7.1(b)

2015 Pan Am Games Velodrome Update

September 13, 2011 General Issues Committee







Purpose of Today's Presentation

- Provide the General Issues Committee
 (GIC) with an overview of Information Report CM10005(c)
- Respond to questions arising from the GIC meeting on August 29, 2011
- Respond to questions arising today

Overview of CM10005(c)







Information

- Toronto 2015 RFP includes:
 - Hamilton Velodrome
 - Hamilton Stadium
 - York University Stadium
- Sent to 3 proponents on Sept. 15
- Closes late Feb. 2012
- Successful proponent to be named in the Spring of 2012





Investigation of Potential Sources for Funding Shortfall

- City and Mohawk College representatives have contacted a number of potential partners regarding capital funding for the construction of the Velodrome including:
 - Senator David Braley
 - MP David Sweet
 - MP Dean Allison
 - MPP and Minister of Revenue Sophia Aggelonitis
 - Mohawk College
 - Private Sector interests





Investigation of Potential Sources for Funding Shortfall

| Capital Costs (2014 dollars) | | |
|--|-------------------|--|
| Velodrome construction | \$35M - \$45M | |
| Velodrome site preparation | \$1.5M | |
| Velodrome site relocation, development and parking | \$3M | |
| Land acquisition (lease) | - | |
| Subtotal | \$39.5M - \$49.5M | |





Investigation of Potential Sources for Funding Shortfall

| Sources of funds | | |
|-----------------------------|-------------------|--|
| Toronto 2015 @ 56% | \$19.6M – \$25.2M | |
| City of Hamilton | \$5M | |
| Mohawk Students Association | \$2M | |
| Subtotal | \$26.6M - \$32.2M | |
| | | |
| Shortfall | \$13M - \$17.3M | |





Investigation of Potential Sources for Funding Shortfall

Projected Annual Net Operating Position

| • | • | U | |
|--|------------|------------|------------|
| | Low | Mid | High |
| Net shortfall from Operations | -\$42,911 | -\$83,993 | -\$273,824 |
| Annual capital maintenance reserve @ 1% per year on \$30M | -\$300,000 | -\$300,000 | |
| Capital reserve @ 1.5% per year on \$30M | | | -\$450,000 |
| Total | -\$342,911 | -\$383,993 | -\$723,824 |





Discussions with Toronto 2015

- Focused on securing additional capital funds
- Broad national and provincial benefits
 - TO2015 Organizing Committee lead role
- Legacy Funding
 - No assurance that the City's request for \$500K legacy funding is guaranteed
- Timeline for Velodrome location decision
 - Four week extension (Oct. 11, 2011) to investigate alternative funding sources
 - Will not impact RFP timing (still goes out on Sept. 15, 2011)





Partnership with Mohawk College

- Working on the Memorandum of Understanding (MOU)
 - Subject to review and approvals from Mohawk Board, Students and City of Hamilton Council
 - Term 20 years with 4, 5-year renewals
 - Cycling track priority use by community and cycling stakeholders (CCA,OCA,NCCH, Clubs)
 - Multi-purpose infield (3 sport / recreation gyms) with priority use by Mohawk College students
 - Over arching priority use of the Velodrome for cycling





Partnership with Mohawk College

- Working on the Memorandum of Understanding (MOU)
 - Centre operating Prime Times (Aug-April) and non Prime season (May-Aug)
 - City events
 - 20 cycling event days / competition weekends / 10 community cycling events
 - College
 - 20 event days to use multi-purpose gyms
 - Velodrome operated by the City / 3rd party
 - Mohawk Athletic Centre operated by Mohawk / 3rd party





Partnership with Mohawk College

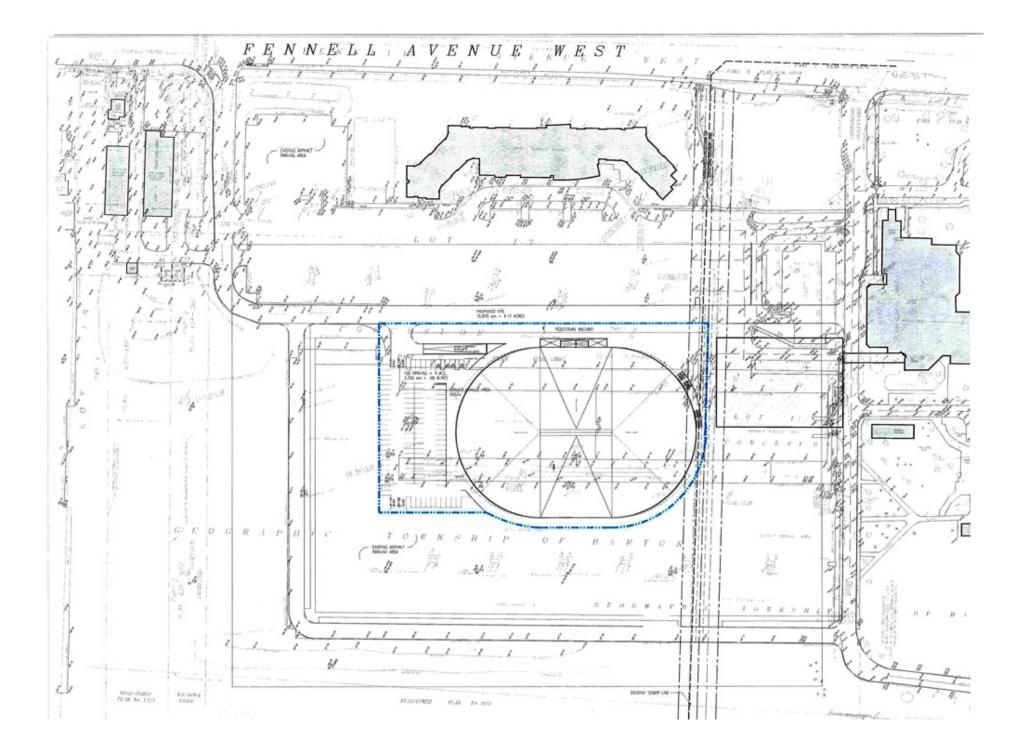
- Working on the Memorandum of Understanding (MOU)
 - Velodrome Operations Committee with reps from City, Mohawk and CCA
 - Capital maintenance reserve
 - Facility use payments under review
 - Velodrome naming rights, sponsorship and advertising to the City
 - 100 dedicated parking spots for Velodrome users at no cost; event parking costs under review
 - Costs associated with replacement of parking are the City's responsibility





Partnership with Mohawk College

- Working on the Memorandum of Understanding (MOU)
 - Mohawk capital contribution \$2M
 - Operating costs to be shared by all partners and the Legacy Funding (with the Legacy Funding picking up the majority of the deficit)



Questions from August 29th GIC meeting







RFP process

- Can Hamilton put out its own RFP for the Velodrome?
 - IO has indicated that we cannot.
- What happens to the RFP process if we accept a one-month extension?
 - The RFP process will issued as scheduled on September 15, 2011.
 - Location will only be noted if current funding gap addressed.



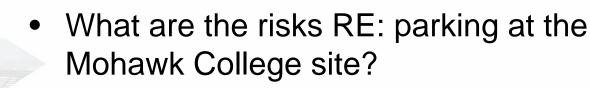
Velodrome capital costs



- How much have we spent so far?
 - \$48K staff
 - \$4K consultant
 - \$79K Sierra business plan



Land acquisition



- Considered "offsite use"
- Would require a rezoning
- Who governs the ORC lands?
 - Infrastructure Ontario



Velodrome operations



- Who will operate the Velodrome?
 - The Velodrome will be operated by the City
 / 3rd party





Funding shortfall

- Are than any fundraising examples for these
 kind of municipally-owned facilities?
 - Not for velodromes per say but for other sport facilities some examples exist nationally
- Has Hamilton successfully fundraised for the construction of sports facilities?
 - City of Hamilton has not undertaken a fundraising campaigns to construct sports facilities. Capital fundraising campaigns have been undertaken by McMaster University (athletic centre)





Pan Am Velodrome Sub-Committee

- What is the mandate of the Pan Am
 Velodrome Sub-Committee?
 - To provide advice, input and support for the development of a permanent Velodrome in Hamilton as part of the 2015 Pan Am initiative and legacy.





Velodrome in Hamilton

- What are the economic benefits?
 - ~20 major events / year
 - Impact of ~\$3.2M
 - Home for Canadian National Track Cycling team
 - 4-5 months / year
 - ~\$1.5M new spending
 - Projections of new spending
 - ~4.7M / year



West Harbour site



- What are the costs to ready the West
 Harbour lands?
 - Velo only: \$3M
 - Whole site: up to \$40M
 - Plus site servicing: \$0.5M \$1M
 - Annual tax loss: ~367K



Questions?

Chris Murray, City Manager

September 13, 2011 General Issues Committee

