

Hamilton Goods
Movement Strategy:
2024-2029





Agenda



Context

Hamilton's Value Proposition

What we heard from Stakeholders

Current State Assessment

Strategy and Action Plan

Summary and Discussion





Context

 This is one of several strategies developed under the Economic Development Action Plan¹

This Strategy is NOT Revisiting the Truck Route Master Plan

• The Strategy leverages MITL's Fluid Intelligence Analytics Partnership with Hamilton-Oshawa Port Authority (HOPA), supported by Transport Canada

Goods Movement is Rapidly Changing





Decarbonization- Driven Transformation (\$2 trillion)

Population growth and demographic changes

Competitiveness, Supply chain Resilience

Technology change

Government Policy

Industry and Investment Climate

Market Development

Why do we need a Goods Movement Strategy?



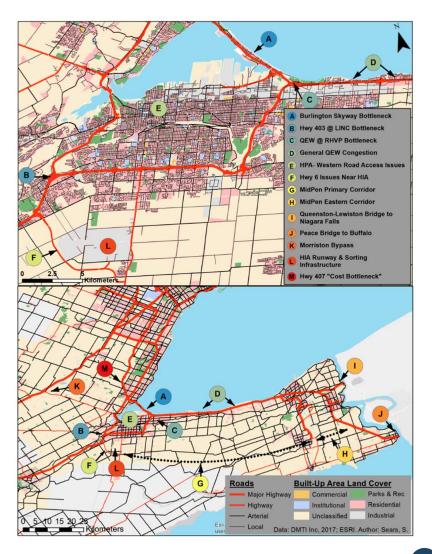


- Goods movement is a pillar of Hamilton's economy
 - Enabler of growth in manufacturing, logistics, investment and employment

 Advance Hamilton's Value Proposition in goods movement

Contribute to the City's decarbonization goals





Hamilton's Goods Movement Value Proposition







Strategic Location



Rail



Critical Highway Infrastructure



Higher Education and Innovation



Multimodal



Cost Competitive



Marine



Foreign Trade Zone (FTZ)



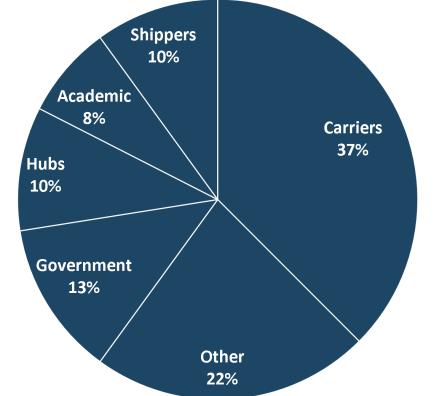
Air

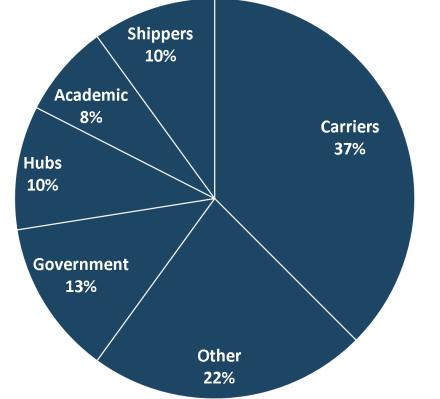


Talent

Stakeholder Engagement

- 40 participants from 37 organizations
- 3 focus groups and individual interviews
- Verbal and written feedback





Often Manufacturers or distributors who send out shipments of

goods

Shippers

Organizations that move the goods whether by air, road, rail or marine but

Carriers

Third party service providers who arrange for goods to move

3PLs

Federal, Provincial, Regional and Municipal

Government

Ports, Airports, Terminals and Facilities where goods change modes

Multi-Modal Hubs

What We Heard From Stakeholders: Opportunities



Hamilton as a marine-oriented container hub to bypass GTA

More high-value goods in the vicinity closer to businesses that need them

Favourable industrial real estate as an engine of growth

Better use of technology to tackle traffic congestion (locally and regionally)

Interesting potential for drones in Hamilton's unique contexts

Maximizing rail spur potential

Higher quality surfaces for industrial arterials

Real-time intelligence about barriers to truck movements

Port of Hamilton as a hub for cross-border short sea shipping

Goods movement sensitive complete streets

Securing a reliable hydrogen supply for Hamilton

What We Heard From Stakeholders: Challenges



Residential proximity issues near key freight hubs (port-vicinity and AEGD)

Concern on the future fluidity of King and Main corridors

Time lags associated with getting important new infrastructure built

Lack of rail-truck transload capacity on port lands

Concern about rushing on trucking electrification prior to better information

Resilience in the system (e.g., Skyway Closure)

On-going disruption due to major transportation system construction (not just LRT)

Re-zoning of airport lands away from industrial

Perceived messaging on trucks and excess focus on the downtown

Excess empty truck backhauls with the US (a regional issue including Hamilton)

Data and Analytics are Foundational

"Fluid Intelligence" Hamilton Goods Movement Compendium supports the strategy – two key trucking data sources





Ontario Commercial Vehicle Survey

- What is being carried by truck?
- From where to where?
- How much to and from Hamilton?
- What are Hamiltonspecific cross-border truck patterns?

American
Transportation
Research
Institute (ATRI)
GPS Data

- Where in Hamilton do trucks go?
- Where is activity intense?
- What speeds are typical across locations?

Current State Assessment: Key Takeaways



Critical strategic importance of the local and regional road and highway network

Life sciences sector is transport dependent, high value goods, low weight

City depends heavily on partners (e.g., MTO and highways)

Ensure top-quality access to western port lands from the east

The Airport and AEGD are subject to key road and highway bottlenecks

Hamilton's strong trade connections to the US Midwest, across several modes, stand out

The Port is of regional and international multi-modal significance

The airport is highly internationalized in terms of the imports it receives

Strategy on a Page





Vision

To further develop Hamilton as an innovative, multimodal goods movement hub that fosters economic prosperity, respects the natural and urban environments, contributes to a higher quality of life, and attracts investments in manufacturing and supporting industries

Priority Sectors











Trucking

Rail

Marine

Air

Industry

Strategic Pillars Align Stakeholders and Engage Widely

Promote Trade and Investment

Capitalize on Trends

Key Partners









The Action Plan is composed of 32 actions across 11 Categories and supported by 3 strategic pillars



McMASTER INSTITUTE FOR TRANSPORTATION & LOGISTICS

Align Stakeholders and Engage Widely

Promote Trade and Investment

Capitalize on Trends

External Partnerships

Aligning with City Initiatives

Marketing and Promotion

Technology Integration

Workforce/Skills

Marine

Investment and Trade

Decarbonization & Electrification

Surface Transport Air Cargo/ Passenger

Data

Summary



Hamilton has a unique position in goods movement

 Hamilton can leverage its value proposition in goods movement to attract foreign investment and develop its innovation ecosystem

 Goods Movement can play a key role in Decarbonization together with a Smart Cities strategy

 There is a delicate interplay among the needs of Goods and People Movement, Employment and Housing

Thank you!

Ken Albright
Mark Ferguson

albrigk@mcmaster.ca

(905) 525-9140 x26131

Mark Ferguson fergumr@mcmaster.ca (9)

(905) 525-9140 x20131