

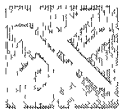
Mobile Hand Punch

A portable hand reader that controls
labour, safety & security from anywhere

Presentation for: Hamilton Audit, Finance & Administration Committee

Presented by: Chris Loranger, Chief Executive Officer, Plexxis
Chad Pearson, Business Developer, Plexxis

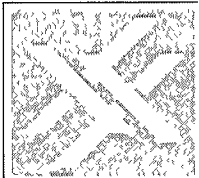
Date: Wednesday April 6th 2011, 9:30 a.m.



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SOFTWARE

Agenda

- Who is Plexxis?
- What is the Mobile Hand Punch?
- Key Benefits
- Implementation
- Handling objections you will face
- Our Promise

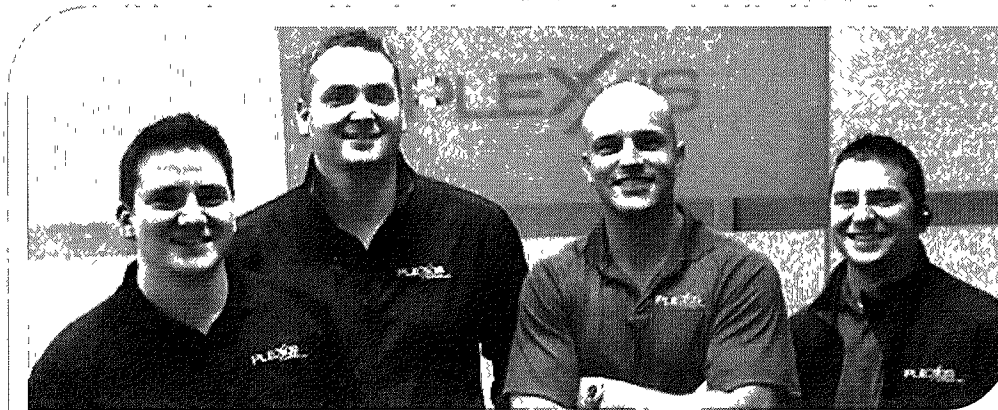
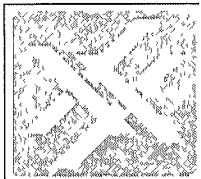




Who is Plexxis?

Since 1999, Plexxis has been dedicated to maximizing the efficiency of organizations. We are a group of 19 specialists in Vaughan, Ontario, who provide the highest levels of products & services.

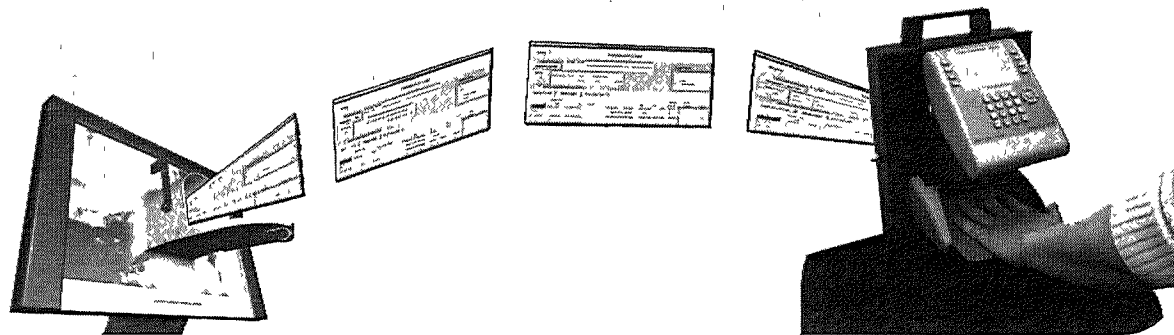
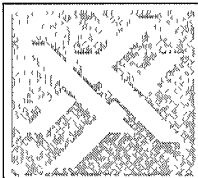
- Our Software Division
- Our Technology Division
- Our Innovations Division

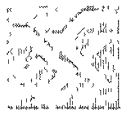


What is the Mobile Hand Punch ?

“The MHP is a biometric hand reader...

1. that is re-engineered to act as an “automated mobile supervisor”,
2. that **controls** labour, safety and security,
3. and works at **any job site**, at any time.

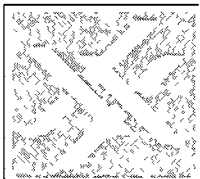




What is the Mobile Hand Punch ?

More specifically...The “MHP” is:

1. “**Mobile**”, which means it works anywhere!
 - a) Use it immediately with no set up required.
 - b) Workers can use any of the machines at any location on the network.
 - c) The MHP automatically ‘pushes’ data to database so no one has to collect the data.
 - d) Unlimited memory and 2 weeks battery life.
 - e) All data can be managed from one central location or by separate departments?
 - f) Register **NEW** workers from **ANY** MHP in just 1 minute and all MHPs will recognize them.

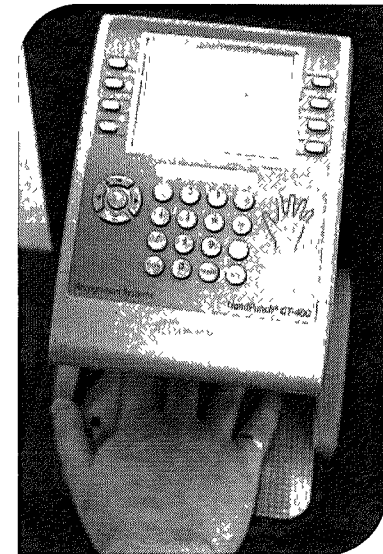
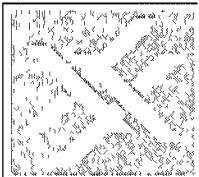




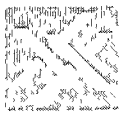
What is the Mobile Hand Punch ?

More specifically...The “MHP” is:

2. A “**Biometric hand reader**”, which means workers must use their hand to sign in or out.
 - a) Eliminate buddy punching and labour fraud as the worker’s hand is their timecard.
 - b) Eliminate security concerns & costs of lost or stolen badges, FABS or cards.
 - c) Restores fairness to how people are paid as each individual is accountable without deviation.
 - d) Hand readers are the best biometric option - Quickest, lowest cost, most reliable, outdoor use.



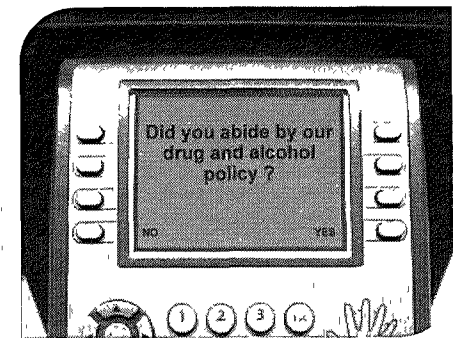
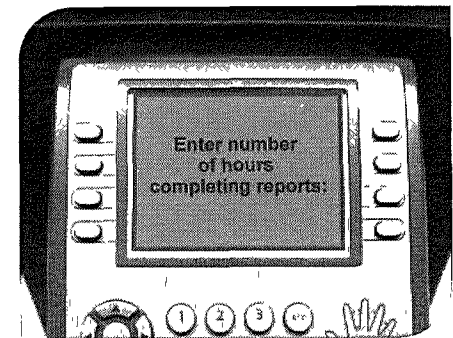
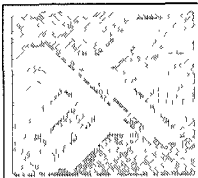
Nice to know: ‘Traditional’ hand readers (**ie: not mobile**), are used in over 80 countries for more than 6 million people.

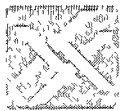


What is the Mobile Hand Punch ?

More specifically...The "MHP" is:

3. A "job improvement tool" that collects job details to enable actionable decisions.
 - a) Collect details on the work completed by each individual worker for optimal performance tracking.
 - b) Send workers messages, email receipts and give them real time access to job performance data.
 - c) View real time information on performance so you can make decisions with facts, not guesswork.
 - d) Taxpayers can view the data you choose in real time for real transparency & public support.





Key Benefits

The MHP is the ONLY mobile hand reader in existence and brings tremendous value to the City, it's workers AND taxpayers.

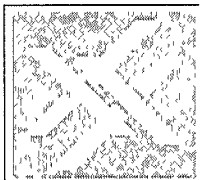
1. ***The MHP works anywhere with no set up or wiring:*** Only the Plexxis MHP is "Mobile". Other biometric systems have to be hardwired into walls
2. ***'Push' technology:*** Only the Plexxis MHP automatically pushes all data from every MHP to the database so no one has to go around to collect the data.
3. ***Improves communications between City and workers:*** Worker's can receive job details, email receipts and have anytime access to performance data.
4. ***The MHP improves communication between City and taxpayers:*** Taxpayers can have real time access to a worker performance website for unparalleled public trust and support.
5. ***The MHP reduces gross payroll by 5% - 7%:***
 - i. Eliminates buddy punching as workers use their hands to sign in/out and restores fairness to hourly payroll and accountability to salaried workers.
 - ii. Eliminates the costs of manually tracking labour
 - iii. Gives you 100% accurate labour tracking.
 - iv. Eliminates security concerns & costs of lost or stolen badges or cards.



Key Benefits

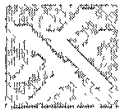
These Cities reduced gross payroll by 5% - 7% with 'traditional' hand readers....The MHP is MORE than 'traditional.'

1. City of New York
2. City of Chicago
3. City of Buffalo
4. City of Newark, New Jersey
5. Port Authority of New York and New Jersey
6. City of Jersey City, New Jersey
7. City of Hoboken, New Jersey
8. City of Houston
9. City of Tahlequah, Oklahoma
10. City of Mt. Vernon, New York
11. City of Prairie Village, Kansas
12. County of Sussex
13. City of Birmingham, Alabama School District
14. Little Rock, Arkansas Independent School District
15. LA Unified School District



Nice to know: New Jersey Mayor David Roberts gained incredible public support when he advised :

“With accountability at a premium now, City Hall has implemented hand scanning devices...it's our way to modernizing the workforce”



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Implementation

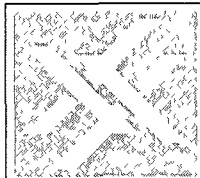
We make it easy to be better. Implementation is completed in 3 simple steps.

Step 1: Select desired department for pilot project.

Step 2: We create custom program for department's needs.

Step 3: We train staff and supervise worker registration.

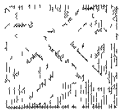
Note: Workers only need to register once and they will be able to use any MHP.



We provide full support after implementation and help continuously improve the functions as you need.

To show how easy it is to implement AND use we show you a **brief demonstration.**





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Handling objections you will face

It is now possible to give taxpayers the transparency they have demanded for decades...yet some still resist technology.

Main Objection: Toronto - "Workers prefer more personal relationship-based check-in"

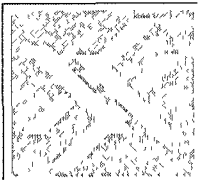
Fact: Transparency by definition alone makes people uncomfortable, thus, they **fear and resist** technology that tracks their performance.

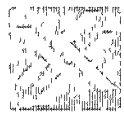
Consider: When an organization claims to be transparent it should embrace tools that provide the greatest transparency.

Consider: It is not logical for an organization to resist tools that maximize efficiency and eliminate waste & fraud.

Cost Objection: There is no room in the budget for new technology.

Consider: There should be room for new technology that reduces expenses and that gives taxpayers the transparency they have demanded for decades.



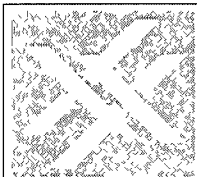


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Our Promise

The MHP is a one-of-a-kind solution backed by the highest levels of quality and service. Here are our 5 promises...

1. Reduction in gross payroll
2. The identification of labour inefficiencies
3. Easy implementation
4. Enhanced public support
5. Unparalleled support and continuous process improvement



Thank you for your time and attention.

We look forward to the next step.

What is the MHP ?

It's a biometric hand scanner,

AND

communications tool

THAT MANAGES

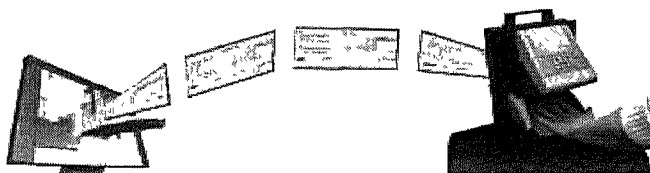
- employee time & attendance data,
- job details,
- and safety information.

The mobile design enables it to work anywhere that has cellular service, regardless of the size of job site, or number of workers.

FYI

Top 3 Benefits of the MHP

- Eliminates theft of labour hours and lost, stolen or forged pass cards as users must use their hands to sign in and out
- Data is automatically uploaded to system so no one has to collect information
- You can monitor every worker, at every job site, in real time, with less effort and NO wiring or complex set up.



If you want **MORE** control over labour expenses and the safety and security of your work areas, the **Mobile HandPunch** will work for you

*Powered by
Plexxis*

Plexxis is a group of companies dedicated to maximizing their client's **profit** and **efficiency**.

CONTACTS

Mobile HandPunch: A division of Plexxis

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www.MobileHandPunch.com

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*At Plexxis, your efficiency
is our business.*

*Take
control
of your*

**Labour
Safety
Security**

 **Mobile HandPunch**
Powered by Plexxis

Today's challenges

Today's business environment is constantly changing, making it hard for organizations to stay alive.

At minimum, organizations MUST continuously adapt and control...

- 1) labour expenses
- 2) the safety of their work areas
- 3) and the security of their property

...if they want to stay in business.

OUR COMMITMENT



We treat all our client's companies as if they were our own.

The greatest testimonies to the quality of our services are our high rate of referrals and 100% client retention.

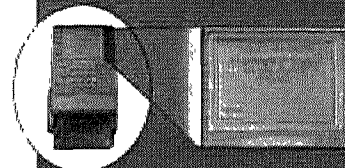
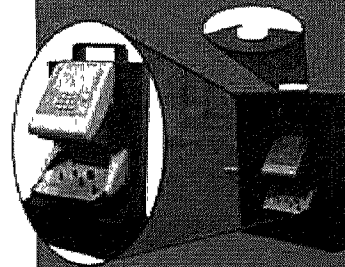
SOLUTION

The Mobile Hand Punch (MHP) addresses today's labour, safety & security challenges.

- It gives you full control over labour by uploading time & attendance data in REAL TIME.
- It eliminates buddy punching and lost, stolen or forged pass cards/passwords as hand are used to sign in & out.
- It can be used anywhere on the 3G network without expensive wiring.
- It reduces labour by automatically uploading data.
- It helps manage job details & safety info for the greatest visibility into your jobs.



HOW THE 'MHP' WORKS



- Place or attach the MHP, with or without the weather and vandal resistant case, to desired location(s).
- Select supervisor(s) to manage the sign in/out process and add workers on-site.
- Select administration staff to manage the internal operations.
- Once workers are added they can sign in/out on any MHP on any job site by placing their hand in the MHP for 2 seconds.
- Warranty and support are provided and their are **NO PRIVACY CONCERNS** as the MHP takes legal hand measurements, NOT finger prints.

NEW
custom
applications

Police Events

Unite multiple agencies and track radio #'s and job details with LESS effort



Temporary Employment Agents

Automate your payroll process and track your workers with 100% precision

