

**Royal Botanical Gardens
2026 Budget and 2025 Forecast Summary**

	2025 Forecast	2026 Budget
REVENUE		
Government Operational Funding		
Province of Ontario	4,036,000.00	4,036,000.00
Halton Region	921,188.00	944,217.70
City of Hamilton	687,030.00	700,770.60
Other Government	-	-
	<u>5,644,218.00</u>	<u>5,680,988.30</u>
Earned Revenue		
Admissions	2,221,662.82	2,378,092.00
Membership	1,867,332.07	1,991,498.00
Retail	1,658,079.39	1,650,900.00
External Catering Revenue Net	25,141.58	26,650.00
Internal Food and Catering	2,820,430.04	2,858,232.75
Sales	672,398.78	709,580.00
Site Rentals and Partnerships	315,837.40	80,000.00
Education Programs	230,023.14	258,000.00
Public Programs	696,007.17	767,213.00
Events	1,588,323.85	1,754,250.00
Sponsorship	273,000.00	360,000.00
Parking	262,949.81	200,000.00
	<u>12,631,186.05</u>	<u>13,034,415.75</u>
Contributed Revenue		
Fundraising and Major Gifts	953,900.60	829,000.00
Annual Giving	543,280.00	575,500.00
Grants	910,721.12	780,456.00
	<u>2,407,901.72</u>	<u>2,184,956.00</u>
Other Revenue		
Fund Revenue	686,000.00	641,000.00
Investment Income	250,697.27	220,000.00
Other	391,181.40	282,503.46
	<u>1,327,878.67</u>	<u>1,143,503.46</u>
Total Revenue	22,011,184.44	22,043,863.51
EXPENSES		
Salaries and Benefits	11,113,703.70	11,609,520.64
Visitor Experience	161,349.29	168,100.00
Retail	848,320.21	875,450.00
Internal Food & Catering	1,136,499.96	1,133,953.10
Sales	75,164.64	41,390.00
Site Rentals and Partnerships	105,214.80	95,100.00
Education Programs	44,094.01	40,250.00
Public Programs	71,003.22	104,200.00
Events	1,279,639.02	1,322,705.00
Exhibits	349,465.95	926,053.42
Sponsorship	2,750.00	3,950.00
Operations	367,280.39	374,800.00
Marketing	808,865.25	727,520.00
Fundraising	541,315.65	617,800.00
Conservation	225,692.20	200,925.00
Science Communication	53,659.51	52,936.26
Collection Management	27,613.84	55,750.00
Cootes to Escarpment	36,921.32	46,728.00
Administration and Strategic Initiatives	392,912.03	334,460.00
Corporate Services	800,052.13	886,448.97
Utilities	722,188.73	673,860.00
Maintenance	1,101,559.32	1,072,497.00
Gardens	732,681.49	539,257.00
Research	35,000.00	37,250.00
	<u>21,032,946.66</u>	<u>21,940,904.39</u>
Total Expenses	21,032,946.66	21,940,904.39
Net Income (Loss) from Operations	978,237.79	102,959.12
Amortization of deferred capital contributions		
Amortization of capital assets	(100,000.00)	(100,000.00)
Unrealized Income		
	<u>878,237.79</u>	<u>2,959.12</u>
Net Income (Loss)	878,237.79	2,959.12