distributor	Rationale	Estimated Annual Expenditures
DriveWise			X	<p>DriveWise provides fully mobile driver simulator training for CVOR Classification vehicles and customizes training and simulations with specialized Municipal Operations equipment (including snowplows and waste collection vehicles). Other specialized equipment simulator training can be designed based on our specific equipment needs. This organization is the only one we found that has the simulator permanently attached inside a mobile trailer that can be moved from location to location which, therefore, has minimal impact on our operations. The instructors are experienced in snow plowing and waste collection and can answer questions that arise with employees in these areas. Fleet Compliance Officers received hands-on training in the area of snow plow operation and evaluations from the DriveWise instructors. Fleet Services partnered with DriveWise to customize our Professional Driver Improvement Course to be reflective of the same messaging received during simulator training. This program is fully customizable, and we have tailored it to contain relevant City of Hamilton content to maximize the effectiveness of our program for participants. DriveWise is contracted by many large Municipalities across Ontario. DriveWise simulator training was noted and strongly suggested by the Ministry of Transportation during the City's CVOR improvement strategy interview.</p>	\$90,000.00