City of Hamilton Response – Procurement

The following motion (CARRIED by a vote of 15 to 0) was approved by Council March 5, 2025 in response to Report FCS25015. Procurement staff continue to review options to respond to and strengthen local procurement and resilience amid U.S. tariff threats, with plans to bring forward a response report in Q2/2025.

8.1 FCS25015 Strengthening Local Procurement and Resilience Amid U.S. Tariff Threats (City Wide)

That Report FCS25025, dated February 26, 2025, respecting Strengthening Local Procurement and Resilience Amid U.S. Tariff Threats (City Wide), be received, and the following recommendations be approved:

- (a) That Council approve amendments to By-law No. 20-205, A By-law to Adopt and Maintain A Procurement Policy for the City of Hamilton to align with the Canadian Free Trade Agreement (CFTA) dollar thresholds, to allow for the expanded procurement of local and Canadian goods, services and/or construction. In particular:
 - (i) Section 4.5.2, Policy #5.2 Request for Quotations is amended to increase the upset dollar threshold from \$100,000 to \$133,800 for goods and/or services and from \$100,000 to \$334,400 for construction work:
 - (ii) Section 4.5.3., Policy #5.3 Request for Tenders is amended to increase the minimum dollar threshold from \$100,000 to \$133,800 for goods and/or services and from \$100,000 to \$334,400 for construction work;
 - (iii) Section 4.7, Policy #7 Construction Contracts is amended to reflect the increase in the Request for Tenders minimum dollar threshold for construction from \$100,000 to \$334,400;
- (b) That staff report back to the General Issues Committee in Q2/2025 with additional recommendations for amendments to the City's Procurement Policies to integrate "Buy Local and Canadian" policies; and
- (c) That staff report back to General Issues Committee in Q2/2025 regarding any impacts the United States ("U.S.") government tariffs have or may have on the cost of City services and infrastructure projects and include any mitigation options and/or financing strategies for Council's consideration.

(d) That the Mayor on behalf of Hamilton City Council confirm with Premiere Doug Ford and the Provincial Government that the Municipality of the City of Hamilton should follow the premiere's direction to amend our procurement policy to ban all U.S. companies from City of Hamilton municipal contracts.